

Resume

PROFILE

A Challenging Growth Oriented Position, where my skills can be effectively utilized and improved eventually leading to contribution in the growth of Organization.

CURRENTLY WORKING

Bharti Airtel on the payroll of Indus Management Consultant Pvt Ltd, leading a Training Project of Sales & Distribution

CONTACT

PHONE:
9869854272

EMAIL:
Kalalpratik080@gmail.com

LANGUAGE

- English
- Hindi
- Marathi

ADDITIONAL QUALIFICATION

Secured 2nd Prize in National Level project competition, PUNE

PRATIK KALAL

Deputy Manager in Training

EDUCATION

Kishanchand Chellaram Collage (KC Collage), MUMBAI
Bachelor in Information technology (BSC-IT)

Babasaheb Gawde Institute of Technology (BGIT), MUMBAI
Graduation in Information Technology (IT)

Chikistak Samuh Shiroadkar High School
10th

WORK EXPERIENCE

Deputy Manager in **Bharti Airtel** – Training (Sales and Distribution)

- 2 years of experience with NHIP along with BEAT training as trainer in Sales and Distribution a Senior Sales Executive.
- Conducting Prepaid, Postpaid, Broadband and DTH training and development programs for Airtel Promoters, Airtel Friends (Customer Relationship Executives) & Field Sales Executives
- Conducting NHIP trainings, monthly refreshers on performance basis, Conducting online monthly quiz
- Acting as a coach as a mentor, monitored sales and provided necessary performance feedback to the team members.

SKILLS

- Alignment of Trainings with coordination of Airtel Circle Distribution heads like Class Room Trainings, On beat Trainings in their respective Circles
- Conducting weekly online meetings with Trainers about their challenges at Zonal level & coordinate to resolve the issues with the respective Circle ZBMs & ZSMs
- Presenting the performance of Entire Team on monthly basis in review with Airtel Program Manager

EXPECTED SALARY

Upto 8 LPA