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Pankaj Kumar Jadwani

Raipur - Chhattisgarh. Facili-Trainer **Master Trainer, Counsellor**

Training Certification

| Certified Master Trainer | (NIESBUD) National Institute of Entrepreneurship and Small Business Development | | |
|-------------------------------|--|------|--|
| Certified National Trainer | (BJS) Bharatiya Jain Sanghatana | | |
| Certified Master Trainer | (MEPSC) Management & Entrepreneurship and Professional Skills Council (NSDC) National Skill Development Corporation | 2019 | |
| Certified National Trainer | Young Arms (NGO) | 2019 | |
| Certified National Trainer | Green Army (NGO) | 2017 | |
| Certified Zone Trainer | (JCI) Junior Chamber International - INDIA | 2014 | |

Worked as Team Leader/Head

| Soft Skill Trainer | Training (Freelancer) | 2014 to Present |
|--|-----------------------|-----------------|
| Scientific Equipment | Sales & Marketing | 1998 to 2000 |
| Stationary Diesel Engine (Sale, Service &Spares) | Automobile | 2000 to 2015 |
| HDFC Life Insurance | Insurance | 2008 to 2014 |
| Good Time Travelers (Travel Industry) | Tour Operator | 2012 to 2016 |
| Kotak Life Insurance | Insurance | 2014 to 2017 |
| Property Bureau (Real Estate Company) | Team Head | 2015 to 2016 |

Education Qualification

| Graduate (B.Com.) | PanditRaviShankar University | 1996 | |
|----------------------|------------------------------|------|--|
| Diploma in Computers | Aptech Computer | 1994 | |

Attended world-class pieces of training from well-renowned trainers on a variety of topics like: -

- C2C (Camus to Corporate),
- CAPP (Chairmanship and Parliamentary Procedure),
- Communication,
- Couple Training,
- EPS (Effective Public Speaking),
- Leadership,
- POSH (Prevention of Sexual Harassment of Women at Workplace),
- Presentation Skills,
- Time Management,
- TOT/TTT- (Training of Trainers/Train the Trainers),
- Work Etiquettes, etc.

Experience as Freelancer Trainer: -

Conducted more than 500+ training programs in Colleges, Corporate, Institutes, Schools, Social Organizations & Universities in the past nine years. Some of them are: -

