

Understanding the Social Implications of Ontario's Minimum Wage
Policy:
A Comprehensive Qualitative and Quantitative Analysis

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Abstract

The composition of Ontario's Minimum Wage Policy profoundly shapes labour markets, addresses economic disparities, and influences employment trends within the province. This paper will examine the social costs and benefits associated with the policy, approached by evaluating its impact on various stakeholders and exploring the externalities resulting from wage adjustments. The method for identifying and studying these trade-offs combines economic theories, government incentives, empirical data analysis, and stakeholder perspectives. The overall findings suggest that while higher wages contribute to poverty reduction, enhanced worker productivity, and economic growth, they consequently pose challenges for small business operations and may lead to higher unemployment due to employers being unable to comfortably afford the cost of labour. Thus, the finalized policy recommendations of this report include gradual, indexed wage adjustments, support for small businesses following increases, and refined social welfare programs to mitigate negative externalities.

Introduction

The minimum wage is defined as a basic labour standard that establishes the minimum compensation an employer is legally required to pay their employees. It serves as a fundamental labour protection mechanism, that ensures fair compensation for work and reduces income inequality across disciplines. In Ontario, the adjustment of wage rate is largely based on economic indicators such as inflation through the Consumer Price Index (CPI), and labour market trends such as worker demand and unemployment measures. Even with these incentives, however, increasing the minimum wage remains a contentious issue, since balancing the benefits of higher earnings for workers, offset by risks of job loss and increased costs, can be difficult.

This paper will explore the social costs and benefits of Ontario's Minimum Wage Policy, through the assessment of trade-offs between worker protection and economic impact.

Policy Background

Minimum wage policies have existed in various parts of the world since 1896, but it wasn't until 1918 that Canada saw its first implementation, led by Manitoba and British Columbia. Ontario followed shortly after, officially enacting its first minimum wage legislation in 1920. The earliest minimum wage legislation in Ontario was largely focused on improving working conditions and fair wage standards in female-dominated industries, reflecting the broader influence of the women's suffrage movement of the early 20th century. (Poulin, 2024) With women securing the federal right to vote in 1918, the introduction of minimum wage policies soon after aligned with the evolving political landscape at the time. In 1937, these protections were extended to male workers, leading to a bigger labour rights movement and the growing recognition of wage fairness as a key economic and societal issue. Initially set at modest levels of \$1.00 in 1969, the minimum wage has seen periodic increases influenced by factors such as inflation, cost of living, labour market trends, and government priorities. (Government of Canada, 2024)

One of the most significant factors influencing minimum wage in Ontario is inflation, which is measured through the Consumer Price Index (CPI). As the cost of living rises, policymakers have periodically increased the minimum wage to maintain workers' purchasing power. However, these increases have not always been automatic, nor consistent. Until the 2010's, adjustments were often politically driven, with governments choosing whether to raise wages based on economic conditions and stakeholder pressures. Unemployment rates and

business considerations have also played a crucial role. Higher unemployment can discourage wage hikes, as policymakers fear that increased labour costs might lead to layoffs and job losses. Business groups, particularly small and medium-sized enterprises, have historically lobbied against sharp increases, citing concerns over rising labour costs and potential reductions in hiring. Conversely, when the labour market is strong, firms' have a high enough demand for workers such that higher wages are not likely to reduce employment. Under these circumstances, minimum wage increases are seen as more sustainable.

A major shift in Ontario's minimum wage policy occurred with the Fair Minimum Wage Act in 2017, introduced by the Liberal government under Premier Kathleen Wynne. This legislation significantly increased the minimum wage, raising it from \$11.60 per hour in October 2017 to \$14.00 per hour in January 2018, with a planned increase to \$15.00 in 2019. The act also introduced measures to provide more predictable wage adjustments by tying future increases to inflation, ensuring that the minimum wage kept pace with the rising cost of living. (Ontario.ca, 2017) However, the rapid wage hike sparked debates about its impact on businesses, with some arguing it placed undue strain on small employers and led to reduced hiring, substituting towards automation, or price hikes in attempt to keep up with the affordability of labour.

