

# RAJESH PILLAI

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| **MBA Finance & Operations | B. Com**

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## SUMMARY

A highly competent, passionate **Finance, Transition, Transformation & Project management Professional** with logical mind, capable of thinking in & out of the box, generating new design solutions & ideas, have 2+ years of expertise in Process Transformation & Optimisations, Pre-Solution designing, Financial Planning & Analysis, Finance & Accounting i.e. Record to Report, General Accounting, Closing & Reporting, Réconciliations, Intercompany, JEs, Billings, Operations Management, Transition Management, Stakeholder Management and People Management.

- Intellectually curious with strong work ethics, good presence of mind, leadership, negotiation, problem solving, excellent communication and interpersonal skills
  - Motivated to work as part of a team, building partnerships and fostering collaborative relationships
  - Mentored, managed and drove teams to realize strategies, objectives and mitigation of project risks
  - **Accomplished multiple onsite & remote projects** from USA, UK, Ireland, APAC & other geographies
  - Proficient in managing end to end process management life cycle i.e. Pre Sales Support including RFP & RFI, Solution Designing, Due Diligence, Process Définitions, Process Transformation, Strategic Planning, Operational Benchmarking, Service Delivery, Continuous Improvements
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## WORK EXPERIENCE

### **Projects & Port-folio Mgmt & Admin| Davies Group Ltd | Apr 2024 to December 2024**

- Managing & administering various portfolio & projects for all kind of revenues & spend/exp under the same.
- Bifurcation of capex, Opex & Exceptional on monthly.
- Setting up of projects based on Waterfall & Agile methodologies & Tracking of projects for it's path being followed & resolve conflicts' till closure of the same to evaluate on realized revenues on it.
- Chairing on steerco meeting to oversee on the revenue recognition on the PnL.
- Presenting & reporting the details to steerco committee monthly for it's MBR/QBR reviewing in the portfolio review meetings.

### **Manager – Transition & Project Management | ConneQt Business Solutions LTD | Oct 2022 to Aug 2023**

- Transition Manager with, which supports F&A professionals and over 40+ Domestic clients spread across industries from process transformation and service/operations delivery perspective
- Assuring service delivery, managing clients, rolling out operational level plans in collaboration with multiple stakeholders – Recruitment, HR, Training & Development and Control & Compliance
- Spectrum of various responsibilities include manage operation across teams & geographies, ensure timely closure of books, targeting on SLA/KPI with Pipeline Planning & Actual Vs. Budgeted, Forecasting & Planning on sales using various campaign management.
- Conceptualizing Operational Benchmarking i.e. collecting, processing & releasing operational KPIs related metrics for R2R, P2P and O2C towers while highlighting Best In Class scores, performance gap and recommending transformation levers to kick start the transformation plans
- Managing and counseling a span of 70+ people, giving feedback and doing performance appraisal
- Ensuring high quality governance, establishing effective relationships & Leadership with stakeholders to ensure aligned and consistent communication

### **Deputy Manager – Transition |HCL Statestreet, Pune | Oct 2021 to Oct 2022**

- Spearheaded process transformation projects with capacity of 70+ resources in various F&A domain
- Supervising RTR process i.e. Reconciliations, Sub Ledger, General Ledger month-end closing and reporting
- Monitoring the overall functioning of processes and reporting the Process Performance
- Managing governance reporting i.e. Weekly & Monthly Governance Decks
- Ensuring a high-quality customer experience while adhering to the TATs & SLAs for their services

## Accounting Lead - F&A Service Delivery | Infosys, Pune | Dec 2009 to Jun 2021

- Spearheading Record to Report (RTR), Procure to Pay (PTP) and Order to Cash (OTC) processes for global clients with an overall span of 50+ resources, managing functioning and updating process performance
- Leading finance transformation activities like ERP migration & transition from legacy system, process improvement, standardization, optimization and redesigning of process
- Managing operational performance in processes, resource management, BCP & business partnering, variance analysis, overall responsibility of timely delivery of SLA, meeting KPI's, TAT, accuracy etc.
- Resource Planning & Optimization- Implementing corrective actions based on review, monitor and controlling billing losses, reduces buffers in order to meet financial objective
- Compliance with SOW requirements, internal policies and SOX audits & testing
- Managing and counseling people, giving feedback and doing performance appraisal
- Ensuring continuous interaction with the customer and business heads including periodic Governance calls to analyze monthly reviews, process enhancements, new proposals & addressing issues/challenges

## Subject Matter Expert - F&A Operations | Accenture Services Pvt. Ltd., Mumbai | Feb 2005 to Nov 2009

- Supervising General Ledger month-end closing as per close calendar, HFM, Balance Sheet reporting & analysis for various global clients across industries while adhering to KPIs and SLAs
- Managing Bank & General Ledger Reconciliations for multiple company codes
- Spearheading end to end Intercompany & Fixed Assets Accounting processes

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## EDUCATION

Master of Business Administration (MBA - Finance), Symbiosis Institute of business management  
Bachelor of Commerce, University of Mumbai, Mumbai

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## CERTIFICATIONS & TRAININGS

- **Certificate in Business Analyst** ITprenuer institute of professional learning
- Completed trainings on Record to Report (RTR), Order to Cash (OTC), Buy to Pay (BTP or PTP), FP&A,
- ITIL V3 (Incident & Change management) steps & procedures of various severity & resolving the same.
- Asset Accounting, Accounting, Banking Domain, KYC, Projects, Port-folio & Program Management, Design Thinking, Digital Transformation, Agile & waterfall methodology, Controllershship, Information(data) Security, Data Privacy (GDPR) and regulatory top-down SOX reporting.

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## IT SKILLS

Proficient with various software like SAP FI, MM, CLM, Ariba, Clarity PPM, MS-Project, Blackline, MS Visio, DNIIT, MS Office and web based Internet Applications

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## ACHIEVEMENTS

- Received multiple **Client Appreciations** for outstanding contribution & exceeding expectations in Infosys,
- Like SPOT Award, Team Spirit award, Numero UNO
- Awarded with **Summit Award** for client satisfaction, **STAR award** various **Appreciations** for best and outstanding performance in Accenture
- Received appreciations for giving outstanding support and taking various team initiatives in Accenture
- **Promoted twice to Team Leader & Acting AM** based on outstanding performance in 11 years in Infosys.

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## PERSONAL DETAILS

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| Language Known  | : English, Hindi Marathi & Malayalam                          |
| Passport        | : Indian Passport valid till April 2031                       |
| Current Address | : C/602 Vendant Heights Sambhaji Nagar, Kiwale, Pune - 412101 |
| Reference       | : Available on request  |