

GateMate is Hiring: Chief Operating Officer (COO)

Position: Chief Operating Officer (COO)

Location: Work From Office / Hybrid (Flexible)

Company: GateMate (gatemate.co.in)

Salary: Negotiable + Performance Bonuses

✧ About Us:

GateMate is one of India's fastest-growing EdTech platforms, offering internships, certifications, and career development programs across multiple domains. We are expanding aggressively and looking for a dynamic **COO** to join our core leadership team and drive operational excellence.

☐ Role & Responsibilities:

- Oversee daily operations of the company across all divisions.
- Build and manage high-performing teams (Sales, Marketing, Support).
- Design and implement business strategies, plans, and procedures.
- Set operational goals aligned with company expansion and monetization targets.
- Foster a culture of excellence, innovation, and high performance.
- Collaborate closely with the CEO for strategic planning and execution.
- Manage budgeting, forecasting, and resource allocation.

☐ Ideal Candidate Profile:

- Proven experience in leadership roles (EdTech/startup experience preferred).
- Exceptional organizational and leadership skills.
- Strong strategic, analytical, and problem-solving abilities.
- Background in Business Management, MBA preferred (but not mandatory).
- Passionate about education, technology, and entrepreneurship.

☐ What We Offer:

- Leadership position with direct impact on GateMate's future.
- Freedom to innovate and scale up operations.
- Competitive salary package with growth incentives.
- Opportunity to work with a visionary founder.
- Dynamic and collaborative work culture.

✧ Ready to Shape the Future with Us?

☐ **Apply Now:** careers@gatemate.co.in

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internships@gatemate.co.in, gatemate.co@gmail.com

GateMate is Hiring: Business Development Head

Position: Business Development Head

Location: Work From Office / Hybrid

Company: GateMate (gatemate.co.in)

Salary: Attractive + Incentives + Growth Bonus

✧ About Us:

GateMate is revolutionizing the education and career ecosystem with smart learning programs, internships, and certifications. We are scaling fast, and now we are looking for a **Business Development Head** to drive our nationwide expansion.

□ Role & Responsibilities:

- Lead and manage all business development activities at a national level.
- Create and implement growth strategies for college tie-ups, partnerships, and enrollments.
- Mentor and manage a team of BDOs and Managers.
- Build a sustainable sales and partnership pipeline.
- Work directly with the CEO to achieve revenue milestones.

□ Ideal Candidate Profile:

- Minimum 5+ years experience in business development/sales leadership.
- Strong network in educational institutions and corporate sectors.
- Excellent communication and negotiation skills.
- Energetic, goal-driven, and innovative thinker.

□ What We Offer:

- Leadership role with huge growth potential.
- High-impact working environment.
- Competitive salary + Incentives + Bonuses.
- Opportunity to be part of a fast-scaling brand.

✧ Ready to Lead GateMate's Expansion Journey?

□ **Apply Now:** careers@gatemate.co.in

□ **Visit:** www.gatemate.co.in

GateMate is Hiring: Senior Business Development Manager

Position: Senior Business Development Manager

Location: Work From Office / Hybrid

Company: GateMate (gatemate.co.in)

Salary: Competitive + Performance Bonuses

✪ About Us:

GateMate is a growing EdTech platform aiming to empower students and professionals through innovative programs, internships, and certifications. We are building a team of dynamic achievers — and you could be our next **Senior Business Development Manager!**

Role & Responsibilities:

- Manage and expand B2B and B2C client base.
 - Coordinate with colleges, universities, and corporate clients.
 - Achieve sales targets and drive revenue growth.
 - Guide and mentor junior Business Development Officers.
 - Collaborate with marketing and operations teams for campaigns.
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Ideal Candidate Profile:

- 3+ years of experience in Business Development/Sales roles.
 - Strong communication, persuasion, and negotiation skills.
 - Self-motivated and result-oriented personality.
 - Experience in education sector preferred but not mandatory.
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What We Offer:

- Amazing performance incentives.
- Opportunity for fast-track promotion.

