

NEW PRODUCT COMING SOON

Limited Medical Plan







Underwritten by Standard Life



Dear Agents,

A1 Healthcare is excited to soon bring you a new product for sale – PivotCare, a Limited Medical Insurance plan underwritten by Standard Life Insurance Company (SLAICO).

Benefits of Selling SLAICO Limited Med Plan

-  Great Product Alternative for Chubb and Pivot 3 x 4 STM
-  Competitively Priced
-  Child Only Coverage Available
-  FirstHealth PPO Network Included in Product
-  Available in 30 States
-  5 Different Plan Levels
-  2 - 4 doctor office visits per plan level

HOW TO GET STARTED



Step 1 Product Training

In order to sell the SLAICO Limited Medical product, you will need to first complete product training required by the carrier. Please review the Training Deck and Verification Script by clicking below. Then complete the attestation form by going to the link below and submit to agentservices@adroithealthgroup.com.



Step 2 Appointment Paperwork

A1 Healthcare will pay 50% of the agent appointment fees required by SLAICO. The other 50% will be deducted from your commissions. If you are interested in selling these products, please complete the attached appointment documents listed below and submit to agentservices@adroithealthgroup.com.

There are three states that require pre-appointment: NC, PA & WV.

Appointment Documents

[SLAICO Agent Contract](#)

[Agency Request Form](#)

[Limited Medical Product Training Attestation Form](#)

[PivotCare Training Deck](#)

[PivotCare Verification Script](#)

We will provide more information on the SLAICO product in a future agent communication. It is important to get your product training and agent paperwork completed as noted. We won't be able to turn on the product in your back office until we have received the appointment paperwork.

If you have any questions regarding this notification, please contact Agent Services at **(800) 319-7061**.

Regards,

A1 Healthcare