# **Audrey Vincent**

### **Product Manager**

Driven product manager with a background in user experience design and software engineering.



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### **Product Manager**

Ancestry.com - San Francisco, CA | Jan '20 - Present

- Lead technical product owner that brought AncestryHealth (B2C genomics product) to market, generating over 300K DNA kit sales.
- Led 1 local and 2 international agile software teams that processed over 225K genetic health reports from sequenced lab data.
- Drove system integration with Quest Diagnostics, and delivered consumer-facing reports derived from new sequencing technology.
- Managed backend software development with 3rd-party lab and physician network partnerships from a technical product perspective.
- Aligned 10+ internal teams to launch a new service in under 4 months that delivered over 20K additional cancer health insights.

### **Associate Product Manager**

Ancestry.com - San Francisco, CA | Aug '19 - Jan '20

- Product owner for AncestryDNA Traits, a product that delivers personalized insights and 30+ characteristics based on DNA.
- Led multiple A/B tests to validate and release a new product redesign with features to compare traits between participating customers.
- Collaborated with marketing to release 7 new traits in a 20K person beta to test marketability for a potential DNA subscription product.
- Increased our customer satisfaction rate by 43% through extensive A/B testing, feature iteration, and the launch of 4 new traits.

# **Product Management Intern**

Ancestry.com - San Francisco, CA | Summer '18

- Led multiple development teams to plan the roadmap and release of AncestryDNA Traits.
- Collaborated with DNA scientists, design leaders, engineers, legal teams, and UX researchers to prototype and test experiences with customers before the release.

# Front End Engineering Intern

Ancestry.com - Lehi, Utah | Summer '17

Redstitch Digital - Evansville, IN | Summer '16

Amerlight LLC - Evansville, IN | Nov '14 - Aug '19

# Director, Non-Profit Co-Working Space

The Anvil - West Lafayette, IN | 'Aug 17 - Jun '18 | anvilstartups.com

- Directed a student run non-profit that offered co-working spaces and programs for the community to start small businesses.
- Led fundraising, built a 20 person team, organized a student startup accelerator, and supported over 40 student startups in my tenure.

#### **Achievements**

Released AncestryHealth, one of the first genetic health products powered by Next Generation Sequencing technology

Delivered health insights to 225K customers

Raised AncestryHealth's customer satisfaction rate by 16%

Grew AncestryDNA Traits from 50K to 1.8M customers

Raised AncestryDNA Traits' customer satisfaction rate by 43%

Led a non-profit co-working space with 200 members, raising \$50K, and supporting 40+ student led companies

#### Education

Purdue University | 2019

B.S. Computer Science Minor in Art and Design Certificate in Entrepreneurship

#### Skills

