



A Comprehensive Guide

Advanced

MICROSOFT

Excel

Formulae & Calculations

ADVANCED EXCEL – VLOOKUP, HLOOKUP AND PIVOT TABLES - EXCEL 2010

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General Ledger

VLookup

When you use a lookup function in Excel, you are basically saying, “Here’s a value. Go to another location and find the same value. Then show me specific information related to that value.”

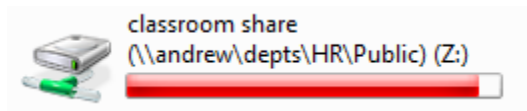
You work for the Zoology. Zoology uses the generic activity codes in Oracle to analyze certain types of activities. You prepare some data for the department head and you would like to replace the generic Oracle activity names (e.g. Program C) with the department assigned names.

First we will need to open our data files.

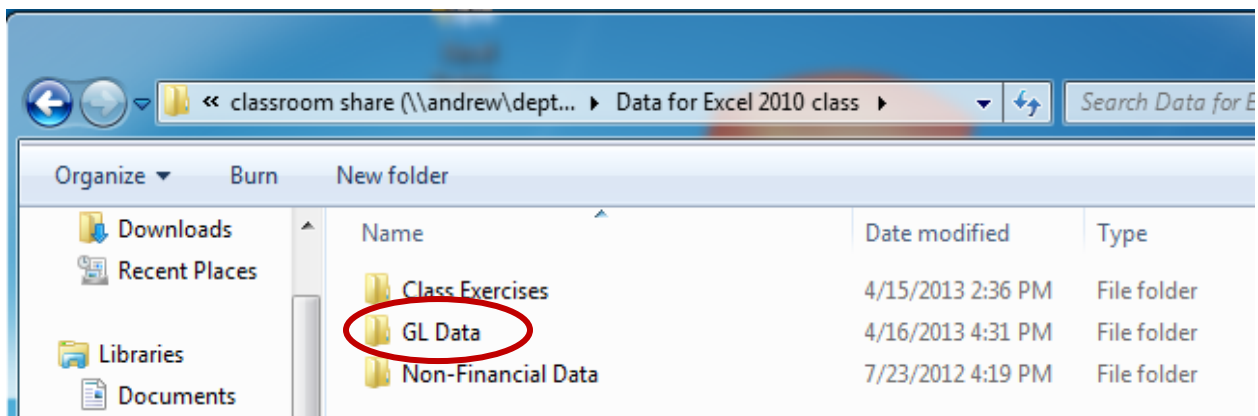
1. Click on the **Office Button**.



2. Select *Computer*, then under *Network Location* select Classroom Share or Hearth Room Share



3. Go to the desktop and locate the folder Data for Excel 2010 class.



4. Open the GL Data Folder.

Name	Date modified
Activity Codes.xlsx	8/4/2010 7:56 AM
GL Pivot Table Data.xlsx	9/24/2011 7:27 PM
Vlookup_Hlookup.xlsx	3/12/2012 1:45 PM

5. Open the file Vlookup_Hlookup.xlsx.

a. Be sure you are on the **VLOOKUP** tab.

146	Jul09-10	85127	OTHER TR	062900	INTERNAL	00
146	Jul09-10	85127	OTHER TR	062900	INTERNAL	00
146	Jul09-10	85127	OTHE R	062900	INTERNAL	00
146	Jul09-10	85127	OTHER TR	062900	INTERNAL	00
146	Jul09-10	85127	OTHER TR	062900	INTERNAL	00

6. Now open Activity Codes.xlsx.

Name	Date modified
Activity Codes.xlsx	8/4/2010 7:56 AM
GL Pivot Table Data.xlsx	9/24/2011 7:27 PM
Vlookup_Hlookup.xlsx	3/12/2012 1:45 PM

7. The worksheet should look like this.

	A	B	C	D
1	Creation Date	Activity Code (Num)	Oracle Name	Department Name
2	8/1/2005	201	Program A	Ant Races
3	9/2/2006	202	Program B	Lion Leaping
4	10/1/2007	203	Program C	Monkey Business
5	10/1/2007	204	Program D	Going Gorilla
6	7/1/1999	205	Program E	Bee Buzzing
7	2/1/2008	210	Program J	Fossil Tossing
8	2/1/2008	215	Program O	Dippy Doodle
9	5/1/2004	220	Program T	Cat Care

a. This file contains the actual Department Names associated with the generic Activity Codes from Oracle.

8. Go back to the Vlookup_Hlookup.xlsx file.

9. If you look at the column titled "Activity Name" you see the generic Oracle names. What we want to do is replace the generic names with the department assigned activity names.

	I	J	K	
am	Activity Number	Activity Name	nization Nur	O
CTI	203	PROGRAM C	891100	ZOO
CTI	206	PROGRAM F	891100	ZOO
CTI	209	PROGRAM I	891100	ZOO
CTI	206	PROGRAM F	891100	ZOO
CTI	206	PROGRAM F	891100	ZOO

10. Because this worksheet contains query results extracted from the Data Warehouse, there are two formatting issues that must be resolved before doing a VLookup.

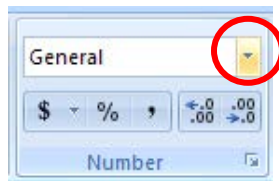
- a. Be sure you are on the **VLOOKUP** tab in the Vlookup_Hlookup.xlsx file. We will be doing the VLookup in the column titled

Activity Name

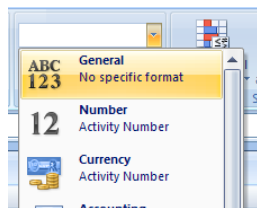
. The formatting of this column must be changed to General.

- b. Highlight the column **Activity Name**.

- c. On the Home tab, in the Number group, click on the down arrow in the field that shows “General”.



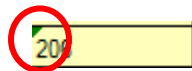
- d. Select “General” from the list of formats. General only shows in the panel because it is the first selection from the list.



- b. The Activity number is the link between this query in the Vlookup_Hlookup file and the Activity Codes file. The Activity Number in both files must have the same formatting.

Vlookup_Hlookup File			Activity Codes File		
I			B		
Name	Activity Number		Date	Activity Code (Num)	Oracle
CTI	203	P	2005	201	Progra
CTI	206	P	2006	202	Progra
CTI	209	P	2007	203	Progra

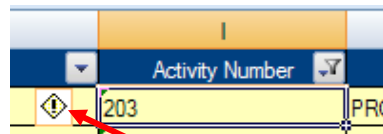
- i. The Activity Number in this query is text as indicated by the little diamond on the left top corner of the cell.



- ii. The Activity Code in the Activity Codes file is numeric.

B
Activity Code (Num)
201
202

- iii. In the **VLOOKUP** tab, place the cursor on the first activity code under *Activity Number*.



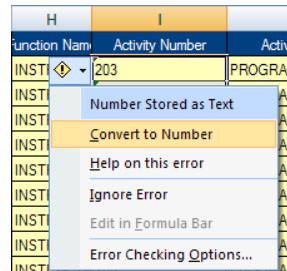
- iv. Notice the little square that appears to the left of the cell containing a diamond shape with an exclamation point inside.
- v. Highlight the rest of the column by either dragging the cursor down or clicking on the down arrow while pressing Ctrl/Shift.

	I	J	
Name	Activity Number	Activity Name	ani
CTI	233	SPECIAL EVENT C	39
CTI	233	SPECIAL EVENT C	39
CTI	233	SPECIAL EVENT C	39
CTI	233	SPECIAL EVENT C	39
CTI	221	PROGRAM U	39
TME	225	PROGRAM Y	39
TME	225	PROGRAM Y	39
CTI	219	PROGRAM S	39
CTI	211	PROGRAM K	39
TME	215	PROGRAM O	39
TME	215	PROGRAM O	39
CTI	221	PROGRAM U	39
CTI	221	PROGRAM U	39
TME	225	PROGRAM Y	39
CTI	221	PROGRAM U	39

- vi. Use the scroll bar on the right to move back up to the top of the column. Click on the little square with the exclamation point



to the left of the first cell.



- vii. Select the **Convert to Number** option from the list.

	I	
Nam	Activity Number	A
JCTI	203	PROG
JCTI	206	PROG
JCTI	209	PROG
JCTI	206	PROG

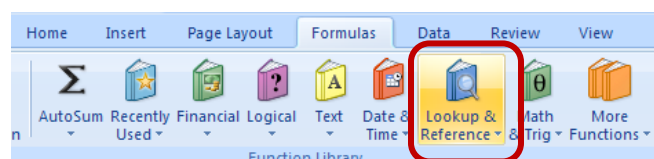
- viii. The Activity Number is now numeric and the text indicators are gone.

11. To begin the VLookup, place the cursor in the first cell under the column heading **Activity Name**. The cursor is placed here because we are going to replace the generic Activity Name with a specific department assigned name.

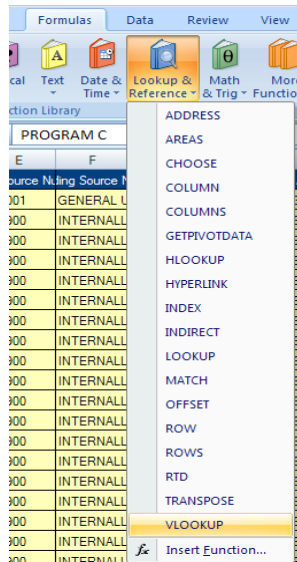
	J	K
er	Activity Name	anization Nu
	PROGRAM C	391100
	PROGRAM F	391100
	PROGRAM I	391100
	PROGRAM F	391100

12. Open the **Formulas** tab on the Ribbon.

13. Click on the **Lookup & Reference** Category in the Function Library.

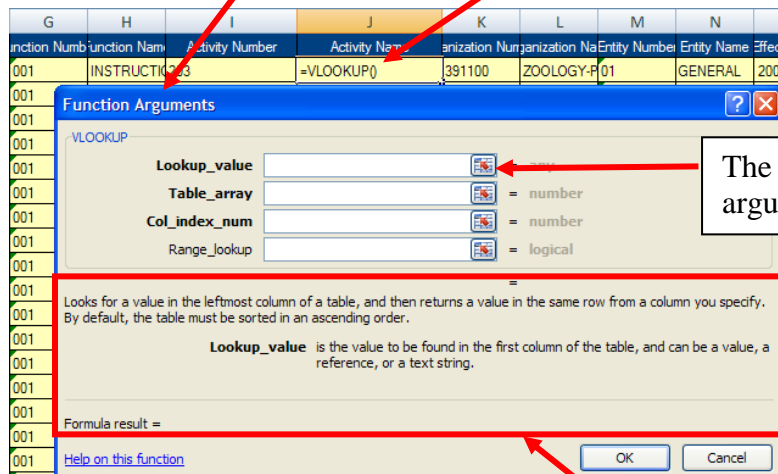


14. A list of available functions will display. Select **VLOOKUP**.



15. The **Function Arguments** Window opens.

Beginning of the formula is displayed in the selected cell.



The cursor is placed in the first argument.

Information is provided about the function and the particular function argument.

16. The **Lookup_value** is the value that ties our data file to the Activity Codes file. The **Lookup_value** is the Activity Number because we want to retrieve the activity description for each Activity Number. The Activity Number exists in both the data file and the Activity file. Note: the column headings do not have to match.

GL Data	Activity Codes																
<table><tr><th>I</th></tr><tr><th>Activity Number</th></tr><tr><td>203</td></tr><tr><td>206</td></tr><tr><td>209</td></tr><tr><td>206</td></tr><tr><td>206</td></tr><tr><td>206</td></tr></table>	I	Activity Number	203	206	209	206	206	206	<table><tr><th>B</th></tr><tr><th>Activity Code (Num)</th></tr><tr><td>201</td></tr><tr><td>202</td></tr><tr><td>203</td></tr><tr><td>204</td></tr><tr><td>205</td></tr><tr><td>210</td></tr></table>	B	Activity Code (Num)	201	202	203	204	205	210
I																	
Activity Number																	
203																	
206																	
209																	
206																	
206																	
206																	
B																	
Activity Code (Num)																	
201																	
202																	
203																	
204																	
205																	
210																	

17. While your cursor is in the **Lookup_value** field, click on the first under the column heading *Activity Number*. (Note: the Activity Number should be in the same row).

The cell location will automatically populate into the **Lookup_value** field.

The value in the cell location chosen is displayed.

Function Arguments

VLOOKUP

Lookup_value: I2 = 203

Table_array: = number

Col_index_num: = number

Range_lookup: = logical

18. Click into the **Table_array** field. The table array is the table of information containing the data we want to retrieve into our worksheet.

Function Arguments

VLOOKUP

Lookup_value: I2 = 203

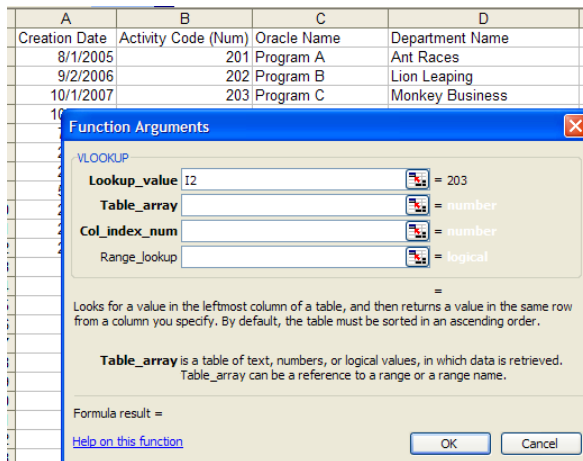
Table_array: = number

Col_index_num: = number

Range_lookup: = logical

Table_array is a table of text, numbers, or logical values, in which data is retrieved. Table_array can be a reference to a range or a range name.

19. The definition shown now changes to **Table_array**.
20. With your cursor sitting in the **Table_array** field, switch to the Activity Codes worksheet.



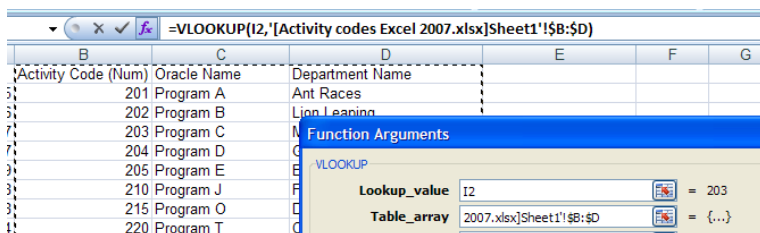
21. The Function Arguments window remains.
22. The column with the Activity Code Number **must be the first column** in the array. The Activity Code is in column B in this worksheet.
23. Click on the column designator (B). The cursor becomes a black down arrow.



24. The department names for the activity codes are in column D. Drag the arrow to column D.

B	C	D
Activity Code (Num)	Oracle Name	Department Name
201	Program A	Ant Races
202	Program B	Lion Leaping
203	Program C	Monkey Business

25. A dotted line appears around the selected data.



26. Excel places the name of the file, worksheet, and the columns selected into the Table_array field. The {...} symbol next to the field indicates a list of values.

27. Count the number of columns from the column with the activity code numbers to the data you desire. Activity code is Column 1 in our array and Department Name is Column 3.

A	B	C	D
Creation Date	Activity Code (Num)	Oracle Name	Department Name
8/1/2005	201	Program A	Ant Races
9/2/2006	202	Program B	Lion Leaping
10/1/2007	203	Program C	Monkey Business
10/1/2007	204	Program D	Going Gorilla
7/1/1999	205	Program E	Bee Buzzing
2/1/2008	210	Program J	Fossil Tossing
2/1/2008	215	Program O	Dippy Doodle
5/1/2004	220	Program T	Cat Care
2/1/2008	221	Program U	Cage Cleaning
2/1/2008	225	Program Y	Banana Peeling
2/1/2008	226	Program Z	Peanut Collecting
2/2/2008	233	Special Event C	Bring your pet to work
2/3/2008	261	Student Activities A	Carnival Petting Zoo

28. Click into the Col_index_num field. Excel returns to the Vlookup worksheet.
29. Enter a 3 in the Col_index_num field. At this point you will know if your VLookup will be successful.

