Dylan McDowell

(951) 491-5713 | dylan.mcdowell226@gmail.com | dylanjm.github.io

Academic Experience

Brigham Young University - Idaho

Rexburg, ID

Bachelor of Science in Financial Economics

- April 2018 • Advanced GPA: 3.56 (Last 60 Credits) - Focus in Economics, Computational Statistics, Accounting & Financial Analysis
- Academic Clusters: Computer Science (17 Credits); Mathematics Statistics (17 Credits)
- Certifications: Bloomberg Market Concepts, Harvard Business School Spreadsheet Modeling Online Course
- Relevant Coursework: Financial Analytics, Investment Analysis, Managerial Accounting, Bayesian Statistics, Econometrics

Professional Experience

Summer Analyst - Private Equity

Salt Lake City, UT

Goldman, Sachs & Co.

Jun 2017 - Aug 2017

- Generated cash flow analysis, distribution, and fund performance reports utilizing several database tools and Excel VBA
- Assisted in forecasting future revenues to the alternative investments business by building out several Excel VBA models
- Developed client reports detailing quarter-end investment performance and risk exposure within the private equity group

State Champion - CFA Equity Research

Boise, ID

CFA Institute Research Challenge

Nov 2016 - Apr 2017

- Computed 12-month target price for US Ecology using Discounted Cash Flow, Monte Carlo, and Multiple Comps analysis
- Crafted a thorough due dilligence report and presentation detailing bottom-up research and valuation of ECOL and industry
- Won Idaho state championship awarded by a panel of CFA judges who critiqued the written report and oral presentation

Quantitative Analyst

Rexburg, ID

BYU-Idaho Statistical Consulting Group

Jan 2017 - Apr 2017

- Proposed creation of real estate market to university board members for on-campus businesses to increase rent revenue
- Modeled student foot traffic and crowd behavior in a geospatial analysis using data collected across several SQL databases
- Demonstrated how geographic risk could be minimized while increasing business revenue 6 percent when changing locations

Research Assistant

Rexburg, ID

BYU-Idaho Department of Economics

Jan 2017 - Apr 2017

- Provided research to the field of the Economics by studying the relationship between gap year students and future success
- Cleaned large sets of economic data by writing scripts in R and STATA so that proper statistical analysis could be utilized
- Programmed a web-scraping application that was able to find a list of the top colleges in United States going back to 2002

Executive Vice-President

Rexburg, ID

BYU-Idaho Investment Society

Sept 2016 - Apr 2017

- Managed the allocation of the society's \$5.2 million investment fund by providing in-depth research on several asset classes
- Oversaw and evaluted groups of Senior Analysts and their teams doing macroeconomic research in the equities asset classes
- Produced ~22 percent in returns from Q4 Q1 2017 by shifting to an aggressive portfolio allocation, overweight equities

Economic Analyst

Sugar City, ID

Idaho Research & Business Development Center

Sept 2016 - Jan 2017

- Led a team of twelve research associates in an economic tax revenue study to increase the impact area of Sugar City, Idaho
- Advised a land use and tax revenue allocation amount that would allow the city to grow by over 600 percent over 15 years
- Presented economic findings in a public forum to the city council and mayor study became key in their case for the county

President

Rexburg, ID

BYU-Idaho Economics Society

Jan 2016 - Apr 2017

- Increased attendance by over 300 percent by launching a marketing campaign across campus and to non-active students
- Instituted a semesterly research project program that allowed students interested in academic research to gain experience
- Built a network of relationships with employers and alumni who have been able to offer our students intern opportunities

Skills & Qualifications

- Proficient in C++, Java, Python, R, VBA, HTML Familiar with Swift, JavaScript, Stata, SQL Interested in Julia, Lisp, Rust
- National Up To Us Campaign Placed top 15 out of 200 colleges in the US Recognized at the CGIU Conference 2016
- Developed an online R tutorial video series for the BYU-I Mathematics Department to help students learn statistics
- Founder of the Epsilon Chapter in Idaho of the Omicron Delta Epsilon National Economics Honor Society at BYU-Idaho
- High School and Collegiate Wrestler 160 and 197 weight class respectively Coach Freshman and Junior Wrestlers