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internships@gatemate.co.in, gatemate.co@gmail.com

- Leadership training and mentorship programs.
- Vibrant, youthful, and supportive work environment.

✦ Step Up Your Career With GateMate!

- **Apply Now:** careers@gatemate.co.in
- **Visit:** www.gatemate.co.in

📌 GateMate is Hiring: Business Development Officer (BDO) 📌

Position: Business Development Officer (BDO)
Location: Work From Office / Hybrid / Remote (Flexible)
Company: GateMate (gatemate.co.in)
Salary: Fixed + Incentives + Career Growth Opportunities

✦ About Us:

GateMate provides career-defining internships, certifications, and skill programs for youth across India. We are seeking energetic and motivated **Business Development Officers (BDO)** to power our outreach and sales force!

□ Role & Responsibilities:

- Generate leads and close sales.
- Build strong relationships with students, colleges, and partners.
- Promote internships, certifications, and courses to prospects.
- Meet weekly and monthly targets.
- Participate in marketing events, webinars, and seminars.

□ Ideal Candidate Profile:

careers@gatemate.co.in, info@gatemate.co.in,
internships@gatemate.co.in, gatemate.co@gmail.com

- Freshers and experienced candidates are welcome.
- Excellent communication and interpersonal skills.
- Motivated to work in a target-driven environment.
- Basic knowledge of digital marketing is a plus.

□ What We Offer:

- Good salary + commissions.
- Flexible working options.
- Incentives, bonuses, and certificates.
- Amazing learning and growth environment.

✧ Build Your Career with India's Fastest Growing EdTech Platform!

- **Apply Now:** careers@gatemate.co.in
- **Visit:** www.gatemate.co.in

"Sell Dreams, Build Careers — Join the GateMate Mission!"

❓ GateMate is Hiring: Campus Ambassador (CA) ❓

Position: Campus Ambassador

Location: Your Own College Campus (Part-time / Remote)

Company: GateMate (gatemate.co.in)

Stipend: Attractive Perks + Certificate + Performance Incentives

✧ About Us:

GateMate is empowering students with industry-leading internships, certifications, and skill programs. Join us as a **Campus Ambassador** and be the voice of GateMate in your college!

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internships@gatemate.co.in, gatemate.co@gmail.com

☐ Role & Responsibilities:

- Represent GateMate in your college.
- Promote GateMate's internships, programs, and workshops.
- Organize webinars, seminars, and small events.
- Share promotions, referral codes, and new launches.
- Report weekly activities to the manager.

☐ Ideal Candidate Profile:

- College students from any stream (B.Tech, BCA, MBA, etc.).
- Strong communication and leadership skills.
- Active on social media and college activities.
- Passionate about marketing and networking.

☐ What We Offer:

- Official Campus Ambassador Certificate.
- Performance-Based Incentives.
- Priority Internship & Placement Opportunities.
- Networking with industry experts.

Lead the Change on Your Campus!

☐ **Apply Now:** careers@gatemate.co.in

☐ **Visit:** www.gatemate.co.in

"Be the Leader, Build Your Personal Brand with GateMate!"

GateMate is Hiring: Department Ambassador (DA)

Position: Department Ambassador

Location: Within Your College Department (Flexible)

Company: GateMate (gatemate.co.in)

Stipend: Certificates + Rewards + Special Bonuses

About Us:

GateMate is changing the future of education with career-launching programs. As a **Department Ambassador**, you will create awareness and lead GateMate activities inside your specific department!

Role & Responsibilities:

- Act as the primary link between GateMate and your department students.
 - Share GateMate offerings among classmates and juniors.
 - Coordinate department-level promotions and workshops.
 - Refer students to internships and programs.
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Ideal Candidate Profile:

- Students from any department (Engineering, Management, Science, etc.).
 - Energetic, good communicator, active participant in college.
 - Ability to motivate and influence batchmates.
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What We Offer:

- Department Ambassador Certificate.
- Referral Bonuses and Rewards.
- Free access to premium webinars and sessions.
- Priority consideration for full-time roles after graduation.

