



WESTERN DARK FIRED TOBACCO GROWERS' ASSOCIATION

206 Maple Street  
P. O. Box 1056  
Murray, Kentucky 42071-1056

(502) 753-3341  
FAX (502) 753-0069/3342

October 31, 1995

The Honorable Wendell H. Ford  
United States Senate  
Washington, D. C. 20510

Dear Senator Ford:

On behalf of the Western Dark Fired Tobacco Growers' Association and the 9,000 tobacco producers it represents, I am obligated to convey our strong opposition to the "Commitment to Our Children" petition being circulated by several Members of Congress.

In the tobacco industry, no one wants young people to consume tobacco products and age restriction laws are on the books in every state in the nation. We must take action to better enforce these laws, not create more bureaucracy.

There are those in our society who want to add inefficient government bureaucracy, thus destroying our family farms and hampering an adult's First Amendment right to the freedom of choice in using a legal product.

You may have been approached by those who say they are supporting the cause of youth smoking prevention by pushing the Food and Drug Administration (FDA) regulation of tobacco. However, if FDA is given the authority to regulate tobacco because it is a "nicotine delivery device", farmers will be forced to deal with yet another government agency. Already our producers deal with and are monitored by the United States Department of Agriculture, the Environmental Protection Agency, the Occupational Safety and Health Administration and many others. We know first hand what a nightmare federal government regulations can create for farmers. We certainly need your support and involvement to prevent FDA from joining the ranks of federal tobacco regulators.

I urge you to consider the consequences of the "Commitment to Our Children" petition, looking at it for what it is; more anti-tobacco indoctrination, rather than a solution to a problem which everyone, starting with parents, should address in a responsible manner.

Sincerely,

Will E. Clark  
General Manager

TNJB 0008497

# LAB SERVICES CONSISTENCY REPORT

DATE: 7/28/93

TECHNICIAN: LC

SHIFT: A

Trial 8

LINE: 2

AREA: 52

PRODUCT UNIT CODE: 0728 -

Confidential  
Philip Morris v. ABC  
ID: 00000000

SAMPLE ID: stuff box 2

REASON FOR REQUEST: test

REQUESTED DELIVERY TIME: \_\_\_\_\_

TIME SAMPLE RECEIVED: \_\_\_\_\_

TIME ANALYSIS COMPLETED: \_\_\_\_\_

DATA COMMUNICATED TO Gene AT 11:05  
Person Time

DRYING TIME  
IN: \_\_\_\_\_ OUT: \_\_\_\_\_

A SAMPLE & CONTAINER WEIGHT IN GRAMS	B CONTAINER WEIGHT IN GRAMS	C SAMPLE WEIGHT IN GRAMS (A - B)	D DILUTION FACTOR	E DILUTED SAMPLE WEIGHT IN GRAMS	F FILTER PAPER WEIGHT IN GRAMS	G SAMPLE WEIGHT IN GRAMS WET	H SAMPLE & PAPER WEIGHT IN GRAMS DRY	I % CONSISTENCY $\frac{H - F}{G} \times D \times 100$
		1159.3	6	6955.8				
CONSISTENCY				SAMPLE #1 10	2.853	84.568	3.306	3.64
AVERAGE: 3.68				SAMPLE #2 11	2.645	79.235	3.123	3.62
RANGE: 15				SAMPLE #3 12	2.847	89.776	3.411	3.77

METER READING: \_\_\_\_\_

COMMENTS: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

A:CONSIST.W33

2030053328

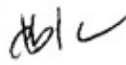
**Ashley Bratich**

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**From:** Kelahan, Ben  
**To:** 'TI New York'; 'TI Minnesota'  
**Cc:** Ashley Bratich (MSMAIL)  
**Subject:** FW: Morning Team Notes 4/20  
**Date:** Saturday, April 18, 1998 2:09PM

-----Original Message-----

**From:** Byron Nelson [SMTP:bnelson@wka.com]  
**Sent:** Friday, April 17, 1998 5:25 PM  
**To:** Judy Albert; Carolyn; Jackie Cohen (AWMA); Frank; Goody; Henry; Hollant; Chris Holt; Hurst; Jim; Joe; John; Benjamin Kelahan; Cheryl Klein; Walt Klein; Lbeckwith; Rob Meyne; Mkatz; Morrow; Powers; Randy; Roger; Ron; Shorep; Steve Strawsburg; Suggsm; Matthew Tilley; whitey  
**Cc:** Bob Fackler; Bob Stone  
**Subject:** Morning Team Notes 4/20

Falmouth, MA -- On 4/15, town meeting representatives defeated by a 84-77 vote a warrant article calling for a 100 percent ban on smoking in restaurants. On 4/16, a motion to reconsider the vote was soundly rejected 104-49. The restaurant owner's moderate alternative was not considered because the town counsel found the article to be unconstitutional. 