TRAVIS POINTER

travis.pointer@gmail.com • 916.844.5558 • www.linkedin.com/in/travispointer

EDUCATION

Bachelor of Science in Financial Economics

Brigham Young University - Idaho

Rexburg, ID

Graduation: Apr 2018

- Cumulative 3.6 GPA with an Educational Cluster in Business Fundamentals
- 2017 CFA Research Challenge State Champion
 - Hand selected as 1 out of 5 students to conduct robust analysis of a public company to determine buy, sell, or hold—presented analysis to CFA Panels in State and Regional finals
 - o Employed various valuation methods including DDM, DCF, and Multiple Comps analysis
 - o Defeated five other universities including two MBA programs as an undergrad team
- Relevant Coursework: Advanced Investments; Data Wrangling & Visualization; Investment Analysis;
 Business/Economic Statistics; Econometrics; Derivatives Modeling & Analysis
 - o Bloomberg Terminal Certification
 - o Harvard Excel Spreadsheet Modeling Course
 - o Programming Languages: R (Tidyverse Methodology), VBA, STATA

PROFESSIONAL EXPERIENCE

Summer Financial Analyst

Jun 2017 - Aug 2017

J.P. Morgan Private Bank

Denver, CO

- Developed communication, analytical, time management, organizational, and multi-tasking abilities
- Participated in top-tier financial training focused on financial markets, portfolio construction, and client management
- Depended on to work with two bankers as their primary analyst after only a few weeks of employment
- Gained exposure working on client engagement teams, the lending team, and the investment team

Operations and Financial Analyst Intern

Apr 2017 - May 2017

Genovese, Burford, & Brothers

Sacramento, CA

- Created form to track expenses and reimbursements using Visual Basic coding saving hours of time each week
- Performed financial analysis and due diligence on potential mutual funds to verify fiduciary standards
- Led sales district in key performance metrics after 2 months of employment

Wealth Management, Tax, & Finance Intern

Sep 2016 - Dec 2016

Phoenix, AZ

MRA Associates

President

• Aided in preparing customized financial strategies, balance sheet planning, portfolio breakouts, tax

- planning/compliance, money movements, and cash flow planning for high & ultra-high net worth clients
 Prepared tax returns for high net worth individuals while being introduced to the complexities of tax law
- Created a Comparative Fund Performance database to match current investments with prospectus benchmarks
- Practiced time management and prioritization by handling expectations of multiple managers

Sales Representative

Aug 2015 – Dec 2015

Ensignal - Retailer for Verizon Wireless

Springville, UT

- Doubled the store's device sales in a 1-month period—from 35 to 70 sales
- Introduced new business development strategies resulting in increased productivity for 5 consecutive months

VOLUNTEER EXPERIENCE

BYU-Idaho Investment Society

Jan 2017 - Apr 2017

Rexburg, ID

• Led 100+ students in equity & fixed income research to determine the allocation of a \$5 million fund

- Successfully prepared and presented a funding proposal for the society to the Dean of the Business College
- Taught basic principles of finance, research, career preparation, and networking to a society of 100+ students
- raught basic principles of finance, research, career preparation, and networking to a society of for

INTERESTS/OTHER INFORMATION

- Div. 2 Collegiate Rugby "Sweet 16" Championship
- Member of the BYU-I Young Professionals Group
- Wakeboarding/Boating
- Fluent in Spanish

TYCE J. PARKINSON

208.242.9399 | ParkinsonT2@outlook.com | Linkedin.com/in/TyceParkinson

EDUCATION

DAVID ECCLES SCHOOL OF BUSINESS, UNIVERSITY OF UTAH

Salt Lake City, UT

Master of Science in Finance

Anticipated Dec. 2019

- Planned course work includes Mergers & Acquisitions, Business Valuation, and Financial Modeling
- CFA Level I candidate with an anticipated exam date of December 2018

