

STANDARD RESIDUAL VALUES

Program Period: January 6, 2026 until further notice (as of 01/06/2026)

**2024 Residuals: To calculate the residual for an unpublished 2024 model year vehicle,
please subtract 8% (ppts) from the corresponding 2025 model year residual %**

Example: 2025 Residual = 63% | 2024 Residual: 63% - 8% = 55%

Residual Program Parameters (refer to Dealer Manual for more details)

Residuals in effect for new vehicles with 0-500 miles at lease inception

For vehicles with between 501 and 6,000 miles at inception deduct 2% from published residual %

Standard annual contract mileage is 15,000

12,000 and 18,000 mile options are available with listed residual adjustments

Odd term leases are available

Calculate odd term residuals as follows:

39 month = 36 month residual minus 2%

51 month = 48 month residual minus 2%

42 month = 36 month residual minus 4%

54 month = 48 month residual minus 4%

Non-Published Residuals (Standard Only)

Where applicable, use the following calculation for non-published new Toyota model residuals:

Residual: Add 2% to the current published residual of the same prior model year vehicle

MRT: Add \$1,000 to the base TSRP (including destination) of the current/new model year vehicle

MRT's (maximum residualized TSRP) are in effect for all vehicles

Example of residual calculation if TSRP exceeds published MRT:

Base TSRP (Includes Destination)	\$ 25,000
Optional Equipment	\$ 1,500
TOTAL TSRP	\$ 26,500
Maximum TSRP (MRT from matrix)	\$ 26,000
Residual Percentage (from matrix)	61%
Maximum Residual Value	\$ 15,860
	($\$26,000 \times 61\%$)



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* AVAILABLE MRT ENHANCEMENTS *

Listed amounts must be added to published MRT:	2026 MY	2025 MY	2024 MY
Camry with XP Package	\$ 1,200	\$ 1,200	NA
Corolla Cross Gas with XP Street Package	\$ 800	\$ 800	NA
RAV4 Gas XP Trail Package	\$ 1,100	\$ 1,100	NA
RAV4 Gas & Hybrid XP Street Package	\$ 1,100	\$ 1,100	NA
Highlander Gas & Hybrid with XP Package	\$ 1,400	\$ 1,400	NA
Grand Highlander Gas & Hybrid with XP Package	\$ 1,800	\$ 1,800	NA
4Runner with XP Package	\$ 1,400	\$ 1,400	NA
4Runner with XP Carbon Package	\$ 1,800	\$ 1,800	NA
4Runner with XP Terrain Package	\$ 1,400	\$ 1,400	NA
4Runner with XP Trail Package	\$ 1,500	\$ 1,500	NA
Sequoia XP Trail Package	NA	\$ 1,000	NA
Tacoma TRD Off-Road Premium Package (OF)	NA	\$ 3,100	\$ 3,100
Tacoma TRD Sport Premium Package (PQ)	NA	\$ 3,100	\$ 3,100
Tacoma XP or XP Predator Package	\$ 1,900	\$ 1,900	\$ 1,900
Tacoma TRD Lift Kit (ILA - 6K)	\$ 2,200	\$ 2,200	\$ 2,200
Tundra with the XP or XP Predator Package	\$ 2,100	\$ 2,100	NA
Tundra with the XSP Heritage Package	\$ 3,000	\$ 3,000	NA
Tundra with the XSP Carbon Package	\$ 2,600	\$ 2,600	NA
Tundra TRD Lift Kit (FIA - LK or ILA - 3L)	\$ 2,500	\$ 2,500	NA
Tundra TRD Lift Kit (Part # PTCCY-34000 only)	NA	\$ 2,500	NA
Land Cruiser XP Trail Package	\$ 1,200	\$ 1,200	NA

*XP/XSP and Premium Package enhancements may not be combined.

2026 TOYOTA MODELS

Model	2026 TOYOTA MODELS	*12K MI Add (0 - 500)	*18K MI Deduct (0 - 500)	MRT	24	36	39	48	60
8642	4RUNNER 2WD 4DR WGN SR5	2	-2	43,100	79	67	67	57	51
8643	4RUNNER 2WD 4DR WGN TRD SPORT	2	-2	49,600	73	62	62	53	47
8644	4RUNNER 2WD 4DR WGN TRD SPORT PREMIUM	2	-2	55,000	70	60	60	51	45
8648	4RUNNER 2WD 4DR WGN LIMITED	2	-2	58,100	69	58	58	50	44
8664	4RUNNER 4WD 4DR WGN SR5	2	-2	45,900	83	70	70	60	53
8668	4RUNNER 4WD 4DR WGN LIMITED	2	-2	61,500	72	61	61	52	46
8670	4RUNNER 4WD 4DR WGN TRD OFF ROAD	2	-2	51,500	77	66	66	56	49
8671	4RUNNER 4WD 4DR WGN TRD SPORT	2	-2	51,600	76	65	65	55	50
8672	4RUNNER 4WD 4DR WGN TRD OFF ROAD PREMIUM	2	-2	58,600	73	61	61	52	46
8673	4RUNNER 4WD 4DR WGN TRD SPORT PREMIUM	2	-2	57,000	73	62	62	53	47
8628	4RUNNER HYBRID 4DR WGN TRD OFF ROAD	2	-2	54,300	77	65	65	56	49
8630	4RUNNER HYBRID 4DR WGN TRD OFF ROAD PREMIUM	2	-2	60,500	73	62	62	53	47
8632	4RUNNER HYBRID 4DR WGN LIMITED	2	-2	62,900	72	61	61	52	46
8634	4RUNNER HYBRID 4DR WGN TRD PRO	2	-2	69,200	70	59	59	51	44
8636	4RUNNER HYBRID 4DR WGN TRAILHUNTER	2	-2	69,200	70	59	59	51	44
8638	4RUNNER HYBRID 4DR WGN PLATINUM	2	-2	65,200	70	60	60	51	45
2870	BZ 2WD 4DR WGN XLE PLUS	2	-2	39,600	50	39	39	26	18
2872	BZ AWD 4DR WGN XLE AWD	2	-2	41,600	50	40	40	27	19
2873	BZ 2WD 4DR WGN XLE	2	-2	36,300	47	37	37	24	16
2880	BZ 2WD 4DR WGN LIMITED PLUS	2	-2	44,700	46	37	37	24	16
2882	BZ AWD 4DR WGN LIMITED AWD	2	-2	46,800	46	37	37	25	17
2557	CAMRY HYBRID 4DR SDN XSE	2	-2	42,300	65	56	56	46	37
2558	CAMRY HYBRID 4DR SDN NIGHTSHADE	2	-2	35,100	66	58	58	46	37
2559	CAMRY HYBRID 4DR SDN LE	2	-2	32,000	68	59	59	47	38



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<u>Model</u>	<u>2026 TOYOTA MODELS</u>	<u>*12K MI Add (0 - 500)</u>	<u>*18K MI Deduct (0 - 500)</u>	<u>MRT</u>	<u>24</u>	<u>36</u>	<u>39</u>	<u>48</u>	<u>60</u>
2560	CAMRY HYBRID 4DR SDN XLE	2	-2	38,100	64	56	56	45	37
2561	CAMRY HYBRID 4DR SDN SE	2	-2	34,100	67	58	58	47	38
2551	CAMRY HYBRID AWD 4DR SDN SE NIGHTSHADE	2	-2	36,700	66	58	58	46	38
2552	CAMRY HYBRID AWD 4DR SDN LE	2	-2	33,600	68	59	59	47	38
2553	CAMRY HYBRID AWD 4DR SDN SE	2	-2	35,700	67	58	58	47	38
2555	CAMRY HYBRID AWD 4DR SDN XLE	2	-2	39,600	64	56	56	45	37
2556	CAMRY HYBRID AWD 4DR SDN XSE	2	-2	40,500	65	56	56	46	37
1852	COROLLA 4DR SDN LE	2	-2	25,500	68	60	60	52	46
1864	COROLLA 4DR SDN SE	2	-2	28,100	66	58	58	51	44
1866	COROLLA 4DR SDN XSE	2	-2	30,500	63	55	55	48	42
6301	COROLLA CROSS 2WD 4DR WGN L	2	-2	27,100	63	56	56	44	35
6302	COROLLA CROSS AWD 4DR WGN L	2	-2	28,400	64	57	57	45	36
6303	COROLLA CROSS 2WD 4DR WGN LE	2	-2	30,800	65	58	58	46	37
6304	COROLLA CROSS AWD 4DR WGN LE	2	-2	32,200	65	58	58	46	37
6305	COROLLA CROSS 2WD 4DR WGN XLE	2	-2	34,000	65	58	58	46	38
6306	COROLLA CROSS AWD 4DR WGN XLE	2	-2	35,400	66	59	59	47	39
6312	COROLLA CROSS HYBRID 4DR WGN S HYBRID	2	-2	31,200	65	58	58	46	37
6314	COROLLA CROSS HYBRID 4DR WGN SE HYBRID	2	-2	34,200	64	58	58	47	38
6316	COROLLA CROSS HYBRID 4DR WGN XSE HYBRID	2	-2	37,400	63	58	58	47	38
6272	COROLLA HATCHBACK 5DR HB SE L4	2	-2	26,600	65	57	57	44	35
6274	COROLLA HATCHBACK 5DR HB XSE L4	2	-2	29,200	65	57	57	45	35
6277	COROLLA HATCHBACK 5DR HB FX L4	2	-2	28,800	65	57	57	44	35
1882	COROLLA HYBRID 4DR SDN LE	2	-2	27,300	69	61	61	53	46
1883	COROLLA HYBRID 4DR SDN LE AWD	2	-2	28,700	70	61	61	53	46
1886	COROLLA HYBRID 4DR SDN SE	2	-2	29,800	67	59	59	51	44
1887	COROLLA HYBRID 4DR SDN SE AWD	2	-2	31,300	68	59	59	51	44
1892	COROLLA HYBRID 4DR SDN XLE	2	-2	30,900	67	58	58	51	44
4015	CROWN 4DR SDN XLE	2	-2	43,000	61	53	53	41	30
4020	CROWN 4DR SDN LIMITED	2	-2	48,500	57	50	50	38	28
4025	CROWN 4DR SDN NIGHTSHADE	2	-2	49,900	56	49	49	38	27
4030	CROWN 4DR SDN PLATINUM	2	-2	57,200	59	52	52	40	29
4040	CROWN SIGNIA 4DR WGN XLE	2	-2	46,400	62	56	56	43	32
4041	CROWN SIGNIA 4DR WGN LIMITED	2	-2	50,800	59	53	53	41	31
6280	GR COROLLA 5DR HB AT	2	-2	44,200	72	66	66	54	45
6281	GR COROLLA 5DR HB MT	2	-2	42,200	73	68	68	55	46
6286	GR COROLLA 5DR HB PREMIUM AT	2	-2	49,700	66	61	61	49	41
6287	GR COROLLA 5DR HB PREMIUM MT	2	-2	47,700	67	62	62	50	42
2372	GR SUPRA 2DR CPE 3.0	2	-2	61,900	64	56	56	47	37
2374	GR SUPRA 2DR CPE PREMIUM	2	-2	63,100	63	55	55	46	36
2376	GR SUPRA 2DR CPE MKV FINAL EDITION AT	2	-2	70,500	58	51	51	42	33
2383	GR SUPRA 2DR CPE 3.0L MT	2	-2	61,700	63	56	56	46	36
2385	GR SUPRA 2DR CPE PREMIUM MT	2	-2	63,100	62	54	54	45	36
2387	GR SUPRA 2DR CPE MKV FINAL EDITION MT	2	-2	70,500	57	51	51	42	33
6252	GR86 2DR CPE AT	2	-2	33,500	70	61	61	52	47
6253	GR86 2DR CPE MT	2	-2	32,400	71	61	61	52	48
6254	GR86 2DR CPE PREMIUM AT	2	-2	36,100	69	60	60	51	46
6255	GR86 2DR CPE PREMIUM MT	2	-2	35,000	71	60	60	51	46
6258	GR86 2DR CPE YUZU EDITION AT	2	-2	39,100	69	59	59	50	44
6259	GR86 2DR CPE YUZU EDITION MT	2	-2	38,000	69	59	59	50	45
6700	GRAND HIGHLANDER 2WD 4DR WGN LE	2	-2	43,300	71	63	63	55	39
6702	GRAND HIGHLANDER 2WD 4DR WGN XLE	2	-2	47,500	68	62	62	54	39
6704	GRAND HIGHLANDER 2WD 4DR WGN LIMITED	2	-2	52,300	68	61	61	54	39
6706	GRAND HIGHLANDER AWD 4DR WGN LE	2	-2	44,900	72	63	63	55	39
6708	GRAND HIGHLANDER AWD 4DR WGN XLE	2	-2	49,100	68	62	62	54	39
6710	GRAND HIGHLANDER AWD 4DR WGN LIMITED	2	-2	53,900	68	61	61	54	39
6712	GRAND HIGHLANDER AWD 4DR WGN PLATINUM	2	-2	56,600	66	60	60	53	38
6716	GRAND HIGHLANDER HYBRID 2WD 4DR WGN XLE	2	-2	49,300	70	63	63	55	40
6720	GRAND HIGHLANDER HYBRID AWD 4DR WGN LE	2	-2	46,700	74	64	64	56	40
6722	GRAND HIGHLANDER HYBRID AWD 4DR WGN XLE	2	-2	50,900	70	63	63	55	40



