

# Andrew Hickey



As a product manager, I'm comfortable balancing high-level strategies and low-level implementations. My latest position involved leading a 8 person team to launch a responsive web browser that aggregated invoices across 100+ suppliers and approvers. I love building products that solve real problems within high-energy teams.

San Francisco, CA | andrewhickey928@gmail.com | (928) 848-9397 | andrew\_hickey.com | linkedin.com/in/andrewhickey1

## EDUCATION

### Stanford University

Mechanical Engineering (M.S.)  
Depth: Mechatronics  
GPA: 3.9/ 4.0

### Arizona State University (honors)

Mechanical Engineering (B.S.)  
GPA: 4.0/ 4.0

## AWARDS

- **Outstanding Engineering Graduate**
  - Selected as top graduate
- **National Silver Medalist in Engineering Technology**
  - Invented rotary combustion engine
- **2x Edson Entrepreneurship Award**
  - Seed funding and training for venture

## SKILLS

Competent

MATLAB

C

SolidWorks

ADO

Excel

PowerPoint

Knowledgeable

R

SQL

C++

Python

HTML5

CSS

Moldflow

Alteryx

Tableau

## CERTIFICATIONS

- Profession Scrum Master 1 (Scrum.org)
- Certified Zip Line Guide

## HOBBIES

- Football
- Tennis/ Ping Pong
- Soccer
- Tinkering

## WORK EXPERIENCE

### McKinsey & Company

Summer 2017 | 04/2018 – Present

#### *Business Analyst – Digital McKinsey*

- Led a 8 person developer and design team to launch a responsive web browser and owned development roadmap and prioritized backlog (features, bugs) based on customer interviews/ feedback
- Leveraged OKR and KPIs to track the success of a digital product and communicate results to stakeholders
- Implemented a digital transformation and coached leaders scrum methodologies at a top Oil & Gas company
- Developed a go-to-market joint venture strategy for a top financial services company

#### *McKinsey Global Institute Fellow*

- Co-wrote the McKinsey Global Institute (MGI) report "Digital Identification: A Key to Inclusive Growth"
- Analyzed digital ID market size in 7 countries from expert interviews, economic dynamics, and 100+ use cases

### BeeSprout (bit.ly/Beesprout)

05/2015 – 05/2017

#### *Co-founder & Product Development Lead*

- Conducted market sizing, user interviews, go-to-market strategy, manufacturing partnerships, and pitches.
- Designed hardware for IoT device with machine learning

### Intel Corporation

Summer 2016

#### *Technology Development Intern*

- Led 5-person project to improve a supplier's manufacturing procedure by 20% using statistical analysis.
- Increased part strength by 35% from CFD models

### Tallwave Capital

Summer 2016

#### *Venture Capital Consultant Intern*

- Analyzed market size for portfolio companies through research, interviews, and large data analysis.
- Conducted usability testing on iOS app user interface

### Ford Motor Company

Summer 2015

#### *Product Development Intern – Advanced Research*

- Created graphical user interface that used advanced statistical analysis to determine correlated variables