BRIGHAM YOUNG UNIVERSITY - IDAHO

Rexburg, ID

Bachelor of Science in Financial Economics Minor: Accounting

July 2018

Major GPA: 3.8 / 4.0 Cumulative GPA: 3.7 / 4.0

• Will average 36 credit hours per year to graduate in less than four years while maintaining a high GPA, working part time, and participating a variety of extra-curricular activities

EXPERIENCE

CASE COMPETITIONS

CFA Institute Global Research Challenge

Boston, MA

Analyst

Sept. 2015 – Present

- Prepared a comprehensive sell-side initiating coverage report on Lamb Weston Holdings Incorporated, while utilized tools such as Bloomberg, STATA, Excel, PowerPoint and Adobe InDesign
- Demonstrated and defended knowledge of various equity valuation methods
- Won the CFA Idaho chapter competition and earned an invitation to the Pan-American competition
- Handpicked for 1 of 5 spots available on the BYU-Idaho's research team

LPL FINANCIAL

Rexburg, ID

Private Wealth Management - Intern

Dec. 2015 - Present

- Create strategic financial plans and assist in managing portfolios for a firm with \$100 million AUM
- Increased office efficiency by 20% by utilizing various computer skills including Excel, Word, PowerPoint and the Python programming language
- Perform research and analyze different investment options according to a strategic investment thesis

BRIDGE INVESTMENT GROUP

Salt Lake City, UT

Internal Audit - Intern

Jan. 2017 – Apr. 2017

- Streamlined department spreadsheet templates using VBA and other Excel skills
- Collaborated with other employees, including upper management, to adequately assess various risks and controls for a company with \$7.8 billion AUM
- Evaluated company procedures and utilized Microsoft Visio and PowerPoint to provided strategic insight on how processes can be more efficient
- Audited the income statements and balance sheets of properties worth over \$3 billion

LEADERSHIP & VOLUNTEER EXPERIENCE

BRIGHAM YOUNG UNIVERSITY - IDAHO

Rexburg, ID

Executive Vice - President of the Investment Society

Apr. 2017 – Present

- Present the society's analysis findings to the BYU-Idaho investment committee with recommendations on how to allocate the \$6.2 million in the endowment fund
- Changed the society's marketing and PR plan to increase society membership by 120%
- Instruct 101 society members how to use Bloomberg terminals for company and industry analysis

Member of the Dean of Student's Review Council

Sept. 2017 – Present

- Recommended to serve on the council based on my ability to solve problems, demonstrate good decision making, think critically, understand confidentiality, as well as my moral standards
- Serve with two other students from the university and the Dean of Students

Economics Lab Assistant

Apr. 2017 - Dec. 2017

- Tutored students in classes ranging from Introductory Microeconomics to Advanced Investment Analysis
- Selected to work based on exceptional GPA and understanding of economic principles

THE CHURCH OF JESUS CHRIST OF LATTER-DAY SAINTS

Republic of The Marshall Islands

Missionary/Charitable Worker

Oct. 2012 - Oct. 2014

- Administered a team of more than 80 individuals from different countries
- Worked for 70+ hours a week without remuneration
- Learned to fluently speak the Marshallese language

ANDREW BENSON

bensonandrew10@gmail.com • 208-419-8255 • 2930 Stonewood Cir Idaho Falls, ID 83406

Education and Personal Development

Brigham Young University-Idaho

Expected Graduation April 2018

Bachelor of Science in Financial Economics - Statistics Minor

Rexburg, Idaho

- Cumulative GPA: 3.85
- **Course Work** Probability and Statistics, Intermediate Statistics, Bayesian Statistics, Linear Algebra, Applied Linear Regression & Econometrics, Multivariable Calculus, Investment Analysis, Financial Analytics, Derivatives and Risk Management, Micro and Macroeconomics, Financial Accounting, and Intro to Software Development
- **Research Experience** Conducted original research on transfer rates of 5,000 college students using Markov Matrix methodologies and received an award for quality of research at university's research conference
- **Skills/ Certifications** Advanced R and Stata statistical software experience, intermediate Excel VBA programmer, basic/proficient C++ and Python programming experience, Harvard Excel certified, basic Microsoft Access knowledge, Bloomberg terminal certified