In 2018, the newly elected Progressive Conservative government under Premier Doug Ford passed the Making Ontario Open for Business Act, which froze the planned increase to \$15.00 per hour and removed the automatic CPI-based increases. This move was framed as a "pro-business" policy, aimed at preventing job losses and keeping Ontario competitive. (Ontario.ca, 2018) Critics, however, argued that it hurt low earners by reducing their income and purchasing power as it could not keep up with inflation. This led the government to later reinstate

the commitment to CPI-related adjustments, allowing the minimum wage to rise more predictably based on economic conditions.

Analysis

The handling of Ontario's Minimum Wage Policy is undoubtedly a subject of debate, balancing supporting workers with keeping businesses profitable. This analysis will evaluate the social costs and benefits of the policy through theoretical frameworks, empirical evidence, and stakeholder perspectives.

Three major theories dominate the discussion on minimum wage policies. Firstly, the Efficiency Wage Theory. This ideology states that higher wages improve worker productivity, morale, and reduce employee turnover, ultimately improving a firm's efficiency. The guiding idea argues that higher wages create stronger incentives to work, which consequently increase the opportunity cost of not working. This claim has been supported through several historical examples. For instance, in 1914, the Ford Motor Company implemented a wage of \$5.00 per day, at a time when the minimum was around \$2.00 - \$3.00 per day. Founder and President, Henry Ford, defined a set of requirements for workers to satisfy, in order to be given the bonus. His employees began taking their jobs more seriously, which boosted productivity, and created a workforce that was entirely loyal to the company, since it would be difficult to find such high pay elsewhere. (EconPort, 2006) A more recent example is Costco, which reported improved employee performance and customer satisfaction, following wage increases. According to the Harvard Business School, Costco pays its workers \$26.00 an hour, in contrast to the current minimum of \$17.00 per hour in Ontario. This had a similar effect to worker loyalty, as Costco's turnover rate was measured at 8%, in comparison to a staggering 60% at other retailers. (Perman, 2024) Furthermore, a report by the Canadian Centre for Policy Alternatives highlighted a

correlation between wage adequacy and job satisfaction among low-wage workers. While providing evidence of mutual benefit for employers and employees, these advantages are unevenly distributed, meaning that some firms benefit more than others. For instance, larger firms can absorb high labour costs through operational adjustments or innovation, whereas small businesses frequently find themselves under financial strain, often needing to reduce hiring or cutting hours to manage payroll. (Block, 2015) The second theory, known as the Neoclassical Theory, suggests that a minimum wage increase results in job loss among low-skilled and vulnerable segments, such as youth and part-time employees. This idea is supported by the argument that firms will reduce labour demands to offset higher labour costs. Data from Ontario's Financial Accountability Office (FAO) has estimated a net loss of 50,000 jobs following wage hikes between 2017 and 2019. (FAO, 2024) Youth and part-time were disproportionately affected, as small businesses in sectors like retail and hospitality reduced staffing to offset increases to payroll. Cross-sectional data from 2014–2024 further reveals that youth employment rates fell by 4.2% after wage increases, while adult employment remained relatively stable. (Statistics Canada, 2024) These findings suggest that while the policy may either benefit or have minimal direct impact on full-time workers and higher ups, it can create barriers for the younger population who want to enter the labour market. Lastly, the Post-Keynesian Institutional approach views the minimum wage as a tool to foster broader economic stability and growth. It advocates for minimum wage policies that aim to reduce inequality, promote employment, and stimulate aggregate demand. For instance, when minimum wages rise, the income effect incentivizes consumers to spend, in turn, stimulating economic activity. Evidence from Ontario has proven this, by showing that higher wages have increased disposable income for over 760,000 workers, which led to more consumer spending. (First Reference, 2025)

However, the results of this study also raise questions over whether the minimum wage is the best tool to target income gains to low-income households. Specifically, the FAO estimated a 1.3% rise in real labour income following wage hikes, yet only 25% of these higher incomes directly benefited low-income households. (FAO, 2020) In other words, since the increased income may not specifically target low-income groups, raising the minimum wage could be an inefficient policy tool for reducing overall poverty.