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6724	GRAND HIGHLANDER HYBRID AWD 4DR WGN LIMITED	2	-2	55,700	69	62	62	55	40
6730	GRAND HIGHLANDER HYBRID AWD 4DR WGN LIMITED MAX	2	-2	58,700	71	64	64	57	41
6732	GRAND HIGHLANDER HYBRID AWD 4DR WGN PLATINUM MAX	2	-2	61,400	69	62	62	55	40
6733	GRAND HIGHLANDER HYBRID AWD 4DR WGN NIGHTSHADE	2	-2	57,300	69	61	61	54	39
6953	HIGHLANDER AWD 4DR WGN XLE	2	-2	47,400	67	60	60	50	38
6956	HIGHLANDER AWD 4DR WGN LIMITED	2	-2	51,200	67	60	60	50	38
6957	HIGHLANDER AWD 4DR WGN PLATINUM	2	-2	54,400	67	60	60	50	38
6959	HIGHLANDER AWD 4DR WGN XSE	2	-2	51,000	69	62	62	52	39
6965	HIGHLANDER HYBRID AWD 4DR WGN XLE	2	-2	49,200	68	61	61	50	39
6966	HIGHLANDER HYBRID AWD 4DR WGN LIMITED	2	-2	53,000	68	61	61	51	39
6967	HIGHLANDER HYBRID AWD 4DR WGN PLATINUM	2	-2	55,800	68	61	61	50	39
6165	LAND CRUISER 4DR WGN 1958	2	-2	59,300	70	60	60	45	34
6167	LAND CRUISER 4DR WGN	2	-2	65,800	70	60	60	45	34
1216	PRIUS LIFTBACK 5DR HB NIGHTSHADE	2	-2	35,600	70	60	60	51	44
1223	PRIUS LIFTBACK 5DR HB LE	2	-2	30,700	72	63	63	52	43
1225	PRIUS LIFTBACK 5DR HB XLE	2	-2	34,800	69	61	61	51	41
1227	PRIUS LIFTBACK 5DR HB LIMITED	2	-2	37,200	67	58	58	49	41
1263	PRIUS LIFTBACK 5DR HB LE AWD-E	2	-2	32,200	70	62	62	51	42
1265	PRIUS LIFTBACK 5DR HB XLE AWD-E	2	-2	36,200	69	60	60	50	41
1266	PRIUS LIFTBACK 5DR HB NIGHTSHADE AWD-E	2	-2	37,000	71	59	59	52	46
1268	PRIUS LIFTBACK 5DR HB LIMITED AWD-E	2	-2	38,600	68	59	59	50	41
1233	PRIUS PHEV 5DR SDN NIGHTSHADE	2	-2	40,500	68	60	61	51	43
1235	PRIUS PHEV 5DR SDN SE	2	-2	35,900	71	62	63	53	45
1237	PRIUS PHEV 5DR SDN XSE	2	-2	39,800	69	60	61	52	43
1239	PRIUS PHEV 5DR SDN XSE PREMIUM	2	-2	43,200	67	58	59	50	42
4521	RAV4 HYBRID 2WD 4DR WGN LE	2	-2	33,700	75	67	67	58	53
4523	RAV4 HYBRID 2WD 4DR WGN SE	2	-2	37,300	74	66	66	57	52
4527	RAV4 HYBRID 2WD 4DR WGN XLE PREMIUM	2	-2	38,700	72	64	64	56	50
4435	RAV4 HYBRID AWD 4DR WGN LE	2	-2	35,100	75	67	67	58	53
4437	RAV4 HYBRID AWD 4DR WGN WOODLAND	2	-2	42,500	71	63	63	54	50
4444	RAV4 HYBRID AWD 4DR WGN XLE PREMIUM	2	-2	40,100	72	64	64	55	50
4524	RAV4 HYBRID AWD 4DR WGN SE	2	-2	38,700	74	66	66	57	52
4530	RAV4 HYBRID AWD 4DR WGN XSE	2	-2	44,000	70	62	62	54	49
4534	RAV4 HYBRID AWD 4DR WGN LIMITED	2	-2	45,200	69	61	61	53	48
5402	SIENNA 2WD 4DR WGN LE	2	-2	42,500	69	59	59	48	36
5406	SIENNA 2WD 4DR WGN XLE	2	-2	49,500	67	58	58	47	36
5408	SIENNA 2WD 4DR WGN XLE 7 PASS	2	-2	49,500	68	58	58	48	36
5410	SIENNA 2WD 4DR WGN XSE	2	-2	53,400	67	57	57	47	36
5414	SIENNA 2WD 4DR WGN LIMITED	2	-2	54,500	65	55	55	46	35
5403	SIENNA AWD 4DR WGN LE	2	-2	45,200	69	59	59	48	36
5407	SIENNA AWD 4DR WGN XLE	2	-2	51,500	69	59	59	49	37
5409	SIENNA AWD 4DR WGN XLE WOODLAND EDITION	2	-2	54,200	68	58	58	48	37
5411	SIENNA AWD 4DR WGN XSE	2	-2	54,300	68	58	58	48	37
5415	SIENNA AWD 4DR WGN LIMITED	2	-2	56,200	69	58	58	48	37
5419	SIENNA AWD 4DR WGN PLATINUM	2	-2	61,200	64	55	55	46	35
7946	SEQUOIA 2WD 4DR WGN SR5	2	-2	69,200	61	52	52	40	30
7947	SEQUOIA 2WD 4DR WGN LIMITED	2	-2	71,000	62	54	54	41	32
7948	SEQUOIA 4WD 4DR WGN SR5	2	-2	73,100	65	56	56	43	34
7949	SEQUOIA 4WD 4DR WGN LIMITED	2	-2	76,200	66	57	57	45	35
7951	SEQUOIA 4WD 4DR WGN PLATINUM	2	-2	82,600	64	55	55	44	34
7953	SEQUOIA 4WD 4DR WGN TRD PRO	2	-2	83,400	65	56	56	44	34
7955	SEQUOIA 4WD 4DR WGN CAPSTONE	2	-2	87,200	63	54	54	43	34
7957	SEQUOIA 4WD 4DR WGN 1794 EDITION	2	-2	82,900	65	56	56	45	35
7126	TACOMA 2WD XTRACAB SR5 AT	2	-2	40,000	68	61	61	48	43
7146	TACOMA 2WD DOUBLE CAB SR5 AT	2	-2	41,800	78	70	70	58	51
7148	TACOMA 2WD DOUBLE CAB TRD SPORT AT	2	-2	45,800	76	69	69	57	51
7162	TACOMA 2WD XTRACAB SR AT	2	-2	35,100	70	62	62	49	43
7166	TACOMA 2WD XTRACAB TRD PRERUNNER AT	2	-2	40,800	67	59	59	47	42
7170	TACOMA 2WD DOUBLE CAB SR5 LB AT	2	-2	42,200	77	69	69	57	51
7172	TACOMA 2WD DOUBLE CAB TRD SPORT LB AT	2	-2	46,300	75	68	68	56	50
7186	TACOMA 2WD DOUBLE CAB SR AT	2	-2	36,900	82	73	73	59	52