BYU-Idaho Investment Society

January 2016 - April 2017

Senior Financial Analyst

Rexburg, Idaho

- Consulted on asset allocations of a student managed \$5 million endowment fund with responsibility of a current portfolio allocation of 15% in international equity
- Promoted quickly from short-term bonds junior analyst to international equity senior analyst and oversaw research and analysis of international equities team
- Helped mitigate the risk of an approximate loss of \$1.125 million during Brexit vote by providing financial recommendations to fund managers on analysis that helped management make informed decisions

Work Experience

Bank of America Merrill Lynch

June 2017 - August 2017

Operations Analyst Summer Intern

Charlotte, North Carolina

- Led out ad hoc analysis projects centered on improving the bank's commercial client experience in the Treasury Fulfillment, Service, and Operations (TFS&O) team
- Consulted management to implement capacity models and analytics to solve issues around TFS&O capacity models
- Developed a new capacity model that will initiate data driven decision making, achieve optimized allocation of 250 employees, and drive client delight by improved customer service response time by 35-50%

Tucson Electric Power

July 2016 – September 2016

Financial Analyst Intern

Tucson, Arizona

- Worked with senior director of supply side planning to initiate use of Monte Carlo simulations, time series forecasting, and optimization models to forecast 30 years of energy prices and minimize volatile variable costs
- Derived statistical model inputs that accurately forecast energy portfolio costs and can help provide insight around the purchase and sale of multi-million dollar energy generation units
- Increased the amount of valuable data available for decision making through the implementation of financial forecasting models that will impact utility rates for more than 500,000 customers

Brigham Young University-Idaho

May 2015 - July 2016

Undergraduate Research Assistant

Rexburg, Idaho

- Collaborated with economics and statistics faculty to develop original research on higher education issues using data from over 4,000 colleges and universities spanning 38 years
- Participated in dozens of additional interdisciplinary team research projects and gained valuable analytical, problem solving, and project planning skills
- Contributed to the culminating event of providing analysis to a PhD level dissertation that has been published by faculty mentor through Cornell University and will have impact on universities, policymakers, and students alike

JOHN PAUL SUMPTER

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EDUCATION

Brigham Young University-Idaho

Rexburg, ID

Bachelor of Science in Financial Economics

Apr 2018

- **GPA:** 3.46 / 4.00
- State Champion–2018 Society of Idaho CFA Research Challenge:
 - Hand selected as one of five students from the university to compete in the competition
 - Performed a robust equity analysis of Lamb Weston Holdings Inc. with multiple valuation approaches including a DDM, EV/EBITDA, and DCF to arrive at a 12-month target price
 - Defeated several other in-state universities including two MBA programs as an undergrad team
- **Relevant Coursework:** Intermediate Statistics, Econometrics, Financial Accounting, Financial Analytics, Investment Analysis, Advanced Investments, Derivatives Modeling and Analysis
- Skills: RStudio; Microsoft Excel: Pivot Tables, Vlookups, VBA; Microsoft Access: Queries, Tables

WORK EXPERIENCE

E. I. du Pont de Nemours and Company

Wilmington, DE

Data Analyst Intern

Apr-Sep 2017

- Performed regular audits on the global corporate HR database in preparation for the DowDupont merger
- Distributed individualized error reports to team members leading to a 90% reduction in database errors
- Developed and instructed fellow team members on the use of a technical rerunnable procedure that led to an increase in the accuracy and efficiency of weekly headcount reports
- Created a searchable flat org chart of more than 1000 new employees acquired pre-merger that enabled upper management to seamlessly maneuver staff throughout the business

Fort Sumpter Services

Wilmington, DE

Founder/Operator

Apr-Sep 2015 & 2016

- Introduced specialization which successfully doubled annual gross income between 2015 and 2016
- Retained and expanded client base through quality control and maintaining excellent customer service

