

Alpi Goel

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**OBJECTIVE**

Dynamic Human Resources and Recruiting professional with a demonstrated history of success, recognized as a key contributor. Skilled in HR Consulting, Executive Search, Customer Relationship Management, Technical Recruiting and Team building & management. An innovative thinker able to apply analysis and creativity to problem solving, positive & proactive professional with robust influencing skills, highly personable, self-motivated and diligent individual with flexibility to adapt to new situations.

Professional Summary

- ✓ 8+ years of end-to-end recruitments in IT and Non-IT hiring positions for different geographies.
- ✓ Stakeholder Management – Regular connects with the business and the Hiring managers to understand the hiring requirements. This is initiated and concluded by means of Discovery sessions and designing Candidate screening questionnaire.
- ✓ Sourcing from various channels including **Company Career portals, External job portals like Naukri, LinkedIn, Indeed and ATS**. Attract suitable candidates through Job postings (Internal/ External).
- ✓ Coordinating and managing schedules for technical evaluations and assessments for the candidates
- ✓ Vendor management, salary negotiations and onboarding the candidates
- ✓ Appreciated and acknowledged for the stakeholder management and proactive responses
- ✓ Track key performance indicators (KPIs) to measure the effectiveness of recruitment strategies, identify areas for improvement, and ensure client satisfaction

Key Skills

- ✓ Talent Acquisition
- ✓ Candidate Sourcing & Screening
- ✓ Interviewing Techniques
- ✓ Relationship Management
- ✓ Recruitment Strategies
- ✓ Applicant Tracking Systems (ATS)
- ✓ Social Media Recruiting
- ✓ Market Research
- ✓ Negotiation Skills
- ✓ Onboarding & Training
- ✓ Trained and experienced on tools like, **Naukri, LinkedIn, Indeed, ATS, Eightfold, People strong, Talent Central and Success Factor.**

WORK EXPERIENCE

Tata Communication Transformation Services (TCTS)-Delhi/NCR - A wholly owned subsidiary of Tata Communications Limited and nearly two decades of managing telecom networks give us an insider's view of telecom processes, allowing us to navigate complexities with precision. Our end-to-end telecom managed services incorporate AI automation to uncomplicate network migration and modernization.

Duration : July 2021- till date

- ✓ Developed and executed comprehensive recruitment strategies to fill positions across various departments, including Telecom, IT and non-IT roles
- ✓ Utilized advanced sourcing techniques, including social media, job boards, and networking, to identify and attract top talent.
- ✓ Conducted detailed candidate screenings and interviews to assess skills, experience, and cultural fit.
- ✓ Managed the end-to-end recruitment process, from job posting to offer negotiation and onboarding.
- ✓ Collaborated with hiring managers to understand role requirements and provide recommendations on candidate selection.

Core Competencies in below companies.

- ✓ Responsible for end to end IT and Non-IT recruitments.
- ✓ Includes direct interaction with Clients(Client Management).
- ✓ Leading Team
- ✓ Expertise in Niche Hiring.
- ✓ Experience in Internal Hiring
- ✓ Specialized in Hiring from Different social media platforms like - LinkedIn, Facebook, Hirst, Indeed.

New Era India (En world Group) -Delhi

Tenure: April 2019 to July 2020

Recruitment Specialist

Domain: RPO

About Company: en world entered Indian market with New Era India Consultancy, which has been operating in Indian recruitment industry since 1993. One thing that has remained constant in en world's journey from recruiting services start-up in 1999 as one of Japan's leading talent acquisition and management firms today

Bloom Systems Private Limited (Mumbai)

Tenure : Sep 2018- Jan 2019

Designation : Recruitment Specialist

Bloom Systems is a new age staffing and recruitment company specialising in Information Technology along with other upcoming industries in BFSI, Retail, Telecom and Governmental organisations

Xpert Connexions -Noida

Tenure : July-2015- March 2017

Apolis Consulting Pvt Ltd is next-generation staffing and recruitment services company specialising in Technology and business professionals hiring for various industries. Consulting coupled with over a decade of client excellence from Xpert Connexions, India.

Kyros Talent Management Services. -Noida

Tenure: June 2017- Nov 2017

Recruitment Consultant

Kyros Talent Management Services Private Limited is a Private incorporated on 22 February 2016. It is classified as non-government company and is registered at Registrar of Companies, ROC Delhi

Kyros Talent Management Services Private Limited's Annual General Meeting (AGM) was last held on N/A and as per records from Ministry of Corporate Affairs (MCA), its balance sheet was last filed on 31 March 2023.

Pursued Digital Marketing course: June 2016 to Feb2017

Spectrum Talent Management

Tenure : May 2014 – July 2015

As one of the leading manpower solutions providers in India, Spectrum offers a wide array of services such as recruitment, payroll, onboarding, and flexible staffing to firms globally. Our comprehensive network, structured processes, professionalism, and strong work ethics ensure that we remain at the top on the global scale. With specialized knowledge, we empower businesses across the globe with expert manpower

solutions. Our substantial talent pool and deep understanding of the hiring industry have helped us achieve significant strides in the HR market.

Technical Skills

- ✓ Familiar with Microsoft Office Suite skills (power point, excel, word, outlook etc.)
- ✓ Good knowledge of Job Portal such as Naukri and Monster
- ✓ Google AdWords Certification

Soft Skills

- ✓ Interpersonal communication
- ✓ Positive Attitude

Academics

- ✓ M.B.A (HR & Finance), Vidya College of Engineering, Meerut, 2011-2013
- ✓ BSC IT (IMS, Dehradun), 2008-2011

Personal Details

- ✓ **Date of Birth:** 30-Dec-1989
- ✓ **Linguistic Ability:** English, Hindi
- ✓ **Address:** Delhi/NCR
- ✓ **Hobbies:** Interacting People, Travelling and Visiting New Places