Contact

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Top Skills

Quote to Cash

SAP CPQ

SAP Variant Configuration

Certifications

Salesforce Certified Platform App
Builder Certification

Salesforce Certified Sales Cloud
Consultant

Salesforce Certified CPQ Specialist
Certification

SAP Certified Application Associate -
SAP CPQ Implementation

Certified Scrum Product Owner
(CSPO)

Avnish Kumar

Product Manager, CSPO®# | Certified CPQ Specialist
Shrewsbury, Massachusetts, United States

Summary

Experienced Software Engineer with a demonstrated history of
working in the information technology and services industry. Skilled
in CRM,CPQ,UI5,NodeJS. Strong education professional with a
Master of Computer Applications focused in Computer Science from
Vellore Institute of Technology.

Experience

Dell Technologies
9 years 4 months

Product Manager
August 2021 - Present (4 years 5 months)
Shrewsbury, Massachusetts, United States

Collaborate with Engineering, UX designers & partners spanning BU, Sales,
and IT to create streamlined customer experiences and capabilities across the
end to end B2B enterprise commerce journeys

Align key partners on vision, roadmap and prioritization of platform capabilities
Evangelize and test new business ideas with partners; drive implementation to
completion with key success metrics and business impacts.

Principal Software Engineer
September 2016 - December 2021 (5 years 4 months)
Greater Boston Area

Data & Product modeling with CPQ offering Guided Selling in Quote to Cash
Solution.
Integration of product configuration engine with SAP CRM hosted on SAP
Hybris, coupled with SAP ECC for order management.
Responsible for extending functionality of SAP SSC/VC rule engine with
custom code in JAVA. Includes custom development of UX framework built on
SAPUI5.

Accenture

6 years 3 months

Sr Analyst Programmer
February 2014 - September 2016 (2 years 8 months)
Greater Boston Area

Designed & Developed product configuration rule with SAP SSC integrated with eclipse.
Deployed products to SAP CRM integrated with SAP Hybris as storefront. Was responsible for designing the UX using SAPUI5 framework customized for SSC.
Designed and implemented configurations, price logic, and intuitive user interfaces. Responsibility included testing designed product through Quote to order lifecycle. Administration, configuration, implementation, and support experience on SAP Hybris.

Sr Software Engineer
July 2010 - February 2014 (3 years 8 months)
Mumbai Area, India

Was responsible for providing initial response, operational assistance, and development of software workarounds and/or resolutions.
Designed configuration interface for optimal customer use advanced rule-building to guide customer through ordering process interfaced with product engineers and Marketing to establish complex equipment scenarios-built configuration routines and requirements.
Assisted the manager in establishing project plans, estimating and validating both the Product Configurator Analyst work efforts and communicate the status of tasks to all departments involved in the design and implementation of products in the OCD.

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Education

The University of Texas at Austin
Postgraduate Degree, Artificial Intelligence and Machine Learning: Business Applications · (March 2024 - March 2025)

Vellore Institute of Technology
Master of Computer Applications - MCA, Computer Science · (2007 - 2010)