Function Arguments

VLOOKUP

Lookup_value: I2 = 203

Table_array: 2007.xlsx]Sheet1!\$B:\$D = {...}

Col_index_num: 3 = 3

Range_lookup: = logical

Looks for a value in the leftmost column of a table, and then returns a value in the same row from a column you specify. By default, the table must be sorted in an ascending order.

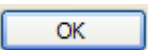
Col_index_num is the column number in table_array from which the matching value should be returned. The first column of values in the table is column 1.

Formula result = Monkey Business

[Help on this function](#)

OK Cancel

30. Excel will preview the result for you.
31. Click into the Range_lookup field. The choices of entry are True (1), False (0) or omitted.
- True (1) or Omitted – if lookup value is not found in the table array, it uses the next largest value that is less than or equal to the lookup value.
 - False (0) – Looks for an exact match to the lookup value. If not found, the #N/A is returned.
32. We want an exact match so enter the word false or the number 0 (zero).



I	J	K
Activity Number	Activity Name	Organization Number
203	Monkey Business	391100
206	PROGRAM F	391100
209	PROGRAM I	391100

=VLOOKUP(I2,'[Activity codes Excel 2007.xlsx]Sheet1'!\$B:\$D,3,0)

[illegible]

a. Someone used the wrong activity code.

- b. The activity code was not added to the activity codes file.

37. Switch to the Activity Codes file.

A	B	C	D
Creation Date	Activity Code (Num)	Oracle Name	Department Name
8/1/2005	201	Program A	Ant Races
9/2/2006	202	Program B	Lion Leaping
10/1/2007	203	Program C	Monkey Business
10/1/2007	204	Program D	Going Gorilla
7/1/1999	205	Program E	Bee Buzzing
2/1/2008	210	Program J	Fossil Tossing
2/1/2008	215	Program O	Dippy Doodle
5/1/2004	220	Program T	Cat Care
2/1/2008	221	Program U	Cage Cleaning
2/1/2008	225	Program Y	Banana Peeling
2/1/2008	226	Program Z	Peanut Collecting

38. As you can see from the Activity Codes file, activity code 206 is missing. Let's add it. Since our VLookup searches for an exact match we can add the new activity code to the bottom of the list in the Activity Codes files.

39. Add the following to the Activity Codes list

- c. Creation Date – **Today's date**
- d. Activity Code – **206**
- e. Oracle Name - **Program F**
- f. Department Name - **Lion Taming**

A	B	C	D
Creation Date	Activity Code (Num)	Oracle Name	Department Name
8/1/2005	201	Program A	Ant Races
9/2/2006	202	Program B	Lion Leaping
10/1/2007	203	Program C	Monkey Business
10/1/2007	204	Program D	Going Gorilla
7/1/1999	205	Program E	Bee Buzzing
2/1/2008	210	Program J	Fossil Tossing
2/1/2008	215	Program O	Dippy Doodle
5/1/2004	220	Program T	Cat Care
2/1/2008	221	Program U	Cage Cleaning
2/1/2008	225	Program Y	Banana Peeling
2/1/2008	226	Program Z	Peanut Collecting
2/2/2008	233	Special Event C	Bring your pet to work
2/3/2008	261	Student Activities A	Carnival Petting Zoo
3/17/2010	206	Program F	Lion Taming

40. Go back to the **VLOOKUP** worksheet.

	J	K	
per	Activity Name	anization Nur	Orga
	Monkey Business	391100	ZOOLOO
	Lion Taming	391100	ZOOLOO
	#N/A	391100	ZOOLOO
	Lion Taming	391100	ZOOLOO
	Lion Taming	391100	ZOOLOO
	Lion Taming	391100	ZOOLOO
	Lion Taming	391100	ZOOLOO

41. The VLookup Function is a formula so it will automatically update when you make changes.

42. Go ahead and close the Activity codes file. Don't save.

HLookup

HLookup provides the same function as VLookup, that is, it allows you to merge data from one file into another file as we did in the VLookup, or from one worksheet to another as we will do in this example. With HLookup we will be doing a horizontal lookup (in a row) whereas with VLookup we did a vertical lookup (in a column).

We are still working with our Vlookup_Hlookup.xlsx file.

Open the **Expenses by Category** tab.

Organization	A8400	A8580	A8600	A8700	A8910	Total
391100	788,341.81	91,253.73	46,635.80	61,000.80	141,587.37	1,128,819.51
391101	62,969.89	59,758.50	16,304.01	407.40	18,077.63	157,517.43
391102	39,525.43	3,510.05	7,936.98	-	101,631.70	152,604.16
Grand Total	890,837.13	154,522.28	70,876.79	61,408.20	261,296.70	1,438,941.10

Object Code Parent Values

Organization Numbers

This worksheet contains summary data by organization across Object Code rollups. If you are familiar with object codes you should recognize the values in the column headings are Parent values because they begin with a letter.

Now open the tab **HLOOKUP**.

This tab contains part of a report and we've been asked to provide the amounts. This example is quite simplistic but hopefully you will understand HLookup when complete.

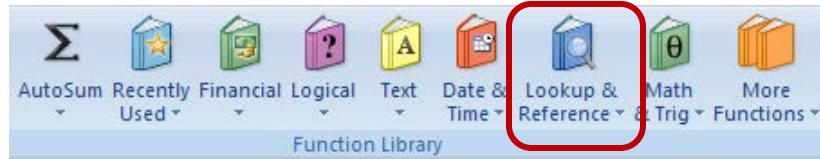
		391100	391101	391102	
OC Rollup	Expense Category	Zoology	Anthropology	Paleontology	Total
A8400	Supplies & Services				-
A8580	Other Operating Expenses				-
A8600	Occupancy and Utilities				-
A8700	Capital Expenditures				-
A8910	Facilities & Administration				-
		-	-	-	-

In this worksheet the Organizations are in the columns and the Object Code Parent values are in the rows. Calculations have been inserted for the totals. We are going to use HLookup to complete this worksheet.

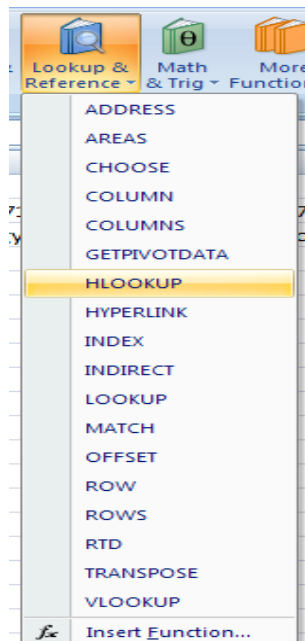
1. Be sure you are still on the **HLOOKUP** tab. Place your cursor on the first cell under the column heading for Zoology.

		391100	35
OC Rollup	Expense Category	Zoology	Anthr
A8400	Supplies & Services		
A8580	Other Operating Expenses		

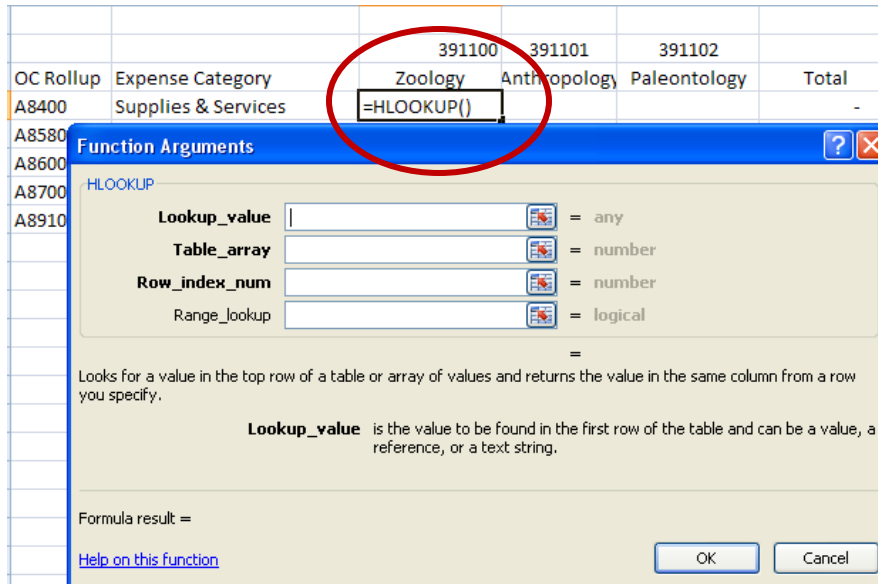
2. Open the **Formulas** tab on the Excel ribbon.
3. Click on the *Lookup & Reference* category in the **Function Library**.



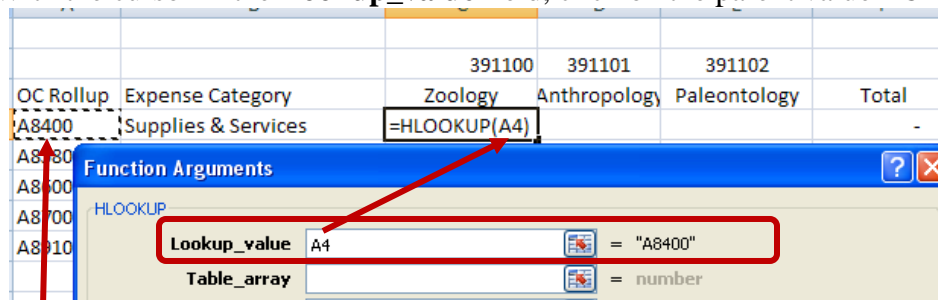
4. Select **HLOOKUP** from the list of functions.



5. The Function Arguments window opens.



- Look familiar? The Function Arguments is the same except the field Col_index_num is **Row_index_num** for HLookup. Look at the beginning of the formula displayed in the cell. It begins with HLookup.
- With the cursor in the **Lookup_value** field, click on the parent value **A8400**.



Note: The Lookup value should be in the same row as the calculation.

- The cell address has been placed in the Look_up field and to the right the actual value is displayed. Also notice that the cell address has been inserted into the formula.
- Click into the **Table_array** field.
- With the cursor still in the Table_array field, open the tab



Organization	A8400	A8580	A8600	A8700	A8910	Total
391100	788,341.81	91,253.73	46,635.80	61,000.80	141,587.37	1,128,819.51
391101	62,969.89	59,758.50	16,304.01	407.40	18,077.63	157,517.43
391102	39,525.43	3,510.05	7,936.98	-	101,631.70	152,604.16
Grand Total	890,837.13	154,522.28	70,876.79	61,408.20	261,296.70	1,438,941.10

Function Arguments

HLOOKUP

Lookup_value

A4

= "A8400"

Table_array

'Expenses by Category'!

=

Row_index_num

= number

Range_lookup

= logical

Looks for a value in the top row of a table or array of values and returns the value in the same column from a row you specify.

Table_array

is a table of text, numbers, or logical values in which data is looked up.

Table_array can be a reference to a range or a range name.

Formula result =

[Help on this function](#)

OK

Cancel

1. The Function Arguments window should still be visible. Excel places the name of the tab 'Expenses by Category' in the field.

10. So with VLookup we highlight our Table_array by columns. In HLookup, we are going to do it by rows. Remember the look_up value must be in both worksheets/files and for HLookup, it must be the first row in the array. In this example, the Lookup_value happens to be in the first row of the worksheet.

11. Click on the row 1 designator at the left.

1

Organization

A8400

A8580

A8600

A8700

A8910

Total

2

391100

788,341.81

91,253.73

46,635.80

61,000.80

141,587.37

1,128,819.51

3

391101

62,969.89

59,758.50

16,304.01

407.40

18,077.63

157,517.43

4

391102

39,525.43

3,510.05

7,936.98

-

101,631.70

152,604.16

5

Grand Total

890,837.13

154,522.28

70,876.79

61,408.20

261,296.70

1,438,941.10

Function Arguments

HLOOKUP

Lookup_value

A4

= "A8400"

Table_array

'Expenses by Category'!1:1

= {"Organization Number","A8400","A8580"

1. When you hover over the row one designator, the cursor becomes a very small black arrow and dotted lines appear around the first row.
2. When you see the arrow, press on your mouse and drag it down to row 4.

Organization	A8400	A8580	A8600	A8700	A8910	Total
391100	788,341.81	91,253.73	46,635.80	61,000.80	141,587.37	1,128,819.51
391101	62,969.89	59,758.50	16,304.01	407.40	18,077.63	157,516.83
391102	39,525.43	3,510.05	7,936.98	-	101,631.70	152,604.16
Grand Total	890,837.13	154,522.28	70,876.79	61,408.20	261,296.70	1,438,941.91

Function Arguments

HLOOKUP

Lookup_value A4 = "A8400"
 Table_array Expenses by Category!1:4 = {#VALUE!,#VALUE!,#VALUE!,#VALUE!,#VALUE!}

3. Dotted lines will appear around the rows and Excel places the designation of 1:4 into the field which means rows 1 through 4.

12. Before we click into the **Row_index_num** field, let's determine what number should be there.

13. The first column in our report is for organization 391100.

		391100	391101	391102
OC Rollup	Expense Category	Zoology	Anthropology	Paleontology
A8400	Supplies & Services			
A8580	Other Operating Expenses			
A8600	Occupancy and Utilities			
A8700	Capital Expenditures			
A8910	Facilities & Administration			

14. In our Expenses by Category it is on the second row. Remember the first row is the row that has the Lookup_value in the table array.

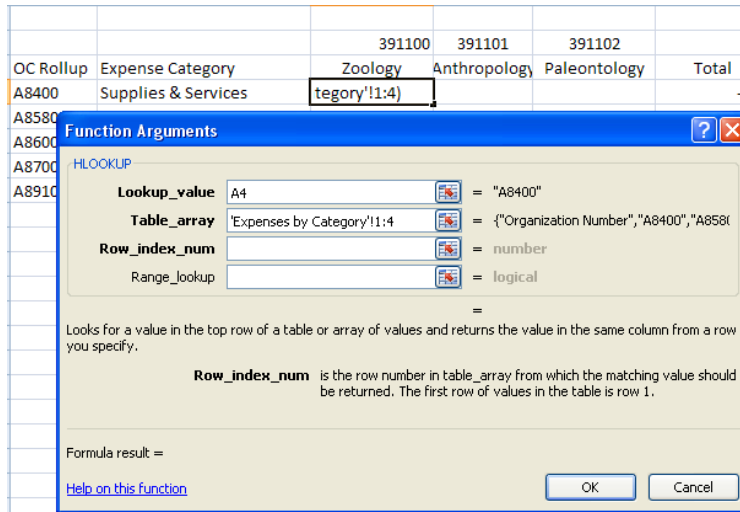
Lookup values

Org

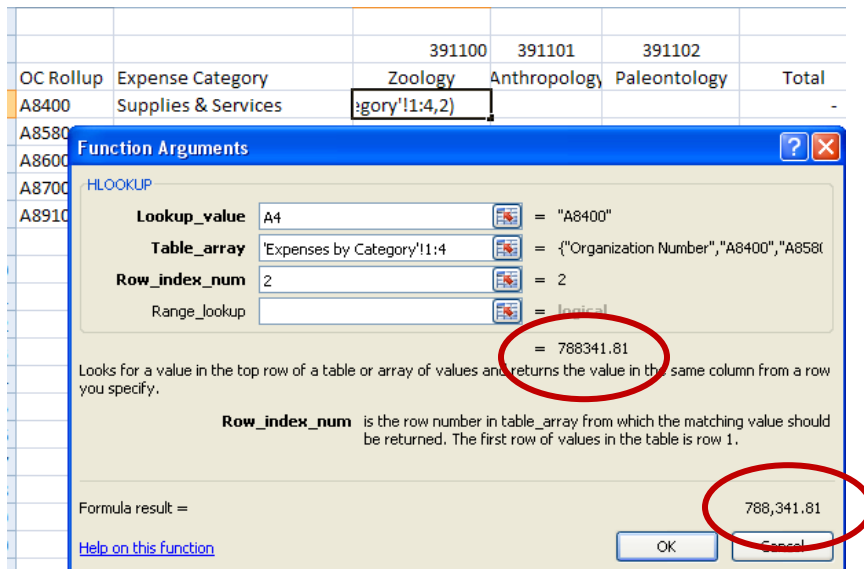
1	Organization	A8400	A8580	A8600
2	391100	788,341.81	91,253.73	46,635.80
3	391101	62,969.89	59,758.50	16,304.01
4	391102	39,525.43	3,510.05	7,936.98

1. In this example, row two of the array is also row 2 of the worksheet.

15. Click into the **Row_index_num** field. Excel returns us to the HLookup worksheet.



16. Type the number 2 into the **Row_index_num**.



17. At this point, we can see that our HLookup will produce result as Excel display a preview of the Formula result.

18. Click into the **Range_lookup** field. This field works exactly the same way as it does in VLookup. We want an exact match so enter a zero into the field.

