Name: Paul Zheng

Gender: Male

Nationality: Chinese

Date of Birth: July 25, 1978

Educational Background: Doctor of Computer Science. Graduated from

University of California, Berkeley

Self-evaluation: Mature, dynamic,

cooperative and adaptable.

Work experience: 1.Teaching assistant of Computer Engineering in *California Institute of Technology* 

- 2. Technical consultant in *Huawei*
- 3. Chief Operating Officer in *Panasonic*

Main achievements: 1. Be awarded *Senior* software engineer in China.

- 2. Led a software engineering team with 100+ people in *Huawei*, honored as "Best Performance Team".
- 3. Helped *Panasonic* gain No.1 market shares in the industry for three quarters of a year.

Job skills: 1. Computer-literate professional with extensive software proficiency covering wide variety of applications/programs/platforms.

- 2. Good at assessing different situations, seeking multiple perspectives, gathering information if necessary, and identifying key issues that need to be addressed.
- 3. Innovative problem-solver who can generate new ideas for the team or company.
- 4. Be able to work independently or as part of a team, and carry out multiple tasks or projects.
- 5. Used to work in three different cultures, with a good cultural sensitivity and an ability to build rapport with a diverse workforce in multicultural settings.

(All Pictures from www.baidu.com)

 Since social impressions are formed in quite a short time, I chose two photos above, which send a positive signal to the examiner at the sight of the CV. One shows me shaking hands with another girl, both wearing gown of Doctor Degree, which suggests high education background, and my being extroverted. The other one is a scene of team discussion in my previous working experience, showing a





- good sense of teamwork and communication. Both pictures create a positive first impression, which can effectively guide and influence impressions later.
- 2. According to "Confirmation Bias", people tend to show preference to information that is consistent with conception which has been formed in their minds. So in Self-evaluation column, what I am trying to do is to highlight the strengths of characters, in order to provide a general concept of what kind of person I am, which will lead the examiners to find out what my strengths can bring to their company in the rest of my CV.
- 3. The "Fundamental Attribution Error" told us that people tend to underestimate the impact of situational factors and overestimate the dispositional factors in controlling behavior. I used it in my Main achievement column. With great experiences combined with impressions about my disposition made before, my core competitiveness will become more clear and persuasive.