



TWO SIGMA

# Cloud Computing

Background and Key Concepts

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# Agenda/Outline

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Introduction - guest speakers from Two Sigma

Definition and history of Cloud Computing

Shared responsibility model

- IaaS, PaaS, SaaS

AWS emergence and market dominance

Netflix adoption use case

Cloud Native Services, e.g BigQuery



## Guest Speakers



Scott Rich - Manager of Public Cloud:

- April 10 - "Background and Key Concepts of Cloud Computing"

Graeme Dixon - Head of Insurance Engineering

- April 12 - "Best practices and practical experience in the Cloud"

David Palaitis - Modeling Compute Infrastructure

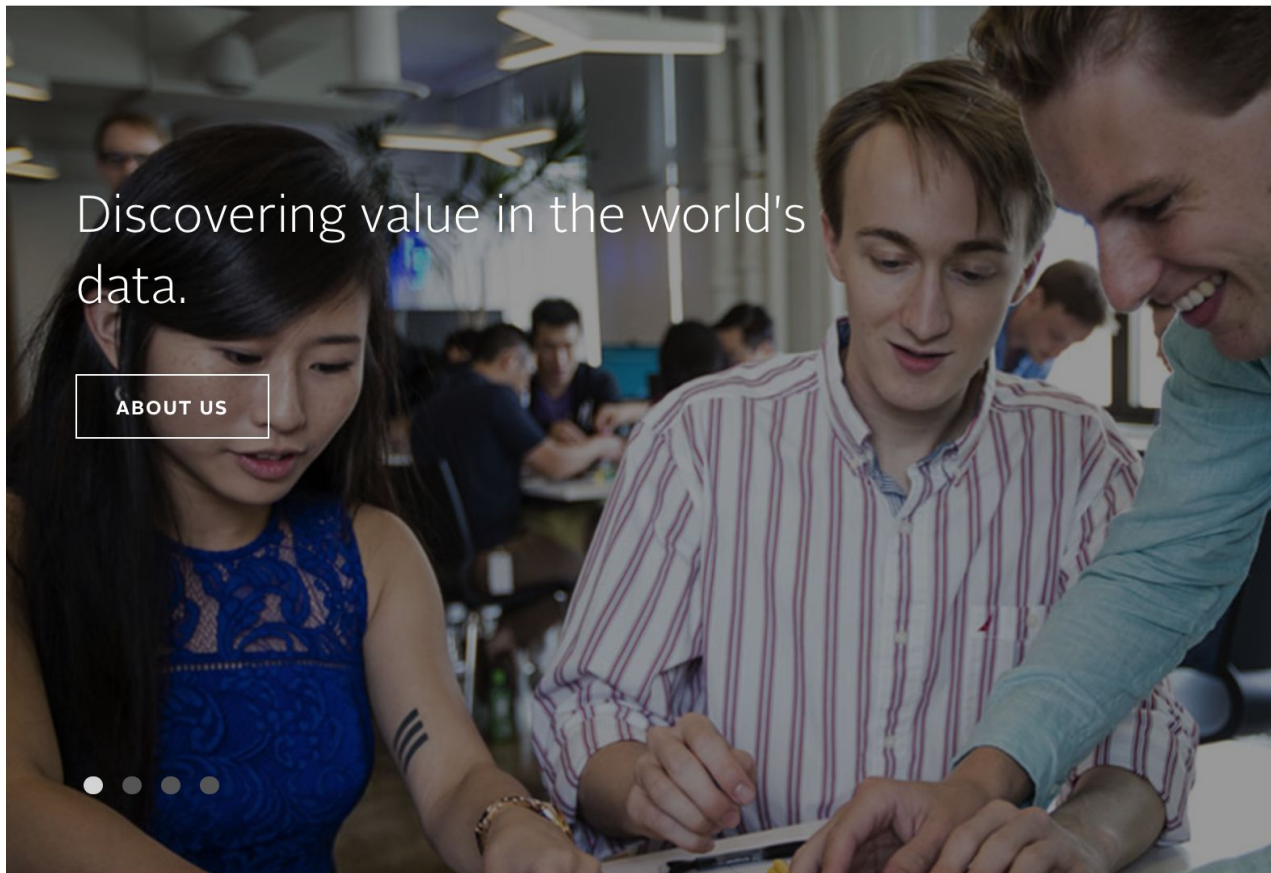
- April 17 - "Scheduling Work on Large Heterogeneous Compute Clusters"

# About Two Sigma

[ABOUT](#)[CAREERS](#)[INSIGHTS](#)

Discovering value in the world's  
data.