Fort Berthold Services

Killdeer, ND

Site Compliance Officer

Apr-Aug 2014

- Instructed and ensured the compliance of each driver to safety protocol and hazards at the delivery points of hydraulic fracturing wells, often under adverse weather conditions
- Tracked and reported the daily barrel count, making certain that the clients deadlines were met
- Coordinated the movement 30+ semi-trucks and heavy water trailers on and off frac sites
- Available for work 122 consecutive days, working an average of 80+ hour weeks

EXTRACURRICULAR AND VOLUNTEER EXPERIENCE

BYU-Idaho Investment Society

Rexburg, ID

Senior Analyst

Sep-Apr 2017

- Led a group of five students in the economic research and final presentation of U.S. Mid-Cap Equities
- Determined the percentage of the \$5 million Student Endowment Fund to be invested in this sector

The Church of Jesus Christ of Latter-day Saints

Melbourne, Australia

Full-Time Missionary

Nov 2010-2012

- Entrusted with the training of five new missionaries using a comprehensive three-month training program
- Led regular training meetings of 20+ missionaries in proper goal setting and time management skills

Elmore Wallace

(518) 813-8944 | elmorefwallaceiv@gmail.com | linkedin.com/in/elmorefwallaceiv

Education

Bachelor of Science in Economics

Jul 2018

Brigham Young University - Idaho

Rexburg, Idaho

Cumulative GPA: 3.51

Relevant Course Work: Financial Analytics, Investment Analysis, Data Wrangling and Visualizations, Financial Accounting, Intermediate Macroeconomics, Intro to Micro/Macroeconomics, International Economics, Statistics for Economics and Business, Calculus I, Humanities, Psychology I and II, Argumentative Writing, Sociology Societies: Investment Society (2-years), Data Science Society (1-year), Entrepreneurship Society (1.5 years)

Professional Experience

Junior Analyst: Intern Sep 2017 – Dec 2017

Hitachi Vantara

Rexburg, Idaho

- Developed an analytical model to forecast associated costs of long-term digital retention, IT infrastructure, and objective storage for the Hitachi Vantara's sales team and its global partners including Sony, Corp and Panasonic, Corp
- Analytical model is actively used by Hitachi Vantara's sales teams in pre-sale situations

Digital Strategy: Intern

Jan 2016 - Apr 2016

Heritage Foundation

Washington, DC

- Co-authored a published article which was in the Daily Signal's top ten pieces for the months of April and May
- Contributed to the digital launch of Heritage Foundation's Solutions 2016, and the 2016 Index of Economic Freedom
- · Researched and submitted internal reports delegated and used by Heritage Foundation's upper management

Purchasing Agent: Intern

May 2014 - Dec 2014

Beard Processing Solutions, Inc

Malta, New York

- · Purchased materials for projects, tracked delivery and costs, and interfaced with primary vendors
- Provided purchase and reports on a bi-weekly basis during meetings with company executives and project leaders

Volunteer Experience

Vice-President of Endowment Funds

Jan 2018 - Present

BYU- Idaho Investment Society

Rexburg, Idaho

- Led a society of over 100 individuals, divided in five groups, in managing a \$6.3 million fund through market research
- Collaborated with and invited 20 potential employers to a society allocation presentation dinner bringing internships to students

Equity Research Analyst

May 2017 - Dec 2017

BYU- Idaho Investment Society

Rexburg, Idaho

- Tasked with researching the current state and forecasting the future of Foot Locker, writing a report, and pitching the stock to financial firms and the student body of the investment society during the semesterly formal allocation dinner
- Researched the economic conditions of the consumer discretionary sector and contributing to the construction of a
 discounted cashflow model, Gordon Growth Model, and conducting relative strength analysis and technical analysis

Executive Task Force Jan 2015 – Jul 2016

BYU - Idaho

Rexburg, Idaho

- Selected to join a specialized research team to address student issues with BYU Idaho's student Honor Code
- Presented research and recommendations to BYU Idaho's executive board which were taken and implemented soon after
- Contributed to the development of a one-credit course to be taken by new, incoming freshman students

