

### Buyers' Bargaining Power:

Buyers are clients in the banking industry. Buyers' bargaining power is often moderate. Customers can select from a variety of banks and financial institutions.

The availability of alternative financial products, the importance of individual clients to the bank, and the ease of moving between banks are all factors that influence bargaining power.

### Suppliers' Bargaining Power:

Suppliers in the banking industry are not normally as influential as those in other industries. Suppliers in this context could include software providers, security services, and even workers.

Due to the standardisation of many services and the massive scale at which they operate, banks typically have great negotiating power with suppliers.

### Existing Competitors' Rivalry:

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In the banking industry, competition is fierce. Competition for market share, consumer deposits, and lending prospects is fierce.

Similar financial products and services, aggressive marketing methods, and the worldwide character of many banking activities all contribute to competitiveness.

### Substitute Product Danger:

In the banking sector, the threat of replacement products is moderate. While traditional banking services may have few replacements, the rise of financial technology (fintech) firms and other investment possibilities may represent a danger.

Non-bank financial institutions and internet financial services platforms could be considered alternatives.

### New Entrants as a Threat:

The threat of new entrants into the banking sector is minimal. Due to rigorous rules, large financial requirements, and the need for established trust, the business has high entrance barriers.

Existing banks benefit from economies of scale as well, making it harder for new entrants to compete on price at first.