

## CONTACT



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Residence - PUNE

## EDUCATION

- **NMIMS - MBA in Dual specialization SEP'2022-SEP'2024**  
Marketing | leadership and strategy
- **B.E mechanical-Distinction (2017)**  
MGM's Jawaharlal Nehru Engineering College (Mechanical Engineering )

## PROFESSIONAL ACHIEVEMENTS

- **Star performer award winner (2019)**
- **Divisional appreciation on presentation skills**
- **Appreciation on handling ARVR team single-handedly by Business leads**

## Certifications

- **Marketing Foundations: Integrated Marketing Strategies!**
- **Master Digital Marketing**
- **Catia certified**
- **Creo parametric certified**

# IFTEKHAR SHAIKH

Project Engineer - Project Management

## SUMMARY

Experienced professional with an Executive MBA and a background in project management, proficient in navigating the realms of marketing and project execution. Skilled in strategic planning, stakeholder engagement, and data-driven decision-making. Known for leading cross-functional teams to deliver projects on time and within scope. Marketing representative for all Atlas Copco product companies globally, specializing in AR/VR capabilities.

## SKILLS

- Market Research and Analysis
- Presentation and Communication Skills
- Project Planning and Scheduling
- Budgeting and Cost Management
- Digital Marketing
- Power BI

## EXPERIENCE

Atlas Copco India Ltd, Pune (GECIA)-3rd July 2017 to June 2024

Jan 2023-June 2024

### Project Engineer - Project Management

- Managed customer and vendor document lists and databases, ensuring compliance with oil & gas project requirements and company standards.
- Generated document expediting reports and coordinated with customers, suppliers, and internal teams to maintain project document list schedules.
- Managed vendor relationships, ensuring timely procurement and supply of necessary materials.
- Oversaw supply chain operations, optimizing efficiency and reducing costs through strategic vendor management.
- Negotiated contracts with suppliers, ensuring best pricing and terms to meet project budgets and timelines.
- Developed and maintained strong relationships with key vendors, ensuring reliable and high-quality supply chain performance.

June 2020-Jan 2023

### Engineer - Augmented reality / virtual reality (competence lead)

- Delivered compelling presentations to high-level executives across 180 countries, showcasing AR/VR capabilities and their business impact.
- Led 70+ AR/VR projects, aligning with business goals and driving measurable results and ensuring alignment with business goals.
- Conducted and participated in numerous events, successfully launching products using AR/VR technology in the Indian market.
- Managed vendor relationships and budget allocations for AR/VR projects globally.
- Negotiated contracts and ensured cost-effective procurement, contributing to overall project success.
- Coordinated with cross-functional teams to achieve project milestones and deliverables.

June 2017-June2020

### Design Engineer

- Implemented design changes for generators according to specifications.
- Developed spare part lists, assembly drawings, and instruction drawings for generators and compressors at Atlas Copco.
- Conducted two three-week trips to Spain, first for generator and pump training, and subsequently for integrating our generator Bill of Materials (BOM) into Windchill with BPCS support.