J M Baxi Group Standard Operating Policy and **Procedures Procurement to Payables**

Introduction

A standard operating policy & procedure (SOPP) is a set of step-by-step activities compiled by an organization to help workers carry out complex as well as standard routine operations. SOPPs help to achieve efficiency, quality output and uniformity of performance while contributing to efforts that lead to process excellence.

This SOPP aims to achieve the following objectives:

- 1. Act as a guide and reference document to stakeholders at all levels of the organization
- 2. Clearly communicate activities and help to achieve consistency in operational procedures
- 3. Create accountability by assigning responsibilities at each stage of the lifecycle
- 4. **Aid governance** by documenting **auditable processes** and detailing **control elements** at each stage of the lifecycle

What is the Lifecycle and Process Tree?

Each SOPP follows the process tree hierarchy and covers a specific entire process.

- A process represents logical grouping of sub processes and provides detail at functional level
- A sub process represents grouping of similar activities
- An **activity lists** down specific tasks that have/are measurable, time bound, associated risks, mitigating controls and defined owners

The entire business lifecycle consists of several processes. An SOPP is tasked with the coverage of all sub process and activities applicable to a particular process.

Who are the Stakeholders for this SOPP?

This stakeholders for this SOPP shall primarily be activity owners and business units.

- 1. Activity owners (operating units) Activity owners shall use this SOPP as a reference document while performing their **activities daily.**
- 2. Business units Business units shall use the SOPP as a repository of all activities across the lifecycle. This will aid in identifying **process improvement opportunities.**

Who will use this SOPP?

This SOPP shall be used by stakeholders across the entire organization. Most notable shall be the following:

- 1. Risk and Governance units Risk and Governance units shall reference the SOPP to **review existing controls** and test their controls.
- 2. Auditors Auditors shall use this SOPP to check **adherence to defined processes** and standards. The SOPP shall help them identify any deviations to defined processes.

How do you read the SOPP?

To read this SOPP, it is essential to understand the **process lifecycle and its coverage.** This SOPP is documented in a **chronological order** in line with the sequence of activities performed by activity owners. Therefore, it should be read as such.

This SOPP also provides references to various **organization level policies**, **checklists**, **systems**, **reports** etc. These have been appropriately **referenced** at applicable activities and attached as Annexures to this SOPP.

Each activity has an activity owner assigned to it. An activity also has the following references against it:

- Performer Person who will execute the activity.
- Frequency Each activity has defined period.
- Template Reference to any template (If Any)
- System / Manual reference Each activity is performed either manually or rooted through system.

Organization structure

The organization structure defined in the SOPP is the structure defined at the functional level. 'Activity owners' are defined are defined are those who are responsible for performing the activity. 'Business Owners' are defined as those who have oversight and ultimate ownership for the activities.

The 'roles and responsibilities' table in the SOPP lists down the 'business owners' and provides details on **key activities** they are responsible for. The list of 'business owners' shall form the organization structure for the SOPP and mega process.

Rules for this SOPP

- This SOPP shall be reviewed on annual basis.
- Any changes in the SOPP will be approved by CBO and CFO and then updated by Finance Controller.

Document review and approval.

Revision history

Version	Created By	Document Approved By	Date Approved	Revision
		Mr Kushal Roy		
		Chowdhury and Mr		
		Sameer Parikh		

SOPP Number	1				
	Entity Type	Entity Name			
	Logistics JM Baxi Heavy Private Limited				
Applicable Entities					
Process Owner	Procurement Head				
IT Applications	Entity Name		System		
	JMB Heavy Private Limited IN		INFOR and SAP Hana		
Guidelines / Policy reference					
SOPP Cross References		•			

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Abbreviations and Definitions

Abbreviations	Details
СВО	Chief Business Officer
CFO	Chief Financial Officer
CEO	Chief Executive Officer
COO	Chief Operating Officer
DOA	Delegation of Authority
F&A	Finance and Accounts
FY	Financial Year
PF	Project Forwarding
HOD	Head of Department
HL	Heavy Lift
KPI	Key Performance Indicators
MDM	Master Data Management
MIS	Monthly Information System
MIS	Management Information system
MSME	Micro, Small, and Medium Enterprises
PO	Purchase Order
PR	Purchase Requisition
СРА	Charter Pricing Agreement
SOPP	Standard operating Policy & Procedure
RFQ	Request for Quote

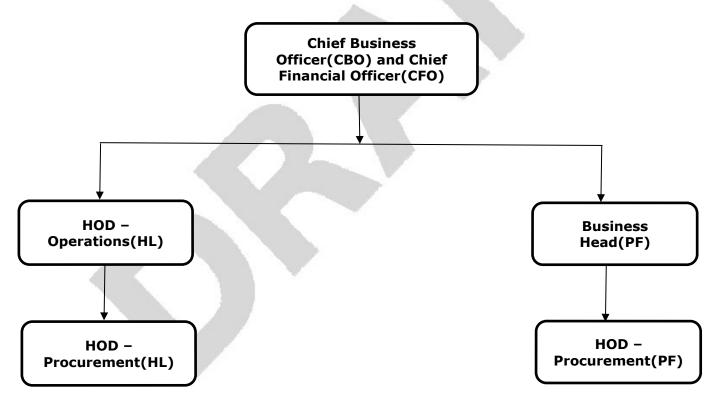
Executive Summary

The Procurement to Payable (P2P) SOPP is a comprehensive framework designed to streamline and standardize the procurement and payment processes within the organization. This document serves as a critical tool to ensure efficiency, compliance, transparency, and accountability across all procurement activities. It outlines the step-by-step procedures, roles, responsibilities, and controls needed to facilitate seamless interactions between procurement, finance, and suppliers.

