

Managing Aggregate Demand with Consumption Taxes

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Dot-com Recession: Defense spending, Economic Growth & Tax Relief Reconciliation Act (2001)

Great Recession: Economic Stimulus Act (2008), American Recovery and Reinvestment Act (2009)

Covid Recession: Coronavirus Aid, Relief, and Economic Security (2020)

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- Spending more effective to stimulate: Multiplier ≈ 1 on impact

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Blanchard & Perotti (2002), Gali, Lopez-Salido & Valles (2007), Ramey (2011), Auclert, Rognlie & Straub (2024), Ferriere & Navarro (2024), ...
 - Transfers better for welfare, but multiplier \approx MPC on impact
Kaplan & Violante (2014), McKay & Wolf (2025), Ferriere & Navarro (2025), Ramey (2025), ...

Policy Proposal

- Alternative instrument: **Consumption taxes**
 - Used in some countries: UK 2009, Germany 2020
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- Fiscal burden **contingent on effectiveness** of the stimulus

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 - Standard HANK model with unemployment
 - + Two setups for labor markets and nominal rigidities
 - Multipliers of consumption tax cuts

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- Theoretical equivalence in the simplest possible setup
- Quantitative evaluation of consumption tax cuts
 - Standard HANK model with unemployment
 - + Two setups for labor markets and nominal rigidities
 - Multipliers of consumption tax cuts
- Effectiveness to stabilize demand-driven recessions
 - Optimal systematic rule with the business cycle

Literature

■ Effects of **monetary policy** and **government spending** in HANK models

Kaplan, Moll, and Violante (2018), Hagedorn, Manovskii, and Mitman (2019), Bilbiie (2020), Auclert, Rognlie, and Straub (2023), Ferriere and Navarro (2024), Alves and Violante (2023)

■ **Optimal** fiscal and monetary policy in HANK

Bhandari, Evans, Golosov, and Sargent (2021), Le Grand and Ragot (2024), McKay and Wolf (2023)
Broer, Druedahl, Harmenberg, and Oberg (2025), Le Grand, Ragot and Bourany (2025)

■ Stabilization and **consumption taxes** in HANK

Parodi (2024), Bachmann, Born, Goldfayn-Frank, Kocharkov, Luetticke, & Weber (2025), Bartal & Becard (2025)

■ **Equivalence** results in HANK

Correia, Nicolini & Teles (2008), Correia, Farhi, Nicolini & Teles (2013), Seidl & Seyrich (2023), Wolf (2024), Wolf (2025)

■ **Evidence** on consumption tax cuts

Blundell (2009), Benzarti, Carloni, Harju, & Kosonen (2020), Bachmann et al. (2025)

A Theoretical Equivalence

The Simplest Model

- **RBC model** with no capital, no heterogeneity
- Representative **household**
 - Values consumption C_t and leisure $1 - N_t$
 - Can save in a risk-free bond A_t
- Representative competitive **firm**
 - Hires labor in a competitive labor market to produce output Y_t
- **Government** has to finance public good G_t
 - Uses labor and consumption taxes τ_t^n and τ_t^c
 - Issues public debt $B_t = A_t$ in equilibrium
- Prices: (r_t, w_t) the interest rate and the **net-of-taxes** wage

Two Expansions

- From steady state with $\tau_{ss}^c = 0$ (wlog), consider two temporary **fiscal expansions**.

