



GBTA Hotel RFP Global Format 2013

Glossary

GBTA Hotel Committee

May 2013

GBTA HOTEL RFP GLOBAL FORMAT 2013

PROPERTY BASIC

PROPERTY LOCATION / CONTACT

- (1) Property Code (Assigned by client or RFP management company. Buyers, use this code to link modules.)
(2) Internal Hotel Reference Code (Assigned by hotel chain. May be left blank. Buyers, do not use to link modules.)
(3) Property Name
(4) Property Address
(5) Additional Address
(6) City (7) State/Province (8) County
(9) Region (10) Country (11) Postal/Zip Code
Phone (12) Country Code (13) City/Area Code (14) Phone Number
Fax (15) Country Code (16) City/Area Code (17) Fax Number
(18) Unit of measure for distance related questions throughout profile ☐ Miles (MI) ☐ Kilometers (KM)
(19) Property Website (URL Address)
(20) Property sales general email address

PROPERTY OVERVIEW

- (21) Is hotel Full or Limited Service? (F or L)
(22) Is hotel Extended Stay/Residential Apartment? ☐ Yes ☐ No
(23) Which of the following market tier/price segments classifies your hotel (U.S. hotels, please use Smith Travel Research market tier/price segment for your hotel) Acceptable answers: L=Luxury, UU=Upper Upscale, U=Upscale, UM=Upper Midscale, M=Midscale, E=Economy
(24) Year the property was built
(25) Year of last complete guest room renovation
(26) Total number of rooms/suites
(27) Number of non-smoking rooms/suites
(28) Number of floors
(29) Management Company
(30) Ownership Company
(31) Please provide a brief property overview:

(32) Property location (D=Downtown/City Center, A=Airport, S=Suburb, R=Rural, T=Resort)? (enter only one)
(33) Airport City Code for Metro Area
(34) 3-letter Airport code for nearest major airport:

FACILITIES FOR PEOPLE WITH PHYSICAL DISABILITIES

Yes	No	
<input type="checkbox"/>	<input type="checkbox"/>	(35) Does hotel comply with all local and national disability laws?
<input type="checkbox"/>	<input type="checkbox"/>	(36) Are facilities/public areas accessible by people with physical disabilities?
		(37) Total number of rooms for people with physical disabilities
<input type="checkbox"/>	<input type="checkbox"/>	(38) Does the hotel have handicap parking?

SERVICES / AMENITIES

- (39) Restaurant on site? ☐ Yes ☐ No
- (40) Is Room Service available? ☐ Yes ☐ No
- (41) If yes, list room service hours (use 24h clock)
- (42) Is there a food outlet that serves food to take away such as a "Grab & Go?" ☐ Yes ☐ No
- (43) On-site Business Center? ☐ Yes ☐ No
- (44) Front Desk hours (use 24h clock)
- (45) Do all guest rooms have air conditioning? ☐ Yes ☐ No
- (46) Do all guest rooms have private bath room? ☐ Yes ☐ No

CREDIT CARDS ACCEPTED:

- ☐ (47) American Express
- ☐ (48) Diners/Carte Blanche
- ☐ (49) Discover
- ☐ (50) JCB
- ☐ (51) MasterCard/Eurocard
- ☐ (52) VISA

PROPERTY'S GDS CHAIN AND PROPERTY CODES:	CHAIN CODE	PROPERTY CODE (NO CHAIN CODES)	
Amadeus	(53)	(54)	
Apollo/Galileo	(55)	(56)	
Sabre	(57)	(58)	(Number Only, 7 Max.)
Worldspan	(59)	(60)	
Master Chain Code (Links all brands together)	(61) (If not applicable, leave blank)		

GBTA HOTEL RFP GLOBAL FORMAT 2013

CLIENT SPECIFIC

- (1) Property Code (Assigned by client or RFP management company. Buyers use this code to link modules.)
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RATES BEING OFFERED TO:

- (62) Name of client these rates are being offered to:
 (63) Client room nights produced at property from January 1 through June 30
 (64) 3-letter IMF Currency Code used throughout pricing profile when quoting rates/charges:

DYNAMIC PRICING

- (65) Would you be willing to offer a Dynamic rate option in lieu of a static negotiated rate? ☐ Yes ☐ No
 (66) If a Dynamic rate option is offered, what is the percentage off BAR (best available rate)?

