

# Avinash Singh

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## EXPERIENCE

**Veeery** Oct. 2019 – Present

*Chief Executive Officer* Bangalore India

- Used customer-centric design (600+ hours of sitting with visually impaired people) to create an educational platform to provide a similar learning experience to visually impaired people as any common person has.
- Created and led a team of 10 individuals and successfully added more than 1000 accessible content on the platform.
- Made it a royalty-free business leading to a 90% cut in the cost, hence making the business model simple and easy to sustain and survive.
- Created a network by partnering with schools and NGOs to spread awareness about the product.
- Took idea to initial revenue in 9 months, the platform has impacted 5000+ visually impaired.

**Dharnika Foundation** Sep. 2020 – Dec. 2021

*Chief Executive Officer* Varanasi India

- Founded Dharnika to make this world a place where the term 'Disability' does not exist, a place of inclusive education and earning opportunities.
- Started AllowUs programs to develop and launch an e-commerce portal for products manufactured by physically impaired people, which covered a range of 60 products and sold them PAN India online.
- Partnered with local NGOs and hosted a series of 10+ events online and offline.
- Hosted workshops for small businesses in food processing in 3 villages impacting 150 women and physically impaired people.

## PROJECTS

### Prixfit

- Developed and launched a web application for farmers to check the mandi(market) price of crops in a rural area of the Uttar Pradesh region of India, directly impacting the sale of crops and income of poor farmers of this region.
- Technology used HTML,CSS,JS,PHP,SQL,Google Analytics,AWS,Cloudflare.

### Dava

- Created a web application where any person can scan and upload a doctor's prescription and get medicine delivered to their hospital rooms.
- Partnered with 350+ medical shops in the Varanasi region.

## EDUCATION

**Lucknow University** Aug. 2015 – Aug 2018

*Bachelor of Computer Application* Lucknow, India

## SKILLS

**Languages** : Python, JavaScript, HTML/CSS, PHP, MySQL.

**Developer Tools**: VS Code, Jira, Trello, Google Analytics, Clicky, Git, GitHub, Canva, AWS, Docker, Jenkins.