1. Government spending (expansion) stimulus $\left\{ \hat{G}_t \right\}_{t=0}^T$

- Fiscal cost $\hat{F}_t \equiv \hat{G}_t - G$
- Financed with any policy $\hat{\Pi}_t \equiv \left(\hat{\tau}_t^n, \hat{B}_t \right)$ converging back to steady state
- Output & after-tax prices $\hat{X}_t \equiv \left(\hat{Y}_t, \hat{r}_t, \hat{w}_t \right)$ and consumption \hat{C}_t

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- Fiscal cost $\bar{F}_t \equiv -\bar{\tau}_t^c \bar{C}_t$ with policy $\bar{\Pi}_t \equiv (\bar{\tau}_t^n, \bar{B}_t)$
- Output & after-tax prices $\bar{X}_t \equiv (\bar{Y}_t, \bar{r}_t, \bar{w}_t)$ and consumption \bar{C}_t

Equivalence Result

- **Assumption:** Assume **log-separable** preferences $U(c, n) = \log c - v(n)$.
- **Proposition:** Let the two policies be identical $\bar{\Pi}_t = \bar{\Pi}_t \forall t$. Then,
 - The equilibrium $\bar{\tau}_t^c$ is such that $\hat{F}_t = \bar{F}_t \forall t$;
 - Output and after-tax prices are **identical**: $\bar{X}_t = \bar{X}_t \forall t$;
 - The **consumption tax cut** crowds-in **private consumption**: $\bar{C}_t = \hat{C}_t + (\hat{G}_t - G)$

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- The consumption tax cut that replicates the spending stimulus is given by:

$$\bar{\tau}_t^c = -\frac{\hat{G}_t - G}{\bar{C}_t} = \left(1 + \frac{\hat{G}_t - G}{\hat{C}_t}\right)^{-1} - 1$$

Intuition The log case

- A recursive formulation of the **household problem** reads:

$$V_t(A_t) = \max_{C_t, N_t, A_{t+1}} \{ \log(C_t) - v(N_t) + \beta V_{t+1}(A_{t+1}) \} \text{ s.t.}$$

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- Replacing C_t in the household's problem, we obtain:

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- Consistent with **firms decisions**
- Consistent with **government's budget constraint** as identical cost
- Consistent with **market clearing** if and only if $\bar{C}_t = \hat{C}_t + (\hat{G}_t - G)$

Extending the Equivalence

■ Works with **aggregate shocks** and **non-zero consumption tax**

- Let X_t denote a variable in t in absence of fiscal stimulus;
- Fiscal costs defined as:

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■ **Equivalence** of any $\{\tilde{G}_t, \tilde{\tau}_t^c\}$ that deliver the same fiscal cost:

$$\tilde{F}_t \equiv (\tilde{G}_t - G_t) - (\tilde{\tau}_t^c - \tau_t^c)\tilde{C}_t - \tau_t^c(\tilde{C}_t - C_t)$$

- Finance spending shock with consumption taxes \Rightarrow multiplier = 0

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- Robust to several model extensions
 - Capital in the production function
 - Heterogeneous agents
 - Various labor supply arrangements (extensive margin)
 - Nominal rigidities: sticky prices, sticky wages

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 - Formula away from log case? Bound multipliers with sufficient statistics
 - o Static responses: wealth effects, MPE, labor supply elasticity (lotteries, ...)
 - o Dynamic response: IES, response of savings to changes in interest rates (UK mortgages, ...)

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- Heterogeneous goods?
 - Non-homotheticities? Durables?

Literature

- Correia, Nicolini & Teles (2008), Correia, Farhi, Nicolini & Teles (2013)
 - Replicate **monetary policy** by a combination of $\{\tau_t^c, \tau_t^n, \tau_t^k\}$ in a **RANK**
 - Seidl & Seyrich (2023): Extension in HANK
 - + Requires additional adjustment in public debt; Holds in the cross-section
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 - Conditions under which changes in **private spending** \Leftrightarrow changes in **public spending**
 - + Same path for aggregate demand
 - + Same path of future taxes
 - Application: $G \Leftrightarrow T$
 - + Same labor supply response: no wealth effects in labor supply, or fully demand-determined employment

Environment

A HANK model with some twists

■ Households

- Bond economy with borrowing constraint
- Stochastic discount factors
- Idiosyncratic labor productivity shocks + unemployment shocks

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■ NK block with nominal rigidities

