

Rinaaj Maniyar

ASSISTANT SALES MANAGER

Profile

As an experienced Assistant Sales Manager with a proven track record of success, I possess strong leadership skills and a passion for driving sales growth. With excellent communication and interpersonal abilities, I am able to effectively collaborate with teams and deliver exceptional customer service. My strategic mindset and attention to detail make me an asset in developing and implementing successful sales strategies.

Employment History

Assistant sales manager , Property Pistol Pvt Ltd , Pune

10/2023 - 05/2024

- Highly skilled assistant sales manager with 5+ months of experience in driving revenue growth and managing client relationships
- Demonstrated success in creating and implementing effective sales strategies to increase market share and surpass targets
- Excellent communication and interpersonal skills, consistently delivering exceptional customer service and building long-lasting partnerships with clients

Freelancer , Testbook, Remote

12/2021 - 11/2022

- Proven track record of securing new clients through cold calling techniques.
- Expertise in identifying potential leads and effectively communicating the value of services offered.
- Demonstrated ability to build rapport and establish long-lasting relationships with clients through phone interactions.
- Adept at researching and understanding target markets, allowing for tailored pitches and increased success rates.
- Strong negotiation skills and a persistent mindset, resulting in a high conversion rate of leads to clients.

Sales development manager , HDFC life Ltd , Pune

06/2024 - Present

- Strong analytical skills, with the ability to identify market trends and leverage data to make informed business decisions

Education

MBA (Marketing), Dr. Moonje institute of management and computer studies , Nashik

01/2021 - 08/2023

BSc (physics) , KTHM Collage , Nashik

06/2018 - 06/2021

12 th, Sir Parshurambhau college , Pune

06/2016 - 06/2018

10 th, Pune University , Nashik



Personal Details

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Courses

The fundamental of Digital marketing ,
Google digital garage

Facebook marketing and advertising ,
Skill up by simplilearn

Affiliate marketing ,
Great learning

PMP basics ,
Skill up by simplilearn

Introduction to digital marketing ,
Great learning

Advance Excel ,
Elearnmarkets

Skills

Advance Analytical Thinking Skill

Ability to work in a team

Ability to Multitask

Critical thinking and problem solving

Communication Skills

Ability to Work Under Pressure

Languages

English

Marathi

Hindi

06/2015 - 06/2016

Internships

Marketing Intern , Rise Global Desi IT solution

09/2022 - 11/2022