

Financial Benchmark for all the reports

Automobile dealership businesses			
PROFITABILITY RATIOS / RISK	High Risk	Moderate Risk	Low Risk
OPBDIT margin	Below 2.50	Between 2.50 to 4.50	Above 4.50
PAT margin	Below 0.50	Between 0.50 to 1.50	Above 1.50
Return on capital employed	Below 10.00	Between 10.00 & 15.00	Above 15.00
LIQUIDITY & WORKING CAPITAL RATIOS			
Current ratio	Below 1.00	Between 1.00 & 1.25	Above 1.25
Days receivable	Above 15 days	Between 7 to 15 days	Below 7 days
Days payable	Above 15 days	Between 7 to 15 days	Below 7 days
Days inventory	Above 30 days	Between 30 to 15 days	Below 15 days
CREDIT PROTECTION RATIOS			
Debt-equity ratio	Above 2.50	Between 2.00 & 2.50	Below 2.00
Interest cover	Below 2.00	Between 2.00 & 3.00	Above 3.00
TOL/TNW	Above 3.50	Between 2.50 & 3.50	Below 2.50
Debt service coverage ratio	Below 1.00	Between 1.00 & 5.00	Above 5.00
NCA/TD	Below 10.00	Between 10.00 & 15.00	Above 15.00

Non-automobile dealership businesses			
PROFITABILITY RATIOS / RISK	High	Moderate	Low
OPBDIT margin	Below 3	Between 3 to 5	Above 5
PAT margin	Below 1.50	Between 1.5 to 3	Above 3
Return on capital employed	Below 9	Between 9 & 12	Above 12
LIQUIDITY & WORKING CAPITAL RATIOS			
Current ratio	Below 1.25	Between 1.25 & 1.33	Above 1.33
Days receivable	Above 60 days	Between 30 to 60 days	Below 30 days
Days payable	Above 90 days	Between 60 to 90 days	Below 60 days
Days inventory	Above 60 days	Between 30 to 60 days	Below 30 days
CREDIT PROTECTION RATIOS			
Debt-equity ratio	Above 2.5	Between 2 & 2.5	Below 2
Interest cover	Below 1.5	Between 1.5 & 2.0	Above 2.0

TOL/TNW	Above 3.5	Between 2.5 & 3.5	Below 2.5
Debt service coverage ratio	Below 1	Between 1 & 5	Above 5
NCA/TD	Below 9	Between 9 & 12	Above 12