

# Understanding and Applying Logistic Regression

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MODELLING RELATIONSHIPS BETWEEN VARIABLES  
USING REGRESSION

# Overview

**Given causes, predict probability of effects - that's logistic regression**

**Linear regression and logistic regression are similar, yet quite different**

**Unlike linear regression, logistic regression can be used for categorical y-variables**

**Forecasting and classifying are important applications of logistic regression**

# Playing the Odds with Logistic Regression

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“I love deadlines. I love the whooshing noise they make as they go by.”

**Douglas Adams**

# Two Approaches to Deadlines



**Start 5 minutes before deadline**

Good luck with that



**Start 1 year before deadline**

Maybe overkill

Neither approach is optimal

# Starting a Year in Advance

Probability of meeting the deadline



100%

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Probability of getting other important work done

0%

# Starting Five Minutes in Advance

Probability of meeting the deadline

0%



Probability of getting other important work done

100%



# The Goldilocks Solution

## Work fast

Start very late and hope  
for the best

## Work smart

Start as late as possible  
to be sure to make it

## Work hard

Start very early and do  
little else

As usual, the middle path is best



# Working Smart

Probability of meeting the deadline



95%

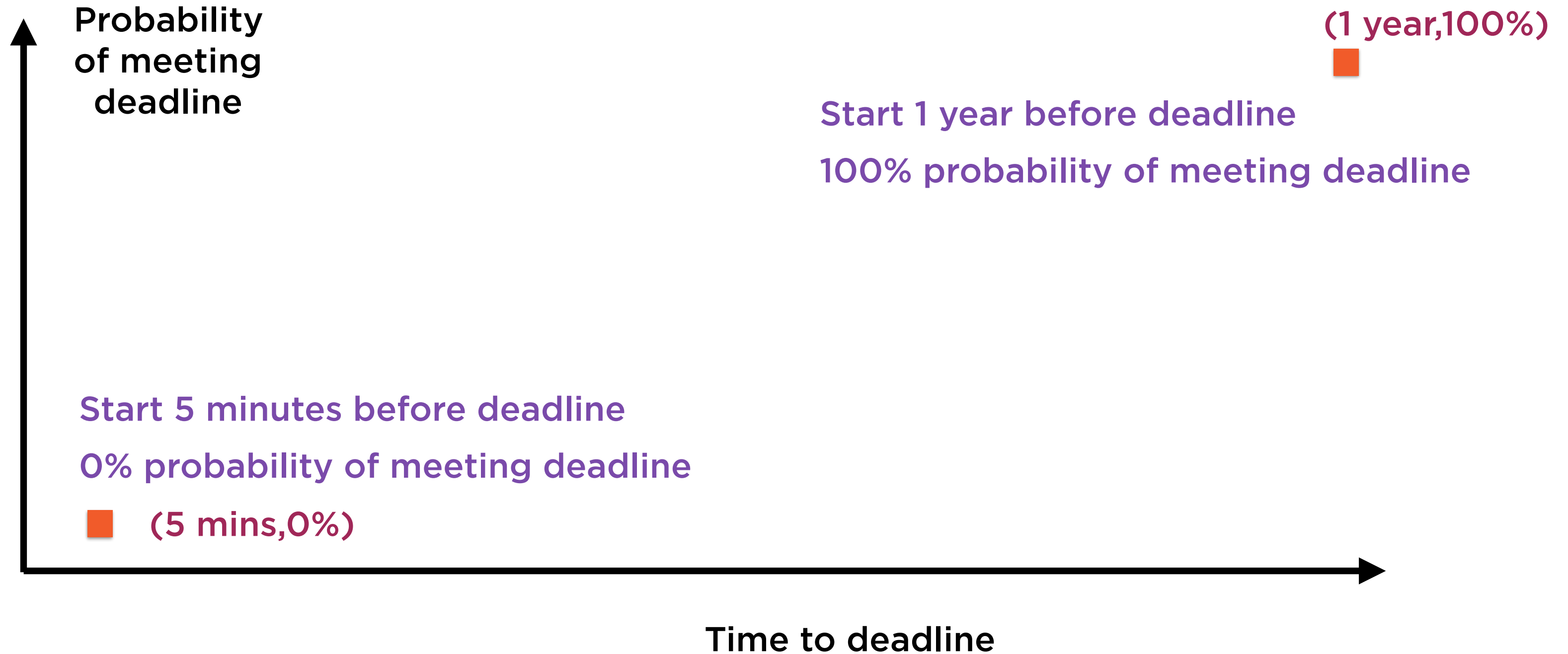


Probability of getting other important work done

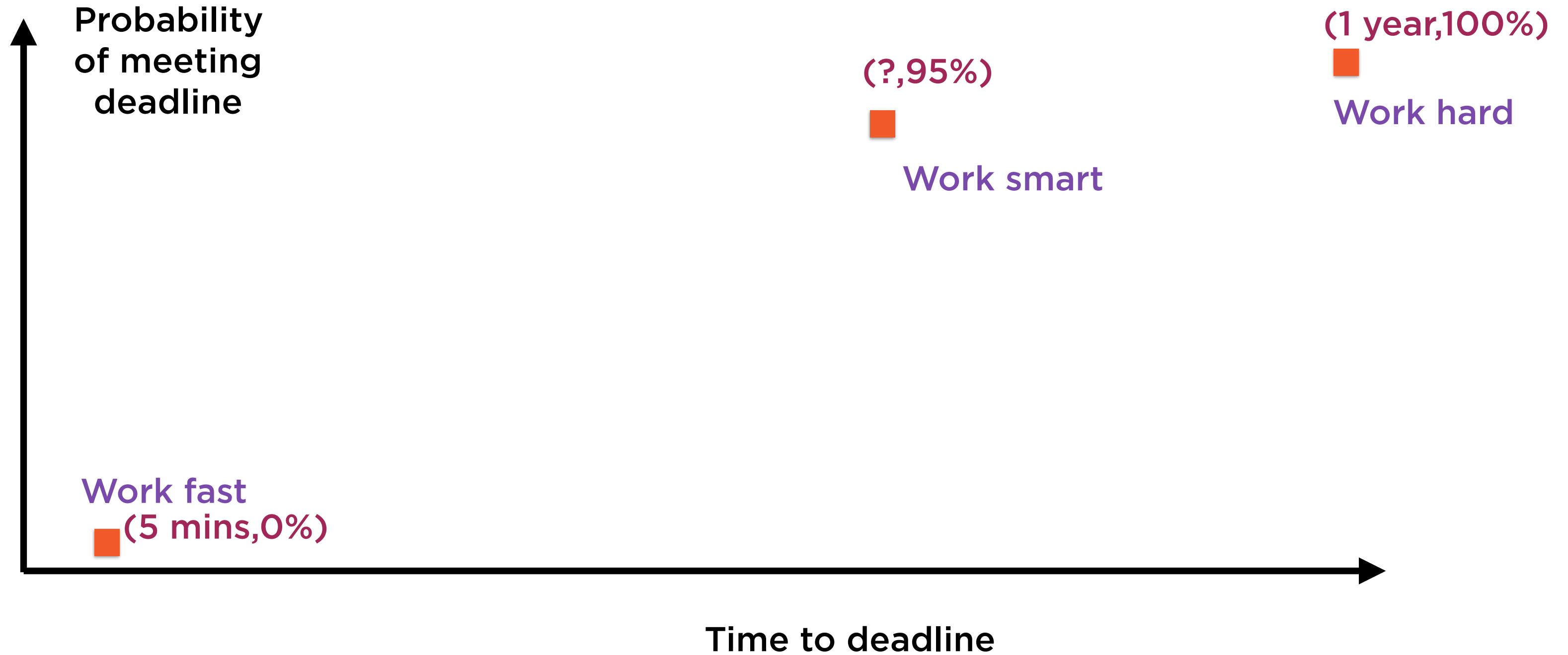


95%

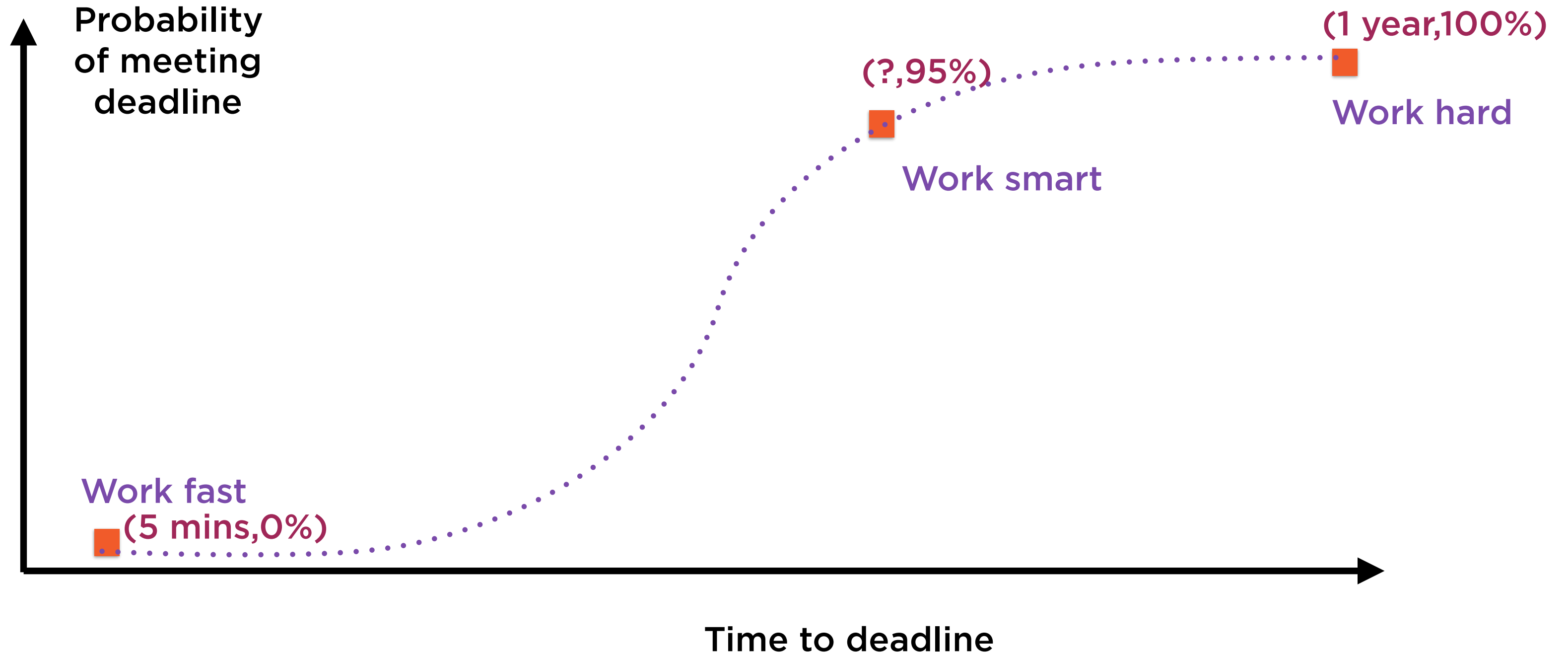
# Working Hard, Fast, Smart



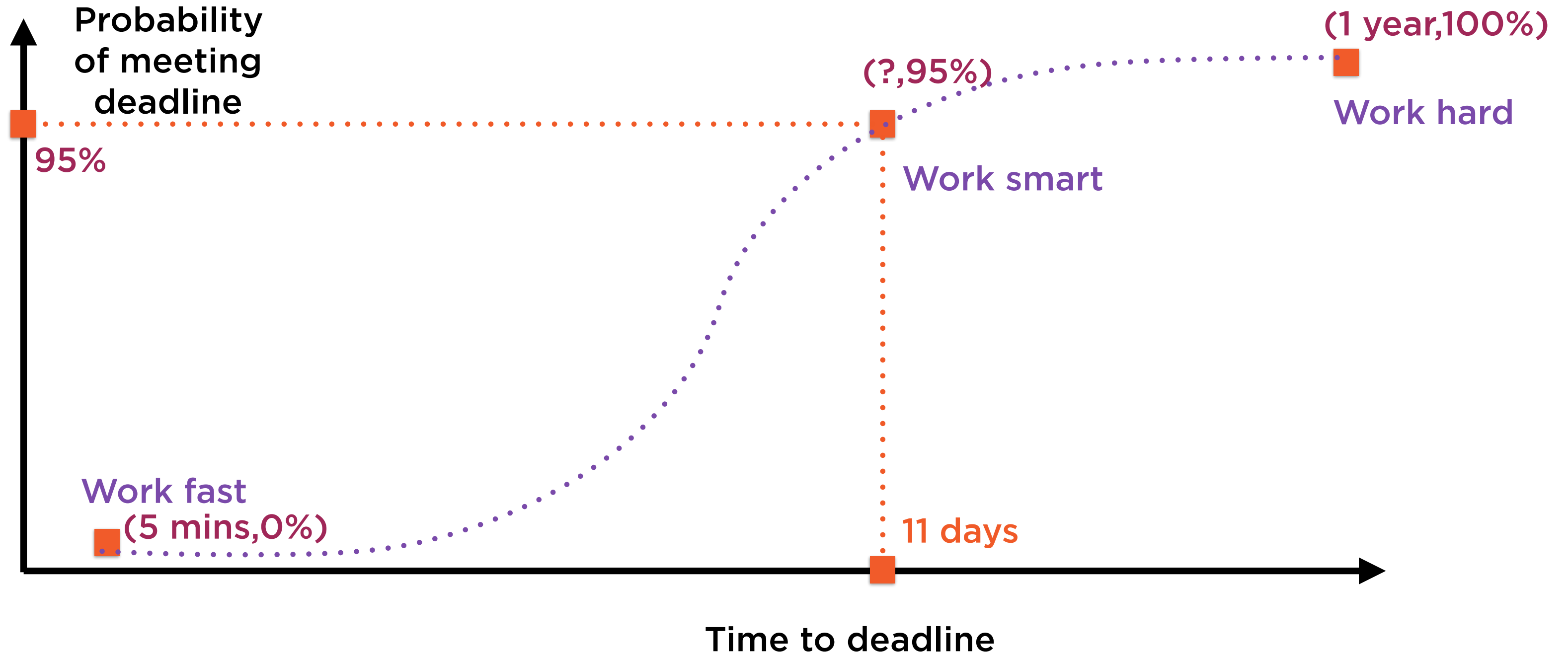
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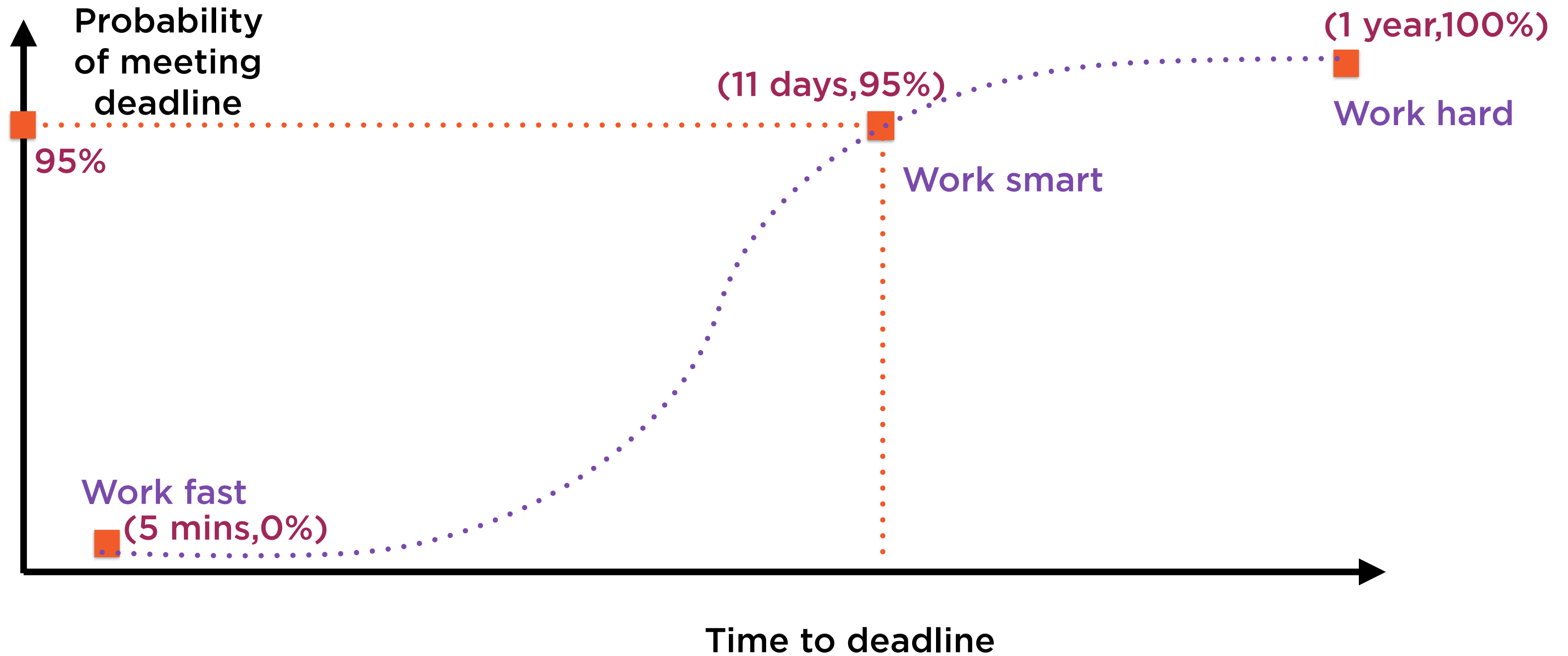
# Working Hard, Fast, Smart



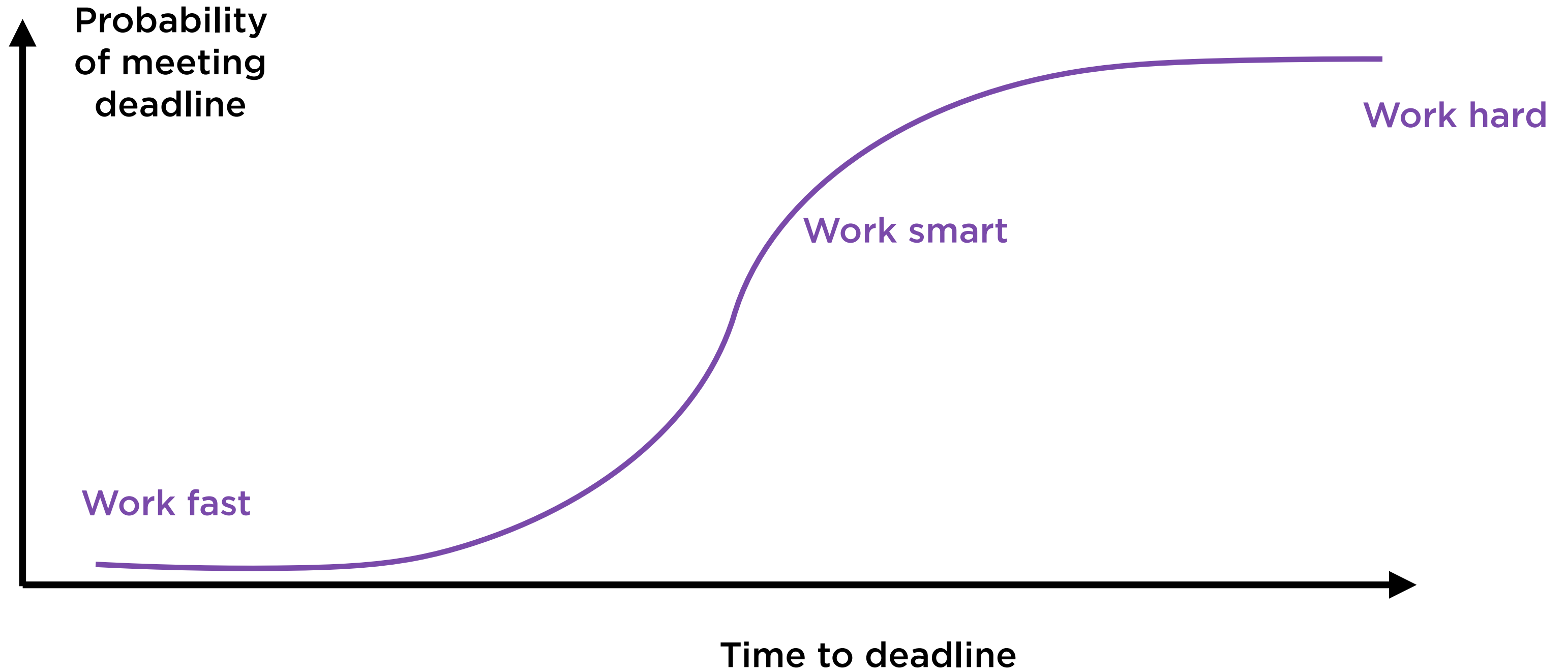
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# Working Hard, Fast, Smart