Additional Skills and Qualifications

Hard Skills: Proficient in Microsoft Excel and Power BI, Bloomberg Terminal, R Studio, Python, Regex, Professional Writing Certifications: Bloomberg Market Concepts, Harvard Excel Training, Codeacademy: Intro to Python, Bloomberg Trading Challenge Publications: "Kansas Required Work for Food Stamps. Here's What Happened", "Raytheon: No Competitors and Increase in US Defense Spending"

Languages: English (native proficiency), German (limited working proficiency), Spanish (limited working proficiency)

Awards: Who's Who Among Students in American Universities and Colleges, Omicron Delta Epsilon Honor Society

DANIEL KIUTTU

6773 CAMINITO DEL GRECO, SAN DIEGO, CA 92120 | 909-435-6574 | danielkiuttu@gmail.com

Academic Experience

Brigham Young University

Provo, UT

Bachelor of Science in Economics

April 2018

- 3.87 Cumulative GPA; 3.94 Major GPA
- Recipient of the Walter Fuhriman Economic Excellence Award (half-tuition scholarship for academic achievement)
- Relevant Coursework: Econometrics, Financial Accounting, Industrial Organization, Mathematical Statistics
- Served as Teacher's Assistant to 3 professors in the fields of economics, mathematics, and American history

Professional Experience

Corporate Bond Intern

Salt Lake City, UT

Deseret Mutual Benefit Administrators

September 2017-Present

- Conduct buy-side credit analysis on 4 corporations to be used in future fixed income portfolio investment decisions
- Defend recommendations in firm's monthly credit committee to influence up to \$10 million in bond purchases

Strategy & Analytics Intern

Bentonville, AR

Walmart Stores, Inc.

June 2017-August 2017

- Communicated strategic pricing recommendations that would make a direct P&L impact of \$10 million annually
- Designed a scalable process for business analysts to identify losing price strategies from ~5,000 store items instantly
- Constructed a pricing scenario template to streamline pricing simulations and forecast annual financial impact

Research Associate Intern

San Diego, CA

Mortgage Capital Management, Inc.

January 2017-May 2017

- Compiled a multiple regression model to predict the closing rate of loans in a mortgage pipeline with 95% accuracy
- Demonstrated the existence of significant variables that have not been previously considered in loan closing rates
- Influenced company leadership to implement hedging strategies that saved clients ~\$10,000-\$50,000 in hedge costs

Executive Vice President

Rexburg, ID

Finance Society

September 2016-December 2016

- Spearheaded implementation of a student actively managed investment fund for a \$5.3 million endowment fund
- Oversaw research and reporting for a team of 12 analysts on a security that reached our target price within 6 months
- Saved ~5 hours of weekly labor by creating excel templates for discounted cash flow and WACC analyses

Co-President Rexburg, ID

Economics Society

April 2016-December 2016

- Co-founded a student-run research project for a local county that analyzed tax revenue as an indicator of growth
- Successfully raised society participation by over 300% by reinventing mission statement and marketing strategy
- Coordinated an inter-society cooperation that boosted recruiting activity from 4 companies and graduate programs

Financial Analyst Intern

San Diego, CA

Mortgage Capital Management, Inc.

August 2015-January 2016

- Executed reconciliation on ~100 daily capital markets trades to manage secondary marketing interest rate risk
- Modeled VBA audit systems for capital markets operations yielding up to \$10,000 in monthly savings to the client
- Developed a cash flow report measuring client loan sales and offsetting hedge instruments for a \$60 million pipeline

Proselytizing Missionary

Multiple Cities, Finland

The Church of Jesus Christ of Latter-day Saints

February 2013-March 2015

- Developed training on public speaking, teaching, and daily goal setting for over 100 full-time volunteers
- Undertook financial operations for the organization in the Finnish language with less than 24 hours of training
- Managed logistics and transportation for movement of over 100 missionaries across the country every two months

Skills & Qualifications

- Trained in SQL, Tableau, Stata, and Financial Modeling
- · Skilled in oral communication and public speaking, written communication, and project management
- Eagle Scout rank in Boy Scouts of America
- Senior class ASB officer and captain of the varsity soccer team in high school
- Proficient in Finnish

