

PERSONAL INFORMATION

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Email

vanyasingh57002@gmail.com
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Mobile

(+91) 6306592126
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Total work experience

4 Years 0 Month

KEY SKILLS

- Relationship Management
- Sales
- Financial Reporting
- Risk Management
- MIS Reporting
- Fraud Investigation
- Internal Audit
- Communication Skills
- Interpersonal Skills
- Leadership Skills
- Presentation Skills
- Team Management Skills
- Public Speaking
- Marketing
- Excel
- Retail Branch Banking
- Corporate Communication
- Portfolio Management
- PowerPoint
- Risk Analysis
- Fraud Analysis

OTHER PERSONAL DETAILS

- City

New Delhi
- Country

INDIA

Vanya Singh

Investigator- Fraud
Investigation Department

PROFILE SUMMARY

Actively looking for job and previously working in Internal Vigilance and Fraud Investigation Department of Axis Bank for 2 years where apart from that also had 1.5 years experience as Relationship Manager in customer relationship and account management in HDFC Bank Retail Branch Banking, Adept at marketing automation and Salesforce automation and result oriented. Proven track record of reversing customer pain points. Team-player and an enthusiastic go-getter. Outgoing individual with pleasant personality.

EDUCATION

- 2020

MBA/PGDM

Xavier Institute of Social Service, Ranchi
- 2017

B.Com

Deen Dayal Upadhyay Gorakhpur University (DDUGU)
- 2014

XIth

English
- 2012

Xth

English

WORK EXPERIENCE

- Jun 2022 - Aug 2024

Investigator- Fraud Investigation Department

Axis Bank

I use to prepare investigation reports regarding mis-sell of TPP products at stipulated TAT.We use to co-ordinate with concern stakeholders regarding fraudulent activity before submission of report.I use to prepare and MIS related to fraudulent activities. Recommending actionables and follow up the cases regarding closure of investigation.

LANGUAGES

- ENGLISH
- HINDI

Sep 2020 - Feb 2022

Relationship Manager

HDFC Bank

I am responsible for HNW portfolio management and cross selling and upselling the business, I used to manage 20 Crore value of portfolio alongwith 152 groups of customers.

NTB sourcing and cross selling of Investment products as well as Assets is day to day activity.

Achieving Income and Liability target month on month basis as per given scorecard.

Life Insurance, Mutual Funds, General Insurance, Health insurance , Credit card, De-mat and Retails Assets like personal loans, Business loans and Home loans are our cross selling products to achieve the income.

INTERNSHIP

2 Months

Retail Branch Banking Operational Activity

HDFC Bank

Projects

61 Days

Internship

worked as relationship manager trainee

61 Days

A Study On The Relationship Management Strategy For High Net Worth Clients.

To study the Relationship management practices and strategies used by HDFC bank for maintaining its HNW clients to insure a healthy and profitable relationship.

COURSES & CERTIFICATIONS

- NISM Mutual Fund Certification (5A)