2023 2024 2025

5M 2M
Total Sales Total Profit

2K Total Orders 3.32K

AvgOrderValue

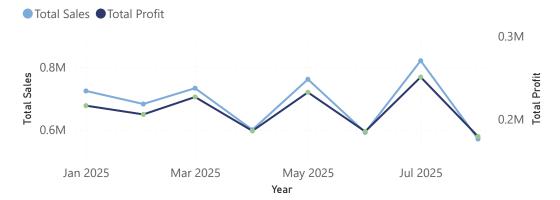
Monthly Customers

794

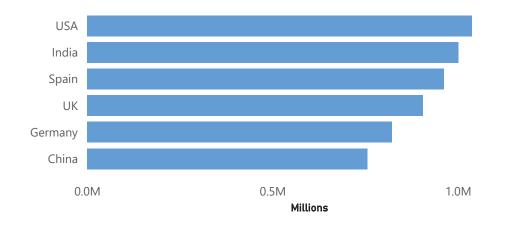
**Total Countries** 

6

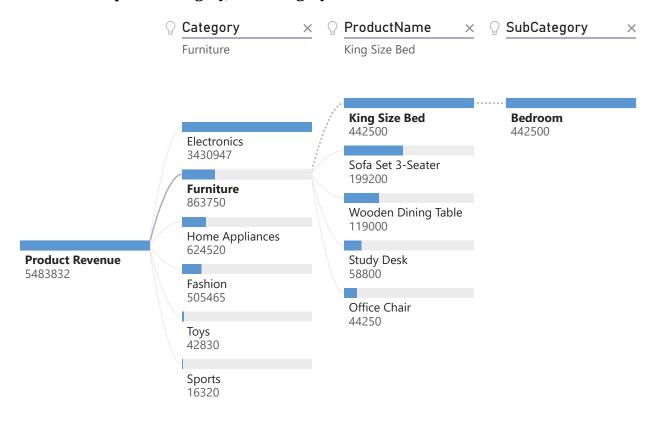
### How is Revenue Trending Over Time?



### Which Countries Have the Highest Revenue?



## What are our Top sold Category, Sub-category & Product?



2023 2024 2025

5M
Product Revenue

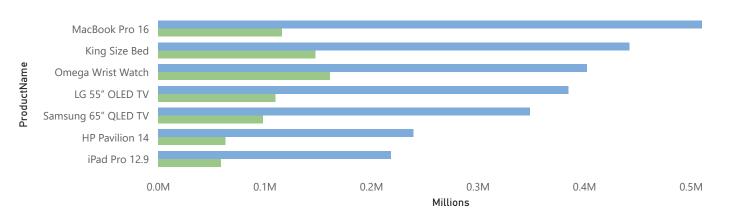
10K Total Units Sold

Total Orders

166 UnitsReturned 2M

**Product Profit** 

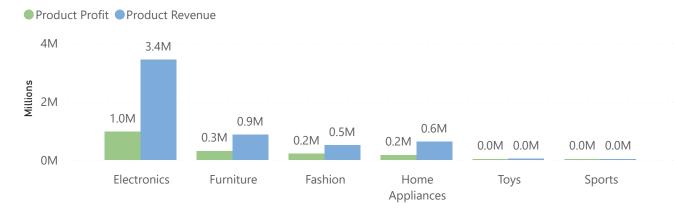
#### Which are our top products by revenue & profit?



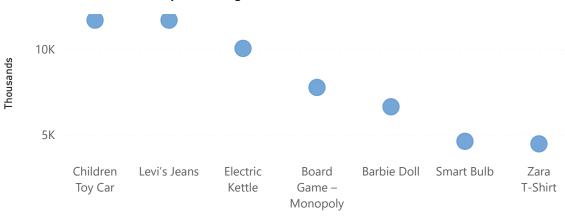
#### Which Products Have the Highest Returns?