ROOM TYPE DEFINITIONS

- (67) Define room type 1 for your property
 (68) Number of room type 1 included in negotiated rate:
 (69) Define room type 2 for your property
 (70) Number of room type 2 included in negotiated rate:
 (71) Define room type 3 for your property
 (72) Number of room type 3 included in negotiated rate:

			Client Negotiated LRA*		Client Negotiated Non-LRA*		Government	
Season 1 (YYYY-MM-DD)		Room Type	Single	Double	Single	Double	Single	Double
(73) Start	(74) End	1	(75)	(76)	(81)	(82)	(87)	(88)
		2	(77)	(78)	(83)	(84)	(89)	(90)
		3	(79)	(80)	(85)	(86)	(91)	(92)
Season 2 (YYYY-MM-DD)								
(93) Start	(94) End	1	(95)	(96)	(101)	(102)	(107)	(108)
		2	(97)	(98)	(103)	(104)	(109)	(110)
		3	(99)	(100)	(105)	(106)	(111)	(112)
Season 3 (YYYY-MM-DD)								
(113) Start	(114) End	1	(115)	(116)	(121)	(122)	(127)	(128)
		2	(117)	(118)	(123)	(124)	(129)	(130)
		3	(119)	(120)	(125)	(126)	(131)	(132)

Season 4 (YYYY-MM-DD)								
(133) Start	(134) End	1	(135)	(136)	(141)	(142)	(147)	(148)
		2	(137)	(138)	(143)	(144)	(149)	(150)
		3	(139)	(140)	(145)	(146)	(151)	(152)
Season 5 (YYYY-MM-DD)								
(153) Start	(154) End	1	(155)	(156)	(161)	(162)	(167)	(168)
		2	(157)	(158)	(163)	(164)	(169)	(170)
		3	(159)	(160)	(165)	(166)	(171)	(172)

*These columns are intended for the negotiated rate you are offering to this client. LRA is an agreement between the client and hotel(s) whereby all client negotiated rates associated with a room category are available at the negotiated rate up to and including the last room to be sold in that room category. This inventory must be available through all distribution channels used by the hotel(s) to sell their Corporate and Rack rates. This definition does not address block space agreements or minimum stay restrictions.

- (173) Are negotiated rates listed above commissionable? ☐ Yes ☐ No
 (174) If yes, to above question, what is the negotiated rate commission percent? %
 (175) If hotel rates are accepted, will hotel load negotiated rates in specified GDS? ☐ Yes ☐ No

OVERSOLD POLICY

In the event that your hotel is oversold, please indicate how the property will respond:

Yes No

- (176) ☐ ☐ Property will arrange accommodations at a comparable hotel
 (177) ☐ ☐ Property will pay for one night room and tax at a comparable hotel
 (178) ☐ ☐ Traveler will be provided with free transportation to new hotel
 (179) ☐ ☐ Traveler will be reimbursed for at least one phone call to home or office

FEES AND TAXES

(180) What is hotel's cancellation policy for reservation that has been guaranteed for late arrival? Examples: 16:00, 18:00, 24 HRS, 48 HRS, 72 HRS, 7 DAY, etc. Note: 24 HRS / 48 HRS / 72 HRS / 7 DAYS, etc., is that period of time prior to check-in time on day of arrival.

Fees & Taxes: If any of the following are not applicable, select N for included, enter 0 for amount, and select N for Percent or Fixed.

Fee Description	Standard Amount If fee does not apply, enter 0	Percent or Fixed Amount If fee does not apply, select N	Included in the Negotiated Rate?
Early Check Out Fee	(181)	(182) Pct <input type="checkbox"/> Fixed Amount <input type="checkbox"/> N <input type="checkbox"/>	(183) <input type="checkbox"/> Yes <input type="checkbox"/> No
Lodging tax	(184)	(185) Pct <input type="checkbox"/> Fixed Amount <input type="checkbox"/> N <input type="checkbox"/>	(186) <input type="checkbox"/> Yes <input type="checkbox"/> No
State tax	(187)	(188) Pct <input type="checkbox"/> Fixed Amount <input type="checkbox"/> N <input type="checkbox"/>	(189) <input type="checkbox"/> Yes <input type="checkbox"/> No
City tax	(190)	(191) Pct <input type="checkbox"/> Fixed Amount <input type="checkbox"/> N <input type="checkbox"/>	(192) <input type="checkbox"/> Yes <input type="checkbox"/> No
VAT/GST	(193)	(194) Pct <input type="checkbox"/> Fixed Amount <input type="checkbox"/> N <input type="checkbox"/>	(195) <input type="checkbox"/> Yes <input type="checkbox"/> No

