## AtliQ Hardware



## **Filters**

region All P&L
customer All Fiscal Year
division All All All values in USD
20vs21 is not part of pivot Table

Fiscal Years

	Fiscal Years			
Country	2019	2020	2021	21 vs 20
Australia				
Net Sales	3.9M	10.7M	21.0M	96.2%
COGS	2.2M	5.8M	14.1M	143.2%
Gross Measure	1.7M	4.9M	6.9M	40.8%
GM %	42.6%	45.9%	32.9%	-28.2%
Austria				•
Net Sales		0.1M	2.8M	2301.3 <mark>%</mark>
COGS		0.1M	2.0M	2172.4%
Gross Measure		0.0M	0.9M	2665.4%
GM %		26.1%	30.1%	15.2%
Bangladesh				1
Net Sales	0.5M	2.3M	7.0M	207.7%
COGS	0.3M	1.4M	4.5M	233.5%
Gross Measure	0.1M	0.9M	2.4M	168.4%
GM %	28.7%	39.6%	34.5%	-12.8%
Canada				i
Net Sales	4.8M	12.2M	35.1M	188.1%
COGS	2.8M	7.1M	21.7M	
Gross Measure	2.0M	5.1M	13.4M	162.6%
GM %	41.7%	41.9%	38.2%	-8.8%
China				i.
Net Sales	1.4M	5.4M	22.9M	322.0%
COGS	0.8M	3.3M	13.5M	
Gross Measure	0.6M	2.1M	9.4M	348.1%
GM %	44.9%	38.7%	41.1%	6.2%
France				i.
Net Sales	4.0M	7.5M	25.9M	247.2%
COGS	2.3M	4.3M	14.7M	J
Gross Measure	1.8M	3.2M	11.2M	248.3%
GM %	44.1%	43.1%	43.2%	0.3%
Germany				:
Net Sales	2.6M	4.7M	12.0M	156.2%
COGS	1.6M	3.0M	8.9M	F
Gross Measure	0.9M	1.7M	3.1M	_
GM %	37.0%		26.2%	- T
India				
Net Sales	30.8M	49.8M	161.3M	224.0%
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COGS	17.8M	33.7M		225.0%
Gross Measure	13.1M	16.0M	51.6M	222.0%
GM %	42.4%	32.2%	32.0%	-0.6%
Indonesia				
Net Sales	2.5M	6.2M	18.4M	196.7%
COGS	1.5M	3.5M	11.3M	220.1%
Gross Measure	1.1M	2.7M	7.1M	165.6%
GM %	42.0%	42.9%	38.4%	-10.5%
Italy				
Net Sales	2.9M	4.5M	11.7M	162.5%
COGS	1.6M	3.1M	8.2M	164.6%
Gross Measure	1.3M	1.4M	3.5M	157.8%
GM %	45.6%	30.7%	30.1%	-1.8%
Japan				
Net Sales		1.9M	7.9M	321.1%
COGS		1.2M	4.2M	257.3%
Gross Measure		0.7M	3.7M	
GM %		37.0%	46.5%	25.9%
		37.0%	40.5 /	23.9 /0
Netherlands	0.014	2 414	0.014	427.00/
Net Sales	0.2M	3.4M	8.0M	137.9%
COGS	0.1M	1.8M	4.6M	164.2%
Gross Measure	0.1M	1.6M	3.4M	109.2%
GM %	36.4%	47.8%	42.0%	-12.1%
Newzealand				
Net Sales		2.0M	11.4M	474.3%
COGS		1.5M	5.9M 📘	303.8%
Gross Measure		0.5M	5.5M	950.7%
GM %		26.4%	48.2%	83.0%
Norway			·	
Net Sales		2.5M	13.7M	451.8%
COGS		1.5M	9.6M	525.0%
Gross Measure		0.9M	4.0M	
GM %		37.7%	29.5%	-21.9%
Pakistan		071170	_,,,,,,,	,
Net Sales	0.6M	4.7M	5.7M	20.5%
COGS	0.4M	2.7M	3.6M	34.3%
Gross Measure	0.4M	2.0M	2.0M	2.0%
GM %	39.7%	42.8%	36.2%	-15.4%
	37.7/0	42.0 /0	30.2 /0	-13.4/0
Philiphines	F 714	12 /14	21 014	120 40/
Net Sales	5.7M	13.4M	31.9M	138.4%
COGS	3.4M	7.3M	19.4M	164.6%
Gross Measure	2.3M	6.0M	12.5M	106.5%
GM %	39.9%	45.1%	39.1%	-13.4%
Poland				
Net Sales	0.4M	2.8M	5.2M	85.8%
COGS	0.3M	1.7M	3.0M	78.5%
Gross Measure	0.2M	1.1M	2.2M	96.7%

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GM %	37.4%	40.2%	42.6%	5.9%
Portugal	0 714	0 (1.1	44.014	000.004
Net Sales	0.7M	3.6M	11.8M	
COGS	0.5M	2.3M	6.8M	
Gross Measure	0.3M	1.3M	5.0M	
GM %	39.3%	36.1%	42.1%	16.6%
South Korea			_	_
Net Sales	12.8M	17.3M	49.0M	_
COGS	6.7M	12.1M	31.4M	
Gross Measure	6.1M	5.2M	17.6M	241.3%
GM %	47.5%	29.8%	35.9%	20.5%
Spain				
Net Sales		1.8M	12.6M	611.4%
COGS		1.1M	8.4M	663.2%
Gross Measure		0.7M	4.2M	525.7%
GM %		37.7%	33.1%	-12.1%
Sweden				
Net Sales	0.1M	0.2M	1.8M	681.9%
COGS	0.0M	0.1M	1.1M	735.6%
Gross Measure	0.0M	0.1M	0.7M	613.8%
GM %	38.3%	44.1%	40.2%	-8.7%
United Kingdom			'	
Net Sales	2.0M	8.1M	34.2M	322.7%
COGS	1.3M	5.3M	18.7M	252.1%
Gross Measure	0.7M	2.8M	15.4M	459.0%
GM %	36.2%	34.1%	45.1%	32.2%
USA				
Net Sales	11.5M	31.9M	87.8M	175.0%
COGS	7.7M	19.5M	55.3M	183.9%
Gross Measure	3.8M	12.4M	32.5M	161.0%
GM %	32.8%	39.0%	37.0%	-5.1%
Total Net Sales	87.5M	196.7M	598.9M	204.5%
Total COGS	51.2M	123.4M	380.7M	
Total Gross Measure	36.2M	73.3M	218.2M	
Total GM %	41.4%	37.3%	36.4%	-2.3%