

Managing Aggregate Demand with Consumption Taxes

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The views expressed herein are those of the authors and not necessarily those of the Federal Reserve Bank of Richmond or the Federal Reserve System.

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Early 1980s Recessions: Reagan military buildup

Dot-com Recession: Defense spending, Economic Growth & Tax Relief Reconciliation Act (2001)

Great Recession: Economic Stimulus Act (2008), American Recovery and Reinvestment Act (2009)

Covid Recession: Coronavirus Aid, Relief, and Economic Security (2020)

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- Transfers better for welfare, but multiplier $\approx \text{MPC}$ on impact

Kaplan & Violante (2014), McKay & Wolf (2025), Ferriere & Navarro (2025), Ramey (2025), ...

Policy Proposal

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 - Used in some countries: UK 2009, Germany 2020
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- Fiscal burden contingent on effectiveness of the stimulus

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 - Standard HANK model with unemployment
 - + Two setups for labor markets and nominal rigidities
 - Multipliers of consumption tax cuts

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- Theoretical equivalence in the simplest possible setup
- Quantitative evaluation of consumption tax cuts
 - Standard HANK model with unemployment
 - + Two setups for labor markets and nominal rigidities
 - Multipliers of consumption tax cuts
- Effectiveness to stabilize demand-driven recessions
 - Optimal systematic rule with the business cycle

Literature

■ Effects of monetary policy and government spending in HANK models

Kaplan, Moll, and Violante (2018), Hagedorn, Manovskii, and Mitman (2019), Bilbiie (2020), Auclert, Rognlie, and Straub (2023), Ferriere and Navarro (2024), Alves and Violante (2023)

■ Optimal fiscal and monetary policy in HANK

Bhandari, Evans, Golosov, and Sargent (2021), Le Grand and Ragot (2024), McKay and Wolf (2023)
Broer, Druedahl, Harmenberg, and Oberg (2025), Le Grand, Ragot and Bourany (2025)

■ Stabilization and consumption taxes in HANK

Parodi (2024), Bachmann, Born, Goldfayn-Frank, Kocharkov, Luetticke, & Weber (2025), Bartal & Becard (2025)

■ Equivalence results in HANK

Correia, Nicolini & Teles (2008), Correia, Farhi, Nicolini & Teles (2013), Seidl & Seyrich (2023), Wolf (2024), Wolf (2025)

■ Evidence on consumption tax cuts

Blundell (2009), Benzarti, Carloni, Harju, & Kosonen (2020), Bachmann et al. (2025)

A Theoretical Equivalence

The Simplest Model

- RBC model with no capital, no heterogeneity
- Representative household
 - Values consumption C_t and leisure $1 - N_t$
 - Can save in a risk-free bond A_t
- Representative competitive firm
 - Hires labor in a competitive labor market to produce output Y_t
- Government has to finance public good G_t
 - Uses labor and consumption taxes τ_t^n and τ_t^c
 - Issues public debt $B_t = A_t$ in equilibrium
- Prices: (r_t, w_t) the interest rate and the net-of-taxes wage

Two Expansions

- From steady state with $\tau_{ss}^c = 0$ (wlog), consider two temporary **fiscal expansions**.

1. Government spending (expansion) stimulus $\left\{ \hat{G}_t \right\}_{t=0}^T$

- Fiscal cost $\hat{F}_t \equiv \hat{G}_t - G$
- Financed with any policy $\hat{\Pi}_t \equiv (\hat{\tau}_t^n, \hat{B}_t)$ converging back to steady state
- Output & after-tax prices $\hat{X}_t \equiv (\hat{Y}_t, \hat{r}_t, \hat{w}_t)$ and consumption \hat{C}_t

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2. Consumption tax (cut) stimulus $\left\{ \bar{\tau}_t^c < \tau_{ss}^c = 0 \right\}_{t=0}^T$

- Fiscal cost $\bar{F}_t \equiv -\bar{\tau}_t^c \bar{C}_t$ with policy $\bar{\Pi}_t \equiv (\bar{\tau}_t^n, \bar{B}_t)$
- Output & after-tax prices $\bar{X}_t \equiv (\bar{Y}_t, \bar{r}_t, \bar{w}_t)$ and consumption \bar{C}_t

Equivalence Result

- **Assumption:** Assume log-separable preferences $U(c, n) = \log c - v(n)$.
- **Proposition:** Let the two policies be identical $\bar{\Pi}_t = \bar{\Pi}_t \forall t$. Then,
 - The equilibrium $\bar{\tau}_t^c$ is such that $\hat{F}_t = \bar{F}_t \forall t$;
 - Output and after-tax prices are identical: $\bar{X}_t = \bar{X}_t \forall t$;
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- The consumption tax cut that replicates the spending stimulus is given by:

$$\bar{\tau}_t^c = -\frac{\hat{G}_t - G}{\bar{C}_t} = \left(1 + \frac{\hat{G}_t - G}{\hat{C}_t}\right)^{-1} - 1$$

Intuition The log case

- A recursive formulation of the **household problem** reads:

$$V_t(A_t) = \max_{C_t, N_t, A_{t+1}} \{ \log(C_t) - v(N_t) + \beta V_{t+1}(A_{t+1}) \} \text{ s.t.}$$
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- Consistent with **firms decisions**
- Consistent with **government's budget constraint** as identical cost
- Consistent with **market clearing** if and only if $\bar{C}_t = \hat{C}_t + (\hat{G}_t - G)$

Extending the Equivalence

- Works with aggregate shocks and non-zero consumption tax

- Let X_t denote a variable in t in absence of fiscal stimulus;
 - Fiscal costs defined as:

$$\hat{F}_t \equiv (\hat{G}_t - G_t) - \tau_t^c (\hat{C}_t - C_t) \text{ and } \bar{F}_t \equiv -(\bar{\tau}_t^c - \tau_t^c) \bar{C}_t - \tau_t^c (\bar{C}_t - C_t)$$

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- **Equivalence** of any $\{\tilde{G}_t, \tilde{\tau}_t^c\}$ that deliver the same fiscal cost:

$$\tilde{F}_t \equiv (\tilde{G}_t - G_t) - (\tilde{\tau}_t^c - \tau_t^c) \tilde{C}_t - \tau_t^c (\tilde{C}_t - C_t)$$

- Finance spending shock with consumption taxes \Rightarrow multiplier = 0

Robustness

- Robust to several model extensions
 - Capital in the production function
 - Heterogeneous agents
 - Various labor supply arrangements (extensive margin)
 - Nominal rigidities: sticky prices, sticky wages

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 - Formula away from log case? Bound multipliers with sufficient statistics
 - o Static responses: wealth effects, MPE, labor supply elasticity (lotteries, ...)
 - o Dynamic response: IES, response of savings to changes in interest rates (UK mortgages, ...)

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- Heterogeneous goods?
 - Non-homotheticities? Durables?

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 - Replicate monetary policy by a combination of $\{\tau_t^c, \tau_t^n, \tau_t^k\}$ in a RANK
 - Seidl & Seyrich (2023): Extension in HANK
 - + Requires additional adjustment in public debt; Holds in the cross-section
 - Wolf (2025): Equivalence of monetary policy with transfers
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 - + Same path for aggregate demand
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 - Conditions under which changes in private spending \Leftrightarrow changes in public spending
 - + Same path for aggregate demand
 - + Same path of future taxes
 - Application: $G \Leftrightarrow T$
 - + Same labor supply response: no wealth effects in labor supply, or fully demand-determined employment

Environment

A HANK model with some twists

- Households

- Bond economy with borrowing constraint
- Stochastic discount factors
- Idiosyncratic labor productivity shocks + unemployment shocks

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- NK block with nominal rigidities
 - Linear technology in labor
 - Monetary authority implements a standard Taylor rule
- Government
 - Finances spending, transfers, UI benefits with debt, and labor, consumption, capital taxes

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- Two labor market arrangements
 - Sticky prices and indivisible labor supply
 - Sticky wages and homogenous divisible labor supply

Households

Working households

- Individual **state**: asset a , discount factor β , productivity x , and employment $\eta \in \{\ell, u\}$
- Value function when employment “island” $\eta = \ell$

$$V_t(a, x, \ell, \beta) = \max_{c, h, a'} \left\{ \log c - B \frac{h^{1+\varphi}}{1+\varphi} + \beta \mathbb{E}_t [V_{t+1}(a', x', \eta', \beta') | x, \beta, \ell] \right\} \quad \text{s.t.}$$
$$c + a' = a + y^\ell + y^k - \mathcal{T}_t(y^\ell, y^k) + T_t + d_t^h(x),$$
$$y^\ell = w_t x h, \quad y^k = r_t a, \quad h \in \{0, \bar{h}\}, \quad a' \geq 0.$$

- AR(1) process for **discount factor**, **productivity** and **employment** status
- Flat capital tax τ^k , **progressive** loglinear labor tax (λ_t, τ^ℓ)

Heathcote, Storesletten, and Violante (2017)

Households

Unemployed households

- Value function when in unemployment “island” $\eta = u$

$$V_t(a, x, u, \beta) = \max_{c, a'} \{ \log c + \beta \mathbb{E}_t [V_{t+1}(a', x', \eta', \beta') | x, \beta, u] \} \quad \text{s.t.}$$

$$c + a' = a + y^k + \mathcal{B}_t(w_t x) - \mathcal{T}_t(0, y^k) + T_t + d_t^h(x),$$

$$y^k = r_t a, \quad a' \geq 0.$$

- Unemployment benefits function of hourly wage

Kekre (2022)

$$\mathcal{B}_t(w_t x) = \zeta \min (\mathcal{R} w_t x \bar{h}, \overline{ui}) + \chi w_t x \bar{h}$$