Fee Description	Standard Amount If fee does not apply, enter 0	Percent or Fixed Amount If fee does not apply, select N	Included in the Negotiated Rate?
VAT/GST on food and beverage	(196)	(197) Pct <input type="checkbox"/> Fixed Amount <input type="checkbox"/> N <input type="checkbox"/>	(198) <input type="checkbox"/> Yes <input type="checkbox"/> No
Service fee	(199)	(200) Pct <input type="checkbox"/> Fixed Amount <input type="checkbox"/> N <input type="checkbox"/>	(201) <input type="checkbox"/> Yes <input type="checkbox"/> No
Occupancy tax	(202)	(203) Pct <input type="checkbox"/> Fixed Amount <input type="checkbox"/> N <input type="checkbox"/>	(204) <input type="checkbox"/> Yes <input type="checkbox"/> No
Other Tax/Fee	(205)	(206) Pct <input type="checkbox"/> Fixed Amount <input type="checkbox"/> N <input type="checkbox"/>	(208) <input type="checkbox"/> Yes <input type="checkbox"/> No
	(207) Other Tax/Fee Description		

HOTEL AMENITIES FOR CLIENT:

PARKING

(209) Which of the following best describes parking at your hotel (Options: Parking Lot, Parking Garage, Valet, Street Side, Public, or None Available)

(210) What is the average cost for parking per car per day?

(211) Will you include the daily cost of park one car in negotiated rate ? ☐ Yes ☐ No

BREAKFAST

(212) Will you include breakfast in the negotiate rate? ☐ Yes ☐ No

(213) What is the average value of the included breakfast per person?

(214) What type of breakfast is included in the negotiated rate?

FITNESS CENTER

(215) Fitness center available on-site? ☐ Yes ☐ No

(216) What is the average cost for the on-site fitness center per person? . . .

(217) Will you include use of the fitness center in the negotiated rate? ☐ Yes ☐ No

LOCAL PHONE CALLS

(218) Are local phone calls included in the negotiated rate? ☐ Yes ☐ No

TOLL FREE/ CALLING CARD CALLS

(219) Are toll free/calling card calls included in the negotiated rate? ☐ Yes ☐ No

WIRED HIGH SPEED INTERNET

(220) Do you have a wired high speed internet connection in guest rooms? ☐ Yes ☐ No

(221) How many guest rooms have wired high speed internet connections?

(222) What is the average fee per day for wired high speed internet access in the guest room?

(223) Is wired guest room high speed internet access included in negotiated room rate? ☐ Yes ☐ No

WIRELESS HIGH SPEED INTERNET

(224) Do you have a wireless high speed internet connection in guest rooms? ☐ Yes ☐ No

(225) How many guest rooms have wireless high speed internet connections?

(226) What is the average fee per day for wireless high speed internet access in the guest room?

(227) Is wired guest room high speed internet access included in negotiated room rate? ☐ Yes ☐ No

TRANSPORTATION TO/FROM AIRPORT

(228) What is the average cost for transportation to and from airport?

(229) Is transportation to/from airport included in negotiated rates? ☐ Yes ☐ No

(230) Describe transportation to/from airport included in negotiated rates.

TRANSPORTATION TO/FROM LOCAL OFFICES

(231) Is transportation to/from local client office included in negotiated rates? ☐ Yes ☐ No

CLIENT NEGOTIATED RATES ARE AVAILABLE TO:

Yes No

(232) ☐ ☐ Subsidiary employees with proper identification

(233) ☐ ☐ Client employee personal use with proper identification

(234) ☐ ☐ Client employed contractors and/or consultants with proper identification

(235) ☐ ☐ Client retirees with proper identification

(236) ☐ By checking this box, the property/chain representative submits that information here is correct and binding for the length of the agreement.

