

# Abhineet Jain

Head of Product

Forward-thinking professional with solid history of accomplishment in business settings. Keep operations smooth and consistent to maintain company stability and sustainability. Articulate and personable leader with excellent program management, strategic planning and operational oversight abilities

## Work History

2024-04 -  
2025-03

### Assistant Vice President Product

*One Verse Gaming Technology Pvt. Ltd., Gurugram*

- Spearheaded the development and launch of multiple successful poker products, resulting in a 25% increase in user engagement and a 15% boost in revenue
- Led a team of 5+ product managers, designers, and developers, fostering a collaborative and high-performance culture
- Conducted comprehensive market research and competitor analysis to inform product strategy and roadmap
- Implemented data-driven decision-making processes, utilizing user feedback and analytics to continuously improve product offerings
- Presented product vision, strategy, and performance updates to executive leadership and stakeholders

2016-11 -  
2021-03

### Professional Poker Player

*SELF WORK*

- Observed evolving trends in poker tournaments and cash games through online forum analysis.
- Developed key sponsor relationships, securing financial support for future events.
- Facilitated the improvement of advanced strategies for poker players seeking higher proficiency.



## Contact

### Address

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### Phone

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### E-mail

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## Skills

- Product Management
- Problem Solving
- Team Leadership
- Market Research and Analysis
- Product strategy and vision
- Supply Chain Management
- Supplier Quality

- Collaborated with other professional players on strategy development

**2013-05 -  
2016-11**

## **Manager**

*Tata Motors Limited, Pune*

- Analyze best processes across industry and lead benchmarking projects to improve supplier quality
- Conceptualized and developed the first integrated Tata Motors Supplier Quality Manual
- Support in the formulation of Enterprise systems model manual and Tata Motors Production System for Purchasing and Supply Chain
- Training suppliers and internal stakeholders in World Class Supplier Quality strategies for achieving global standards in quality
- Organize workshops and support in the training of SQEs and suppliers in IT enabled business processes
- Conceptualized and developed the Tata Motors Integrated Supplier Rating System (ISR) to significantly improve the supplier selection and evaluation process
- Conceptualized and developed the Automated Issue Management system (AIMs) for quick and time bound resolution of issues with suppliers

**2009-04 -  
2011-02**

## **Assistant Manager**

*Maruti Suzuki India Limited*

- Procurement of transmission parts economically at a cost consistent with quality
- Adjusted costing of transmission models to account for exchange rate fluctuations.
- Recognized potential enhancements and secured favorable vendor pricing.

## **Education**

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**2013-04**

### **MBA/PGDM: Operations**

*Xavier Labour Relations Institute - Jamshedpur*

GPA: 2.65/4

**2009-04**

### **B.Tech/B.E.: Mechanical**

*Maulana Azad National Institute of Technology -*

## **Languages**

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Hindi

English

*Bhopal*

GPA: 8.17/10

**2005-04**

**XIIth: Science**

CBSE

GPA: 84.9%

**2003-04**

**Xth: Science**

CBSE

GPA: 89%