+ ζ to match fraction of recipients, \mathcal{R} the replacement rate, \overline{ui} the UI cap

+ χ to capture household labor income received while in unemployment

- AR(1) process for discount factors, productivity and employment status

Firms and Government

- Standard two-layer structure with a final-good producer and intermediate good producers
 - Case 1: Sticky prices a la Rotemberg, individual labor supply decisions at the hh level
 - Case 2: Sticky wages a la Rotemberg, unions & homogenous labor supply
- Monetary authority follows a Taylor rule: $1 + i_t = (1 + \bar{i}) \left(\frac{\Pi_t}{\bar{\Pi}} \right)^{\phi_{\Pi}}$
- Fiscal authority faces a standard borrowing constraint

$$G_t + (1 + r_t)D_t + T_t + \int \mathcal{B}_t(w_t x) d\mu_t = D_{t+1} + \int \mathcal{T}_t(y_t^\ell, y_t^k) d\mu_t$$

- Fiscal rule with parameter Φ_D for public debt, λ_t clears the budget constraint
Uhlig (2010)
 - $\Phi_D = 0$ for constant debt, all adjustment in tax level
 - $\Phi_D \rightarrow 1$ for constant taxes, all adjustment in debt

Calibration Overview

- Quarterly model calibrated to liquid wealth
 - Stochastic β s.t. top-quintile liquid wealth $\approx 90\%$ (SCF)
- Extensive labor supply model: Gumbel to match annual labor elasticity of ≈ 0.3
Ferriere and Navarro (2024)
 - Intensive labor supply model: Frisch at $\varphi^{-1} = 0.4$
- Technology: $\varepsilon = 7$, $\Theta = 200 \rightsquigarrow$ Phillips curve slope $\varepsilon/\Theta = 0.035$
Galí and Gertler (1999)
- Government
 - Standard calibration for taxes and unemployment benefits
 - Automatic responses of inflation and debt: $\Phi_{\Pi} = 1.5$, $\Phi_D = 0.75$

Unemployment Steady State and Business Cycles

- Job finding rates and separation rates across hourly wage distribution

Mueller (2017)

- Steady State

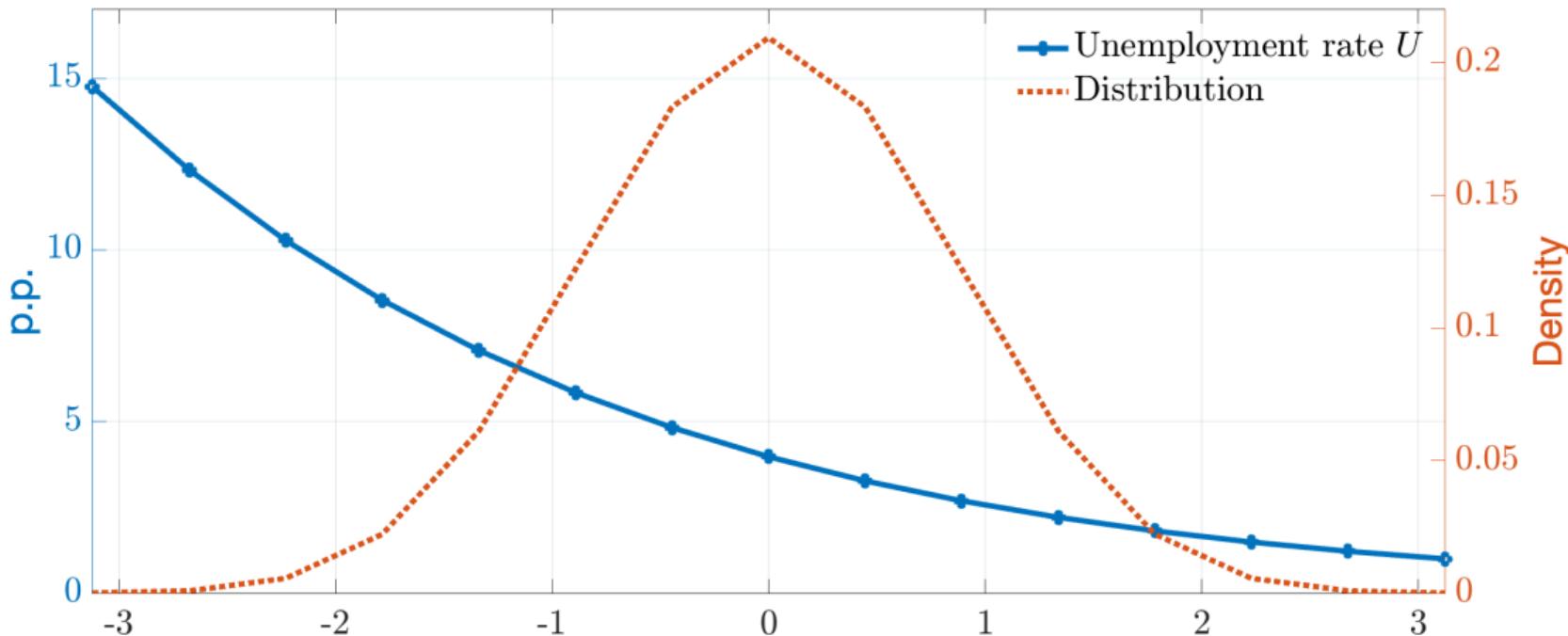
- Job finding rates constant, separation rates falling in hourly wage/productivity x
 - Average unemployment rate at 4.3%

- Okun's law: Okun coefficient $c_{OK} = 0.5$

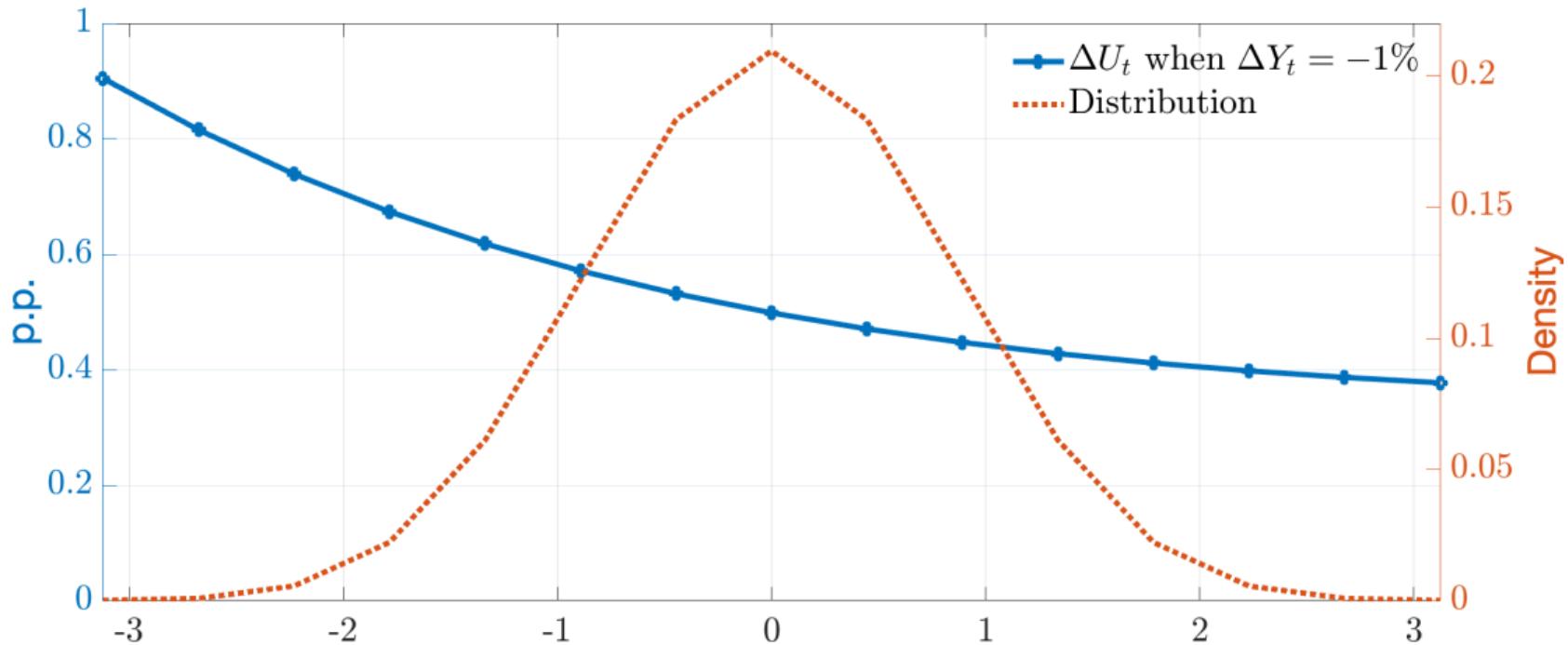
Ball, Leigh, and Loungani (2017)

- Job finding rates decrease (a lot) equally across households
 - Job separation rates decrease (a bit), higher elasticity for high- x households
 - + Functional forms: additive fall in separation rates in recession delivers the pattern

Unemployment Steady State



Unemployment Business Cycles



Investigating the Calibration

Household responses

- Marginal propensities to consume (mpc) Parker, Souleles, Johnson, and McClelland (2013), Kaplan and Violante (2014), ...
 - Compute mpc out of a \$500 rebate: **average quarterly mpc** at 0.13
 - **Decline with wealth:** from 0.20 to 0.03 from 1st to 4th wealth quartile
 - Larger for **unemployed** at 0.32, consumption drops by 10% when falling into unemployment
Saporta-Eksten (2014), Ganong and Noel (2019)

- Extensive margin: **Labor elasticities** decline with income

Triest (1990), Eissa and Liebman (1996), Kleven and Kreiner (2006), Meghir and Phillips (2010), ...

