# **Avinash Singh**

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# **EXPERIENCE**

Veeery Oct. 2019 - Present

## Chief Executive Officer Bangalore India

- Used customer-centric design (600+ hours of sitting with visually impaired people) to create an educational platform to provide a similar learning experience to visually impaired people as any common person has.
- Created and led a team of 10 individuals and successfully added more than 1000 accessible content on the platform.
- Made it a royalty-free business leading to a 90% cut in the cost, hence making the business model simple and easy to sustain and survive.
- Created a network by partnering with schools and NGOs to spread awareness about the product.
- Took idea to initial revenue in 9 months, the platform has impacted 5000+ visually impaired.

## Dharnika Foundation Sep. 2020 - Dec. 2021

### Chief Executive Officer Varanasi India

- Founded Dharnika to make this world a place where the term 'Disability' does not exist, a place of inclusive education and earning opportunities.
- Started AllowUs programs to develop and launch an e-commerce portal for products manufactured by physically impaired people, which covered a range of 60 products and sold them PAN India online.
- Partnered with local NGOs and hosted a series of 10+ events online and offline.
- Hosted workshops for small businesses in food processing in 3 villages impacting 150 women and physically impaired people.

### **PROJECTS**

#### **Prixfit**

- Developed and launched a web application for farmers to check the mandi(market) price of crops in a rural area of the Uttar Pradesh region of India, directly impacting the sale of crops and income of poor farmers of this region.
- Technology used HTML, CSS, JS, PHP, SQL, Google Analytics, AWS, Cloudflare.

#### Dava

- Created a web application where any person can scan and upload a doctor's prescription and get medicine delivered to their hospital rooms.
- Partnered with 350+ medical shops in the Varanasi region.

# **EDUCATION**

Lucknow University Aug. 2015 – Aug 2018

Bachelor of Computer Application Lucknow, India

# **SKILLS**

Languages: Python, JavaScript, HTML/CSS, PHP, MySQL.

Developer Tools: VS Code, Jira, Trello, Google Analytics, Clicky, Git, GitHub, Canva, AWS, Docker, Jenkins.