# Category Management SUM/BIC change, FY16 to FY17

Note: Text labels show FY17 values

NRC

▲ Increase from Previous Year ▼ Decrease from Previous Year ■ No Change from Previous Year

FY16 FY17

## Spend Under Management (SUM)

Obligation (in millions) on contracts that meet defined criteria for management maturity and data sharing. SUM is defined by a tiered maturity model, which includes three tiers that address five attributes: leadership, strategy, data, tools, and metrics.

#### SUM Change Indicator Department 16-17 DOE \$21,943M \$308M DOD \$805M \$17,892M VA \$2,438M \$17,892M \$15,301M DLA \$1,166M ARMY \$642M \$8,074M NAVY (\$408M) \$8,064M USAF \$7,195M \$35M DHS \$529M \$6,804M \$5,134M HHS \$111M NASA (\$50M) \$3,007M DOJ \$217M \$2,794M **USAID** \$15M \$2,724M **TREASURY** (\$636M) \$2,288M GSA \$890M \$2,077M \$1,845M ED \$21M STATE \$166M \$1,835M DOC (\$43M) \$1,334M Government-Wide DOT (\$188M) \$1,193M USDA \$119M \$1,184M SSA \$42M \$837M DOI \$56M \$720M DOL \$39M \$526M EPA \$36M \$422M \$132B \$126B OPM \$50M \$410M HUD \$67M \$253M NSF \$17M \$167M SBA (\$1M) \$89M \$9M

\$76M

2016

2017

## Best In Class (BIC)

Best in Class is a designation by the Office of Management and Budget (OMB) for a preferred government-wide solution that: Allows acquisition experts to take advantage of pre-vetted, government-wide contract solutions; Supports a government-wide migration to solutions that are mature and market-proven, Assists in the optimization of spend, within the government-wide category management framework; and increases the transactional data available for agency level and government-wide analysis of buying behavior.

Department	BIC Change 16-17	Indicator							
GSA	+44%	<b>A</b>	70%	6					
OPM	+13%	<b>A</b>	62%	6					
NSF	+9%	<b>A</b>	52%	6					
EPA	+10%	<b>A</b>	45%	6					
USAID	+16%	<b>A</b>	38%	6					
DOI	+8%	<b>A</b>	37%	6					
USDA	+1%	<b>A</b>	35%	6					
DOJ	+8%	<b>A</b>	34%	6					
SSA	+2%	<b>A</b>	31%	6					
DOE			31%	6					
TREASURY	+1%	<b>A</b>	30%	6					
DOL	+6%	<b>A</b>	27%	6					
HUD	+3%	<b>A</b>	27%	6					
STATE	+3%	<b>A</b>	26%	6					
DOD	+4%		25%	6					
DHS	+1%	<b>A</b>	25%	6					
USAF	+3%	<b>A</b>	24%	6			Govern	men	t-Wide
SBA	-1%	<b>V</b>	24%	6					
ARMY	+4%	<b>A</b>	22%	6					
DOC	+2%	<b>A</b>	19%	6					
DLA	-1%	<b>V</b>	19%	6					
VA	+1%	<b>A</b>	17%	6					21%
NRC	+4%	<b>A</b>	15%	6			18%		2170
HHS	-1%	▼	13%	6					
ED	-1%	▼	12%	6					
NAVY	+3%	<b>A</b>	10%	6					
NASA	+1%	<b>A</b>		6%					
DOT	+1%	<b>A</b>		4%			2016		2017

Data Updated 8/8/2018 5:52:08 PM; Data Through 7/29/2018

# Category Management SUM/BIC change, FY17 to FY18

Data included in this view has a reporting lag of 3 calendar months in order to help account for delayed department data. Text labels show FY18 values.

▲ Increase from Previous Year ▼ Decrease from Previous Year ■ No Change from Previous Year

SBA

\$20M

2017

2018

FY17 minus 3mos

FY18 minus 3mos

### Spend Under Management (SUM) - 3 Months Lag

Obligation (in millions) on contracts that meet defined criteria for management maturity and data sharing. SUM is defined by a tiered maturity model, which includes three tiers that address five attributes: leadership, strategy, data, tools, and metrics.

#### SUM Change Indicator Department 17-18 DOE \$3,117M \$14,839M VA (\$3,663M) \$7,647M DOD (\$2,591M) \$7,477M \$6,686M DLA (\$1,947M) USAF (\$455M) \$3,017M ARMY (\$431M) \$2,891M \$2,863M NAVY (\$634M) \$2,558M DHS (\$6M) \$1,990 HHS \$22M NASA (\$267M) \$1,30 GSA \$64M \$1,2 \$1, **USAID** (\$279M) ED \$137M \$1 **TREASURY** (\$629M) \$8 DOJ \$8 (\$110M) STATE \$81M \$7 DOC \$67M Government-Wide USDA \$72M DOT \$10M SSA \$83M DOI (\$6M) \$190M DOL \$27M \$68B EPA \$60B (\$30M) \$159M OPM (\$31M) \$122M HUD \$18M \$64M NSF (\$26M) \$38M NRC \$4M \$30M