- Compute labor responses to a 1% change in after-tax rate: **average annual elasticity** at 0.30
Erosa, Fuster, and Kambourov (2016)

Income quartile	1	2	3	4
Labor elasticity	0.44	0.34	0.25	0.22

- Intensive margin: similar

mpc Micro labor elasticity

Spending, Checks, and Consumption Taxes

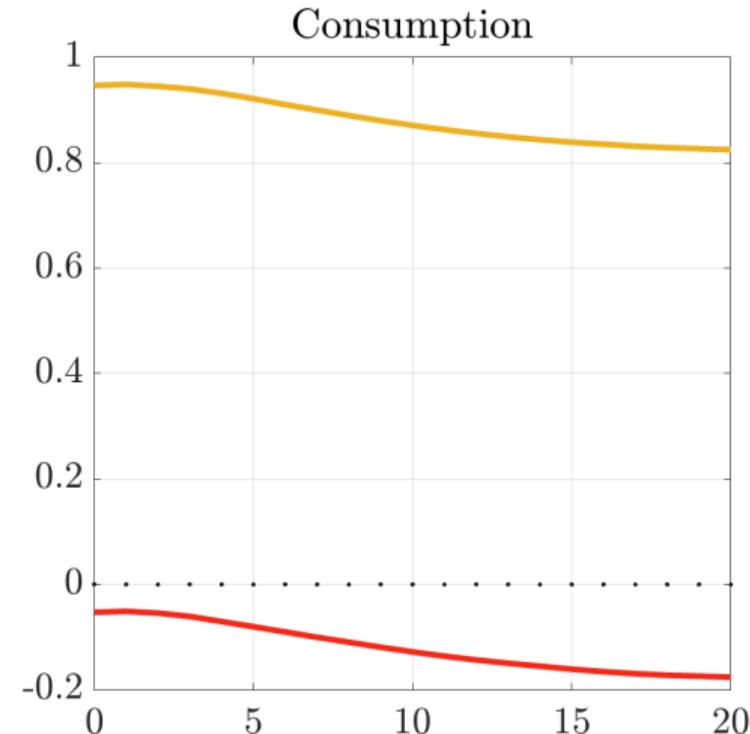
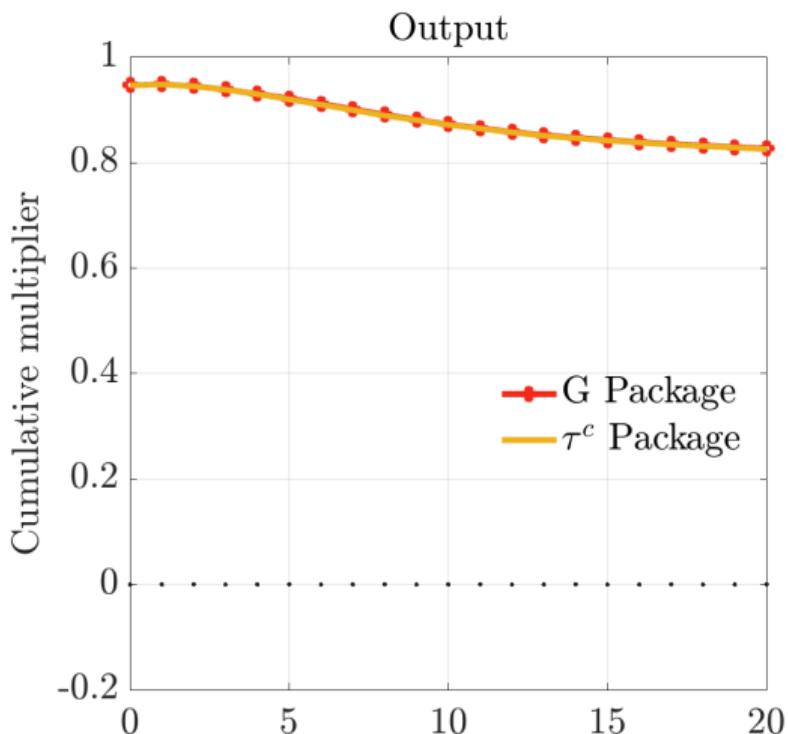
Three Fiscal Packages

- Three packages of equivalent cost
 - Government spending shock with persistence ρ_w
 - Consumption tax cuts with same persistence
 - A *one-time* (for now) lump-sum check to all households

- Two setups
 - Sticky prices/extensive labor supply
 - Sticky wages/homogeneous intensive labor supply

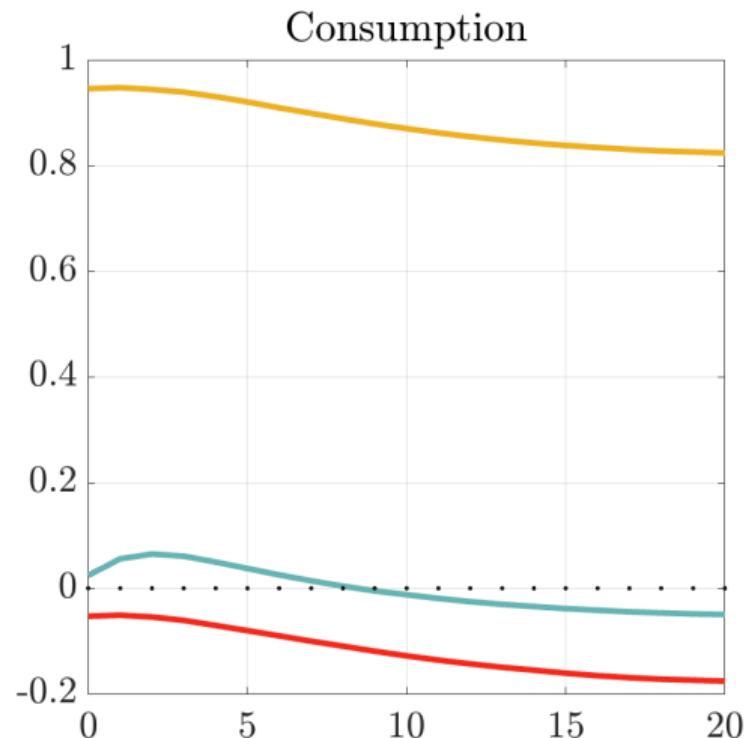
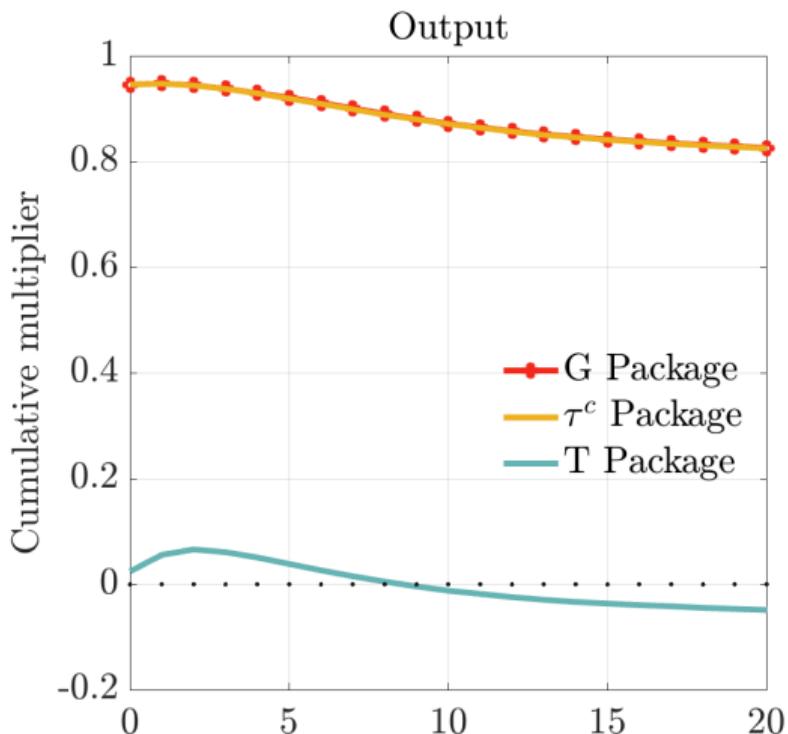
Stabilization Packages

