



+919823535409  
+971582707130(UAE)



praneshzote@yahoo.co.in



<https://www.linkedin.com/in/pranesh-zote>



Aurangabad, Maharashtra,  
India

## SKILLS

- Sales and Sales Activities
- Marketing and Marketing Activities
- Team Handling
- Customer Service
- Cost Reduction Management
- Business Budgeting
- Business Assessments

## LANGUAGES

- English
- Marathi
- Hindi

# PRANESH ZOTE

## SALES AND MARKETING MANAGER

### PROFESSIONAL EXPERIENCE (12 YEARS)

Worked as a Marketing Executive to Research and development head as well as the Personal Assistant to chairman. Specially in sales and marketing for banking, education sector. Team handling experience in banking, B2C experience. Core in Marketing

### WORK EXPERIENCE (12 YEARS)

#### Chatrapati Multistate Bank | Sales and Marketing Manager June 2019 - Present

- Responsible for all Sales and Marketing activities.
- Responsible for team handling, Sales Strategies, BD.
- Head of the Department

#### KCE's MJ IHM | Assistant Marketing Manager 2019 - 2019

- Responsible for New Admissions and it's Activities
- Responsible for all Sales and Marketing activities

#### MGM's IHMCT | Marketing Incharge

2015 - 2019

- Responsible for New Admissions and it's Activities
- Responsible for all Sales and Marketing activities

#### HIHT AGRA | Marketing Executive (Maharashtra Region)

2014 - 2015

- Responsible for New Admissions and it's Activities

### EDUCATION

#### Dr. BABASAHEB AMBEDKAR M. UNIVERSITY 2013

Masters in Business Administration (MBA)

#### YASHWANTRAO CHAVAN MAHA UNIVERSITY 2009

B.Sc in Hotel Management and Catering Operations