

Price Dynamics &
Neighborhood Trends:
A Python-Powered
Analysis of NYC Airbnb
Listings

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## **Project Overview**





#### Dataset

NYC Airbnb Listings (2019)

- 49,000+ properties
- Key metrics: Price, location, reviews, room type

### **Objectives**

- Identify pricing trends
- Analyze popularity factors
- Map geographic distribution

### **?** Key Questions

- Where are price extremes?
- How does room type affect cost?
- What drives listing popularity?





# Data Cleaning

Cleaned 49,000+ listings by:

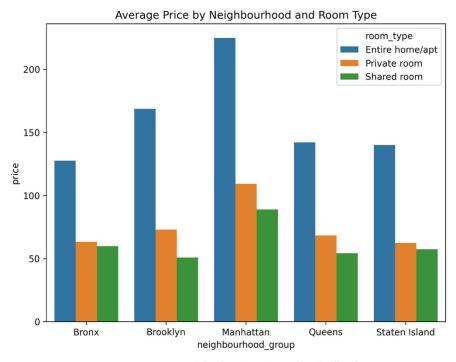
- Handling null values (20.6% in reviews/dates)
- Removing 2,732 price outliers
- Confirming no duplicates

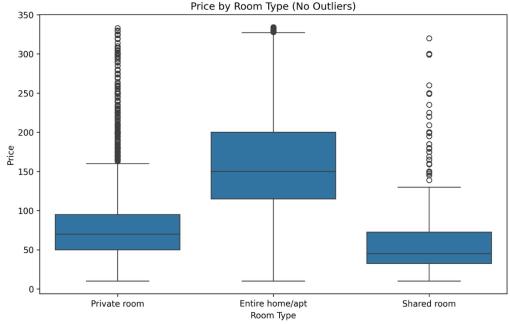
Ensured reliable data for analysis.

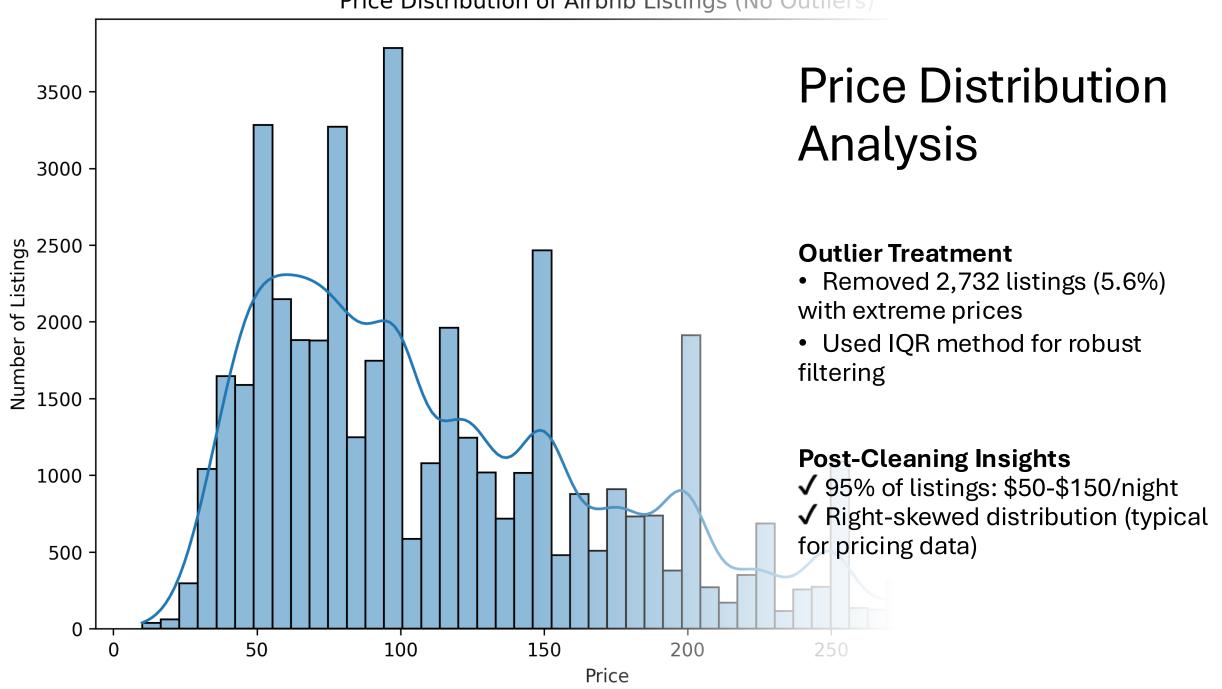
# Pricing Trends by Neighborhood & Room Type