CONTACT INFORMATION OF THE REPRESENTATIVE RESPONSIBLE FOR THE RFP DATA:

(237) Sales Representative Name

(238) Title

(239) Phone Country code (240) City/Area code (241) Phone Number

(242) E-mail

(243) Date submitted (YYYY-MM-DD)

Client User Defined Questions (Complete this section if questions provided by client. Otherwise skip to end.)

1. Question (text 100)	(244)
2. Question (text 100)	(245)
3. Question (text 100)	(246)
4. Question (text 100)	(247)
5. Question (text 100)	(248)
6. Question (text 100)	(249)
7. Question (text 100)	(250)
8. Question (text 100)	(251)
9. Question (text 100)	(252)
10. Question (text 100)	(253)
11. Question (text 100)	(254)
12. Question (text 100)	(255)
13. Question (text 100)	(256)
14. Question (text 100)	(257)
15. Question (text 100)	(258)
16. Question (text 100)	(259)
17. Question (text 100)	(260)
18. Question (text 100)	(261)
19. Question (text 100)	(262)

20. Question (text 100)	(263)
21. Question (text 100)	(264)
22. Question (text 100)	(265)
23. Question (text 100)	(266)
24. Question (text 100)	(267)
25. Question (text 100)	(268)
26. Question (text 100)	(269)
27. Question (text 100)	(270)
28. Question (text 100)	(271)
29. Question (text 100)	(272)
30. Question (text 100)	(273)

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SAFETY & SECURITY

- (1) Property Code (Assigned by client or RFP management company. Buyers use this code to link modules.)
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IN-ROOM SAFE

Yes	No	Description	Yes	No	Description
<input type="checkbox"/>	<input type="checkbox"/>	(274) In room safe?	<input type="checkbox"/>	<input type="checkbox"/>	(275) Can in room safe hold a 17 inch or 43.2 cm laptop computer?

FIRE SAFETY

Yes	No	Description	Yes	No	N/A	Description
<input type="checkbox"/>	<input type="checkbox"/>	(276) Do all guest rooms have smoke detectors?	<input type="checkbox"/>	<input type="checkbox"/>		(287) Does the hotel have visual alarms for the Deaf/Hard of Hearing in all public areas?
<input type="checkbox"/>	<input type="checkbox"/>	(277) Are all hallways equipped with smoke detectors?	<input type="checkbox"/>	<input type="checkbox"/>		(288) Does the hotel have audible smoke alarms in all guest rooms?
<input type="checkbox"/>	<input type="checkbox"/>	(278) Are all public areas equipped with smoke detectors?	<input type="checkbox"/>	<input type="checkbox"/>		(289) Does the hotel have audible smoke alarms in all hallways?
<input type="checkbox"/>	<input type="checkbox"/>	(279) Are all smoke detectors hard-wired?	<input type="checkbox"/>	<input type="checkbox"/>		(290) Does the hotel have audible smoke alarms in all public areas?
<input type="checkbox"/>	<input type="checkbox"/>	(280) Are all public areas equipped with fire extinguishers?	<input type="checkbox"/>	<input type="checkbox"/>		(291) Are all guest rooms equipped with sprinklers?
<input type="checkbox"/>	<input type="checkbox"/>	(281) Does the hotel have emergency lighting in all public areas?	<input type="checkbox"/>	<input type="checkbox"/>		(292) Are all hallways equipped with sprinklers?
<input type="checkbox"/>	<input type="checkbox"/>	(282) Are all hotel stairways ventilated?	<input type="checkbox"/>	<input type="checkbox"/>		(293) Are all public areas equipped with sprinklers?
<input type="checkbox"/>	<input type="checkbox"/>	(283) Does hotel have an emergency evacuation plan posted in public areas	<input type="checkbox"/>	<input type="checkbox"/>		(294) Do all guest rooms have emergency information posted/available?
<input type="checkbox"/>	<input type="checkbox"/>	(284) Does the hotel comply with all country/state/local fire laws?	<input type="checkbox"/>	<input type="checkbox"/>		(295) Is hotel auto linked to fire station (alarm automatically notifies fire station)?
<input type="checkbox"/>	<input type="checkbox"/>	(285) Does the hotel have visual alarms for the Deaf/Hard of Hearing in all guest rooms or does the hotel have designated Deaf/Hard of Hearing guest rooms with visual alarms?	<input type="checkbox"/>	<input type="checkbox"/>		(296) Are there emergency exits for each floor?
<input type="checkbox"/>	<input type="checkbox"/>	(286) Does the hotel have visual alarms for the Deaf/Hard of Hearing in all public hallways?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	(297) Does the hotel have auto recall elevators?