Function Arguments

HLOOKUP

Lookup_value A4 = "A8400"

Table_array 'Expenses by Category'!1:4 = {"Organization Number", "A8400", "A8580", "A8600", "A8700", "A8910", "Grand Total"}

Row_index_num 2 = 2

Range_lookup 0 = FALSE

= 788341.81

Looks for a value in the top row of a table or array of values and returns the value in the same column from a row you specify.

Range_lookup is a logical value: to find the closest match in the top row (sorted in ascending order) = TRUE or omitted; find an exact match = FALSE.

Formula result = 788,341.81

[Help on this function](#)

19. Click on the button.

		391100	391101	391102	
OC Rollup	Expense Category	Zoology	Anthropology	Paleontology	Total
A8400	Supplies & Services	788,341.81			788,341.81
A8580	Other Operating Expenses				-
A8600	Occupancy and Utilities				-
A8700	Capital Expenditures				-
A8910	Facilities & Administration				-
	Grand Total	788,341.81	-	-	788,341.81


1. The amount is brought into the field and reflected in the total calculations.


20. What happens if we copy this formula to the next field?

		391100	391101	391102	
OC Rollup	Expense Category	Zoology	Anthropology	Paleontology	Total
A8400	Supplies & Services	788,341.81	#N/A		#N/A
A8580	Other Operating Expenses				-
A8600	Occupancy and Utilities				-
A8700	Capital Expenditures				-
A8910	Facilities & Administration				-
	Grand Total	788,341.81	-	-	788,341.81

21. So that doesn't work. I guess we could create the formula in every cell that could be cumbersome and time consuming if we were working with a lot of data. Instead let's go back and adjust our formula.

22. Be sure you cursor in the cell that contains the HLookup formula.

C4			=HLOOKUP(A4,'Expenses by Category'!1:4,2,0)		
A	B	C	D	E	F
		391100	391101	391102	
OC Rollup	Expense Category	Zoology	Anthropology	Paleontology	Total
A8400	Supplies & Services	788,341.81	#N/A		#N/A
A8580	Other Operating Expenses				-
A8600	Occupancy and Utilities				-

23. Click on the  preceding the formula on the formula bar. This will open the Function Arguments window with entries still in it. We are going to modify the entries somewhat using the function key **F4** on your keyboard.

Function Arguments

HLOOKUP

Lookup_value = "A8400"

Table_array = {"Organization Number","A8400","A8..."}

Row_index_num = 2

Range_lookup = FALSE

= 788341.81

Looks for a value in the top row of a table or array of values and returns the value in the same column from a row you specify.

Lookup_value is the value to be found in the first row of the table and can be a value, a reference, or a text string.

Formula result = 788,341.81

[Help on this function](#)

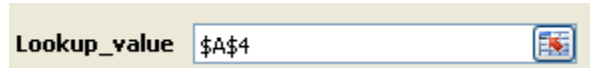
- Let's start with the **Lookup_value**. In the field we have A4. Aren't all the lookup values in column A?

A	B
OC Rollup	Expense Category
A8400	Supplies & Services
A8580	Other Operating Expenses
A8600	Occupancy and Utilities
A8700	Capital Expenditures
A8910	Facilities & Administration
	Grand Total

- As we copy the formula across the columns, we want Excel to always look in Column A for the value, but as we copy the formula down we want Excel to increment the row. Therefore we want to make the column absolute or as I like to say 'anchor' the column. Click into the **Lookup_value** field.

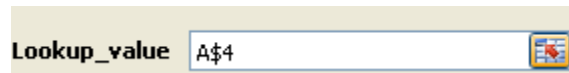
Lookup_value = "A8400"

- i. Press the F4 function key on your keyboard.



- ii. A dollar sign appears in front of the column and the row. The dollar sign changes the designation to an absolute address, that is, it won't change when it is copied to other cells. Having both dollar signs means that one cell is absolute so no matter where you copy the formula, Excel will look only in A4 for the value. This is not what we want.

- iii. Press **F4** a second time.



- iv. Now the \$ sign only precedes the row. That means the row is absolute. That is still not what we want.

- v. Press **F4** a third time.

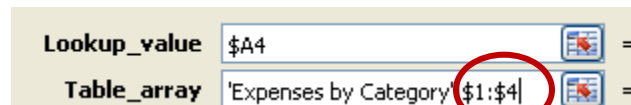


- vi. Now the \$ sign is only in front of the column which indicates the column is absolute but the rows are relative which means they will increment as the formula is copied down the column.

3. So to recap, the function key **F4** is used to change a relative cell address to an absolute cell address as follows:

- i. Press **F4** once - both column and row are absolute.
- ii. Press **F4** twice – column is relative and row is absolute.
- iii. Press **F4** three times – column is absolute and row is relative.

4. Click into the **Table_array**. Press **F4** once.



- i. All rows are absolute which is what we want because all the data is in those 4 rows.

5. Click into the **Row_index_num** field.

- i. Now this is something we cannot make absolute. If we copy the formula the row index will remain the same. Let's have Excel help us out there.
- ii. Click on the **OK** button to close the *Function Arguments* window with our changes.

24. Go to the Expense by Category tab.

1	Organization	A8400
2	391100	788,341.81
3	391101	62,969.89
4	391102	39,525.43
5	Grand Total	890,837.13


6. Organization 391100 is on row 2; 391101 is on row 3; and 391102 is on row 4.

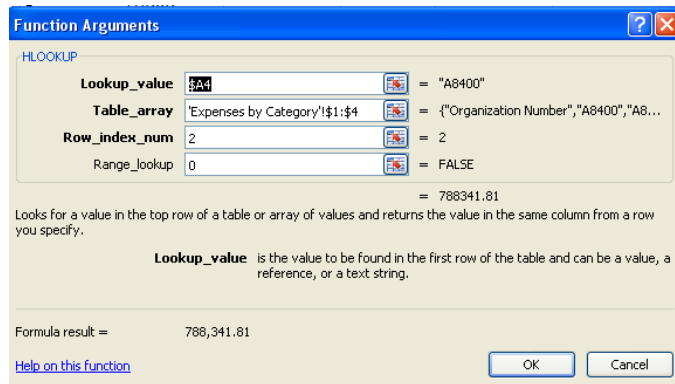
25. Let's go back to our Hlookup.

1. The first row in this worksheet is blank.
2. Organization 391100 is on row 2 in the array table so type a 2 in the blank cell above org 391100. Type 3 and 4 above the other orgs as shown.

		2	3	4	
		391100	391101	391102	
OC Rollup	Expense Category	Zoology	Anthropology	Paleontology	Total
A8400	Supplies & Services	788,341.81	#N/A		#N/A
A8580	Other Operating Expenses				-
A8600	Occupancy and Utilities				-
A8700	Capital Expenditures				-
A8910	Facilities & Administration				-
	Grand Total	788,341.81	#N/A	-	#N/A

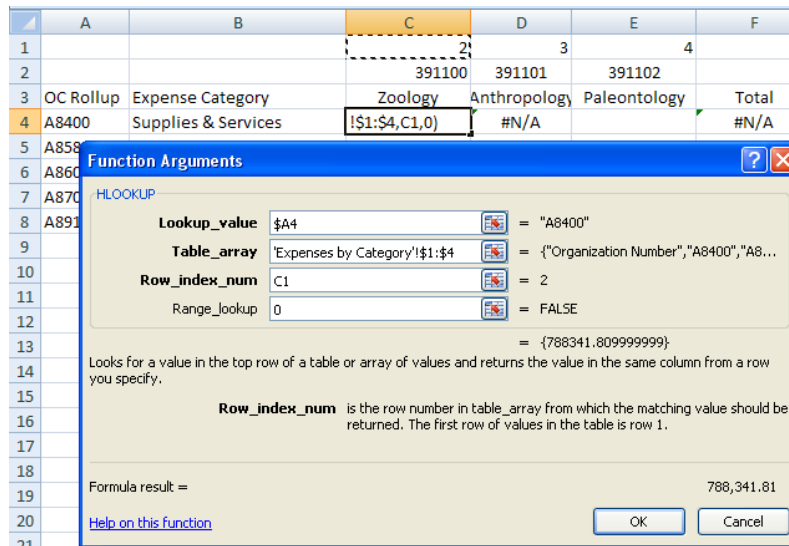
26. Place your cursor again on the first cell under Zoology where the Lookup formula currently resides.

27. Click on the  again to open the formula once more.



28. Delete the number 2 in the **Row_index_num** field.

29. With the cursor still in the **Row_index_num** field, click on the number 2 in the field above organization 371100.



30. The location of the cell is placed into the field.

31. Let's think about this. As we copy the formula across we want Excel to select the cell above the organization to get the correct row in the array table. As copy the formula down, we want Excel to always look in the Excel row one. That means we want the row to be absolute and the column to be relative.

32. Press the function **F4** on your keyboard twice.

		2	3	4	
		391100	391101	391102	
OC Rollup	Expense Category	Zoology	Anthropology	Paleontology	Total
A8400	Supplies & Services	\$1:\$4,C\$1,0)	#N/A		#N/A
A858					
A860					
A870					
A891					

Function Arguments	
Lookup_value	\$A4 = "A8400"
Table_array	'Expenses by Category'!\$1:\$4 = {"Organization Number","A8400","A8...

33. Now click on the **OK** button to close the *Function Arguments* window with our additional change.

C4		=HLOOKUP(\$A4,'Expenses by Category'!\$1:\$4,C\$1,0)			
A	B	C	D	E	F
		2	3	4	
		391100	391101	391102	
OC Rollup	Expense Category	Zoology	Anthropology	Paleontology	Total
A8400	Supplies & Services	788,341.81	#N/A		#N/A
A8580	Other Operating Expenses				-
A8600	Occupancy and Utilities				-
A8700	Capital Expenditures				-
A8910	Facilities & Administration				-
	Grand Total	788,341.81	#N/A	-	#N/A

34. The formula now reflects the changes we made.

35. The last task is to copy the formula to all the applicable cells. Be sure not to overwrite the total calculation.

A	B	C	D	E	F
		2	3	4	
		391100	391101	391102	
OC Rollup	Expense Category	Zoology	Anthropology	Paleontology	Total
A8400	Supplies & Services	788,341.81	62,969.89	39,525.43	890,837.13
A8580	Other Operating Expenses	91,253.73	59,758.50	3,510.05	154,522.28
A8600	Occupancy and Utilities	46,635.80	16,304.01	7,936.98	70,876.79
A8700	Capital Expenditures	61,000.80	407.40	-	61,408.20
A8910	Facilities & Administration	141,587.37	18,077.63	101,631.70	261,296.70
	Grand Total	1,128,819.51	157,517.43	152,604.16	1,438,941.10

36. The grand total on this worksheet should match the grand total on the *Expenses by Category* tab.

A	B	C	D	E	F	G
Organization	A8400	A8580	A8600	A8700	A8910	Total
391100	788,341.81	91,253.73	46,635.80	61,000.80	141,587.37	1,128,819.51
391101	62,969.89	59,758.50	16,304.01	407.40	18,077.63	157,517.43
391102	39,525.43	3,510.05	7,936.98	-	101,631.70	152,604.16
Grand Total	890,837.13	154,522.28	70,876.79	61,408.20	261,296.70	1,438,941.10

37. Close the file Vlookup_Hlookup.xlsx.

Pivot Table

A Pivot Table enables you to summarize large amounts of data in a matter of minutes. You can transform endless rows and columns of numbers into a meaningful presentation of the data.

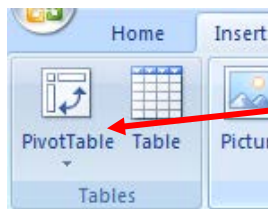
Let's assume you work for the Zoology department at Carnegie Mellon. The Zoology department consists of 3 organizations: Zoology, Anthropology and Paleontology. The department head has asked you to analyze how the department's money was spent on operating expenses for Fiscal Year 2011.

Starting with a blank Pivot Table

1. Open the file GL Pivot Table Data.xlsx. The worksheet has a query containing FY11 expenses from the Financial Data Warehouse.

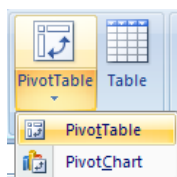
	A	B	C	D	E	
1	Period Number	Period Name	Object Code Number	Object Code Name	Funding Source Number	Funding
2	159	Jul10-11	84104	COMPUTING SUPPLIES	062900	INTERNALLY FUNDED PF
3	159	Jul10-11	84106	OFFICE SUPPLIES	000001	GENERAL UNRESTRICTED
4	159	Jul10-11	84108	PAPER SUPPLIES	000001	GENERAL UNRESTRICTED
5	159	Jul10-11	84108	PAPER SUPPLIES	000001	GENERAL UNRESTRICTED
6	159	Jul10-11	84108	PAPER SUPPLIES	000001	GENERAL UNRESTRICTED
7	159	Jul10-11	84108	PAPER SUPPLIES	000001	GENERAL UNRESTRICTED
8	159	Jul10-11	84110	CLEANING/CUSTODIAL SUPPLIES	000001	GENERAL UNRESTRICTED

2. Place your cursor on any cell in the data.
 - a. Important: Ensure your data is in a tabular layout and there are no blank rows or columns. Also, every column must have a unique heading that is one row high.
3. Go to the ribbon and open the **Insert** tab.



The Tables grouping includes PivotTable.

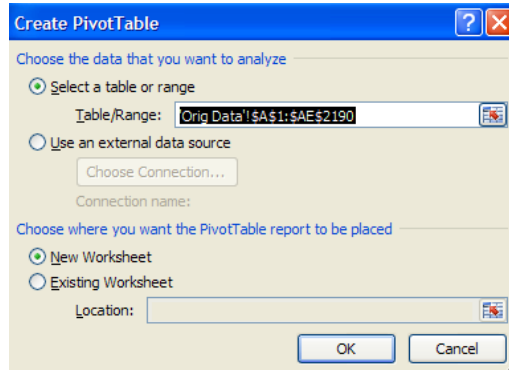
- a. Click on the **PivotTable** down arrow to get a list of options.



- b. Select PivotTable. –OR–

c. Click directly on the PivotTable  icon to bypass the list of options.

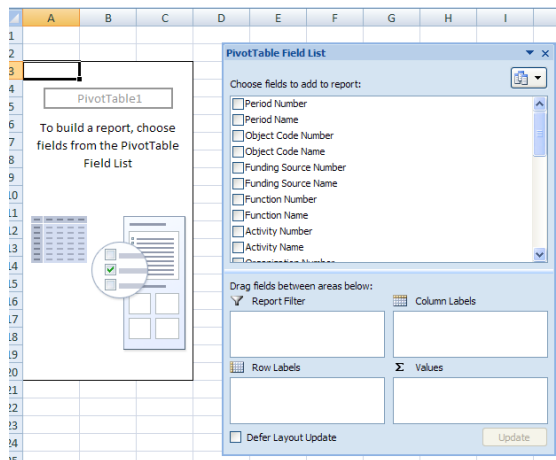
4. The Create PivotTable window opens.



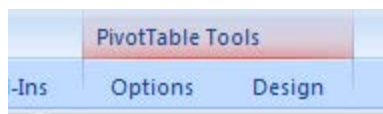
- a. Excel populates the Table/Range automatically.
- b. The default is New Worksheet under where to place the PivotTable

5. Accept the defaults by clicking on the  button.

6. Excel inserts a new worksheet and places in it the tools you need to create your customized pivot table.

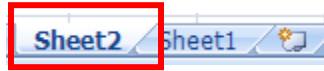


7. Now look at the ribbon on top and to the right.

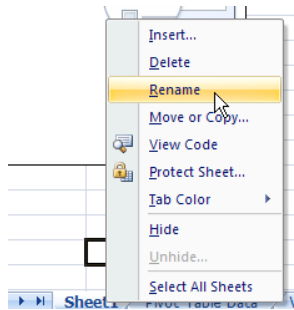


- a. Two new tabs have appeared under PivotTable Tools; Options and Design. These tabs contain functions specific to Pivot Tables. The tabs are only visible when you are in the Pivot Table.
8. Let's rename the worksheet tab for our Pivot Table.

