Kedar Tare

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EDUCATION

2022-2023 Master of Business Administration (MBA), SDA Bocconi School of Management, Milan, Italy

2010-2014 Bachelor of Information Technology, Sharda University, Uttar-Pradesh, India

Summary

Highly motivated and results-oriented professional with an MBA in Entrepreneurship and Strategy seeking to leverage strong analytical and project management skills in a Product Management role. Proven ability to analyze complex issues and translate insights into actionable strategies for end-to-end product development. Demonstrated experience in leading cross-functional teams using Agile methodologies to deliver solutions that optimize user experience. Skilled in communication and collaboration to effectively manage stakeholders and gather requirements and create User Stories.

PROFESSIONAL EXPERIENCE

2023-2024 External Consultant, Stevanato.   **Milan, Italy**

- Led comprehensive market research of the $7.5 billion ATMP industry, identifying key growth opportunities, industry trends and user needs **to create a data-driven product roadmap for Stevanato's market entry**.
- Collaborated with stakeholders across departments gathered feedback to define product vision and specifications for two new products.
- Analyzed competitor trends and customer journeys in the ATMP market to **identify customer pain points** and develop strategic recommendations.

2021-2022 Product Manager, Ericsson.   **Pune, India**

- Spearheaded the launch of two B2B SaaS products defining scope and **features for the MVPs, achieving a 10% infrastructure cost reduction for clients**. Developed product roadmaps, aligned stakeholders, set OKRs, and defined success metrics.
- Championed the $1M 5G industrialisation project, managing a multidisciplinary team to achieve on-time, within-budget implementation using Agile methodologies **including sprint planning and backlog management.**
- Collaborated closely with customers to gather requirements, converting these into detailed, actionable user stories to guide development and ensure alignment with business goals.

2017–2021 Product Analyst, HCL Tech.   **Pune, India**

- Managed the Kafka pipeline of 7 billion daily trading data, ensuring regulatory compliance and generating actionable reports for key stakeholders.
- Leveraged data analysis to segment payment transactions and identify user behavior **trends and create product strategy to improve user-experience.**
- Implemented a cloud migration strategy for an investment bank, successfully transferring on-premise data and achieving a reduction in data infrastructure maintenance costs also **achieving a 25% reduction in data downtime and improved data reliability.**
- Acted as the SPOC for an investment banking product by meeting with various stakeholders and representing the product team from both functional and technical standpoints, discussing various issues, and being **accountable for the product's KPIs.**

2014–2017 Product Analyst, Mphasis Ltd.   **Pune, India**

- Streamlined critical business processes by automating key tasks using Python scripts, resulting in a 35K USD cost savings for Telstra.
- Successfully conducted user interviews and analyzed customer feedback tickets to ideate and develop new features, performed testing, and supported the **release of over 50 features for the product.**
- Played a key role in a digital transformation project, implementing a comprehensive **testing strategy** for a **COTS product upgrade, leading to a 90% reduction in post-upgrade integration issues and witnessing a 30%** increase in system uptime post-upgrade.

SKILLS

Technical Skills:	Python, SQL, Tableau, Jira, Concluence, ITIL, Java, Cloud, RESTful APIs, Data Analysis, Agile SoftwareDevelopment.
Product Management Skills:	Product Strategy, Product Vision, Product Roadmap, ProductAnalysis, User Stories, OKRs, Product Launch, Product Planning, Requirements Gathering.
Soft Skills:	Communication, Collaboration, Problem-Solving, Decision-Making, Analytical Skills, Critical Thinking.