Waseca County, MN -- On 4/7, the county commissioners once again tabled consideration of a new tobacco retailing ordinance. Waseca is the 11th Minnesota community to put the issue on hold.

Wadena County, MN -- In mid-March, the county commissioners tabled consideration of a new tobacco retailing ordinance until 4/23. At that time, they will take up a model ordinance that mirrors the state law. Bob Fackler requests calls to retailers to alert them to attend.

**Purpose:** To measure the ability of a test substance to induce mutation at the hypoxanthine guanine phosphoribosyl transferase (hgp<sup>rt</sup>) locus in Chinese Hamster Ovary (CHO) cells on the basis that the presumptive mutants, by virtue of the loss of the HGPRT activity are unable to convert purine analogs, such as 6-thioguanine (6-TG) to toxic metabolites, and hence escape their lethal effects, which is however, encountered by the wild type cells.

**Materials and Methods:** Refer to Standard Operating Procedure PH314.

**Sponsor:** American Cyanamid Company

**Test Article:** Hlyoxal 40LF

**Description:** clear liquid

**Date Preliminary Cytotoxicity Initiated:** 6/3/82

**Date CHO/HGPRT Forward Gene Mutation Assay Initiated:** 8/26/82

CHO-K1-BH4 Lot # 7182 received from Oak Ridge National Laboratories 7/1/82. Routine subcultures were done every Friday (a.m.) and Monday (p.m.), where  $1 \times 10^5$  cells were subcultured into each of 3-75 cm<sup>2</sup> flasks containing 15 ml of media F12 FCS10. CHO-K1-BH4 Lot # 7182 aminopterin treated 7/23/82. Routine subculture regime carried out.

8/23/82 - CHO-K1-BH4 cells (Lot # 7182) subcultured into 10-T 75 cm<sup>2</sup> flasks ( $3 \times 10^5$  cells/flask) in 15 ml of media F12 FCS10.

Ex Lodik 8/23/82.

8/25/82 - CHO-K1-BH4 cells (Lot # 7182) subcultured into 36-T 25 cm<sup>2</sup> flasks ( $5 \times 10^5$  cells/flask) in 5 ml of media F12 FCS5, in preparation for treatment. (7/29/82) Fetal Bovine Serum Lot # KC-321005

50793 9427

To Page No. 6.

Witnessed & Understood by me,

Wing J. Meach

Date

8/25/82

Invented by

Recorded by

Edmund L. Lodik

Date

8/25/82



**Peak Printers, Inc.**  
2500 Schuster Drive  
Cheverly, Maryland 20781  
(301) 341-4600 WASH. 1-800-521-PEAK  
(301) 792-2704 BALT. (301) 341-1162 FAX

# INVOICE

BILL TO

20050  
THE TOBACCO INSTITUTE  
ATTN: ANNE CANNELL  
1875 I STREET, N.W.  
WASHINGTON  
DC 20006

THE TOBACCO INSTITUTE  
ATTN: ANNE CANNELL  
1875 I STREET, N.W.  
WASHINGTON  
DC 20006

\*\*\* INVOICE \*\*\*

Invoice No: 86239  
Invoice Date: 11/12/92  
Ship Date: 10/13/92  
P.O. Number:  
Salesman: MICHAEL J MCKILLIPS  
Job Number: 86239  
Ship Via:  
Terms: NET 30 DAYS

A Service Charge of 2% per month (24% per year) will be charged if payment not received by end of first month after invoice date.

DESCRIPTION	QUANTITY	U/M	UNIT PRICE	AMOUNT
TWO SIDED DECAL: "IT'S THE LAW--UNDER 18" PRINTS 2/2, 5 1/2 x 7 1/2"	5000		5145.000	5145.00
			SUB TOTAL	5145.00
			TAX	308.70
			TOTAL INVOICE	5453.70
			AMT DUE	5453.70
			LESS DEPOSIT	(11000.00)
			<del>MINNESOTA</del> CREDIT BALANCE	\$5546.30

ok- ADE  
from 1501-5201  
see attached original  
deposit/invoice.

