

Nikhil Kulkarni

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SUMMARY

Senior Associate with an **MBA in Finance** and expertise in **process optimization, data analysis, and stakeholder management**. Skilled in **requirement gathering, documentation, and fraud verification**. Seeking a **Business Analyst** role to leverage analytical skills and drive data-driven decisions.

WORK EXPERIENCE

Allstate India Pvt.Ltd | Pune, Maharashtra

Jan 2021-Present

Senior Associate

- Performed root cause analysis on over **100 claims per month**, identifying and resolving recurring issues to improve closure rates by **15%**
- Collaborated with onshore analysts to improve workflow efficiency, increasing claims processing speed by **20%**
- **Verified and confirmed** of cheque details in the electronic warehouse to deter and prevent fraud.
- Reviewed and **validated** claims documents to ensure compliance with policy standards, enhancing process efficiency.

EDUCATION

MBA (Finance) Lotus Business School, Pune, Maharashtra

2020

B.COM Maulana Azad College, Aurangabad, Maharashtra

2017

PROJECTS

Vrinda Store Data Analysis [MS-Excel] [Link](#)

- **Analysed** sales performance across channels, identifying **Amazon (35%)** and **Myntra (23%)** as leading contributors, optimizing omnichannel strategies.
- **Conducted comprehensive sales and order analysis** for Vrinda Store, identifying key trends in customer demographics, order fulfilment rates, and regional sales distribution, leading to data-driven decision-making.

Sales Performance Analysis g Dashboard Development [Power &BI I MS-Excel] [Link](#)

- **Performed in-depth sales data analysis** to track revenue trends, customer demographics, and sales channel performance, leading to actionable insights for business growth.
- **Designed and interpreted a sales dashboard** to monitor key performance indicators (KPIs) such as order volume, fulfilment rates, and regional sales contributions, improving strategic decision-making.

SKILLS

Business Documentation: BRD, FRD, Use Case, Wireframes

Business Methodologies: SDLC, Business Analysis, Agile & Waterfall

Analytic Tools: Excel, Power BI, SQL, PowerPoint, JIRA, Confluence

CERTIFICATIONS

Excel (Goldman Sachs Forage)

Power BI (LinkedIn)

SQL (Simplilearn)

SAP FI (Global)