Extensive Labor & Sticky Prices



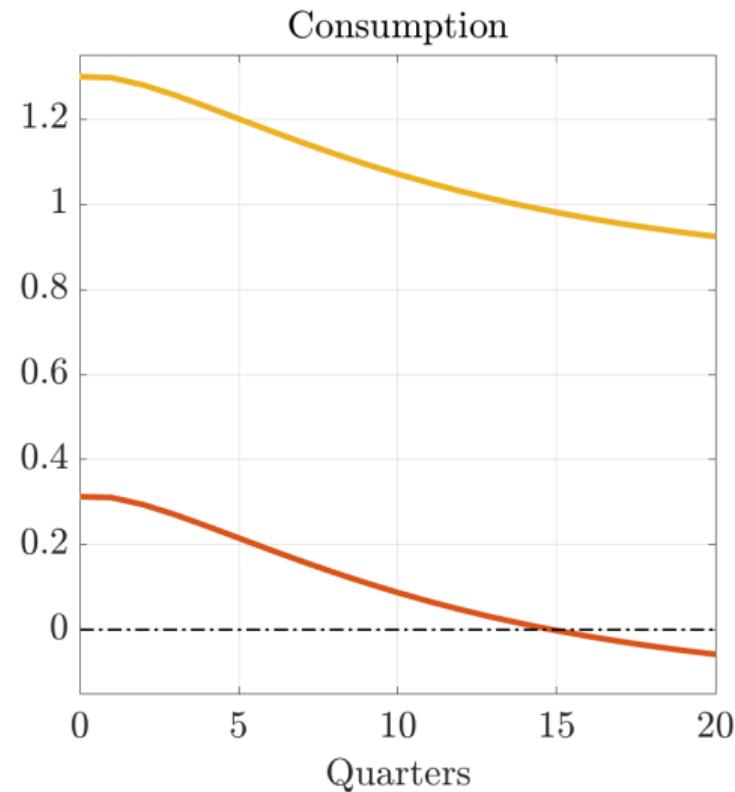
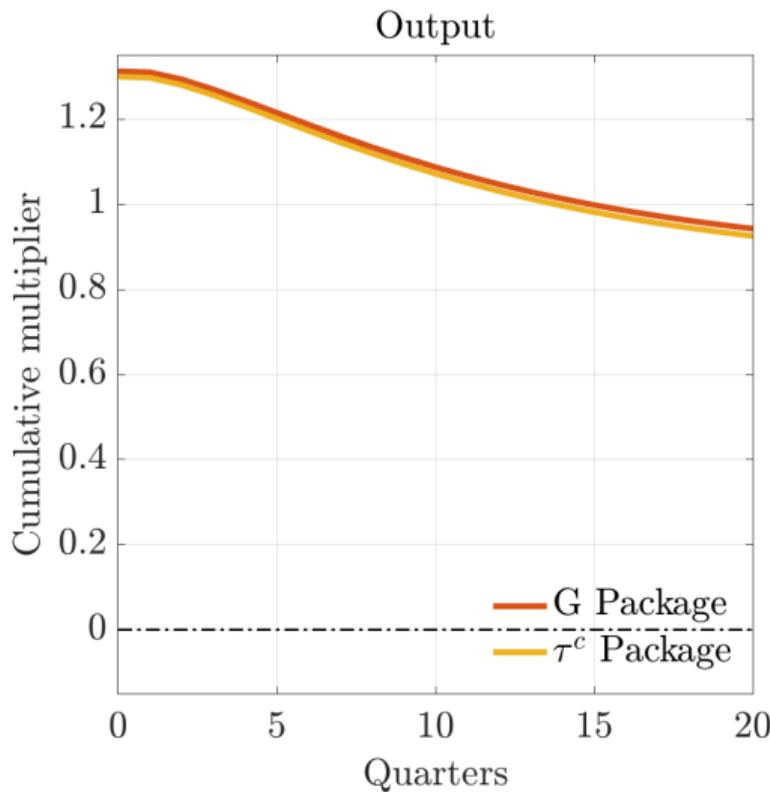
Stabilization Packages

Extensive Labor & Sticky Prices



Stabilization Packages

Homogenous Intensive Labor & Sticky Wages



Recession

Benchmark No Fiscal Stabilization

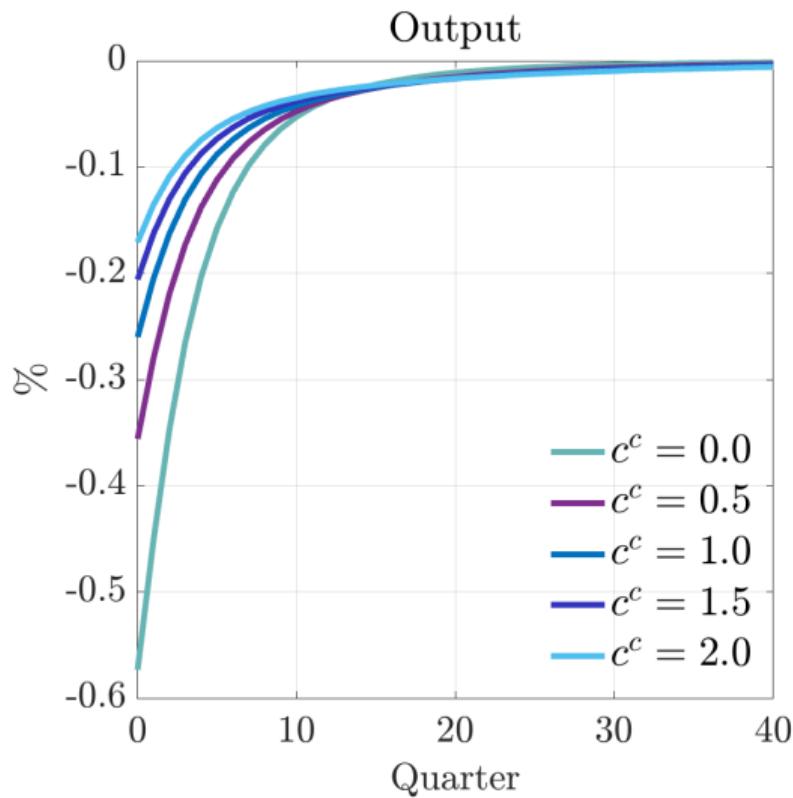
- Recession induced by a negative demand shock: $(1 - \omega_t)u(c_t, n_t)$
 - ω_0 such that $\Delta Y_t = -0.1\%$ on impact
 - Reverts to $\omega = 0$ with persistence $\rho_\omega = 0.75$ at the quarterly level
- Unexpected, transitory, perfect foresight: a ‘MIT’ shock

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 - Reverts to $\omega = 0$ with persistence $\rho_\omega = 0.75$ at the quarterly level
- Unexpected, transitory, perfect foresight: a ‘MIT’ shock
- Systematic rule for consumption tax cuts: $\tau_t^c = \tau^c - c^c \Delta Y_t$

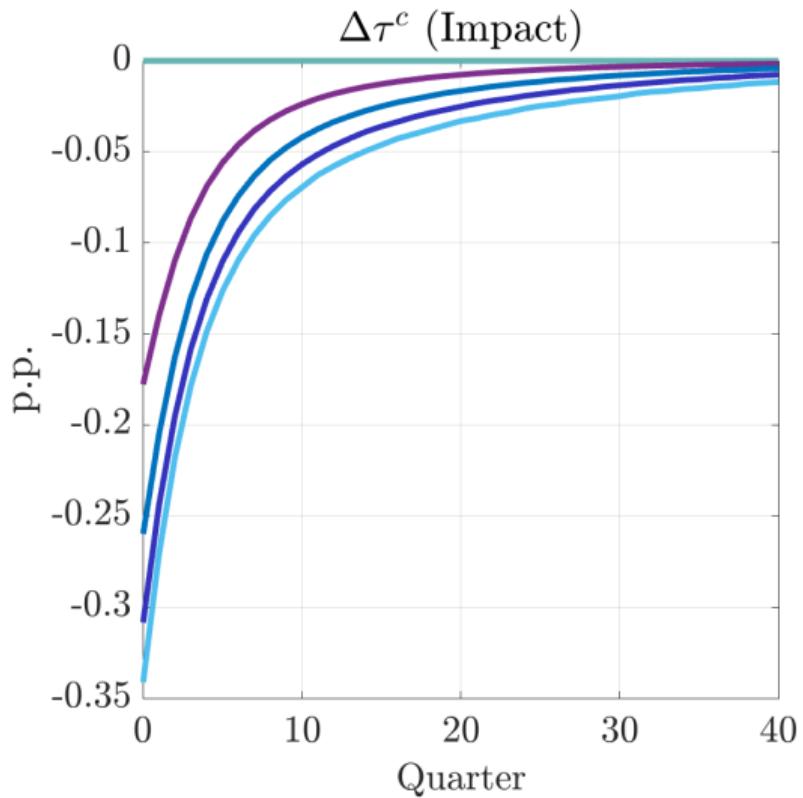
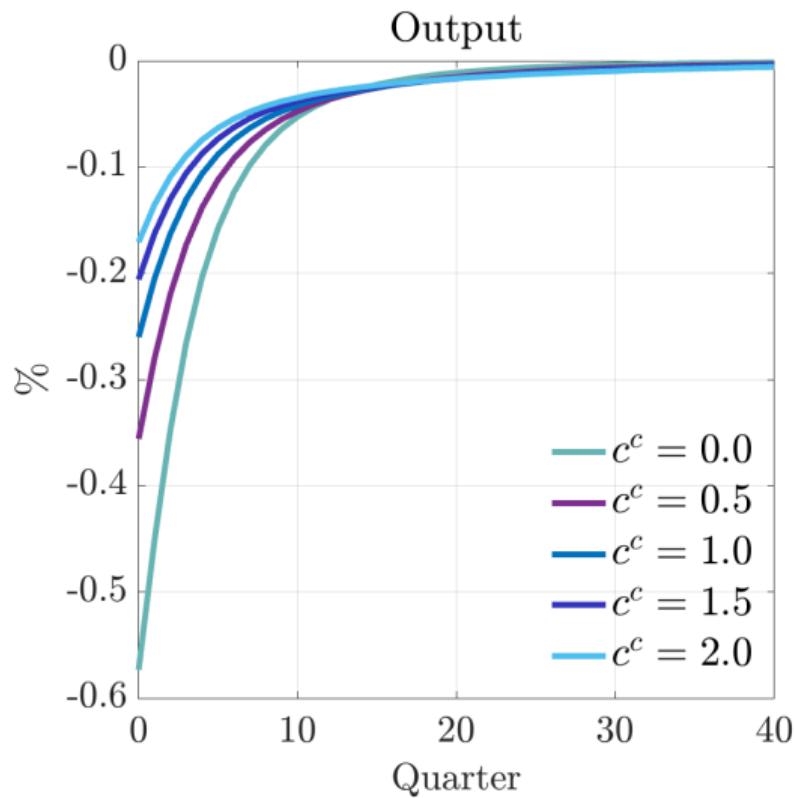
Stabilization: A Systematic Rule?

