

# CA Pawan Kumar Sharma



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## Profile Summary

- Qualified CA with 20 years of experience in Finance & Accounts, Auditing, Taxation, Procurement & Credit underwriting, Statutory Reporting, Treasury Management, Accounts Receivable, Payables, Budgeting & Variance Analysis.
- Dexterity in Team Management**, including Mentoring and Team Engagement, as well as Delivering Critical, Complex, Time-Sensitive Assignments and having Project Management Skills.
- Worked in Industries such as Banking, Insurance, Financial Services which includes Advisory Services, Depository, Wealth Management & Stock Broking.
- Expertise in **conceptualizing and executing financial procedures** like working capital management, internal financial controls, and costing.
- Resourceful in **preparing annual budgets, business plans and internal projections**; provided advisory to senior professionals & business heads of operations for strategy planning & consulting.
- Successfully contributed** to Revenue Improvement, Cost Saving & Cost Transformation and increased the utilization of available resources.
- Enhanced financial processes** through initiatives geared towards lowering risk, heightening productivity, service excellence, revenue maximization and margin improvement while mitigating underlying business & operational risk.

## Core Competencies

Ind AS	Transformation & Business partnering
Planning, Budgeting & Forecasting	Stakeholder Relationship Management
Financial Accounting	Credit Underwriting
Process Improvement & Savings	GST
Working Capital Management	Team Management & Mentoring

## Career Timeline

- Jan'23 to till date with **RenewBuy** as VP & Finance Controller
- July'18 to Jan'23 with **Bajaj Capital** as VP, Finance Controller and CFO
- Dec'11 to July'18 with **TATA AIA Life Insurance** as AVP-Finance
- March'10 to Dec'11 with **American Express India** as Manager
- Jan'08 to Feb'10 with **McDonald's India**-Corporate Office, Delhi
- Nov'05 to Dec'07 with **HDFC Bank** as Deputy Manager

## Leadership Skills



## Notable Accomplishments across the Career

- Improvising Net worth & financials of the Companies as per the Regulatory requirement.
- Raised 300 crores in Funding from Investors and managed 120 crores in Vendor debt.
- Proposed and Implement Target Operating Model across the Bajaj Capital Group.
- Led the IGAAP to Ind AS transition of the Group's financials.
- Implemented Cost-Cutting Strategies that resulted in cost savings of more than 15% across all Four Zones.
- Initiated month end closing of all core Group entities for the first time and introduced a monthly FS closer calendar & closed all pending Intercompany loans and Intercompany agreements across the Group with the best possible fund management.
- Led a variety of projects, including Tax & Financial Due diligence & Transitioned from Tally to Oracle ERP.

## Work Experience

Since Jan'23 with **RenewBuy, Gurugram**

### Key Result Areas:

- Provided strategic leadership as the representative of finance and accounts team, engaging effectively with diverse Board of Directors comprising nominee directors of existing investors.
- Successfully facilitated acquisition of new Equity and managed Venture Debt by expertly navigating finance and tax due diligence processes and cultivating relationships with current investors.
- Spearheaded the implementation of Oracle NetSuite ERP and the development of SOPs /RCMs to optimize financial operations and drive organizational efficiency in a dynamic Renewbuy landscape.
- Led the transition from IGAAP to IND AS across all entities and oversaw training initiatives to improve financial reporting accuracy, ensure adherence to D2C industry standards, and boost financial discipline, stakeholder satisfaction, and transparency in the D2C consulting sector. Demonstrated expertise in managing Statutory Audit, ICFOR, and Internal Audits.
- Working on new Merger &Acquisitions to contribute to the growth and expansion of the business by leveraging own experience and expertise in financial analysis, due diligence, and negotiation.

### Previous Experience

**July'18 to Jan'23 with Bajaj Capital Limited**

#### Growth Path:

Nov'21 onwards -Interim CFO | June'20 to Oct'21 – VP & Financial Controller

July'18 to May'20 – AVP Finance & Accounts

### Key Result Areas:

- Directed and managed various Cross-Functional Projects, Business Transformation Strategies, Digitalization of all manual processes, Ensuring the Effectiveness of the Control Framework and Managing the Operations and Reporting Aspects of the Finance Function for 12 Core Entities.
- Directed and Managed Product Line related to Corporate Restructuring, Vendor Due Diligence, Valuation, Monthly, Quarterly Closing, Statutory Reporting, Internal Audit, Treasury Management, Intercompany reconciliations, Fixed Assets accounting, Reviewing Accounts payable & Receivables.
- Governed, Monitored, Financial Operations and Achieved SLAs, Management Reporting, Drive Controllershship, and Quality Initiatives.
- Managing overall regulatory compliance across multiple Regulators, namely BSE, NSE, NSDL, IRDAI, PFRDA as the designated compliance officer of Bajaj Capital limited which is into Depository Services, Merchant Banking.
- Guiding FPNA team in preparing the annual budgets and quarterly forecasting. Monitor the financial performance related to Budgets and forecasts.
- Leading all finance sub processes including taxation, FAR, GL, Treasury, AP, and commercial team setting up their KPIs and ensure team alignment to the overall organizational Goal.

### Education

**2004: CA** from ICAI, Delhi

**2001: B.Com. (Hons.)** from Delhi University

### Certifications

- IFRS Certification from ACCA, LONDON in 2016
- NISM Series VI - Depository Operations Certification,2021
- NISM-Series-III-A Securities Intermediaries Compliance,2021
- Six Sigma Black Belt training from QAI in December,2017

### IT Skill

- SAP, Oracle, Tally, Microsoft Navision



### Personal Details

**Date of Birth:** 19<sup>th</sup> January,1981

**Languages Known:** English & Hindi

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