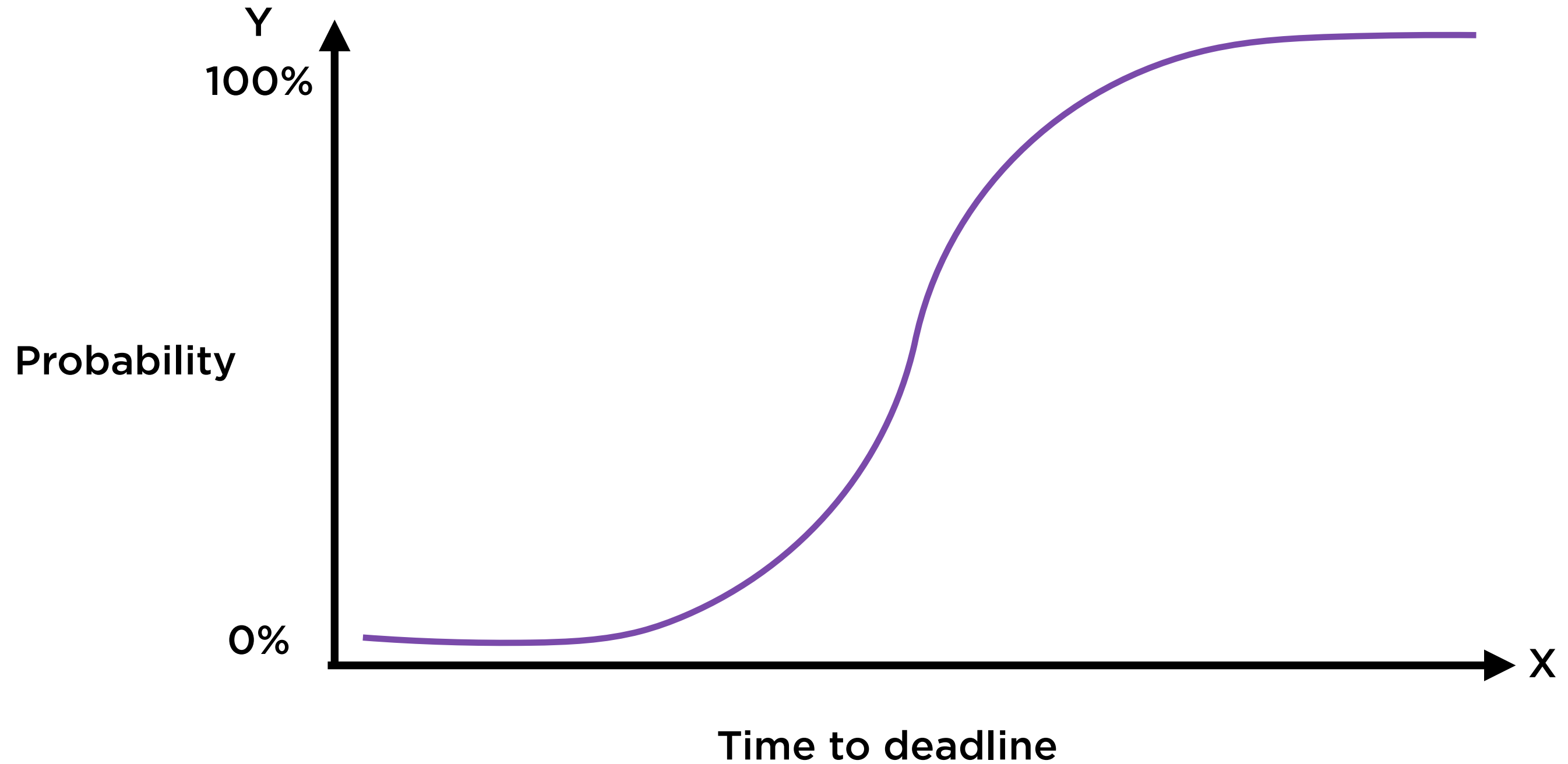
# Working Hard, Fast, Smart



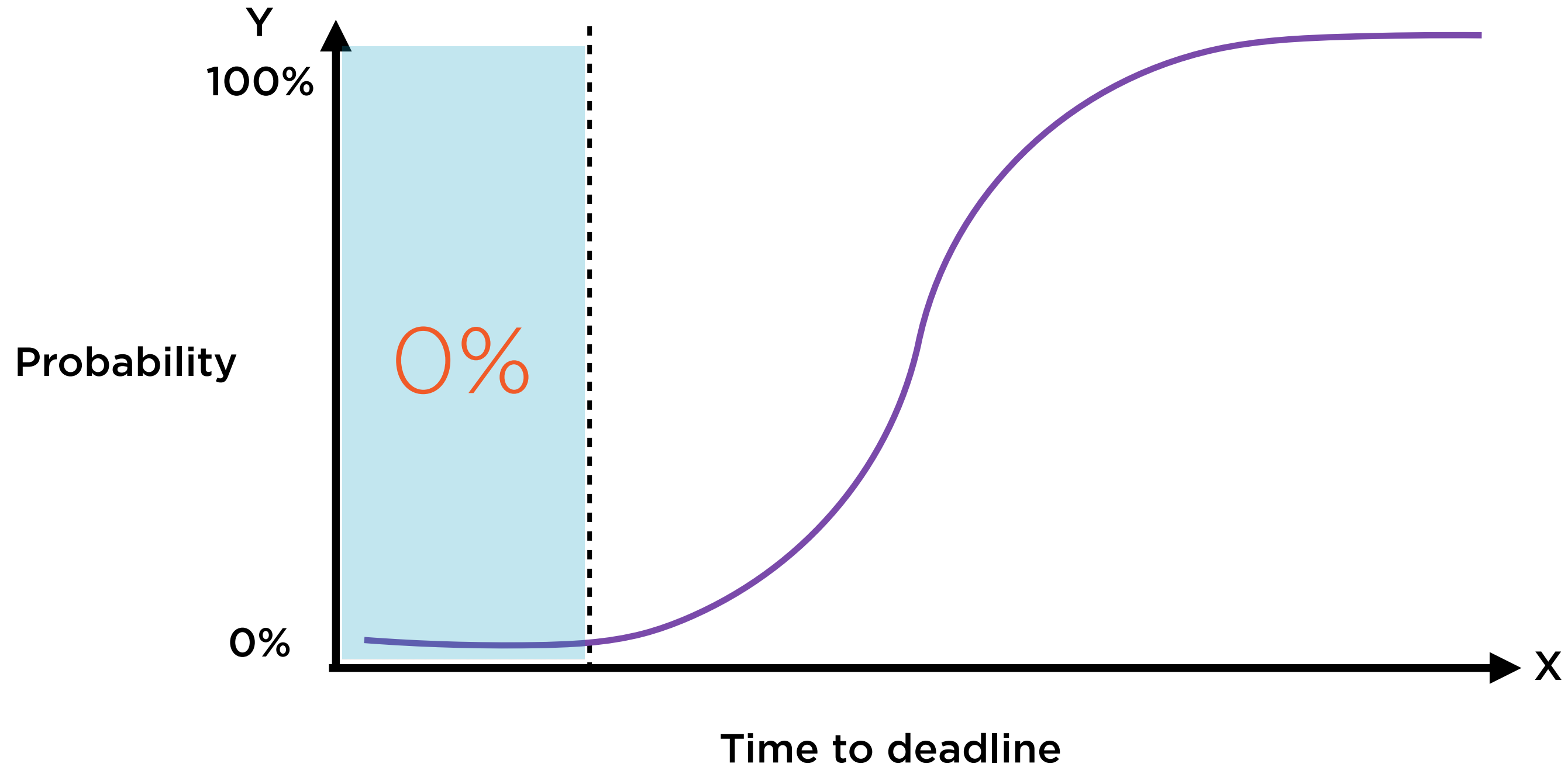
Logistic Regression helps find how probabilities are changed by actions



# Working Smart with Logistic Regression

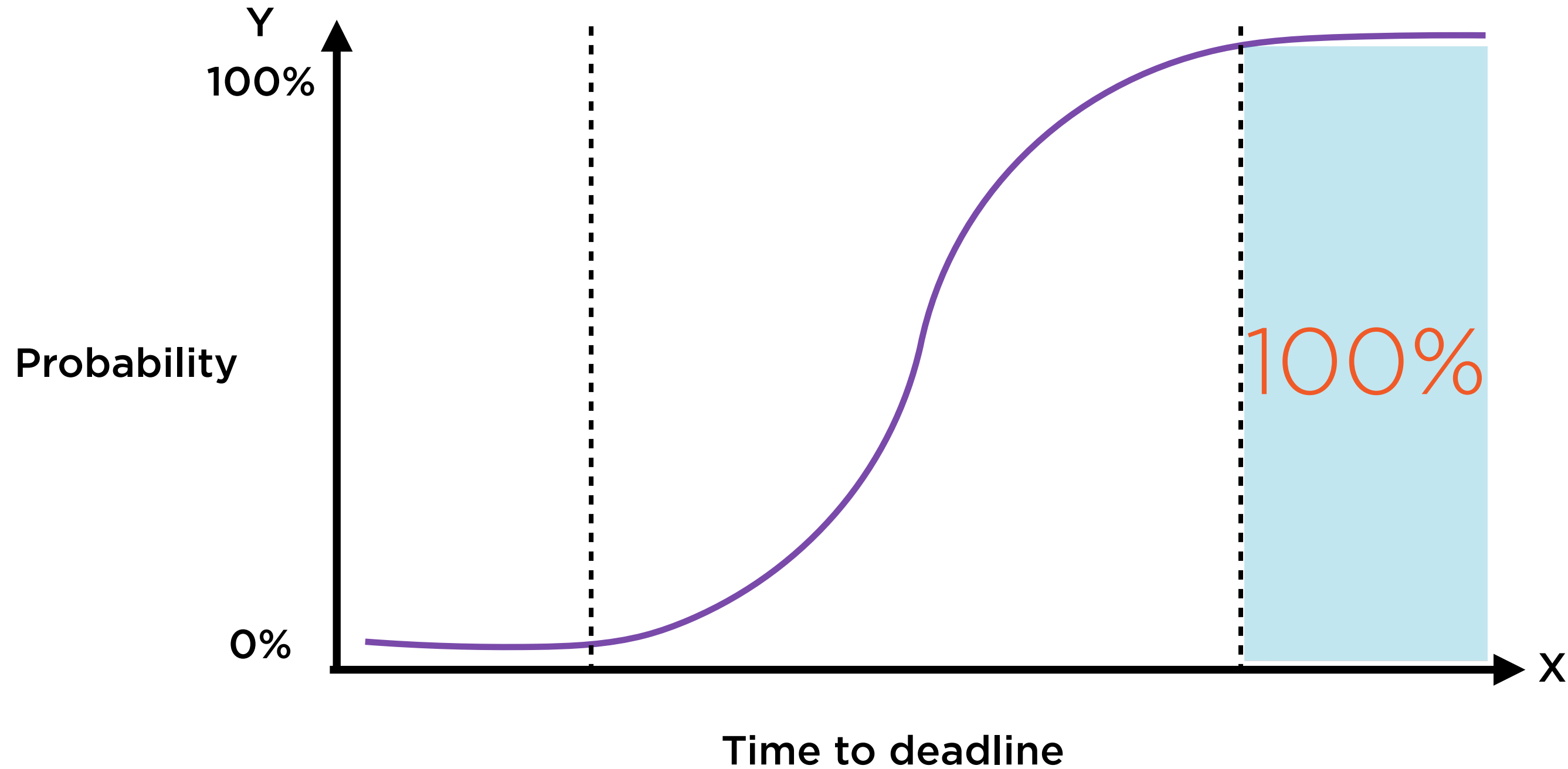


# Working Smart with Logistic Regression



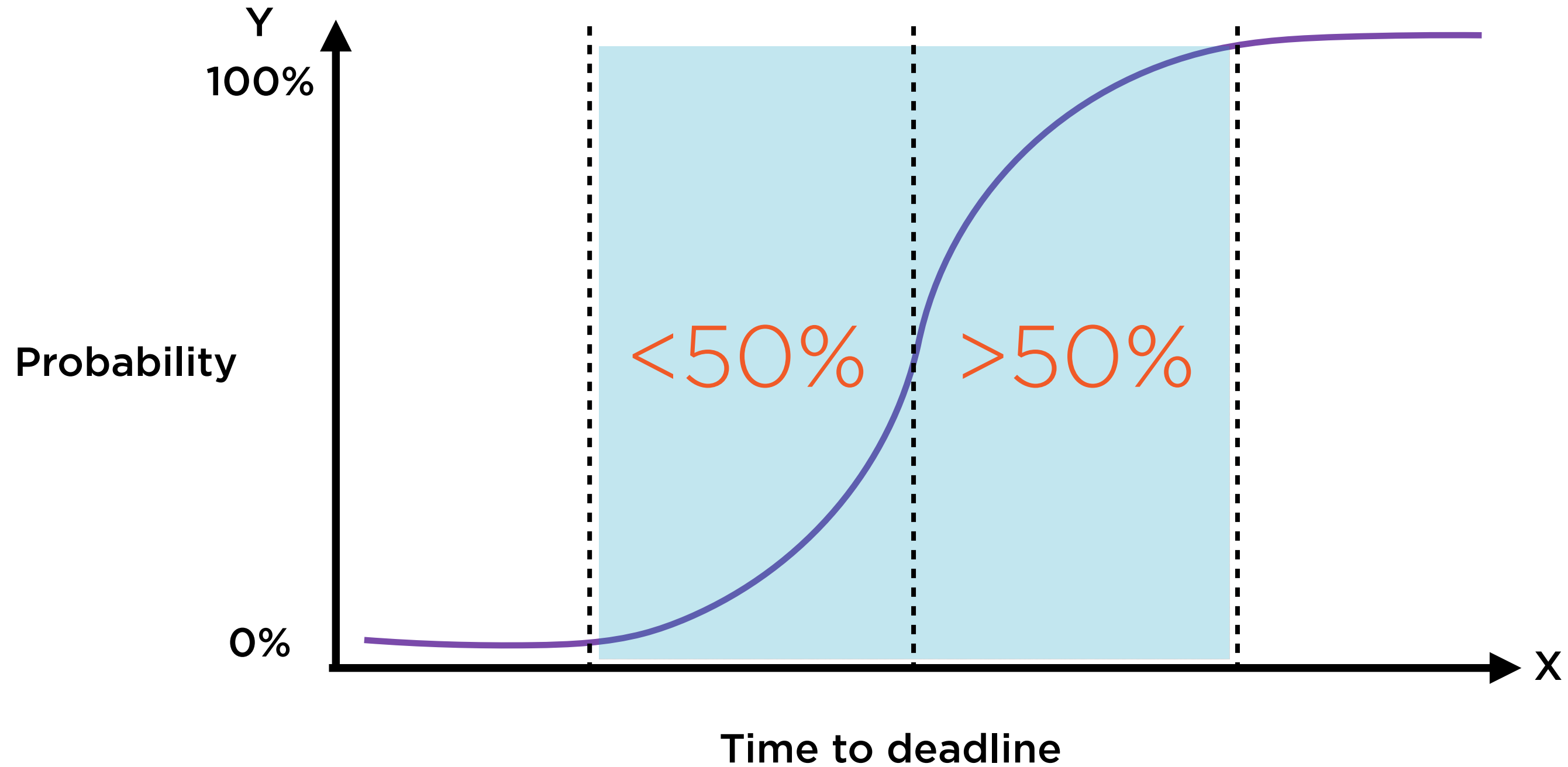
**Start too late, and you'll definitely miss**

# Working Smart with Logistic Regression

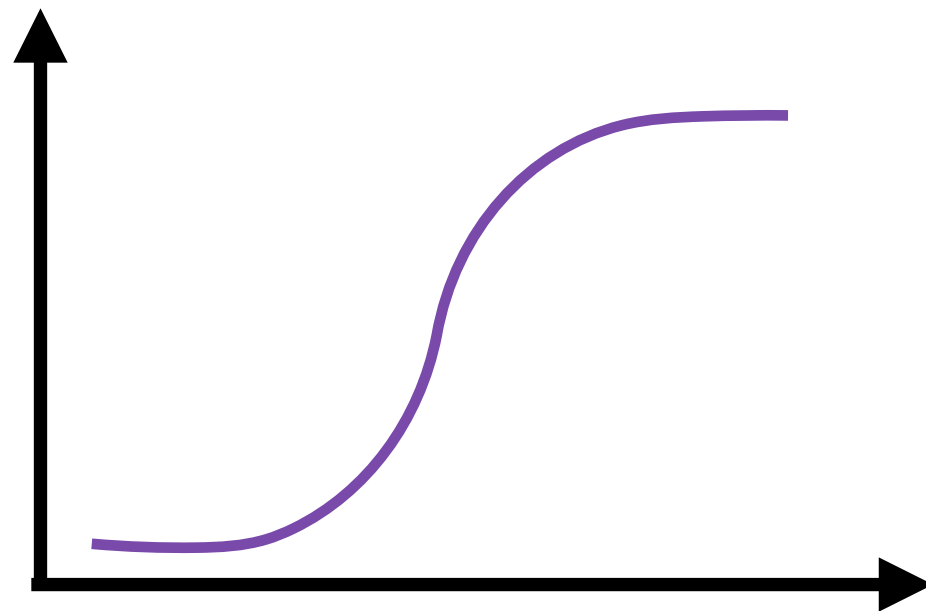


**Start too early, and you'll definitely make it**

# Working Smart with Logistic Regression



**Working smart is knowing when to start**



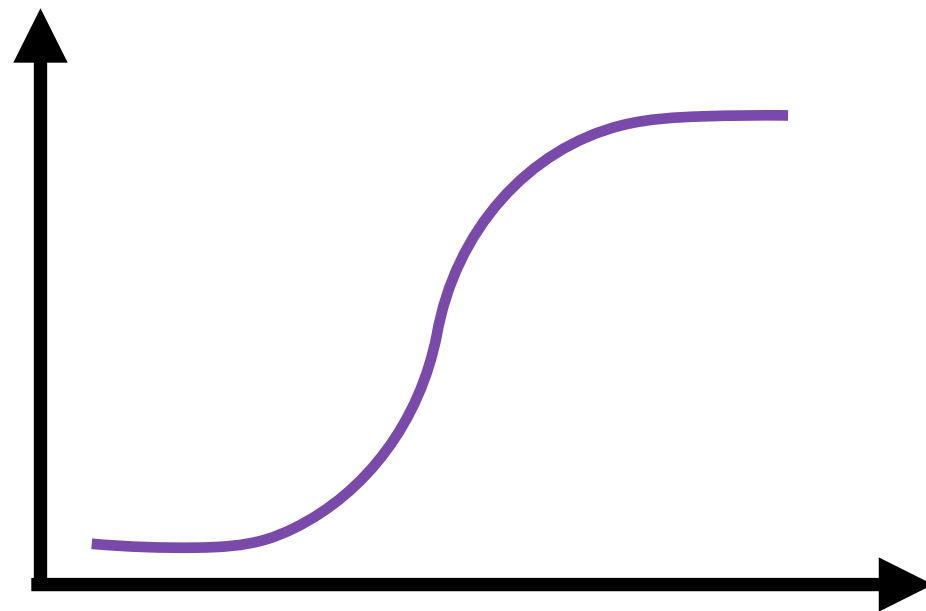
**Y-axis: probability of meeting deadline**

**X-axis: time to deadline**

**Meeting or missing deadline is binary**

**Probability curve flattens at ends**

- floor of 0
- ceiling of 1



**y: hit or miss? (0 or 1?)**

**x: start time before deadline**

**$p(y)$  : probability of  $y = 1$**

# Categorical and Continuous Variables

## Continuous

Can take an infinite set of values  
(height, weight, income...)

## Categorical

Can take a finite set of values (Male/  
Female, Day of week...)

Categorical variables that can take just two  
values are called **binary variables**

Logistic Regression helps estimate how **probabilities** of **categorical variables** are influenced by **causes**



# Working Smart with Logistic Regression

Probabilities

$p(y)$

Categorical  
Variables

$y$

Causes

$x$

**Logistic Regression helps estimate how probabilities of categorical variables are influenced by causes**

# Hitting Deadlines

Probability of  
hitting deadline

$p(y)$

Deadline: Hit or  
miss?

$y = 1 \text{ or } 0$

Time of starting  
work

$x$

**Logistic Regression helps estimate how probabilities of categorical variables are influenced by causes**

# Surviving the Titanic

Probability of  
surviving  
shipwreck

$p(y)$

Survive or die?

$y = 1$  or  $0$

Gender, age, class  
of ticket

$x_1, x_2, x_3$

**Logistic Regression helps estimate how probabilities of categorical variables are influenced by causes**

# Predicting Stock Markets

Probability of  
market rising  
tomorrow

$p(y)$

Up or down?

$y = 1 \text{ or } 0$

Economic growth,  
oil prices, interest  
rates...

$X_1, X_2, X_3...$

**Logistic Regression helps estimate how probabilities of categorical variables are influenced by causes**

# Applications of Logistic Regression

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# Common Applications of Logistic Regression



**Analyse**



**Allocate**



**Predict**



**Classify**

# Common Applications of Logistic Regression



**Analyse**



**Allocate**



**Predict**



**Classify**

# Analysing Consequences

**Past events**

**Observed causes**

**Actual outcomes**

**Probabilities**





## Past events

- Sinking of the Titanic
- 2008-09 subprime mortgage crisis
- Software supplier's history of meeting deadlines



## **Actual outcomes**

- 1,514 deaths, 710 survivors on the Titanic
- Several banks, hedge funds collapsed
- Billions of dollars of cost overruns



## Observed causes

- Sex, age, passenger class
- Interest rates, economic growth, oil prices
- Budget, leadership, technical know-how



## Probabilities

- Survived or perished?
- Made or lost money?
- Ship or slip?