The Procurement to Payable SOPP aims to:

- Establish a standardized approach for procuring goods and services.
- Enhance operational efficiency and reduce process cycle times.
- Ensure compliance with internal policies, regulatory requirements, and industry best practices.
- Improve cost management and supplier relationships.
- Mitigate risks associated with fraud, errors, and non-compliance.

Organization Structure:



Key Responsibilities:

Head Procurement:

Head – Operations(HL) / Business Head(PF) is responsible for general administration and functioning of the Department and reports to Chief Business Officer(CBO).

Specific responsibilities include:

- a. Setting up the Quality Objectives (in terms of Process, Environment and OH &S) for the Department processes.
- b. Ensuring delivery and storing of right material/service at right cost from right source at right location complying with Environment, Health, and Safety specifications if any at right time for smooth functioning of the Terminal.
- c. Identifying, locating, and developing suppliers/contractors in line with Terminal requirements.
- d. Maintaining supplier database for the spares/items required from time to time.
- e. Monitoring payments to suppliers.
- f. Identifying and forwarding Departmental training needs to HR.
- Receiving periodic feedback/inputs from internal customers and taking suitable remedial measures
- h. Reviewing periodically all the Procurement activities
- i. Final verification of correctness of approved purchase orders in every respect before releasing the order.
- j. Implementation of procurement related policies and functions.
- k. Compliance of Audit queries.
- I. Monitoring the performance of the Department so that set targets are achieved and the cost incurred is within the sanctioned limits.
- m. Any other responsibility assigned from time to time.

Head Procurement

Directly reports to Operations – HOD / Business Head(PF) Procurement, responsibilities include.

- a. Coordination with other Departments, Suppliers, and contractors.
- b. Preparation and issue of duly approved purchase orders to the suppliers.
- c. Follow-up for inspection of material.

- d. Closure of POs after duly endorsing cross reference of invoices & forwarding of the invoices to Accounts.
- e. Follow-up with Finance Department for payment to the suppliers.
- f. Maintenance of records / files of all POs / vendor registration forms
- g. Monitor the price variation and compare among suppliers from time to time.
- h. Arrange for emergency procurement of items on cash basis as & when required.
- Maintenance of updated list/catalogue of suppliers for various local/imported spares. h.
 Indigenization of critical import spares in consultation with user Departments.
- j. Identification of alternate sources for the locally procured items from time to time to avoid monopoly situations.
- k. Contract Management (Manager)
- I. Single point of contact for all Internal & external Audits
- m. Regular monitoring of Procurement department KPIs
- n. Any other responsibility assigned from time to time.

Executive

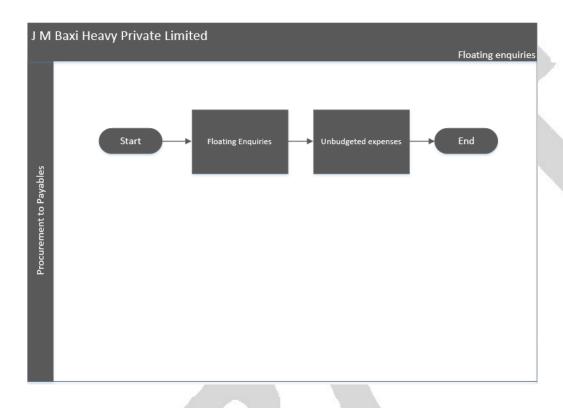
Directly reports to Head Procurement, responsibilities include.

- a. Coordination with other Departments, Suppliers, and contractors.
- b. Preparation and issue of duly approved purchase orders to the suppliers.
- c. Closure of POs after duly endorsing cross reference of invoices & forwarding of the invoices to Accounts. m. Follow-up with Finance Department for payment to the suppliers.
- d. Maintenance of records / files of all POs / vendor registration forms o. Monitor the price variation and compare among suppliers from time to time. p. Arrange for emergency procurement of items on cash basis as & when required.
- e. Maintenance of updated list/catalogue of suppliers for various local/imported spares. o. Indigenization of critical import spares in consultation with user Departments. p. Identification of alternate sources for the locally procured items from time to time to avoid monopoly situations.
- f. Maintain the approved supplier's database.
- g. Any other responsibility assigned from time to time.

Key Process Activities

1. Floating enquiries

Process Flow

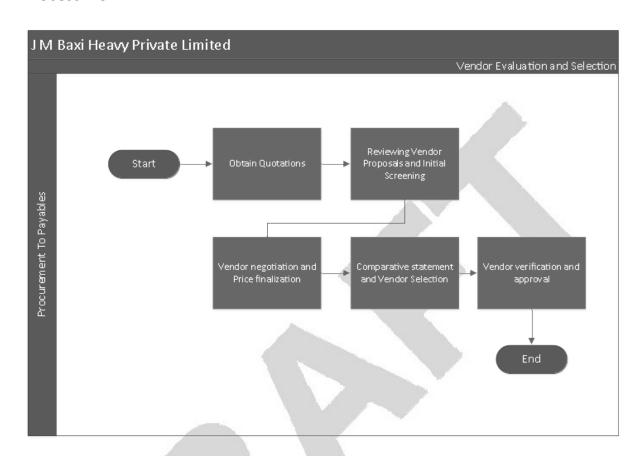


Description	Responsibility	Accountability	Frequency	System / Manual
1.1 Floating Enquiries	Exec/Manager - Procurement		As and when	Manual
EXEC/MANAGER - Procurement floats	rocarement		, which	
enquiries to Authorized dealers, Approved/Potential vendor for Material and				
Service and obtain at least one quotation in				
case of new purchase and routes for approval				
in SAP.				
As per Applicable guidelines defined in DOA		4		
1.2 Unbudgeted Expenses	Exec/Manager -		As & When	Manual
	Procurement			
If any of the expenses are unbudgeted the				
same needs to be routed for approval as per				
the DOA before initiation of PR.				
Refer DOA	1000000			



