

NOW AVAILABLE FOR SALE: GTL Accident Insurance

Dear Agent,

We are excited to announce that the GTL Accident Insurance, underwritten by Guarantee Trust Life Insurance Company is now available for sale. There are six benefits levels and the product is available through an association membership in American Business Association (ABA) which offers additional healthcare and wellness benefits.

Accident Insurance Plan Highlights

- Exclusive product built for A1 Healthcare
- 6 benefit levels: \$2,500, \$5,000, \$7,500, \$10,000, \$12,500 and \$15,000
- \$250 deductible per accident
- No networks – provides the freedom to choose any doctor or hospital
- Includes coverage for Hospital Room and Board, Doctor's fees for surgery, Inpatient and Outpatient Doctor's visits, Hospital Emergency Care, Prescription Drug expense, Chiropractic Care, Physical Therapy and Durable Medical Equipment

State Availability

The following states are available for sales:

AL, AZ, CA, CO, CT, DC, DE, FL, GA, HI, IA, IL, IN, KS, KY, LA, MA, MI, MS, ND, NE, NJ, NM, OH, RI, SC, TN, VA, VT, WI, WV, WY

Important Plan Information

1. A very important aspect of the GTL AME is that it can be sold in conjunction with any products that include Catlin AME benefit, such as Value Added Benefits (VAB) and the OneCare Essential Plans. It can also be added to the Catlin plans such as AME/CI/AD&D, CI/AD&D, and the AD&D.
2. It will also make new states available for sales that Catlin is not in.

Agent Appointments

GTL has agreed to "just in time" appointments so you won't have to pay any appointment fees up front. A1 Healthcare will reimburse 50% of the appointment fees after you have submitted only 20 applications and will deduct your portion from commissions.



You must be appointed with Guarantee Trust Life (GTL) to sell the AME plan. If you have not already done so, please complete the following forms:

- GTL LOA
- Background Check (**Georgia and Mississippi Only**)

These documents are located on the Information Tab in the system under Appointments.

Please **do not email documents** to Agent Services, as documents may contain ***confidential information***.

Please follow these instructions to add the needed documents through your back office:

1. Upon logging into your "Home Screen" there is a View Agent link.
2. Select your Agent ID (blue Agent ID #)
3. Scroll down to the Documents section and click Add Documents.
4. Label: Name GTL LOA for the LOA and GTL Background Check for the background check form
5. Select your document by clicking the "Browse" button. Find your file, and attach.

Scroll down and click the "Save Information" button.

If you have any questions regarding appointments with GTL please email appointments@adroithealthgroup.com.

Reference Documents

The following GTL AME reference and training documents are available for your review. These materials are located in the back office of E123 under the **Information** tab:

- GTL Accident Insurance Product Brochure
- GTL AME Sales Script
- GTL AME Verification Script

We appreciate all your efforts on behalf of A1 Healthcare. If you have any questions regarding this notification, please contact Agent Services at agentservices@adroithealthgroup.com or call **(800) 319-7061**.