Output responses when varying c^c



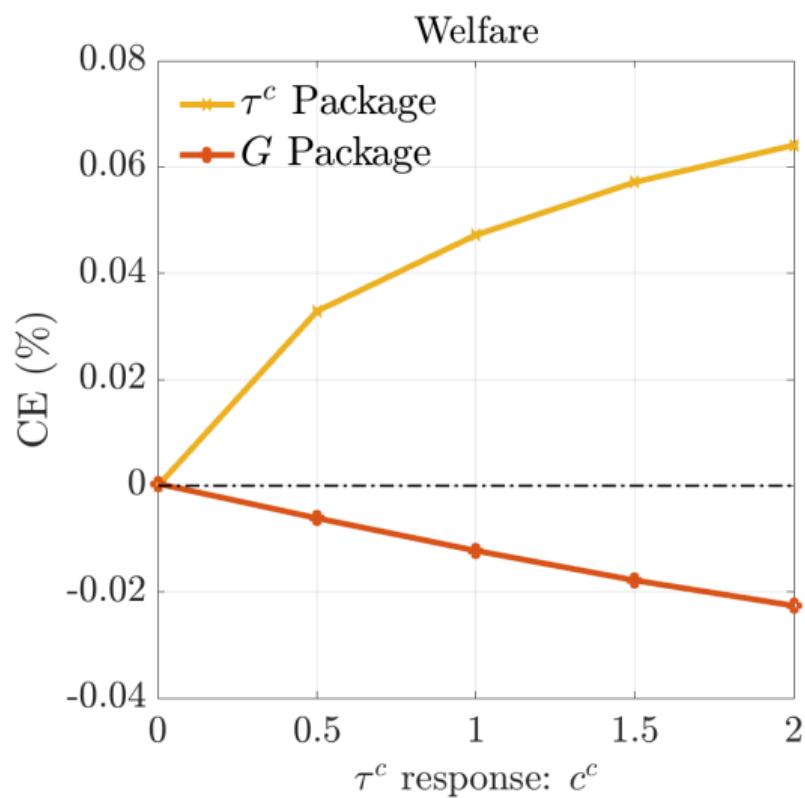
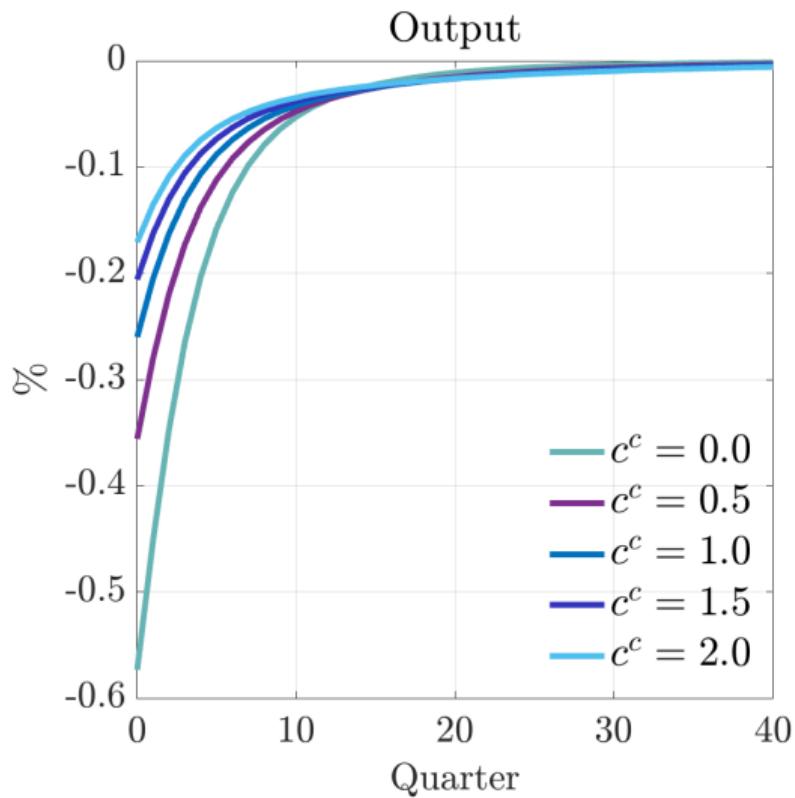
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Stabilization: A Systematic Rule?

Output responses when varying c^c



Fiscal Stabilization Going Forward

- Consider the two sides of the cycle
 - Aggregate shocks and second-order approximations

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- Consider the two sides of the cycle
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- Deviate from linearity
 - Possible asymmetries?

Fiscal Stabilization Going Forward

- Consider the two sides of the cycle
 - Aggregate shocks and second-order approximations
- Deviate from linearity
 - Possible asymmetries?
- Explore alternative calibrations of the distribution of unemployment risk in recessions

Alternative Fiscal Instruments

Fiscal Stabilization Packages

More Taxes and Transfers

- Three fiscal stabilization packages
 - Tax Credit (TC) Package: a tax credit to low-income working households

Fiscal Stabilization Packages

More Taxes and Transfers

- Three fiscal stabilization packages
 - Tax Credit (**TC**) Package: a tax credit to **low-income working** households
 - Targeted-Transfer (**TT**) Package: a transfer targeted to **low-income** households
 - Unemployment Insurance (**UI**) Package: a transfer to **unemployed** households
- Baseline model: extensive labor supply, sticky prices

Three Fiscal Stabilization Packages

Design

- A Tax Credit (TC) Package
 - A check to working low-income households

Three Fiscal Stabilization Packages

Design

- A Tax Credit (TC) Package

- A check to working low-income households
 - + Logistic function: Phase out with current labor income $w_t x \bar{h}$
 - + Eligible only if $\eta = e$ and $h = \bar{h}$
 - + An “automatic stabilizer” flavor: phase-out over time ρ_ω

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 - Calibration such that equals a one-time check of \$200 to all households
 - + Initial maximum check of \$800, average check of \$300 for bottom-15% working hh

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- An Unemployment Insurance (UI) Package
 - A check to all unemployed households, phase out with persistence ρ_ω , same fiscal cost

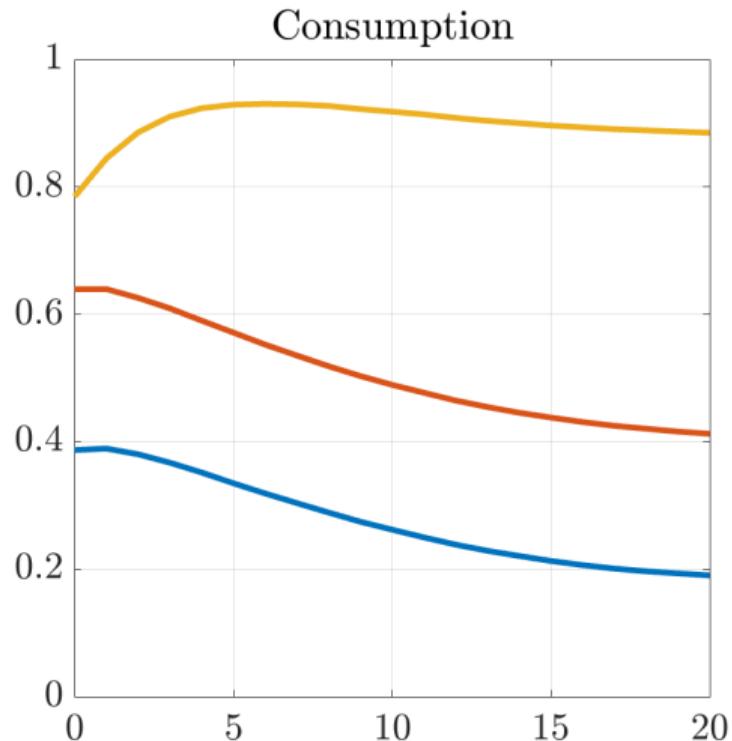
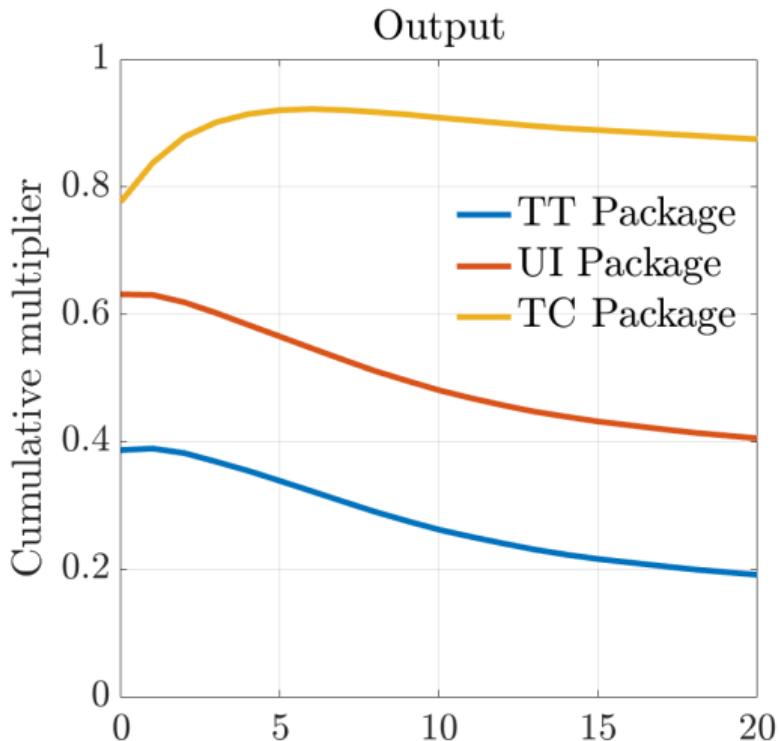
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- An Unemployment Insurance (UI) Package
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- A Targeted Transfer (TT) Package
 - For all low-income households, based on “last-year” income $\tilde{y}(x, \eta, \beta)$
 - Calibration such that same fiscal cost
 - + Initial maximum check of \$900, larger than \$50 for only 20% hh