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7514	TACOMA 4WD DOUBLE CAB SR AT 4WD	2	-2	38,400	71	65	65	54	49
7540	TACOMA 4WD DOUBLE CAB SR5 AT 4WD	2	-2	45,100	80	72	72	60	53
7542	TACOMA 4WD DOUBLE CAB TRD SPORT AT 4WD	2	-2	49,100	78	70	70	59	53
7543	TACOMA 4WD DOUBLE CAB TRD SPORT MT 4WD	2	-2	48,300	76	68	68	57	51
7544	TACOMA 4WD DOUBLE CAB TRD OFF ROAD AT 4WD	2	-2	49,500	78	70	70	59	53
7545	TACOMA 4WD DOUBLE CAB TRD OFF ROAD MT 4WD	2	-2	49,600	74	67	67	56	50
7547	TACOMA 4WD DOUBLE CAB SR MT 4WD MT	2	-2	40,100	82	73	73	60	53
7558	TACOMA 4WD XTRACAB SR5 AT 4WD	2	-2	42,800	71	63	63	52	46
7566	TACOMA 4WD DOUBLE CAB TRD SPORT LB AT 4WD MT	2	-2	49,700	77	70	70	58	52
7568	TACOMA 4WD DOUBLE CAB TRD OFF ROAD LB AT 4WD	2	-2	50,000	77	70	70	58	52
7570	TACOMA 4WD DOUBLE CAB SR5 LB AT 4WD	2	-2	45,600	79	71	71	59	53
7582	TACOMA 4WD DOUBLE CAB LIMITED AT 4WD MT	2	-2	54,900	70	64	64	54	48
7594	TACOMA 4WD DOUBLE CAB SR AT 4WD	2	-2	40,300	83	75	75	62	55
7530	TACOMA HYBRID DOUBLE CAB TRD SPORT	2	-2	50,500	76	69	69	58	51
7532	TACOMA HYBRID DOUBLE CAB TRD OFF ROAD	2	-2	50,800	77	69	69	58	52
7534	TACOMA HYBRID DOUBLE CAB LIMITED	2	-2	58,300	71	64	64	54	48
7536	TACOMA HYBRID DOUBLE CAB TRAILHUNTER SB	2	-2	65,200	66	59	59	50	44
7538	TACOMA HYBRID DOUBLE CAB TRAILHUNTER LB	2	-2	65,700	65	59	59	49	44
7598	TACOMA HYBRID DOUBLE CAB TRD PRO	2	-2	66,200	65	59	59	49	44
8241	TUNDRA 2WD DOUBLE CAB SR5 LB	2	-2	52,500	63	58	58	51	46
8242	TUNDRA 2WD DOUBLE CAB SR	2	-2	44,400	65	61	61	54	49
8245	TUNDRA 2WD DOUBLE CAB SR LB	2	-2	45,100	64	60	60	53	48
8248	TUNDRA 2WD CREWMAX SR	2	-2	46,400	66	65	65	56	51
8261	TUNDRA 2WD CREWMAX SR5	2	-2	57,200	67	61	61	53	47
8272	TUNDRA 2WD CREWMAX LIMITED	2	-2	61,300	68	61	61	53	47
8275	TUNDRA 2WD CREWMAX PLATINUM	2	-2	67,800	63	57	57	49	43
8276	TUNDRA 2WD CREWMAX 1794 EDITION	2	-2	68,500	63	56	56	48	43
8281	TUNDRA 2WD CREWMAX SR5 LB	2	-2	53,700	65	61	61	53	48
8282	TUNDRA 2WD CREWMAX LIMITED LB	2	-2	62,100	68	61	61	53	47
8341	TUNDRA 4WD DOUBLE CAB SR5	2	-2	55,400	66	60	60	52	47
8342	TUNDRA 4WD DOUBLE CAB SR	2	-2	47,800	66	64	64	56	50
8346	TUNDRA 4WD DOUBLE CAB SR5 LB	2	-2	55,500	67	61	61	53	47
8348	TUNDRA 4WD CREWMAX SR	2	-2	49,900	70	70	70	60	54
8361	TUNDRA 4WD CREWMAX SR5	2	-2	60,200	71	64	64	55	49
8372	TUNDRA 4WD CREWMAX LIMITED	2	-2	65,000	69	61	61	52	46
8375	TUNDRA 4WD CREWMAX PLATINUM	2	-2	72,500	66	58	58	49	43
8376	TUNDRA 4WD CREWMAX 1794 EDITION	2	-2	75,300	65	58	58	49	43
8381	TUNDRA 4WD CREWMAX SR5 LB	2	-2	58,400	68	64	64	55	49
8382	TUNDRA 4WD CREWMAX LIMITED LB	2	-2	65,300	68	61	61	52	46
8385	TUNDRA 4WD CREWMAX PLATINUM LB	2	-2	70,500	66	59	59	50	44
8386	TUNDRA 4WD CREWMAX 1794 EDITION LB	2	-2	74,300	65	58	58	49	43
8401	TUNDRA HYBRID CREWMAX LIMITED	2	-2	63,300	65	59	59	50	45
8411	TUNDRA HYBRID CREWMAX LIMITED LB	2	-2	65,100	66	59	59	50	45
8421	TUNDRA HYBRID CREWMAX LIMITED AWD	2	-2	67,000	68	60	60	52	46
8422	TUNDRA HYBRID CREWMAX PLATINUM AWD	2	-2	76,900	64	57	57	49	43
8423	TUNDRA HYBRID CREWMAX 1794 EDITION AWD	2	-2	76,000	64	57	57	48	43
8424	TUNDRA HYBRID CREWMAX TRD PRO AWD	2	-2	75,800	63	56	56	48	42
8425	TUNDRA HYBRID CREWMAX CAPSTONE AWD	2	-2	84,100	60	53	53	45	40
8431	TUNDRA HYBRID CREWMAX LIMITED LB AWD	2	-2	69,100	67	60	60	51	45
8432	TUNDRA HYBRID CREWMAX PLATINUM LB AWD	2	-2	77,300	64	57	57	48	43
8433	TUNDRA HYBRID CREWMAX 1794 EDITION LB AWD	2	-2	78,000	63	56	56	48	42

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<u>Model</u>	<u>2025 TOYOTA MODELS</u>	*12K MI Add (0 - 500)	*18K MI Deduct (0 - 500)	<u>MRT</u>	<u>24</u>	<u>36</u>	<u>39</u>	<u>48</u>	<u>60</u>
8642	4RUNNER 2WD 4DR WGN SR5	2	-2	42,300	69	60	60	57	44
8643	4RUNNER 2WD 4DR WGN TRD SPORT	2	-2	48,700	62	54	54	53	40
8644	4RUNNER 2WD 4DR WGN TRD SPORT PREMIUM	2	-2	54,800	60	52	52	51	38
8648	4RUNNER 2WD 4DR WGN LIMITED	2	-2	57,300	60	52	52	51	38
8664	4RUNNER 4WD 4DR WGN SR5	2	-2	45,000	72	63	63	60	46
8668	4RUNNER 4WD 4DR WGN LIMITED	2	-2	60,600	63	54	54	53	40
8670	4RUNNER 4WD 4DR WGN TRD OFF ROAD	2	-2	50,700	67	58	58	56	42
8671	4RUNNER 4WD 4DR WGN TRD SPORT	2	-2	50,700	65	57	57	55	42



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8672	4RUNNER 4WD 4DR WGN TRD OFF ROAD PREMIUM	2	-2	57,700	62	54	54	53	39
8673	4RUNNER 4WD 4DR WGN TRD SPORT PREMIUM	2	-2	56,800	63	55	55	54	40
8628	4RUNNER HYBRID 4DR WGN TRD OFF ROAD	2	-2	53,500	66	57	57	55	42
8630	4RUNNER HYBRID 4DR WGN TRD OFF ROAD PREMIUM	2	-2	60,400	62	54	54	53	39
8632	4RUNNER HYBRID 4DR WGN LIMITED	2	-2	62,100	64	55	55	54	40
8634	4RUNNER HYBRID 4DR WGN TRD PRO	2	-2	68,400	60	52	52	44	38
8636	4RUNNER HYBRID 4DR WGN TRAILHUNTER	2	-2	68,400	60	52	52	44	38
8638	4RUNNER HYBRID 4DR WGN PLATINUM	2	-2	64,400	62	54	54	53	39
2870	BZ4X 2WD 4DR WGN XLE	2	-2	38,800	40	33	33	22	20
2880	BZ4X 2WD 4DR WGN LIMITED	2	-2	43,300	38	31	31	21	18
2872	BZ4X AWD 4DR WGN XLE AWD	2	-2	40,900	41	34	34	23	21
2882	BZ4X AWD 4DR WGN LIMITED AWD	2	-2	45,700	40	32	32	23	20
2884	BZ4X AWD 4DR WGN XLE NIGHTSHADE AWD	2	-2	42,200	41	33	33	23	20
2557	CAMRY HYBRID 4DR SDN XSE	2	-2	38,900	60	52	52	42	34
2559	CAMRY HYBRID 4DR SDN LE	2	-2	31,600	61	54	54	43	35
2560	CAMRY HYBRID 4DR SDN XLE	2	-2	39,300	59	52	52	42	34
2561	CAMRY HYBRID 4DR SDN SE	2	-2	33,700	61	54	54	43	35
2552	CAMRY HYBRID AWD 4DR SDN LE	2	-2	33,500	62	54	54	43	35
2553	CAMRY HYBRID AWD 4DR SDN SE	2	-2	36,100	62	54	54	43	35
2555	CAMRY HYBRID AWD 4DR SDN XLE	2	-2	39,200	60	52	52	42	34
2556	CAMRY HYBRID AWD 4DR SDN XSE	2	-2	40,100	61	53	53	43	35
1852	COROLLA 4DR SDN LE	2	-2	25,000	62	55	55	46	41
1864	COROLLA 4DR SDN SE	2	-2	27,600	62	54	54	46	41
1866	COROLLA 4DR SDN XSE	2	-2	30,200	60	52	52	44	40
1870	COROLLA 4DR SDN FX	2	-2	29,200	60	53	53	45	40
6301	COROLLA CROSS 2WD 4DR WGN L	2	-2	27,300	57	50	50	38	32
6302	COROLLA CROSS AWD 4DR WGN L	2	-2	28,600	58	51	51	39	33
6303	COROLLA CROSS 2WD 4DR WGN LE	2	-2	30,200	57	51	51	39	33
6304	COROLLA CROSS AWD 4DR WGN LE	2	-2	31,600	58	52	52	40	34
6305	COROLLA CROSS 2WD 4DR WGN XLE	2	-2	32,700	59	53	53	41	35
6306	COROLLA CROSS AWD 4DR WGN XLE	2	-2	34,000	60	53	53	42	36
6312	COROLLA CROSS HYBRID 4DR WGN S HYBRID	2	-2	31,600	58	52	52	40	34
6314	COROLLA CROSS HYBRID 4DR WGN SE HYBRID	2	-2	33,600	57	53	53	41	35
6315	COROLLA CROSS HYBRID 4DR WGN NIGHTSHADE HYBRID	2	-2	34,600	56	52	52	40	34
6316	COROLLA CROSS HYBRID 4DR WGN XSE HYBRID	2	-2	36,100	59	54	54	42	36
6272	COROLLA HATCHBACK 5DR HB SE	2	-2	26,200	58	51	51	39	33
6274	COROLLA HATCHBACK 5DR HB XSE	2	-2	29,200	57	50	50	39	33
6276	COROLLA HATCHBACK 5DR HB NIGHTSHADE	2	-2	27,400	58	51	51	39	32
1882	COROLLA HYBRID 4DR SDN LE	2	-2	26,700	65	56	56	48	43
1883	COROLLA HYBRID 4DR SDN LE AWD	2	-2	27,900	65	57	57	48	43
1886	COROLLA HYBRID 4DR SDN SE	2	-2	29,200	64	56	56	47	42
1887	COROLLA HYBRID 4DR SDN SE AWD	2	-2	30,500	65	56	56	47	42
1892	COROLLA HYBRID 4DR SDN XLE	2	-2	30,300	63	55	55	46	41
4040	CROWN SIGNIA 4DR WGN XLE	2	-2	45,400	56	50	50	38	29
4041	CROWN SIGNIA 4DR WGN LIMITED	2	-2	50,400	54	48	48	37	28
6280	GR COROLLA 5DR HB CORE AT	2	-2	43,000	65	60	60	49	41
6281	GR COROLLA 5DR HB CORE MT	2	-2	41,000	68	62	62	51	43
6286	GR COROLLA 5DR HB PREMIUM AT	2	-2	45,100	65	60	60	49	41
6287	GR COROLLA 5DR HB PREMIUM MT	2	-2	43,000	67	62	62	50	42
6288	GR COROLLA 5DR HB PREMIUM PLUS AT	2	-2	49,200	61	56	56	46	38
6289	GR COROLLA 5DR HB PREMIUM PLUS MT	2	-2	47,200	63	58	58	47	39
2372	GR SUPRA 2DR CPE 3.0	2	-2	61,200	64	55	55	45	37
2374	GR SUPRA 2DR CPE PREMIUM	2	-2	62,400	63	54	54	45	36
2383	GR SUPRA 2DR CPE 3.0L MT	2	-2	61,000	63	54	54	45	36
2385	GR SUPRA 2DR CPE PREMIUM MT	2	-2	62,400	62	53	53	44	36
6252	GR86 2DR CPE AT	2	-2	32,700	64	55	55	47	42
6253	GR86 2DR CPE MT	2	-2	31,600	65	56	56	48	43