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✦ Become a Leader in Your Department!

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 - ❑ **Visit:** www.gatemate.co.in
-

"Leadership Begins Here — Shine with GateMate!"

❑ GateMate is Hiring: Referral Program Executive ❑

Position: Referral Program Executive
Location: Work From Anywhere (Part-Time/Remote)
Company: GateMate (gatemate.co.in)
Earnings: Unlimited Referral Incentives + Certificates

✦ About Us:

GateMate provides industry-ready programs and internships for students. We are launching a massive **Referral Program** where you can earn while helping others!

❑ Role & Responsibilities:

- Refer students and professionals to GateMate's programs.
 - Share referral codes, promotional material, and updates.
 - Track referrals and earnings via the online dashboard.
 - Help friends and network to access quality programs.
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❑ Ideal Candidate Profile:

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internships@gatemate.co.in, gatemate.co@gmail.com

- Students, freelancers, working professionals.
 - Good at networking and communication.
 - Interested in earning flexible income.
-

☐ What We Offer:

- Unlimited Income Potential (Earn Per Referral).
 - Official Certificate and Rewards.
 - Special gifts and bonuses for top performers.
 - Access to exclusive career webinars.
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✱ Start Earning and Growing With GateMate Today!

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 - ☐ **Visit:** www.gatemate.co.in
-

"Your Network is Your Net Worth — Grow With GateMate!"

☐ GateMate is Hiring: Affiliate Partner ☐

Position: Affiliate Partner

Location: Remote / Work from Anywhere

Company: GateMate (gatemate.co.in)

Earnings: Commission-Based Income + Bonuses

✱ About Us:

GateMate's Affiliate Program offers you a chance to **earn unlimited commissions** by promoting trending internships, courses, and certifications.

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internships@gatemate.co.in, gatemate.co@gmail.com

☐ **Role & Responsibilities:**

- Promote GateMate's courses and internships via your network.
 - Share unique affiliate links and track sales.
 - Create simple promotional posts (we provide templates!).
 - Achieve bonus milestones and grow your affiliate income.
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☐ **Ideal Candidate Profile:**

- Students, teachers, influencers, freelancers.
 - Digital marketing experience (preferred but not mandatory).
 - Strong online presence and basic marketing skills.
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☐ **What We Offer:**

- Up to 20% Commission on every sale.
 - Exclusive bonuses for top-performing affiliates.
 - Affiliate Marketing Certificate.
 - Access to a professional Affiliate Dashboard.
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✨**Earn Passive Income — Become a GateMate Affiliate!**

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☐ **Visit:** www.gatemate.co.in

"Promote. Earn. Grow with GateMate."

☒ **Now for Sales Intern:**

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□ GateMate is Hiring: Sales Intern □

Position: Sales Intern (Paid Internship)

Location: Remote / Part-time

Company: GateMate (gatemate.co.in)

Stipend: Fixed + Performance Bonus + Certificate

✳️ About Us:

GateMate is expanding its education solutions across India. As a **Sales Intern**, you'll learn and practice high-conversion strategies while earning attractive incentives!

□ Role & Responsibilities:

- Generate leads through digital platforms.
 - Convert interested students into enrollments.
 - Maintain CRM (Customer Record Management) and sales reports.
 - Assist in organizing sales campaigns.
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□ Ideal Candidate Profile:

- Freshers, students, and aspiring sales professionals.
 - Excellent communication and persuasion skills.
 - Energetic, self-motivated, and goal-oriented.
-

□ What We Offer:

- Paid Internship Certificate.
- Fixed stipend + Incentives.
- Hands-on experience in EdTech sales.
- Potential pre-placement offer (PPO) for top performers.

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✳️ Step Into the World of Sales with GateMate!

- ❑ **Apply Now:** careers@gatemate.co.in
- ❑ **Visit:** www.gatemate.co.in

"Learn, Sell, Grow — with GateMate's Elite Sales Program!"