# Who Would Survive the Titanic Shipwreck

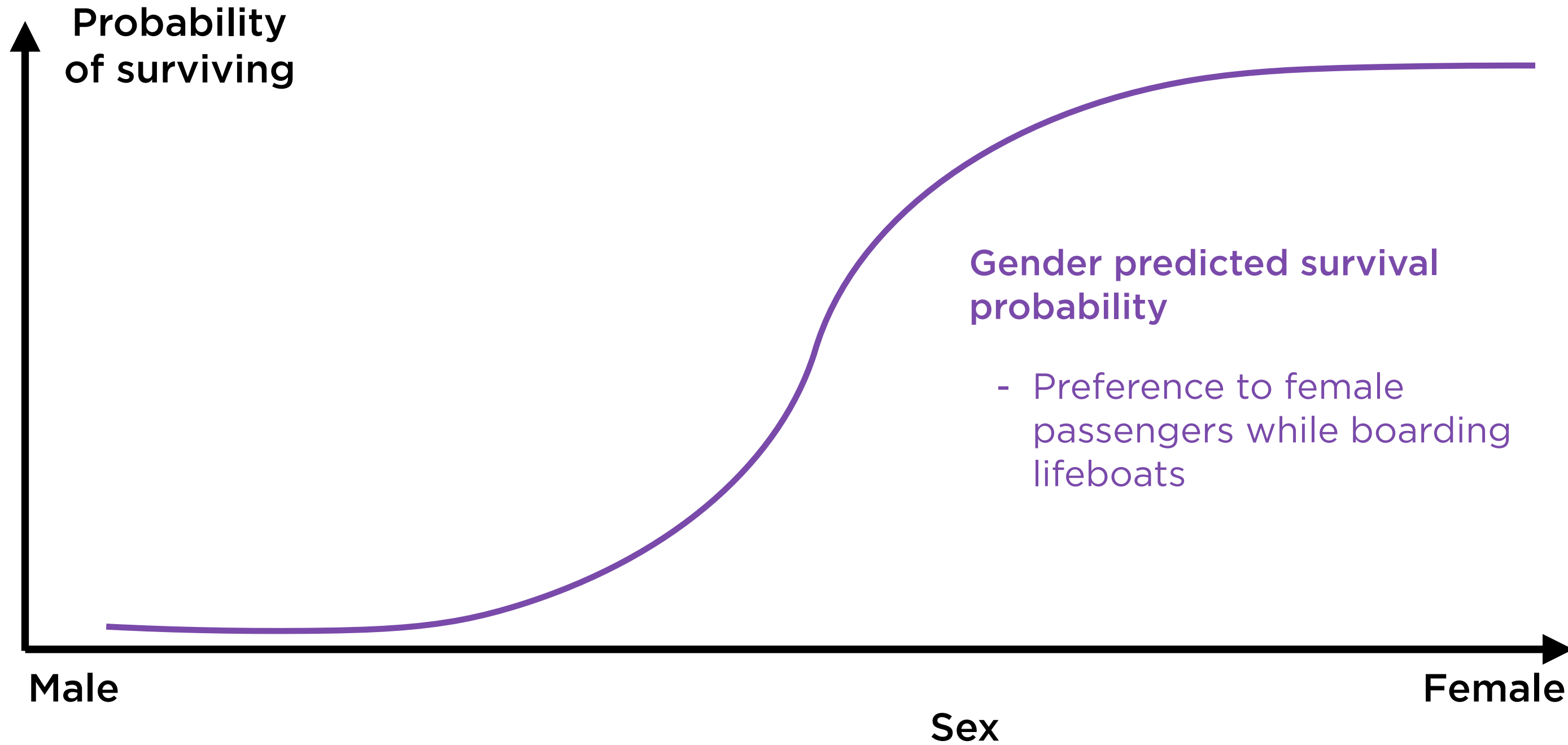


Sex

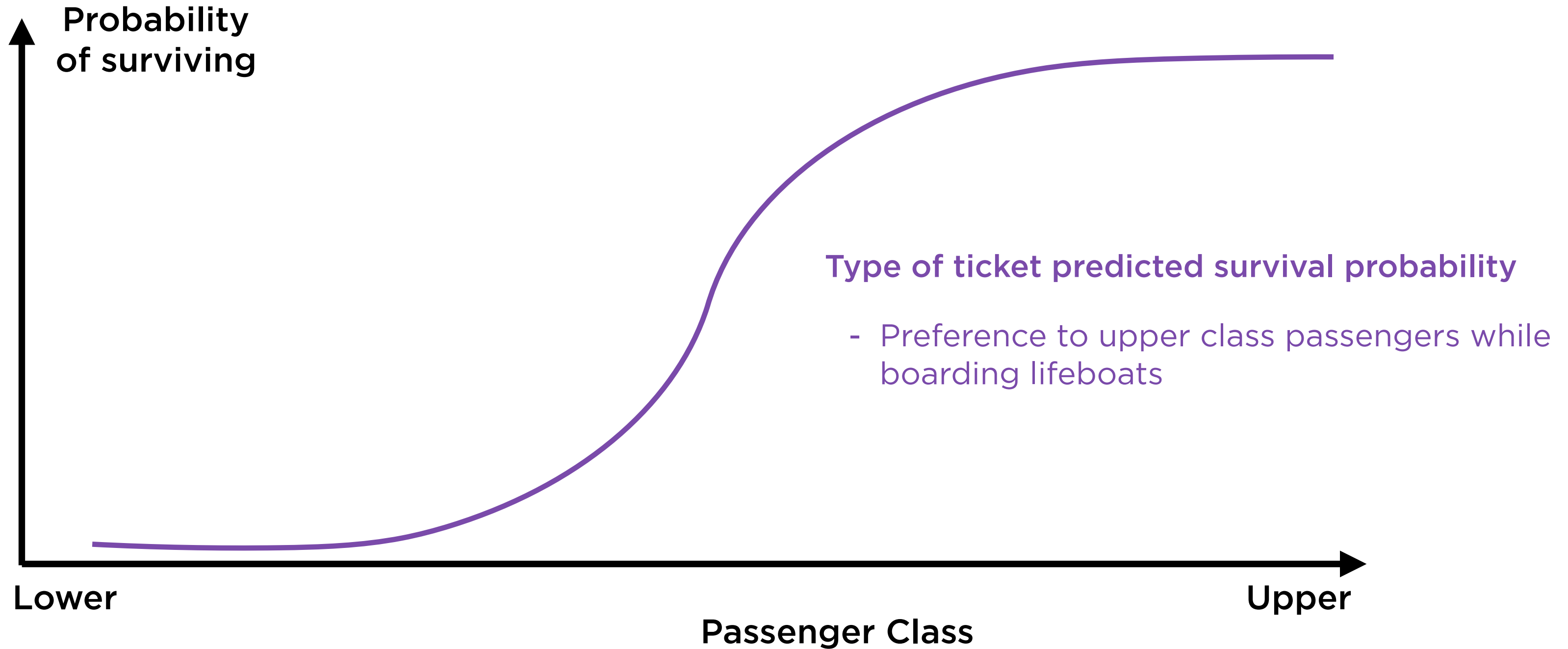
Age

Passenger class

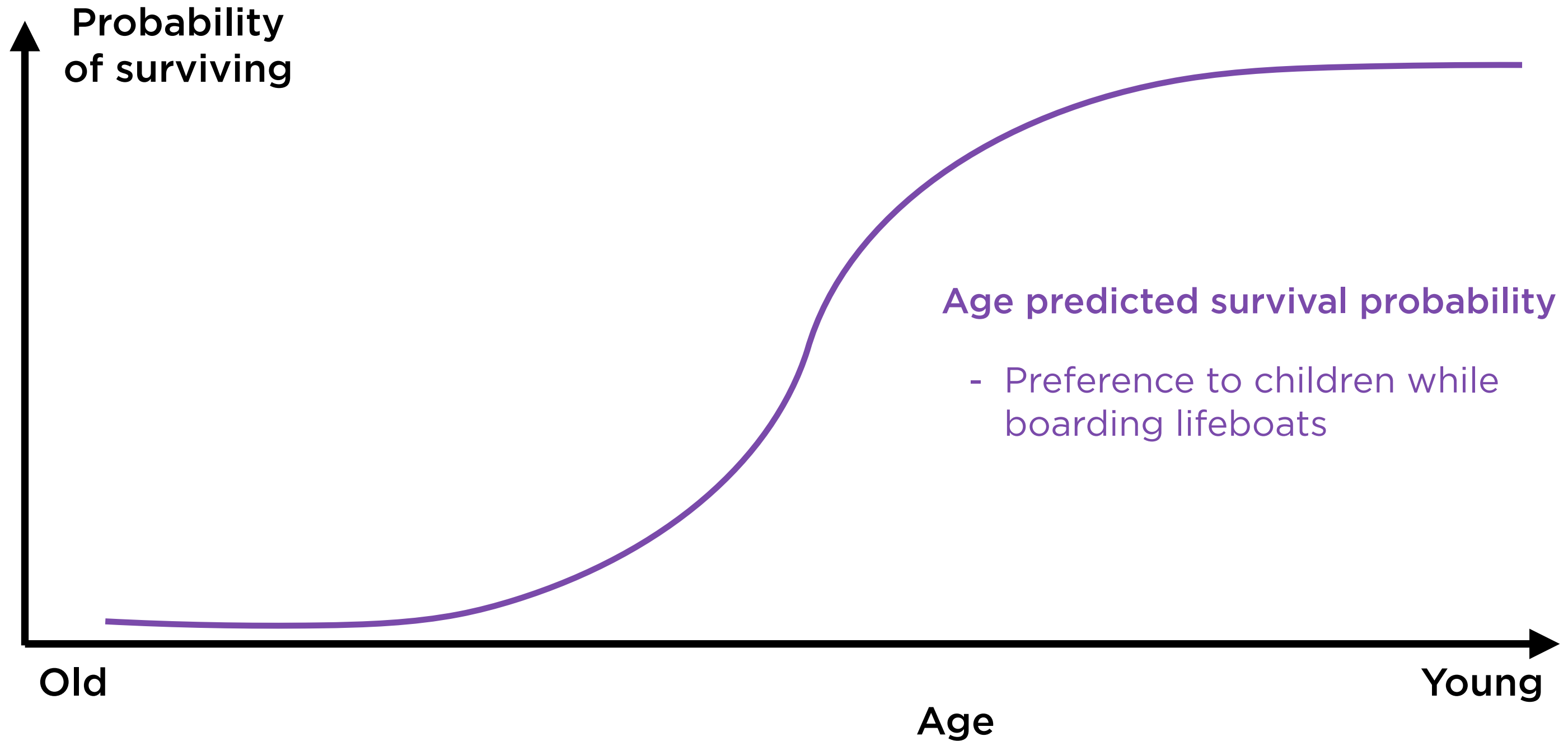
# Surviving the Titanic



# Surviving the Titanic



# Surviving the Titanic







**Only 3% of women with first class tickets perished**

**92% of men with second class tickets perished**

# Common Applications of Logistic Regression



**Analyse**



**Allocate**



**Predict**



**Classify**

# Allocating Resources

**Economic opportunities**

**Catastrophic losses**

**Resources to avoid losses**

**Probabilities**

# The Goldilocks Solution

## Work fast

Start very late and hope  
for the best

## Work smart

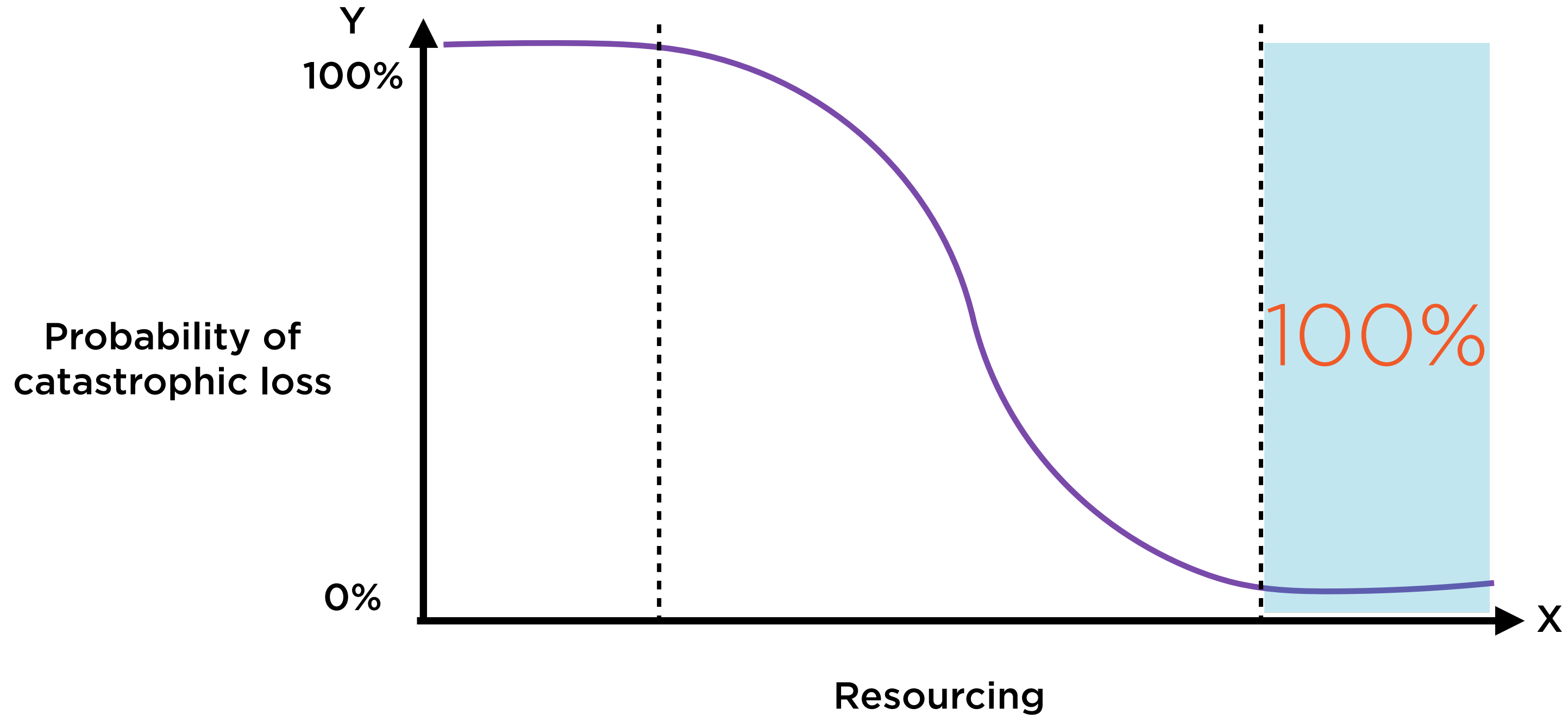
Start as late as possible  
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## Work hard

Start very early and do  
little else

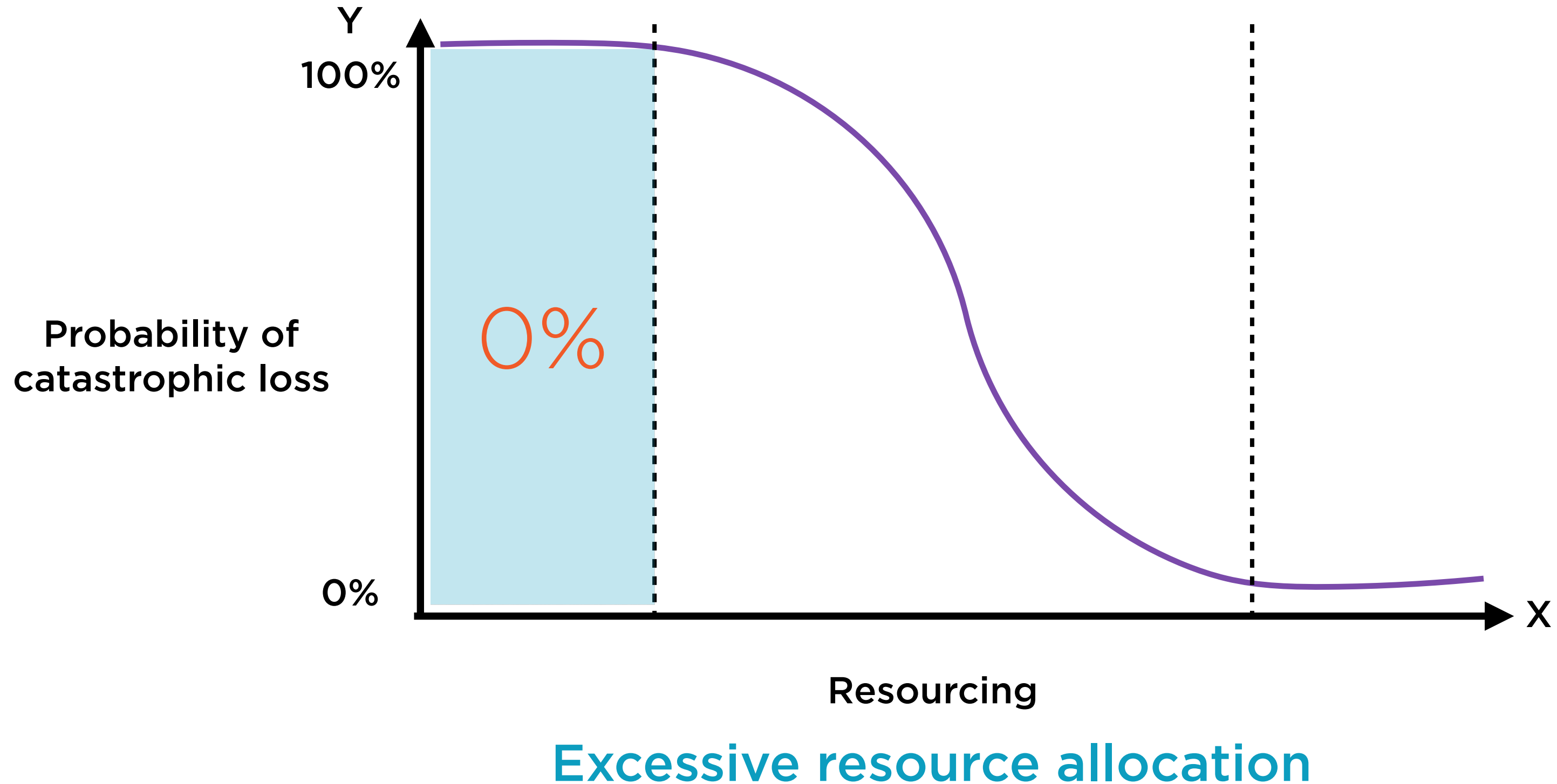
As usual, the middle path is best

# Go Big or Go Home



Inadequate resource allocation

# Nothing Ventured, Nothing Gained



# Common Applications of Logistic Regression



**Analyse**



**Allocate**



**Predict**



**Classify**

# Working Smart

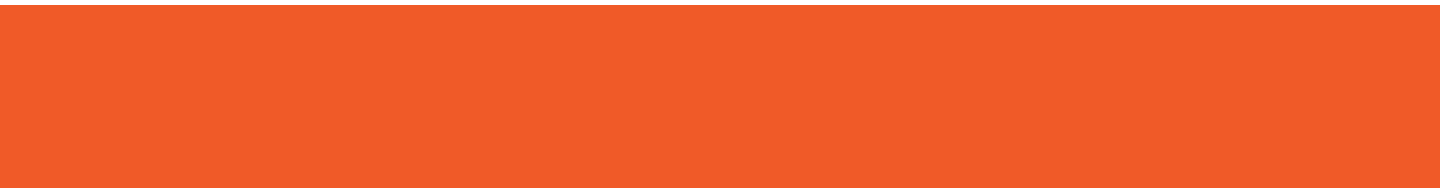
Probability of meeting the deadline



95%



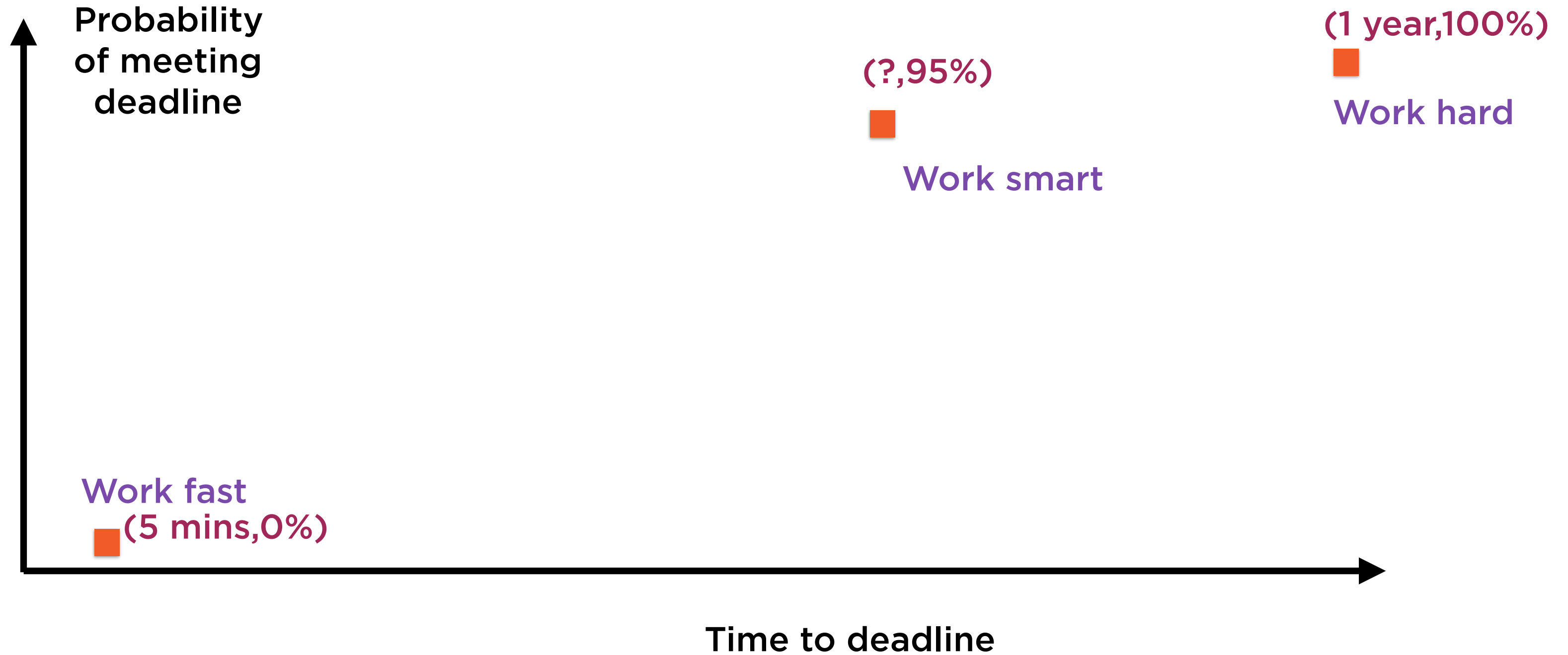
Probability of getting other important work done



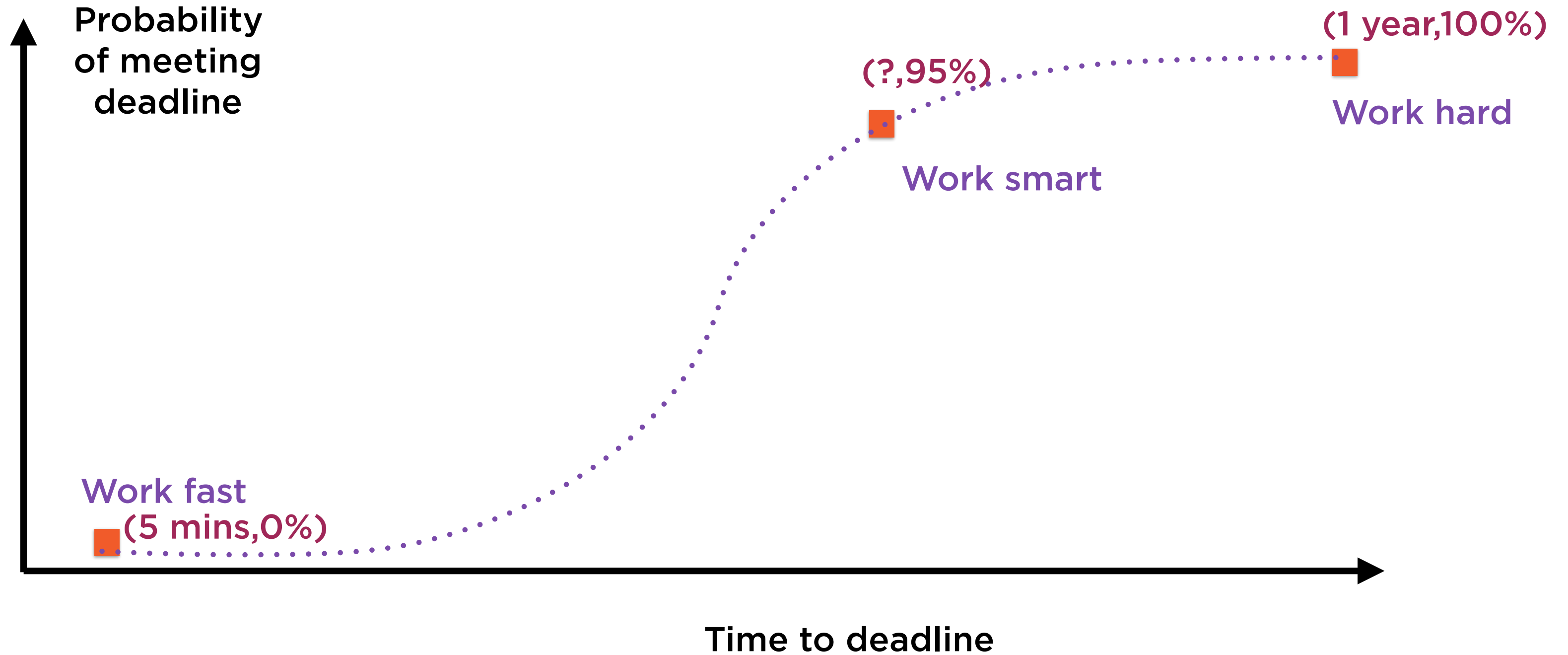
95%



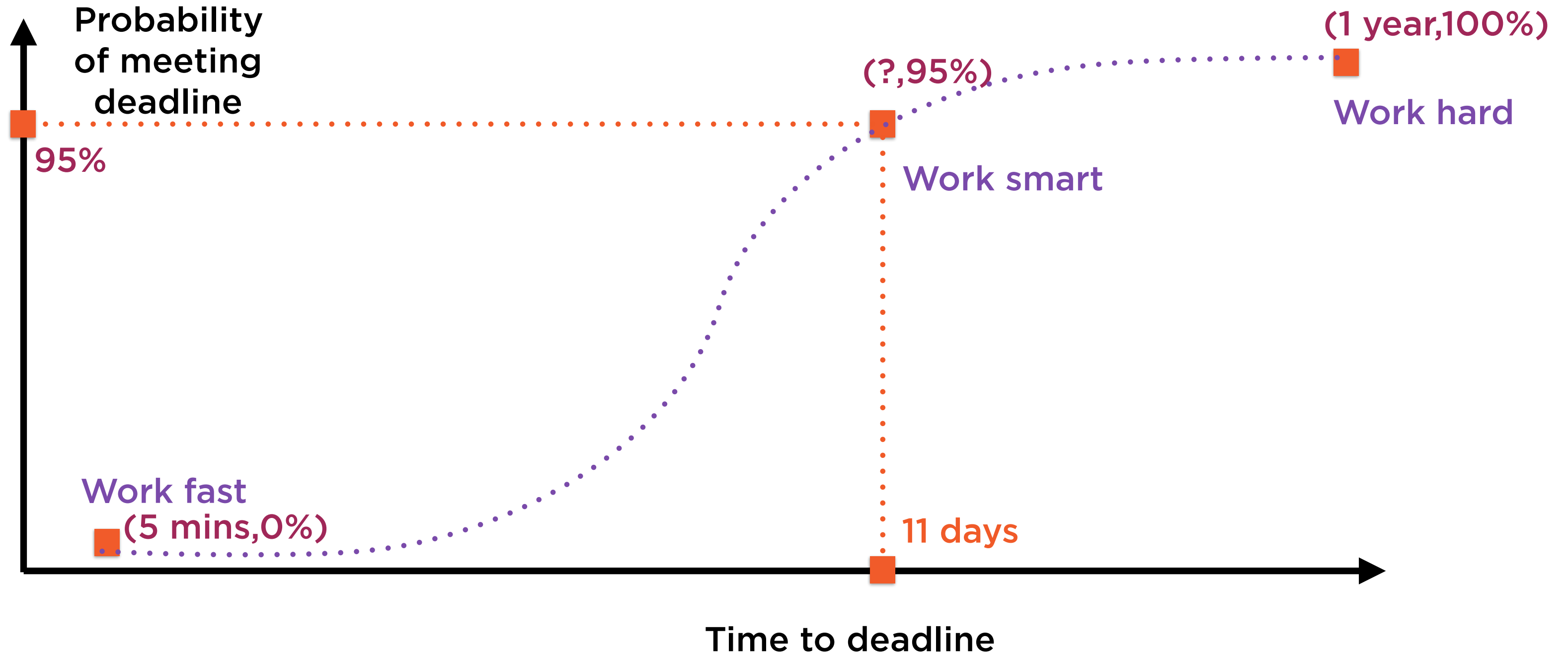
# Working Hard, Fast, Smart



# Working Hard, Fast, Smart



# Working Hard, Fast, Smart



# Predicting Future Events

**Future events**

**Possible outcomes**

**Likely causes**

**Probabilities**



## **Future events**

- Investing savings in stocks
- Applying for a job at Google



## Possible outcomes

- Make or lose money?
- Hired or not?



## Likely causes

- interest rates, global growth, politics
- interview preparedness, quality of resume, hiring environment



## Probabilities

- portfolio - up or down?
- job application - hired or not?