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6254	GR86 2DR CPE PREMIUM AT	2	-2	35,300	64	55	55	47	42
6255	GR86 2DR CPE PREMIUM MT	2	-2	34,200	65	56	56	47	43
6258	GR86 2DR CPE HAKONE EDITION AT	2	-2	37,600	65	56	56	47	42
6259	GR86 2DR CPE HAKONE EDITION MT	2	-2	36,500	66	56	56	48	43
6700	GRAND HIGHLANDER 2WD 4DR WGN LE	2	-2	43,300	60	53	53	44	35
6702	GRAND HIGHLANDER 2WD 4DR WGN XLE	2	-2	46,900	59	53	53	45	35
6704	GRAND HIGHLANDER 2WD 4DR WGN LIMITED	2	-2	52,300	59	53	53	45	35
6706	GRAND HIGHLANDER AWD 4DR WGN LE	2	-2	44,900	61	53	53	44	35
6708	GRAND HIGHLANDER AWD 4DR WGN XLE	2	-2	49,100	60	54	54	45	35
6710	GRAND HIGHLANDER AWD 4DR WGN LIMITED	2	-2	53,900	59	53	53	45	35
6712	GRAND HIGHLANDER AWD 4DR WGN PLATINUM	2	-2	56,600	58	52	52	44	35
6716	GRAND HIGHLANDER HYBRID 2WD 4DR WGN XLE	2	-2	49,300	61	55	55	46	36
6720	GRAND HIGHLANDER HYBRID AWD 4DR WGN LE	2	-2	46,200	65	55	55	47	36
6722	GRAND HIGHLANDER HYBRID AWD 4DR WGN XLE	2	-2	50,900	61	55	55	46	36
6724	GRAND HIGHLANDER HYBRID AWD 4DR WGN LIMITED	2	-2	55,700	61	55	55	46	36
6730	GRAND HIGHLANDER HYBRID AWD 4DR WGN LIMITED MAX	2	-2	58,700	63	57	57	49	38
6732	GRAND HIGHLANDER HYBRID AWD 4DR WGN PLATINUM MAX	2	-2	61,400	61	55	55	47	37
6733	GRAND HIGHLANDER HYBRID AWD 4DR WGN NIGHTSHADE	2	-2	56,400	60	54	54	45	35
6946	HIGHLANDER 2WD 4DR WGN LE	2	-2	42,400	57	52	52	43	32
6948	HIGHLANDER AWD 4DR WGN LE	2	-2	44,000	58	52	52	43	32
6951	HIGHLANDER 2WD 4DR WGN XLE	2	-2	45,600	57	52	52	43	32
6953	HIGHLANDER AWD 4DR WGN XLE	2	-2	47,200	58	52	52	43	33
6954	HIGHLANDER 2WD 4DR WGN LIMITED	2	-2	49,500	58	52	52	43	33
6956	HIGHLANDER AWD 4DR WGN LIMITED	2	-2	51,000	59	53	53	43	33
6957	HIGHLANDER AWD 4DR WGN PLATINUM	2	-2	54,200	59	53	53	43	34
6959	HIGHLANDER AWD 4DR WGN XSE	2	-2	50,800	59	53	53	44	34
6965	HIGHLANDER HYBRID AWD 4DR WGN XLE	2	-2	49,000	59	53	53	44	34
6966	HIGHLANDER HYBRID AWD 4DR WGN LIMITED	2	-2	52,800	60	54	54	44	34
6967	HIGHLANDER HYBRID AWD 4DR WGN PLATINUM	2	-2	55,600	60	53	53	44	34
6982	HIGHLANDER HYBRID AWD 4DR WGN 25TH ANNIVERSARY EDITION	2	-2	55,000	59	53	53	43	34
6989	HIGHLANDER HYBRID AWD 4DR WGN NIGHTSHADE	2	-2	50,000	59	53	53	44	34
6165	LAND CRUISER 4DR WGN 1958	2	-2	59,600	63	53	53	40	33
6167	LAND CRUISER 4DR WGN	2	-2	67,400	62	53	53	40	33
1216	PRIUS LIFTBACK 5DR HB NIGHTSHADE	2	-2	35,400	61	53	53	43	34
1223	PRIUS LIFTBACK 5DR HB LE	2	-2	30,500	63	56	56	44	34
1225	PRIUS LIFTBACK 5DR HB XLE	2	-2	34,600	60	54	54	43	32
1227	PRIUS LIFTBACK 5DR HB LIMITED	2	-2	37,000	59	52	52	42	32
1263	PRIUS LIFTBACK 5DR HB LE AWD-E	2	-2	31,900	63	55	55	44	33
1265	PRIUS LIFTBACK 5DR HB XLE AWD-E	2	-2	35,900	60	53	53	43	32
1266	PRIUS LIFTBACK 5DR HB NIGHTSHADE AWD-E	2	-2	36,700	63	53	53	44	36
1268	PRIUS LIFTBACK 5DR HB LIMITED AWD-E	2	-2	38,400	59	52	52	42	32
1235	PRIUS PHEV 5DR HB SE	2	-2	35,400	63	56	57	46	36
1237	PRIUS PHEV 5DR HB XSE	2	-2	39,300	61	54	55	45	35
1239	PRIUS PHEV 5DR HB XSE PREMIUM	2	-2	42,700	59	52	53	43	34
4430	RAV4 2WD 4DR WGN LE	2	-2	31,600	58	53	53	46	44
4432	RAV4 AWD 4DR WGN LE	2	-2	33,000	58	53	53	46	44
4440	RAV4 2WD 4DR WGN XLE	2	-2	34,200	61	55	55	48	46
4442	RAV4 AWD 4DR WGN XLE	2	-2	35,600	61	55	55	48	45
4450	RAV4 2WD 4DR WGN LIMITED	2	-2	40,100	58	52	52	45	42
4452	RAV4 AWD 4DR WGN LIMITED	2	-2	42,500	57	51	51	45	42
4477	RAV4 2WD 4DR WGN XLE PREMIUM	2	-2	36,700	59	53	53	46	44
4478	RAV4 AWD 4DR WGN XLE PREMIUM	2	-2	38,600	59	53	53	46	44
4435	RAV4 HYBRID AWD 4DR WGN HYBRID LE	2	-2	34,700	61	55	55	48	46
4437	RAV4 HYBRID AWD 4DR WGN HYBRID WOODLAND	2	-2	37,800	60	54	54	47	44
4444	RAV4 HYBRID AWD 4DR WGN HYBRID XLE	2	-2	36,500	62	56	56	49	46
4524	RAV4 HYBRID AWD 4DR WGN HYBRID SE	2	-2	37,900	62	55	55	48	45
4528	RAV4 HYBRID AWD 4DR WGN HYBRID XLE PREMIUM	2	-2	40,300	59	53	53	47	44