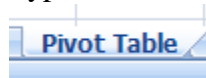
- a. Right click on the sheet name.



- b. Select *Rename* from the list of options that appear.



- c. The sheet name will become highlighted.
- d. Type the label Pivot Table into the tab.



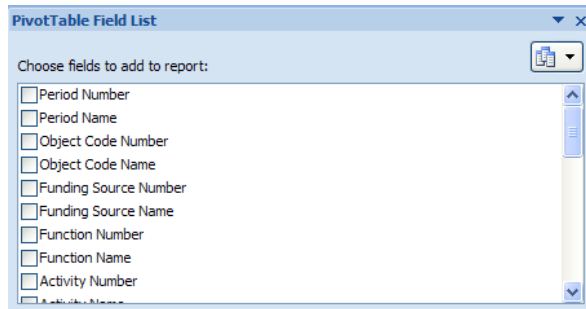
- e. Click anywhere in the worksheet to exit the tab.

9. During this class we will be working on the PivotTable Field List but also in the Pivot Table itself.

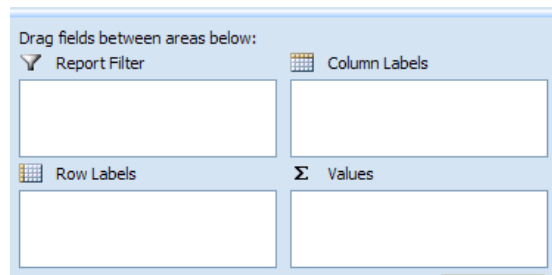
Pivot Table Field List


10. Let's take a closer look at the PivotTable Field List.

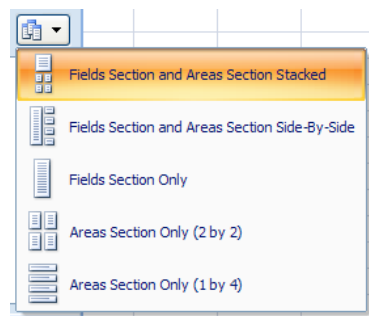
- a. The top window contains all the column headings from the query. To choose a field for the PivotTable, you click into the box next to the field name.



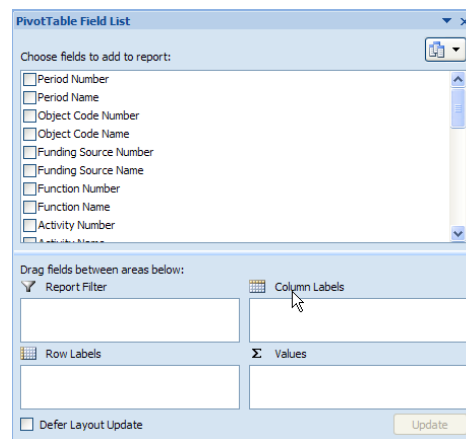
- b. The four smaller panes represent locations on the PivotTable.



- c. The  button at the top right gives you an option to change the configuration of the PivotTable field list.



- i. The default is the Fields and Areas sections stacked.



- ii. Fields and Areas Sections Side-by-Side.

PivotTable Field List

Choose fields to add to report:

- ☐ Period Number
- ☐ Period Name
- ☐ Object Code Number
- ☐ Object Code Name
- ☐ Funding Source Number
- ☐ Funding Source Name
- ☐ Function Number
- ☐ Function Name
- ☐ Activity Number
- ☐ Activity Name
- ☐ Organization Number
- ☐ Organization Name
- ☐ Entity Number
- ☐ Entity Name
- ☐ Effective Date
- ☐ JE Line Description
- ☐ Journal Source Name
- ☐ AP Invoice Number
- ☐ JE Batch Name
- ☐ Batch Category
- ☐ Set of Books Name

Report Filter

Column Labels

Row Labels

Σ Values

☐ Defer Layout ... Update

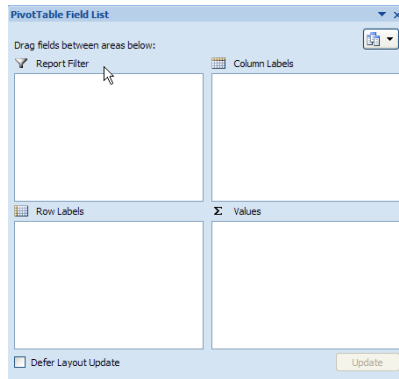
iii. Fields section only.

PivotTable Field List

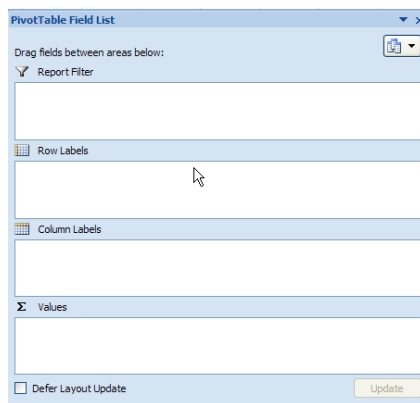
Choose fields to add to report:

- ☐ Period Number
- ☐ Period Name
- ☐ Object Code Number
- ☐ Object Code Name
- ☐ Funding Source Number
- ☐ Funding Source Name
- ☐ Function Number
- ☐ Function Name
- ☐ Activity Number
- ☐ Activity Name
- ☐ Organization Number
- ☐ Organization Name
- ☐ Entity Number
- ☐ Entity Name
- ☐ Effective Date
- ☐ JE Line Description
- ☐ Journal Source Name
- ☐ AP Invoice Number
- ☐ JE Batch Name
- ☐ Batch Category
- ☐ Set of Books Name

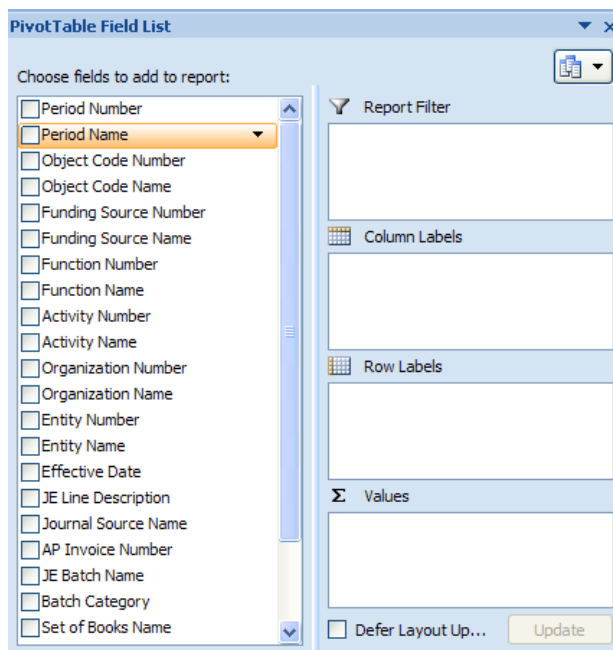
iv. Area Section only (2 by 2).



v. Area Section only (1 by 4).



d. For class today, we will use the Fields and Areas Sections Side-by-Side, so we can see more of the field names.

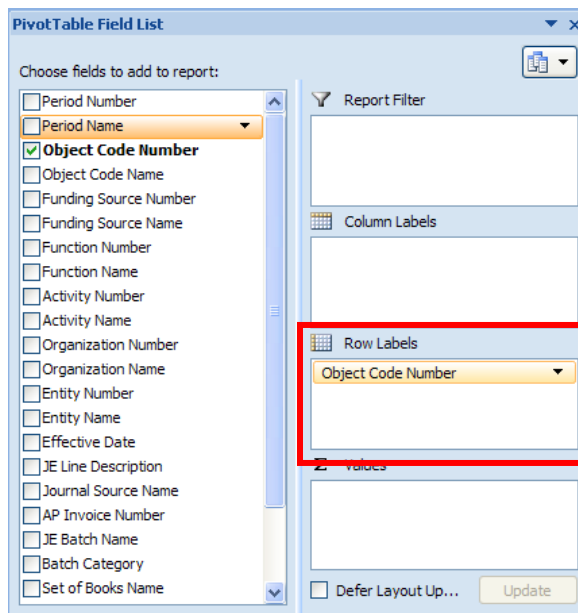


Creating a Simple Pivot Table

1. Let's start with a simple pivot table. Let's summarize total expenses by Object Code Number. Click on the box next to the Object Code Number.

☒ **Object Code Number**

2. Selecting the Object Code Number caused the following to occur:
 - a. The field name became bold as shown above.
 - b. The field moved into the window pane named Row Labels.

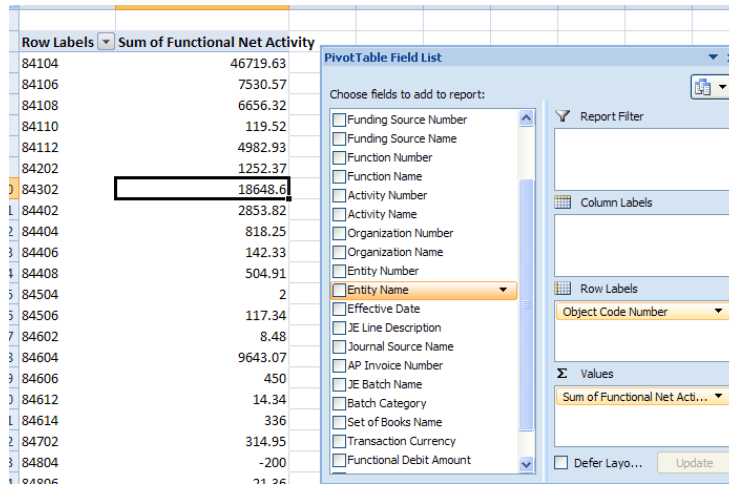


- a. A distinct list of object code numbers was placed in our PivotTable.

Row Labels
84104
84106
84108
84110
84112
84202
84302
84402
84404
84406
84408
84504
84506
84602
84604
84606
84612

2. Row Labels, Column Labels and the Report Filter typically are used for descriptive data.
3. To remove a field from the Pivot Table, I simply uncheck the box next to the field. Let's check the box once again next to Object Code Number.

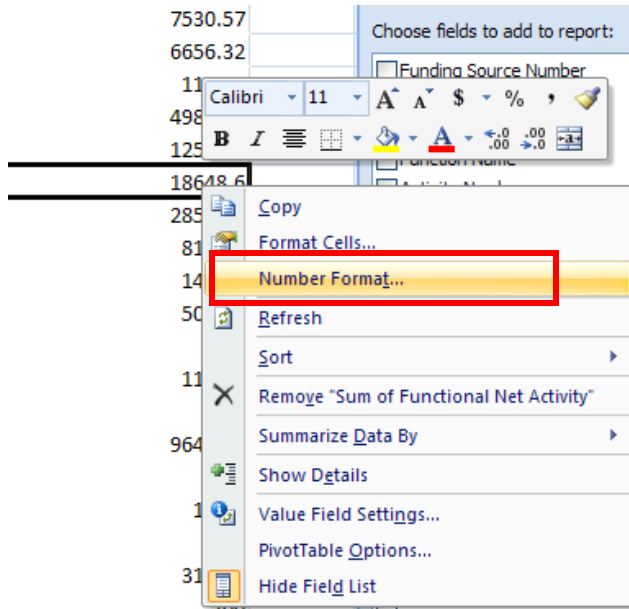
4. Let's add some numeric data. Scroll down the list of field names and select Functional Net Activity.



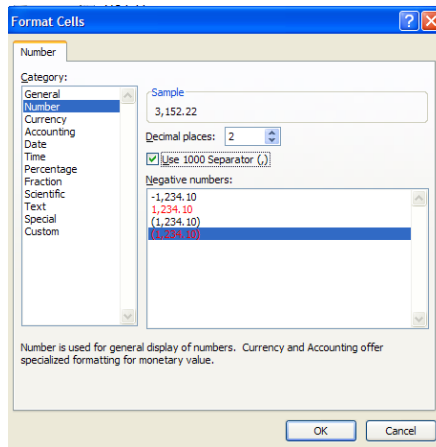
- a. Functional Net Activity dropped to the values pane. This is numeric data which can be used in calculations such as summing. Summing is the Excel default because it is the most widely used.
3. Let's format the dollar amounts so they are easier to read.
 - a. Place the cursor on any dollar amount.

Row Labels	Sum of Functional Net Activ
84104	46719.63
84106	7530.57
84108	6656.32
84110	119.52
84112	4982.93
84202	1252.37
84302	18648.6
84402	2853.82

- b. Right click on your mouse. Select Number Format.



c. The Format Cells window opens. Select the Number Category.



d. Format numbers as shown above. Click on the  button.

e. All amounts will be formatted.

Row Labels	Sum of Functional Net Activity
84104	46,719.63
84106	7,530.57
84108	6,656.32
84110	119.52
84112	4,982.93
84202	1,252.37
84302	18,648.60
84402	2,853.82
84404	818.25

You've completed your first analysis with a very simple pivot table. You now know how much your department has spent on operating expenses by object code. If you want to show this to your department head, he/she may not be familiar with the object code numbers. Let's add a little more information to this table. This table might be more meaningful if we add the object code name.

Adding another field to the Rows

1. Select the Object Code Name by clicking on the box next to it.

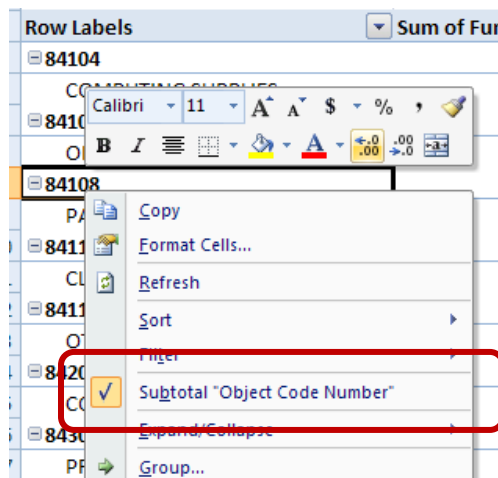
Row Labels	Sum of Functional Net Activity
84104	46,719.63
COMPUTING SUPPLIES	46,719.63
84106	7,530.57
OFFICE SUPPLIES	7,530.57
84108	6,656.32
PAPER SUPPLIES	6,656.32
84110	119.52
CLEANING/CUSTODIAL SUP	119.52
84112	4,982.93
OTHER SUPPLIES	4,982.93

2. The object code name is now in the table.

Removing Subtotaling

As fields are added to the pivot table automatic subtotaling occurs. We can easily remove any level of subtotaling. For example, let's remove the subtotaling by Object Code Number.

1. Right click on any Object Code Number.



2. Uncheck Subtotal “Object Code Number” by clicking into the check box which removes the check.

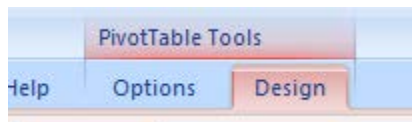
Row Labels	Sum of Functional Net Activity
84104	
COMPUTING SUPPLIES	46,719.63
84106	
OFFICE SUPPLIES	7,530.57
84108	
PAPER SUPPLIES	6,656.32
84110	
CLEANING/CUSTODIAL SUPPLIES	119.52
84112	

3. Object Code Number subtotaling has been removed.

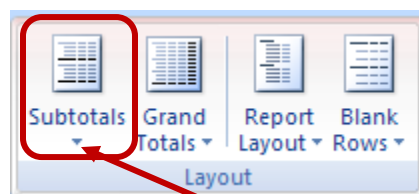
Not show subtotals

Instead of removing the subtotals every time we add a field, we can elect to have the subtotals not show. Then we can individually select the fields on which we want to see the subtotals.

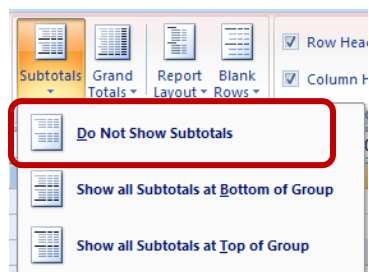
1. Go to the Pivot Table Tools on the Excel Ribbon and open the Design tab.