# Common Applications of Logistic Regression



**Analyse**



**Allocate**

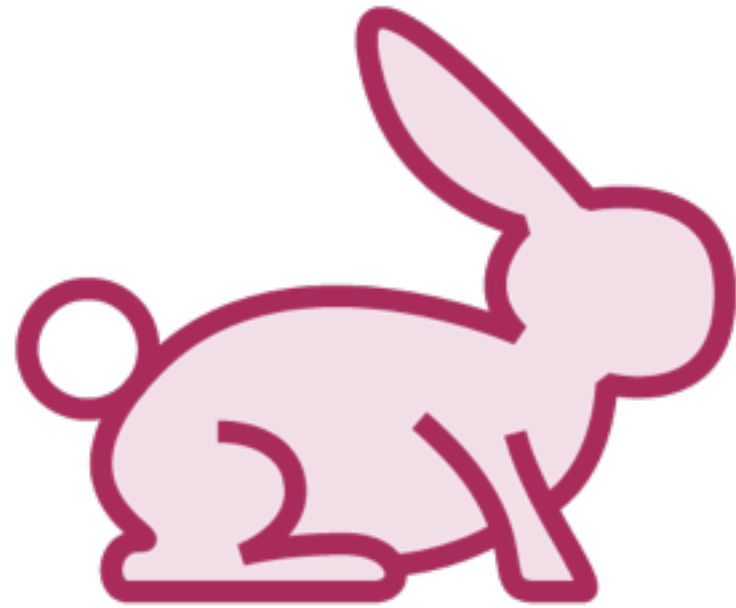


**Predict**



**Classify**

# Whales: Fish or Mammals



**Mammal**

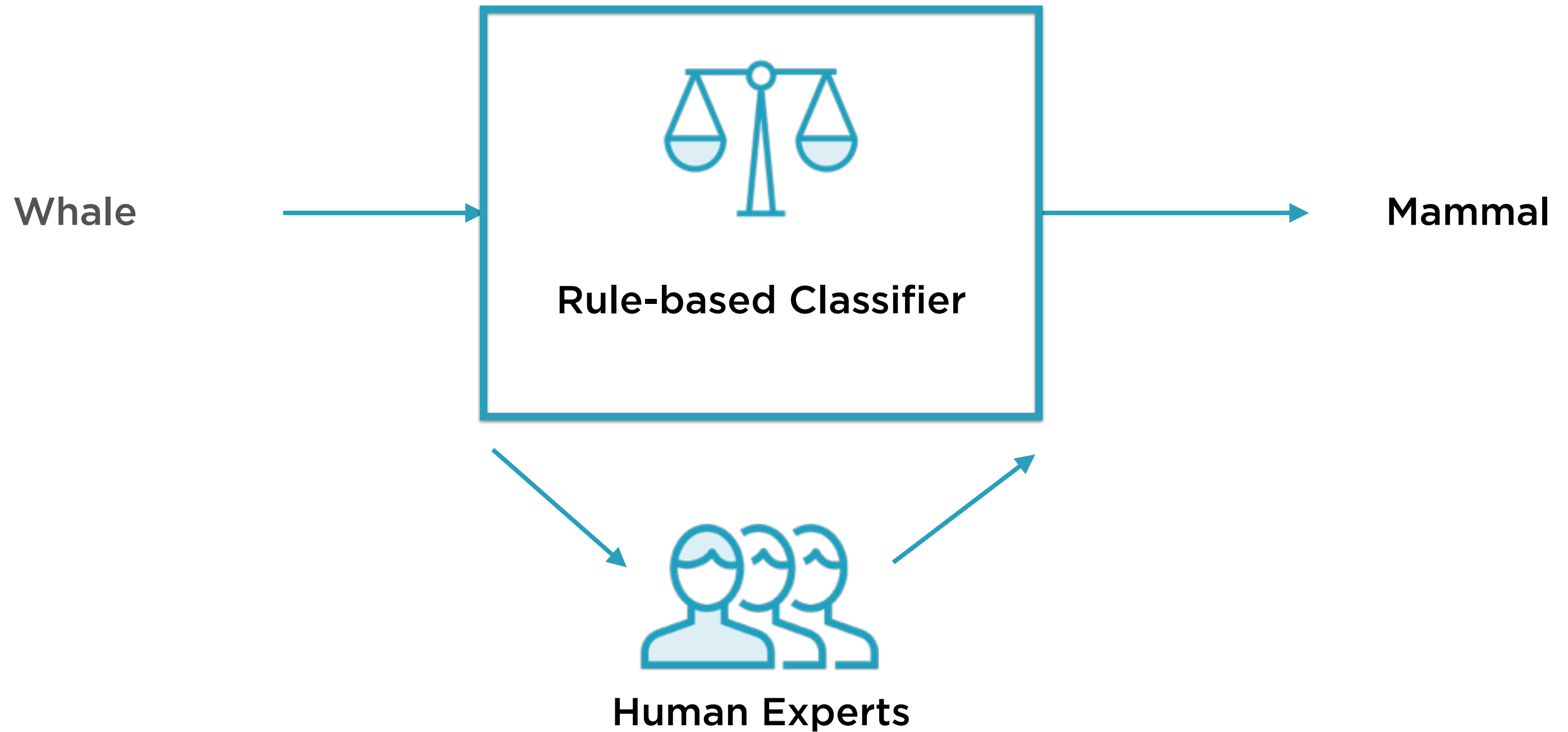
Member of the infraorder  
*Cetacea*



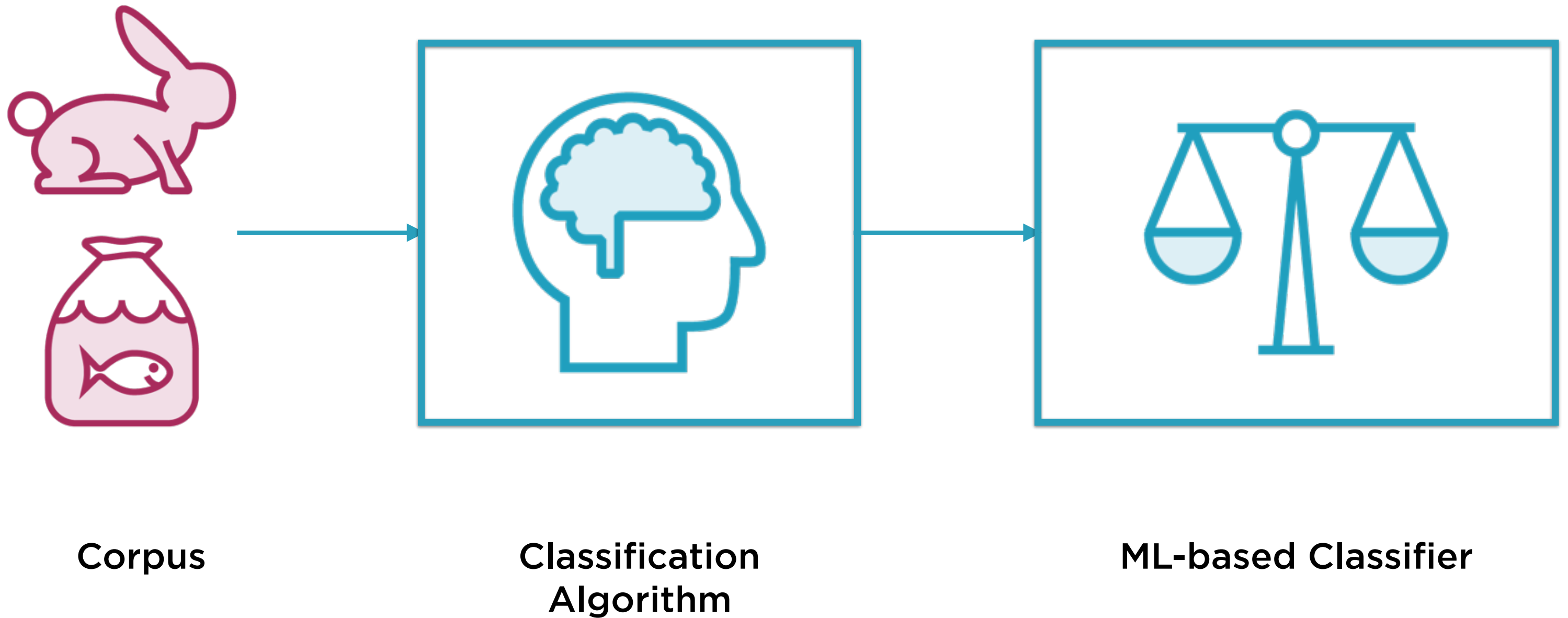
**Fish**

Looks like a fish, swims like a  
fish, moves like a fish

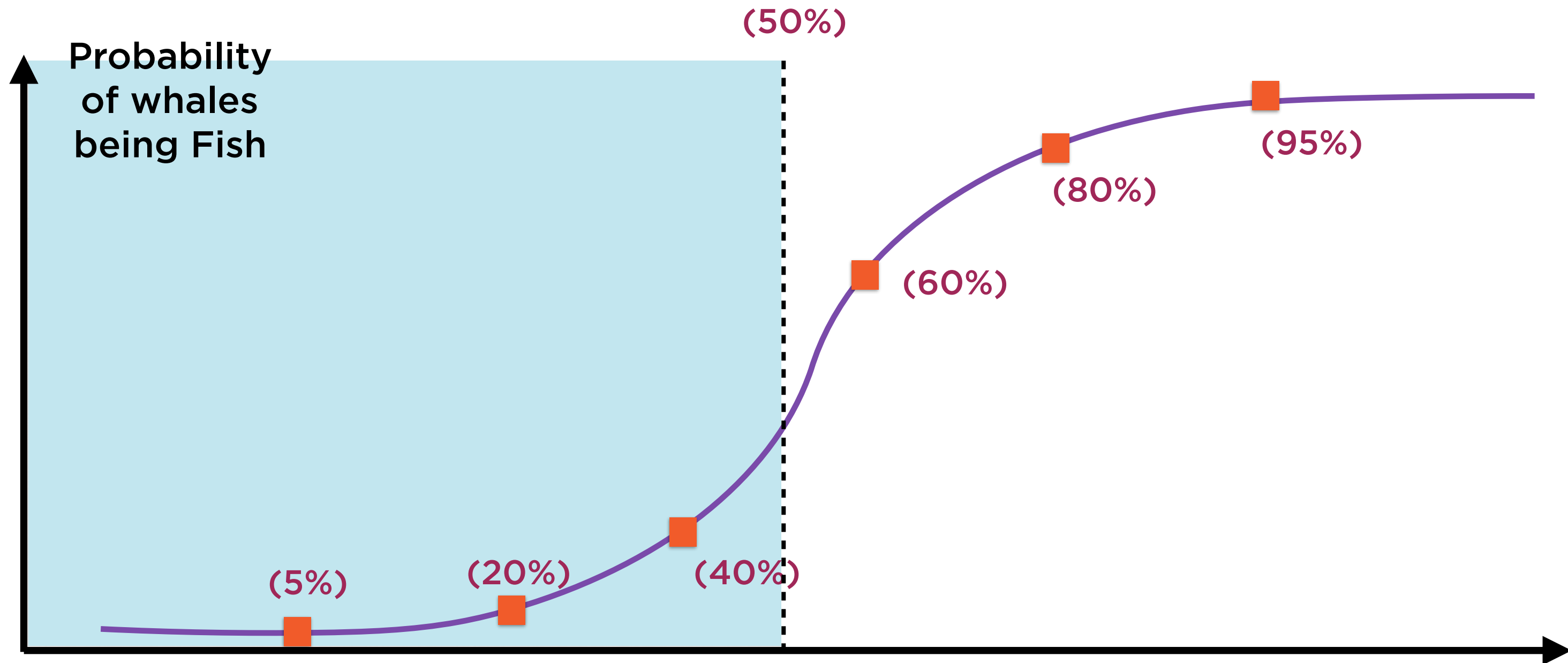
# Rule-based Binary Classifier



# ML-based Binary Classifier

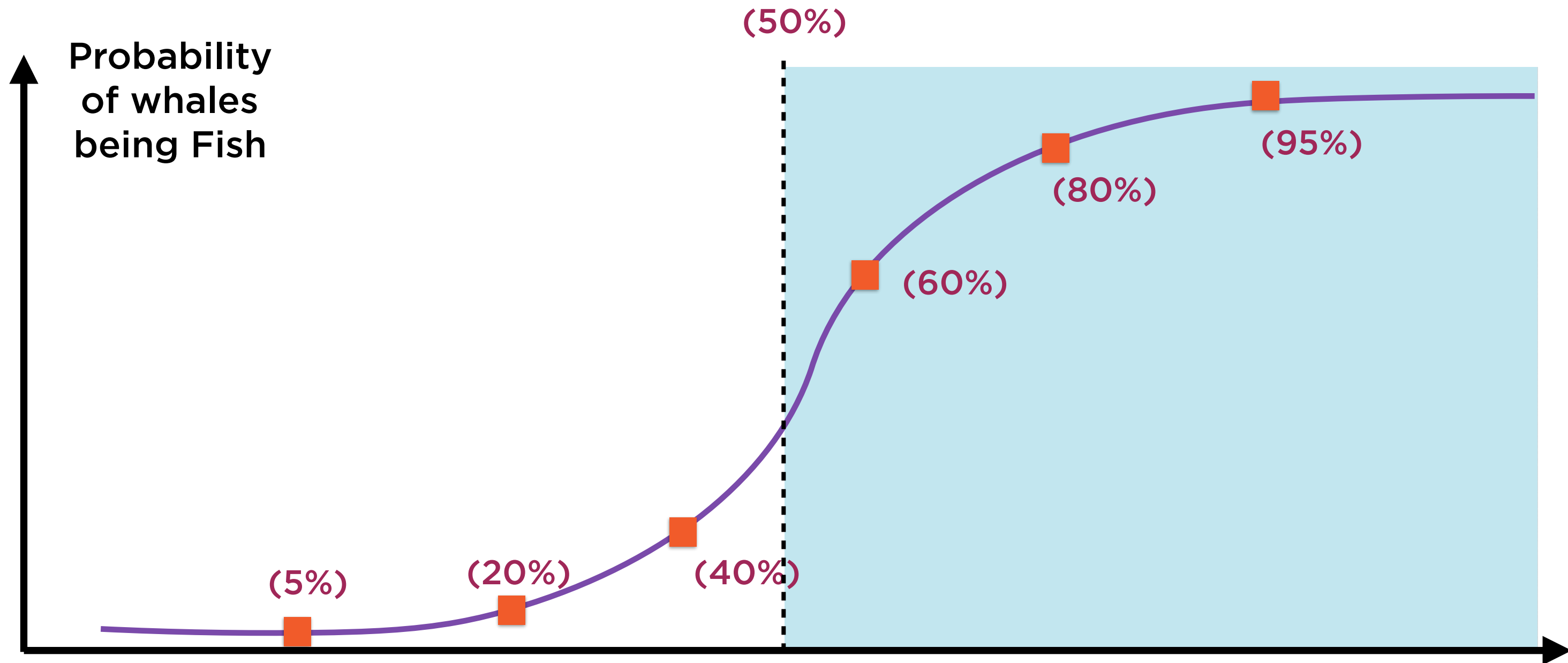


# Applying Logistic Regression



If probability < 50%, it's a mammal

# Applying Logistic Regression



If probability > 50%, it's a fish

# Logistic Regression and Linear Regression

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X Causes Y



**Cause**

**Independent variable**



**Effect**

**Dependent variable**



X Causes Y



**Cause**

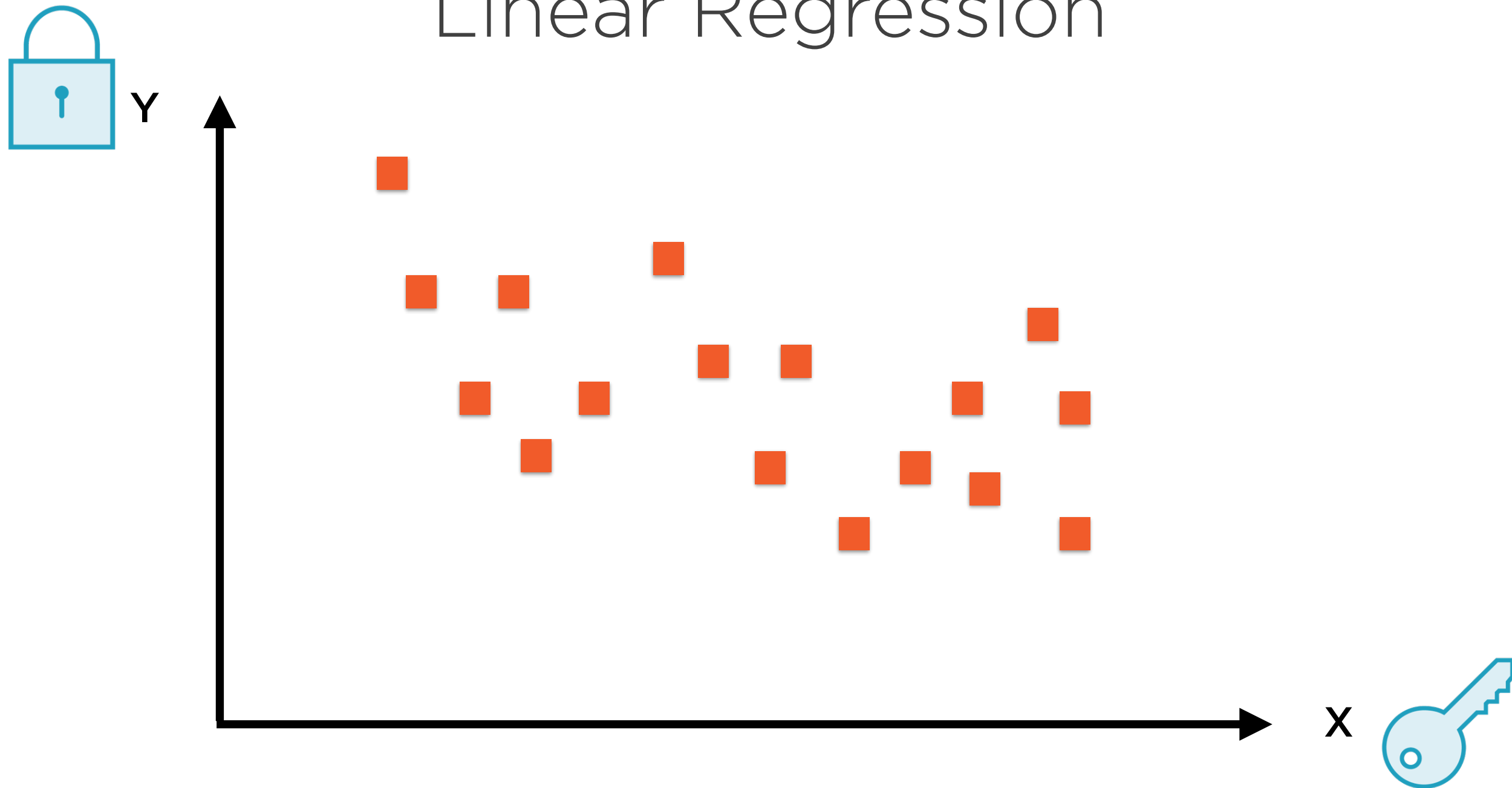
**Explanatory variable**



**Effect**

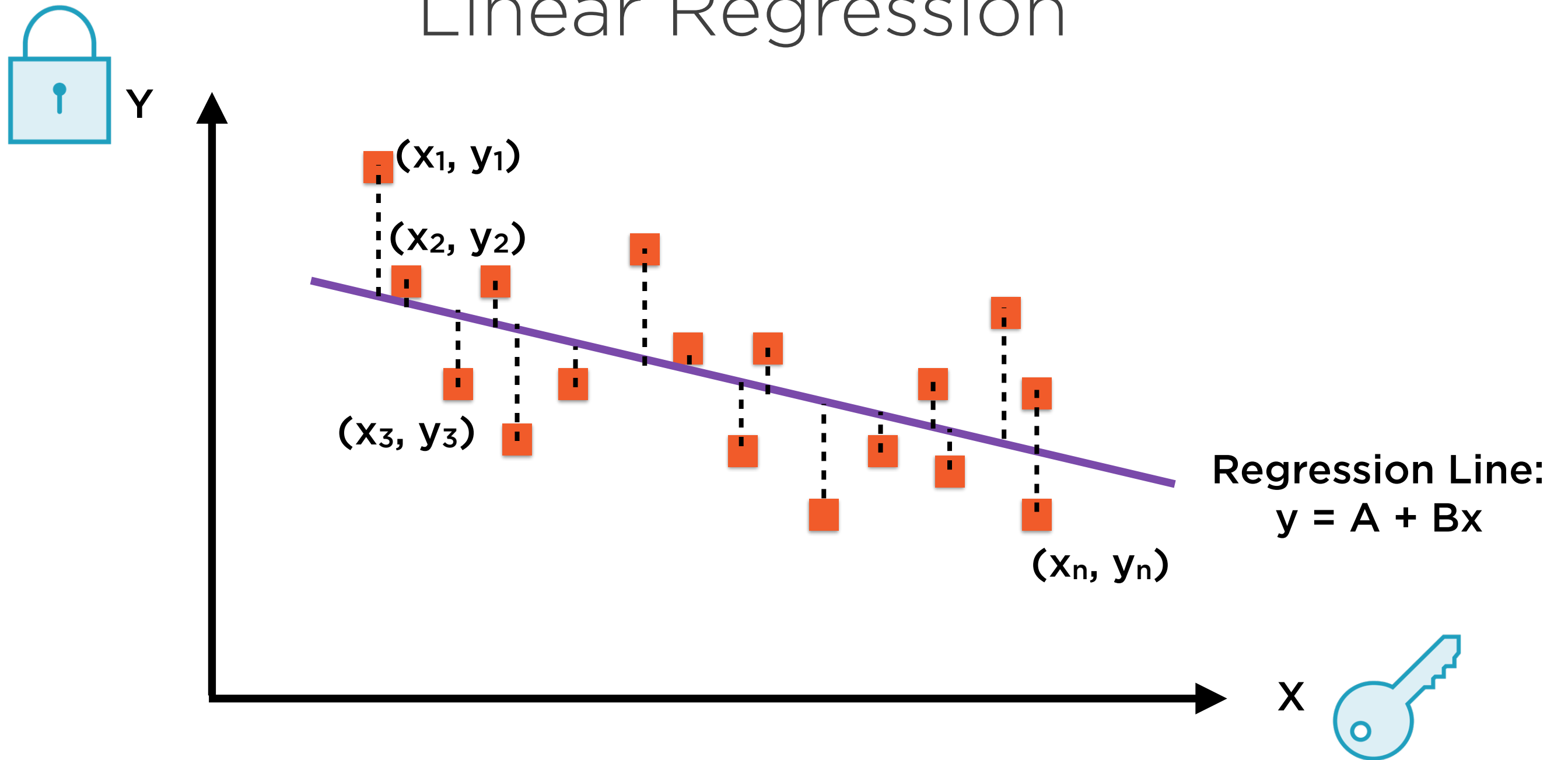
**Dependent variable**

# Linear Regression



Represent all  $n$  points as  $(x_i, y_i)$ , where  $i = 1$  to  $n$

# Linear Regression



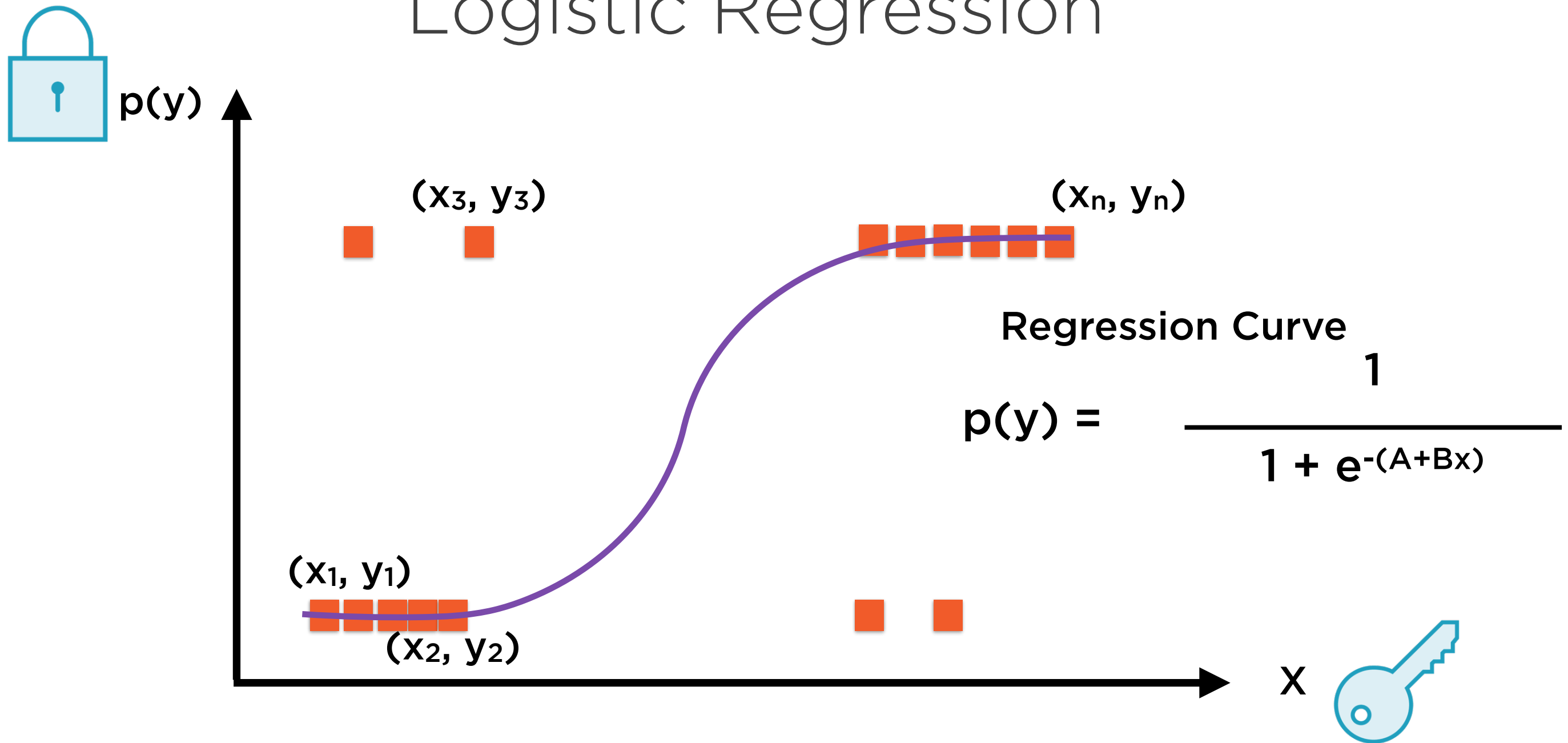
Represent all  $n$  points as  
 $(x_i, y_i)$ , where  $i = 1$  to  $n$