Stabilization Packages

Multipliers



Stabilization Packages

Decomposition

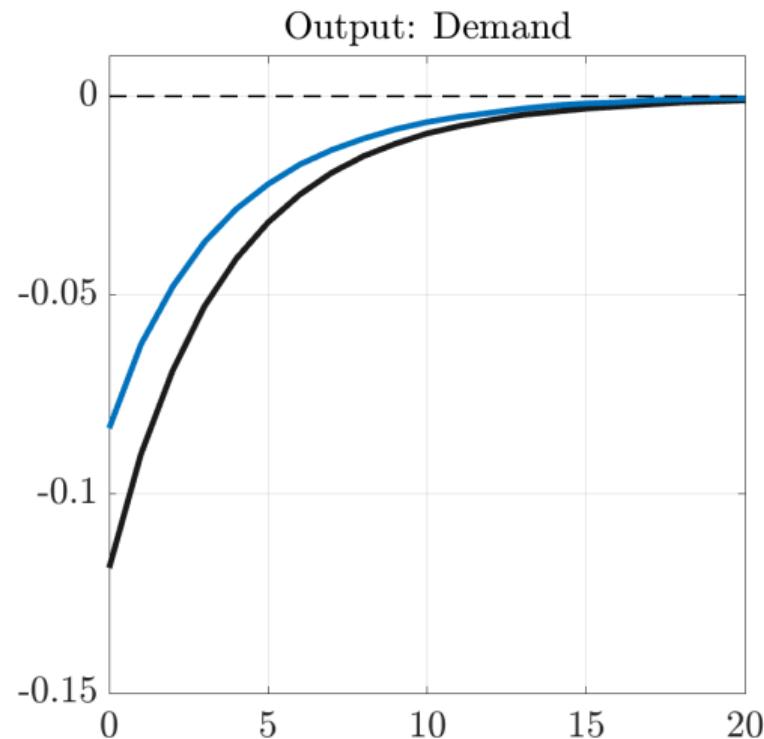
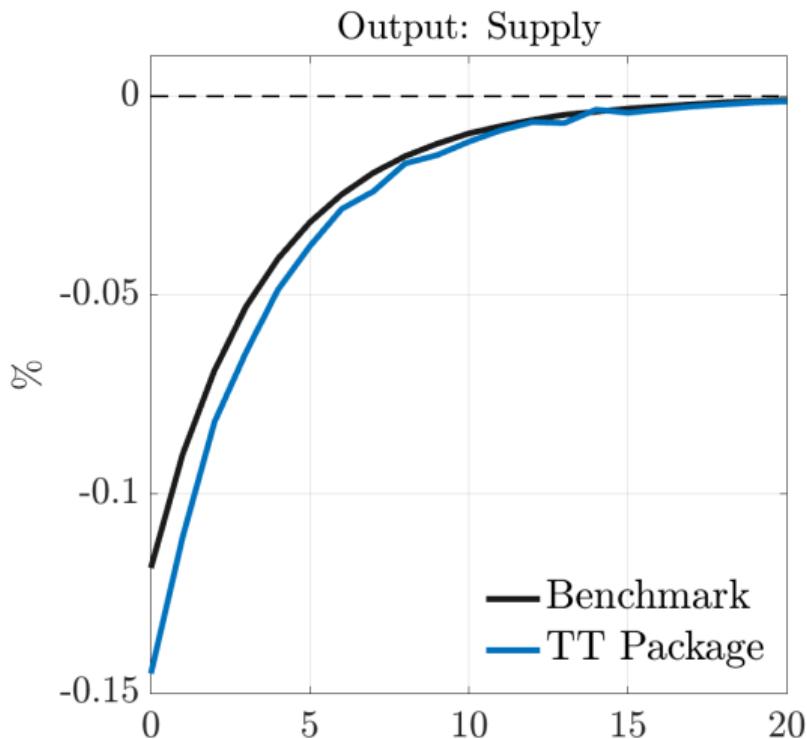
- Decomposition between *consumption channel* and *labor channel*

Stabilization Packages

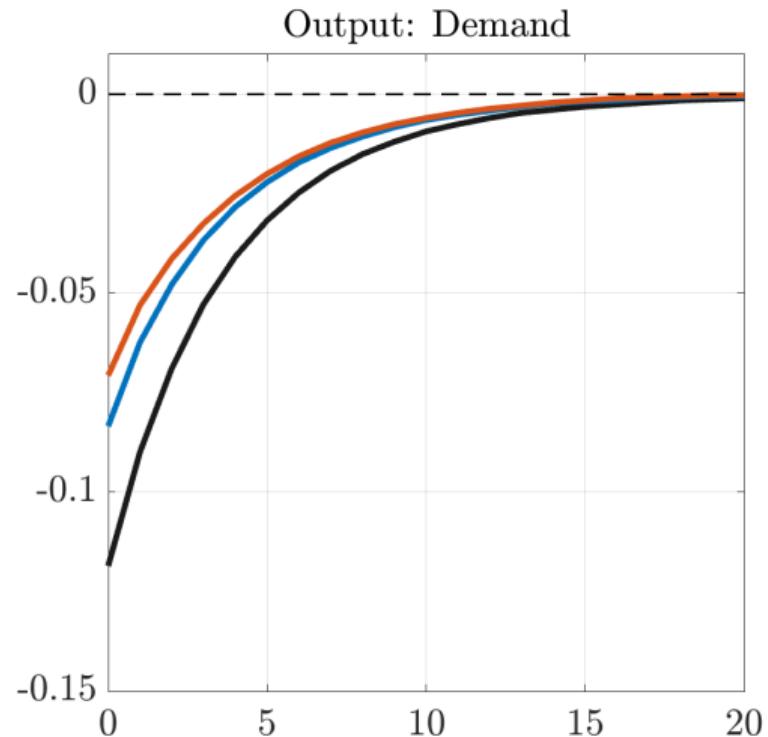
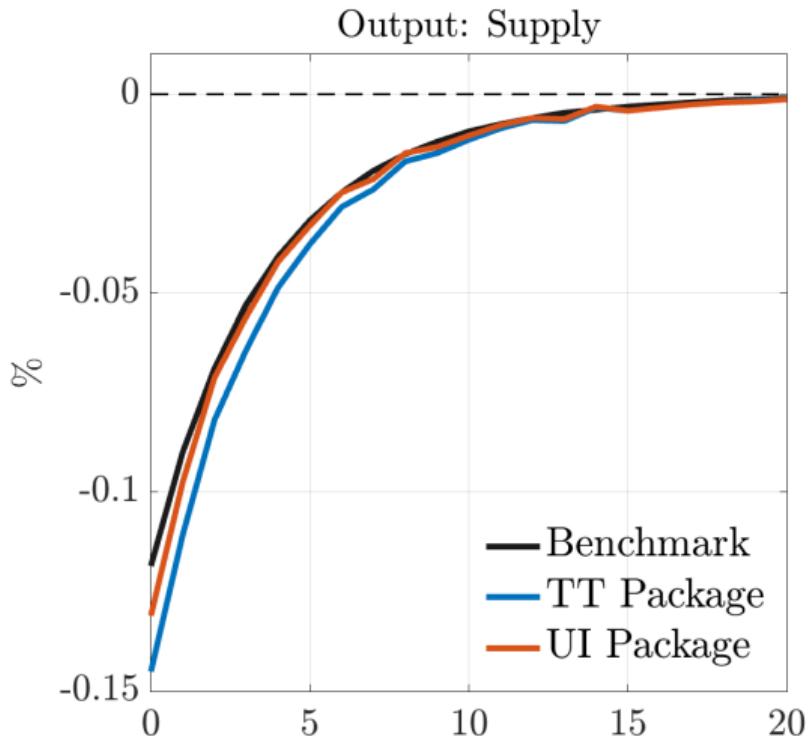
Decomposition