2. Layout is the first grouping on the Design tab.



3. Click on the little down arrow under the function Subtotals.




4. Select the option 'Do Not Show Subtotals'.
5. Let's add another field. Add Funding Source Number.

Row Labels	Sum of Functional Net Activity
84104	
COMPUTING SUPPLIES	
000001	37,503.88
061000	1,642.76
062900	7,097.72
066053	28.00
071000	116.00
072000	331.27
84106	
OFFICE SUPPLIES	

-
-
-
-
5. The subtotaling moves down to the Funding Source.
6. Remove the Funding Source Number from the Pivot Table by unselecting it.

Moving Fields

- Let's add the Organization Number to our Pivot Table. Click on the box to the left of Organization Number  Organization Number

	C	D	E	F	G	H	I
y	Sum of Organization Number						
3	44041927						
3	44041927						
7	32938939						
7	32938939						
2	16654502						
2	16654502						
2	2220600						
2	2220600						
3	12213303						
3	12213303						
7	5551504						
7	5551504						
0	16284448						
0	16284448						
2	33679116						
2	33679116						
5	4441201						
5	4441201						
3	4811311						
3	4811311						
1	1480401						

PivotTable Field List

Choose fields to add to report:

- ☐ Period Number
- ☐ Period Name
- ☒ Object Code Number
- ☒ Object Code Name
- ☐ Funding Source Number
- ☐ Funding Source Name
- ☐ Function Number
- ☐ Function Name
- ☐ Activity Number
- ☐ Activity Name
- ☒ Organization Number
- ☐ Organization Name
- ☐ Entity Number
- ☐ Entity Name
- ☐ Effective Date
- ☐ JE Line Description
- ☐ Journal Source Name
- ☐ AP Invoice Number
- ☐ JE Batch Name

Report Filter

Column Labels

Σ Values

Row Labels

Object Code Number

Object Code Name

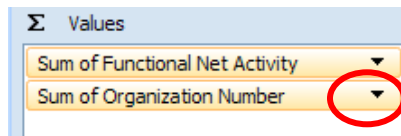
Σ Values

Sum of Functional Net Activity

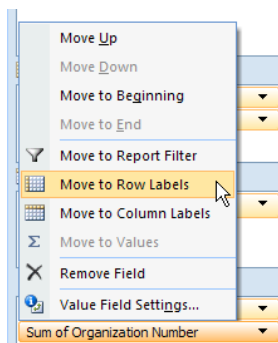
Sum of Organization Number

Defer Layout ... Update

2. The Organization Number in our data is a numeric field. Excel places all numeric fields automatically into the Values pane and sums it. Of course, this is not meaningful data for our analysis.
3. Let's move the Organization Number to the Row Labels.
 - a. You can Drag/Drop the Organization Number from the Values pane to the Row labels
 - Or-
 - b. Go to the Organization Number in the Values pane and click on the down arrow to the right.



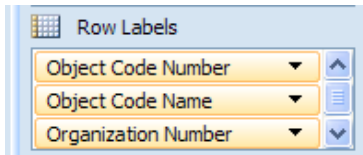
- c. Select "Move to Row Labels" from the options available.



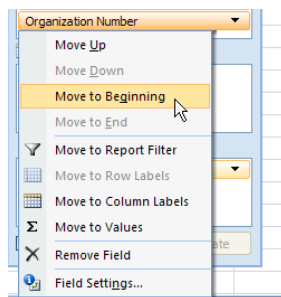
- d. Organization Number is now in the Pivot Table.

Row Labels		Sum of Functional Net Activity
84104		46,719.63
COMPUTING SUPPLIES		
370100		44,550.16
370101		1,607.48
370102		561.99
84106		7,530.57
OFFICE SUPPLIES		
370100		6,723.84
370101		581.20

4. I may want my dollars summarized by Organization first then Object code.
 - a. Go to the Row Labels pane on the Field List.



- b. Click on the down arrow next to Organization Number. Select “Move to Beginning” from the available options.



- c. Organization Number is now at the top of the list and our Pivot Table looks like this:

Row Labels		Sum of Functional Net Activity
370100		
84104	COMPUTING SUPPLIES	44,550.16
84106	OFFICE SUPPLIES	6,723.84
84108	PAPER SUPPLIES	6,562.69

5. I would think we would want subtotaling for the organization.

- a. Right-click on the Organization Number.

Row Labels		Sum of Functional Net Activity
370100		
84104	COMPUTING SUPPLIES	44,550.16
84106	OFFICE SUPPLIES	6,723.84
84108	PAPER SUPPLIES	6,562.69
84109	...	119.52

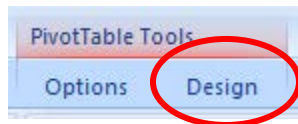
- b. Click on Subtotal “Organization Number” to turn subtotaling on.

Row Labels	Sum of Functional Net Activity
370100	1,146,744.12
84104	
COMPUTING SUPPLIES	44,550.16
84106	
OFFICE SUPPLIES	6,723.84
84108	
PAPER SUPPLIES	6,562.69
84110	

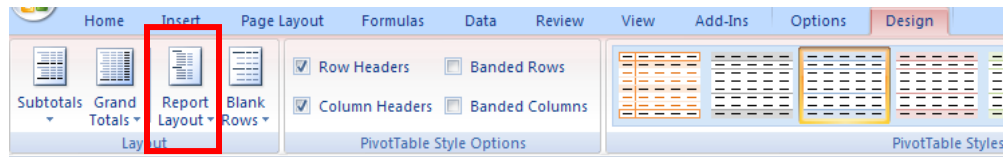
Pivot Table Formats

Excel 2010 offers three different Pivot Table layouts.

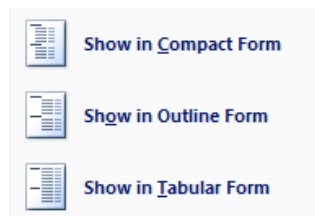
1. Click on the  tab under PivotTable Tools on the Excel ribbon.



2. In the Layout group, click on Report Layout .



3. The Layout choices will display.



- The Pivot Table layout defaults to the Compact Form. In this layout, totals are displayed first and the detail follows.

Row Labels	Sum of Functional Net Activity
370100	1,146,744.12
84104	
COMPUTING SUPPLIES	44,550.16
84106	
OFFICE SUPPLIES	6,723.84
84108	
PAPER SUPPLIES	6,562.69
84110	
CLEANING/CUSTODIAL SUPPLIES	119.52

- Select the second layout – “Show in Outline Form”. This format also displays totals first and then detail.

Organization Number	Object Code Number	Object Code Name	Sum of Functional Net Activity
370100			1,146,744.12
	84104		
		COMPUTING SUPPLIES	44,550.16
	84106		
		OFFICE SUPPLIES	6,723.84
	84108		
		PAPER SUPPLIES	6,562.69
	84110		
		CLEANING/CUSTODIAL SUPPLIES	119.52

- Now let’s look at it in the Tabular Form. This form looks more like an Excel worksheet. The detail displays and then the totals.

Organization Number	Object Code Number	Object Code Name	Sum of Functional Net Activity
	88830	IC MAILING SERVICES-UR	4,510.21
	88835	IC PRINTING SERVICES	1,800.50
	89000	FACILITIES & ADMINISTRATION	141,587.37
	89301	TRANSFER TO CLOSE SP DIRECT	5,609.48
	89302	TRANSFER TO CLOSE SP F&A	12,315.13
	89502	COST SHARING-DIRECT	0.00
370100 Total			1,146,744.12

- As you work with Pivot Tables, you’ll decide which layout you like to use. For now, let’s return to the Compact Form.

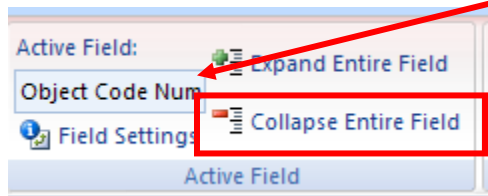
Expanding/Collapsing Fields

In the Pivot Table you can display as much or as little detail as you want. Suppose we are sending a copy of this PivotTable to a select group, however, not everyone needs all the levels.

1. Place the cursor on any Object Code Number.

Row Labels	Sum of Functional Net Activity
370100	1,146,744.12
84104	
COMPUTING SUPPLIES	44,550.16
84106	
OFFICE SUPPLIES	6,723.84
84108	
PAPER SUPPLIES	6,562.69
84110	
CLEANING/CUSTODIAL SUPPLIES	119.52
84112	
OTHER SUPPLIES	4,815.87

2. Open the **Options** tab under PivotTable Tools.

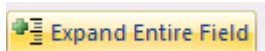


Notice the name of the field is displayed.

3. In the Active Field Group, click on Collapse Entire Field.
4. Results:

Row Labels	Sum of Functional Net Activity
370100	1,146,744.12
84104	44,550.16
84106	6,723.84
84108	6,562.69
84110	119.52


5. To see the detail again, click on




Row Labels	Sum of Functional Net Activity
370100	1,146,744.12
84104	
COMPUTING SUPPLIES	44,550.16
84106	
OFFICE SUPPLIES	6,723.84
84108	
PAPER SUPPLIES	6,562.69

6. We can do the same with the Organization. Place the cursor on an Organization Number.

Row Labels	Sum of Functional Net Activity
370100	1,146,744.12
84104	
COMPUTING SUPPLIES	44,550.16
84106	
OFFICE SUPPLIES	6,723.84

7. Click on  Collapse Entire Field.

Row Labels	Sum of Functional Net Activity
+ 370100	1,146,744.12
+ 370101	151,847.79
+ 370102	157,517.43
Grand Total	1,456,109.34

8. To expand, click on  Expand Entire Field.

Row Labels	Sum of Functional Net Activity
370100	1,146,744.12
84104	
COMPUTING SUPPLIES	44,550.16
84106	
OFFICE SUPPLIES	6,723.84


9. You can also expand or collapse individual items within a field.

- a. Next to each item in a field is  icon. Click on this icon next to Object Code Number 84108.

Row Labels	Sum of Functional Net Activity
370100	1,146,744.12
84104	
COMPUTING SUPPLIES	44,550.16
84106	
OFFICE SUPPLIES	6,723.84
84108	
PAPER SUPPLIES	6,562.69


10. The individual field item collapsed.

Row Labels		Sum of Functional Net Activity
370100		1,146,744.12
84104		
COMPUTING SUPPLIES		44,550.16
84106		
OFFICE SUPPLIES		6,722.84
84108		6,562.69
84110		
CLEANING/CUSTODIAL SUPPLIES		119.52

11. The icon changes to . The amount becomes bold indicating a subtotal. Just click on the plus icon to expand it again.

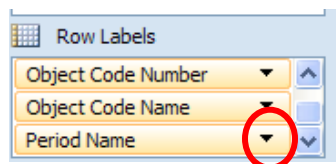
Adding a field to the Columns

Let's say we want to see the charges for each object code across periods. Period needs to be in the columns.

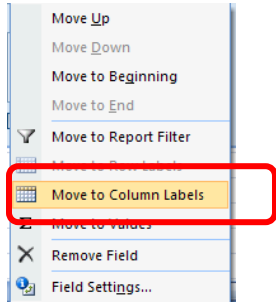
1. Select Period Name from the Field List.  **Period Name**

Row Labels		Sum of Functional Net Activity
370100		1,146,744.12
84104		
COMPUTING SUPPLIES		
Apr11-11		3,725.74
Aug10-11		4,802.95
Dec10-11		5,369.04
Feb11-11		488.48
Jan11-11		1,423.61
Jun11-11		694.34
Mar11-11		4,602.25
May11-11		2,712.41
Nov10-11		6,466.49
Oct10-11		2,801.10
Sep10-11		11,463.75
84106		

2. Since period name is a text/character, it automatically moves to the Row Labels. Click on the down arrow next Period Name in the Row Labels.



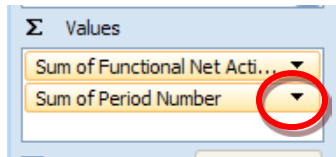
3. Select “Move to Column Labels” from the list.



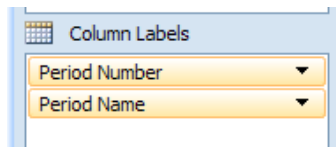
4. The Period Name is now in the columns.

Sum of Functional Net Activity		Column Labels				
Row Labels		Apr11-11	Aug10-11	Dec10-11	Feb11-11	Jan11-11
370100		121,367.05	194,042.16	59,761.98	68,859.18	54,260.96
84104						
COMPUTING SUPPLIES		3,725.74	4,802.95	5,369.04	488.48	1,423.61
84106						
OFFICE SUPPLIES		300.46	423.13	1,284.60	507.56	40.51
84108						
PAPER SUPPLIES		268.30	998.90	100.61	631.48	736.16

5. The periods are in alphabetical order and we want them in Fiscal Year Order. To correct the order let's add Period Number. Note: Period Number only applies to data from a query in the Data Warehouse.



6. Period Number is numeric so it will automatically move to the Values pane. Click on the down arrow to select “Move to Column Labels”. Once it is in the Column Labels, be sure to move it up to the top.

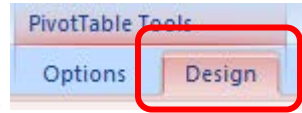


7. Results:

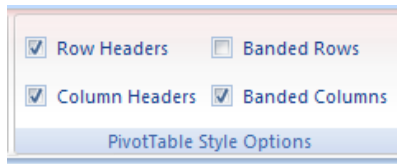
Sum of Functional Net Activity		Column					
		159	160	161	162	163	164
Row Labels		Jul10-11	Aug10-11	Sep10-11	Oct10-11	Nov10-11	Dec10-11
370100		69,999.75	194,042.16	99,083.25	71,724.17	71,885.60	59,761.98
84104							
COMPUTING SUPPLIES			4,802.95	11,463.75	2,801.10	6,466.49	5,369.04
84106							
OFFICE SUPPLIES		5.49	423.13	2,100.47	528.95	270.92	1,284.60
84108							
PAPER SUPPLIES		291.10	998.90	1,342.05	315.47	394.25	100.61

Pivot Table Styles Options

1. We have good information here, but it is hard to follow all these numbers. Let's see how we can make reading the Pivot Table a little easier.



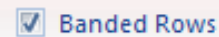
2. Let's open the **Design** tab under PivotTable Tools.
3. In PivotTable Style options, click into the box next to Banded Columns.



4. Even columns are formatted differently from odd columns.

Sum of Functional Net Activity		Column				
		159	160	161	162	163
Row Labels		Jul10-11	Aug10-11	Sep10-11	Oct10-11	Nov10-11
370100		69,999.75	194,042.16	99,083.25	71,724.17	71,885.60
84104						
COMPUTING SUPPLIES			4,802.95	11,463.75	2,801.10	6,466.49
84106						
OFFICE SUPPLIES		5.49	423.13	2,100.47	528.95	270.92
84108						
PAPER SUPPLIES		291.10	998.90	1,342.05	315.47	394.25

5. If you prefer, you can select Banded Rows instead.



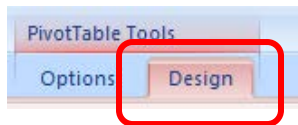
Sum of Functional Net Activity		Column				
		159	160	161	162	163
Row Labels		Jul10-11	Aug10-11	Sep10-11	Oct10-11	Nov10-11
370100		69,999.75	194,042.16	99,083.25	71,724.17	71,885.60
84104						
	COMPUTING SUPPLIES		4,802.95	11,463.75	2,801.10	6,466.49
84106						
	OFFICE SUPPLIES	5.49	423.13	2,100.47	528.95	270.92
84108						
	PAPER SUPPLIES	291.10	998.90	1,342.05	315.47	394.25

- For this PivotTable, Banded Columns may be preferred.