2. Vendor Evaluation and Selection

Process Flow

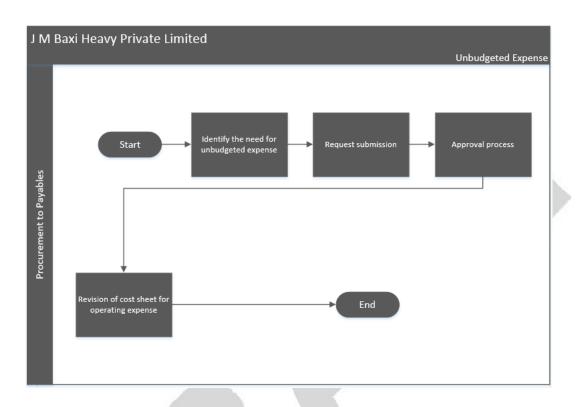


Description	Responsibility	Accountability	Frequenc	System /
			У	Manual
2.1 Obtain Quotation	Exec/Manager -	HOD -	As and	Manual
	Procurement	Procurement	when	
Procurement team obtains	7			
quotation from vendor based on	A contract of			
value of purchases.				
As per Applicable quidelines defined				
in DOA.				
2.2 Reviewing Vendor Proposals	HOD -	Operations	As and	Manual
and Initial Screening	Procurement	Head(HL)/	when	
		Business		
HOD - Procurement in consultation		Head(PF)		
with hierarchy mentioned in DOA				
finalizes scope, specifications, and				
technical eligibility and handles				

price negotiations, vendor selection, and contract terms. <i>Refer DOA.</i>				
2.3 Vendor negotiation and price finalization HOD - Procurement finalizes rates, timelines, LD, safety precautions,	HOD - Procurement	Operations Head(HL) / Business Head(PF)	As and when	Manual
and vendor credit periods. In case of agreeing to payment terms including advance payment to Vendors will be approved as per the applicable DOA matrix				
Refer DOA 2.4 Comparative statement and	Exec/Manager-	HOD -	As and	System/
Vendor Selection	Procurement	Procurement	when	Manual
Based on quotations and discussions, a comparative statement is prepared, and the lowest (L1) vendor is selected. The final price is then negotiated as per applicable matrix.				
Refer DOA				
2.5 Vendor verification and Approval	Exec/Manager- Procurement	HOD - Procurement	As and when	Manual
EXEC/MANAGER - Procurement obtains and verifies Signed Vendor registration forms (VRF), GST Registration, cancelled cheque, PAN card,				

3. Unbudgeted Expense

Process Flow

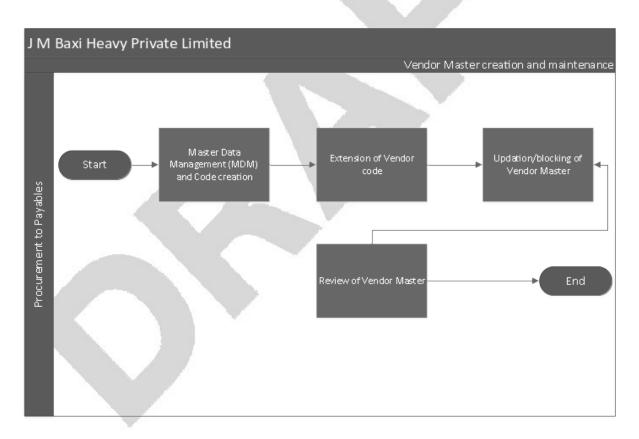


Description	Responsibility	Accountability	Frequen cy	System / Manual
3.1 Identify the Need for Unbudgeted Expense EXEC / Manager - Operations identifies an expense that was not anticipated in the original budget but is necessary for business operations (e.g., an unexpected repair, urgent project requirement, or emergency situation) followed by the review of HOD - Operations.	EXEC / Manager - Operations	HOD – Operations(HL) / Business Head(PF)	As and when	System
3.2 Request Submission HOD – Operations submits a formal request over email communication to Finance Controller for the unbudgeted expense. This often includes: • A clear explanation of the expense. • The reasons for it being unbudgeted. • The amount required. • Any supporting documentation (quotes, invoices, etc.).	EXEC / Manager - Operations	HOD – Operations(HL) / Business Head(PF)	As and when	System
3.3 Approval process Approval process for Unbudgeted expense is initiated by Finance Controller and approved as per the matrix. Refer DOA	Finance Controller	CFO and CBO	As and when	System
3.4 Revision of cost sheet for Operating expense Project coordinators will prepare the revised Cost sheet for operating expense in case of any cost fluctuation due to any factors, the revised cost sheet will be approved	Project Coordinators	-	As and when	Manual

according to the approval matrix.		
Refer DOA		

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- 4. Vendor Master creation and maintenance