Moreover, many forms of empirical evidence help reveal both social benefits and challenges. The following analysis examines quantitative trends including unemployment patterns, income distribution, business performance, and consumer spending, as well as stakeholder responses to assess further.

Employment Trends

Ontario's Minimum Wage has undergone significant changes over the past decade, with notable increases aimed at improving worker incomes. Between 2017 and 2019, the minimum wage rose by 27%, from \$11.40 to \$15.00. Since then, annual adjustments based on inflation have brought the rate to \$17.20, making Ontario's Minimum Wage among the highest in Canada. (Statistics Canada, 2024) The Financial Accountability Office has estimated that these hikes have caused a net loss of 50,000 jobs, which accounts for 0.7% of total employment. (FAO, 2024) Youth workers, defined as aged 15-24, bore 78% of these job losses, disproportionately affecting service industries like hospitality. (Scott, 2024) Ontario's unemployment rate remained relatively stable in 2024 at 5%, reflecting broader labour market tightness and strong demand for workers in other sectors. (Bank of Canada, 2024) On the positive side, the wage increases boosted total labour income by 1.3% after adjusting for inflation, meaning that while some jobs were lost,

those who remained employed earned higher wages overall, improving their financial stability. (FAO, 2024)

Poverty Reduction & Income Distribution

A full-time minimum wage worker in Toronto who works 35 hours a week would earn approximately \$27,125 annually, which is below the 2022 poverty line of \$27,343. Part-time workers, averaging 20 hours a week, earn much less at \$15,500 annually. They often depend on social assistance, only bringing them up \$17,746, which is still below the benchmark of deep poverty at \$20,508. (Maytree Foundation, 2023) The introduction of the new Canada Working-Age Supplement (CWAS) was reported to lift full-time minimum wage earners above the poverty line while reducing the depth of poverty for others by 9 to 18 percentage points. (PBO, 2023) However, the economic disparities are broader because wealth remains overwhelmingly concentrated at the top. The wealthiest 20% of Canadians share 67.7% of the nation's wealth, with the poorest 40% owning a mere 2.7%, a stark reminder of the deep-rooted issue of economic disparity. (Yassin, 2024)

Business Performance

Ontario's Minimum Wage Policy has had a huge and disproportionate impact on the business community, with small companies bearing the burden of higher labour costs. An astounding 83% of small business owners have complained about paying additional wages, and 60% have resorted to raising prices to meet the additional costs. (CFIB, 2024) Consequently, many businesses have intensified their race to automation, with an estimated 50% of work activities automated by 2055, which is seven years ahead of the pre-2017 projections. (Caughill, 2017) The shift suggests that there will be a rise in reliance on technology to buffer labour costs, which could restructure the nature of employment in low-wage sectors. In addition, large firms

have been better at absorbing wage increases without extreme price hikes. For instance, Loblaw Companies Ltd. recorded a profit of \$459 million during Q1 2024, up 9.8% from the previous year, a demonstration of the ability of large corporations to stay profitable despite rising wages. (Loblaw Companies Limited, 2024)

Consumer Spending & Inflation

Historical data shows that rising minimum wages in Ontario have had a minimal impact on overall inflation, as opposed to the common myth that wage hikes lead to significant inflation. For example, when the province increased the minimum wage by 21% in 2018, the Consumer Price Index (CPI) rose by just 2.4% that year, well within typical inflationary pressures. (Bank of Canada, 2024) Most recently, the Ontario Financial Accountability Office estimated that an increase in the minimum wage of 27% would increase overall inflation by only 0.5 percentage points, an insignificant effect compared to broader macroeconomic determinants. (FAO, 2024) Such reports clarify that corporations' pricing choices have an exponentially greater effect on inflationary trends than wage adjustments do. Rather than causing across-the-board price rises, wage increases have their effect primarily on the consumer buying power of low-wage workers, who can then afford the necessities and participate more actively in the economy. This kind of evidence refutes explanations that place higher wages as a significant source of inflation and instead points to the role of corporate decisions in setting prices.