# Logistic Regression



Represent all  $n$  points as  
 $(x_i, y_i)$ , where  $i = 1$  to  $n$

# Logistic Regression

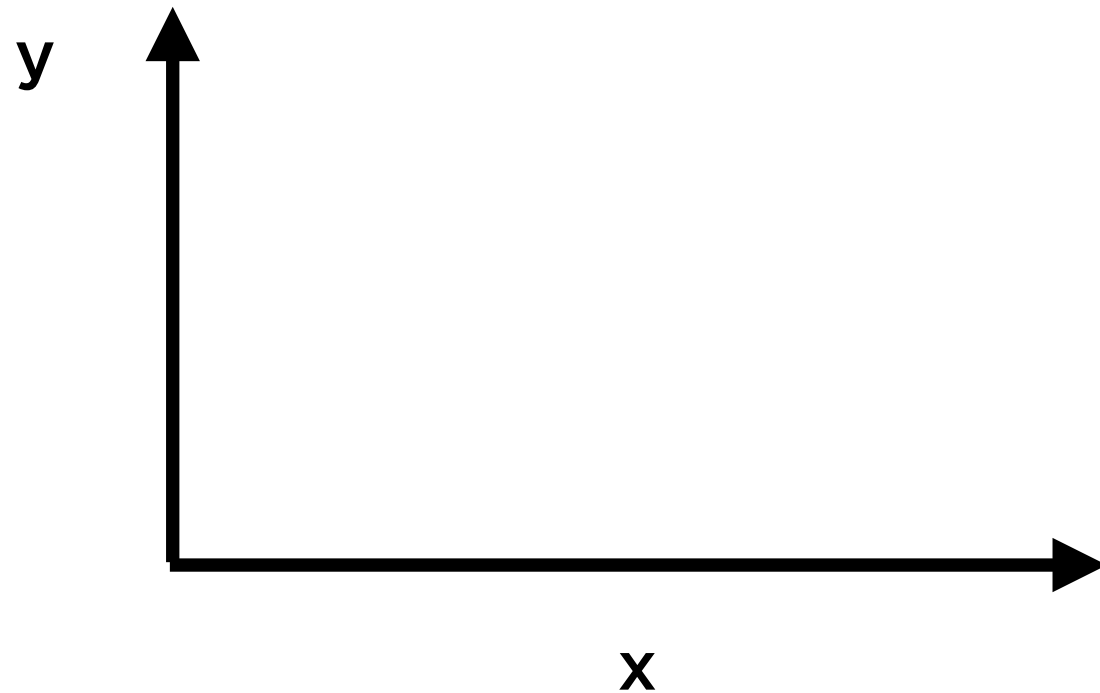


Represent all  $n$  points as  $(x_i, y_i)$ , where  $i = 1$  to  $n$

# Similar, yet Different

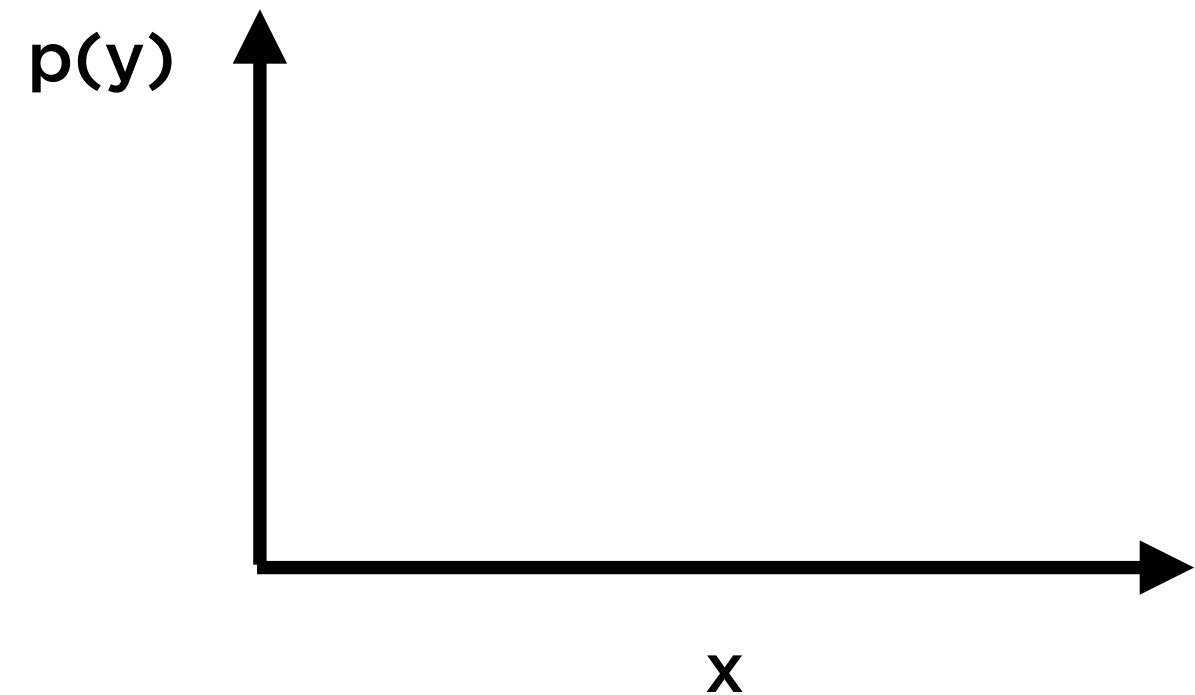
## Linear Regression

Given causes, predict effect



## Logistic Regression

Given causes, predict probability of effect



# Similar, yet Different

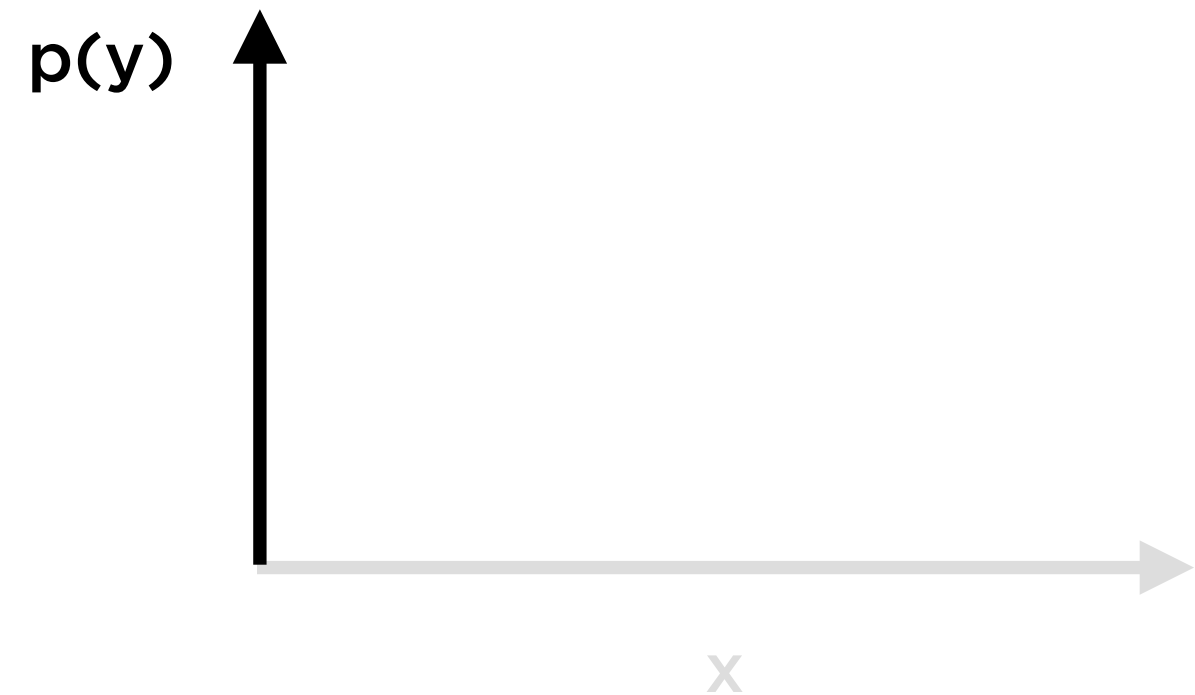
## Linear Regression

Effect variable ( $y$ ) must be continuous



## Logistic Regression

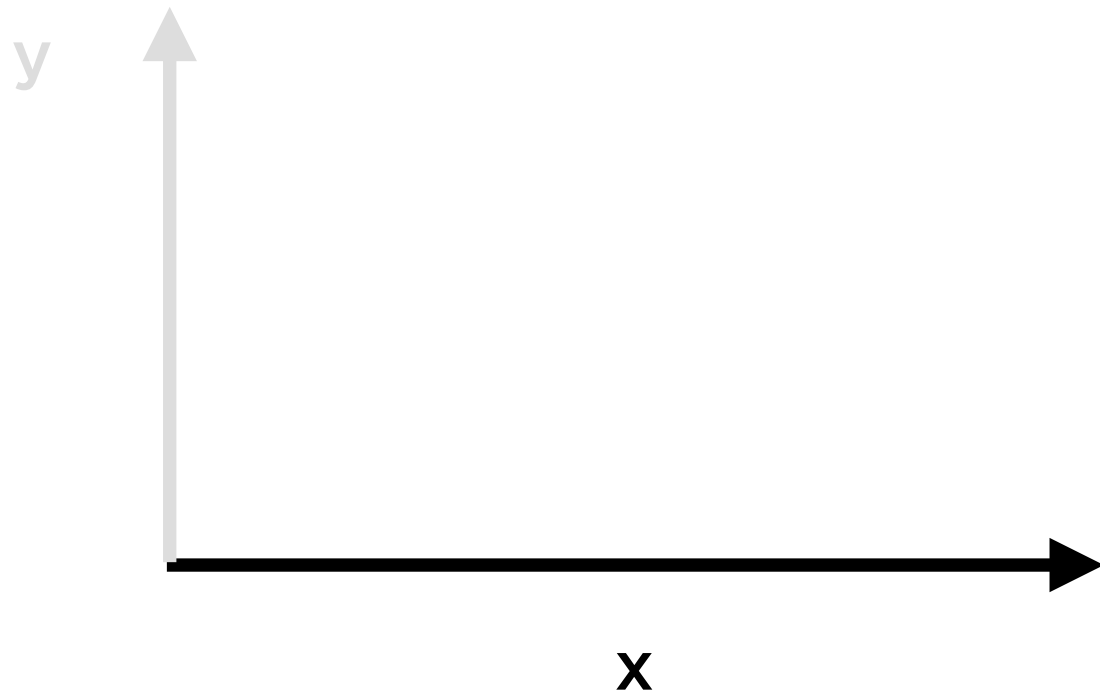
Effect variable ( $y$ ) must be categorical



# Similar, yet Different

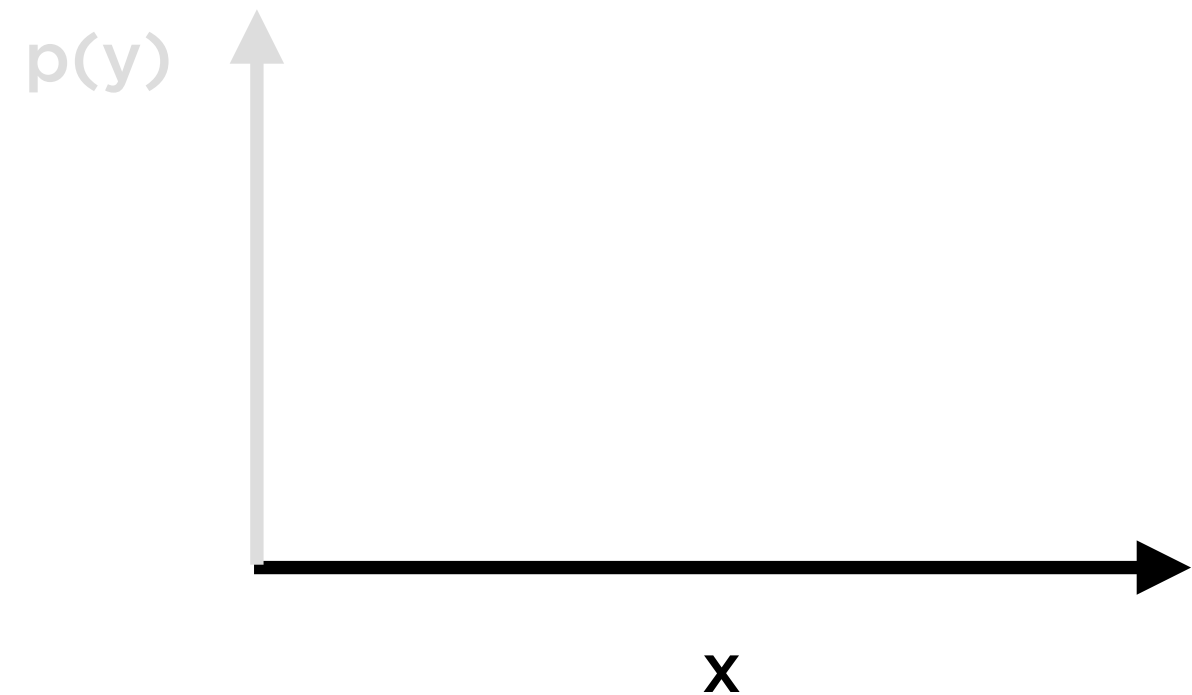
## Linear Regression

Cause variables (x) can be continuous or categorical



## Logistic Regression

Cause variables (x) can be continuous or categorical

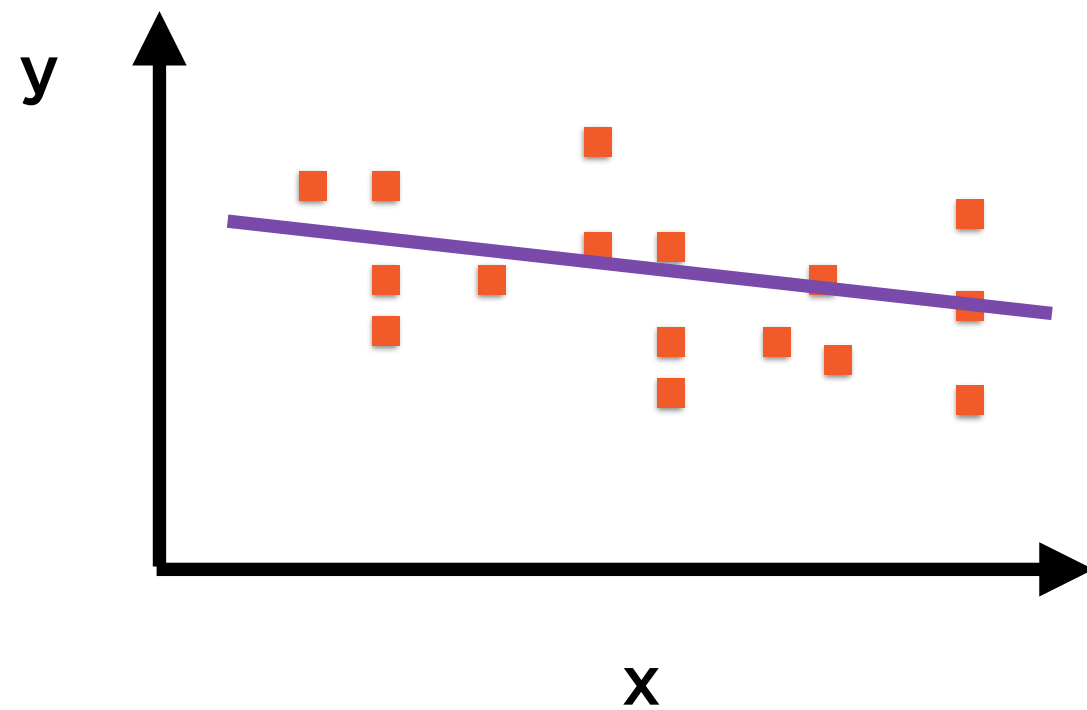




# Similar, yet Different

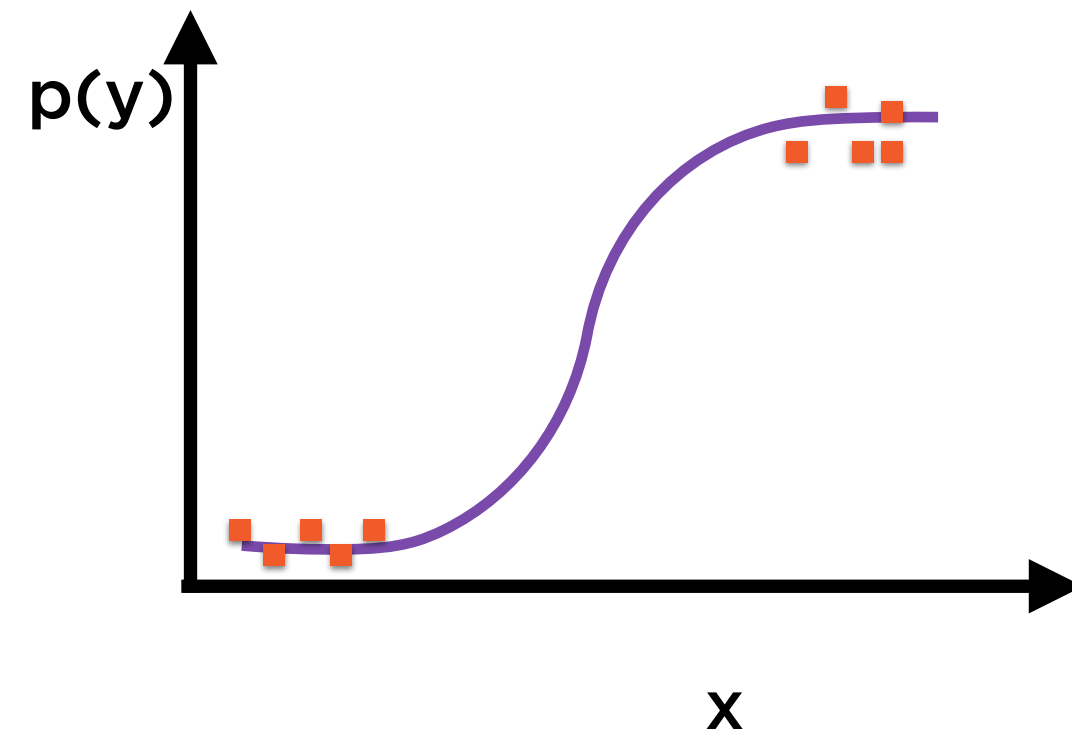
## Linear Regression

Connect the dots with a straight line



## Logistic Regression

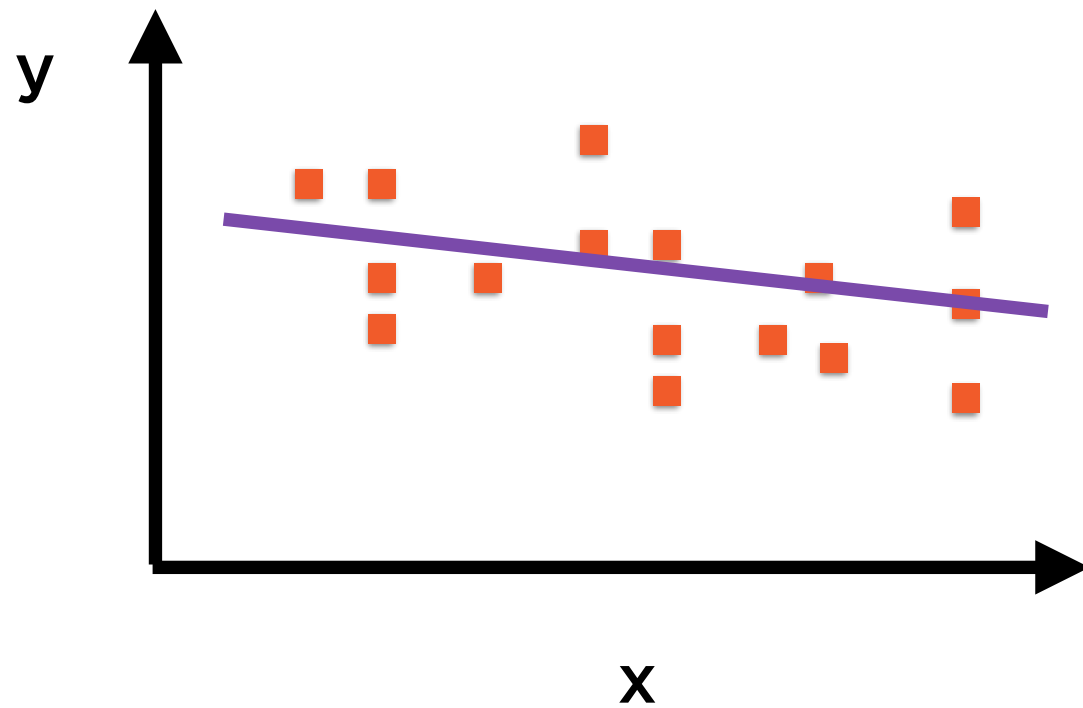
Connect the dots with an S-curve



# Similar, yet Different

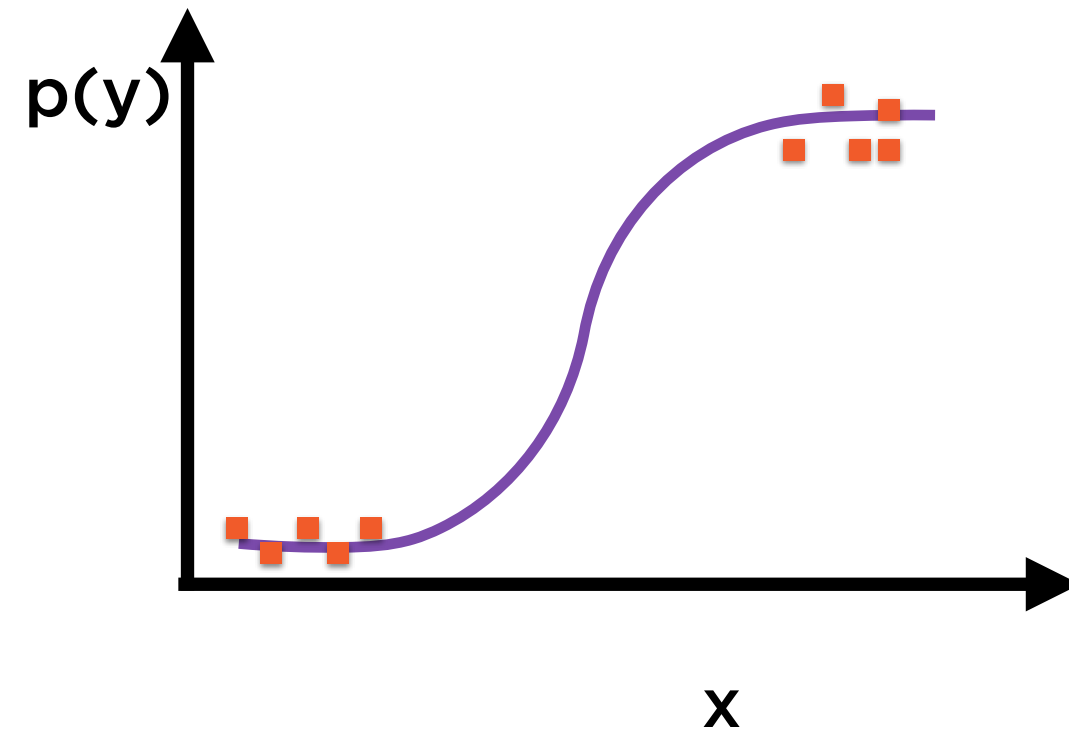
## Linear Regression

$$y_i = A + Bx_i$$



## Logistic Regression

$$p(y_i) = \frac{1}{1 + e^{-(A+Bx_i)}}$$



# Similar, yet Different

## Linear Regression

$$y_i = A + Bx_i$$

Objective of regression is to find A, B  
that “best fit” the data

## Logistic Regression

$$p(y_i) = \frac{1}{1 + e^{-(A+Bx_i)}}$$

Objective of regression is to find A, B  
that “best fit” the data

# Similar, yet Different

## Linear Regression

$$y_i = A + Bx_i$$

Relationship is already linear (by assumption)