PROPERTY SAFETY

Yes	No	N/A	Description
<input type="checkbox"/>	<input type="checkbox"/>		(298) Does the hotel have physical security on-site?
			(299) If yes, what are the hours of operation (use 24h clock)
<input type="checkbox"/>	<input type="checkbox"/>		(300) Do all guest room doors have deadbolts and/or secondary locks?
<input type="checkbox"/>	<input type="checkbox"/>		(301) Are all guest rooms accessed only by interior entrances?
<input type="checkbox"/>	<input type="checkbox"/>		(302) Are all entry doors to the guest rooms self-closing?
<input type="checkbox"/>	<input type="checkbox"/>		(303) Do all windows that can be opened have a locking device?
<input type="checkbox"/>	<input type="checkbox"/>		(304) Does the hotel have a public address system?
<input type="checkbox"/>	<input type="checkbox"/>		(305) Does the building meet all current local, state and country building codes?
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	(306) Are there controlled access gates to enter all parking areas?
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	(307) Are all parking areas patrolled?
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	(308) Are all the parking areas equipped with lights?
<input type="checkbox"/>	<input type="checkbox"/>		(309) Is there video surveillance in all public areas?
<input type="checkbox"/>	<input type="checkbox"/>		(310) Is there video surveillance of the exterior front entrance?
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	(311) Is there video surveillance of all parking areas?
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	(312) Is video surveillance recorded 24 hrs a day?
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	(313) Is video surveillance monitored 24 hrs a day?
<input type="checkbox"/>	<input type="checkbox"/>		(314) Do all the guest room entry doors have viewports?
<input type="checkbox"/>	<input type="checkbox"/>		(315) Are there emergency back-up generators?
<input type="checkbox"/>	<input type="checkbox"/>		(316) Do all of the exterior doors (except lobby entrance) of the facility require key access at night or automatically lock?
<input type="checkbox"/>	<input type="checkbox"/>		(317) Is hotel staff trained in first aid?
<input type="checkbox"/>	<input type="checkbox"/>		(318) Is hotel staff trained in cardio pulmonary resuscitation (CPR)?
<input type="checkbox"/>	<input type="checkbox"/>		(319) Is hotel staff Red Cross Certified in CPR?
<input type="checkbox"/>	<input type="checkbox"/>		(320) Is there an automated external defibrillator on site (AED)?
<input type="checkbox"/>	<input type="checkbox"/>		(321) Is the staff trained in automated external defibrillator usage (AED)?
<input type="checkbox"/>	<input type="checkbox"/>		(322) Is Identification or validation required for replacing a guest room key?
<input type="checkbox"/>	<input type="checkbox"/>		(323) Does your hotel have a secure floor that is only accessible via a guest room key?
<input type="checkbox"/>	<input type="checkbox"/>		(324) Do the health club facilities (pool/gym) require key access for entrance?

GBTA HOTEL RFP GLOBAL FORMAT 2013

BLACKOUT/FAIR DATES

(1) Property Code (Assigned by client or RFP management company. Buyers use this code to link modules.)

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Yes No

(325) ☐ ☐ Are the Blackout/Fair Date rates offered based on (LRA) last room availability?

			Blackout/Fair Date Rate		
1 st Blackout/Fair Date Period (YYYY-MM-DD)		Name of Blackout/ Fair Date Period	Room Type	Single	Double
(326) Start	(327) End	(328)	1	(329)	(330)
			2	(331)	(332)
			3	(333)	(334)
2nd Blackout/Fair Date Period (YYYY-MM-DD)					
(335) Start	(336) End	(337)	1	(338)	(339)
			2	(340)	(341)
			3	(342)	(343)
3rd Blackout/Fair Date Period (YYYY-MM-DD)					
(344) Start	(345) End	(346)	1	(347)	(348)
			2	(349)	(350)
			3	(351)	(352)
4th Blackout/Fair Date Period (YYYY-MM-DD)					
(353) Start	(354) End	(355)	1	(356)	(357)
			2	(358)	(359)
			3	(360)	(361)
5th Blackout/Fair Date Period (YYYY-MM-DD)					