Stakeholder Perspectives

Ontario's Minimum Wage Policy has inscribed its own challenges and opportunities for various groups, indicating that the social costs and benefits have a complex interplay with perceptions and realities. Financial stability has really benefited workers, as many of them have stated it was easier to meet their basic needs, such as rent and groceries. With these gains comes

the potential for harm: losing hours of work or having already precarious jobs is still significant for them. In contrast, among the unionized workers, 74% have improved terms, as their contracts now call for wage adjustment based on inflation, which could be considered a protection against inflation. (Boyko, 2022)

Small businesses are said to have incurred high costs because of wage increases. 60% raised prices on goods and services, meaning it ended up imposing more costs on consumers. (CFIB, 2025) Price increases are also being felt by small businesses through reduced hiring or business hours, which translates into shrinking opportunities in the restaurant and retail sectors, especially. To ease this burden, businesses have argued the alternative proposal of replacing mandatory wage increases with tax credits for employers of low-wage workers, thereby protecting both jobs and wages.

Treading the policy waters were large businesses, potentially with fewer capsize options. The Loblaws Company reported record profits, \$459 million in early 2024 while ensuring its employee compensation at only 12-15 % of revenues, an indication that their operations were sustaining wage increases regardless of the profitability of business. (Loblaw Companies Limited, 2024) Many offset their costs through annual productivity improvements and automation (like self-checkout) which few small businesses have the luxury of employing.

In summary, the policy effectively helps workers regain their wages and provides protection, especially with union support against unfair penalties. In contrast, it places a significant financial burden on small businesses. Large corporations and unionized workers find themselves relatively in "the winners' corner", while non-unionized workers in low-margin industries bear the ongoing risk of unemployment and wage loss. These inequalities demonstrate the necessity of pairing the minimum wage with allied policies that include targeted tax relief for

those who are hit harder, along with strengthening labour law enforcement to obtain an equitable distribution of benefits.

Conclusions & Recommendations

The minimum wage policy in Ontario is a complex matter with a variety of effects upon stakeholders. In general, when wages are increased, there will be greater financial security and job satisfaction, especially among full-time and unionized workers. There still exist challenges, though. Many small businesses struggle to face these higher costs, usually trying to counteract them with increased pricing, reduced hours, or job lay-offs, all of which translate into shocks to the local economy. On the other hand, large companies are better positioned to absorb those higher costs through productivity increases and automation, thus widening the competitive divide between small and large firms.

Although inflation concerns were raised, evidence shows that corporate pricing powers and economic conditions are far more controlling on consumer prices than the minimum wage hikes. Nevertheless, the effectiveness of such a policy to reduce poverty is very limited since its benefits do not always filter down to the low-income households that need it most. Thus, this analysis presents costs such as shifts in employment or challenges for businesses against benefits such as poverty alleviation and economic stimulus.

There must be a combination of fundamental and focused approaches because these are complicated issues. For instance, there should be sustained wage growth complemented with adequately targeted tax credits for small businesses, strict enforcement of the labour laws in order to curb workers' exploitation, and finally, comprehensive social support programs towards income redistribution equity. Indexed wage increases tied to the economic indicators would also

ensure smoothness and hence, minimize economic shocks and predictability. This response system as a whole will help protect workers while promoting sustainability and equity.

It is also essential that future research includes addressing the particular concern of how automation shapes responses in the labour market to minimum wages, especially in low-wage sectors. It is crucial to examine impacts in the long run of wage increases in employment rates, inflation, and poverty levels to provide knowledge for policy decisions in future.

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