## Logistic Regression

$$\ln\left(\frac{p(y_i)}{1 - p(y_i)}\right) = A + Bx_i$$

Relationship can be made linear (by log transformation)

# Similar, yet Different

## Linear Regression

$$y_i = A + Bx_i$$

Solve regression problem using cookie-cutter solvers

## Logistic Regression

$$\text{logit}(p) = A + Bx_i$$

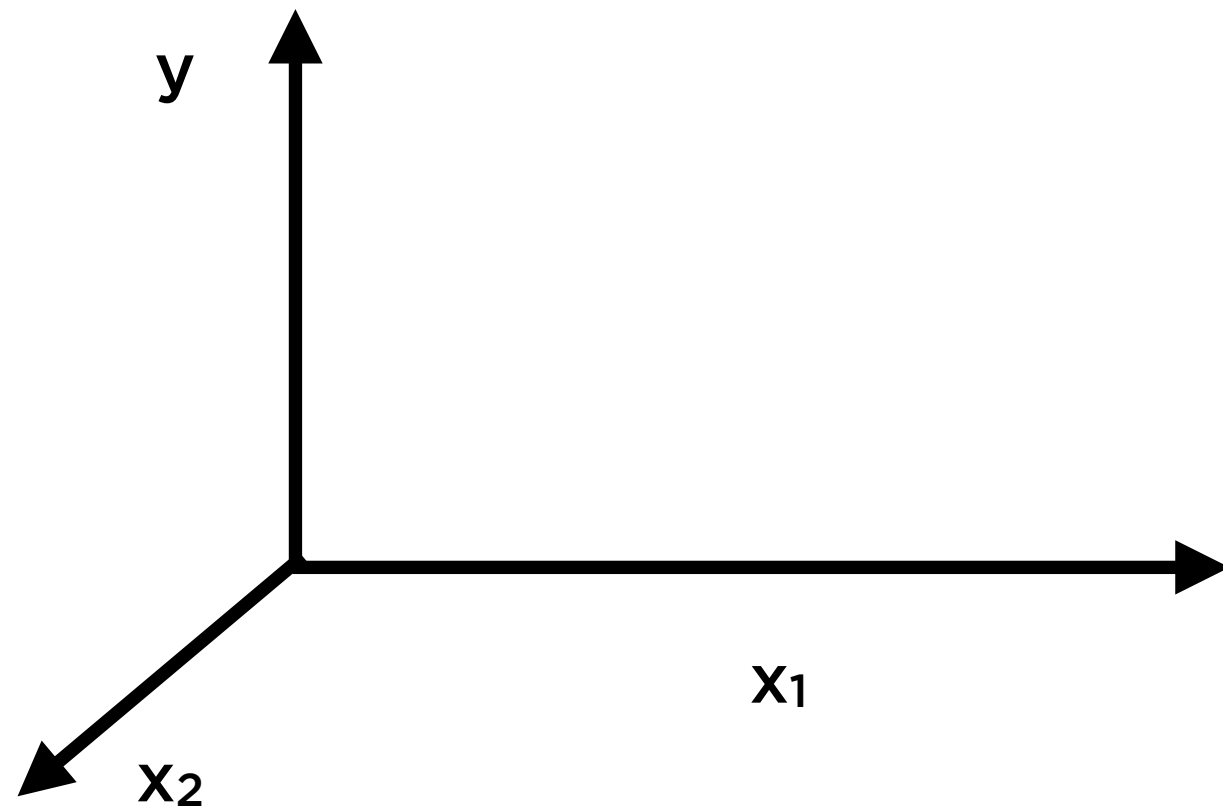
$$\text{logit}(p) = \ln\left(\frac{p}{1-p}\right)$$

Solve regression problem using cookie-cutter solvers

# Similar, yet Different

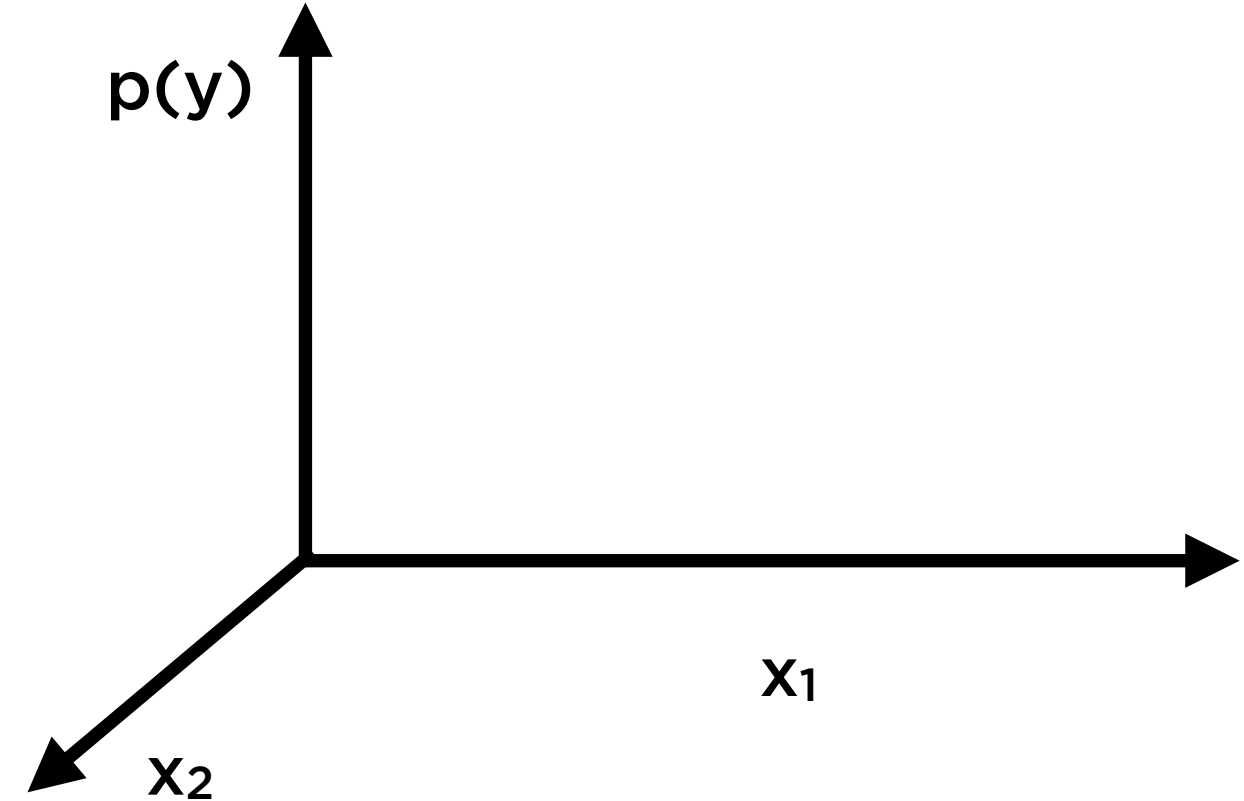
## Linear Regression

Easily extended to multiple dimensions



## Logistic Regression

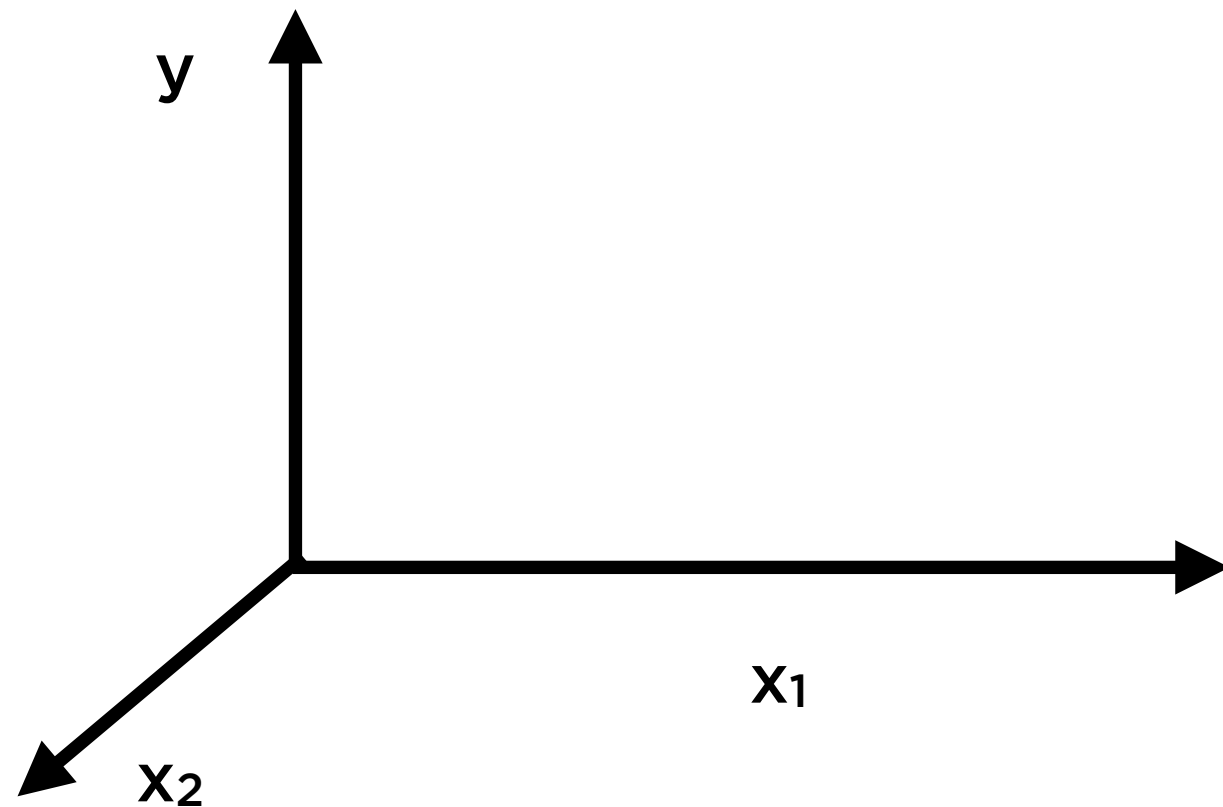
Easily extended to multiple dimensions



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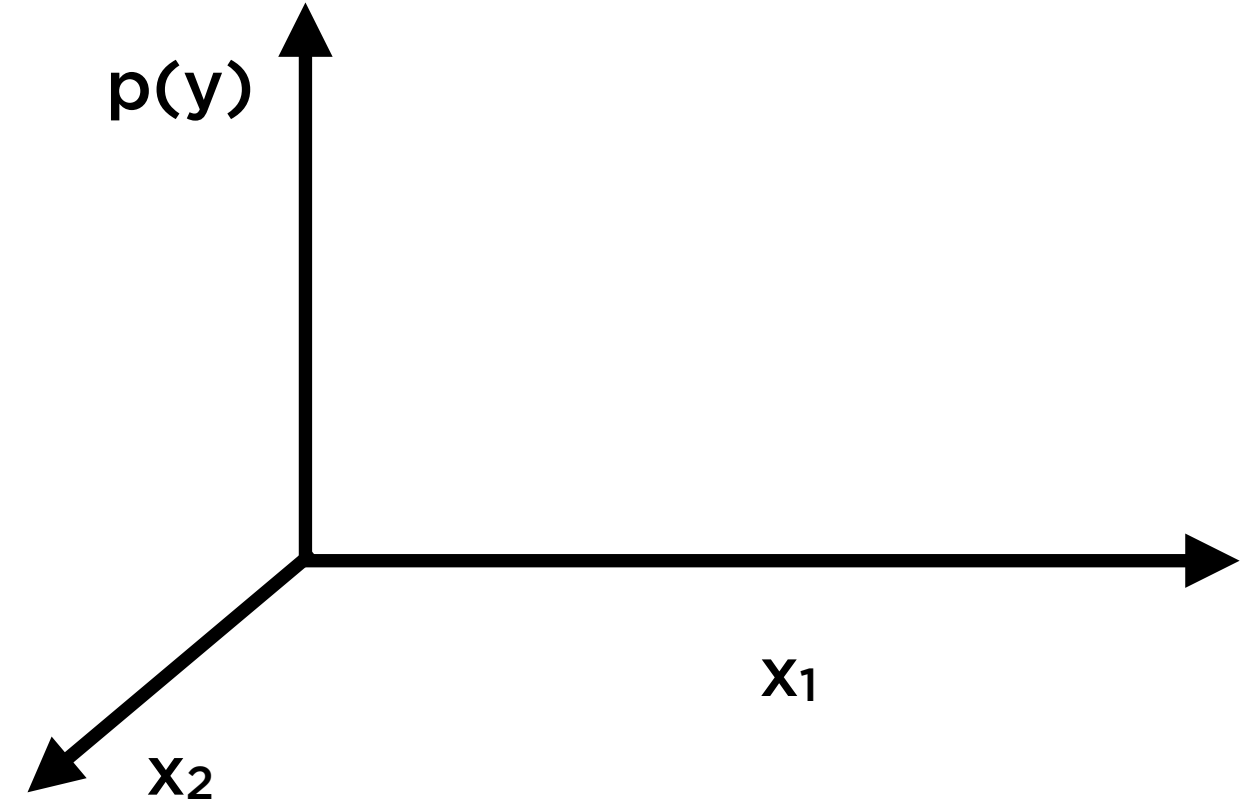
## Linear Regression

Easily extended to multiple dimensions



## Logistic Regression

Easily extended to multiple dimensions



# Connecting the Dots with Regression

## Linear Regression Equation:

$$y = A + Bx$$

$$y_1 = A + Bx_1$$

$$y_2 = A + Bx_2$$

$$y_3 = A + Bx_3$$

...

...

$$y_n = A + Bx_n$$



# Connecting the Dots with Regression

## Linear Regression Equation:

$$y = A + Bx$$

$$y_1 = A + Bx_1 + e_1$$

$$y_2 = A + Bx_2 + e_2$$

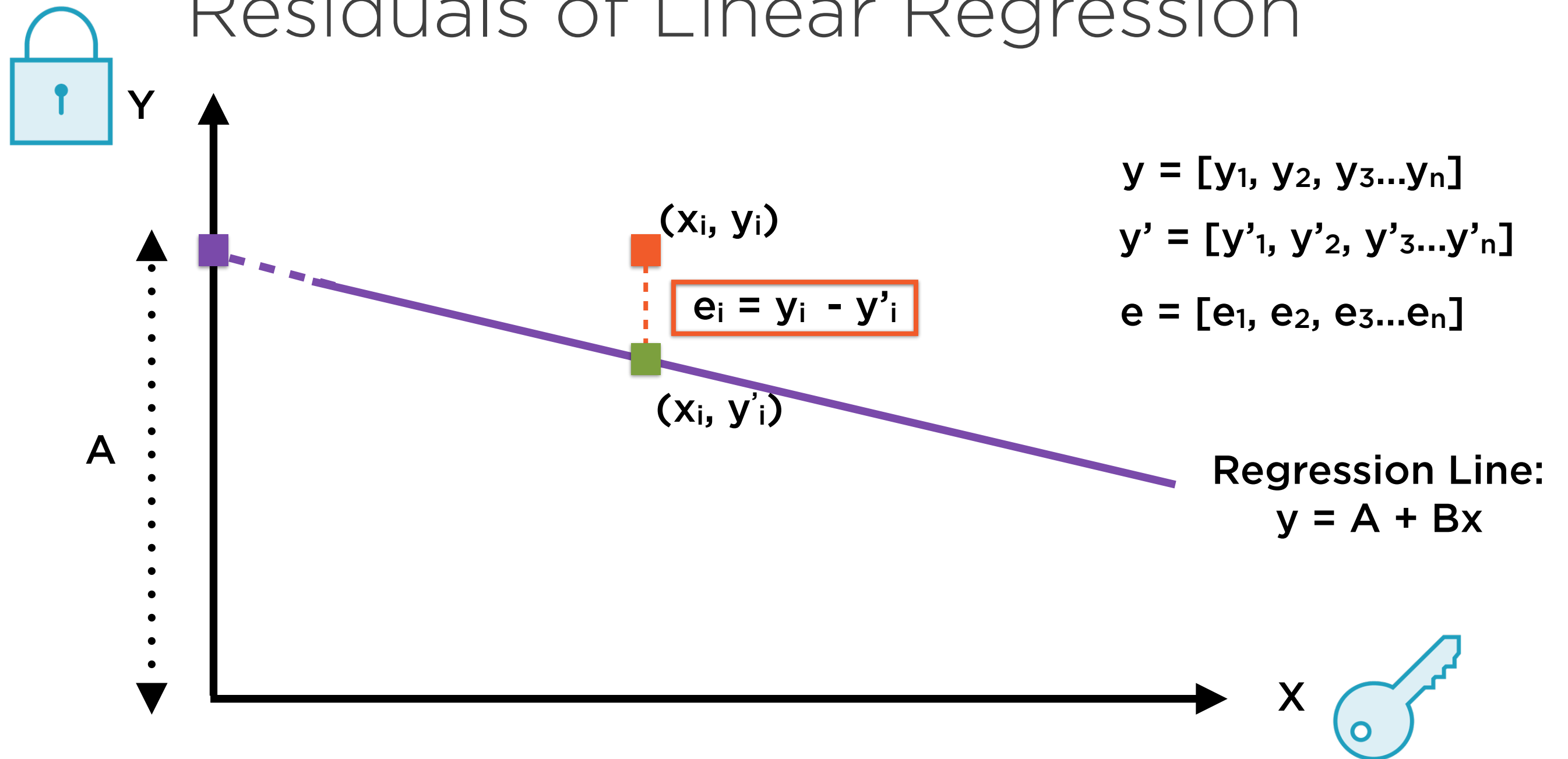
$$y_3 = A + Bx_3 + e_3$$

...

...

$$y_n = A + Bx_n + e_n$$

# Residuals of Linear Regression



Residuals of a regression are the difference between actual and fitted values of the dependent variable

# Logistic Regression

**Logistic Regression Equation:**

$$p(y) = \frac{1}{1 + e^{-(A+Bx)}}$$

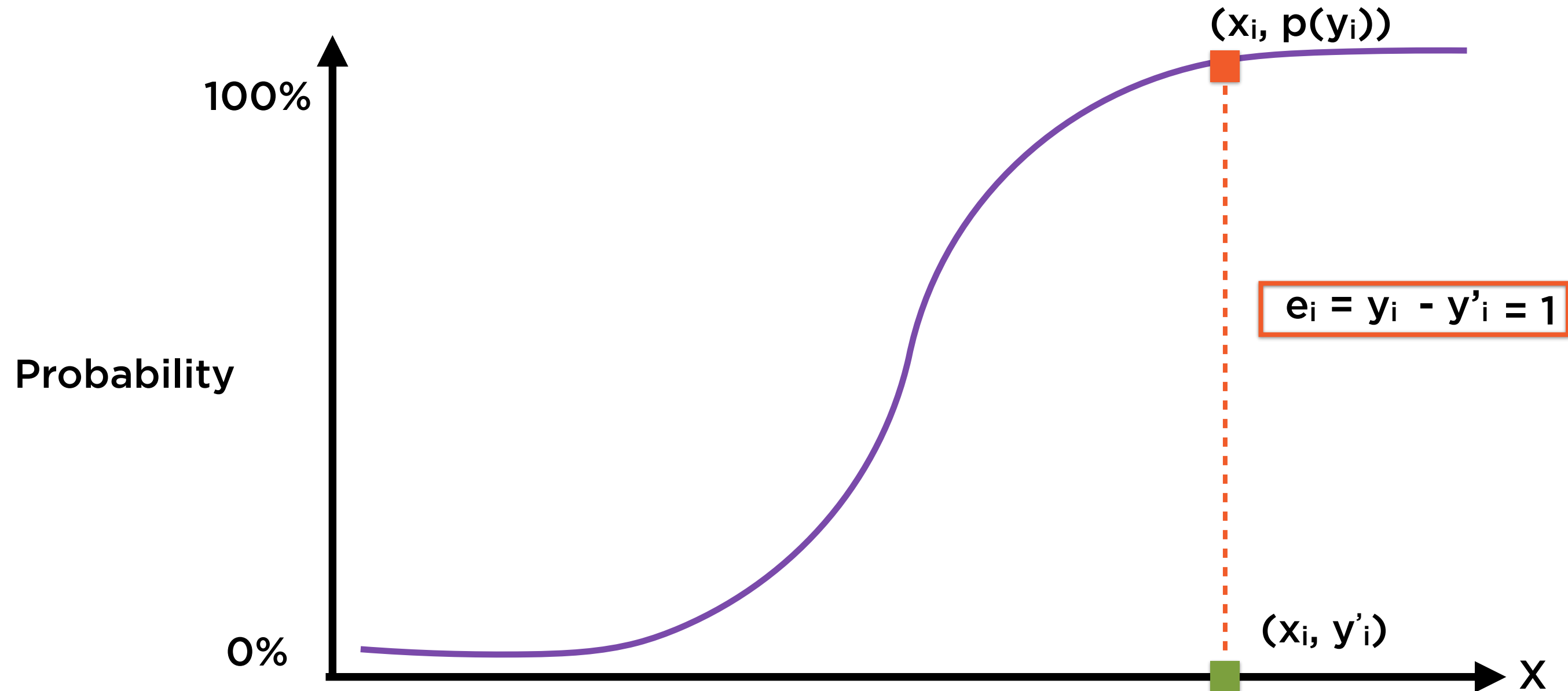
$$p(y_1) = \frac{1}{1 + e^{-(A+Bx_1)}}$$

$$p(y_2) = \frac{1}{1 + e^{-(A+Bx_2)}}$$

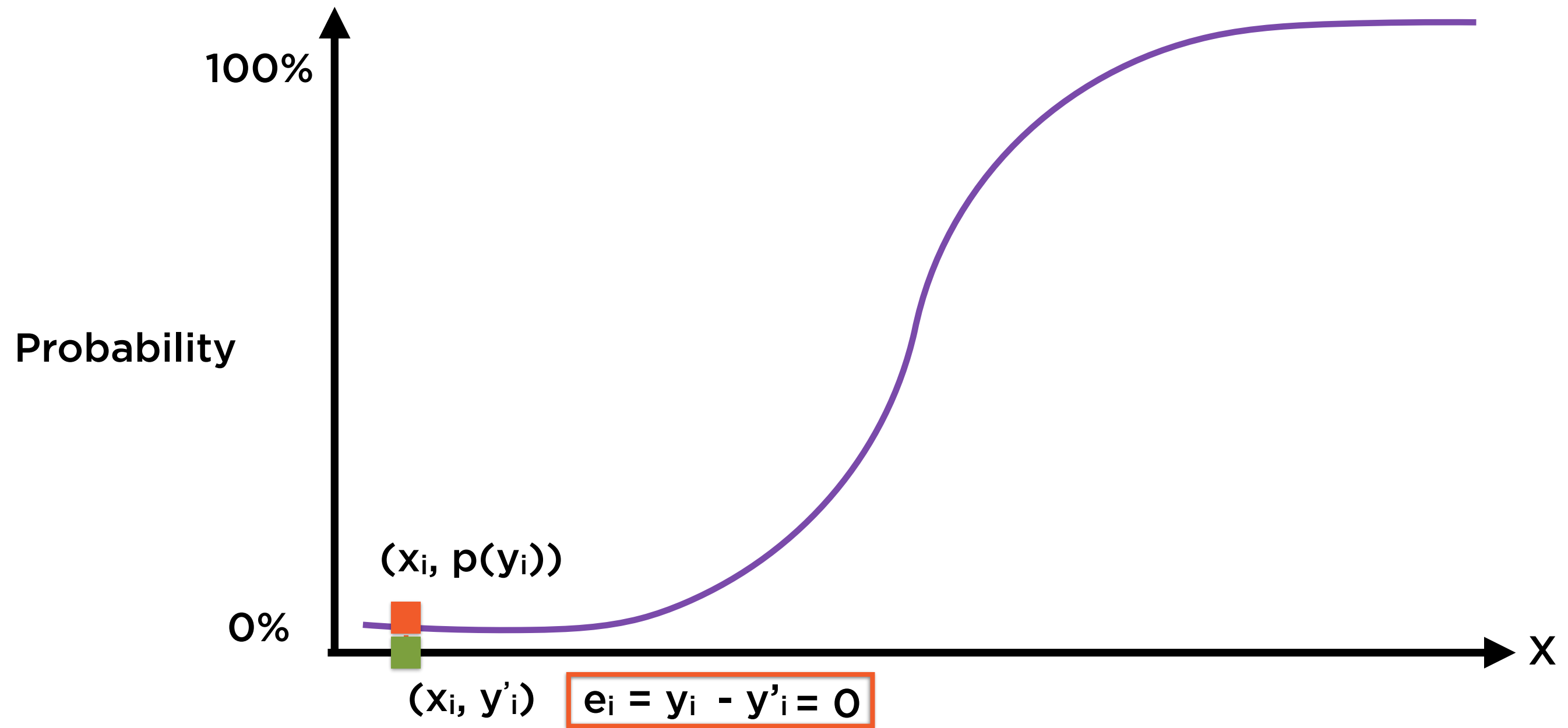
...