| Company | Sector | Vendor | Topic | Mode |
|---|-----------------------------|---|--|------------|
| DCM Shriram Ltd. | Agri-Rural Business | (IACA) Indu Ahuja Consultants & Associates, New Delhi. | Soft Skills Selling Skills | Offline |
| (TML) Tata Motors Limited | Automobile | SkillSoruce Learning & Technologies Pvt. Ltd. Navi Mumbai (Maharashtra) | Process Soft Skills Selling Skills | Offline |
| RCM | Retail (FMCG) | Professional Training Academy of India - Ghaziabad | Assessment | Telephonic |
| Mahindra & Mahindra Limited | Automobile | MSX International - Navi Mumbai (Maharashtra) | Soft Skills Selling Skills Product knowledge | Offline |
| Bajaj Allianz | Insurance | (ATS) Advanced Training Solutions Pvt Ltd. Kanpur (UP) | Soft Skills Selling Skills | Offline |
| (IOCL) Indian Oil Corporation Ltd. | IT | (BCCL) Bennet, Coleman & Co. Ltd.Mumbai (Maharashtra) | Process | Offline |
| (SSC) Sector Skill Council | Customer Service | Vidyadhara Consultancy Bangalore (Karnataka) | Soft Skills | Zoom |
| (APL) Apollo Pharmacy Limited | Pharmacy | EdMyst Delaware USA | Soft Skills Selling Skills | Offline |
| Fujitsu General (O General) Air Condition | Consumer Electronics | The Skillkrafter Academy. Ghaziabad (Uttar Pradesh) | Soft Skills Selling Skills | Offline |
| Axis Bank | Banking | Turnkey Training (P) Ltd. Dehradun (Uttarakhand) | Soft Skills | Offline |
| (ASCI) Agriculture Skill Council of India | Agriculture | E3 Consultancy & Services Lucknow (Uttar Pradesh) | Training of Trainers (TOT) | Zoom |
| Escorts Tractor Bangalore (Karnataka) | Automobile | Prashaste Education & Management Consultancy Pvt. Ltd. Mumbai (Maharashtra) | Soft Skills Selling Skills Product knowledge | Offline |
| Malabar Gold & Diamonds Kerala | Fashion Jewellery Retail | Magnum Opus Coimbatore (Tamil Nadu) | Soft Skills Selling Skills | Offline |
| eInfochips An Arrow Company Ahmadabad (Gujarat) | Software | Bodhisaar Learning Pune (Maharashtra) | Campus to Corporate (C2C) | MS Teams |
| (TCS) Tata Consultancy Services | CSR | TCS | Campus to Corporate (C2C) | Zoom |
| (JDEIT) JawaharlalDarda Engineering College of Information& Technology Yawatmal (Maharashtra) | Education | Career Ahead India Pvt. Ltd. New Delhi. | Campus to Corporate (C2C) | Offline |
| (PHQ) Police Head Quarter Raipur (Chhattisgarh) | Government | State Governor's & Chief Minster's Security officers. | PD training | Offline |
| BOSCH India Foundation Bangalore (Karnataka) | Education | ASK Mahabodhi Ahmadabad (Gujarat) | тот | Offline |
| Reliance AJio BUSINESS | Fashion Retail | SLS (Shristi Learning Services Bangalore (Karnataka) | Soft Skills Product knowledge | Offline |
| (MSTA) Maruti Suzuki Training Academy Gurgaon (Haryana) | CSR | (TLE) The Learning Enable New Delhi | Campus to Corporate (C2C) | Offline |

- Serving as Counsellor- Raipur City Police Women Cell Domestic Violence.
- Invited as Guest Speaker several times, in public programs.
- Invited as Guest Lecturer in Pandit Ravi Sankar University Raipur Chhattisgarh.
- Associated with (ITC) International Training Council Raipur Chhattisgarh.
- Associated with (ATF) Active Trainers Forum Raipur Chhattisgarh.

Designed & Developed: -

Designed & Developed Training modules for Corporate, College Students & JCI Organizations: - **Bindas Bol** (Stage Fear),

Feed Forward (TOT),

Fight the Fighter (Stage Fear),

iSmart (Personality Development),

Love You Exam (Exam Fear),

MOC (Master of Ceremony),

Expert in various topics like: -

- Anger Management,
- Art of Conversation,
- Art of Listening,
- Better Parenting,
- Body Language,
- CAPP (Chairmanship & Parliamentary Procedure),
- Communication Skills,
- Couple Training,
- Evaluation of Employees,
- Goal Setting,
- How to Study?
- Interview Skills,
- Japanese Culture (5S, 3G, 3K, Etc.),
- Mobile Manners,
- Online Training (Webinar),
- Overcoming Exam Fever,
- Personal Hygiene,
- Phobia Public of Speaking (Stage Fear),
- **POCSO** (Protection of Children from Sexual Offences),
- POSH (Prevention of Sexual Harassment of Women at Workplace),
- Safety @ Workplace,
- Self Confidence,
- Self-Presenting Skills,
- Stress Management,
- SWOT Analysis,
- Table Manners & Etiquettes,
- Team Building,
- Time Management, Etc.

Involved in the Family Business,

(Water Lifting Pumps - Distributor for Chhattisgarh State).

Self-Commitment: -

I am self-committed to provid **free** training for **underprivileged** students.

Pankaj Kumar Jadwani

Facili-Trainer,

Master Trainer,

Corporate Trainer,

Counsellor

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Date: 22nd April 2024

Place: Raipur - Chhattisgarh - 492001