- Linear technology in labor
- Monetary authority implements a standard Taylor rule

■ Government

- Finances spending, transfers, UI benefits with debt, and labor, consumption, capital taxes

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■ Two labor market arrangements

- Sticky prices and indivisible labor supply
- Sticky wages and homogenous divisible labor supply

Households

Working households

- Individual **state**: asset a , discount factor β , productivity x , and employment $\eta \in \{\ell, u\}$
- Value function when employment “island” $\eta = \ell$

$$V_t(a, x, \ell, \beta) = \max_{c, h, a'} \left\{ \log c - B \frac{h^{1+\varphi}}{1+\varphi} + \beta \mathbb{E}_t [V_{t+1}(a', x', \eta', \beta') | x, \beta, \ell] \right\} \quad \text{s.t.}$$
$$c + a' = a + y^\ell + y^k - \mathcal{T}_t(y^\ell, y^k) + T_t + d_t^h(x),$$
$$y^\ell = w_t x h, \quad y^k = r_t a, \quad h \in \{0, \bar{h}\}, \quad a' \geq 0.$$

- AR(1) process for **discount factor**, **productivity** and **employment** status
- Flat capital tax τ^k , **progressive** loglinear **labor** tax (λ_t, τ^ℓ)

Heathcote, Storesletten, and Violante (2017)

Households

Unemployed households

- Value function when in unemployment “island” $\eta = u$

$$V_t(a, x, u, \beta) = \max_{c, a'} \{ \log c + \beta \mathbb{E}_t [V_{t+1}(a', x', \eta', \beta') | x, \beta, u] \} \quad \text{s.t.}$$

$$c + a' = a + y^k + \mathcal{B}_t(w_t x) - \mathcal{T}_t(0, y^k) + T_t + d_t^h(x),$$

$$y^k = r_t a, \quad a' \geq 0.$$

- Unemployment benefits function of hourly wage

Kekre (2022)

$$\mathcal{B}_t(w_t x) = \zeta \min(\mathcal{R} w_t x \bar{h}, \overline{ui}) + \chi w_t x \bar{h}$$

+ ζ to match fraction of recipients, \mathcal{R} the replacement rate, \overline{ui} the UI cap

+ χ to capture household labor income received while in unemployment

- AR(1) process for discount factors, productivity and employment status

Firms and Government

- Standard two-layer structure with a final-good producer and intermediate good producers
 - Case 1: **Sticky prices** a la **Rotemberg**, individual labor supply decisions at the hh level
 - Case 2: **Sticky wages** a la **Rotemberg**, unions & homogenous labor supply

- **Monetary authority** follows a Taylor rule: $1 + i_t = (1 + \bar{i}) \left(\frac{\Pi_t}{\bar{\Pi}} \right)^{\phi_{\Pi}}$

- **Fiscal authority** faces a standard borrowing constraint

$$G_t + (1 + r_t)D_t + T_t + \int \mathcal{B}_t(w_t x) d\mu_t = D_{t+1} + \int \mathcal{T}_t(y_t^{\ell}, y_t^k) d\mu_t$$

- **Fiscal rule** with parameter Φ_D for **public debt**, λ_t clears the budget constraint

Uhlig (2010)

- $\Phi_D = 0$ for constant debt, **all adjustment in tax level**
- $\Phi_D \rightarrow 1$ for constant taxes, **all adjustment in debt**

- Quarterly model calibrated to liquid wealth
 - Stochastic β s.t. top-quintile liquid wealth $\approx 90\%$ (SCF)
- Extensive labor supply model: Gumbel to match annual labor elasticity of ≈ 0.3
Ferriere and Navarro (2024)
 - Intensive labor supply model: Frisch at $\varphi^{-1} = 0.4$
- Technology: $\varepsilon = 7$, $\Theta = 200 \rightsquigarrow$ Phillips curve slope $\varepsilon/\Theta = 0.035$
Galí and Gertler (1999)
- Government
 - Standard calibration for taxes and unemployment benefits
 - Automatic responses of inflation and debt: $\Phi_{\Pi} = 1.5$, $\Phi_D = 0.75$