Process Flow

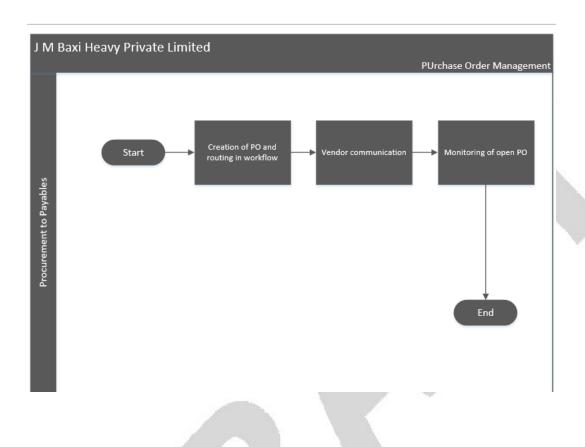


Description	Responsibility	Accountability	Frequenc	System
			У	/
				Manua
				1

4.1 MDM Management and Code creation	Exec-MDM	HOD - Procurement	As and when	System
EXEC/MANAGER – User Department submits vendor details via email, along with required documents, to the MDM team for vendor code creation post approval. The centralized MDM team handles vendor creation and ensures data integrity.				
4.2 Extension of Vendor code	Exec - MDM	HOD -	As and when	System
If the Vendor is already registered		Procurement	wnen	
in SAP for other entity, MDM team				
uses existing vendor codes to avoid			1	
duplicates, ensure consistency and				
extends the code if not, creates the		47		
new code and shares the same with			47	
the User Department				
4.3 Up-dation of Vendor Master	Exec - MDM	HOD -	As and	System
Vendor master updation rights are		Procurement	when	
restricted, and any updates are				
initiated by the EXEC-User				
Department and approved as per				
the matrix.				
Refer DOA				
4.4 Review of Vendor master	Exec - MDM	HOD -	As and	System
Acceptance of the second second		Procurement	when	
MDM reviews the Vendor Master				
and all the vendors that are not active for more than 24 months are				
deactivated.				
deactivated.				
In case of any re-activation,				
Initiator follows same roue as new				

5. Purchase Order Management

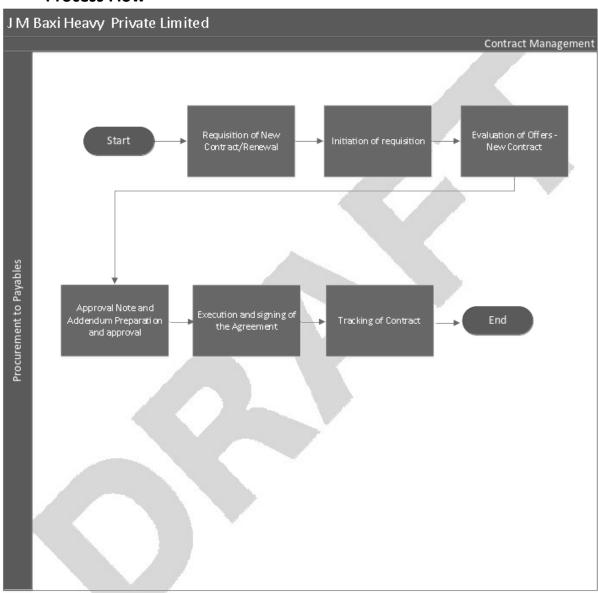
Process Flow



Description	Responsibility	Accountability	Frequen cy	System / Manual
5.1 Creation of PO and Routing in Workflow	Executive / Manager- Procurement	HOD - Procurement	As and when	System
EXEC/MANAGER - Procurement creates the PO with details such as the vendor code, quotations, price comparison, and completed terms and conditions, including freight, taxes, warranty, and insurance, before being routed to the workflow. Once the PO is created, it is reviewed by the HOD - Procurement and approved as per the authority matrix.				
Refer DOA 5.2 Vendor Communication	Executive /	HOD -	As and	Manual
Approved POs are emailed to vendors as PDFs, and formal acknowledgment is required	Manager- Procurement	Procurement	when	ivialiual
5.3 Monitoring of Open PO All open Purchase Orders are auto closed in INFOR after 365 days from expiry date and communicated to requestor.	Executive / Manager- Procurement	HOD - Procurement	Monthly	System