(362) Start	(363) End	(364)	1	(365)	(366)
			2	(367)	(368)
			3	(369)	(370)
6th Blackout/Fair Date Period (YYYY-MM-DD)					
(371) Start	(372) End	(373)	1	(374)	(375)
			2	(376)	(377)
			3	(378)	(379)
7th Blackout/Fair Date Period (YYYY-MM-DD)					
(380) Start	(381) End	(382)	1	(383)	(384)
			2	(385)	(386)
			3	(387)	(388)
8th Blackout/Fair Date Period (YYYY-MM-DD)					
(389) Start	(390) End	(391)	1	(392)	(393)
			2	(394)	(395)
			3	(396)	(397)
9th Blackout/Fair Date Period (YYYY-MM-DD)					
(398) Start	(399) End	(400)	1	(401)	(402)
			2	(403)	(404)
			3	(405)	(406)
10th Blackout/Fair Date Period (YYYY-MM-DD)					
(407) Start	(408) End	(409)	1	(410)	(411)
			2	(412)	(413)
			3	(414)	(415)

GBTA HOTEL RFP GLOBAL FORMAT 2013 EXTENDED STAY

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EXTENDED STAY SERVICES & AMENITIES

Yes	No	Description
<input type="checkbox"/>	<input type="checkbox"/>	(416) Is there a grocery shopping service available?
<input type="checkbox"/>	<input type="checkbox"/>	(417) Is there storage space?
		(418) If so, what is the fee?
<input type="checkbox"/>	<input type="checkbox"/>	(419) Is there a Laundry/Dry cleaning service available?
<input type="checkbox"/>	<input type="checkbox"/>	(420) Is there self-service laundry on-site?
<input type="checkbox"/>	<input type="checkbox"/>	(421) Is there a mini refrigerator in room?
<input type="checkbox"/>	<input type="checkbox"/>	(422) Is there a microwave oven in room?
<input type="checkbox"/>	<input type="checkbox"/>	(423) Coffee-Tea maker available in room?
<input type="checkbox"/>	<input type="checkbox"/>	(424) Is there a Stove in room?
<input type="checkbox"/>	<input type="checkbox"/>	(425) Conventional oven in room?
<input type="checkbox"/>	<input type="checkbox"/>	(426) Toaster in room?
<input type="checkbox"/>	<input type="checkbox"/>	(427) Plates, glassware and silverware in room?
<input type="checkbox"/>	<input type="checkbox"/>	(428) Pots, pans, and serving dishes in room?
Daily	Weekly	
<input type="checkbox"/>	<input type="checkbox"/>	(429) Is housekeeping service provided Daily or Weekly?
		(430) What is the daily housekeeping fee?

The first Length of Stay range is defined in the Client Specific module.

DEFINE YOUR ADDITIONAL LENGTH OF STAY RANGES BELOW.

(Second Length of Stay minimum must be greater than 1.)

Second (2) Length of Stay range:	From: (431)	To: (432)
Third (3) Length of Stay range:	From: (433)	To: (434)
Fourth (4) Length of Stay range:	From: (435)	To: (436)

Extended Stay Rates				Client LRA Negotiated		Client Non-LRA Negotiated	
Season 1		LOS	Room Type	Single	Double	Single	Double
(437) Start	(438) End	2	1	(439)	(440)	(445)	(446)
			2	(441)	(442)	(447)	(448)
			3	(443)	(444)	(449)	(450)
		3	1	(451)	(452)	(457)	(458)
			2	(453)	(454)	(459)	(460)
			3	(455)	(456)	(461)	(462)