- Decomposition between *consumption channel* and *labor channel*
 - Use equilibrium prices and taxes and unemployment risk of the **no-stabilization** benchmark
$$\{r_t^b, w_t^b, \lambda_t^b, \pi_{\eta,t}^b, d_t^b\}$$
 - Compute for each package TT, UI, TC
 - + Supply output $Y_t^s = L_t$ using households' **labor supply** policy
 - + Demand output $Y_t^d = C_t + \Theta_t + G_t + f$ using households' **consumption** policy

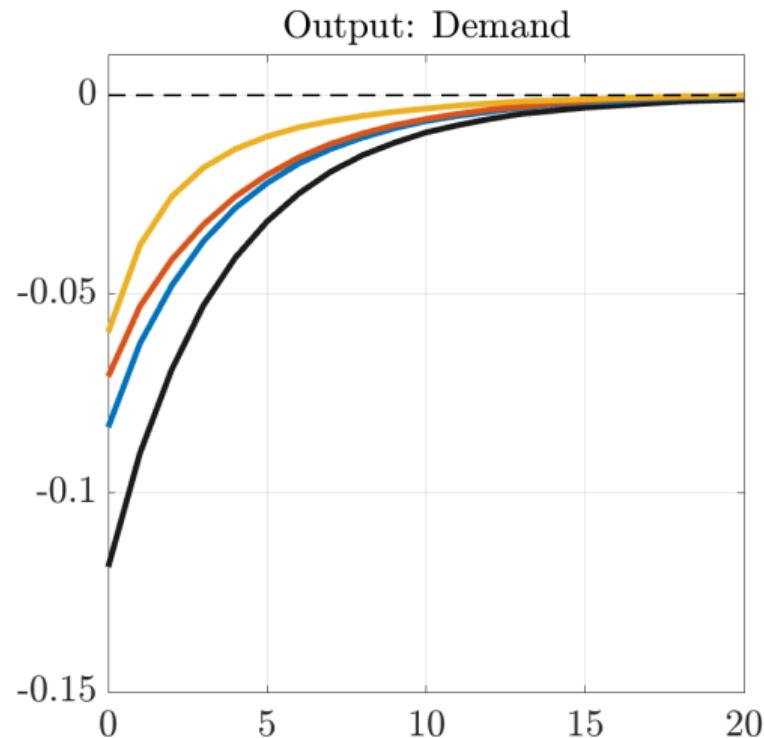
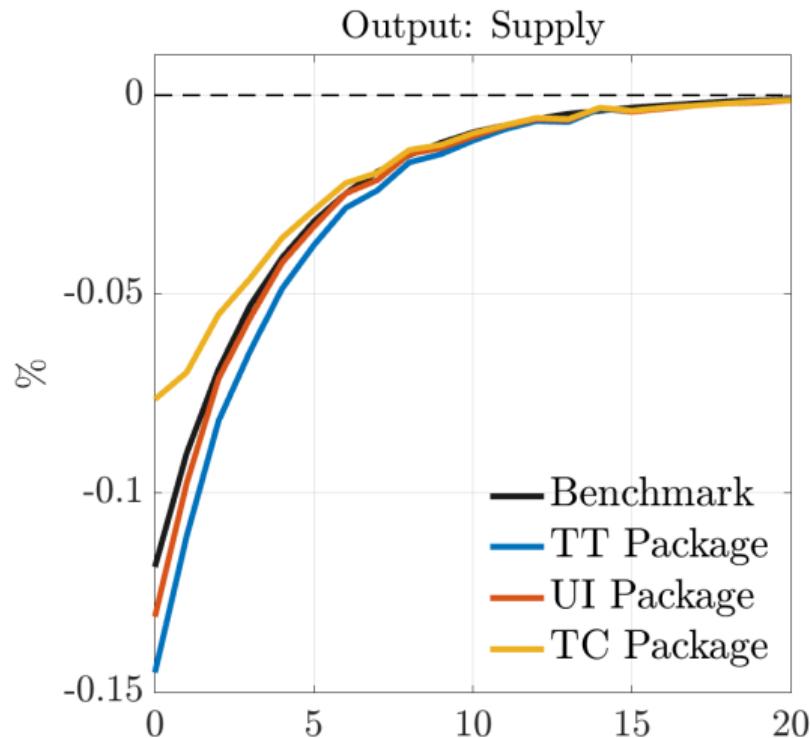
Three Fiscal Stabilization Packages Decomposition



Three Fiscal Stabilization Packages Decomposition



Three Fiscal Stabilization Packages Decomposition



Fiscal Stabilization Packages

More Taxes and Transfers

- ⇒ The TC Package is **the most effective** to stabilize the economy
 - Output **multiplier above 0.9**, compared to ≈ 0.6 for UI & 0.4 for TT
 - Despite the larger unemployment risk

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More Taxes and Transfers

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 - Output **multiplier above 0.9**, compared to ≈ 0.6 for UI & 0.4 for TT
 - Despite the larger unemployment risk
 - Operates through both **consumption** and **labor supply**
- As effective as Consumption Taxes ...
 - If you believe in labor supply responses at the business cycle frequency

Conclusion

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- Consumption taxes as automatic stabilizers?
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 - Easy to **implement**, high pass-through, salient

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Thank you!

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Fiscal Rule

- Public debt adjusts as a function of Φ_D

$$D_{t+1} = (1 - \phi_D)D + \phi_D \left(\hat{G}_t - \tau^k r_t A_t - \mathcal{R}_t^\ell \right), \text{ where}$$

- \hat{G}_t captures total government expenditures, including debt repayments

$$\hat{G}_t = G_t + T_t + U_t + (1 + r_t)D_t$$

- \mathcal{R}_t^ℓ captures fiscal revenues at steady-state labor tax schedule

$$\mathcal{R}_t^\ell = w_t L_t - \lambda \int (w_t x h_t(a, x, \eta, \beta))^{1-\tau^\ell} d\mu_t(a, x, \eta, \beta)$$

Steady State Households

- Quarterly model calibrated to liquid wealth

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- Stochastic $\beta \in \{\bar{\beta} - \Delta, \bar{\beta}, \bar{\beta} + \Delta\}$, duration of 50 years
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 - $\bar{\beta}$ s.t. $r \equiv 3.5\%$ annually
 - Δ s.t. top-quintile liquid wealth $\approx 90\%$ (SCF)

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- Productivity $(\rho_x, \sigma_x) = (0.989, 0.287)$
 - Chang and Kim (2007)

Steady State Firm and government

- Technology: $\varepsilon = 7$, $\Theta = 200 \rightsquigarrow$ Phillips curve slope $\varepsilon/\Theta = 0.035$

Galí and Gertler (1999)

- Dividends redistributed linearly in x : $d_t(x) = \bar{d}_t x$

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 $\chi = 0.15$ to match $C_u/C_e \approx 75\%$

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- Automatic responses of inflation and debt: $\Phi_\Pi = 1.5$, $\Phi_D = 0.75$

Dividends

- Assume dividends linearly distributed on x

$$\delta_t = \sum_x \tilde{\delta}_t(x) \pi(x) = \sum_x \left(\frac{\delta_t}{\mathbb{E}[x]} x \right) \pi(x)$$

- Minimize wealth effects of fluctuations in dividends

Farhi and Werning (2020)

Steady State Unemployment

- Job finding rates and separation rates across hourly wage distribution

Steady State Unemployment

- Job finding rates and separation rates across hourly wage distribution
- Job finding rates are constant in the distribution

Mueller (2017)

- Monthly finding rate of 0.32 $\Rightarrow \pi_\eta(\ell|u) = 0.691$

Steady State Unemployment

- Job finding rates and separation rates across hourly wage distribution

- **Job finding rates** are constant in the distribution

Mueller (2017)

- Monthly finding rate of 0.32 $\Rightarrow \pi_\eta(\ell|u) = 0.691$

- **Separation rates** are falling in hourly wage/productivity x

Mueller (2017)

- Monthly separation rates of $\approx 1.4\%$ and 0.7% below and above median, respectively

$$\Rightarrow \pi_\eta(u|\ell, x) = \phi_0 x^{\phi_1}, \text{ with } \phi_0 = 0.029 \text{ and } \phi_1 = -0.446$$

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- Average unemployment rate at 4.3% with unequal incidence in the distribution

Unemployment and the Business Cycle

- Okun's law type of relation between output and unemployment
 - Okun coefficient $c^{OK} = 0.5$
 - Ball, Leigh, and Loungani (2017)

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 - Elasticity of separation rates to aggregate unemployment larger for above-median workers
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 - + Homogeneous additive increase in separation rates

Unemployment and the Business Cycle Okun's law

- Finding and separation rates distribution depend on U_t Mueller (2017)

- Finding rate elasticity decreases homogeneously with ΔY_t

$$\log \pi_{\eta,t}(\ell|u, x) = \log \pi_\eta(\ell|u) - \log(1 - \bar{\phi}_e \Delta Y_t)$$

- Separation rate elasticity increases with ΔY_t

$$\pi_{\eta,t}(u|\ell, x) = \pi_\eta(u|\ell, x) - \bar{\phi}_u \Delta Y_t x^{-\phi_{u,x}}$$

Unemployment and the Business Cycle

Okun's law

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- Finding rate elasticity decreases homogeneously with ΔY_t

$$\log \pi_{\eta,t}(\ell|u, x) = \log \pi_\eta(\ell|u) - \log(1 - \bar{\phi}_e \Delta Y_t)$$