### **Key Findings**

- Most Expensive:
- Manhattan Entire Homes (\$196)
- Brooklyn Entire Homes (\$124)
- Most Affordable:
- Bronx Shared Rooms (\$44)
- Staten Island Entire Homes (\$89)
- Insight:
- \*"Location impacts price 2-3X more than room type"\*







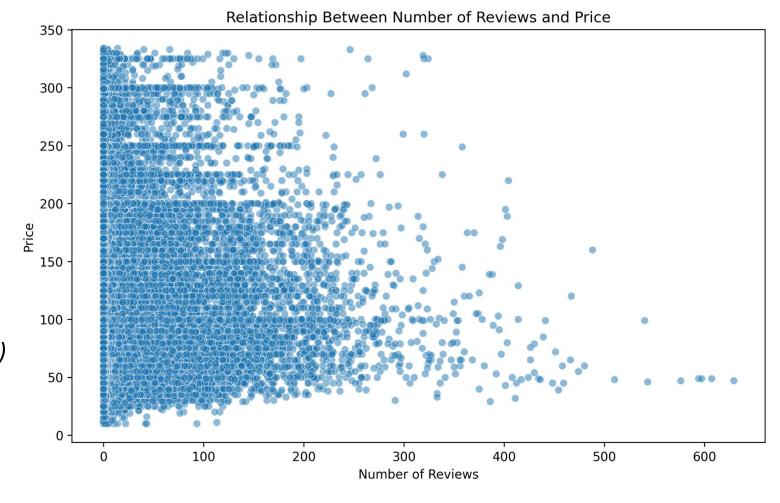
## Number of Reviews vs Price Relationship

### **Key Finding**

Pearson Correlation: r = -0.028 (virtually no linear relationship)

### **Insights**

- Review count does not predict listing price
- Slight tendency: More reviews
- → 2.8% lower prices (but negligible)



## Popularity by Neighborhood & Room Type

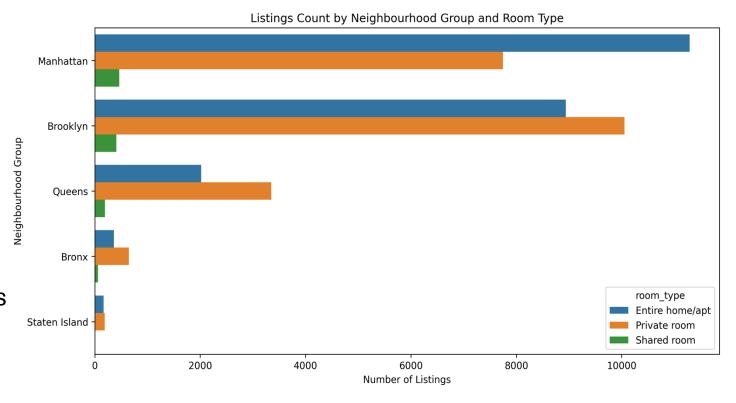
#### **Key Trends**

- ✓ Entire homes dominate Manhattan (58% of listings)
- ✓ Private rooms lead in Brooklyn (52% share)
- √ Shared rooms remain rare (<3% in all areas)
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#### **Market Insights**