**CONFIDENTIAL:**  
**MINNESOTA TOBACCO LITIGATION**

Invoice:  
83829



CUSTOMER COPY

**TIMN 0163588**

FED I.D. #52-0784214  
DUNS #003244142

Form 700 7-88

# NEWS RELEASE

## FEDERAL TRADE COMMISSION

Washington, D.C. 20580

OFFICE OF INFORMATION 393-6800 Ext. 197

For RELEASE: A.M., Tuesday, August 1, 1967

### FTC TO BEGIN CIGARETTE TESTING

The Federal Trade Commission, having been advised by the staff that the cigarette testing laboratory has satisfactorily completed its trial tests, has now issued directions to commence the first formal test, under the following conditions:

1. Smoke cigarettes to a 23 mm. butt length, or to the length of the filter and overwrap plus 3 mm. if in excess of 23 mm.,
2. Base results on a test of 100 cigarettes per brand, or type,
3. Cigarettes to be tested will be selected on a random basis, as opposed to "weight selection,"
4. Determine particulate matter on a "dry" basis employing the gas chromatography method published by C. H. Sloan and B. J. Sublett in Tobacco Science 9, page 70, 1965, as modified by F. J. Schultz and A. W. Spears' report published in Tobacco Vol. 162, No. 24, page 32, dated June 17, 1966, to determine the moisture content,
5. Determine and report the "tar" content after subtracting moisture and alkaloids (as nicotine) from particulate matter.
6. Report tar content to the nearest whole milligram and nicotine content to the nearest 1/10 milligrams.

The Commission directed that the test cover approximately 50 of the major brands and types (many brands are sold as regular, and king size, or filter, etc.) and all brands for which any tar or nicotine statement appears on the label or in the advertising. With respect to the latter, one purpose of the test will be to determine the accuracy of such statement. Cigarettes for testing will be purchased on the open market in 50 localities throughout the United States.

In determining the foregoing procedures, the Commission relied substantially upon a record including written presentation by interested persons and oral testimony offered at a public hearing on November 30, 1966, which was held "to assist the Commission in determining what action, if any, should be taken in the public interest with respect to modifying or amplifying the Cambridge Filter Method. . . and the form in which test results should be expressed." At the hearing the Commission received numerous submissions reflecting a variety of modifications of the Cambridge Filter Method that have been adopted by different groups engaged in testing cigarettes. No test can precisely duplicate conditions of actual human smoking and, within fairly wide limits, no one method can be said to be either "right" or "wrong." The Commission considers it most important that the test results be based on a reasonable standardized method and that they be capable of being presented to the public in a manner that is readily understandable. Although minor variations may not make one testing method "better" than another, the public

521058449

*copied to Messrs. Tatum, Klepper, Wolfe,  
Byrne, Apple and Lane 8/1/67*

*from Public Health Act  
Repts FTC Jan/Kino adv*

**PLEASE TELL US WHAT YOU THINK**

How satisfied were you in each of the following areas:

	<b>Neither</b>				
	<b>Very</b>	<b>Somewhat</b>	<b>Satisfied Nor</b>	<b>Somewhat</b>	<b>Very</b>
	<b>Satisfied</b>	<b>Satisfied</b>	<b>Dissatisfied</b>	<b>Dissatisfied</b>	<b>Dissatisfied</b>

**1. PHONE CALL**

Was our representative courteous and polite?	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Was our representative knowledgeable?	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Was your question/request handled?	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

**2. Which ONE of the following statements BEST describes the way you feel about R. J. Reynolds' response to your request for assistance?**

- ☒ I was very satisfied.
- ☐ I was somewhat satisfied.
- ☐ I was neither satisfied nor dissatisfied.
- ☐ I was somewhat dissatisfied.
- ☐ I was very dissatisfied.

*Requested a Catalog*

**3. Based on the service you received, will you continue to purchase the brand of cigarettes you contacted us about?**

I Definitely Would	I Probably Would	I Might or Might Not	I Probably Would Not	I Definitely Would Not
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

**4. Based on the service you received, would you recommend this brand of cigarettes to an adult smoker (21 years of age or older) who currently smokes a competitive brand?**

I Definitely Would	I Probably Would	I Might or Might Not	I Probably Would Not	I Definitely Would Not
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>



## BIOGRAPHICAL SKETCH

Give the following information for the key personnel and consultants listed on page 2. Begin with the Principal Investigator/Program Director. Photocopy this page for each person.

NAME Mario Stevenson	POSITION TITLE Assistant Professor	BIRTHDATE (Mo., Day, Yr.) May 11, 1957	
EDUCATION (Begin with baccalaureate or other initial professional education, such as nursing, and include postdoctoral training.)			
INSTITUTION AND LOCATION	DEGREE	YEAR CONFERRED	FIELD OF STUDY
Glasgow College of Technology Glasgow, Scotland	B.Sc.	1979	Biochemistry
University of Strathclyde Glasgow, Scotland	Ph.D.	1984	Biochemistry

RESEARCH AND PROFESSIONAL EXPERIENCE: Concluding with present position, list, in chronological order, previous employment, experience and honors. Include present membership on any Federal Government public advisory committee. List, in chronological order, the titles and complete references to all publications during the past three years and to representative earlier publications pertinent to this application. DO NOT EXCEED TWO PAGES.

