

# ASHIK GEORGE

## ACCOUNT SPECIALIST IMPLEMENTATION



### CONTACT

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### SKILLS

- Strategic Thinking
- Risk and Time Management
- Sugar CRM
- Agile
- Confluence documentation
- MS Office
- Problem solving
- People Management
- Decision Making

### LANGUAGES

- English - C2
- Malayalam - C2
- Hindi - B1
- Tamil - B1

### EDUCATION

**BE. Mechanical Engineer**

V.S.B Collage of Engineering  
2014-2018 | Anna University  
CGPA: 7.00



### PROFILE

Account specialist implementation professional with expertise in managing projects from concept to completion. Skilled in software implementation, project planning, team coordination, and ensuring on-time delivery of high-quality solutions. I thrive in fast-paced environments, leveraging strong problem-solving and decision-making abilities to achieve impactful outcomes.



### WORK EXPERIENCE

**Zellis HR India**

**2022- PRESENT**

#### Account Specialist Implementation

- Led as the primary liaison for all project-related services and developments.
- Conducted data-driven research to support project planning and execution.
- Established project plans, defined timelines, and ensured adherence to deadlines.
- Streamlined coordination across teams to achieve precise and timely delivery.
- Identified and resolved potential issues through thorough audits, ensuring high-quality outcomes.

**Star Health Insurance**

**2021- 2022**

#### Agency Development Manager

- Conducted training sessions to ensure the sales team had a deep understanding of the product, enhancing their ability to drive sales.
- Designed and implemented sales strategies to achieve and exceed revenue and performance targets.
- Recruited top-performing sales professionals with expertise aligned to company goals and market needs.

**Selective Marine Services**

**2019 - 2021**

#### Associate Project Coordinator

- Developed and maintained daily work schedules to ensure efficient project execution.
- Provided detailed documentations to project leadership, including inventory management.
- Organized skill development training to enhance team capabilities and performance.



### ACHIEVEMENTS

- Awarded for successfully managing seven concurrent assignments, delivering each on time and with exceptional accuracy.
- Successfully handled and delivered 60 high-value projects for prominent clients in the UK, consistently exceeding expectations and driving significant business impact.