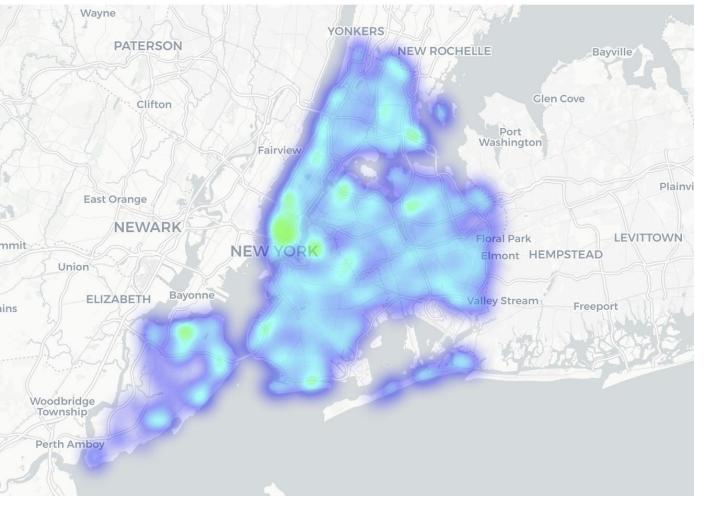
The distribution suggests:

- Tourist preference for central locations (Manhattan) and flexible options (Brooklyn private rooms)
- Potential growth opportunities in Queens and Bronx



# NYC Price Heatmap Insights

#### Airbnb Listings Heatmap in New York City (Intensity by Price)



### **Premium Zones** (2-3X higher prices)

- Manhattan: Midtown, Upper East/West
- Brooklyn: Williamsburg, DUMBO

#### Value Areas

- Bronx (except Yankee Stadium)
- Eastern Queens
- Staten Island

### **Key Stats**

- ✓ Manhattan avg: \$196 vs Bronx \$87
- √ 72% of luxury listings (>\$200) in

Manhattan

## Methodology

#### **Tools Used**

Python: Pandas (Cleaning), Seaborn/Matplotlib (Viz), Folium (Maps)

• Platform: Google Colab

• Presentation: PowerPoint

#### **Data Preparation:**

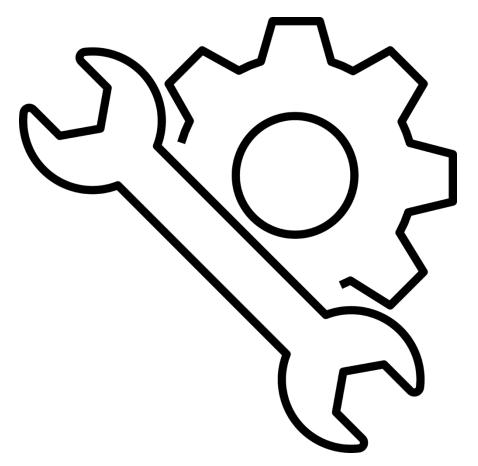
- Cleaned nulls (reviews → 0)
- Removed 2,732 outliers (IQR)

#### **Analysis:**

- Price trends by neighborhood/room type
- Pearson correlation (reviews vs. price)

#### Visualization:

- Interactive maps (Folium)
- Charts for key insights



# Strategic Recommendations & Next Steps



- Focus on Manhattan entire homes (highest ROI)
- Offer Brooklyn private rooms (steady demand)

### For Airbnb

- Boost **Bronx listings** (underserved market)
- Promote "hidden gem" neighborhoods



- Stay in **Queens** (best value, 20-min to Manhattan)
- Use heatmap to avoid peak pricing



Seasonal price analysis Compare with hotel data Subway proximity study





# **Key Conclusions**



### **\*** Location = Price Driver

- Manhattan costs 2-3X more than Bronx
- Premium zones: Midtown, **DUMBO**

### Room Type Matters

- Luxury: Manhattan entire **homes** (\$196 avg)
- Budget: Brooklyn private **rooms** (\$72 avg)

### **?** Actionable Value

√ Hosts: Price by neighborhood

benchmarks

√ Travelers: Use heatmaps for

best deals