

**Vikas**

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## **Career Objective**

I seek to join an organization where my knowledge and skills can be utilized to add value to the operations of the organization with simultaneous fulfillment of my career growth advancements.

## **Professional Experience**

### **Data Bridge Market Research (Gurgaon)**

Associate Manager (Market Research) – 31 May 2023 to Present

- Handling of Client Projects- Working with Client Engagement Team and sharing data of different Client Projects-
  - FLU Vaccines Project- Covered FLU Vaccines for World Wide market including deal with collaborative companies.
  - Oncology Project- Worked on Oncology Project based on technology including Monoclonal Antibodies and small molecule Drugs with Clinical Trial studies.
  - Early Stage Product Project- Covered different Pharmaceutical Companies for Early stage Products including Research Phase, Pre-Clinical and Phase 1.
  - Obesity Drugs- Covered Portfolio for Obesity Drugs which are currently used for treatment of Obesity.
  - Pain Management Drugs- Worked on Pain Management project including Patented and Patent Expired Drugs.
  - Avian FLU Project- Worked on Avian FLU of Marketed and In-development Phase Vaccines used in Animals.
  - Diabetes Drugs Management- Covered Portfolio of Diabetes drugs including Insulin and Tablets for World Wide market with Clinical studies.
- Qualitative Checks - Quality checks for Company Profile, Product Portfolio (including R&D Pipeline Analysis & Validation, Press Release, Annual Reports), Client queries, Patents (USPTO), European Medical Agency (EMA), FDA Designations and Adhoc reports.
- Managing/Team Handling – Actively Trainings within team as per project/task, Managing projects, team targets and timelines. Supporting Seniors with in-depth analysis, Finalization of files, Reviewing tasks and Trackers performed by Team.

### **WNS Global Services (Gurgaon)**

Analyst (Market Research) – 01 Apr 2022 to 04 Apr 2023

Senior Associate (Market Research) - 01 Apr 2020 to 31 Mar 2022

Associate (Market Research) - 19 Jun 2018 to 31 Mar 2020

- Client Projects/Queries- Handling of Client Projects/queries and delivered within time-
  - Oncology Project- Covered Product Portfolio data for Oncology Drugs including Company Profile of respective companies.

- Anemia Project- Worked on Anemia Project including Clinical Trials and Patent information.
- Alopecia Areata Project- Worked on Alopecia Areata Project including different Therapies.
- Patent Project- Worked on Patent Project for FDA approved drugs including Patent Term Extension within Orange Book and USPTO.
- European Market Agency Project- Worked on EMA project including Filing/CHMP opinion, Approval and Withdrawn for European Market.
- Analyzing Company Pipeline - Preparing and analyzing reports for pharmaceutical companies including detailed description of R&D as well as marketed products portfolio, deals & mergers/acquisitions, clinical trails, patent & litigation data.
- R&D Data – Conducting secondary research from company SEC filings (10-K, 20-F, S-1), quarterly or half-yearly results, press releases, annual reports, presentations, R&D Pipeline to update company portfolio.
- Team Handling & Qualitative Checks - Quality checks for New Company Profile, Product Portfolio, Client queries & Adhoc reports within Team.

### **Civil Hospital (Rohtak)**

Emergency Medical Technician (EMT)- 21 May 2013 to 15 June 2018

- Handling various Medical instruments like Defibrillator, Monitor, Suction machine, Stethoscope, Sphygmomanometer, Glucometer, Oxypulsemeter etc.
- Handling of Emergency cases like giving Cardiopulmonary Resuscitation (CPR) to unconscious patients, suturing on the patients resulted due to accidents and Shifting of patients to the higher medical care center for advance treatment.

### **Conference Attended**

- International Patient Safety Conference; held on October 1-3, 2010; at AIIMS, New Delhi.
- National Seminar on Recent Trends in Pharmaceutical research; held on August 7-8, 2010; M. M. University, Mullana, Ambala (Haryana).
- Recent Trends in Drug Discovery and Development; held on March 26, 2011; at B. S. A. Institute of Pharmacy, Faridabad (Haryana).

### **Area of Expertise**

### **Professional Skills**

- Market Research, Strategic analysis.
- Expertise on Yahoo Finance, Bloomberg, Crunchbase, Edgar filing etc.
- Competitive Intelligence.
- MS-Excel, MS-PowerPoint and MS-Word.

### **Achievements and Awards**

- Best Team Driver Award received from CEO, Databridge Market Research.
- League of Championship Award received from Sr. Group Manager, WNS.
- Certificate of Appreciation under Health Department from Civil Surgeon, Rohtak.

## Education

- Professional Certificate in Pharmacovigilance from Catalyst Clinical Services in October 2016.
- M.B.A (2011-2013) from S.M.U in Healthcare Services.
- Bachelor of Pharmacy (2007-2011) from B.S.A Institute of Pharmacy, Faridabad (Haryana).

## Summer Training

- Undergone summer training in Production Department (QA and QC) in BELCO Pharma, Bahadurgarh (Haryana).

## Extracurricular activities

- Student volunteer at Recent Trends in Drug Discovery and Development; held on March 26, 2011; at B. S. A. Institute of Pharmacy, Faridabad (Haryana).
- Cultural events organization at college and school level.

## Personal Information

- Date of Birth : 11<sup>th</sup> Nov. 1989
- Marital status : Married
- Nationality : Indian
- Notice Period : 15 Days

I here by declare that information mentioned above is factually correct.

Date :  
Place : Gurgaon

**Vikas Dahiya**