

Austin M. Negrón

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Education

Boston University College of Engineering; Boston, MA

Computer Engineering

General Studies

Cumulative GPA: 3.21

Awards: Dean's List

- Coursework in calculus, physics, engineering application, app/game development, philosophy, economics

Work Experience

WashMe; Boston, MA

January 2018-present

Co-Founder, CEO

- Created and constructed a student-run, door-to-door laundry company, providing a luxurious service by ensuring quickest turnaround times, professional folding and a Hershey kiss with every drop-off.
- Assembled, hired, and trained team of ten members serving over 50 customers and generating nearly \$4,000 in profit in two semesters.
- Currently developing iOS app via Swift that is launching Fall 2019.
- 1st place for Boston University Entrepreneurial Club's Start-Up Competition; 1st place for Boston University's Venture Accelerator Competition.

40Minutes; Bethlehem, PA

December 2014-June 2017

Founder, CEO

- Started a phone repair company to aid local high schoolers who cracked/damaged either their iPhone(4-7s) or Galaxy(5-8+).
- Grew to a seven-person team, teaching them the basics of reverse engineering, eventually fixing 100+ phones.
- Developed a system reducing average fix time which allowed us to guarantee a forty-minute turnaround or we provide the service for half-off.

Jackson Law, LLC.; Bethlehem, PA

May 2018-present

Intern

- Coordinated meetings with clients and analyzed cases by investigating complaints such as retaliatory and discriminatory employment practices.
- Acted as a liaison by keeping clients' families informed of case progress, as well as informing them of likely verdicts.
- Actively influenced trials by helping select jurors, argue motions, and meet judges.

Undergraduate Research; Boston, MA

September 2018-present

Rhetoric Researcher

- Dissected and analyzed the rhetoric of podcast series *Serial* in order to understand underlying issues and implement them into the professor's curriculum.
- Developed essay prompts for students regarding debate topics such as flaws in legal system, influence of judges on jury decisions and implicit bias manipulating criminal cases.
- Conducted ethnography and created podcast using rhetoric techniques learned throughout research and studied gentrification and how it affects crime in areas to use as an example for the professor's class.

Leadership and Involvement

BostonHacks

September 2018-present

Hackathon Organizer – Tech Leader

- Head of creating judging app through Python with team of six in order to implement an efficient and systematic way for judges to scale and rank projects for Hackathon event with over 60 people and 110 projects.
- Created and developed live website via HTML that was displayed during Hackathon allowing outside spectators to view the 24-hour event and vicariously attend event and sponsorship workshops garnering access to guest speakers and award outcomes.
- Taught beginner-hackers the fundamental basis of computer software and programming by introducing languages such as Python, Java Script and Swift.

Debate Team

September 2016-January 2017

Captain

- Conducted meetings facilitating discussions and enabling an effective learning debate environment by collaborating with new arguments and incorporating them into teammates' speeches and rebuttals.
- Led public speaking workshops by delivering and showcasing desired skills - primarily timely diction, speech delivery, and proper posture – to promote team's presentation abilities.

Stock Market Club

January 2016-January 2017

Founder/President

- Prepared biweekly meetings beginning from basic market trading and transitioning to more advanced topics by creating PowerPoints with fundamental ideas of investing.
- Formed and recruited group of individuals with similar interests to learn about the market outside of school curriculum.
- Reached out, coordinated, and brought in experienced investors for the purpose of highlighting the importance of company projection, handling stock rises and plunges, and the significance of emotional detachment in decision making to negate emotions from perpetuating poor investments.

Skills:

- Swift, Python, C#, HTML, MATLAB, Kinect Gaming Development, Excel, iPhone Hardware Engineering

Interests:

- Entrepreneurship, Reading (Biographies, Self-Development, Philosophy) and Behavioral Economics