ABOUT US



# Important Legal Information

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# About Me

27 years at IBM, in RTP, Rome, and Zurich, building developer tools and working on IBM's Bluemix Cloud

Founding member of the IBM Eclipse team

Started Two Sigma's Public Cloud effort two years ago

From one pilot project to ~1 Data Center on Public Cloud in 2 years



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# What is Cloud Computing? And where did it come from?

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Essential characteristics from NIST(2011):


*On-demand self-service.*

*Broad network access.*

*Resource pooling.*

*Rapid elasticity.*

*Measured service.*



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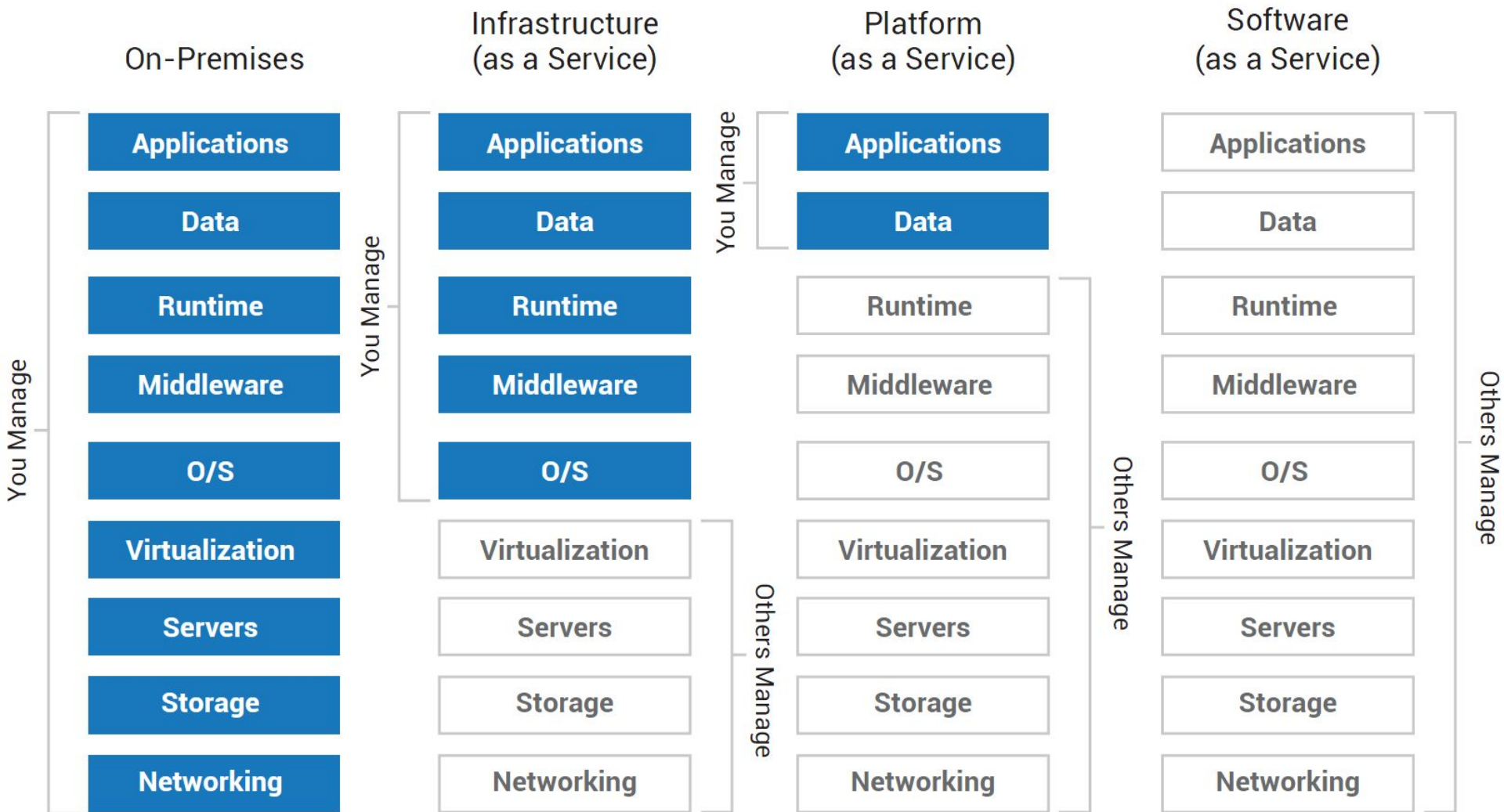
# What is Cloud Computing? And where did it come from?