6. Contract Management

Process Flow

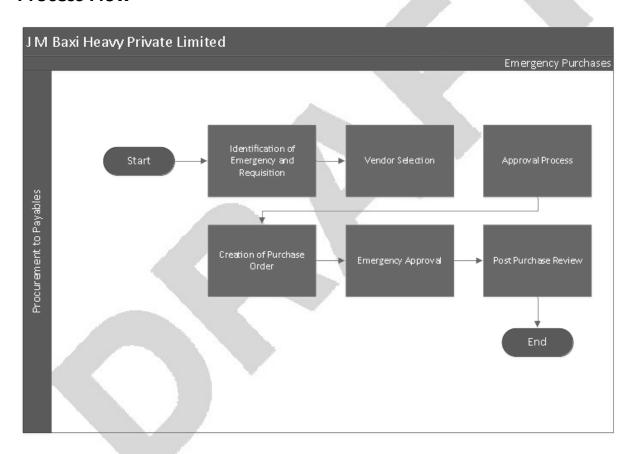


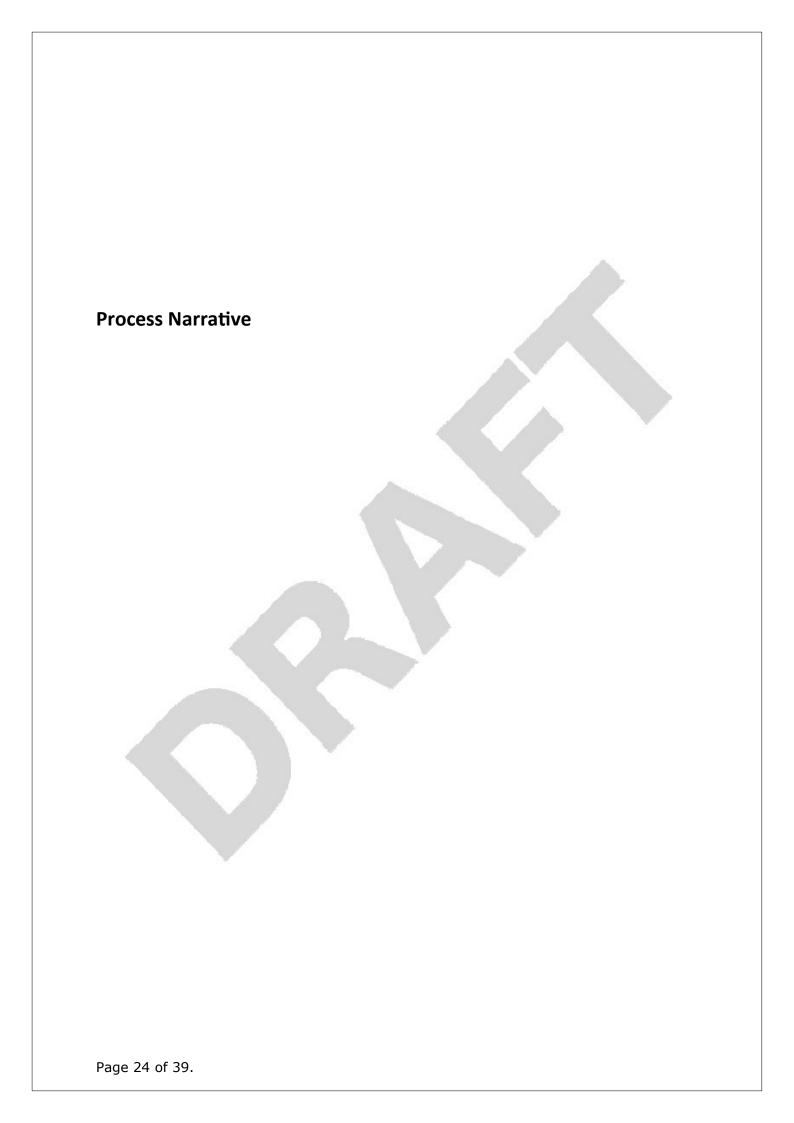
Description	Responsibility	Accountability	Frequency	System / Manual
6.1 Requisition of New Contract/Renewal	Exec/Manager-User	HOD - User	As and when	Manual
Based on the service requirement or notice of an expiring contract, EXEC/MANAGER- User department communicates to HOD- User along with detailed scope of contract for approval. Once Approved, EXEC/MANAGER - User forwards the same to HOD - Procurement for initiation. HOD - Procurement assigns to the team for process of initiation of renewing the existing contract or obtaining new offers based on the provided scope.			wnen	
6.2 Evaluation of Offers - New Contract	HOD -Procurement	HOD - User	As and when	Manual
For new contracts, Offers are evaluated both technically and commercially as per DOA. Based on the evaluation L1 is selected.			Wilcii	
Refer DOA 6.3 Approval Note and Addendum	Exec/Manager	HOD –	As and	Manual
Preparation and approval EXEC/MANAGER - Procurement prepares approval note for both new and existing contracts based on mutually agreed terms and conditions between the entity and the contractor. For existing contracts, an addendum will also be prepared. HOD - Procurement reviews and shares to the approval note to the respective departments as per the authority matrix. Refer DOA.	Procurement	Operations(HL) / Business Head(PF)	when	
6.4 Execution and signing of the	Exec/Manager – F& A	CBO and CFO	As and	Manual
Agreement Post legal verification of vendor by the Legal team, agreement is executed on stamp paper.			when	

 a) In case of agreement with Vendor(Operational): Vendor, Procurement Head, Business Head(PF) / HOD – Operation(HL), CBO and CFO will sign the agreement. In case of Marine business, CPA is mandatory and for foreign agents, agency agreement is mandatory. Refer DOA b) In case of agreement with Contract based Employees(Consultants): The Contractual Consultants, HOD – HR and the authorized Signatories as per the Board Resolution will sign the agreement. 				
c) In case of agreement with Vendor for other services(Internal Auditor, Statutory Auditor, Legal and Professional Service): The Service Provider and the CBO or CFO will sign the agreement.				
Refer DOA After signing of the agreement, One copy is issued to Service Provider and other copy is handed over to F&A.				
6.5 Tracking of Contract Excel based tracker is maintained for contracts by the User and Procurement	Exec/Manager - Procurement	HOD - User	As and when	Manual
department.		l		

