

Austin Coveney

Sales Associate



EXPERIENCE

Co Partner

The Young Innovators Project

2024 - Present

I run a project with 3 other people, including Farnborough councillors and the mare, we organise and sell events to help get people 13 - 25 into business, i manage the sales and organisation, this involves sales skills as well as business communication and manage.

Company Director

Basecamp Airsoft Ltd

Aug 2024 - Present

I currently run a Airsoft ticket sales startup, this has taught me how to unionise business and sell to them, it has given me knowledge on how to manage resources to optimise the business, as well as quick and calculated thinking to benefit the business.

Bar Manager - Server

The Thatched Tavern

2022 - Present

I have worked the past 3 years at The Thatched Tavern, this has taught me how to deal with customers effectively, as well as how to manage and correctly communicate with a team, i have now gone up in the company giving me a more in depth insight in communication and sales.

Company Director

DigiGrow LTD

Sept 2024 -Present

I co run my own digital marketing company, my roles within this is to create and manage not only our own but other business marketing, teaching me skills such as sales and giving me confidence with the client

EDUCATION

2023 - 2025, Farnborough

Btec Business - Btec Law - Btec It

The Sixform Collage Farnborough

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Industry Knowledge

Staff Communication

Sales

Time Management

Conflict resolution

Design

Tools & Technologies

Figma, WordPress, Divi,

Elementor, Framer, Maultic,

Google Analytics, Google

Other Skills

Digital Marketing, Social

Media, Copywriting