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4530	RAV4 HYBRID AWD 4DR WGN HYBRID XSE	2	-2	40,900	59	53	53	47	43
4534	RAV4 HYBRID AWD 4DR WGN HYBRID LIMITED	2	-2	45,000	57	51	51	44	41
4544	RAV4 PHEV AWD 4DR WGN SE	2	-2	47,800	63	55	55	47	44
4550	RAV4 PHEV AWD 4DR WGN XSE	2	-2	51,300	63	54	54	47	43
7946	SEQUOIA 2WD 4DR WGN SR5	2	-2	69,200	52	45	45	34	28
7947	SEQUOIA 4WD 4DR WGN SR5	2	-2	69,700	54	47	47	36	30
7948	SEQUOIA 2WD 4DR WGN LIMITED	2	-2	72,700	57	49	49	38	32
7949	SEQUOIA 4WD 4DR WGN LIMITED	2	-2	75,500	58	50	50	39	33
7951	SEQUOIA 4WD 4DR WGN PLATINUM	2	-2	82,400	56	49	49	39	32
7953	SEQUOIA 4WD 4DR WGN TRD PRO	2	-2	83,300	55	47	47	37	31
7955	SEQUOIA 4WD 4DR WGN CAPSTONE	2	-2	86,800	57	49	49	39	32
7957	SEQUOIA 4WD 4DR WGN 1794 EDITION	2	-2	83,100	58	50	50	40	33
5402	SIENNA 2WD 4DR WGN LE	2	-2	42,000	58	51	51	40	30
5403	SIENNA AWD 4DR WGN LE	2	-2	45,200	58	52	52	40	30
5406	SIENNA 2WD 4DR WGN XLE	2	-2	48,900	57	50	50	40	30
5407	SIENNA AWD 4DR WGN XLE	2	-2	50,900	60	53	53	42	32
5408	SIENNA 2WD 4DR WGN XLE 7 PASS	2	-2	48,900	57	51	51	40	30
5409	SIENNA AWD 4DR WGN XLE WOODLAND EDITION	2	-2	54,000	57	50	50	40	30
5410	SIENNA 2WD 4DR WGN XSE	2	-2	52,200	55	49	49	39	29
5411	SIENNA AWD 4DR WGN XSE	2	-2	53,100	57	50	50	39	30
5414	SIENNA 2WD 4DR WGN LIMITED	2	-2	54,100	53	46	46	37	28
5415	SIENNA AWD 4DR WGN LIMITED	2	-2	55,800	57	49	49	39	30
5418	SIENNA 2WD 4DR WGN PLATINUM	2	-2	60,600	50	44	44	35	27
5419	SIENNA AWD 4DR WGN PLATINUM	2	-2	60,800	53	47	47	37	29
7126	TACOMA 2WD XTRACAB SR5 AT	2	-2	39,900	61	54	54	43	38
7146	TACOMA 2WD DOUBLE CAB SR5 AT	2	-2	41,700	70	63	63	52	46
7148	TACOMA 2WD DOUBLE CAB TRD SPORT AT	2	-2	46,300	68	61	61	50	45
7162	TACOMA 2WD XTRACAB SR AT	2	-2	35,000	65	57	57	45	40
7166	TACOMA 2WD XTRACAB TRD PRERUNNER AT	2	-2	40,700	62	55	55	44	38
7170	TACOMA 2WD DOUBLE CAB SR5 LB AT	2	-2	42,100	70	63	63	51	46
7172	TACOMA 2WD DOUBLE CAB TRD SPORT LB AT	2	-2	46,000	67	60	60	50	45
7186	TACOMA 2WD DOUBLE CAB SR AT	2	-2	36,800	75	67	67	54	48
7514	TACOMA 4WD XTRACAB SR AT	2	-2	38,300	66	61	61	50	46
7540	TACOMA 4WD DOUBLE CAB SR5 AT	2	-2	45,000	72	65	65	54	48
7542	TACOMA 4WD DOUBLE CAB TRD SPORT AT	2	-2	48,800	70	64	64	53	48
7543	TACOMA 4WD DOUBLE CAB TRD SPORT MT	2	-2	48,000	69	62	62	52	46
7544	TACOMA 4WD DOUBLE CAB TRD OFF ROAD AT	2	-2	49,200	70	63	63	53	48
7545	TACOMA 4WD DOUBLE CAB TRD OFF ROAD MT	2	-2	49,300	66	59	59	49	44
7547	TACOMA 4WD DOUBLE CAB SR MT	2	-2	40,000	73	66	66	53	47
7558	TACOMA 4WD XTRACAB SR5 AT	2	-2	42,700	64	57	57	47	41
7566	TACOMA 4WD DOUBLE CAB TRD SPORT LB AT	2	-2	49,400	69	62	62	52	47
7568	TACOMA 4WD DOUBLE CAB TRD OFF ROAD LB AT	2	-2	49,700	69	63	63	53	47
7570	TACOMA 4WD DOUBLE CAB SR5 LB AT	2	-2	45,500	72	65	65	54	48
7582	TACOMA 4WD DOUBLE CAB LIMITED AT	2	-2	55,000	65	59	59	50	45
7594	TACOMA 4WD DOUBLE CAB SR AT	2	-2	40,000	77	69	69	57	51
7530	TACOMA HYBRID DOUBLE CAB TRD SPORT	2	-2	50,200	71	64	64	54	48
7532	TACOMA HYBRID DOUBLE CAB TRD OFF ROAD	2	-2	50,500	71	64	64	54	48
7534	TACOMA HYBRID DOUBLE CAB LIMITED	2	-2	58,400	66	60	60	50	45
7536	TACOMA HYBRID DOUBLE CAB TRAILHUNTER SB	2	-2	64,900	61	56	56	46	41
7538	TACOMA HYBRID DOUBLE CAB TRAILHUNTER LB	2	-2	65,400	61	55	55	46	41
7598	TACOMA HYBRID DOUBLE CAB TRD PRO	2	-2	65,900	61	55	55	46	41
8241	TUNDRA 2WD DOUBLE CAB SR5 LB	2	-2	51,900	56	53	53	45	41
8242	TUNDRA 2WD DOUBLE CAB SR	2	-2	43,200	58	55	55	48	44
8245	TUNDRA 2WD DOUBLE CAB SR LB	2	-2	43,900	58	55	55	48	43
8248	TUNDRA 2WD CREWMAX SR	2	-2	45,200	60	60	60	52	46
8261	TUNDRA 2WD CREWMAX SR5	2	-2	54,500	61	56	56	48	43
8272	TUNDRA 2WD CREWMAX LIMITED	2	-2	61,300	60	55	55	46	41
8275	TUNDRA 2WD CREWMAX PLATINUM	2	-2	68,500	57	52	52	44	39



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8276	TUNDRA 2WD CREWMAX 1794 EDITION	2	-2	69,200	57	52	52	43	38
8281	TUNDRA 2WD CREWMAX SR5 LB	2	-2	53,600	58	56	56	48	43
8282	TUNDRA 2WD CREWMAX LIMITED LB	2	-2	61,500	59	54	54	46	41
8341	TUNDRA 4WD DOUBLE CAB SR5	2	-2	55,500	61	56	56	48	43
8342	TUNDRA 4WD DOUBLE CAB SR	2	-2	47,100	60	59	59	51	46
8346	TUNDRA 4WD DOUBLE CAB SR5 LB	2	-2	57,600	61	57	57	48	43
8348	TUNDRA 4WD CREWMAX SR	2	-2	49,100	65	65	65	55	49
8361	TUNDRA 4WD CREWMAX SR5	2	-2	59,300	65	59	59	50	45
8372	TUNDRA 4WD CREWMAX LIMITED	2	-2	64,400	63	57	57	48	42
8375	TUNDRA 4WD CREWMAX PLATINUM	2	-2	73,400	60	54	54	45	40
8376	TUNDRA 4WD CREWMAX 1794 EDITION	2	-2	72,400	60	54	54	46	40
8381	TUNDRA 4WD CREWMAX SR5 LB	2	-2	58,300	62	58	58	49	44
8382	TUNDRA 4WD CREWMAX LIMITED LB	2	-2	64,700	63	57	57	48	42
8385	TUNDRA 4WD CREWMAX PLATINUM LB	2	-2	70,800	61	55	55	46	40
8386	TUNDRA 4WD CREWMAX 1794 EDITION LB	2	-2	74,700	60	54	54	45	39
8401	TUNDRA HYBRID CREWMAX LIMITED	2	-2	62,700	61	55	55	47	42
8402	TUNDRA HYBRID CREWMAX PLATINUM	2	-2	73,300	56	50	50	42	37
8403	TUNDRA HYBRID CREWMAX 1794 EDITION	2	-2	72,300	56	50	50	43	38
8411	TUNDRA HYBRID CREWMAX LIMITED LB	2	-2	64,500	60	54	54	46	41
8421	TUNDRA HYBRID CREWMAX LIMITED AWD	2	-2	67,100	64	57	57	49	43
8422	TUNDRA HYBRID CREWMAX PLATINUM AWD	2	-2	77,300	59	52	52	45	39
8423	TUNDRA HYBRID CREWMAX 1794 EDITION AWD	2	-2	76,400	59	52	52	45	39
8424	TUNDRA HYBRID CREWMAX TRD PRO AWD	2	-2	75,600	57	51	51	44	38
8425	TUNDRA HYBRID CREWMAX CAPSTONE AWD	2	-2	83,900	54	48	48	41	36
8431	TUNDRA HYBRID CREWMAX LIMITED LB AWD	2	-2	69,200	63	56	56	48	42
8432	TUNDRA HYBRID CREWMAX PLATINUM LB AWD	2	-2	77,700	59	52	52	44	39
8433	TUNDRA HYBRID CREWMAX 1794 EDITION LB AWD	2	-2	78,400	58	52	52	44	39

Toyota 39 Month Special Lease Programs

Program Dates: January 6, 2026 - February 2, 2026 (as of January 6, 2026)

For further details, please refer to the attached program guidelines and parameters.