ProductName	Total Units Sold	Product Profit	ReturnPercentage ▼
Children Toy Car	195	5850	4.62
Omega Wrist Watch	161	161000	3.73
Dell Inspiron 15	172	51600	3.49
Nike Air Zoom	201	12060	3.48
Sony PlayStation 5	176	26400	3.41

### Which categories are the most profitable?



#### Which Products are Underperforming in Sales?



2023 2024 2025

**5**M
Total Sales

2M

**Total Profit** 

2K

**Total Orders** 

3.32K

AvgOrderValue

794

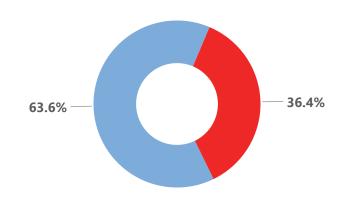
**Monthly Customers** 

Repeat Customers

4M

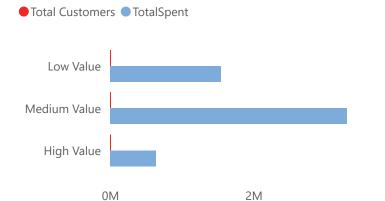
505

What is Customer Retention vs One-Time (%)?

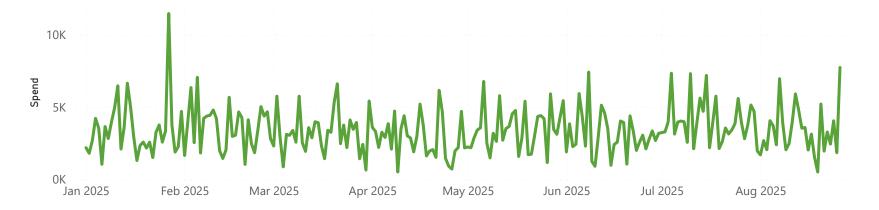


Repeat CustomersOneTimeCustomers

What Customers are High, Medium, and Low Value?



How is Customer Lifetime Value (CLV) Trending Over Time?



## Who are the Top 10 Revenue-Generating Customers?

CustomerName	TotalSpent ▼	Total Orders	AvgOrderValue
Isabella Khan	56125	14	4,008.93
Isabella Garcia	51780	6	8,630.00
Linda Patel	49350	11	4,486.36
David Martinez	48918	8	6,114.75
John Roy	48612	6	8,102.00
Krishna Johnson	48306	5	9,661.20
Xiang Martinez	45120	10	4,512.00
Pohort Charma	11776	Ω	5 507 00

2023 2024 2025



2M
Total Profit

2K

Total Orders

3.32K

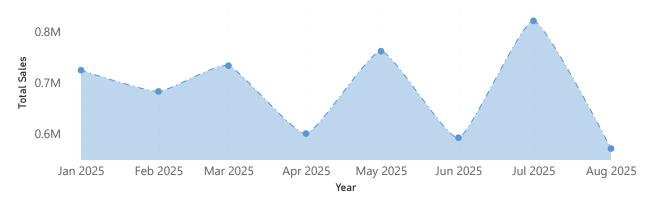
AvgOrderValue Monthly Customers

794

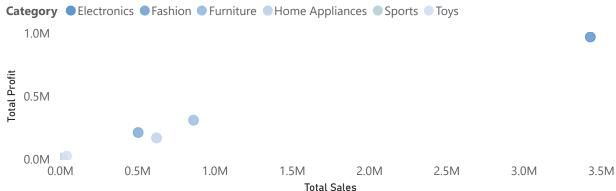
**Total Countries** 

6

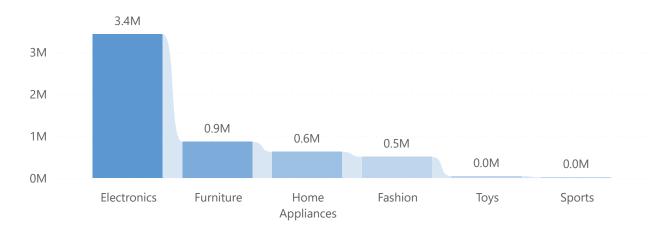
## How is Revenue Trending Over Time?



## What are the Total Sales and Total Profit by Category?



# Which category has the highest sales?



#### Which category has the highest profit?