Unemployment

Steady State and Business Cycles

■ Job finding rates and separation rates across hourly wage distribution

Mueller (2017)

■ Steady State

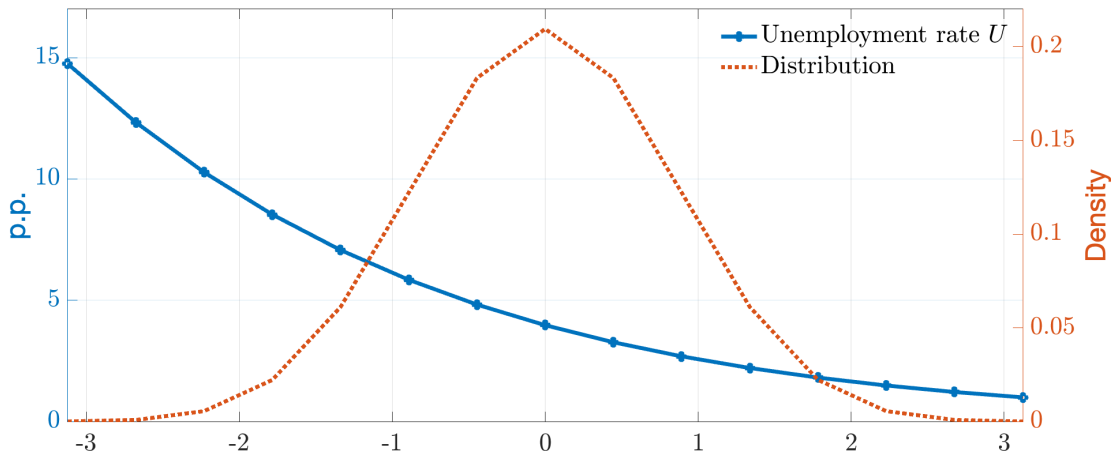
- Job finding rates constant, separation rates falling in hourly wage/productivity x
- Average unemployment rate at 4.3%

■ Okun's law: Okun coefficient $c_{OK} = 0.5$

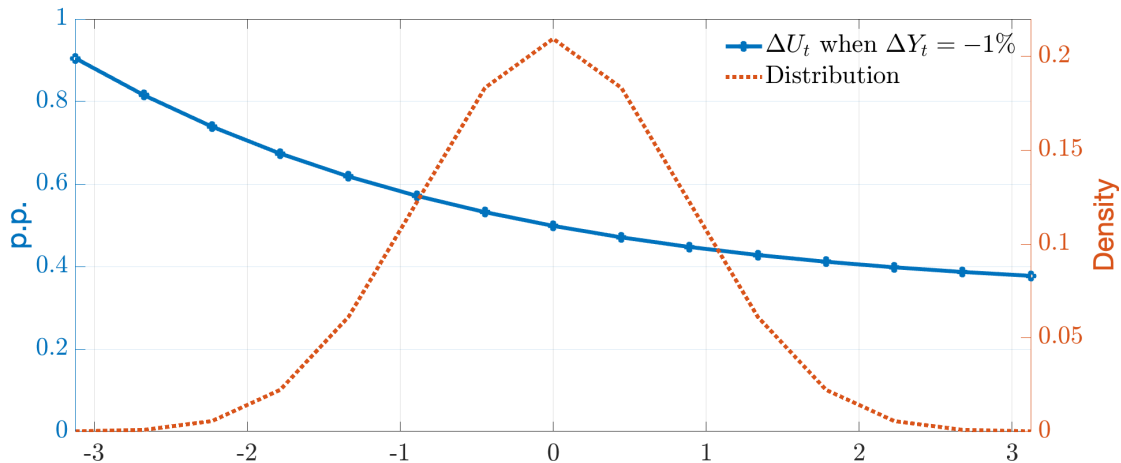
Ball, Leigh, and Loungani (2017)

