



GAURAV JAIN

CTO CUM SR. TECHNICAL
PROJECT/PRODUCT MANAGER

SUMMARY

Seasoned Senior Technical Product / Project / Program Manager with 9+ years of expertise in leading large-scale IT implementations. Proven ability to bridge business and technical domains, ensuring timely, budget-conscious, and specification-aligned project completions. Adept at merging user needs with business goals to deliver impactful solutions. Skilled in leveraging Agile, Scrum, and Waterfall methodologies across diverse industries such as AgriTech, AtmosTech, RealTech, HealthTech, FinTech, EdTech, etc.

CONTACT



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Mumbai, Maharashtra, India



[LinkedIn](#)



[Portfolio](#)

WORK EXPERIENCE

Technoark Solutions

Mumbai, Maharashtra, India

Jan 2016 - Present

- Managed project budgets, conducted cost analysis, and led financial risk assessments, ensuring alignment with strategic goals.
- Spearheaded SAP implementations, including configuration, customization, and end-user training, enhancing business efficiency.
- Delivered development milestones 20% faster** by gathering and defining clear customer requirements and coordinating execution.
- Improved customer satisfaction by 15%** through effective client liaison, process optimization, and managing product support and change requests to align with business goals.
- Led and mentored cross-functional teams, **boosting user engagement by 30%** with strategic technology initiatives.
- Ensured data security compliance and supported the executive team with strategic planning, reports, and presentations.
- Facilitated communication across departments and managed crises with contingency planning.
- Monitored strategic initiatives, tracked KPIs, and ensured accountability in execution.
- Coordinated successful project execution with **government entities**, aligning with regulations and timelines.
- Drafted technical proposals for government bids, ensuring compliance with guidelines.
- Managed project progress, conducted weekly status meetings, and resolved issues with risk mitigation strategies.
- Oversaw SDLC projects using Waterfall and Agile methodologies, ensuring quality and timely delivery.
- Designed and implemented large-scale system integrations, focusing on performance and security.
- Led deployment of machine learning models with Vertex AI, **reducing data processing time by 30%**.

EDUCATION

Jai Hind College

Bachelor of Science in Information Technology

Mumbai University (B.Sc. I. T.)

2016-2019

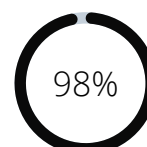
CGPA - 9.57 / 10

SKILLS SUMMARY

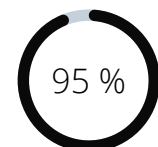
Project / Product
Management



Soft Skills



Tech Skills



SKILLS

Leadership & Management: Effective communication, Business Process Analysis and Optimization, Data Migration and Integration, SAP Customization and Configuration, End-User Training and Documentation, Ownership skill, Team leadership, Stakeholder management, Complex decision making, Problem solving and Troubleshooting, etc.

Project/Product/Program Management: Microsoft Projects, SAP Activate Methodology, Aha!, Agile, Scrum, Waterfall, Kanban, JIRA, Trello, Basecamp, Asana, ClickUp, Notion, Taskade, Confluence, Monday.com, Miro, Radar, etc.

Technical Skills (Web/Mobile): Angular, ReactJS, React native, GoLang, Rust, Bash Scripting, Powershell, Blockchain, Web3, VueJS, PHP, JS/HTML5/CSS3, JSP, JSON/XML, Python (Django / Flask), NodeJS (NestJS / Express), Java (Spring boot/MVC), Kotlin, Cordova, Flutter(Dart), .Net (C#), AWS, Azure, Jenkins, R, Google Cloud Platform, SQL, MySQL, PostgreSQL, SQLite, MongoDB, Oracle, AI/ML, IoT, etc.

Tools: WordPress, Shopify, Magento, Drupal, Salesforce, HubSpot, Zoho CRM, Microsoft Dynamic 360 CRM, AEM, Adobe Suite, Figma, Miro, Balsamiq, Draw.io, Microsoft Office, Advanced Excel, Mettle, Slack, Microsoft Teams, Skype, Zoom API Integration, Linux, Unix, Stripe, PayU, Razorpay, Braintree, PayPal, Alipay, Paytm, R, Google Analytics, Mixpanel, Amplitude, Power BI, Tableau, Apache Tomcat, Redis, Solr, Firebase, Elastic Search, Kafka, Spark, Camel, Cassandra, etc.

INDUSTRY DOMAINS

- IT Service & Product Management
- Digital / Website Business Analysis
- E-Commerce Platform / Inventory Management
- Supply Chain Management
- Business Models (Product-as-a-service(PaaS) / Software-as-a-service(SaaS) / Infrastructure-as-a-service(IaaS) / Retailer / Manufacturing / Subscription / Affiliate / Freelance)
- Sales Models / E-Commerce Business Models (B2B / B2C / C2B / C2C / D2C / B2G / G2C / B2B2C)
- FMCG / HRM / LMS / CRM / CMS / ERP Industries
- Interior Design
- Government Sector
- Non-Profit Organization
- AgriTech / AtmosTech
- Web Accessibility
- Healthcare (Cosmetics / HealthTech / Pharmaceutical / Health Insurance)
- RegTech / FinTech (BFSI / DeFi)
- EdTech
- RealTech
- AdTech
- SAP (Manufacturing, Retail, Telecommunication, Consumer Goods, Pharmaceuticals, Utilities, Public Sector, etc.)
- LegalTech
- ERP Embedded Systems (IoT)