❑ GateMate is Hiring: Customer Support Executive ❑

Position: Customer Support Executive (Remote)

Location: Work From Home

Company: GateMate (gatemate.co.in)

Salary: Fixed + Performance-Based Bonus

✳️ About Us:

At GateMate, customer success is our top priority. We are hiring **Customer Support Executives** who will provide a smooth and delightful experience for every student.

❑ Role & Responsibilities:

- Handle inquiries via chat, email, and phone.
 - Provide detailed information about courses and services.
 - Assist in problem-solving and issue resolution.
 - Maintain professional communication and CRM entries.
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❑ Ideal Candidate Profile:

- Good communication (Hindi/English both).

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- Patient, polite, and problem-solving attitude.
 - Ability to handle multiple queries efficiently.
 - Freshers are welcome; training will be provided.
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□ What We Offer:

- Fixed monthly salary.
 - Incentives based on performance.
 - Work-from-home flexibility.
 - Professional growth opportunities.
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✦ Become the Voice of GateMate's Success!

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- **Visit:** www.gatemate.co.in

📌 GateMate is Hiring: Teacher (Hybrid Mode)

Position: Teacher

Location: Hybrid (Work From Home/Office)

Company: GateMate (gatemate.co.in)

Salary: Competitive, based on experience

✦ About Us:

GateMate is revolutionizing the education ecosystem with smart learning programs. We are looking for passionate educators to join our team and teach various subjects across technology and business fields.

□ Role & Responsibilities:

- Deliver engaging lessons in your subject area.
 - Create comprehensive lesson plans and educational materials.
 - Provide timely feedback and support to students.
 - Engage in continuous learning to enhance teaching methods.
 - Assist in curriculum development and student evaluation.
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internships@gatemate.co.in, gatemate.co@gmail.com

❑ **Ideal Candidate Profile:**

- Proven experience in teaching and creating educational content.
 - Strong communication skills and ability to engage with students.
 - Tech-savvy and able to work in a hybrid environment.
 - **Minimum Education:** Bachelor's degree in a relevant field (Master's degree preferred).
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❑ **What We Offer:**

- Hybrid work environment with flexibility.
 - Competitive salary with performance incentives.
 - Opportunity for growth and continuous learning.
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✦ **Join Our Team of Innovators!**

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❑ **GateMate is Hiring: Assistant Professor (Hybrid Mode)**

Position: Assistant Professor

Location: Hybrid (Work From Home/Office)

Company: GateMate (gatemate.co.in)

Salary: Attractive + Performance-based incentives

✦ **About Us:**

GateMate is an evolving EdTech platform with a commitment to excellence in education. We seek experienced Assistant Professors in various fields to teach and inspire our students.

❑ **Role & Responsibilities:**

- Teach and develop course content for undergraduate and postgraduate programs.
 - Mentor and guide students through academic projects and research.
 - Participate in faculty development programs.
 - Contribute to academic research and publications.
 - Help build and implement curriculum strategies.
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❑ **Ideal Candidate Profile:**

- Minimum 3-5 years of experience in teaching.
 - Strong academic background with research contributions.
 - **Minimum Education:** Master's degree in the relevant field (Ph.D. preferred).
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❑ **What We Offer:**

- Flexible hybrid working model.
 - Competitive compensation and growth opportunities.
 - Access to research funding and opportunities for publishing.
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✧ **Be Part of Our Academic Excellence!**

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-

❑ **GateMate is Hiring: Associate Professor (Hybrid Mode)**

Position: Associate Professor

Location: Hybrid (Work From Home/Office)

Company: GateMate (gatemate.co.in)

Salary: Negotiable + Benefits

✧ **About Us:**

GateMate is committed to advancing education through technology. We are looking for Associate Professors to contribute to our innovative programs and lead academic excellence.