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The ACM paper picks up on a really crucial detail:

“Finally, organizations that perform batch analytics can use the "cost associativity" of cloud computing to finish computations faster: using 1,000 EC2 machines for one hour costs the same as using one machine for 1,000 hours.”





I love this sticker by Chris Watterston



## About those computers...



It's true, stuff happens. But they've got lots of computers. If one breaks, you can get another with an API call.

And if you don't like this guy's computer, it's not that hard to move to someone else's.

They're really good at operating thousands of computers. Better than you.

They're very likely better at securing a large network of computers than you are.

# Why now?

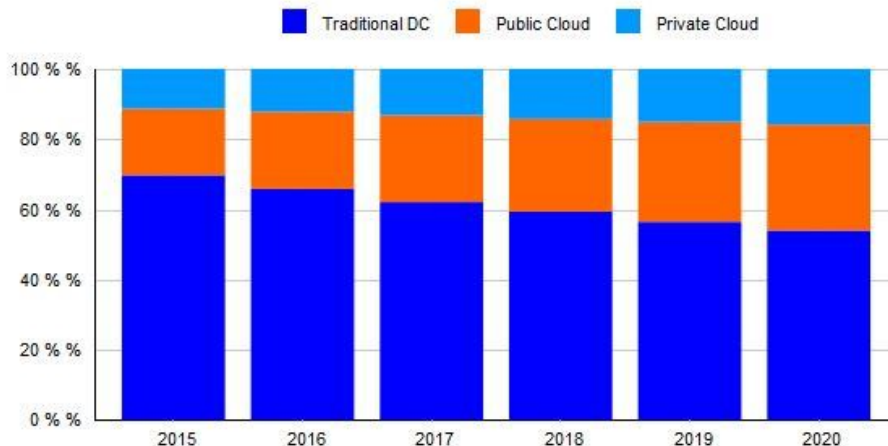
Now: It's clear we've reached mainstream acceptance for Cloud Computing.

Mainframe->mini-computers->  
client/server->Web->Cloud

Why?

- Time -> trust
- AWS success stories
- If you don't, your competitor will
- Gartner hype cycle

Worldwide Cloud IT Infrastructure Market Forecast  
by Deployment Type 2015 - 2020 (shares based on Value)



Source : IDC Worldwide Quarterly Cloud IT Infrastructure Tracker, Q4 2015



# AWS Dominance of the Cloud (“IaaS” market)

AWS represents ~40% of the total IaaS/PaaS market

- The next ten competitors combine for the next 40%

AWS Origin story

- The fable of excess capacity is not true
- Traditional tech companies remained skeptical beyond 2010

IBM and Microsoft saw the Cloud as a threat to their existing enterprise businesses for way too long

- Margins on the Cloud are a paltry 25% compared to 80% on Enterprise software
- But margins on the Cloud are a massive 25% compared to the paltry 2% on online book sales!

# AWS Cloud Scope

## Infrastructure Services

[Amazon Elastic Compute Cloud](#)

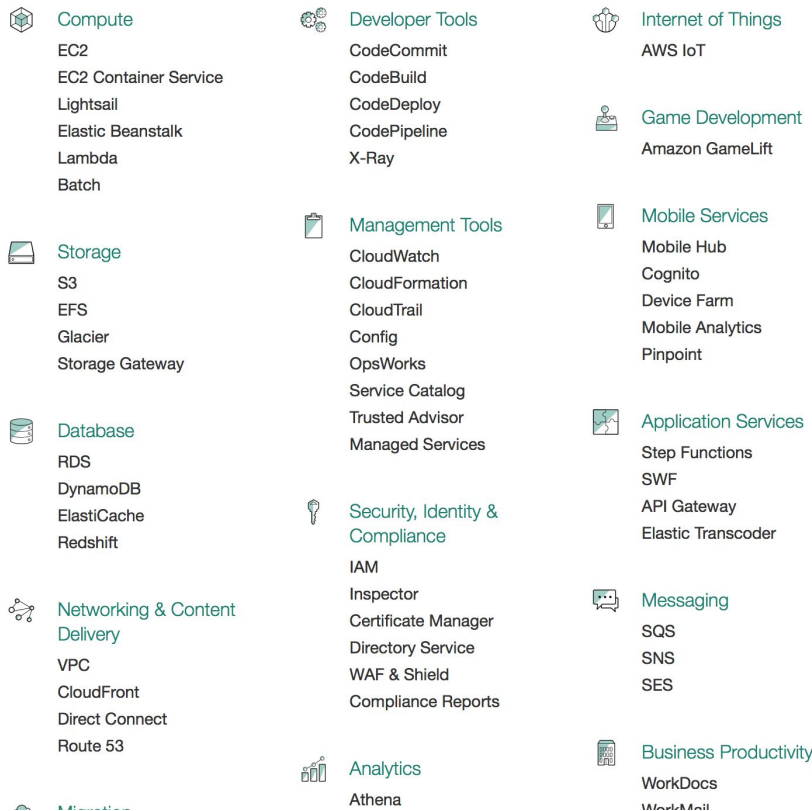
[Amazon SimpleDB](#)