39 Month Special Lease Programs

2026 bZ - 39 Month Lease

Model	Description	MRT	Miles			Tier 1 (720+)			Tier 2 (680-719)			Tier 3 (650-679)			Tier 4 (600-649)			
			12K	15K	18K	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%	
2870	2WD 4Dr Wagon XLE Plus	39,600	54	52	50													
2872	AWD 4Dr Wagon XLE	41,600	54	52	50													
2873	2WD 4Dr Wagon XLE	36,300	51	49	47													
2880	AWD 4Dr Wagon LIMITED Plus	44,700	51	49	47													
2882	AWD 4Dr Wagon LIMITED	46,800	51	49	47													NA

2026 Camry Hybrid - 39 Month Lease

Model	Description	MRT	Miles			Tier 1 (720+)			Tier 2 (680-719)			Tier 3 (650-679)			Tier 4 (600-649)			
			12K	15K	18K	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%	
2551	4DR SDN SE NIGHTSHADE HYBRID AWD	36,700	66	64	62													
2552	4DR SDN LE HYBRID AWD	33,600	67	65	63													
2553	4DR SDN SE HYBRID AWD	35,700	66	64	62													
2555	4DR SDN XLE HYBRID AWD	39,600	64	62	60													
2556	4DR SDN XSE HYBRID AWD	40,500	64	62	60													
2557	4DR SDN XSE HYBRID	42,300	64	62	60													
2558	4DR SDN NIGHTSHADE	35,100	66	64	62													
2559	4DR SDN LE HYBRID	32,000	68	66	64													
2560	4DR SDN XLE HYBRID	38,100	64	62	60													
2561	4DR SDN SE HYBRID	34,100	66	64	62													

*Please refer to the Guidelines/Parameters page for available MRT Enhancements

2026 Corolla - 39 Month Lease

Model	Description	MRT	Miles			Tier 1 (720+)			Tier 2 (680-719)			Tier 3 (650-679)			Tier 4 (600-649)			
			12K	15K	18K	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%	
1852	4DR SDN LE	25,500	70	68	66													
1864	4DR SDN SE	28,100	67	65	63													
1866	4DR SDN XSE	30,500	64	62	60													

2026 Corolla Hybrid - 39 Month Lease

Model	Description	MRT	Miles			Tier 1 (720+)			Tier 2 (680-719)			Tier 3 (650-679)			Tier 4 (600-649)			
			12K	15K	18K	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%	
1882	4DR SDN LE	27,300	68	66	64													
1883	4DR SDN LE AWD	28,700	67	65	63													
1886	4DR SDN SE	29,800	65	63	61													
1887	4DR SDN SE AWD	31,300	65	63	61													
1892	4DR SDN XLE	30,900	64	62	60													

2026 Crown - 39 Month Lease

Model	Description	MRT	Miles			Tier 1 (720+)			Tier 2 (680-719)		
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39 Month Special Lease Programs
2026 Prius PHEV - 39 Month Lease

Model	Description	MRT	Miles			Tier 1 (720+)			Tier 2 (680-719)			Tier 3 (650-679)			Tier 4 (600-649)		
			12K	15K	18K	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%
1233	5DR Sedan Nightshade	40,500	69	67	65	0.00276	0.00301	0.00341	0.00296	0.00321	0.00389	0.00331	0.00376	0.00436	0.00406	0.00476	NA
1235	5DR Sedan SE	35,900	72	70	68												
1237	5DR Sedan XSE	39,800	69	67	65												
1239	5DR Sedan XSE	43,200	67	65	63												

2026 RAV4 Hybrid - 39 Month Lease

Model	Description	MRT	Miles			Tier 1 (720+)			Tier 2 (680-719)			Tier 3 (650-679)			Tier 4 (600-649)		
			12K	15K	18K	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%
4521	2WD 4DR WGN LE	33,700	71	69	67	0.00294	0.00319	0.00359	0.00314	0.00339	0.00407	0.00349	0.00394	0.00454	0.00424	0.00494	NA
4523	2WD 4DR WGN SE	37,300	69	67	65												
4527	2WD 4DR WGN XLE Premium	38,700	67	65	63												
4435	AWD 4DR WGN LE	35,100	70	68	66												
4437	AWD 4DR WGN Woodland	42,500	66	64	62												
4444	AWD 4DR WGN XLE Premium	40,100	67	65	63												
4524	AWD 4DR WGN SE	38,700	69	67	65												
4530	AWD 4DR WGN XSE	44,000	65	63	61												
4534	AWD 4DR WGN Limited	45,200	64	62	60												

^aPlease refer to the Guidelines/Parameters page for available MRT Enhancements

2026 Tacoma - 39 Month Lease

Model	Description	MRT	Miles			Tier 1 (720+)			Tier 2 (680-719)			Tier 3 (650-679)			Tier 4 (600-649)		
			12K	15K	18K	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%
7126	2WD XtraCab SR5 AT	40,000	68	66	64	0.00283	0.00308	0.00348	0.00303	0.00328	0.00396	0.00338	0.00383	0.00443	0.00413	0.00483	NA
7146	2WD Double Cab SR5 AT	41,800	78	76	74												
7148	2WD Double Cab TRD Sport AT	45,800	76	74	72												
7162	2WD XtraCab SR AT	35,100	69	67	65												
7166	2WD XtraCab TRD PreRunner AT	40,800	66	64	62												
7170	2WD Double Cab SR5 LB AT	42,200	76	74	72												
7172	2WD Double Cab TRD Sport LB AT	46,300	75	73	71												
7186	2WD Double Cab SR AT	36,900	80	78	76												
7514	4WD Double Cab SR AT	38,400	72	70	68												
7540	4WD Double Cab SR5 AT	45,100	79	77	75												
7542	4WD Double Cab TRD Sport AT	49,100	77	75	73												
7543	4WD Double Cab TRD Sport MT	48,300	75	73	71												
7544	4WD Double Cab TRD Off Road AT	49,500	77	75	73												
7545	4WD Double Cab TRD Off Road																

39 Month Special Lease Programs
2026 Tundra - 39 Month Lease

Model	Description	MRT	Miles			Tier 1 (720+)			Tier 2 (680-719)			Tier 3 (650-679)			Tier 4 (600-649)		
			12K	15K	18K	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%
8241	2WD DOUBLE CAB SR5 LB	52,500	69	67	65												
8242	2WD DOUBLE CAB SR	44,400	72	70	68												
8245	2WD DOUBLE CAB SR LB	45,100	71	69	67												
8248	2WD CREWMAX SR	46,400	76	74	72												
8261	2WD CREWMAX SR5	57,200	73	71	69												
8272	2WD CREWMAX LIMITED	61,300	72	70	68												
8275	2WD CREWMAX PLATINUM	67,800	68	66	64												
8276	2WD CREWMAX 1794 EDITION	68,500	67	65	63												
8281	2WD CREWMAX SR5 LB	53,700	72	70	68												
8282	2WD CREWMAX LIMITED LB	62,100	72	70	68												
8341	4WD DOUBLE CAB SR5	55,400	71	69	67												
8342	4WD DOUBLE CAB SR	47,800	75	73	71												
8346	4WD DOUBLE CAB SR5 LB	55,500	72	70	68												
8348	4WD CREWMAX SR	49,900	81	79	77												
8361	4WD CREWMAX SR5	60,200	75	73	71												
8372	4WD CREWMAX LIMITED	65,000	72	70	68												
8375	4WD CREWMAX PLATINUM	72,500	69	67	65												
8376	4WD CREWMAX 1794 EDITION	75,300	69	67	65												
8381	4WD CREWMAX SR5 LB	58,400	75	73	71												
8382	4WD CREWMAX LIMITED LB	65,300	72	70	68												
8385	4WD CREWMAX PLATINUM LB	70,500	70	68	66												
8386	4WD CREWMAX 1794 EDITION LB	74,300	69	67	65												

^aPlease refer to the Guidelines/Parameters page for available MRT Enhancements

2026 Tundra Hybrid - 39 Month Lease

Model	Description	MRT	Miles			Tier 1 (720+)			Tier 2 (680-719)			Tier 3 (650-679)			Tier 4 (600-649)		
			12K	15K	18K	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%
8401	CREWMAX LIMITED	63,300	70	68	66												
8411	CREWMAX LIMITED LB	65,100	70	68	66												
8421	CREWMAX LIMITED AWD	67,000	72	70	68												
8422	CREWMAX PLATINUM AWD	76,900	68	66	64												
8423	CREWMAX 1794 EDITION AWD	76,000	68	66	64												
8425	CREWMAX CAPSTONE AWD	84,100	64	62	60												
8431	CREWMAX LIMITED LB AWD	69,100	71	69	67												
8432	CREWMAX PLATINUM LB AWD	77,300	68	66	64												
8433	CREWMAX 1794 EDITION LB AWD	78,000	67	65	63												

^aPlease refer to the Guidelines/Parameters page for available MRT Enhancements

2025 Prius PHEV - 39 Month Lease

Model	Description	MRT	Miles			Tier 1 (720+)			Tier 2 (680-719)			Tier 3 (650-679)			Tier 4 (600-649)		
			12K	15K	18K	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%
1235	5DR Sedan SE	35,400	68	66	64												
1237	5DR Sedan XSE	39,300	65	63	61												
1239	5DR Sedan XSE	42,700	63	61	59												

^aPlease refer to the Guidelines/Parameters page for available MRT Enhancements

2025 RAV4 - 39 Month Lease

Model	Description	MRT	Miles			Tier 1 (720+)			Tier 2 (680-719)			Tier 3 (650-679)			Tier 4 (600-649)		

39 Month Special Lease Programs

2025 RAV4 PHEV - 39 Month Lease

2025 Tacoma - 39 Month Lease

[^]Please refer to the Guidelines/Parameters page for available MRT Enhancements

2025 Tacoma Hybrid - 39 Month Lease

^{^Please refer to the Guidelines/Parameters page for available MRT Enhancements}

2025 Tundra - 39 Month Lease

[^]Please refer to the Guidelines/Parameters page for available MRT Enhancements

39 Month Special Lease Programs

2025 Tundra Hybrid - 39 Month Lease

Model	Description	MRT	Miles			Tier 1 (720+)			Tier 2 (680-719)			Tier 3 (650-679)			Tier 4 (600-649)		
			12K	15K	18K	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%
8401	CREWMAX LIMITED	62,700	67	65	63												
8402	CREWMAX PLATINUM	73,300	62	60	58												
8403	CREWMAX 1794 EDITION	72,300	62	60	58												
8411	CREWMAX LIMITED LB	64,500	66	64	62												
8421	CREWMAX LIMITED AWD	67,100	70	68	66												
8422	CREWMAX PLATINUM AWD	77,300	64	62	60	0.00181	0.00206	0.00246	0.00201	0.00226	0.00294	0.00236	0.00281	0.00341	0.00311	0.00381	NA
8423	CREWMAX 1794 EDITION AWD	76,400	64	62	60												
8425	CREWMAX CAPSTONE AWD	83,900	60	58	56												
8431	CREWMAX LIMITED LB AWD	69,200	68	66	64												
8432	CREWMAX PLATINUM LB AWD	77,700	64	62	60												
8433	CREWMAX 1794 EDITION LB AWD	78,400	64	62	60												

*Please refer to the Guidelines/Parameters page for available MRT Enhancements

39-Month Special Lease Program

Guidelines / Parameters

- Customers approved under our normal lease credit guidelines are eligible. All other terms and conditions of the standard SET Finance lease program apply, refer to current standard lease rate bulletin.
- Published residuals are for new vehicles with 0 - 500 miles at inception. For leases with miles > 500 miles, please refer to Bulletin T-5992/26.
- Normal rate participation parameters apply.
- The Encore discount is not available on special lease programs with terms up to 39 months.
- No Security Deposit is required in Tiers 1 and 2. One Security Deposit is required in Tiers 3 and 4.