### EXPERIENCE

- 8/80 - 5/84: Research Associate, Department of Pharmacology, University of Strathclyde, Glasgow, Scotland.
- 10/84 - 5/86: Research Fellow, Department of Pathology & Microbiology, University of Nebraska Medical Center Omaha, Nebraska
- 6/86 - 6/87: Instructor, Department of Pathology & Microbiology University of Nebraska Medical Center Omaha, Nebraska
- 7/87 - Present Assistant Professor, Department of Pathology & Microbiology, University of Nebraska Medical Center Omaha, Nebraska

### HONORS

British Pharmaceutical Association Travel Award.  
Glasgow College of Technology, Bachelor of Science with Honors.

### PUBLICATIONS

1. Stevenson, M., Baillie, A.J., and Richards, R.M.E. Enhanced activity of Streptomycin and Chloramphenicol against intracellular E. coli in the J774 macrophage cell line mediated by liposome delivery. Antimicrob. Agents. Chemother. 24:742-749, 1985.
2. Stevenson, M., Baillie, A.J., and Richards, R.M.E. An in-vitro model of intracellular bacterial infection using the murine macrophage cell line J774.2. J. Phar. Pharmacol. 36:90-94, 1984.
3. Stevenson, M., Baillie, A.J., and Richards, R.M.E. Quantification of liposomal uptake in J774 macrophages -- a flow cytometric study. J. Pharm. Pharmacol. 38:120-126, 1985.
4. Volsky, D.J., Wu, Y.T., Stevenson, M., Sinangil, F., Merino, F., Rodriguez, L., and Godoy, G. Antibodies to HTLV-III/LAV in Venezuelan patients with acute malaria infection (P. falciparum and P. vivax). New England J. Med., 314, #10:647-648, 1986.
5. Shapiro, I., Stevenson, M., Sinangil, F., and Volsky, D.J. Transfection of lymphoblastoid cells: expression of co-transfected DNA and selection of transfected cell lines. Somatic cell & Mol. Genetics, 12:351-356, 1986.



## CURRICULUM VITAE

SURNAME: KalinaFIRST NAME: MosheBIRTHDATE: January 21, 1938

## EDUCATION BACKGROUND

From-To	Institution	Area of specialization	Degree
1958-1961	Hebrew University of Jerusalem	Agriculture	B.Sc.
1961-1964	Hebrew University of Jerusalem	Biochemistry	M.Sc.
1964-1967	Univ. of London, King's College	Cytochemistry	Ph.D.

Major research interest: The surfactant system; cell biological approach

## EMPLOYMENT (start with present position)

From-To	Institution	Research area	Title
1978-present	Dept. of Histology, Tel Aviv University	The surfactant system	Assoc. Prof.
1972-1978	Dept. of Histology & Cell Biology, "	Cytotoxic lymphocyte	Sen. Lectur.
1967-1978	Dept. of Histology & Cell Biology, "	Histochemistry	Lecturer
1990-1991	National Jewish Hospital, Denver	The surfactant system	Visit. Ass. Prof
1984-1985	Postgraduate Medical School, London	Immunocytochem-endocrine system	Vist. Ass. Prof
1976-1977	Dept. of Anatomy, UCLA	The surfactant system	Vist. Ass. Prof
1972-1973	Johns Hopkins University	E.M. cytochemistry	Vist. Ass. Prof

List grants and contracts on related or other subjects currently received by investigator from BSF and other sources.

From-To	Title of project	Sources	% Time/ project	Total grant

# FraserSmith

ETHNIC MARKETING • STRATEGIC PLANNING & PROMOTION

## MEMORANDUM

To: Howard Goldfrach      Date: April 3, 1987  
Kathy Leiber

From: Mel Fallis      Re: Black Consumer  
Market Promotion  
Development

Attached you will find the proposed project development timetable for the Situation Analysis and Campaign Development phases for Benson & Hedges and Virginia Slims. At the scheduled meetings on April 9th with Howard at 1:30PM and Kathy at 3PM, concentration will be placed on the subjects for review and evaluation identified for April. I am very interested in obtaining copies of as much information as available about the industry, category, consumer dynamics and promotion activities.

If there are questions prior to our meeting, please don't hesitate to call.



cc: Ellen Merlo  
Terry Fraser  
Emmie LaBauve

2043505682