Pivot Table Styles

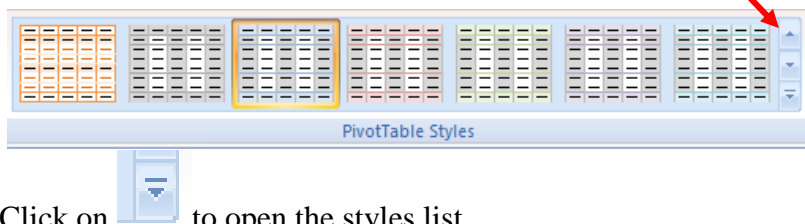
Just like any Excel table, you can change the table style on a Pivot Table.

- Open the design tab under PivotTable Tools.




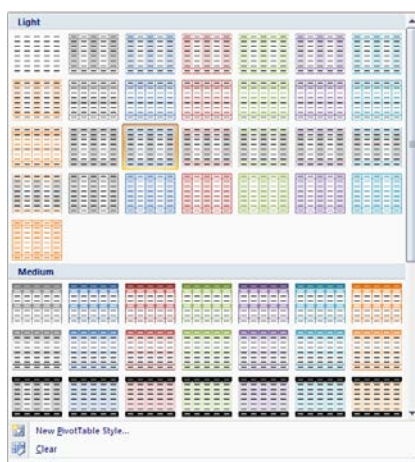
Click here to scroll up through the styles.

- On this tab is a group called PivotTable Styles.



Click here to scroll down through the styles.

- Click on  to open the styles list.



- a. The styles are divided into Light, Medium and Dark. You'll have to scroll down to see the Dark styles.
- b. As you hover on each style, Excel will preview the style on your pivot table.

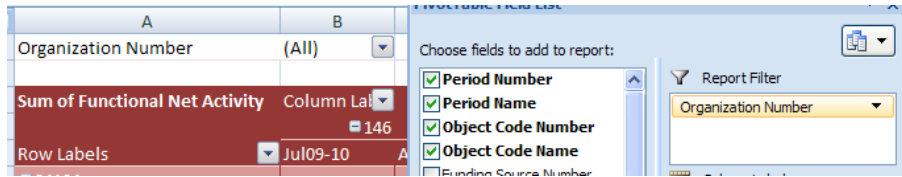
Sum of Functional Net Activity		Column			
		159	160	161	162
Row Labels		Jul10-11	Aug10-11	Sep10-11	Oct10-11
370100		69,999.75	194,042.16	99,083.25	71,724.17
84104					
COMPUTING SUPPLIES			4,802.95	11,463.75	2,801.10
84106					
OFFICE SUPPLIES		5.49	423.13	2,100.47	528.95
84108					
PAPER SUPPLIES		291.10	998.90	1,342.05	315.47
84110					
CLEANING/CUSTODIAL SUPPLIE		11.50	74.90	5.52	
84112					
OTHER SUPPLIES			100.80	1,444.70	425.26

- c. You can enhance the style by using the Banded Rows or Banded Columns. Below I've elected to use Banded Columns.

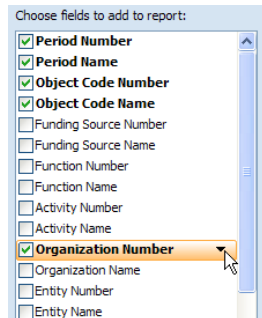
Sum of Functional Net Activity		Column			
		159	160	161	162
Row Labels		Jul10-11	Aug10-11	Sep10-11	Oct10-11
370100		69,999.75	194,042.16	99,083.25	71,724.17
84104					
COMPUTING SUPPLIES			4,802.95	11,463.75	2,801.10
84106					
OFFICE SUPPLIES		5.49	423.13	2,100.47	528.95
84108					
PAPER SUPPLIES		291.10	998.90	1,342.05	315.47
84110					
CLEANING/CUSTODIAL SUPPLIES		11.50	74.90	5.52	
84112					
OTHER SUPPLIES			100.80	1,444.70	425.26

Adding a field to the Report Filter

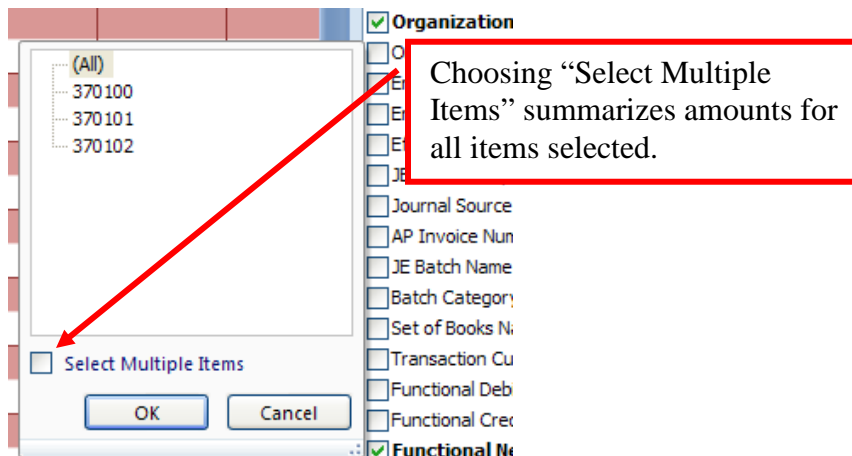
1. Perhaps we would like a separate pivot report for each organization. We can accomplish that with the Report Filter. Move the Organization Number to the Report Filter. How do I do that?

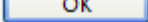










2. Once the Organization Number is moved to the Report Filter, (All) displays in the filtered field. This indicates that the amounts in the PivotTable are summaries of all the organizations.
1. As mentioned before, all work can be done in the PivotTable field list. Let's select a single organization.
 - a. Go to the Organization Number field in the Field List and click on the down arrow to the right of the field name.




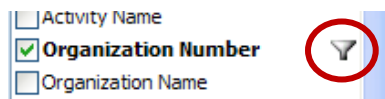
- b. The Organization filter will open.



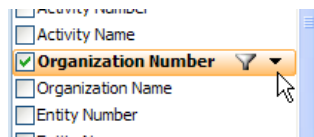
- c. Highlight organization 370100 and click on the  button.

Organization Number	370100			
Sum of Functional Net Activity		Column Labels		
		 159	 160	 161
Row Labels		Jul10-11	Aug10-11	Sep10-11
 84104				
COMPUTING SUPPLIES			4,802.95	11,463.75
 84106				
OFFICE SUPPLIES	5.49	423.13	2,100.47	
 84108				
PAPER SUPPLIES	291.10	998.90	1,342.05	
 84110				
CLEANING/CUSTODIAL SUPPLIES	11.50	74.90	5.52	

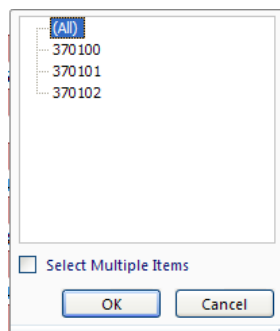
- a. The amounts now reflect only the organization selected. The icon in the Report Filter field changed to  indicating a value was selected.
- b. In addition, a filter icon appears next to the Organization number in the PivotTable field list.



- d. Let's change the filter back to include all the Organizations.
- e. Open the filter again by clicking on the down arrow to the right of the field name.

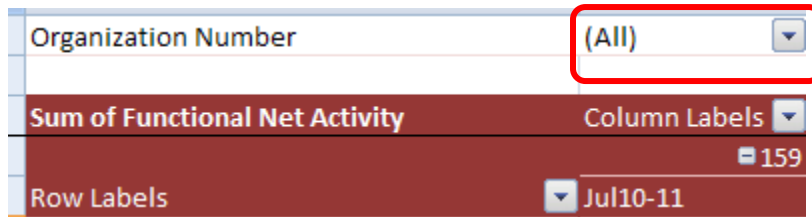


- f. Select (All) by clicking on it which highlights it.

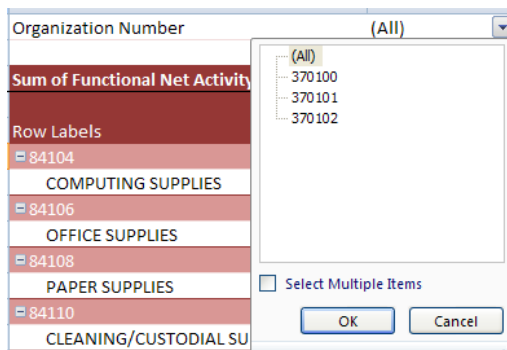


g. Click on the  button.

- The Report Filter once again displays an (All) in the value field.



- You can also use the Report Filter to select a single organization. Click on the filter icon to the right of All.




- The same Organization Number filter displays. Select organization 370100 and click on the  button.

1	Organization Number	370100	
2			
3	Sum of Functional Net Activity	Column Labels	
4			159
5	Row Labels	Jul10-11	
6	84104		
7	COMPUTING SUPPLIES		
8	84106		
9	OFFICE SUPPLIES		5.49
10	84108		
11	PAPER SUPPLIES		291.10
12	84110		
13	CLEANING/CUSTODIAL SUPPLIES		11.50

PivotTable Field List

Choose fields to add to report:

- ☒ Period Number
- ☒ Period Name
- ☒ Object Code Number
- ☒ Object Code Name
- ☐ Funding Source Number
- ☐ Funding Source Name
- ☐ Function Number
- ☐ Function Name
- ☐ Activity Number
- ☐ Activity Name
- ☒ Organization Number 

- The amounts in the Pivot Table only reflect Organization 370100 and the filter icon appears next to organization number in the field list.

6. Open the filter and select All again.

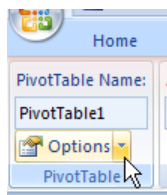
Organization Number	(All)
Sum of Functional Net Activity	Column Labels
Row Labels	Jul10-11
84104	159
COMPUTING SUPPLIES	15.00
84106	
OFFICE SUPPLIES	5.49
84108	
PAPER SUPPLIES	291.10
84110	
CLEANING/CUSTODIAL SUPPLIES	11.50

PivotTable Field List

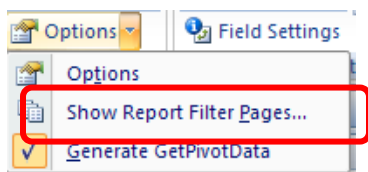
Choose fields to add to report:

- ☒ Period Number
- ☒ Period Name
- ☒ Object Code Number
- ☒ Object Code Name
- ☐ Funding Source Number
- ☐ Funding Source Name
- ☐ Function Number
- ☐ Function Name
- ☐ Activity Number
- ☐ Activity Name
- ☒ Organization Number

7. The filter now says all again and the icon no longer displays next to Organization Number on the Field List.
8. Suppose you want to be able to see a pivot table for each organization simultaneously. You want to do some comparisons.
9. Open the options tab and click on the Options function in the Pivot Table grouping.

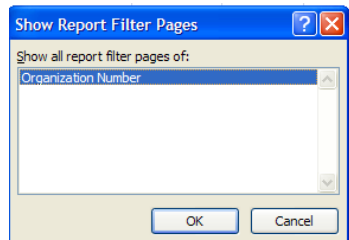


10. Three options will display.



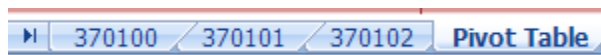
11. Select the option “Show Report Filter Pages...”.

12. The **Show Report Filter Pages** opens displaying all the fields currently in my report filter. In this example I have only one field, Organization Number.

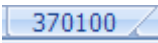


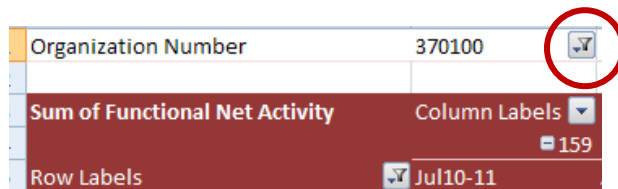
13. Click on the  button.

14. Excel creates a pivot table for each of the Organizations and places them in individual worksheets.



15. The worksheet tabs will be labeled accordingly.

16. Go back to your  tab.

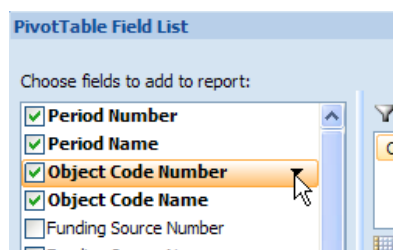


Organization Number	370100
Sum of Functional Net Activity	Column Labels
	159
Row Labels	Jul10-11

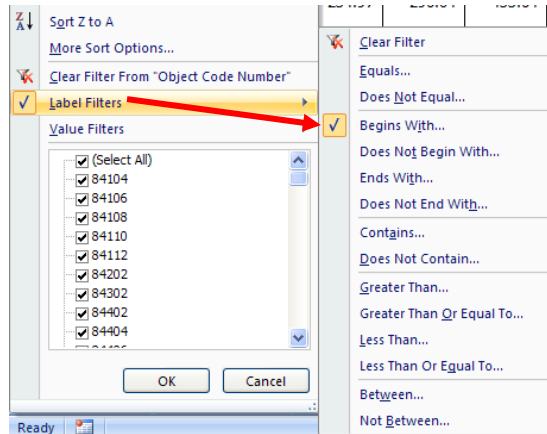
17. Notice you still have the filter available you can filter on another organization without switching tabs.

More Filtering for the Pivot Table

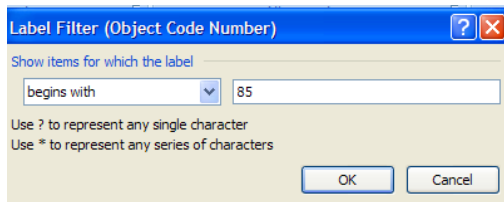
1. We can narrow down the information we see by filtering on another field in the PivotTable Field List.
2. For this example, let's retrieve all Object Code Numbers that begin with 85.
3. Go to Object Code number in the PivotTable Field List.

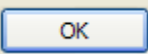


- Click on the down arrow to open the Object Code Number filter.



- The Object Code Number is in the Row Labels on the Pivot Table so we want to use the Label Filters.
- We want to get all the Object Codes that begin with 85, so we'll select the filter operator "Begins with..."

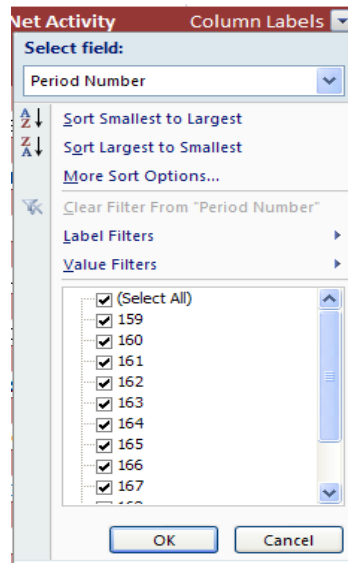


- Enter 85 in the field to the right of the Filter Operator and click on the  button.
- Only Object Code Numbers beginning with 85 are in the PivotTable.

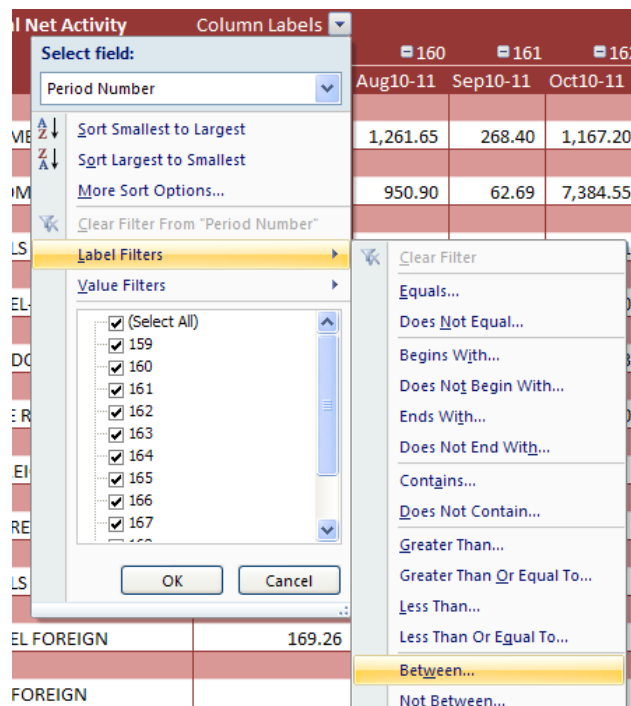
Organization Number	370100			
Sum of Functional Net Activity	Column Labels			
	159	160	161	162
Row Labels	Jul10-11	Aug10-11	Sep10-11	Oct10-11
85111				
AIRFARE-DOMESTIC-USA	139.40	1,261.65	268.40	1,167.20
85113				
LODGING-DOMESTIC-USA	470.00	950.90	62.69	7,384.55
85115				

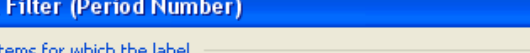
- Perhaps we only want to see the 2nd quarter which consists of Oct, Nov and Dec.

