# NASIR AHMED RATHER

MANAGER DIGITAL MARKETING

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m

LOCATION I Pune, INDIA

**EXPERIENCE I** 8 Years 4 Months

## **Key Skills**

- Marketing
- Marketing Management Customer Service
- Digi
- Digital Marketing
- Artificial Intelligence
- Content Writing
- Wordpress
- Google Analytics
- Google AdWords
- Market Research
- Saas
- Lead Generation

#### Certification

 Qaurtile Management Variance Management People's Management.

# Languages

- English
- Hindi
- Urdu

## **Profile Summary**

Technical Skills Google Analytics Google Ads Facebook Ads Manager Hootsuite / Buffer HubSpot / Marketo / Mailchimp WordPress / CMS platforms Microsoft Office Suite Adobe Creative Suite (Photoshop, Illustrator) HTML/CSS Professional Affiliations Member, Digital Marketing Association Member, American Marketing Association

#### **Work Experience**

Manager Digital marketing

bista solutions

01/2023 - Present

Results-driven Senior Digital Marketing Manager with over 8 years of experience in developing and executing digital marketing strategies that drive brand growth and ROI. Proven expertise in SEO, SEM, PPC, social media marketing, content marketing, email marketing, and analytics. Adept at leading cross-functional teams and managing multichannel campaigns to achieve business objectives

### **Account Management Manager**

Amazon.com 05/2016 - 07/2022

Account management Sales increase

Fmcg

Manage and grow a portfolio of [number] key

accounts, generating over \$10000] in annual revenue.

Develop and implement strategic account plans to achieve sales targets and enhance client satisfaction.

Analyze market trends, customer needs, and competitive landscape to identify growth opportunities.

Collaborate with cross-functional teams to deliver customized solutions and ensure seamless service delivery.

Negotiate contracts and agreements to maximize profitability and secure long-term partnerships.

Utilize CRM tools to track sales activities, forecast revenue, and maintain accurate client records.

#### **Senior Banking Executive**

Hsbc bank bannergatta road banglore 06/2014 - 03/2016

#### **Education**

MBA/PGDM - Marketing

2011

Dr it college punjab university

Grade - 76%

B.A - Economics

2009

**Kashmir University** 

# **Projects**

**Consumer Behavior And Customer** Satisfaction With Reference To Jnj

365 Days

how to bring up customer satisfaction and customer retention,