- Job finding rates decrease (a lot) equally across households
- Job separation rates decrease (a bit), higher elasticity for high- x households
- + Functional forms: additive fall in separation rates in recession delivers the pattern

Unemployment Steady State



Unemployment Business Cycles



Investigating the Calibration

Household responses

- **Marginal propensities to consume (mpc)** Parker, Souleles, Johnson, and McClelland (2013), Kaplan and Violante (2014), ...
 - Compute mpc out of a \$500 rebate: **average** quarterly **mpc** at **0.13**
 - **Decline with wealth**: from 0.20 to 0.03 from 1st to 4th wealth quartile
 - Larger for **unemployed** at **0.32**, consumption drops by 10% when falling into unemployment Saporta-Eksten (2014), Ganong and Noel (2019)
- **Extensive margin: Labor elasticities** decline with income
Triest (1990), Eissa and Liebman (1996), Kleven and Kreiner (2006), Meghir and Phillips (2010), ...
 - Compute labor responses to a 1% change in after-tax rate: **average** annual **elasticity** at **0.30**
Erosa, Fuster, and Kambourov (2016)

Income quartile	1	2	3	4
Labor elasticity	0.44	0.34	0.25	0.22

- **Intensive margin: similar**

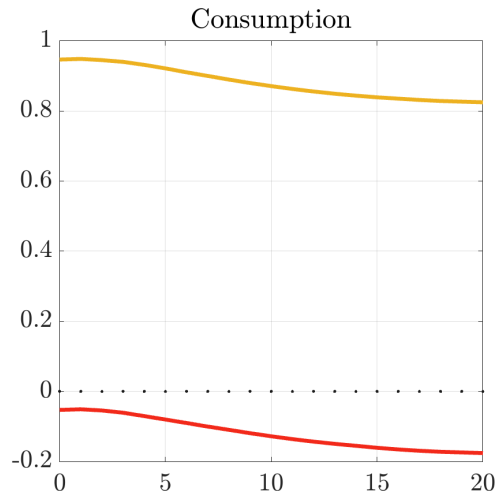
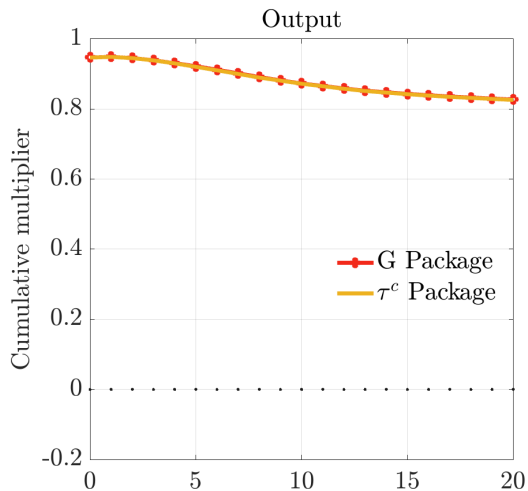
Spending, Checks, and Consumption Taxes

Three Fiscal Packages

- Three packages of equivalent cost
 - Government spending shock with persistence ρ_w
 - Consumption tax cuts with same persistence
 - A *one-time* (for now) lump-sum check to all households
- Two setups
 - Sticky prices/extensive labor supply
 - Sticky wages/homogeneous intensive labor supply