10. For this one, let's use the **Column Labels** filter. Click on it.



- There are multiple fields in the columns so at the top you would select a field. The field we want is already selected – Period Number.
- Our field is in the Column Labels so we are going to use Label Filters to narrow down our search. Click on **Label Filters**.



- 
- Label Filter (Period Number)**
- Show items for which the label
- is between 162 and 164
- Use ? to represent any single character
Use * to represent any series of characters
- OK Cancel

- | Sum of Functional Net Activity | | Column Labels | | | |
|--------------------------------|---------------------------|---------------|----------|----------|-------------|
| | | 162 | 163 | 164 | Grand Total |
| Row Labels | | Oct10-11 | Nov10-11 | Dec10-11 | |
| 85111 | AIRFARE-DOMESTIC-USA | 1,167.20 | 691.25 | 1,714.45 | 3,572.90 |
| 85113 | LODGING-DOMESTIC-USA | 7,384.55 | 2,940.33 | 1,704.25 | 12,029.13 |
| 85115 | TRAVEL MEALS DOMESTIC-USA | 2,084.61 | 117.16 | 396.32 | 2,598.09 |

12. Let's clear the filter on the Period Number first. Click on the Column Label Filter.

Select field:

Period Number

Sort Smallest to Largest

Sort Largest to Smallest

More Sort Options...

Clear Filter From "Period Number"

Label Filters

Value Filters

- ☒ (Select All)
- ☒ 159
- ☒ 160
- ☒ 161
- ☒ 162
- ☒ 163
- ☒ 164
- ☒ 165
- ☒ 166
- ☒ 167

163	164	Grand Total
Nov10-11	Dec10-11	
691.25	1,714.45	3,572.10
2,940.33	1,704.25	12,029.10

Clear Filter

Equals...

Does Not Equal...

Begins With...

Does Not Begin With...

Ends With...

Does Not End With...

Contains...

Does Not Contain...

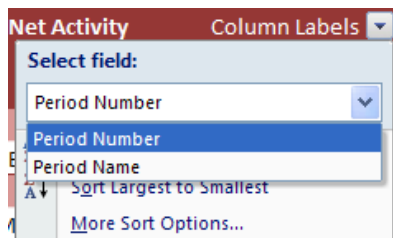
- a. Select Clear Filter.

Sum of Functional Net Activity		Column Labels		
		159	160	161
Row Labels		Jul10-11	Aug10-11	Sep10-11
85111				
AIRFARE-DOMESTIC-USA		139.40	1,261.65	268.40
85113				
LODGING-DOMESTIC-USA		470.00	950.90	62.69
85115				
TRAVEL MEALS DOMESTIC-USA		480.00	284.00	804.13
85117				
OTHER TRAVEL-DOMESTIC-USA		1,225.22	2,828.00	(6,372.14)

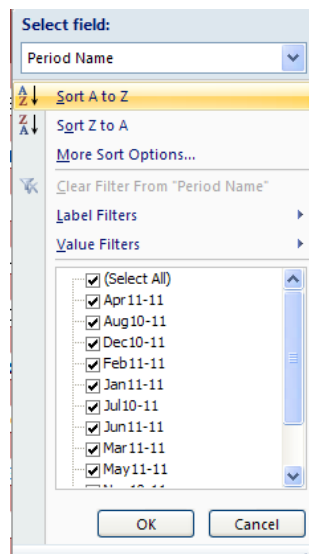
- b. Columns are no longer filtered.

14. Now let's filter on Period Name.

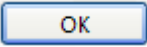
- a. Open the Column Labels
- b. Click on the filter icon for the Field.











- c. Select Period Name.









- d. The list is now by Period Name.
- e. Now you can select each month individually but first you must unselect All by unchecking the box for (Select All).

- f. Click on the box next to each period you want to retrieve. For the 2nd Qtr, select Oct10-11, Nov10-11 and Dec10-11.
- g. Click on the  button.

Sum of Functional Net Activity		Column Labels 			
		 162	 163	 164	Grand Total
Row Labels		Oct10-11	Nov10-11	Dec10-11	
 85111					
AIRFARE-DOMESTIC-USA		1,167.20	691.25	1,714.45	3,572.90
 85113					
LODGING-DOMESTIC-USA		7,384.55	2,940.33	1,704.25	12,029.13
 85115					
TRAVEL MEALS DOMESTIC-USA		2,084.61	117.16	396.32	2,598.09

15. So we've narrowed down our data to one organization, which is 370100, object codes that start with 85 and the timeframe is the 2nd quarter. So in my analysis, I'm looking at the numbers to see if there is anything that requires further inspection.

Sum of Functional Net Activity		Column Labels 			
		 162	 163	 164	Grand Total
Row Labels		Oct10-11	Nov10-11	Dec10-11	
TRAVEL LOCAL-US DOMESTIC		332.85	1,837.00	439.00	2,608.85
 85162					
REFRESHMENTS		2,213.00	371.74	8,094.80	10,679.54

16. So I've scrolled down and found Object Code 85162 to be a rather large number in Dec10-11. How can I find out what is included in that amount?

Drilling to the Detail

1. I can choose to retrieve the detail for an individual period such as Dec10-11 or I can retrieve the detail for all three periods. Why don't we go for all three periods? Double-click on the Grand Total amount of 10,679.54.

A	B	C	E	G	I	K	L	M	N	O	P	Y
Period	Period Na	Object Co	Funding Sour	Funct	Activi	Organizat	Organizati	Ent	Entity Name	Effective D	JE Line Desc	Functional N
164	Dec10-11	85162	062900	001	221	370100	ZOOLOGY	01	GENERAL	12/10/2010	EXPENSES FOR	46.00
164	Dec10-11	85162	061000	005	000	370100	ZOOLOGY	01	GENERAL	12/22/2010	Refreshments	108.35
164	Dec10-11	85162	061000	005	000	370100	ZOOLOGY	01	GENERAL	12/20/2010	Refreshments	37.06
164	Dec10-11	85162	061000	005	000	370100	ZOOLOGY	01	GENERAL	12/13/2010	Refreshments	44.44
164	Dec10-11	85162	061000	005	000	370100	ZOOLOGY	01	GENERAL	12/9/2010	Refreshments	189.59
164	Dec10-11	85162	000001	720	002	370100	ZOOLOGY	01	GENERAL	12/14/2010	CATERING OF	2,294.81
164	Dec10-11	85162	000001	200	261	370100	ZOOLOGY	01	GENERAL	12/6/2010	Refreshments	182.12
164	Dec10-11	85162	000001	001	233	370100	ZOOLOGY	01	GENERAL	12/6/2010	Refreshments	29.16

2. Excel extracts the appropriate transactions and places them in a separate worksheet. I've hidden most of the columns here. You can instantly have the detail to any amount on the PivotTable.

Close all files before proceeding to the next section. Don't save.

Non-Financial Data

VLookup and Pivot Tables can also be used for Non-Financial Data. For non-financial data a different type of VLookup may be applicable.

Let's open the folder titled Non-Financial Data. In it is one Excel workbook titled Non Financial Data.xlsx. Open this workbook.

In this file are two worksheets, **Potential Donor Listing** and **Gift Groupings**. This data is from the Advance system and is information about potential donors.

Open the Potential Donor Listing Tab **Potential Donor Listing**. The worksheet looks like this:

	A	B	C	D	E	F
	DONER ID_NBR	RATING	STAGE	CLAN_REGION	NETWORTH	PROSPECT MANAGER
1						
2	92	N1: \$50K-\$99.9K	1-Qualification	NY - New York City		Maggie Murph
3	102	N1: \$50K-\$99.9K	1-Qualification		\$10,000 - \$24,999	Nancy Johnson
4	143	P1: \$10K-\$24.9K	2-Cultivation		\$500,000 - \$999,999	Ben Dover
5	296	O1: \$25K-\$49.9K	1H-HEP Qualification		\$25,000 - \$49,999	Sam E William
6	733	N1: \$50K-\$99.9K	1H-HEP Qualification		GREATER THAN \$1	Sam E William
7	805	O1: \$25K-\$49.9K	2-Cultivation		\$1,000,000 - \$1,999,999	Ben Dover
8	1015	N1: \$50K-\$99.9K	2-Cultivation	IN - Indianapolis	\$250,000 - \$499,999	Ben Dover

Each year a rating called EVI is calculated for each potential donor. Scroll to the right to

M
EVI YEARLY RATING 1-100

see the column. The number in this column can be anything from 1 to 100. We want to place these potential donors in the following groupings called UA Group;

- D = 90-100
- C = 80-89
- B = 70-79
- A = 1-69

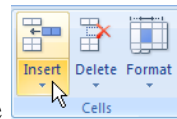
Switch to the tab labeled Gift Groupings **Gift Groupings**. The worksheet looks like this:

	A	B	C	D	E	F	G	H	I	J	K	L
1	Avg. Amount	Grouping		Total Amt	Grouping		VOL_COUNT	Grouping		EVI Start	EVI End	UA GROUP
2	1.00	1Avg: 1 - 999		1.00	Tot: 1 - 999		1	Vol: 1 - 4		1	69	A
3	1,000.00	2Avg: 1,000 - 2,999		1,000.00	Tot: 1,000 - 2,999		5	Vol 5 - 9		70	79	B
4	3,000.00	3Avg: 3,000 - 4,999		3,000.00	Tot: 3,000 - 4,999		10	Vol 10+		80	89	C
5	5,000.00	4Avg: 5,000 - 9,999		5,000.00	Tot: 5,000 - 9,999					90	100	D
6	10,000.00	5Avg: 10,000 - 19,999		10,000.00	Tot: 10,000 - 24,999							
7	20,000.00	6Avg: 20,000 - 29,999		25,000.00	Tot: 25,000 - 49,999							
8	30,000.00	7Avg: 30,000 - 39,999		50,000.00	Tot: 50,000 - 99,999							
9	40,000.00	8Avg: 40,000 - 49,999		100,000.00	Tot: 100,000 - 499,999							
10	50,000.00	9Avg: 50,000 - 99,999		500,000.00	Tot: Over 500,000							
11	100,000.00	10Avg: Over 100,000										

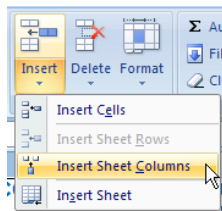
This worksheet has several groupings. The group we are interested in, is the last grouping on the right. Instead of having an exact match for our VLookup we will be using a range; therefore it will be an approximate match.

VLookup (for a range)

1. Go back to the Potential Donor Listing. Insert a column to the right of EVI_YEARLY RATING 1-100.
 - a. Highlight the column next to EVI_YEARLY RATING 1-100 titled COLLEGE1, column N.



- b. On the **Home** tab, click on the **Insert** command in the cells grouping.
 - c. Select "Insert Sheet Columns"

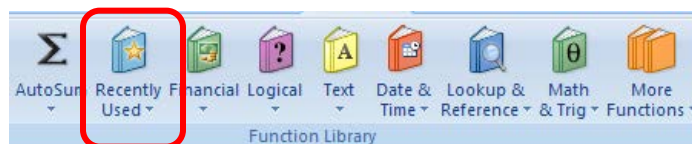


2. Title column N "UA GROUP".

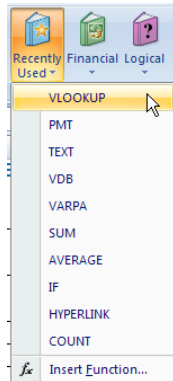
M	N	O
EVI YEARLY RATING 1-100	UA GROUP	COLLEGE 1
76		CIT
66		CIT
93		CIT
71		CIT

3. Click into the first cell in the new column (UA GROUP).

4. Open the **Formulas** tab.



5. This time open the Recently Used category.



6. Functions that you've used are placed in the recently used. Since we just used VLOOKUP, it is at the top of the list.

7. The **Function Arguments** form will open.

	L	M	N	O	P
UNIT	VOL_COUNT GROUPING	EVI YEARLY RATING 1-100	UA GROUP	COLLEGE 1	COLLEGE1 _DESC
0	#N/A	76	=VLOOKUP()	CIT	Carnegie Inst
0	#N/A	66		CIT	Carnegie Inst
0	#N/A	93		CIT	Carnegie Inst

Function Arguments

VLOOKUP

Lookup_value = any

Table_array = number

Col_index_num = number

Range_lookup = logical

=

Looks for a value in the leftmost column of a table, and then returns a value in the same row from a column you specify. By default, the table must be sorted in an ascending order.

Lookup_value is the value to be found in the first column of the table, and can be a value, a reference, or a text string.

Formula result =

[Help on this function](#)

OK Cancel

8. The Lookup value will be the first value in the EVI YEARLY RATING 1-100 column. Click on that first value.

	L	M	N	O	P
JNT	VOL_COUNT GROUPING	EVI YEARLY RATING 1-100	UA GROUP	COLLEGE 1	COLLEGE1 _DESC
0	#N/A	76	=VLOOKUP(M2)	CIT	Carnegie Inst

Function Arguments

VLOOKUP

Lookup_value M2 = 76

9. A dotted line appears around the cell containing the value. The location of the cell is placed in the Lookup_value field. The value in the cell is displayed to the right of the field.

Function Arguments

VLOOKUP

Lookup_value M2 = 76

Table_array = number

Col_index_num = number

Range_lookup = logical

Looks for a value in the leftmost column of a table, and then returns a value in the same row from a column you specify. By default, the table must be sorted in an ascending order.

Lookup_value is the value to be found in the first column of the table, and can be a value, a reference, or a text string.

Formula result =

[Help on this function](#)

OK Cancel

10. Click in the Table_array field, then open the worksheet tab

	A	B	C	D	E	F	G	H	I	J	K	L
1	Avg. Amount	Grouping		Total Amt	Grouping		VOL_COUNT	Grouping		EVI Start	EVI End	UA GROUP
2	1.00	1Avg: 1 - 999		1.00	Tot: 1 - 999			1 Vol: 1 - 4		1	69	A
3	1,000.00	2Avg: 1,000 - 2,999		1,000.00	Tot: 1,000 - 2,999			5 Vol 5 - 9		70	79	B
4	3,000.00	3Avg: 3,000 - 4,999		3,000.00	Tot: 3,000 - 4,999			10 Vol 10+		80	89	C
5	5,000.00	4Avg: 5,000 - 9,999		5,000.00	Tot: 5,000 - 9,999					90	100	D
6	10,000.00	5Avg: 10,000 - 19,999		10,000.00	Tot: 10,000 - 24,999							
7	20,000.00	6Avg: 20,000 - 29,999		25,000.00	Tot: 25,000 - 49,999							
8	30,000.00	7Avg: 30,000 - 39,999		50,000.00	Tot: 50,000 - 99,999							
9	40,000.00	8Avg: 40,000 - 49,999		100,000.00	Tot: 100,000 - 499,999							
10	50,000.00	9Avg: 50,000 - 99,999		500,000.00	Tot: Over 500,000							
11	100,000.00	10Avg: Over 100,000										

11. Go to the EVI Start. This grouping starts all the way over in Column J.

J	K	L
EVI Start	EVI End	UA GROUP
1	69	A
70	79	B
80	89	C
90	100	D

12. Our Lookup value in this file will be the *EVI Start* value, therefore the start value must be our first column in the Table_array.