$$p(y_n) = \frac{1}{1 + e^{-(A+Bx_n)}}$$

# Residuals of Linear Regression



# Residuals of Linear Regression



# Similar, yet Different

## Linear Regression

Residuals assumed to be normally distributed

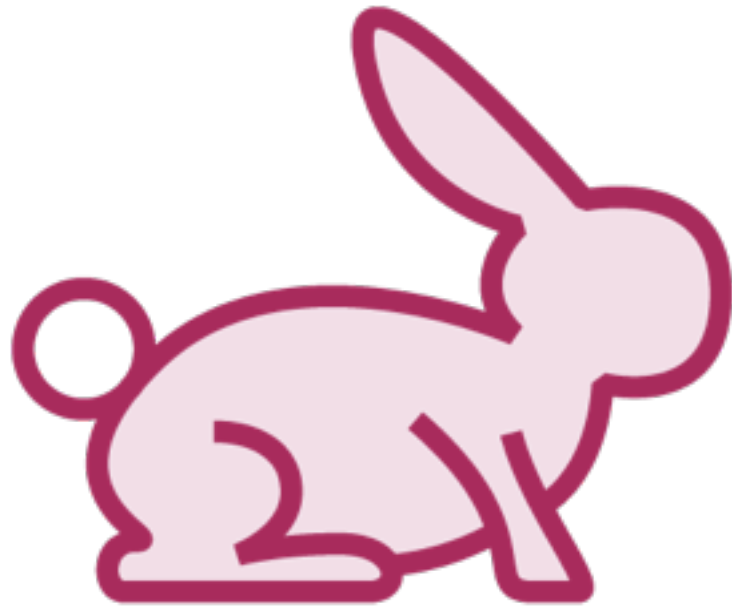
## Logistic Regression

Residuals cannot be normally distributed

# Logistic Regression and Machine Learning

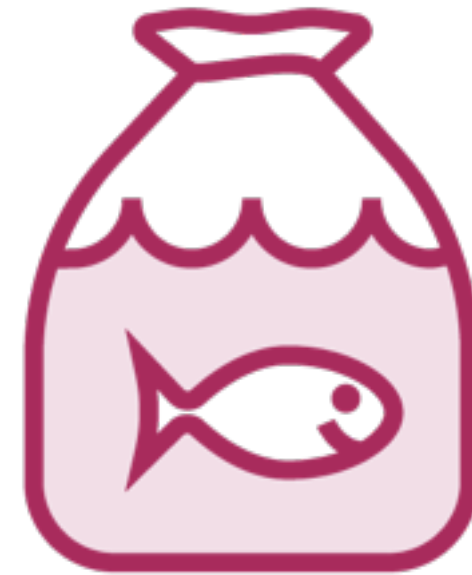
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# Whales: Fish or Mammals



**Mammal**

Member of the infraorder  
*Cetacea*

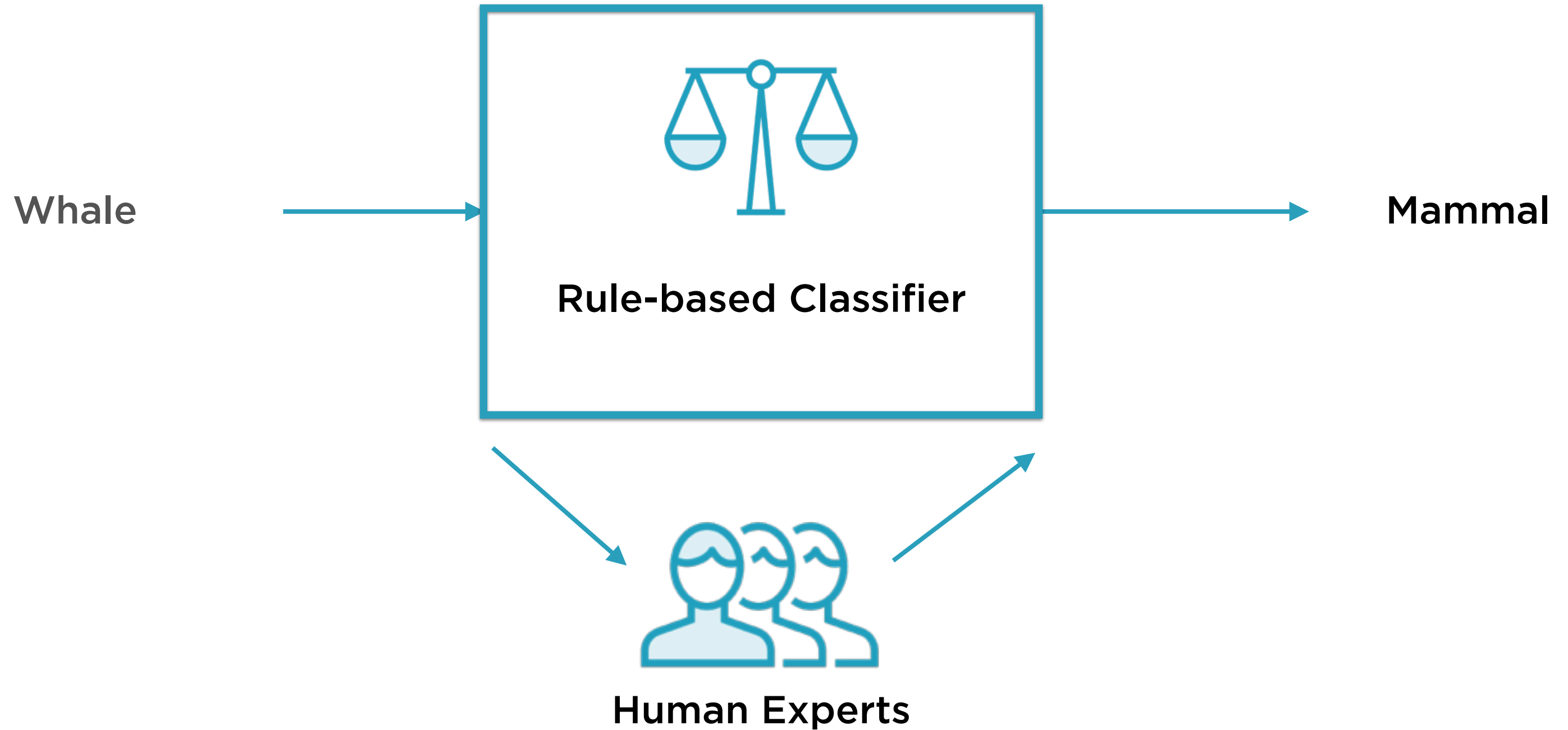


**Fish**

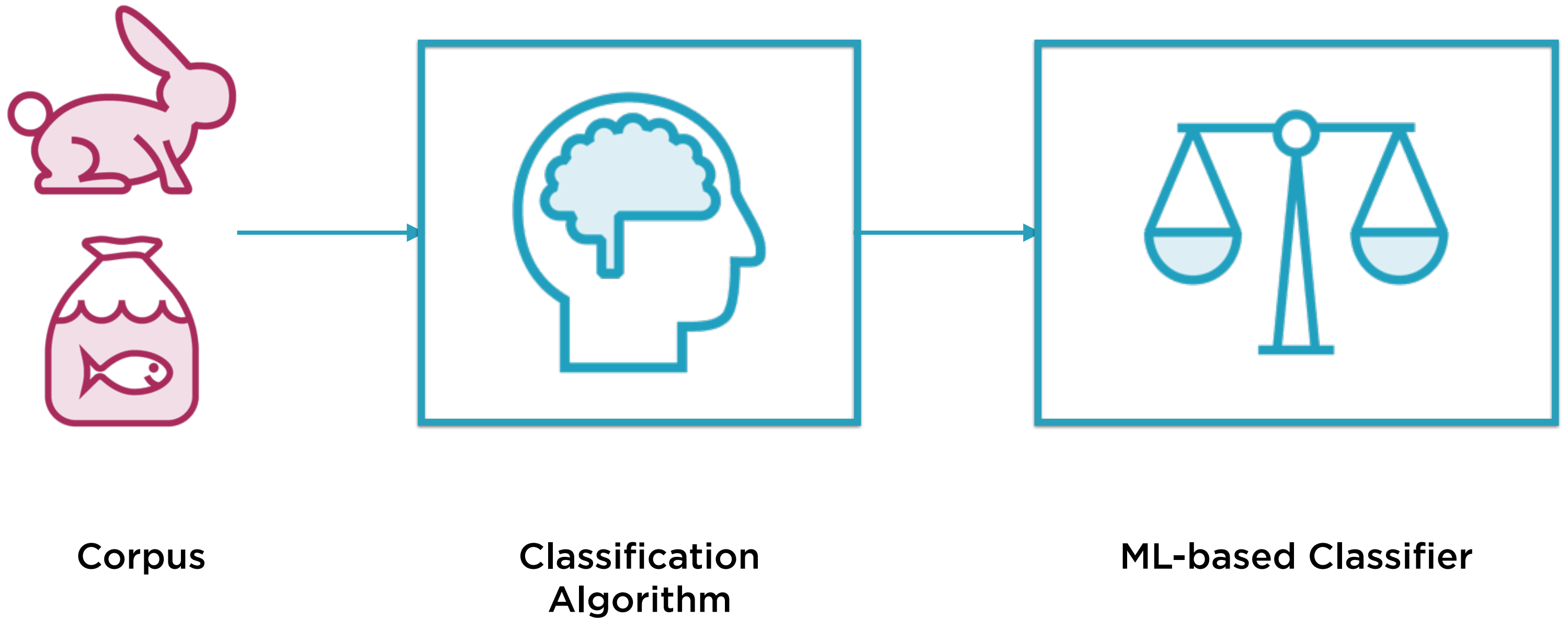
Looks like a fish, swims like a  
fish, moves like a fish



