

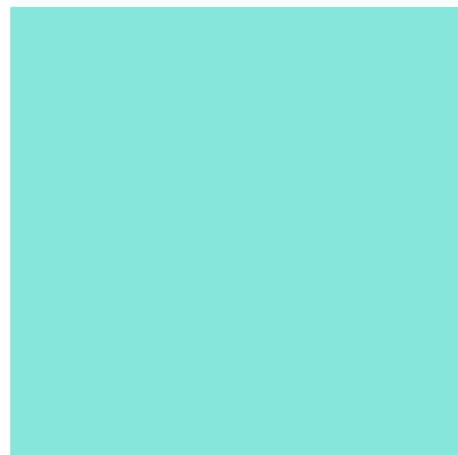


Says

What have we heard them say?  
What can we imagine them saying?

Personal loan, mortgage, auto loan, student loan, business loan and many more.. they are offering by bank, credit unions and other financial institutions the terms of the loan.

Internet rate repayment period and fees vary depending on the lender and they the type of loan.

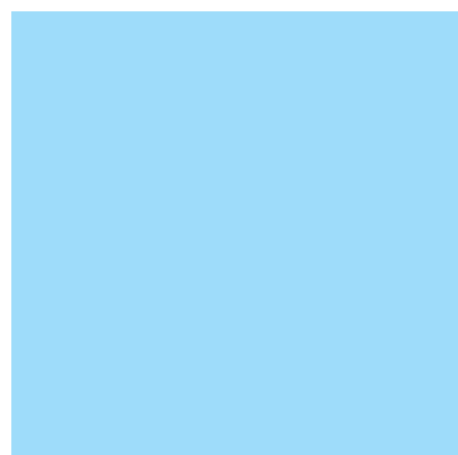


Thinks

What are their wants, needs, hopes, and dreams?  
What other thoughts might influence their behavior?

Need minimum human interaction.

Better security measures.



BANKER

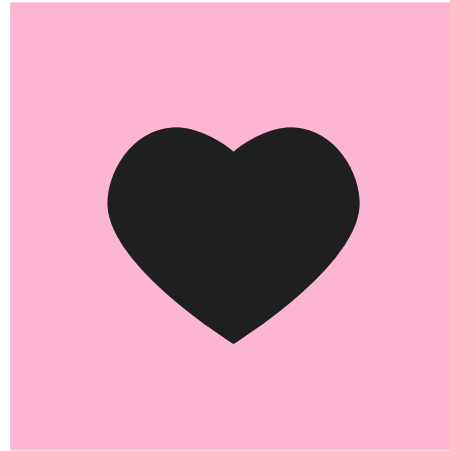
Verify scanned document manually.

Property document and salary certificate has been seriously viewer.



Does

What behavior have we observed?  
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?  
What other feelings might influence their behavior?

Expected a reliable software solutions for loan approval.

Final approval will be done only by a human being (manager).

