

## Summary

Detail-oriented supply chain professional with expertise in procurement, contract negotiation, vendor management, and strategic sourcing. Proven track record in driving cost efficiencies, improving vendor performance, and implementing innovative sourcing strategies. Adept at leveraging data-driven insights to optimize supply chain operations and achieve business objectives.

- Secured \$1.3 Million in procurement topline revenue increase and reduced procurement costs by 12% through strategic sourcing and contract negotiation (new and re-negotiated).
- Improved vendor compliance by 20% through strategic supplier evaluation and relationship management initiatives.

## Experience

July 2024 - October 2024

**Bumper to Bumper Canada (LKQ Corporation)** – *Analyst, Buyer*

- Developed preliminary Project Opportunity Strategies and Deal Summaries (EON), supporting vendor negotiations and contract renewals.
- Conducted market research and benchmarking activities, achieving a 12% cost reduction through strategic sourcing initiatives and competitive vendor development.
- Designed and maintained procurement dashboards, providing actionable insights on spending patterns and vendor performance.
- Executed procurement tasks for 1,0000+ SKUs, ensuring compliance with company policies and achieving just-in-time inventory levels.

May 2023 - August 2023

**Bumper to Bumper Canada (LKQ Corporation)** – *Merchandising Intern (Co-op)*

- Managed large-scale data analysis projects focusing on operational excellence and vendor management, leading to a 15% increase in rebate collection revenue.
- Enhanced data-driven decision-making processes in aftermarket parts distribution, significantly contributing to market share growth within the North American sector.
- Developed new templates for operational excellence, streamlining processes and improving efficiency.

February 2021- August 2022

**York Transport Equipment India Pvt. (SAF Holland Group, Germany)** – *Trainee - Supply Chain*

- Tracking the progress of the minerals and metals industry, preparing price trend analysis for negotiations with suppliers and implementing strategic sourcing initiatives, resulting in 8% cost savings.

- Co-ordination with material planning and marketing teams to improve demand forecasting accuracy by 13%, optimizing material requirements planning (MRP) and procurement strategies to bring inventory below 32 days target.
- Enhanced ERP framework using QAD (ERP and CRM) products, improving data accuracy by 20% across global operations.

September 2020- February 2021

**Innovae 3D** – *Project Management/Additive Manufacturing Intern*

- Streamlined project management process, resulting in a 21% decrease in project timelines.
- Designed and optimized prototypes using CAD software and additive manufacturing techniques, enhancing production efficiency.
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## Education

2022 - 2024

**Concordia University**– *Master's in Supply Chain Management with Co-op*

- Relevant coursework: Strategic Sourcing, Risk Management, Demand Management
- Research Thesis: Blockchain Enhanced Circular Economy for Digital Goods - Case Studies.
- Teaching Assistant - foundational linear statistics and data mining (2022-2023- 3 courses ).

2018 - 2022

**MIT World Peace University** – *Bachelors in Technology, Mechanical Engineering*

- Graduated with 9.01 GPA, Highest Honors with Capstone: **Capstone:** Topology optimized quadcopter design and prototyping with polymer additive manufacturing (3D Printing).
- Extra projects- Manufacturing E-golf cart for official campus vehicle. E-two wheeler for ETWDC (competition) 2019. Panacea MUN 2020 Logistics head.

## Skills

- Procurement & Sourcing: RFx Management, Contract Negotiation, Supplier Evaluation
- Supply Chain Analytics: Spend Analysis, KPI Reporting, Benchmarking, Power BI
- Systems Expertise: SAP ERP, , Advanced Excel (Pivot Tables, Lookups)
- Core Competencies: Vendor Management, Inventory Optimization, Process Improvement

## Certifications

- Google Project Management: Professional Certificate – Google by Coursera
- Supply Chain Management Specialization – Rutgers University on Coursera
- Associate of Additive Manufacturing – Dassault Systems
- Google E-Commerce and Digital Marketing Professional Certificate - Google by Coursera