\$29M

### Best In Class (BIC) - 3 Months Lag

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Department	BIC Change 17-18	Indicator					
GSA	+10%	<b>A</b>	80%				
SSA	+22%	<b>A</b>	53%				
NSF	-6%	_	46%				
ОРМ	-20%	_	42%				
USDA	+7%	<b>A</b>	42%				
EPA	-5%	_	40%				
TREASURY	+5%	<b>A</b>	35%				
DOI	-3%	_	34%				
SBA	+10%	<b>A</b>	34%				
DOE	+3%	<u> </u>	34%				
DOJ	-4%	_	30%				
USAID	-8%	_	30%				
ARMY	+5%	<b>A</b>	27%				
VA	+9%	<b>A</b>	26%				
USAF	+1%	_	25%				
DOD			25%				
STATE	-2%	_	24%			Govern	ment-Wide
DOL	-3%	_	24%				
NRC	+6%	<b>A</b>	21%				
HUD	-6%	_	21%				
DHS	-5%	_	20%				
DOC	-1%	_	18%				21%
ED	+5%	<b>A</b>		17%		20%	2170 =
HHS	+2%	<b>A</b>		15%			
DLA	-5%	<b>V</b>		14%			
NAVY	-2%	▼		8%			
NASA				6%			
DOT				4%		2017	2018

Data Updated 8/8/2018 5:52:08 PM; Data Through 7/29/2018

# Category Management SUM/BIC, FY18 Progress to Targets

Data included in this view indicates current YTD progress (dark bars) toward OMB targets (light bars). Text labels show Target values. Charts sorted by Target value descending.

## FY18 OMB Target FY18 Actual

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# Best In Class (BIC)

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Department	% of SUM Target	SUM-Target Delta	
DOE	80%	(\$5,289M)	\$25,869M
DOD	41%	(\$10,950M)	\$18,640M
VA	50%	(\$9,029M)	\$18,076M
DLA	40%	(\$9,857M)	\$16,543M
NAVY	35%	(\$5,979M)	\$9,133M
ARMY	46%	(\$4,143M)	\$7,626M
USAF	48%	(\$3,852M)	\$7,467M
DHS	70%	(\$1,771M)	\$5,983M
HHS	74%	(\$1,171M)	\$4,542M
NASA	57%	(\$1,575M)	\$3,683M
TREASURY	41%	(\$1,983M)	\$3,351M
USAID	52%	(\$1,541M)	\$3,243M
DOJ	49%	(\$1,404M)	\$2,777M
ED	65%	(\$770M)	\$2,207M
DOT	50%	(\$801M)	\$1,616M
DOC	59%	(\$615M)	\$1,498M
STATE	69%	(\$458M)	\$1,479M
GSA	142%	\$537M	\$1,271M
USDA	66%	(\$378M)	■ \$1,121M
SSA	49%	(\$496M)	\$965M Government-Wide
DOI	58%	(\$296M)	\$703M
DOL	73%	(\$151M)	\$567M
OPM	45%	(\$235M)	\$431M
EPA	60%	(\$161M)	\$404M 55.7%
HUD	49%	(\$112M)	\$221M of FY Goal
NSF	51%	(\$77M)	\$139.7B
SBA	49%	(\$50M)	\$98M
NRC	85%	(\$11M)	\$75M

Department	% of BIC Target	BIC-Target Delta	
ARMY	53%	(\$1,693M)	\$3,613M
NAVY	13%	(\$2,921M)	\$3,352M
USAF	53%	(\$1,350M)	\$2,848M
DOD	47%	(\$1,106M)	\$2,067M
DHS	75%	(\$306M)	\$1,242M
HHS	71%	(\$279M)	\$955M
DOT	7%	(\$825M)	\$890M
VA	265%	\$1,197M	\$725M
TREASURY	77%	(\$159M)	\$698M
STATE	56%	(\$277M)	\$624M
DOJ	69%	(\$176M)	\$562M
NASA	17%	(\$434M)	\$522M
DOC	75%	(\$91M)	\$369M
SSA	112%	\$36M	\$291M
DLA	299%	\$502M	\$2521
USDA	149%	\$110M	\$227M
DOI	72%	(\$60M)	\$218M
DOE	108%	\$14M	\$174M
GSA	1,007%	\$1,270M	\$140M
DOL	95%	(\$5M)	\$97M Government-Wide
ED	42%	(\$52M)	\$89M
EPA	118%	\$15M	<b>■</b> \$83M
USAID	88%	(\$10M)	\$80M
OPM	156%	\$34M	\$60M 68.9%
HUD	74%	(\$13M)	\$49M of FY Goal
NRC	39%	(\$27M)	\$45M \$20.3B
NSF	255%	\$24M	\$15M
SBA	116%	\$2M	\$15M