Chase J. Riepl

chase.riepl@gmail.com - LinkedIn: /in/chaseriepl - (208) 917-0617

Education

University of Utah

Graduation December 2018

Master of Science, Finance

Salt Lake City, Utah

Portfolio and Investment Management Emphasis

Brigham Young University-Idaho

Graduation April 2017

Bachelor of Science, Business Finance

Rexburg, ID

Major GPA: 3.90

<u>Professional Experience</u>

May 2017-Present

Zions Bancorporation *Channel Strategy Intern*

Salt Lake City, Utah

- Developed proprietary model to identify optimal expansion opportunities in prime growth markets
- Created branch scoring system comprising demographic, production, and transaction metrics to identify strategic branch realignment opportunities
- Presented recommendations to senior management across Bancorp network

Charles Schwab & Co.

June 2016-July 2016

Investment Advisor Intern

Phoenix, AZ

- · Rotated among various divisions of the company, including compliance, technology, trading, and sales
- Researched and presented on impact of interest rate changes on asset allocation

Edward Jones Investments

September 2015-February 2016

Wealth Management Intern

Idaho Falls, ID

- Executed all trades for over 170 clients on behalf of financial advisor
- Educated in college, retirement, and estate planning incorporating various inflation rates

Elevati, LLC

July 2014-August 2015

Data Analyst Intern

Rexburg, ID

- Oversaw growth of client portfolio from \$19,000 to \$51,000 in monthly revenue of digital media company through system optimization and new client acquisition
- Analyzed advertising trends to make system improvements, resulting in 21.8% efficiency increase

LPL Financial

July-September 2014

Wealth Management Intern

- Idaho Falls, ID
- Utilized LPL software to research various securities across multiple asset classes
- Trained in differing investment strategies and investment products

Volunteer and Extracurricular Experience

CFA Society Research Challenge

October 2016-March 2017

State Champion Research Analyst

Boise, ID & Seattle, WA

- Prepared a comprehensive sell-side initiating coverage report on US Ecology (ECOL)
- Identified key risks associated with company including political, regulatory, interest rate, and forex
- Won Idaho State competition as only undergrad participants, competed at Americas regional

BYU-Idaho Investment Club

September 2015-April 2017

President

Rexburg, ID

• Elected to serve as President in the University's Investment Club with responsibility for asset allocation of a \$7.1MM student-managed endowment fund and club of 60+ members

Church of Jesus Christ of Latter-day Saints

June 2011-June 2013

Full-time Representative

Cali & Medellin, Colombia

- Exerted 75+ hours/week to provide religious instruction and perform community service
- Managed large groups of individuals from diverse backgrounds to meet performance standards
- Effectively coordinated with ecclesiastical leaders and Colombian government officials the evacuation
 of 24 individuals from a hazardous situation

Matthew Singer

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EDUCATION

Brigham Young University - Idaho

Rexburg, Idaho

Bachelor of Science, Economics

Sept 2015 - Apr 2018

- GPA: 3.6/4.0
- Recipient of an academic scholarship

Vice President of the Investment Society

Sept 2015 - Apr 2017

- Lead the collaboration on the strategic allocation of \$5 Million from the school endowment
- Lead research regarding equity and fixed income markets to help create an efficient portfolio allocation

Paid Economic Tutor Sept 2016 - Onward

Helped tutor students on principles of micro, macro, and international economics

PROFESSIONAL EXPERIENCE

Nasdaq New York, New York

Legal Regulation Analyst

June 2017 - Aug 2017

- Honored to have received a return offer at Nasdaq based on high performance during 2016 internship
- Heading anti-money laundering project that ensures clients that trade with Nasdaq Fixed Income have all regulatory documentation present and current.
- Using Nasdaq SMARTS compliance technology to analyze daily trade data to ensure clients trading on Nasdaq's new ETS comply with rules and regulations