		4	1	(463)	(464)	(469)	(470)
			2	(465)	(466)	(471)	(472)
			3	(467)	(468)	(473)	(474)
Season 2		LOS	Room Type	Single	Double	Single	Double
(475) Start	(476) End	2	1	(477)	(478)	(483)	(484)
			2	(479)	(480)	(485)	(486)
			3	(481)	(482)	(487)	(488)
		3	1	(489)	(490)	(495)	(496)
			2	(491)	(492)	(497)	(498)
			3	(493)	(494)	(499)	(500)
		4	1	(501)	(502)	(507)	(508)
			2	(503)	(504)	(509)	(510)
			3	(505)	(506)	(511)	(512)
Season 3		LOS	Room Type	Single	Double	Single	Double
(513) Start	(514) End	2	1	(515)	(516)	(521)	(522)
			2	(517)	(518)	(523)	(524)
			3	(519)	(520)	(525)	(526)
		3	1	(527)	(528)	(533)	(534)
			2	(529)	(530)	(535)	(536)
			3	(531)	(532)	(537)	(538)
		4	1	(539)	(540)	(545)	(546)
			2	(541)	(542)	(547)	(548)
			3	(543)	(544)	(549)	(550)
Season 4		LOS	Room Type	Single	Double	Single	Double
(551) Start	(552) End	2	1	(553)	(554)	(559)	(560)
			2	(555)	(556)	(561)	(562)
			3	(557)	(558)	(563)	(564)
		3	1	(565)	(566)	(571)	(572)
			2	(567)	(568)	(573)	(574)
			3	(569)	(570)	(575)	(576)
		4	1	(577)	(578)	(583)	(584)
			2	(579)	(580)	(585)	(586)
			3	(581)	(582)	(587)	(588)
Season 5		LOS	Room Type	Single	Double	Single	Double
(589) Start	(590) End	2	1	(591)	(592)	(597)	(598)
			2	(593)	(594)	(599)	(600)
			3	(595)	(596)	(601)	(602)
		3	1	(603)	(604)	(609)	(610)
			2	(605)	(606)	(611)	(612)
			3	(607)	(608)	(613)	(614)
		4	1	(615)	(616)	(621)	(622)
			2	(617)	(618)	(623)	(624)
			3	(619)	(620)	(625)	(626)

CHARGE FOR EACH ADDITIONAL PERSON OVER 2 PERSONS:

Room type 1: (627)

Room type 2: (628)

Room type 3: (629)

(630) Length of Stay required for occupancy tax exemption (*Not applicable to non-US hotels*):

(631) Notes regarding the quoted rate(s):

(632) Additional services / amenities / facilities on property:

GBTA HOTEL RFP GLOBAL FORMAT 2013

GROUP/MEETINGS

- (1) Property Code (Assigned by client or RFP management company. Buyers use this code to link modules.)
(2) Internal Hotel Reference Code (Assigned by hotel chain. May be left blank. Buyers do not use to link modules.)

GENERAL INFORMATION

- (633) Unit of measure for size related questions in this module: ☐ Square Feet (SF) ☐ Square Meters (SM).
(634) Size of hotel's ~~total~~ meeting space:
(635) Total number of meeting rooms:
(636) Size of hotel's largest ballroom or meeting room:
(637) Does hotel have a permanent boardroom set up? ☐ Yes ☐ No

TAXES/CHARGES APPLIED TO DAY DELEGATE RATE

- (638) Tax on day delegate Rate (If not applicable, enter 0)
(639) Tax on day delegate rate: Percent or fixed amount? (P or F) (If this tax doesn't apply/exist, the answer should be "N").
(640) Is the tax included in the day delegate rate? ☐ Yes ☐ No

(641) Service charge on day delegate rate (If not applicable, enter 0)
(642) Service charge on day delegate rate: Percent or fixed amount? (P or F) (If this tax doesn't apply/exist, the answer should be "N").
(643) Is the service charge included in the day delegate rate? ☐ Yes ☐ No

BREAK-OUT ROOM COSTS

- (644) What is the maximum cost for a 10 person breakout room?
(645) What is the maximum cost for a 25 person breakout room?

GUEST ROOM RATES

	ROH Group/Meeting Negotiated Rate	
	10-50 Rooms per Night	51-100 Rooms per Night
Season 1	(646)	(647)
Season 2	(648)	(649)
Season 3	(650)	(651)
Season 4	(652)	(653)
Season 5	(654)	(655)

DAY DELEGATE RATES

- (656) What is the price per person for a 10-50 full day delegate rate?
(657) What is the price per person for a 10-50 half day delegate rate?
(658) What is the price per person for a 51-100 full day delegate rate?
(659) What is the price per person for a 51-100 half day delegate rate?