13. Click into the Column J designator to see the cursor change into a black down arrow.

J	K	L
EVI Start	EVI End	UA GROUP
1	69	A
70	79	B
80	89	C
90	100	D

14. Hold the mouse key down and move to column L.

J	K	L
EVI Start	EVI End	UA GROUP
1	69	A
70	79	B
80	89	C
90	100	D

15. The data we want is in the 3rd column of our Table_array.

16. Click into the Col_index_num field. Enter a 3.

Function Arguments

VLOOKUP

Lookup_value: M2 = 76

Table_array: 'Gift Groupings'!J:L = {...}

Col_index_num: 3 = 3

Range_lookup: = logical

Formula result = 3

Help on this function

OK Cancel

17. Click in the Range_lookup field.

Function Arguments

VLOOKUP

Lookup_value: M2 = 76

Table_array: 'Gift Groupings'!J:L = {...}

Col_index_num: 3 = 3

Range_lookup: 1 = TRUE

Formula result = 3

Help on this function

OK Cancel

18. Our result should be “B” for the EVI YEARLY RATING 1-100

M	N
EVI YEARLY RATING 1-100	UA GROUP
76	B

19. In this case, we are not searching for an exact value, so you can leave the field blank, enter the word true or enter a 1 (as shown here) which translates to true.

J	K	L
EVI Start	EVI End	UA GROUP
1	69	A
70	79	B
80	89	C
90	100	D

Value 76 is not in the table array, so it uses the next largest value that is less than or equal to 76. 70 is less than 76 so it selects the UA GROUP of B.

20. Copy the formula down the rows in the column.

21. If you need to enter a new range in the UA Group, the Lookup value column (in this example, EVI Start) must be in order (numeric/character). **For instance, let's say we add a new range of 60-69 = E, the file should look like this:**

J	K	L
EVI Start	EVI End	UA GROUP
1	59	A
60	69	E
70	79	B
80	89	C
90	100	D

22. The Lookup value is in numerical order. Now look at the UA GROUP column in the Potential Donor Listing worksheet.

M	N
EVI YEARLY RATING 1-100	UA GROUP
76	B
66	E
93	D
71	B
10	A
93	D

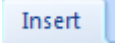
New Range

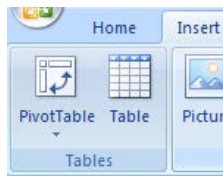
Pivot Table

Now let's look at how Pivot Tables might be used with non-financial data.

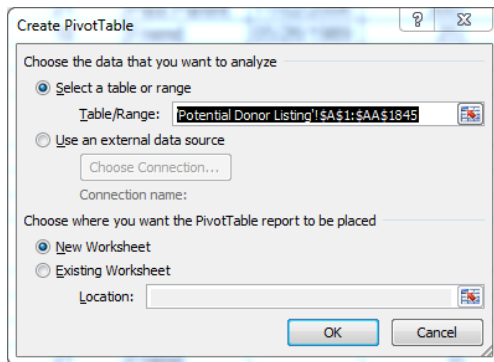
Do you remember how to start the Pivot Table?

Starting the PivotTable

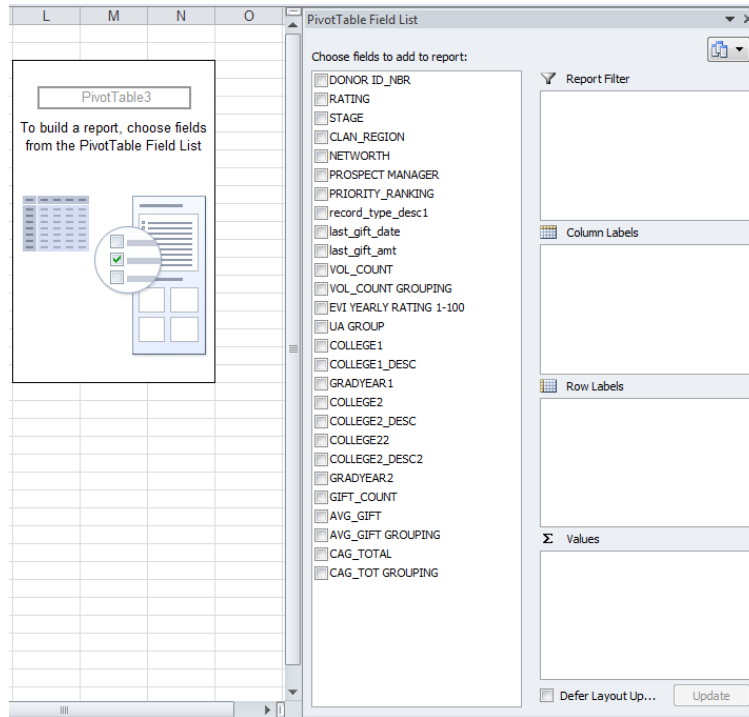
1. Click anywhere in the data.
2. Go to the ribbon and open the  tab. Click on the PivotTable icon.



3. Accept the defaults on the Create PivotTable form by clicking on the  button.



4. Excel opens a new worksheet so we can begin creating our Pivot Table.

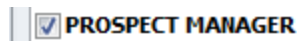


Creating a Simple Pivot Table

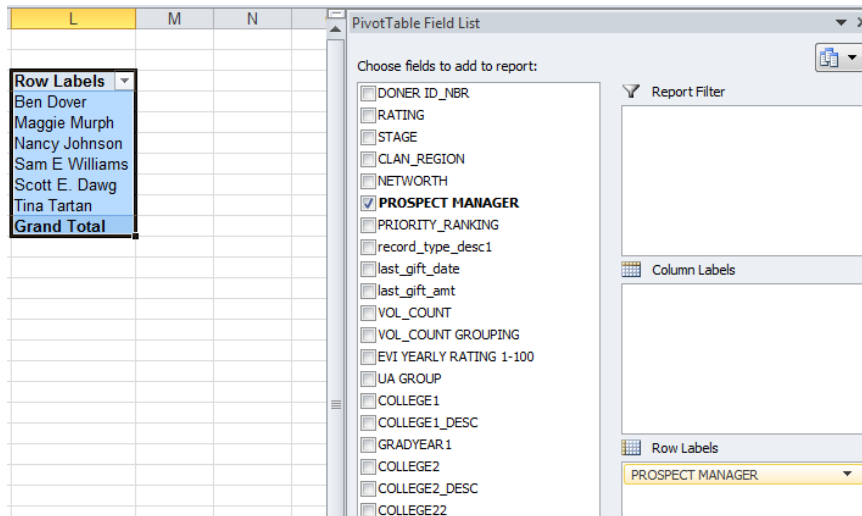
When dealing with non-financial data, rather than summarizing the data, the analysis is more geared to counting.

For instance, in the file are potential donors, in fact there are 1,844 potential donors. Each donor has a unique ID number. Each donor is assigned to a prospect manager. Suppose we wanted to see how many donors each manager has.

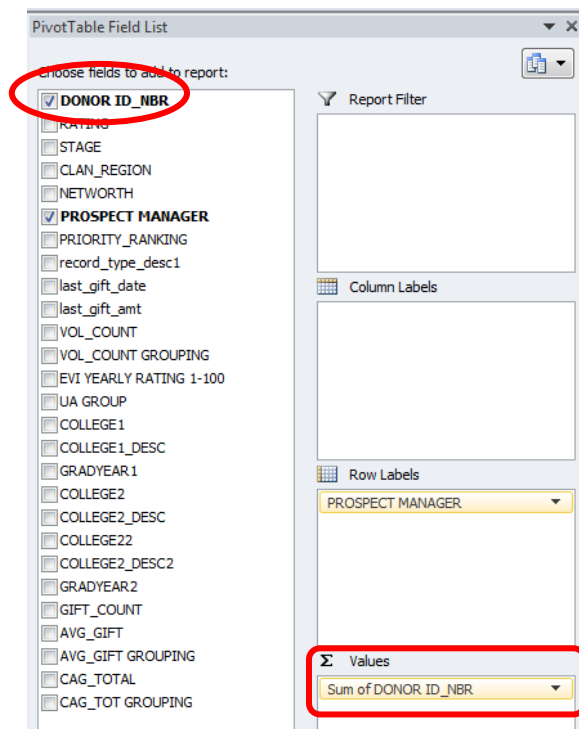
1. Select the Prospect Manager by clicking in the box to the left of Prospect Manager in the PivotTable Field List.



2. Prospect Manager is a character field so Excel placed it in the Row Labels and the Prospect Manager is now in the Pivot Table.



3. We want to know how many donors each Prospect Manager has. Let's select the field **DONOR ID_NBR**. ☒ **DONOR ID_NBR**
4. Selecting the **DONOR ID_NBR** caused the following to happen:

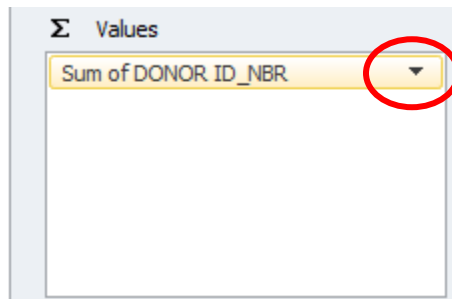


- a. The field name became bold as shown above.
- b. Because DONOR ID_NBR is numerical, Excel dropped the field into the Values pane.

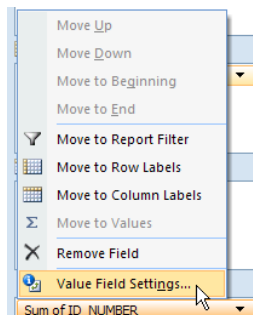
- c. Excel also summed the DONOR ID NBR for each Prospect Manager as shown in the Pivot Table.

Row Labels	Sum of DONOR ID_NBR
Ben Dover	14555677
Maggie Murph	36476813
Nancy Johnson	31565079
Sam E. Williams	36302379
Scott E. Dawg	13880988
Tina Tartan	12745191
Grand Total	145526127

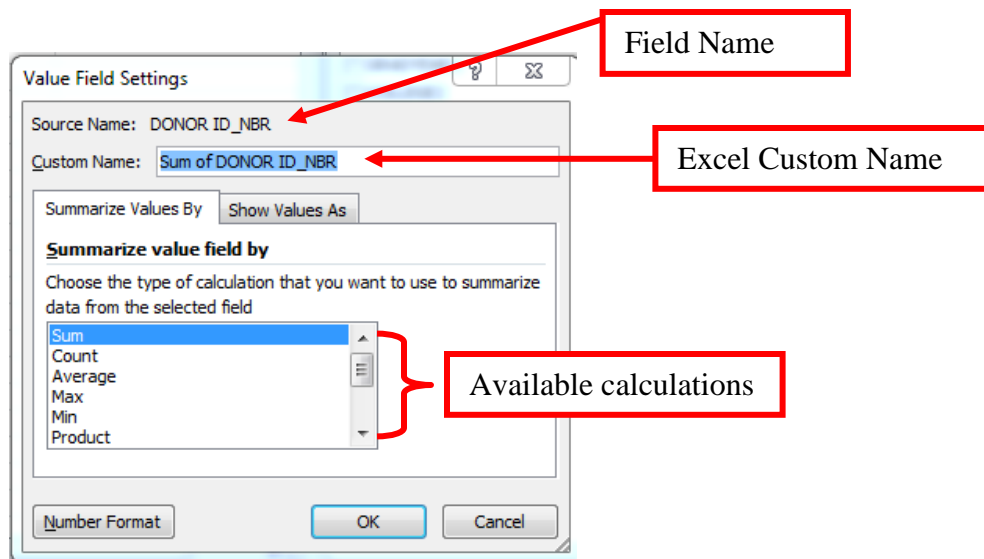
5. The summing function is not meaningful to this data. We really want to count the number of donors each prospect manager has.
6. In the Values pane, click on the down arrow to the right of the Sum of DONOR ID_NBR



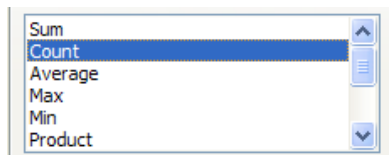
7. A list of options for this field will display.



8. Select *Value Field Settings...*



9. From the list of available calculations, highlight *Count*.



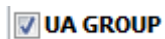
10. Click on the  button.

Row Labels	Count of DONOR ID_NBR
Ben Dover	277
Maggie Murph	251
Nancy Johnson	347
Sam E Williams	534
Scott E. Dawg	268
Tina Tartan	167
Grand Total	1844

11. We now know how many donors assigned to each manager.

Adding Another Field

12. Let's add the UA GROUP to the Pivot Table.



13. The UA GROUP now appears in the Pivot Table.

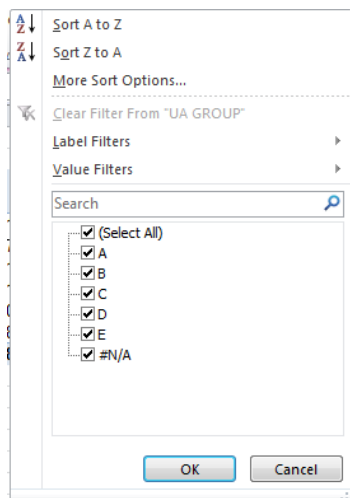
Row Labels	Count of DONOR ID_NBR
Ben Dover	277
A	69
B	35
C	30
D	126
E	11
#N/A	6
Maggie Murph	251
A	45
B	48

14. Let's move the UA GROUP to the Column Label. Do you remember how?

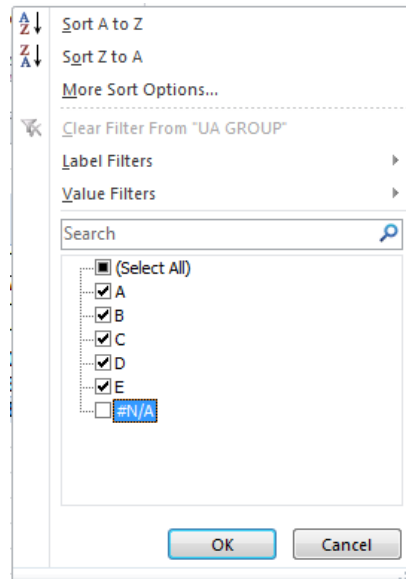
Count of DONOR ID_NBR	Column						
Row Labels	A	B	C	D	E	#N/A	Grand Total
Ben Dover	69	35	30	126	11	6	277
Maggie Murph	45	48	55	62	17	24	251
Nancy Johnson	87	80	70	76	31	3	347
Sam E Williams	133	54	111	203	21	12	534
Scott E. Dawg	52	30	36	126	20	4	268
Tina Tartan	20	19	25	93	8	2	167
Grand Total	406	266	327	686	108	51	1844

15. The #N/A column consists of donors that had a zero in the EVI YEARLY RATING 1-100 column. Perhaps for this analysis we want to exclude the #N/A column.

- a. Go to the PivotTable Field List click the down arrow to the right of the field name UA GROUP.



- b. Click in the box next to #N/A to unselect it.



- c. Notice that the box preceding (Select All) is automatically unchecked.

- d. Click on the  button.

Count of DONOR ID_NBR		Column Labels					
Row Labels	A	B	C	D	E	Grand Total	
Ben Dover	69	35	30	126	11	271	
Maggie Murph	45	48	55	62	17	227	
Nancy Johnson	87	80	70	76	31	344	
Sam E Williams	133	54	111	203	21	522	
Scott E. Dawg	52	30	36	126	20	264	
Tina Tartan	20	19	25	93	8	165	
Grand Total	406	266	327	686	108	1793	

- e. The #N/A column is gone and the totals are adjusted.

- f. The filter icon appears next to the UA GROUP field.



16. Let's take a look at the potential donors under Maggie Murph. Do you remember how to view the details that make up 227 in the Grand Total?

DONOR ID_NBR	RATING	STAGE	CLAN REGION	NETWORTH	PROSPECT MANAGER	PRIORITY RANKING	record type desc1	last gift date	last gift amt	VOL COUNT	VOL COUNT GROUPING
191026	P1: \$10K-\$1	Qualificat	PA - Pittsburgh		Maggie Murph		Alumni		0	0	#N/A
107421	O1: \$25K-\$1	HEP Q/NC	Raleigh	GREATER THAI	Maggie Murph	99	Alumni		0	0	#N/A
88699	O1: \$25K-\$1	Qualification		\$250,000 - \$499	Maggie Murph	99	Alumni	12/29/2008	50	0	#N/A
213433	P1: \$10K-\$1	Qualificat	PA - Pittsburgh		Maggie Murph		Alumni		0	0	#N/A

Thank you for attending the Excel Advanced Training. For additional training opportunities, please visit <https://www.cmu.edu/finance/training/index.html>