[Amazon Simple Storage Service](#)

[Amazon Simple Queue Service](#)

[AWS Premium Support](#)

AWS “Console”  
Circa 2007



AWS Console  
today



## How you buy in the Cloud

Most Cloud services are “pay for what you use” based on various usage metrics, e.g. machine hours, storage TB hours, TB queried

Ideally, you rent what you need and then turn it off. You can rent fractional machines.

At AWS, for example, you can buy the same VM capacity in three different ways:

- On demand - full retail price, e.g. R3.8XLARGE = \$2.66/hr
- Reserved - commit to a volume, earn a discount = \$1.41/\$0.93/hr
- Spot Instances! - bid for excess capacity, aim for \$0.60/hr

# Netflix Move to AWS



## Globally Distributed Cloud Applications

**Adrian Cockcroft**  
**@adrianco**

***Netflix Inc.***



## Reasons to move to the Cloud:

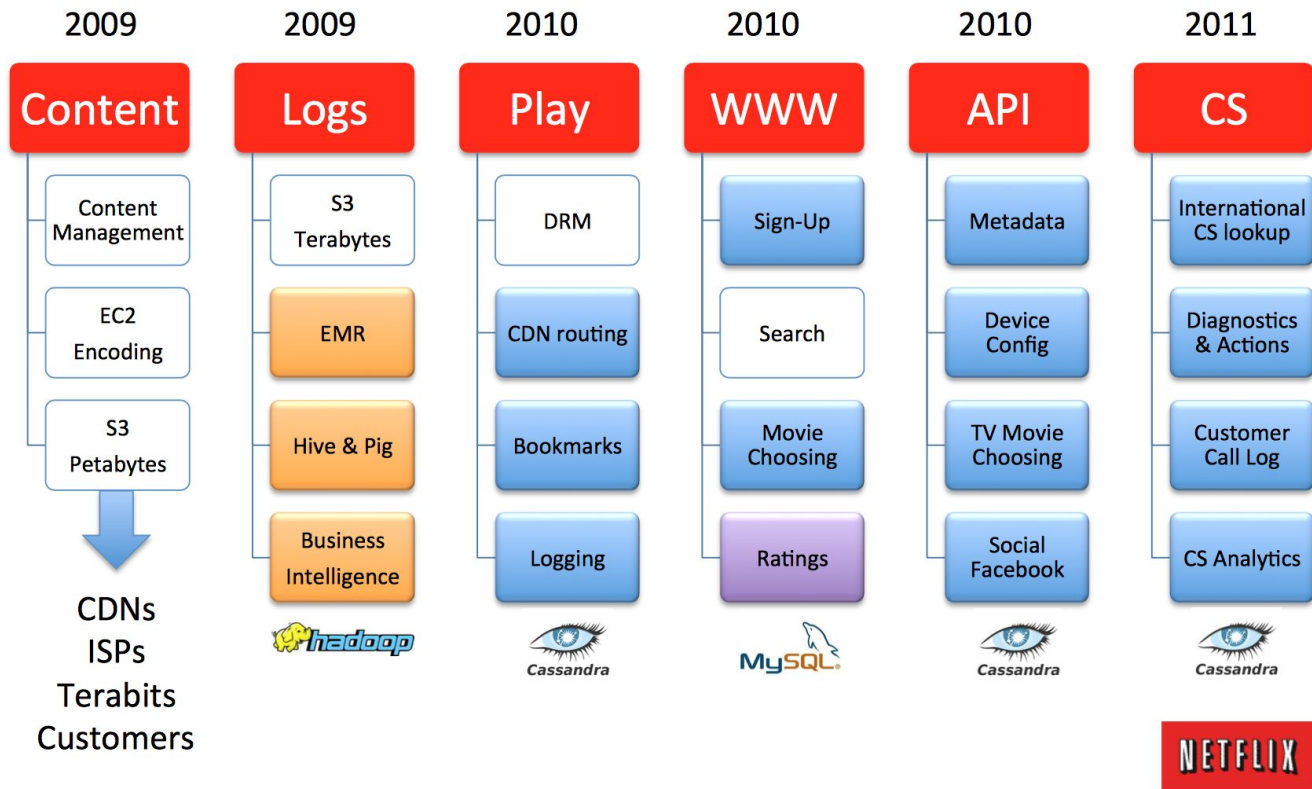
- Low cost of entry
- Cost savings/focus
- Elasticity
- Developer productivity and enjoyment