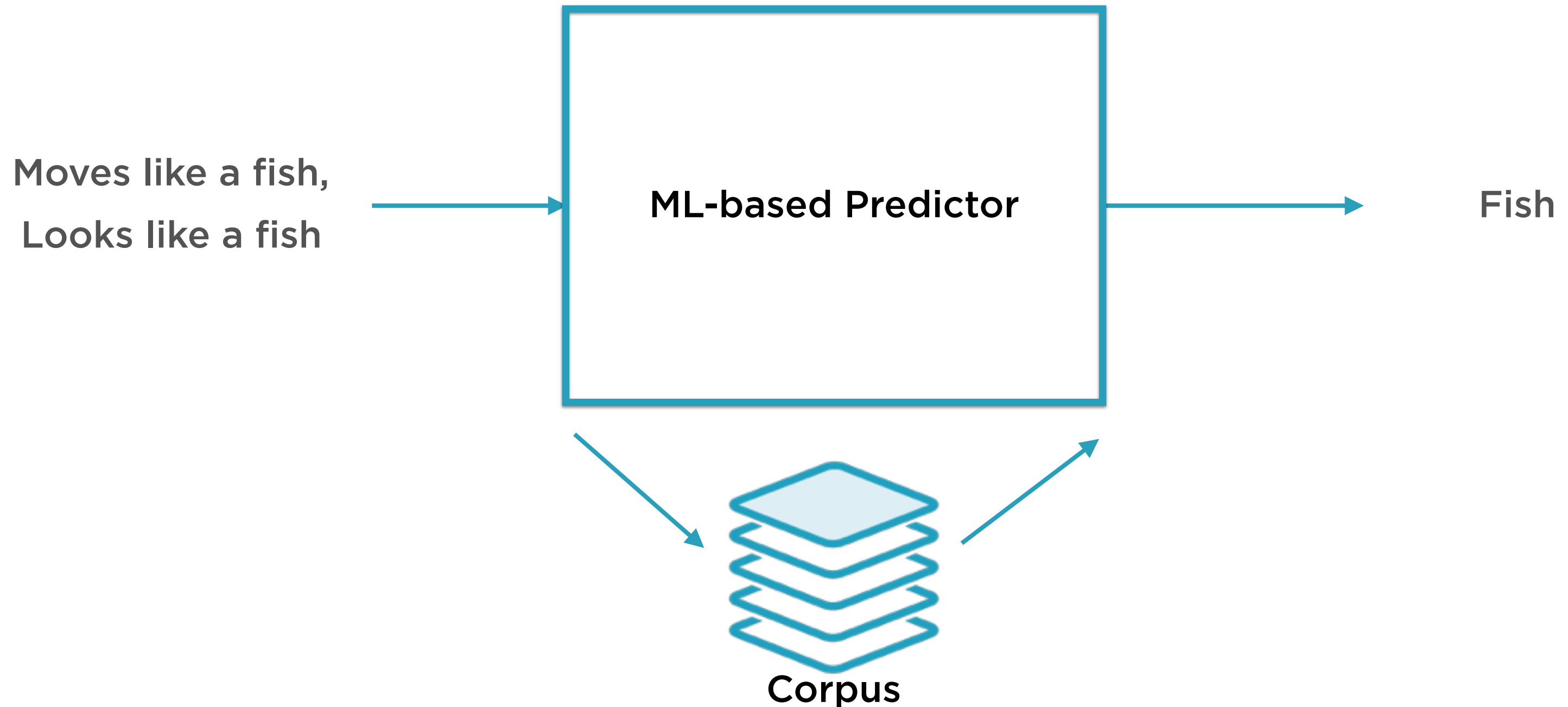
# Rule-based Binary Classifier



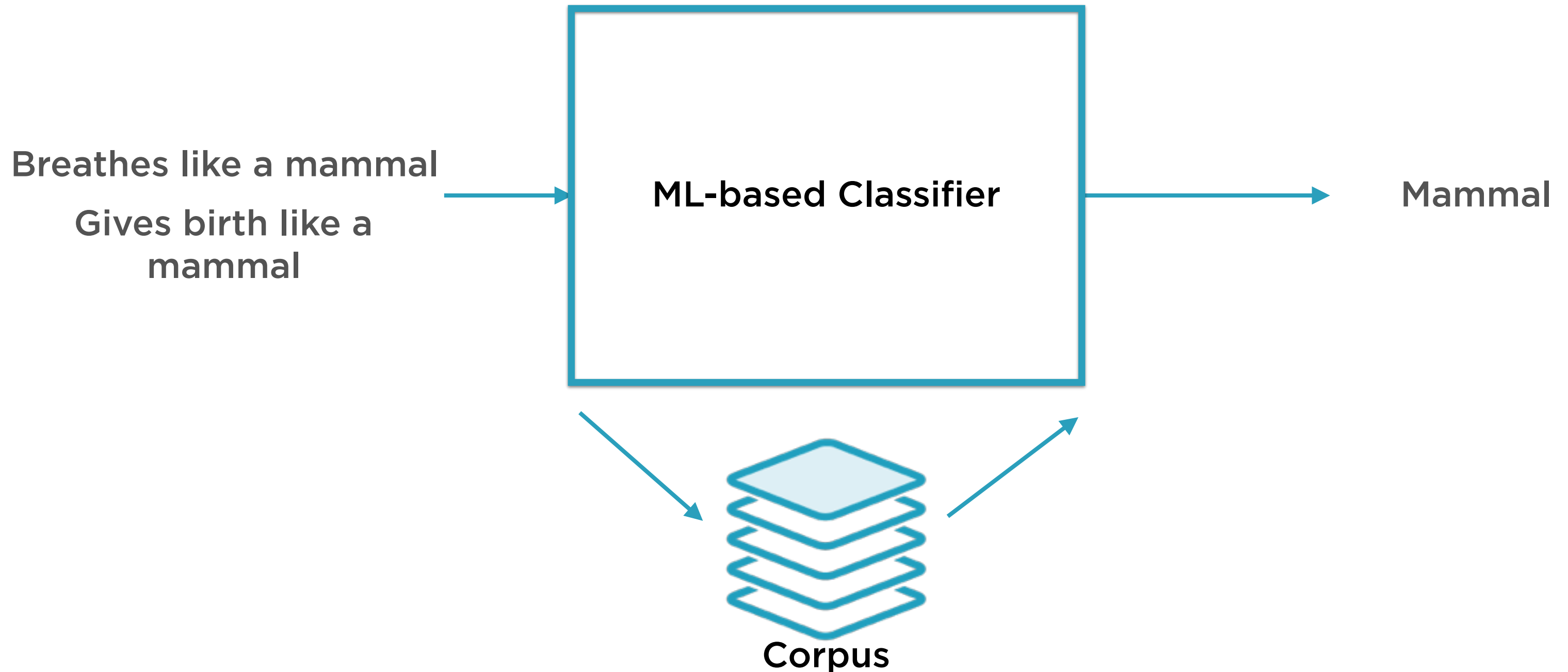
# ML-based Binary Classifier



# ML-based Binary Classifier



# ML-based Binary Classifier



# Rule-based or ML-based?

## **ML-based**

**Dynamic**

**Experts optional**

**Corpus required**

**Training step**

## **Rule-based**

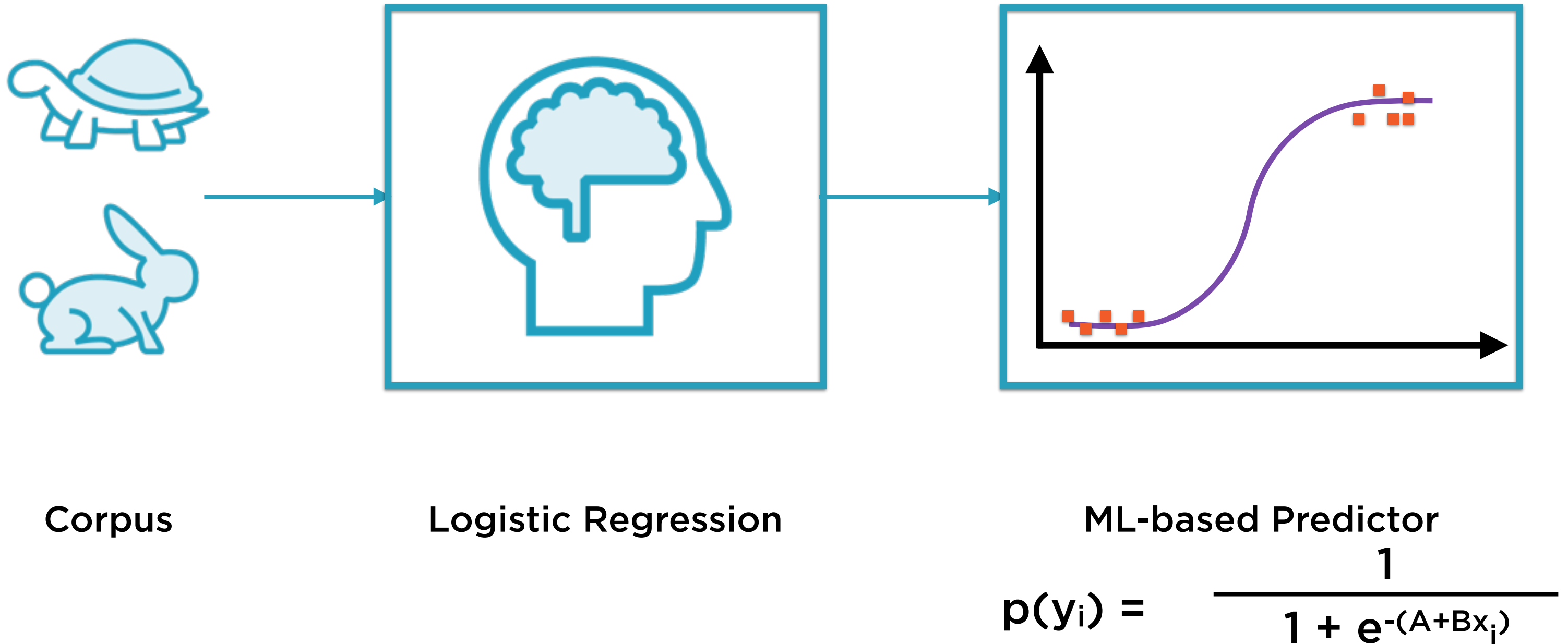
**Static**

**Experts required**

**Corpus optional**

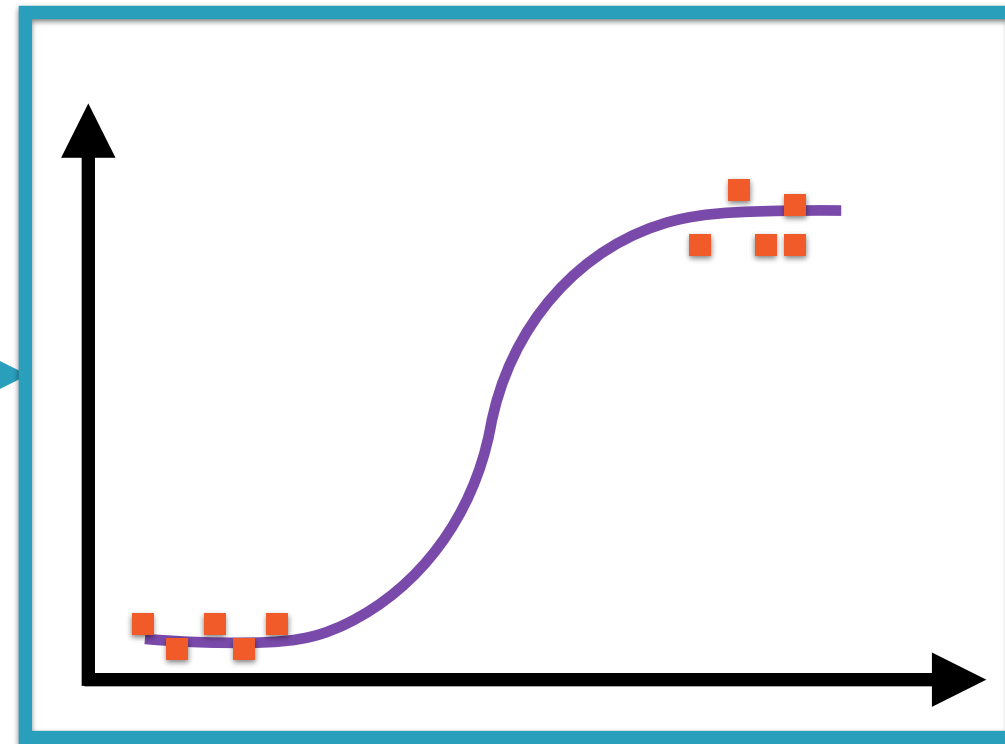
**No training step**

# ML-based Predictor



# ML-based Predictor

Lives in water,  
breathes with  
lungs, does not lay  
eggs

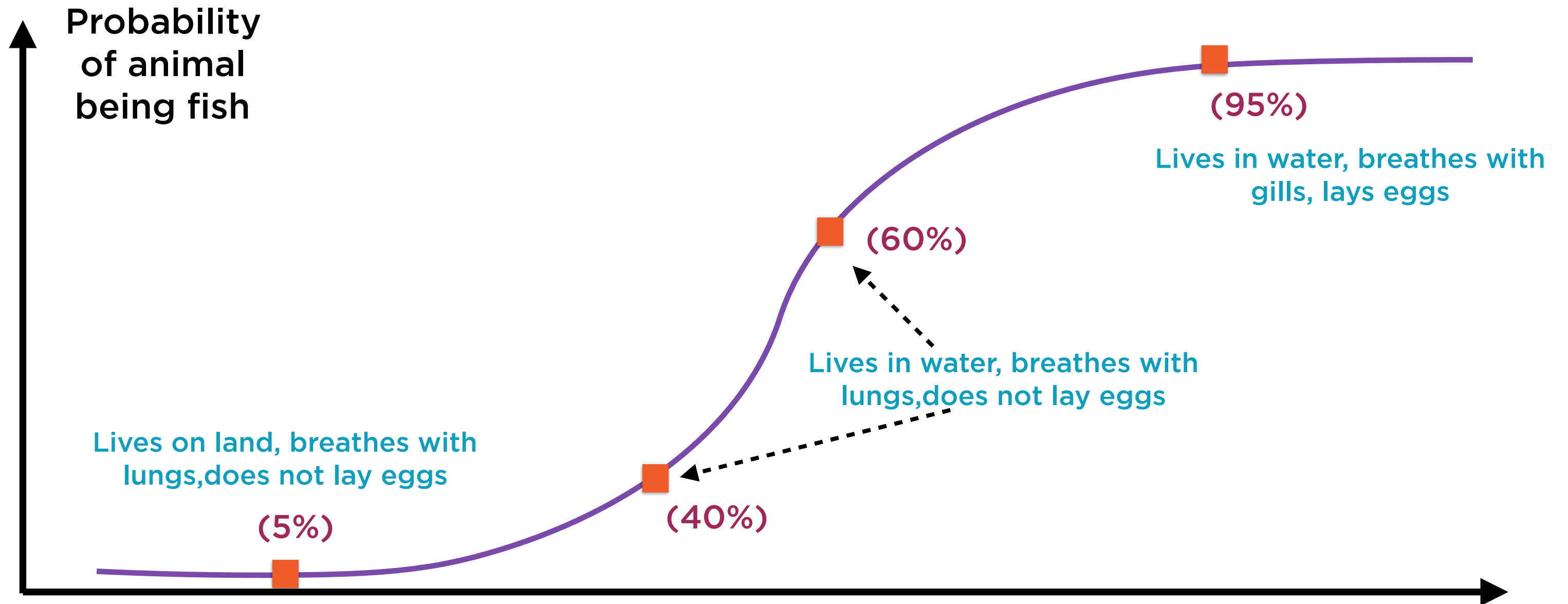


$P(\text{mammal}) = 0.55$



Corpus

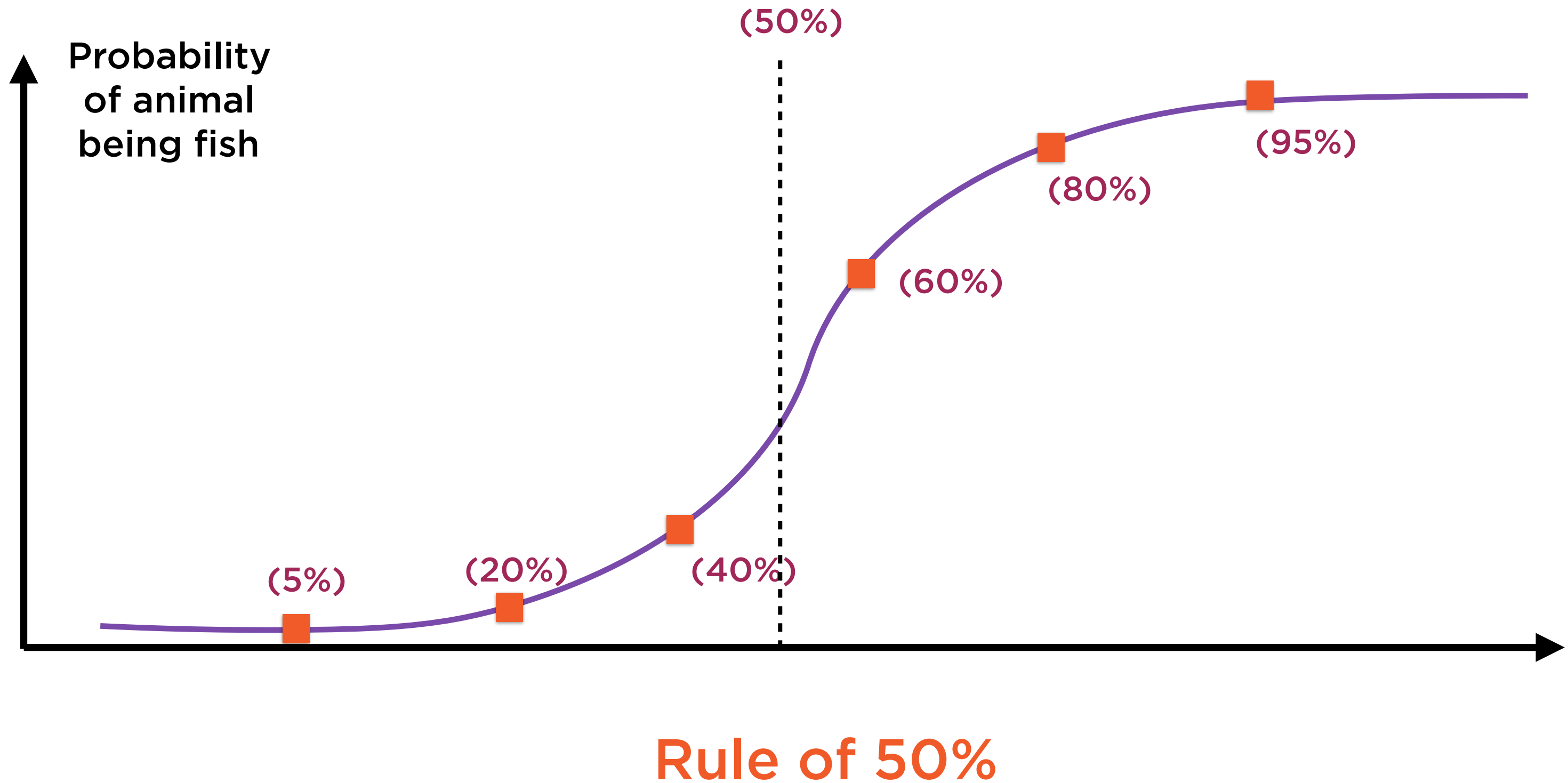
# Applying Logistic Regression



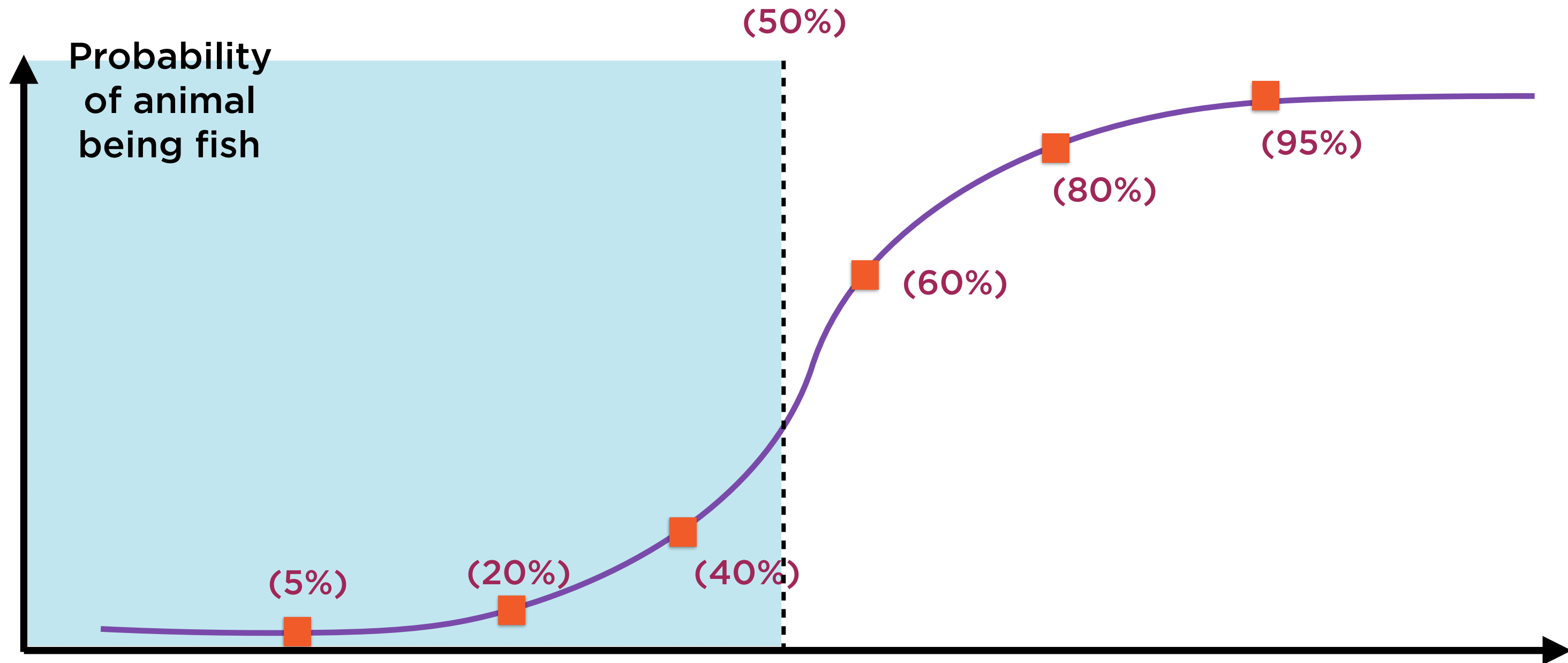
**Whales: Fish or Mammals?**



# Applying Logistic Regression

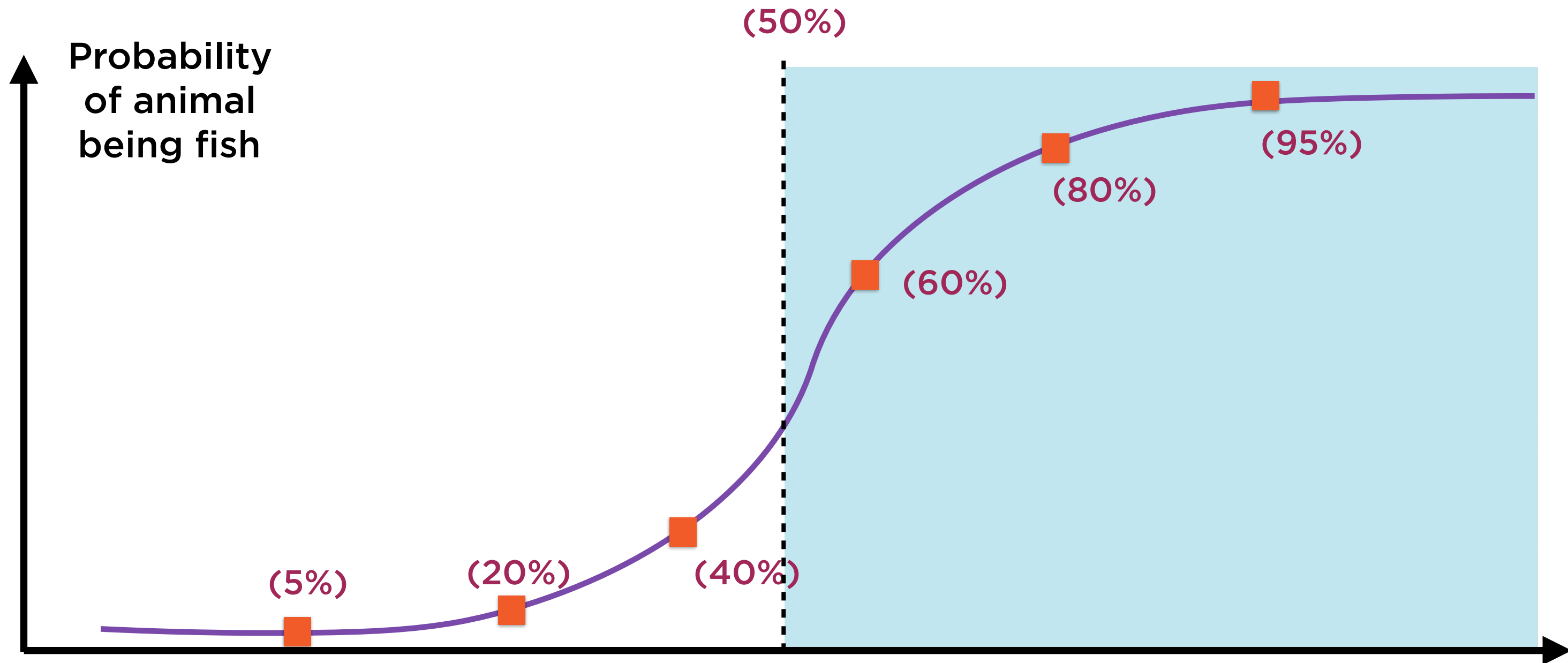


# Applying Logistic Regression



If probability < 50%, it's a mammal

# Applying Logistic Regression

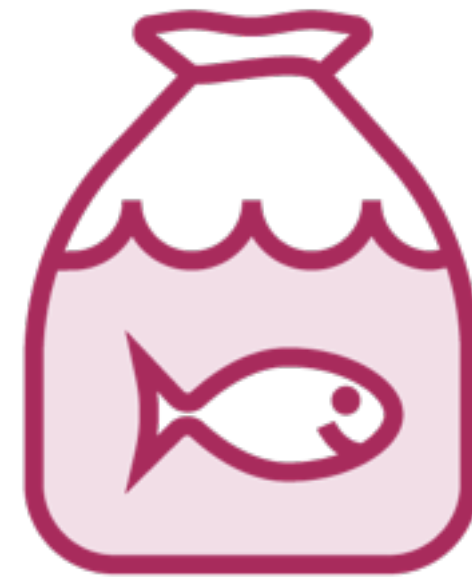


If probability > 50%, it's a fish

# Applying Logistic Regression



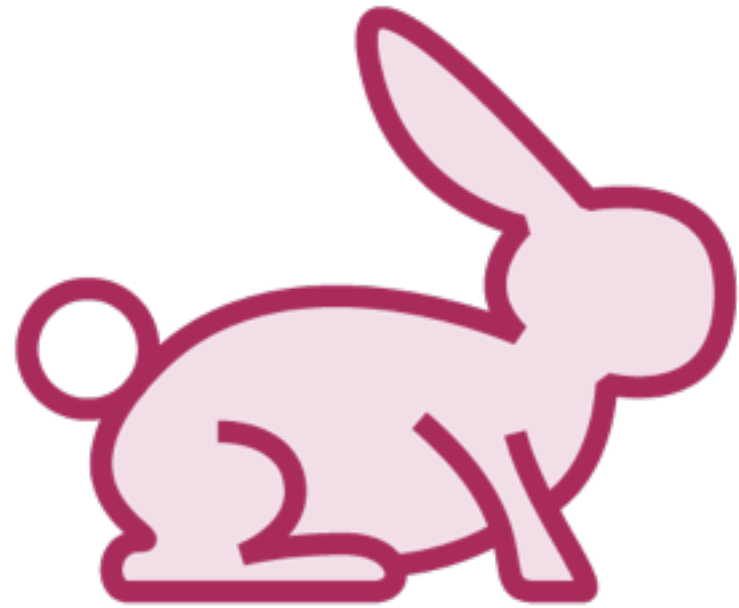
**Mammal**



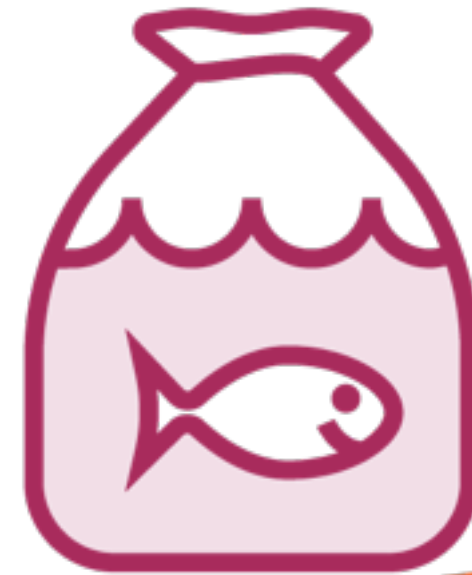
**Fish**

**Probability of whales being Fish  $< 50\%$**

# Applying Logistic Regression



**Mammal**



**Fish**



**Probability of whales being Fish  $> 50\%$**

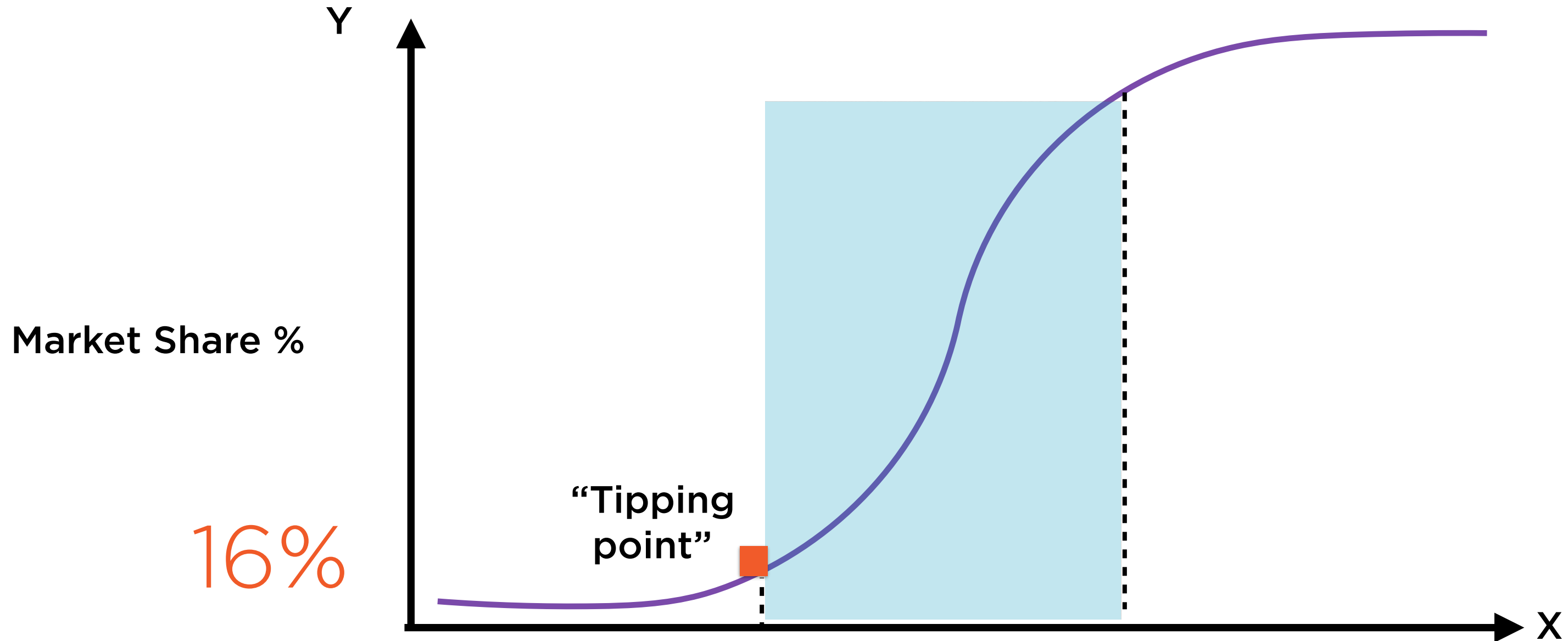
$$p(y_i) = \frac{1}{1 + e^{-(A+Bx_i)}}$$

Logistic regression involves finding the “best fit” such curve

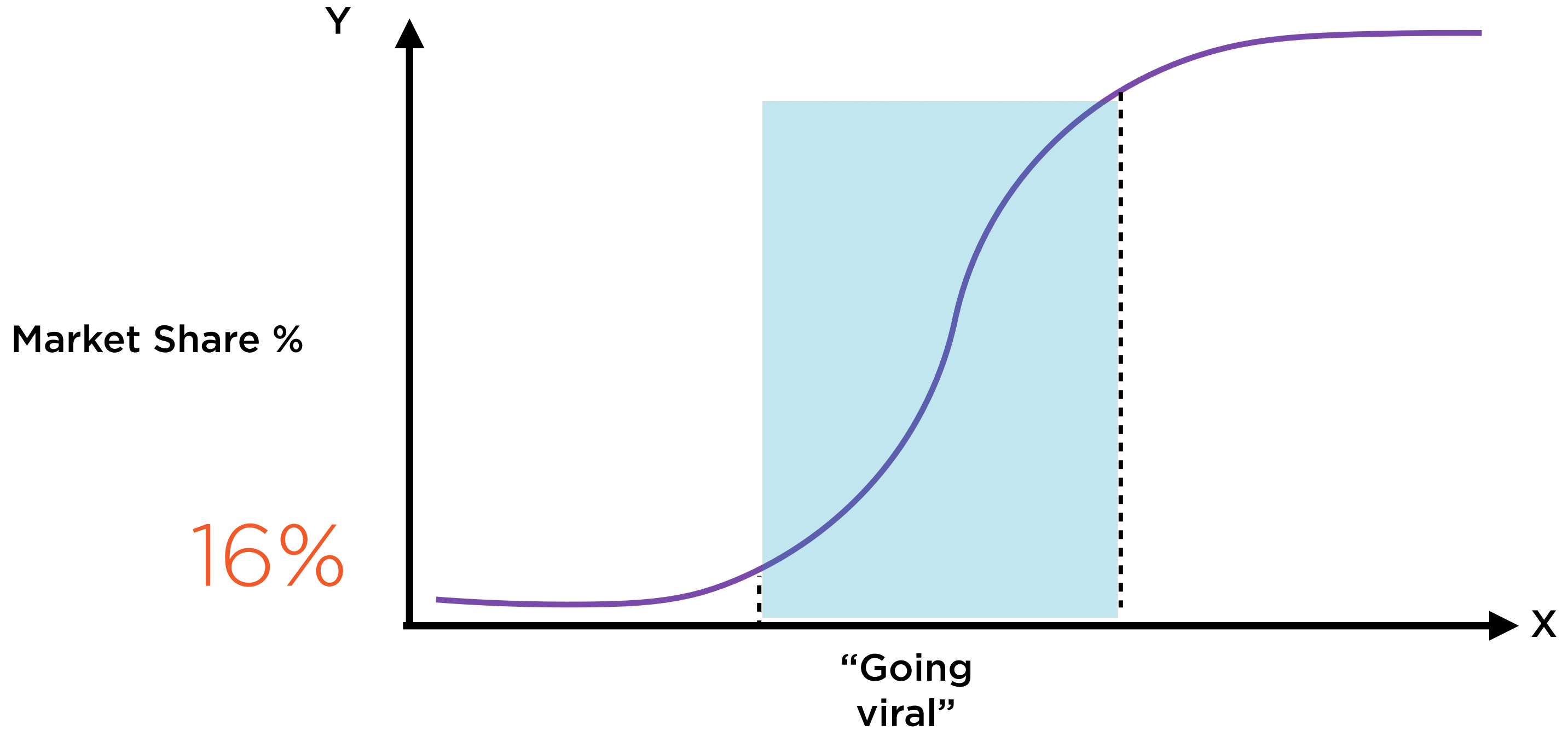
- A is the intercept
- B is the regression coefficient

*(e is the constant 2.71828)*

# Diffusion of Innovation



# Diffusion of Innovation





# Summary

**Logistic regression is a way to predict probabilities from causes**

**Linear regression and logistic regression are similar, yet quite different**

**Unlike linear regression, logistic regression can be used for categorical y-variables**

**Forecasting and classifying are important applications of logistic regression**