COSTS /INCLUSIONS

- (660) Will the hotel offer complimentary parking for meeting attendees that are not overnight guests? ☐ Yes ☐ No
- (661) What company supplies and supports the in house audio visual for groups & meetings?
- (662) What is the cost per day for an LCD?
- (663) Is the LCD cost per day included in the day delegate rate? ☐ Yes ☐ No
- (664) What is the cost for a standard screen per day?
- (665) Is the standard screen cost per day included in the day delegate rate? ☐ Yes ☐ No
- (666) What is the cost for high speed internet in the general session meeting room?
- (667) Is the cost for high speed internet in the general session meeting room included in the day delegate rate? ☐ Yes ☐ No

GROUP/MEETINGS USER-DEFINED QUESTIONS

- (668) Meetings Module User Defined Question 1
- (669) Meetings Module User Defined Question 2
- (670) Meetings Module User Defined Question 3
- (671) Meetings Module User Defined Question 4
- (672) Meetings Module User Defined Question 5
- (673) Meetings Module User Defined Question 6
- (674) Meetings Module User Defined Question 7
- (675) Meetings Module User Defined Question 8
- (676) Meetings Module User Defined Question 9
- (677) Meetings Module User Defined Question 10
- (678) Meetings Module User Defined Question 11
- (679) Meetings Module User Defined Question 12
- (680) Meetings Module User Defined Question 13
- (681) Meetings Module User Defined Question 14
- (682) Meetings Module User Defined Question 15
- (683) Meetings Module User Defined Question 16
- (684) Meetings Module User Defined Question 17
- (685) Meetings Module User Defined Question 18
- (686) Meetings Module User Defined Question 19
- (687) Meetings Module User Defined Question 20
- (688) Meetings Module User Defined Question 21
- (689) Meetings Module User Defined Question 22
- (690) Meetings Module User Defined Question 23
- (691) Meetings Module User Defined Question 24
- (692) Meetings Module User Defined Question 25
- (693) Meetings Module User Defined Question 26
- (694) Meetings Module User Defined Question 27
- (695) Meetings Module User Defined Question 28
- (696) Meetings Module User Defined Question 29
- (697) Meetings Module User Defined Question 30

GBTA MODULAR HOTEL RFP

CORPORATE SOCIAL RESPONSIBILITY

- (1) Property Code (Assigned by client or RFP management company. Buyers use this code to link modules.)
(2) Internal Hotel Reference Code (Assigned by hotel chain. May be left blank. Buyers do not use to link modules.)

CERTIFICATION

- (698) Is the hotel certified by a globally recognized "sustainable" certification program? ☐ Yes ☐ No
(699) If yes, please name all sustainable certification programs you participate in. Examples: Global Sustainable Tourism Council-recognized programs or LEED programs.
(700) Does your sustainable certification include a third party audit? ☐ Yes ☐ No

CARBON MEASUREMENT

- (701) Does the hotel measure carbon per room-night? ☐ Yes ☐ No
(702) If yes, what is the carbon per room-night measurement? (If not measured, enter 0)
(703) What is the unit of measure for the carbon per room night measurement? (kgs or lbs) (If not measured, enter NA)
(704) What period (in months) does the Carbon measurement cover? (If not measured, enter 0)

WATER USE MEASUREMENT

- (705) Does the hotel measure water per room-night? ☐ Yes ☐ No
(706) If yes, what is the water per room-night measurement? (If not measured, enter 0)
(707) What is the unit of measure for water per room night? (Liters or gallons) (If not measured, enter NA)
(708) What period (in months) does the water per room night measurement cover? (If not measured, enter 0)

ENERGY INTENSITY MEASUREMENT

- (709) Does the hotel measure energy intensity? ☐ Yes ☐ No (Energy Intensity is defined as the property's energy use from electricity, heating fuel, purchased steam, and chilled water and hot water, divided by the total gross conditioned floor area of the building)
(710) If yes, what is the energy intensity measurement? (If not measured, enter 0)
(711) What is the unit of measure for energy intensity? (BTU per Square Foot or MJ per Square Meter) (If not measured, enter NA)
(712) What period does the energy intensity measurement cover? (If not measured, enter 0)

WATER DIVERSION MEASUREMENT

- (713) Does the hotel measure waste diversion rate? ☐ Yes ☐ No
(714) If yes, what is the waste diversion rate percentage? (If not measured, enter 0)
(715) What period does the diversion rate measurement cover? (If not measured, enter 0).

CLIENT SOCIAL RESPONSIBILITY PROGRAM

- (716) Does the hotel have its own environmental or Corporate Social Responsibility program? ☐ Yes ☐ No
(717) If yes, please explain.

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