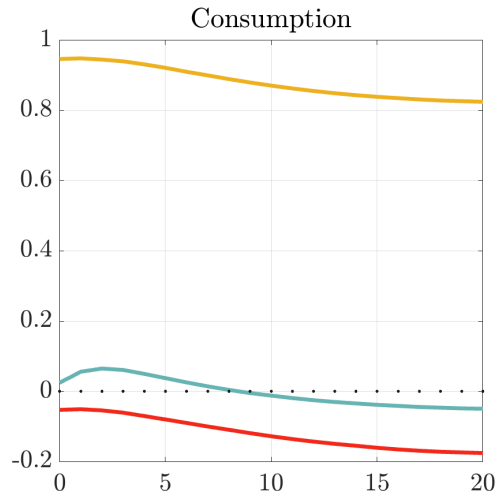
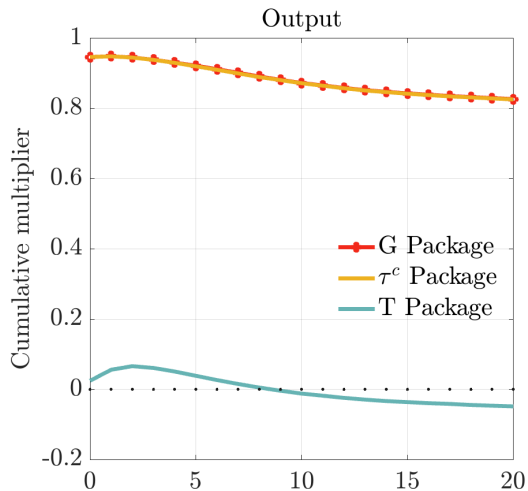
Stabilization Packages

Extensive Labor & Sticky Prices



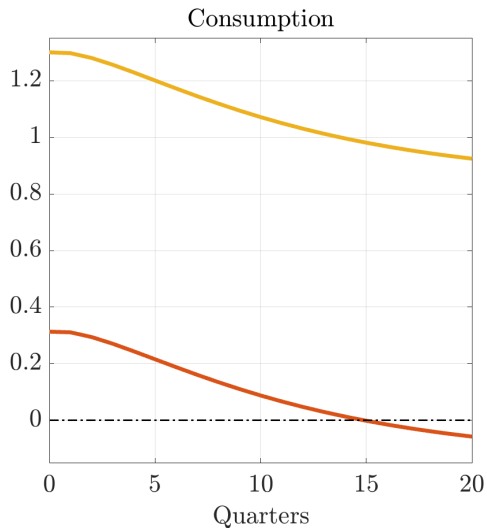
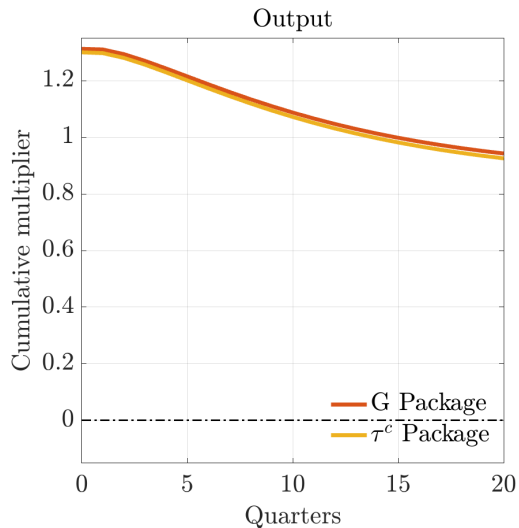
Stabilization Packages

