Andrew W. Possi

617.639.6649 | awpossi11@gmail.com | Milton, MA 02186

EDUCATION

Tulane University A. B. Freeman School of Business, New Orleans, Louisiana

May 2025

Master of Science in Business Analytics

GPA: 3.56

Activities: Tulane Sports Analytics Club

University of Massachusetts Dartmouth, North Dartmouth, Massachusetts

May 2024

Bachelor of Business Administration in Finance

GPA: 3.10

Activities: Beta Alpha Psi Financial Honors Organization; 2022 and 2023 LEC, All-Academic Team; 2024

2nd Team Third Base All-LEC; 2024 ABCA All-Region Second Team; 2024 All-Region Third Team; 2024 Baseball

Team Captain

PROFESSIONAL EXPERIENCE

Tampa Bay Rays

Remote - Tampa, Florida

Associate Scout

February 2025 — Present

- Conduct comprehensive talent evaluations of amateur hitters and pitchers, integrating live-game assessments with advanced performance analytics to inform organizational acquisition strategies.
- Perform structured in-person scouting at collegiate and high school events, synthesizing qualitative observations with quantitative metrics to project long-term player development trajectories.
- Leverage Synergy's advanced data infrastructure to incorporate granular swing, pitch, and biomechanical analyses into formal scouting reports.
- Coordinate with cross-regional area scouts to align evaluations, ensuring consistency of prospect ranking methodologies across the organization.

Tulane University

New Orleans, Louisiana

Baseball Analyst

August 2024 — May 2025

- Produced data-intensive scouting reports on opposing teams' hitters and pitchers, translating large-scale datasets into strategic insights that directly shaped in-game decision-making.
- Partnered with lead analysts and coaching staff to design opponent-specific game strategies, integrating predictive modeling outputs into tactical recommendations.
- Operated and managed advanced player-tracking technologies (Edgertronic high-speed cameras, TrackMan radar systems, BATS software) to capture biomechanical and pitch-level performance data.
- Applied statistical programming (R, Python) to construct custom visualizations, regression models, and trend analyses that identified key performance differentiators across players and opponents.

Crescent Bank

New Orleans, Louisiana

Data Analyst

January 2025 — May 2025

- Engineered SQL and Python pipelines to extract, cleanse, and analyze millions of transactional records, uncovering systemic performance patterns and actionable business opportunities.
- Designed and deployed automated reporting dashboards, enhancing KPI transparency and enabling executives to monitor cross-departmental operational efficiency in real time.
- Developed predictive risk and retention models using advanced statistical techniques, directly supporting strategic initiatives in lending optimization and customer lifecycle management.
- Collaborated with senior stakeholders to translate analytical findings into financial strategy, influencing policy decisions across credit risk, portfolio diversification, and client engagement.