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- 7. Emergency Purchase

Process Flow

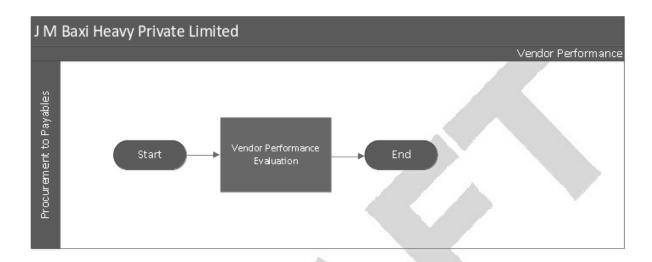




Description	Responsibility	Accountability	Frequen	System /	
7.1 Identification of Emergency and Requisition	Exec/Manager- User	HOD - Procurement	As and when	Manual Manual	
In the event of an unexpected issue/concern requiring immediate attention, such as sudden discontinuation of any vendor due to an emergency, that halt the operation, EXEC/MANAGER - User seeks approval from the HOD - Operations for emergency purchase, keeping HOD - Procurement informed.	osci.	rocarcinent	W ile:		
7.2 Vendor Selection	Exec/Manager- Procurement	HOD -	As and when	Manual	
Upon approval, HOD - Procurement assigns MANAGER to contact existing approved vendors for the required services. If no approved vendor is available or if immediate action is needed, MANAGER - Procurement sources alternatives from the supplier database, locates the services, and informs the User Department about lead time, availability, and price.	Procurement	Procurement	Wileii		
7.3 Approval Process	Exec/Manager- User	HOD - User	As and when	System	
EXEC/MANAGER - User raises a Purchase Requisition (PR) in INFOR, providing the justification for the emergency. The PR is then routed for approval.					
7.4 Creation of PO	Exec/Manager- Procurement	HOD -	As and when	System	
Once the vendor is identified, the Procurement team creates a Purchase Order (PO) to formalize the purchase. The PO should clearly indicate the following details: - Vendor information (name, address, contact details) - Description of services - Pricing, and terms of Service delivery - Emergency status, marked as "Emergency" or a similar designation		Procurement			
7.5 Emergency Approval	Exec/Manager- Procurement	HOD - Procurement	As and when	System	
EXEC/MANAGER- Procurement shall ensure that all necessary approvals for the emergency purchase are obtained as per the DOA.					
Refer DOA _{Page 25 of 39.}					
7.6 Post Purchase Review	Exec/Manager- Procurement	HOD - Procurement	As and when	Manual	
After completing the emergency	. rocarement	i rocarement	WITCH		

8. Vendor Performance Evaluation

Process Flow



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Description	Responsibility	Accountability	Frequenc y	System / Manua I
8.1 Vendor Performance Evaluation –	Exec/Manager- Procurement	HOD - Procurement	Annually	System
Vendor performance evaluations are conducted based on the past performance, previous experience with the Vendor, Vendor's Infrastructure and the market reports. These evaluations are performed after the services are rendered and before contract renewal, with the results serving as the basis for deciding whether to continue working with the vendor.				

9. Invoice Processing

Process Flow

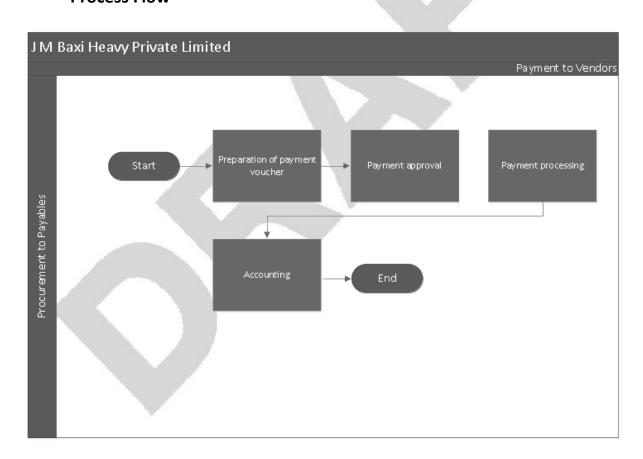


Description	Responsibility	Accountabilit	Frequen	System /
		У	су	Manual
9.1 Invoice booking – Contracts	Exec/	Finance	As and	System
	Manager-	Controller	when	
Business Head(PF) / HOD - Operations certifies the invoices after verifying the	F&A			
rates against the agreement and forwards				
them to the EXEC/MANAGER- F&A team.				
Following their verification, the invoice is				
parked in INFOR				
9.2 Approval Workflow	Manager -	Finance	As and	System
	F&A	Controller	when	
The invoice is reviewed by Manager –				
F&A, INFOR is in sync with SAP. Approved				
Invoice will reflect in SAP within 1-2				
working days of the approval and posted				
in the system.				

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10. Payment to Vendors

Process Flow

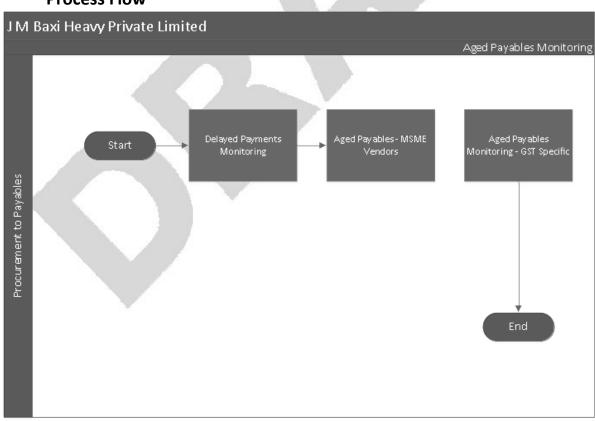


Description	Responsibility	Accountabilit	Frequen	System
		у	су	/

				Manual
10.1 Preparation of Payment Voucher Company has a weekly payment schedule for approved vouchers, meaning payments are processed within the week following voucher approval. EXEC – F&A will prepare physical vouchers for the approved bills. and	Exec/ Manager- F&A	Finance Controller	As and when	Manual
submit them to the treasury department for payment processing. 10.2 Payment Approval Finance Controller will approve the Physical Voucher and the Executive – F&A will submit the approved vouchers to the Treasury Team for payment processing.	Finance Controller		As and when	System
Based on the approved vouchers, payment will be processed by the EXEC / Manager – Treasury and will share the UTR number to Finance Team. Finance Team will forward the UTR number to Operation Team which , in turn, share it with the Vendor for payment confirmation. In case of Project Forwarding(PF) division, Operation Team requests via email for processing of approved Invoices for Foreign Vendors. EXEC / Manager – Treasury arranges for the payment through the Bank as authorized by the Signatory. On payment completion, Bank provides SWIFT (acknowledgement) copy to the Treasury Team. Treasury team share the SWIFT copy to Finance Team which in turn share with Operation Team and Operation Team will subsequently share it with the Foreign Vendor.	Exec/ Manager- Treasury		As and when	Manual
10.4 Accounting Post review of the bank statement, payment entry is posted in SAP.	Exec/ Manager- F&A	Finance Controller	As and when	System

