## **Market Segment Interview**

Date/Time: 311/105 KOON

Name:

Occupation:

Age:

13-17 0 18-24 0

25-34 0 35-44

45-54 55+

Recognize Cable?





X yes no 0

## Use cable how?

- charging
  - phone 0
- what kind of phone? Hot apple charge from what usb? Wall how often? where? There

  - - what kind of tablet?
    - charge from what usb?
    - how often?
    - where?
  - - what kind of device?
    - charge from where?
    - how often?
    - where?

- o data transfer (e.g. internet, itunes, backup)
  - o phone
    - what kind of data transfer?
    - what kind of phone?
    - transfer from what usb?
    - how often?
    - where?
  - o tablet
    - what kind of data transfer?
    - what kind of tablet?
    - transfer from what usb?
    - how often?
    - where?
  - o other
    - what kind?
    - from what usb?
    - how often?
    - where?
- o other uses:
  - o from what kind of device?
  - o to what kind of device?
  - o how often?
  - o where?

## Competitor (http://keroproducts.com/):

					Inter-locking detent the key ring cap pro- free secure connecti	vides a worry
	KERO KERO	ne 🗍 iPad	R j		KERO	8.1
Advantages:	~/	16	V			
Disadvantages	~	none-	doesn'	t carry a	llphone	
Features:	X					
Pricing:	7					
	$\times$					

## ${\bf Prototype} \ \underline{{\bf https://www.indiegogo.com/projects/incharge-the-smallest-keyring-cable} \\$







Advantages:

Y

hone, doesn't carry all phone

Disadvantages

Features:

Pricing:

1