## Letter of Interest – Sunflower Oil

April, 4, 2025

Dear Colleague,

PalTur is a team of partners who promote international commerce and source globally and we request your price for an RFQ for Sunflower Oil to Mersin, Turkey as a private label:

**Product:** Refined Sunflower Oil

**Trail Order**

**Quantities:** 3 x 20’ containers, 21 MT each in Flexitanks**.** Estimated Total quantity is 63 MT

**Shipping Terms:** FOB - Dar El-Salam , Tanzania

**Price:** USD 900 per MT,

**Payment terms:**  Payment will be made via SWIFT as Proforma invoice with 10% deposit prior to order commencement and 90% at port of loading against shipping documents.

**Annaull Order**

**Only If the quality of the Trail Order will be acceptable by the buyer will we proceed to the annual order**

**Quantities:**  ~ total 5000 MT monthly

**There are two packing options with a possible mix of the the two:**

**Option 1**  
**Packing:** 1 lt, 2 lt, 3 lt 4 lt, 5 lt in PE Bottles & 20 lt Plastic Jerry Cans

**Price:** USD 970 per MT

**Payment terms:** 30% in advance + 70% upon BOL (SBLC for the 70% is optional)

**Max available QTY:** 1000 MT per week

**Option 2**

**Packing:**  24000 kg Flexi Bags

**Price:** USD 930 per MT

**Payment terms:** 10% in advance + 90% upon BOL (SBLC for the 90% is optional).

**Max available QTY:** 1250 MT per week

**Shipping Terms:** CIF Mersin Turkey

**Country of Origin:** Tanzania

**Specifications: Refined Sunflower Oil Grade A**

| **Use:** | **Cooking** |
| --- | --- |
| **Shelf Life:** | **24 Months** |
| **Grade:** | **First-Class Quality** |
| **Color:** | **Yellow** |
| **Cultivation type:** | **Common** |
| **PHYSICAL PROPERTIES** | |
| **Refractive index:** | **1.465-1.475 at 40 deg.** |
| **Density:** | **0.91-0.92 g/cm 3 at 20 deg.** |
| **Volatile matter:** | **Max.0.07 % at 105 deg.** |
| **Taste :** | **Excellent** |
| **Odor :** | **None - not sensed** |
| **Appearance:** | **No residue at 40 deg.** |
| **Cold test:** | **Min.48 hours at 0 deg.** |
| **Colour:** | **Max.1.2 Yellow, lovibond tintometer 5/20 inch** |
| **CHEMICAL SPECIFICATIONS** | |
| **Peroxide:** | **0.2 meq/KG. Of oil** |
| **% soap** | **0.0005** |
| **% unsaponifiable matter:** | **Max.0.12** |
| **Impurities:** | **None** |
| **% saturated fat(-ty acids):** | **8-12** |
| **% unsaturated fat(-ty acids):** | **87-91** |
| **% free fatty acids (ffa):** | **Max 0.1** |
| **% ash (\*):** | **Max.0.05** |
| **Saponification value:** | **190.32 koh/g. Of oil** |
| **Iron :** | **< 0.02 mg/lt** |

Our customer is interested in a trial shipment of 3 containers, and if successful, shipments will increase to ~5000 mt monthly.

We are looking forward to working with you and a prosperous relationship.

Thank you!  
  
**Yousef Mohamad Obaid**

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