# Arnav Raman

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## 🎓 EDUCATION

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| Aug 2021 – present<br>Doha, Qatar | **Bachelor of Science in Foreign Service**<br>*Walsh School of Foreign Service - Qatar, Georgetown University*<br>• Major: International Economics, GPA: 3.604<br>• Relevant Courses: International Trade, Intro to Data Visualization, International Finance |
| Apr 2008 – Jul 2020<br>Bokaro, India | **K-12 School**<br>*Delhi Public School, Bokaro*<br>• Graduated as a student of the Computer Science elective with 97% in the subject.<br>• Double gold medalist for Best Student in Computer Science |

## 💼 WORK EXPERIENCE

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| Sep 2022 – present<br>Doha, Qatar | **Business Development Intern**<br>*Sportl*<br>• Redesigning the company's website using Figma and WordPress<br>• Conducting customer (participating businesses) and user validation<br>• Pitching the idea of the platform to more businesses to get them on board<br>• Analyze the business model and develop new strategies for user acquisition and expansion |
| Oct 2022 – Dec 2022<br>Doha, Qatar | **FIFA Student Intern**<br>*Coca-Cola*<br>• Assist with branding and operations during the FIFA World Cup 2022<br>• Provide logistical support to various business processes |
| Feb 2022 – Apr 2022<br>Doha, Qatar | **Data Analysis and Visualization Assistant**<br>*Georgetown University*<br>• Gathered, prepared, and analyzed extensive data from different University departments<br>• Researched methods of calculating CO2e emissions, to convert gathered data metrics into quantifiable emissions by various business processes<br>• Created a Sustainability Dashboard using Google Data Studio with visualizations of all factors contributing to CO2 emissions<br>• Managed the department website, running on a WordPress back-end |
| Jan 2022 – Apr 2022<br>Washington, DC | **Junior Consulting Strategist**<br>*Rem and Company*<br>• Worked in a team of seven to analyze the client's business, future plans, and expectations<br>• Built a business framework using McKinsey's Three Horizons of Growth<br>• Particularly focused on increasing online presence and expanding marketing tools |
| Sep 2020 – Oct 2020<br>Kolkata, India | **Graphic Design Intern**<br>*OXA Fleet*<br>• Ideated and designed creative ways of highlighting the brand's USPs, to be used as social media posts<br>• Redesigned the website using Figma |

# 🎖 ACCOLADES AND HONORS

| Sep 22, 2022 | **TedX Speaker** |
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*TedXNorthwesternUQatar*

Delivered a talk titled "What are the headlines missing?" at the TedXNorthwesternUQatar, on the theme of Humanity in Adversity

| Apr 2022 | **Second Honors** |
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*Office of the Dean, Georgetown University*

Academic honor for earning a GPA of at least 3.700, awarded for Fall 2021

| Feb 2022 | **Microsoft Future Digital Leader** |
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*Microsoft*

One of the fifty undergraduate, graduate, and post-graduate students to be inducted into the Future Digital Leaders program

# 📁 PERSONAL PROJECTS

| 2017 | **Shoot The Ball 2** |
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*Published Android Game*

A precision game where you have to shoot a ball without touching the spinning obstacles. If you shoot the ball 5 times in a row, the game gets faster and more challenging.

| 2017 | **Open-Source Contributor** |
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*Google Code-In*

| 2016 | **Voice Skill Developer** |
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*Amazon Alexa*

# 🧠 SKILLS

**Productivity**

*Microsoft Office Suite*: Word, Excel, PowerPoint
*MySQL, Tableau*
*C++ Programming*
*Virtualization*
*WordPress*

**Creativity**

*Adobe Creativity Suite*: Photoshop, Illustrator
*Figma, Canva, GIMP*
*Sony Vegas Pro, FL Studio*
*HTML and CSS*
*UX and UI design*

# 🌐 LANGUAGES

**Hindi**
*Native*
● ● ● ● ●

**English**
*Full Working Proficiency*
● ● ● ● ●

**French**
*Limited Working Proficiency*
● ● ● ○ ○

**German**
*Elementary Proficiency*
● ● ○ ○ ○

**Urdu**
*Full Speaking Proficiency*
● ● ● ● ○

**Punjabi**
*High Speaking Proficiency*
● ● ● ● ○

**Sanskrit**
*High Spoken and Written Proficiency*
● ● ● ● ○