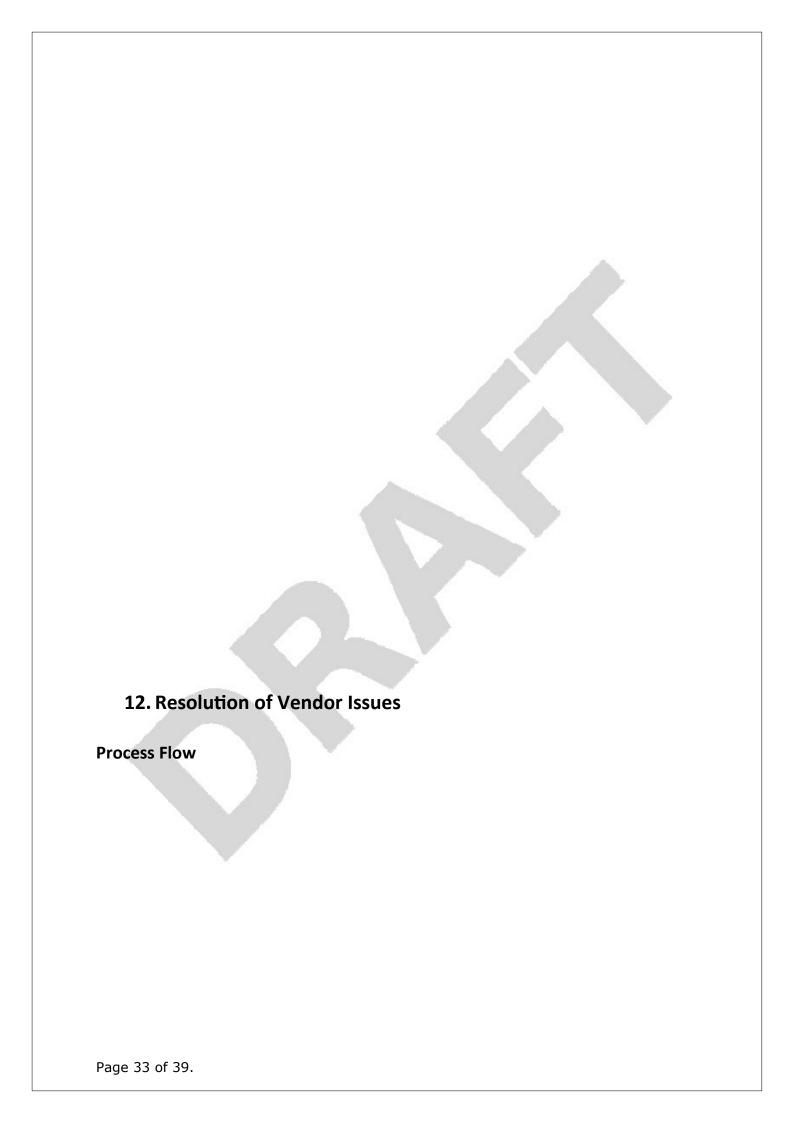
11. Aged Payables Monitoring

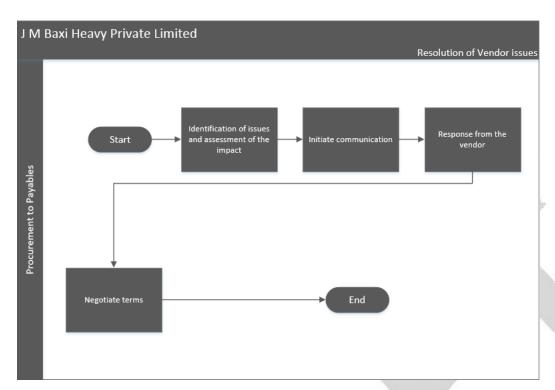
Process Flow



Description	Responsibility	Accountabilit y	Frequen cy	System / / Manua
11.1 Delayed Payments Monitoring Generation of Ageing Report: EXEC – Finance & Accounts will generate regular reports to track aging invoices, categorize them (e.g. 30, 60, 90 days overdue), and identify any discrepancies and shares it with the Finance Controller.	Executive/ Manager – Finance & Accounts	Finance Controller	As and when	System
Communication to Vendor: Any delay caused by vendor fault and are beyond the control of the company (e.g., late shipments, defective products, noncompliance with agreed terms) must be documented in writing and communicated to vendor expecting clear reason for the delay, including a revised delivery timeline or explanation for the delay.	EXEC / Manager - User	HOD - Procurement	As and when	Manua I
The vendor aging report should be reviewed monthly to identify vendors with significant overdue invoices. If an invoice remains unpaid due to a vendor fault (e.g., late delivery), this must be flagged for further investigation.				
11.2 Aged Payables - MSME Vendors MSME Vendor Tagging: At the time of creation of the vendor, Exec/Manager - Finance & Accounts obtains confirmation from vendor for MSME and collects details along with the MSME certificate. The same is forwarded to Exec - MDM for Vendor Master creation and they are flagged in SAP. Subsequently, on an annual basis Exec/Manager - Finance & Accounts rolls put MSME confirmations to all the MSME vendors to re confirm their status of MSME. In absence of any response from the vendor, the same is considered as a	Executive / Manager – Finance & Accounts	Finance Controller	As and when	System