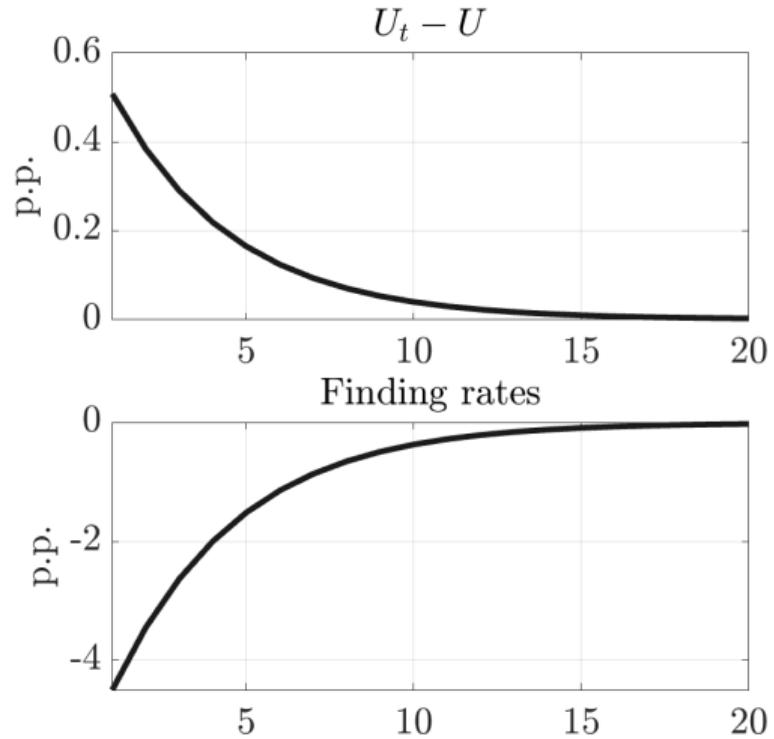
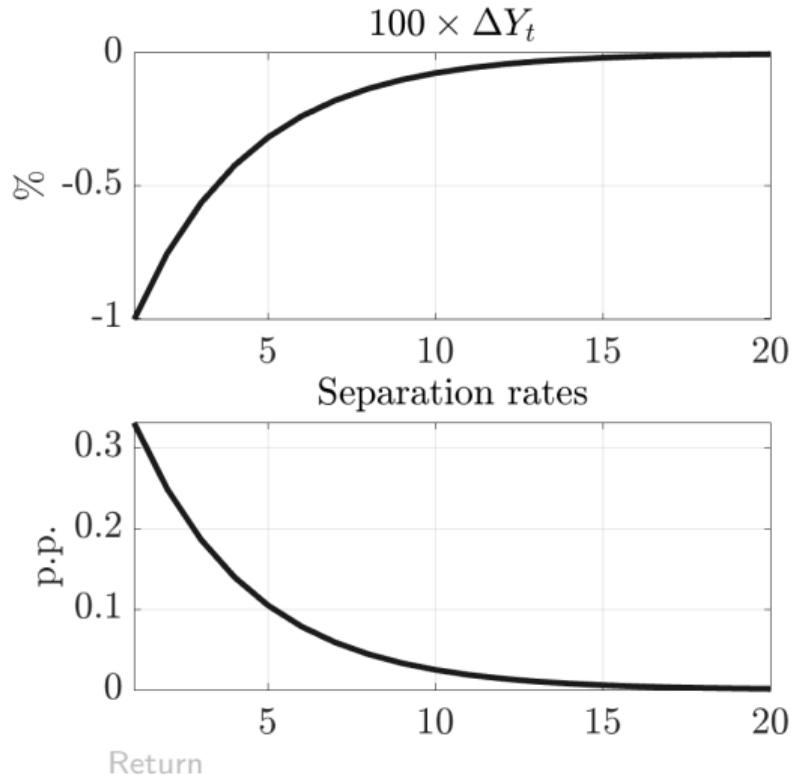
- Separation rate elasticity increases with ΔY_t

$$\pi_{\eta,t}(u|\ell, x) = \pi_\eta(u|\ell, x) - \bar{\phi}_u \Delta Y_t x^{-\phi_{u,x}}$$

- Joint calibration:
 - + $\bar{\phi}_e$ s.t. finding elasticity to $U \approx -0.6$
 - + $\phi_{u,x} = 0$ elasticity of separation rates larger for above-median workers
 - + $\bar{\phi}_u = 0.33$ to get $c_{OK} = 0.5$

Unemployment and the Business Cycle

Okun's law



Labor elasticities Two approaches

■ Labor elasticities decline with income

- Compute labor responses to a temporary tax shock
Erosa, Fuster, and Kambourov (2016)
 - + Annual hours response to a 1% change in after-tax rate for one year
 - + Aggregate labor elasticity is **0.30**, declining with income
- Simulate steady-state model annually and run applied-micro regression
Rogerson and Wallenius (2009), Chang and Kim (2006)
 - + Estimate b_1 in $\log h_{in} = b_0 + b_1 \log \tilde{w}_{in} - b_2 \log c_{in} + \varepsilon_{in}$
 - + Aggregate labor elasticity is **0.45**, declining with income

Income quartile	1	2	3	4
Labor elasticity: tax shock	0.44	0.34	0.25	0.22
Labor elasticity: regression	0.56	0.59	0.50	0.26

Marginal propensities to consume Distribution x wealth

- Marginal propensities to consume decline with wealth

Wealth quartile	1	2	3	4
mpc	0.20	0.15	0.07	0.03

Deeper Recessions Bigger Fiscal Packages

- Consider a recession of about **1% on impact** – compared to 12bp on impact in the baseline
- Implement fiscal packages costing **\$1500** per household

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- Multipliers are **similar** to the baseline

Robustness

Monetary policy: Same real rate

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 - Monetary policy and real rate differ
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Monetary policy: Same real rate

- Fiscal packages affect inflation differently
 - Monetary policy and real rate differ
- Compare packages under benchmark real rate
- TC package remains most effective
 - Larger multipliers than with Taylor rule
 - Especially for the TT package, less for the TC package

Figures/multipliers_mp1.pn

Robustness More accommodative monetary policy

- Effectiveness of fiscal packages depend on constraints on monetary policy
- Consider a richer Taylor rule:

$$\ln \left(\frac{1 + i_{t+1}}{1 + \bar{i}} \right) = \Phi_\Pi \ln \left(\frac{\Pi_t}{\bar{\Pi}} \right) + \Phi_Y \ln \left(\frac{Y_t}{\bar{Y}} \right)$$

Robustness More accommodative monetary policy

- Effectiveness of fiscal packages depend on constraints on monetary policy

Figures/multipliers_mp2.pdf

- Consider a richer Taylor rule:

$$\ln \left(\frac{1 + i_{t+1}}{1 + \bar{i}} \right) = \Phi_\Pi \ln \left(\frac{\Pi_t}{\bar{\Pi}} \right) + \Phi_Y \ln \left(\frac{Y_t}{\bar{Y}} \right)$$

- TC package remains most effective
 - Lower multipliers than with Taylor rule

Robustness Steeper labor elasticities

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 - + 0.75 at Q1 (regression), 1.1 (tax shock)

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 - + Tax multipliers at 1.25 (model) vs. > 2
Mertens and Ravn (2013)
 - + Bottom-90 tax cut increases employment by 2.7% (model) vs. 3% Zidar (2019)
- All other targets ≈ identical (mpc at 0.10)

Robustness Steeper labor elasticities

- Lower variance ρ_h to reach **steeper labor elasticities**

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- All other targets \approx identical (**mpc** at 0.10)

- TC Package \Rightarrow **large output multiplier**

Figures/multipliers_calib.

Robustness Sticky wages

- Alternative modeling of nominal rigidities with **sticky wages**

Erceg, Henderson, and Levin (2000) Ferriere and Navarro (2024)

- Two-layer structure with a **labor packer** and **labor unions**

Robustness Sticky wages

■ Alternative modeling of nominal rigidities with sticky wages

Erceg, Henderson, and Levin (2000) Ferriere and Navarro (2024)

- Two-layer structure with a labor packer and labor unions

■ Competitive labor packer

- Produces a final labor bundle combining labor from unions $N_t = \left(\int_0^1 n_{kt}^{\frac{\varepsilon-1}{\varepsilon}} \right)^{\frac{\varepsilon}{\varepsilon-1}}$
- ⇒ Implies labor demand $n_{kt}^d = (W_{kt}/W_t)^{-\varepsilon} N_t$, where $W_t = w_t P_t$

■ Monopolist labor unions +

- Set wages w_t subject to adjustment cost
- Hire households labor in a competitive market at wage rate w_t^h

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■ Theorem: Under linear labor technology, equivalence between price and wage stickiness

Robustness Sticky wages

- Labor union maximization problem

$$J_t^w(W_{kt-1}) = \max_{W_{kt}, n_{kt}} \left\{ d_{kt}^w + \frac{1}{1+r_{t+1}} J_{t+1}^w(W_{kt}) \right\} \quad \text{s.t.}$$

$$d_{kt}^w = \left(\frac{W_{kt}}{P_t} - w_t^h \right) n_{kt} - \Theta_t^w(W_{kt}, W_{kt-1}) - f_w$$

$$n_{kt} = \left(\frac{W_{kt}}{W_t} \right)^{-\varepsilon_w} N_t$$

$$\Theta_t^w(W_{kt}, W_{kt-1}) = \frac{\Theta^w}{2} \left(\frac{W_{kt}}{W_{kt-1}} - \bar{\Pi} \right)^2 N_t$$

⇒ Implies a standard wage Philipps Curve