* AVAILABLE MRT ENHANCEMENTS *		
Listed amounts must be added to published MRT:	2026 MY	2025 MY
Camry Hybrid with XP Package	\$ 1,200	NA
Land Cruiser XP Trail Package	NA	\$ 1,200
RAV4 Gas XP Trail Series	\$ 1,100	\$ 1,100
RAV4 Gas & Hybrid XP Street Package	\$ 1,100	\$ 1,100
Tacoma TRD Off-Road Premium Pkg (OF)	NA	\$ 3,100
Tacoma TRD Sport Premium Pkg (PQ)	NA	\$ 3,100
Tacoma TRD Lift Kit (ILA – 6K)	\$ 2,200	\$ 2,200
Tacoma XP or XP Predator Package	\$ 1,900	\$ 1,900
Tundra with XP or XP Predator Package	\$ 2,100	\$ 2,100
Tundra XSP Heritage Package	\$ 3,000	\$ 3,000
Tundra XSP Carbon Package	\$ 2,600	\$ 2,600
Tundra TRD Lift Kit (FIA - LK or ILA - 3L)	\$ 2,500	\$ 2,500
Tundra TRD Lift Kit (Part # PTCCY-34000 only)	NA	\$ 2,500
Note: XP/XSP and Premium Package enhancements may not be combined		

01/06/2026



**Southeast Toyota
Finance**

Dealer Bulletin

SET Finance 48 Month Special Lease Program



Program Dates: January 6, 2026 through February 2, 2026 (as of January 6, 2026)

For further details, please refer to the attached program guidelines and parameters.

48 Month Special Lease Programs

2026 Grand Highlander - 48 Month Lease

Model	Description	MRT	Miles			Tier 1 (720+)			Tier 2 (680-719)			Tier 3 (650-679)			Tier 4 (600-649)		
			12K	15K	18K	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%
6700	2WD 4DR WGN LE	43,300	57	55	53	0.00280	0.00305	0.00345	0.00300	0.00325	0.00393	0.00335	0.00380	0.00440	0.00410	0.00480	NA
6702	2WD 4DR WGN XLE		56	54	52												
6704	2WD 4DR WGN LIMITED		56	54	52												
6706	AWD 4DR WGN LE		57	55	53												
6708	AWD 4DR WGN XLE		56	54	52												
6710	AWD 4DR WGN LIMITED		56	54	52												
6712	AWD 4DR WGN PLATINUM		55	53	51												

^Please refer to the Guidelines/Parameters page for available MRT Enhancements

2026 Grand Highlander Hybrid - 48 Month Lease

Model	Description	MRT	Miles			Tier 1 (720+)			Tier 2 (680-719)			Tier 3 (650-679)			Tier 4 (600-649)		
			12K	15K	18K	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%
6716	2WD 4DR WGN XLE	49,300	57	55	53	0.00282	0.00307	0.00347	0.00302	0.00327	0.00395	0.00337	0.00382	0.00442	0.00412	0.00482	NA
6720	AWD 4DR WGN LE		58	56	54												
6722	AWD 4DR WGN XLE		57	55	53												
6724	AWD 4DR WGN LIMITED		57	55	53												
6730	AWD 4DR WGN LIMITED MAX		59	57	55												
6732	AWD 4DR WGN PLATINUM MAX		57,300	56	54												
6733	AWD 4DR WGN NIGHTSHADE EDITION		56	54	52												

^Please refer to the Guidelines/Parameters page for available MRT Enhancements

2025 4Runner - 48 Month Lease

Model	Description	MRT	Miles			Tier 1 (720+)			Tier 2 (680-719)			Tier 3 (650-679)			Tier 4 (600-649)		
			12K	15K	18K	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%
8642	2WD 4DR WGN SR5	42,300	59	57	55	0.00280	0.00305	0.00345	0.00300	0.00325	0.00393	0.00335	0.00380	0.00440	0.00410	0.00480	NA
8643	2WD 4DR WGN TRD SPORT		55	53	51												
8644	2WD 4DR WGN TRD SPORT PREMIUM		53	51	49												
8648	2WD 4DR WGN LIMITED		53	51	49												
8664	4WD 4DR WGN SR5		62	60	58												
8668	4WD 4DR WGN LIMITED		55	53	51												
8670	4WD 4DR WGN TRD OFF ROAD		58	56	54												
8671	4WD 4DR WGN TRD SPORT		57	55	53												
8672	4WD 4DR WGN TRD OFF ROAD PREMIUM		57,700	55	53												
8673	4WD 4DR WGN TRD SPORT PREMIUM		56,800	56	54												

48 Month Special Lease Programs
2025 4Runner Hybrid - 48 Month Lease

Model	Description	MRT	Miles			Tier 1 (720+)			Tier 2 (680-719)			Tier 3 (650-679)			Tier 4 (600-649)		
			12K	15K	18K	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%	<= 110%	111%-120%	121%-130%
8628	4DR TRD OFF-ROAD	53,500	57	55	53												
8630	4DR TRD OFF-ROAD PREMIUM	60,400	55	53	51												
8632	4DR LIMITED	62,100	56	54	52												
8638	4DR PLATINUM	64,400	55	53	51												

*Please refer to the Guidelines/Parameters page for available MRT Enhancements

SETF 48-Month Special Lease Program

Guidelines / Parameters

- Customers approved under our normal lease credit guidelines are eligible. All other terms and conditions of the standard SET Finance lease program apply.
- Published residuals are for new vehicles with 0 - 500 miles at inception. For leases with miles > 500 miles, please refer to Bulletin T-5992/26.
- Normal rate participation parameters apply.
- The Encore discount is available with this 48-month special lease program.
- No Security Deposit is required in Tiers 1 and 2. One Security Deposit is required in Tiers 3 and 4.

* AVAILABLE MRT ENHANCEMENTS *		
Listed amounts must be added to published MRT:	2026 MY	2025 MY
4Runner with XP Carbon Package	NA	\$ 1,800
4Runner with XP Terrain Package	NA	\$ 1,400
4Runner with XP Trail Package	NA	\$ 1,500
Grand Highlander Gas & Hybrid with XP Package	\$ 1,800	NA

01/06/2026

**Southeast Toyota
Finance**



2026 bZ BONUS APR/LEASE CASH

- **Program Dates:** Contracts dated January 6, 2026 to February 2, 2026
- **Program Vehicles:** New & Untitled 2026 bZ

APR BONUS CASH \$3,500

LEASE BONUS CASH \$3,500

- **2026 bZ Bonus APR/Lease Cash is available in conjunction with all standard and special retail/lease rate programs.** (Must be finance/leased with SET Finance.)
- The 2026 bZ Bonus APR/Lease Cash Rebate must be included on the contract and properly disclosed as a down payment, capitalized cost reduction or rebate. If not, reimbursement to the dealer will be denied.
- **A completed 2026 bZ Bonus APR/Lease Cash Rebate Form must be included in the contract package.** Deals without a rebate form will be held for funding until the rebate form is received.
- Reimbursements will be credited to your monthly SETF dealer reserve statement in a lump sum. Detailed reports named "**BONUS RETAIL CASH**" and "**BONUS LEASE CASH**" will be provided on SETFPortal.com in the "Reports" section.
- **Redemption for this program will be handled by SET Finance.** Please do not send rebate forms to SET Incentives as it will delay funding and reimbursement.

For questions regarding this rebate, please contact your SETF District Sales Manager or call SETF at
1-800-253-1076.



**Southeast Toyota
Finance**



2026 bZ BONUS APR/LEASE CASH

To qualify for the Southeast Toyota Finance 2026 bZ Bonus Lease Cash Rebate, the following criteria must be met:

- **Program Dates: January 6, 2026 to February 2, 2026**
 - **Program Vehicles:** New & Untitled 2026 bZ
 - APR BONUS CASH \$3,500**
 - LEASE BONUS CASH \$3,500**
 - **2026 bZ Bonus APR/Lease Cash is available in conjunction with all standard and special retail/lease rate programs.** (Must be leased with SET Finance)
 - The 2026 bZ Bonus APR/Lease Cash must be included on the contract and properly disclosed as a down payment, capitalized cost reduction or rebate. Deals without a rebate form will be held for funding until the rebate form is received.
 - This 2026 bZ Bonus APR/Lease Cash rebate form **must be included in the contract package** at the time of booking the deal to be eligible for dealership reimbursement.

You, "the Customer", understand that you will be responsible for any applicable sales and other taxes arising in connection with the SETF Payment. You, "the Customer", understand that the 2026 bZ Bonus APR/Lease Cash is being applied toward the deal, therefore the 2026 bZ APR/Lease Bonus Cash payment is being paid directly to the dealer.

AGREED TO BY:	Dealer Name _____
<i>Customer</i>	Dealer Number _____
Buyer's Signature	Date
Co-Buyer's Signature	Date
Vehicle Description **Retail date _____ Make _____ Model _____ VIN 	

Dealer: Please complete form in full and forward original, with the customer's retail installment contract or lease agreement to **SET Finance**. If you have any questions regarding the rebate, please call SETF at 1-800-253-1076. (*offer is only valid on vehicles retailed and reported within program dates). The 2026 bZ Bonus APR/Lease Cash Rebate may be modified or terminated at any time.

01/06/26



Southeast Toyota Finance

Non-Published Residuals

(Standard Only)

Please use the calculation below for any New Model Year Toyota vehicles that do not have published residuals. SET Finance publishes residuals as they become available from ALG which could cause possible delays. We apologize for any inconvenience this may cause.

Calculate Residual

Add 2% to current published residual of same prior model year vehicle

Calculate MRT

Add \$1,000 to the base TSRP (including destination) of the current/new model year vehicle

Note: This calculation is to be used only on new and untitled Toyota models that do not have a published residual.