Non MSME in the Vendor list and intimated to MDM for removal of flagging in SAP after approval from Finance Controller Aged review & monitoring:				
Aged review & monitoring.				
On daily basis Exec/Manager - Finance & Accounts extracts the payments due, Finance Controller reviews the same to ensure the payments are made as per Section 15 of MSME Act (Payment to MSME vendor shall be made within 45 days from the date of good receipt). On monthly basis a report is submitted by Finance Controller with respect to MSME overdue and delayed payment during the month to Group CFO and VP – Accounts & Taxation along with reasons.				
11.3 Aged Payables Monitoring - GST	Executive /	CFO	As and	System
Specific	Manager –	0.0	when	o you can
·	Finance &			
Payment of GST Component:	Accounts			
,	Accounts	The same of the sa		
	Accounts			
EXEC/MANAGER - Finance & Accounts	Accounts			
EXEC/MANAGER - Finance & Accounts reviews the GSTR 2A before processing the	Accounts			
EXEC/MANAGER - Finance & Accounts reviews the GSTR 2A before processing the GST payment to the vendor.	Accounts			
EXEC/MANAGER - Finance & Accounts reviews the GSTR 2A before processing the GST payment to the vendor. EXEC/MANAGER initiates the GST payment	Accounts			
EXEC/MANAGER - Finance & Accounts reviews the GSTR 2A before processing the GST payment to the vendor.	Accounts			
EXEC/MANAGER - Finance & Accounts reviews the GSTR 2A before processing the GST payment to the vendor. EXEC/MANAGER initiates the GST payment in the subsequent pay cycle after	Accounts			
EXEC/MANAGER - Finance & Accounts reviews the GSTR 2A before processing the GST payment to the vendor. EXEC/MANAGER initiates the GST payment in the subsequent pay cycle after confirming Input Tax Credit (ITC) in GSTR 2A.	Accounts			
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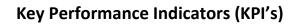






Description	Responsibility	Accountability	Frequen	System
			су	/
				Manual
12.1 Identification of issues and	Exec – User	HOD – User	As and	Manual

assessment of the impact			when	
EXEC-User department identifies the				
issues with Vendor such as incorrect				
Invoice, Delay in service etc.				
considering financial and operational				
impact.				
12.2 Initiate Communication	Exec – User	HOD – User	As and	Manual
EXEC-User department communicates			when	
with the Vendor regarding the issue.			-3	
12.3 Response from the Vendor	Exec – User	HOD – User	As and	Manual
12.3 Response from the vendor	EXCC OSCI	1100 0361	when	Manaai
EXEC – User department analyzes the			7	
response wrt issues from the Vendor				
and in case any documents are				
provided by the vendor in support of		4.5		
justification then review all documents				
related to the issue, such as contracts,				
service level agreements (SLAs),				
purchase orders, or shipping records				
etc	_			
12.4 Negotiate Terms	HOD – User	CBO and CFO	As and when	Manual
CBO and CFO will have the final				
decision in resolving the issue.			g grant of the same of the sam	



Attribute	Objective	Base Line	Target	Action Plan
Vendor Master Creation Time	Ensure quick onboarding of new vendors without delays in procurement operations.	XX	XX	XX
Data Accuracy Rate	Minimize errors in vendor data to avoid transaction issues.	XX	xx	XX
Vendor Master Update Time	Ensure timely updates to keep records accurate and up to date.	XX	xx	XX
Vendor Qualification Time	Ensure the evaluation process is efficient and does not delay procurement.	XX	xx	XX
On Time delivery	Assess the vendor's reliability and adherence to deadlines.	XX	XX	XX
Lowest Quotation	Ensure cost efficiency	XX	XX	XX
Vendor's Infrastructure	Ensure Vendor's capability of providing the required service	XX	XX	XX
Purchase Order Cycle Time	Minimize processing time and improve procurement efficiency	XX	xx	XX
PO Approval Time	Streamline the approval workflow to prevent delays	XX	XX	XX
Contract Compliance Rate	Ensure vendors and internal stakeholders comply with contract obligations.	XX	xx	XX
On-Time Contract Renewal Rate	Avoid service disruptions or lapses due to expired contracts.	XX	xx	XX
Contract Cycle Time	Streamline the contract creation process to improve efficiency.	XX	xx	XX
Emergency Purchase Lead Time	Ensure the rapid procurement of critical goods or services to minimize downtime.	XX	xx	XX
Percentage of Emergency Purchases	Monitor dependency on emergency purchases to identify areas for better planning.	XX	XX	XX
Invoice Processing Time	Minimize delays in processing to improve cash flow and supplier relations.	XX	XX	XX
Invoice Accuracy Rate	Ensure that invoices are accurate to avoid delays, disputes, and overpayments.	XX	XX	XX
Invoice Processing Time	Minimize delays and streamline the payment process	XX	XX	XX

Payment Error Rate	Reduce errors to avoid disputes and maintain financial accuracy.	XX	XX	XX
On time Payments	Measures the efficiency of the payment process and helps minimize delays that could harm vendor relationships or incur penalties.	XX	XX	XX
Percentage of ITC Lost due to delayed Vendor Payment	Measures ITC loss	XX	XX	XX



Policies, guidance, and standard templates

Sr. no.	Sub – Process	Link
1.	Purchase Requisition Template	
2.	Comparative Statement Template	
3.	MSMED Confirmation Template	
4.	Supplier Registration Template	
5.	Purchase Order (PO) Template	
6.	Supplier Agreement/Contract Checklist Template	
7.	Invoice Template	
8.	Payment Authorization Form Template	
9.	Vendor Payment Schedule Template	
10.	Credit Note Template	
11.	Vendor/Contractor Performance Evaluation Template	
12.	Payment Remittance Advice Template	
13.	MIS Template	

Symbols/ legends used in flowcharts.

Start/End
Manual process activity
Decision/possibility/alternative
Alternate process
Process connecting in same page
Process connecting in other page
Output document
Flow direction