

CONSOLIDATED STATEMENTS OF OPERATIONS
(In thousands, except per share data)

Year Ended October 31,	2002	2001	2000
Revenues	\$ 306,403	\$ 271,243	\$ 223,019
Cost of goods sold	238,745	214,446	182,340
Gross profit	67,658	56,797	40,679
Selling, general & administrative expenses	38,997	35,007	29,841
Earnings before interest and income taxes	28,661	21,790	10,838
Interest expense (income), net	210	359	(44)
Earnings before income taxes	28,451	21,431	10,882
Income tax provision	10,546	7,889	3,821
Net earnings	\$ 17,905	\$ 13,542	\$ 7,061
Earnings per common share:			
Basic	\$ 1.70	\$ 1.30	\$.68
Diluted	1.67	1.28	.67
Weighted average number of common shares outstanding	10,511	10,381	10,451
Weighted average number of common and common equivalent shares outstanding	10,698	10,600	10,530

The accompanying notes are an integral part of these consolidated financial statements.