New York, New York

Legal Regulation Analyst

June 2016 – Aug 2016

- Analyzed and documented trade data on Nasdaq's six exchanges to ensure broker dealers were in compliance with all rules and regulations
- Worked with CCO on three projects that improved the efficiency and organization for Nasdaq's four broker dealers
- Published SEC rule 605 data from trades by preforming data analysis of previous order spreads and execution times
- Provided high-level analysis on the ISE acquisition by Nasdaq to help cut costs and improve transparency
- Improved and tested Nasdaq's procedures to more accurately follow the SEC Market Access Rules

Meydan IMAX TheaterDubai, UAEMarketing InternFeb 2013 – Apr 2013

Used social media, radio, television, and magazines to market the Meydan IMAX brand across the UAE

- Met with people from media and other entertainment companies across Dubai to work out deals on advertising the Meydan IMAX brand
- Drove advertising growth for the company by finding new blogs and websites to advertise the brand
- Developed a deep understanding how startups and small companies function in the UAE

Nasdaq Dubai, UAE

Regulatory Intern

Aug 2009 - Aug 2009

May 2013 - May 2015

- Researched different business practices by those listed on Nasdaq Dubai to ensure they were complying with all current financial regulations
- Received training on the stock market and its functions

VOLUNTEER SERVICE

Full-Time Missionary

The Church of Jesus Christ of Latter-day Saints

Seoul, Korea

Maintained a work schedule of 90+ hours for two years

- Trained more than 50 people in 2 Korean cities in setting and achieving organizational goals
- Analyzed key indicators to evaluate how to improve performance
- Helped a large team improve performance in several key indicators
- Studied and became fluent in the Korean language and became accustomed to the Korean culture

ADDITIONAL INFORMATION

Interests: basketball, golf, film, travel (Traveled to 20 countries), classical music, politics, economics, sushi

Quinn Beeson

Phone Number Email Address https://www.linkedin.com/in/quinn-beeson

Education

Bachelor of Science in Economics

Brigham Young University-Idaho

Rexburg, ID

Graduated: April 2017

- Related courses: Econometrics, Environmental Economics, and Agricultural Policy
- GPA:

Charles Koch Institute

September 2016 – December 2016

Koch Internship Program

Washington, D.C.

Professional education regarding liberty, free enterprise, and Market-Based Management

Major Projects

- "Industry Growth in Bingham County, Idaho" July 2015; Group project using IMPLAN, a regional economic analysis tool
- "Elements Impacting College Academic Performance: A Brigham Young University-Idaho Approach" –July 2016; Group project utilizing STATA, and survey platforms such as Qualtrics
- "Water Rights Transfers in Idaho" July 2017; Senior paper presented at the Universities Council on Water Resources annual conference

Work Experience

The Buckeye Institute

May 2017 – Present

Economic Research Analyst

Columbus, OH

- Assist with the analysis of federal and state government policy on economic outcomes in Ohio
- Write and edit blogs, policy briefs, and longer research papers
- Focus on energy and environmental issues in Ohio

The Heritage Foundation

September 2016 – December 2016

Energy and Environment Intern

Washington, D.C.

- Assisted economic analysts on policy research regarding energy, environment, and agricultural issues
- Co-authored blog posts on energy, environmental, and agricultural issues from an economic perspective

Economics Lab Assistant

September 2015 – July 2016

Brigham Young University-Idaho

Rexburg, ID

- Lead Student managed schedule of 8 assistants
- Aided approximately 40 fellow students daily in Economic Principles and other economics classes with understanding and comprehension of material
- Communicated with a variety of other students and adapted to different learning styles in order to better tutor them

Student Archives Assistant and Student Lead

April 2015 - April 2017

David O. McKay Special Collections and Archives

Rexburg, ID

- Delegated responsibilities to teammates, assisted in hiring new employees, and created training material
- Evaluated approximately 200 linear feet of records from 1888 to the present for preservation and retention
- Cataloged 100+ collections and managed information and records

Volunteer Experience

Volunteer English Teacher

January 2015 - April 2015

International Language Programs

Kyiv, Ukraine

- Volunteered to teach approximately 40 children aged 3-14 years for four months
- Prepared and taught daily English lessons and submitted for review on time
- Adapted to an unfamiliar culture and customs and learned a small amount of Russian