



2018 OPEN ENROLLMENT *Is Here*

Your team at Adroit Health Group
is excited to be your partner for
this important event.

Updates from some of our carriers have required us to make some changes in pricing and benefits to some of our existing plans. As we all know too well, our market is ever changing and we strive to keep pace with these changes. Attached you will find a sampling of the rate changes for several of our products.

The new products and changes will go into **effect 10-23-17**. New commission schedules will be sent to sales managers on 10-20-17. "Post Dated" sales in E123 will not be affected.

If you have any questions regarding these changes, please call Agent Services at (800) 319-7061.

Regards,

Adroit Health Group