## Keeping up with Developer Trends

- |  |                          |
|--|--------------------------|
| • Big Data/Hadoop                        | In production at Netflix |
| • AWS Cloud                              | 2009                     |
| • Application Performance Management     | 2009                     |
| • Integrated DevOps Practices            | 2010                     |
| • Continuous Integration/Delivery        | 2010                     |
| • NoSQL                                  | 2010                     |
| • Platform as a Service; Fine grain SOA  | 2010                     |
| • Social coding, open development/github | 2011                     |



# Netflix Deployed on AWS



\* From Adrian Cockcroft(Netflix) GotoCon 2012 presentation



So: “While you’re in there...”

1. Code for failure
2. Be resilient
3. Stateless middle tiers
4. Service-oriented architectures

## Netflix Datacenter vs. Cloud Arch Anti-Architecture

Central SQL Database	Distributed Key/Value NoSQL
Sticky In-Memory Session	Shared Memcached Session
Chatty Protocols	Latency Tolerant Protocols
Tangled Service Interfaces	Layered Service Interfaces
Instrumented Code	Instrumented Service Patterns
Fat Complex Objects	Lightweight Serializable Objects
Components as Jar Files	Components as Services





## Cloud Native Services (~SaaS)

High-value, but vendor-specific Services, such as:

- Big Database: Google BigQuery, AWS Athena and Aurora
- Deep/Machine Learning: Google Cloud ML, AWS Machine Learning, IBM Watson
- Vertical Deep Learning models-as-a-Service (Speech, video, sentiment)

Evaluate cost/benefit carefully

Pick an Open Source API to preserve portability, e.g. Apache Beam, Mesos, Kubernetes, SQL



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# BigQuery as the Ultimate Cloud Native Service

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Insanely-scalable SQL Database in the sky

Pay as you go for storage and queries

Accessed by REST API, CLI, Jupyter notebook

Imagine operating your own Internet-scale  
distributed database



# Benchmarking BigQuery

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See

<http://tech.marksblogg.com/billion-nyc-taxi-rides-bigquery.html>

1.1 billion taxi rides, 104GB data

Loaded in 24 minutes

Typical queries run in ~2 seconds: “select count of all rides grouped by taxi type”

This obviously justifies paying some premium and accepting some degree of lock-in



# Conclusion

Public Cloud Computing is emerging as the primary model for computing going forward.

AWS is the dominant provider, but has good competition.

Decide what your goals are for adoption, and be strategic about it.

Be intentional about the trade-offs you make.

Enjoy Graeme and David's talks...





Thank you!



A large teal diamond shape with a gradient, darker at the bottom, containing the text "Backup/Reference".

Backup/Reference



# Suggested reading

- A View of Cloud Computing
  - <http://cacm.acm.org/magazines/2010/4/81493-a-view-of-cloud-computing/fulltext>
- NIST definition of Cloud Computing - 2011
  - <http://nvlpubs.nist.gov/nistpubs/Legacy/SP/nistspecialpublication800-145.pdf>
- The origin of Amazon Web Services:
  - <https://blog.hackerrank.com/how-amazon-web-services-surged-out-of-nowhere/>
- Netflix migration story (GOTO 2012 • Globally Distributed Cloud Application at Netflix • Adrian Cockcroft)
  - [https://www.youtube.com/watch?v=Mn0\\_Xmw4rQs](https://www.youtube.com/watch?v=Mn0_Xmw4rQs)
  - [http://gotocon.com/dl/goto-aar-2012/slides/AdrianCockcroft\\_GloballyDistributedCloudApplicationsAtNetflix.pdf](http://gotocon.com/dl/goto-aar-2012/slides/AdrianCockcroft_GloballyDistributedCloudApplicationsAtNetflix.pdf)