



On behalf of the American Business Association (ABA), we are excited to inform you of a new dental plan. Advanced Dental provides dental insurance benefits underwritten by United Concordia Companies, Inc. (UCCI), for individuals and families who want and/or need dental coverage.

Dental insurance is the single largest factor in determining whether a person sees a dentist regularly and regular dental care is the best way to prevent oral disease. The UC Dental insurance plan can help consumers obtain necessary oral care.

UC Dental is a fully insured dental plan that pays for services and procedures based on a graduating scale of benefits percentages that increase over a period of 3 years. Member retention is encouraged as the plan grows in value.

Plan Highlights

 Low and High Plan Available – Both plan benefits increase on a 3-year graduating scale

Child and Adult Orthodontics covered on High Plan;

- No waiting period No waiting period – members can use benefits on first day
- Diagnostic and preventive services paid at 100% on both plans
- Annual deductible: No deductible on Low Plan; \$50 deductible per covered person on High Plan (\$150 Family Maximum) Nationwide PPO Dental Network
- No appointment paperwork to fill out
- States

Available in

of coverage

Connecticut Delaware D.C. Georgia Hawaii Illinois

Arizona

California

Louisiana Maine Michigan Nebraska New Hampshire New Jersey Get Started

lowa

Kansas

Rhode Island Tennessee Washington West Virginia Wisconsin

Pennsylvania

Ohio

HIGH PLAN OVERVIEW **SALES SCRIPT**

LOW PLAN OVERVIEW

VERIFICATION SCRIPT

TRAINING DECK

Tekela.woods@adroithealthgroup.com. If you have any other questions,

If you have questions about his product, please contact Tekela Woods at

please contact Agent Services at (800) 319-7061. Regards,

Adroit Health Group

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