

COMMERCIAL SENSITIZATION OF POWER PLANT

Objectives

The commercial success of an organization depends not only on the policies and strategies pursued by commercial division but also on how every other department aligns its role and functional strategies with the company's commercial goal. In NSPCLs context, this calls for taking actions by all divisions aimed at reduction in cost of generation and outage of plant, thereby improving the bottom line.

Participant Benefits	Duration
After this program the participant will be able to understand: <ul style="list-style-type: none">• The components of generation tariff.• Challenges and opportunities.• Strategy to meet the challenges for O&M executives.	Duration: 2 days
Course Coverage	Target Audience
<ul style="list-style-type: none">• The components of generation tariff.• Challenges and opportunities.• Strategy to meet the challenges for O&M executives.• Overview of generation cost and tariff.• Regulatory norms for the stations.• Operational strategy for cost optimization.• Challenges of flexible operation and optimization.• New DSM and strategy for operation	Internal : Executives in E1 to E8 grades
	Learning Methods
	Lecture and Discussion
	Course Coordinator
	Dilip K tiwari Sr. Manager (OS)