All other terms and conditions of the standard SET Finance lease program apply.

01/06/2026

This bulletin replaces all previously published programs. Should you have questions regarding this or any other SETF program, please contact your District Sales Manager. We appreciate your support and thank you for your business



**Southeast Toyota
Finance**

Standard New Vehicle Lease Rate Program

Program Period: January 6, 2026 until further notice

Eligible Vehicles: All 2024, 2025 and 2026 New and untitled Toyota vehicles

		<= 110% Advance*	111% - 120% Advance*	121% - 130% Advance*
Tier	Bureau Score	Up to 51 Months	Up to 51 Months	Up to 51 Months
1	720+	0.00296	0.00321	0.00361
2	680 - 719		0.00316	0.00409
3	650 - 679		0.00351	0.00456
4	600 - 649		0.00426	N/A
52 - 60 Months		+0.00060	+0.00090	Not Available

For 52 - 60 month terms please add appropriate amount above to the standard lease rate.

SINGLE PAYMENT LEASE

Discount	Eligible Programs
-0.00120	Discount is eligible with all current standard and special lease programs, as long as the effective rate does not fall below .00001.

* Advance = Selling Price (line 1 from worksheet) plus Outstanding Prior Credit/Lease Balance (line 3 from worksheet) minus Cap Cost Reduction (line 12e). Please use the total vehicle TSRP to calculate advance %.

- TransUnion/Experian Option: TransUnion or Experian bureau scores may be used for rate purposes only. Maximum advance, lease terms and other program features will continue to be determined by the applicant's Equifax score. To be eligible for use, a TransUnion or Experian credit report must contain at least four (4) trade lines and both the applicant's and co-applicant's (if applicable) Equifax score must be 640 or greater.

- TransUnion/Experian bumps are limited to one (1) tier only.

Admin. Fee: \$695 with \$300 Max Dealer Mark-up

Rate Participation: .00100 over base rate @ 70/30 split

Mileage: Standard: 15,000 miles per year (1,250/month) *Low Mileage Program is available.

Security Deposit: **NONE REQUIRED IN TIERS I & II AND SINGLE PAYMENT LEASE.**

ONE DEPOSIT REQUIRED IN Tiers 3 & 4.

Security deposit equals the base monthly lease payment rounded up to the next \$50 increment.

The minimum deposit is \$300.

The security deposit may be waived with a .00010 increase in rate.

Encore Discount: A .00010 Encore discount is available on standard leases.

- The Encore discount is available to any customer who previously or presently financed or leased a new or used vehicle through SET Finance and had made at least 9 payments.

- Customer must have a satisfactory payment history - not more than 2 times over 30 days late





+2% Residual Enhancement for JM Family Associates* available all year!

All approved JM Family Associates, Immediate Family Members, Associate Retirees, Long Term Associates, and Extended Family Members are eligible for an additional 2% residual enhancement on **ANY** new Toyota leased with SET Finance.

Program Period:

- January 6, 2026 until further notice

Eligible Associates

- All approved JM Family Associates, Immediate Family Members, Associate Retirees, Long Term Associates, and Extended Family Members are eligible. JM Family Associates should refer to *Policies & Procedures: New Toyota Purchase Program* for full eligibility requirements. Vendors are not eligible.

Other Program Parameters:

- Special residual enhancement may be combined with any SET Finance lease program
- Available on terms up to 48 months
- Please add 2% to the published standard or special lease residual
- **Note:** Associate to receive the best program that was in effect from the date of ordering to delivery (program parameters may not be mixed and matched).
- All other terms and conditions of the standard SET Finance Associate lease program and special rate/residual offers apply

SET Finance values your support and appreciates your business.



**Southeast Toyota
Finance**

Lease Residual Adjustment for Mileage at Inception

All published SET Finance residual bulletins reflect 0-500 miles at lease inception. Attached are the current residual adjustments for leases with between 501 and 6,000 miles at inception. These adjustments should be applied based on the lease term and contract mile option as indicated.

Program Period: January 6, 2026 until further notice

Residual Adjustment for 501 – 6,000 Miles at Lease Inception				
Lease Term	< 36 Months	36-60	All Terms	All Terms
Annual Contract Miles	12,000	12,000	15,000	18,000
Residual Adjustment	-2%	-2%	-2%	-2%

Sample Calculation of Reduction for Mileage at Lease Inception:

Example:

TSRP	\$24,000	Term	48
MRT	\$23,800	Mileage at Inception	2,900
Residual %	57%	Contract Miles / Year	15,000

Calculation:

Reduce Residual 2% for 2,900 miles at inception: $(57\% - 2\%) = 55\%$

Residual \$: $(\$23,800 \times 55\%) = \$13,090$

This program applies to all new leases. All other terms and conditions of the standard SET Finance lease program apply.

01/06/2026

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**Southeast Toyota
Finance**

Option to Purchase Additional Lease Contract Miles

Did you know SET Finance allows your customers to purchase additional lease contract miles up front at a discounted rate?

With SET Finance's 18,000 mile lease, there is an even greater opportunity to provide cost savings to customers who expect to drive more than the standard mileage allowance!

The cost of excess mileage purchased at lease inception is \$0.10 per mile for each contract mile purchased beyond 18,000 miles.

- Effective Date: **January 6, 2026 until further notice**
- The prepaid mileage must be included in the residual calculation and is non-refundable for miles not used
- **Underlying lease must start at 18,000 miles per year**
- Total residual value cannot be reduced below 20% of the total TSRP (including adds)
- Excess miles at lease end will still be charged \$0.18 per mile in excess of the total allowable contract miles

Sample calculation of excess mile charge

MRT = \$24,000

Term = 36 months

TSRP = \$23,600

Annual standard miles = 18,000

18K Residual % = 42%

Annual excess miles purchased = 3,000

Calculation:

Excess miles per year = 3,000 x 3 years = 9,000 miles purchased

Allowable total miles over the term is 63,000 or annual miles of 21,000

9,000 x \$0.10 = \$900.00

Residual \$: (\$23,600 x 42% = \$9,912.00) - \$900.00 = **\$9,012.00**

01/06/2026

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**Southeast Toyota
Finance**

Security Deposit Rate Buy-Down Program

In our continuing effort to offer a wide variety of competitive programs, SET Finance is pleased to continue the Security Deposit Rate Buy-down Program. Under this program, dealers have the opportunity to **reduce the lease rate by .00005** for each additional full security deposit collected (to a maximum of ten (10)), in addition to the standard lease program.

Program Period: January 6, 2026 until further notice

The rate reduction must be calculated from the current applicable program rate factor. **The security deposit must be calculated using the base lease factor before the rate reduction is applied.**

Example

Vehicle Cost	\$20,000
TSRP	\$22,500
Term	36 Months

No Additional Security Deposit

10 Additional Security Deposits

Base Rate Factor	.00269	Base Rate Factor	.00219
Sale Price	\$22,500	Sale Price	\$22,500
Admin Fee	\$ 695	Admin Fee	\$ 695
Cap Cost	\$23,095	Cap Cost	\$23,095
Residual	\$11,925	Residual	\$11,925
Base Payment	\$ 493	Base Payment	\$ 476
Security Deposit Due	\$ 500	Security Deposit Due	\$500 + \$5,000 = \$5,500

- This rate reduction **is not** available for lease customers where additional security deposits are required as a condition of the deal.
- This program **may not** be used with rate participation.

All other terms and conditions of the SET Finance standard lease program apply.

01/06/2026

This bulletin replaces all previously published programs. Should you have questions regarding this or any other SETF program, please contact your District Sales Manager. We appreciate your support and thank you for your business.



**Southeast Toyota
Finance**

Disposition Fee Waiver/Rebate Program

SET Finance is pleased to continue the **\$350 disposition fee waiver/rebate program** to all existing SET Finance lease customers who purchase or lease a new Toyota and finance their purchase or lease through SET Finance.

Program Period: January 6, 2026 until further notice

Disposition Fee Waiver/Rebate Highlights

- Eligible Customers must buy or lease a new Toyota and finance the purchase or lease through SET Finance within 30 days of lease turn-in. Customers will be subject to standard SET Finance credit guidelines.
- Customers terminating or paying off a lease **prior to lease end** will be mailed a **check for \$350** once SET Finance confirms that all other charges are satisfied, and that the customer has purchased or leased a new Toyota and financed it through SET Finance. The new Toyota must be purchased or leased in the name of the original customer or co-maker.
- Since this is a waiver/rebate program, all lease payoff quotes will continue to include the disposition fee.
- **Full term** lease customers will receive a **\$350 credit** for the disposition fee on their final bill, but are **still responsible for any other outstanding charges** including excess mileage, remaining payments and excess wear and use charges.

Customers terminating or paying off a lease prior to lease end will be mailed a check for \$350 once SET Finance confirms that all other charges are satisfied, and that the customer has purchased or leased a new Toyota and financed it through SET Finance. The new Toyota must be purchased or leased in the name of the original customer or co-maker.

01/06/2026

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**Southeast Toyota
Finance**

Lease Loyalty

APPROVAL PROGRAM

Effective: January 6, 2026 until further notice

The Approval*:

- Any existing retail or lease customer of SET Finance (or Toyota Financial Services) who has made their last 12 monthly payments "as agreed" will be approved for a New vehicle lease.
- New payment approved for up to 115% of existing payment. Higher amounts may be granted at analyst discretion.

Other Considerations:

- Every qualifying applicant will be priced no worse than Tier 2
- Max Term - 48 months
- **Min Equifax FICO® - 600.** On a two-party deal, the applicant with the "as agreed" auto credit must meet this requirement.
- **Maximum Payment to Income is 20%**
- Maximum Advance cannot exceed 110% of TSRP

**As agreed" means no more than 30 days past due. Accounts with an extension in the last 12 months do not qualify for this program. Customer cannot be in bankruptcy, have had a recent repossession nor have open tax liens. On accounts that currently have more than one party a qualified co-applicant may be required. Existing "as agreed" contract must be paid off.

All other standard program parameters apply. Encore discount still applies.

Deals must be submitted through Dealer Track for final approval and pricing. Existing customers who do not meet the terms of this program may still be considered under normal credit policy and rates.

01/06/2026

This bulletin replaces all previously published programs. Should you have questions regarding this or any other SETF program, please contact your District Sales Manager. We appreciate your support and thank you for your business



**Southeast Toyota
Finance**