❑ **Role & Responsibilities:**

- Lead academic programs and develop advanced-level course material.
 - Supervise students' research projects and thesis work.
 - Publish research papers in recognized academic journals.
 - Collaborate with other faculty members on educational initiatives.
 - Design and lead workshops and seminars for students.
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❑ **Ideal Candidate Profile:**

- 5+ years of academic experience in teaching and research.

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internships@gatemate.co.in, gatemate.co@gmail.com

- Proven leadership in academic initiatives.
 - **Minimum Education:** Ph.D. in the relevant subject.
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□ **What We Offer:**

- Hybrid working flexibility.
 - Research grants and funding opportunities.
 - Attractive salary with performance rewards.
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✦ **Become a Pioneer in Academic Innovation!**

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□ **GateMate is Hiring: Professor (Hybrid Mode)**

Position: Professor

Location: Hybrid (Work From Home/Office)

Company: GateMate (gatemate.co.in)

Salary: Commensurate with experience + Benefits

✦ **About Us:**

GateMate offers a blend of technology and education. We are expanding our faculty team and looking for passionate Professors to shape the future of education.

□ **Role & Responsibilities:**

- Deliver high-level lectures, workshops, and seminars.
 - Develop, implement, and review academic policies and practices.
 - Supervise research, thesis, and dissertation work.
 - Publish original research in international journals and conferences.
 - Contribute to curriculum development and accreditation.
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□ **Ideal Candidate Profile:**

- Extensive academic experience and proven track record in research.
- Leadership qualities with the ability to guide and mentor junior faculty.
- **Minimum Education:** Ph.D. in the relevant subject.

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□ **What We Offer:**

- Hybrid work model with competitive remuneration.
- Research and publication opportunities.
- Leadership role in shaping the future of education.

✦ **Drive Educational Excellence with GateMate!**

□ Apply Now: careers@gatemate.co.in

□ Visit: www.gatemate.co.in

□ **GateMate is Hiring: Research Writer (Hybrid Mode)**

Position: Research Writer

Location: Hybrid (Work From Home/Office)

Company: GateMate (gatemate.co.in)

Salary: Competitive, based on experience

✦ **About Us:**

GateMate is committed to transforming education. We are looking for skilled Research Writers to join our team, contribute to research papers, and assist in content creation for academic programs.

□ **Role & Responsibilities:**

- Conduct in-depth research on various educational and technology topics.
- Write high-quality research papers, articles, and reports.
- Collaborate with faculty members on research projects.
- Assist in the creation of educational content and course materials.

□ **Ideal Candidate Profile:**

- Strong research and analytical skills.
- Proven experience in academic writing and publishing.
- **Minimum Education:** Master's degree in relevant field (Ph.D. preferred).

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internships@gatemate.co.in, gatemate.co@gmail.com

❑ **What We Offer:**

- Hybrid working model with flexibility.
 - Research opportunities and collaboration with top academicians.
 - Competitive pay and performance bonuses.
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✦ **Join Our Team of Scholars and Innovators!**

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-

❑ **GateMate is Hiring: Thesis Writer (Hybrid Mode)**

Position: Thesis Writer

Location: Hybrid (Work From Home/Office)

Company: GateMate (gatemate.co.in)

Salary: Attractive Pay + Incentives

✦ **About Us:**

GateMate is looking for professional Thesis Writers to help students with high-quality thesis writing services across multiple domains.

❑ **Role & Responsibilities:**

- Assist students in writing and formatting their thesis projects.
 - Provide research support and references.
 - Ensure plagiarism-free and academically sound content.
 - Guide students through the thesis writing process.
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❑ **Ideal Candidate Profile:**

- Strong writing and research skills.
 - Prior experience with academic thesis writing.
 - **Minimum Education:** Master's degree (Ph.D. preferred).
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❑ **What We Offer:**

- Flexible hybrid working options.

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internships@gatemate.co.in, gatemate.co@gmail.com

- Competitive salary with growth opportunities.
 - Collaborative environment with research and academic experts.
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✦ **Help Shape Students' Academic Futures with Us!**

- Apply Now: careers@gatamate.co.in
- Visit: www.gatamate.co.in