Extensive Labor & Sticky Prices



Stabilization Packages

Homogenous Intensive Labor & Sticky Wages



Recession

Benchmark No Fiscal Stabilization

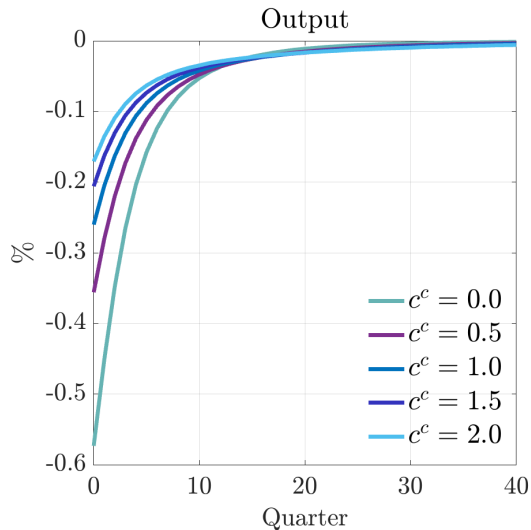
- **Recession** induced by a negative **demand shock**: $(1 - \omega_t)u(c_t, n_t)$
 - ω_0 such that $\Delta Y_t = -0.1\%$ on impact
 - Reverts to $\omega = 0$ with persistence $\rho_\omega = 0.75$ at the quarterly level
- Unexpected, transitory, perfect foresight: a 'MIT' shock

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- Unexpected, transitory, perfect foresight: a 'MIT' shock
- **Systematic rule** for consumption tax cuts: $\tau_t^c = \tau^c - c^c \Delta Y_t$

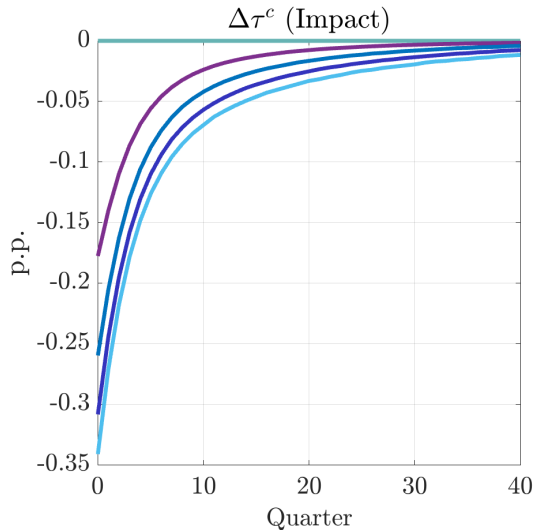
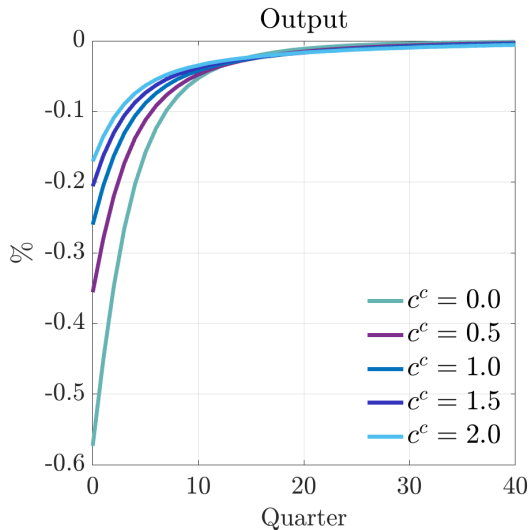
Stabilization: A Systematic Rule?

Output responses when varying c^c



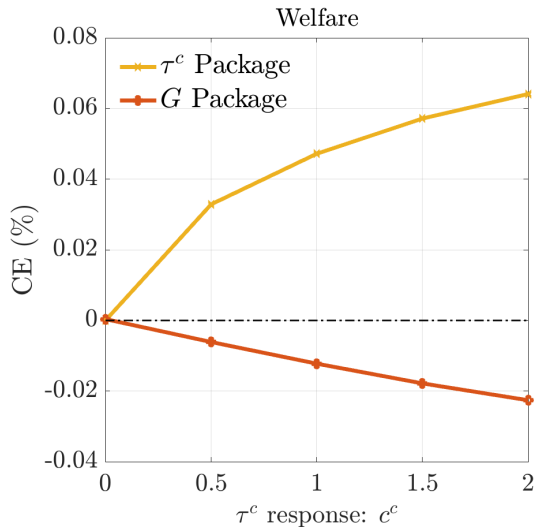
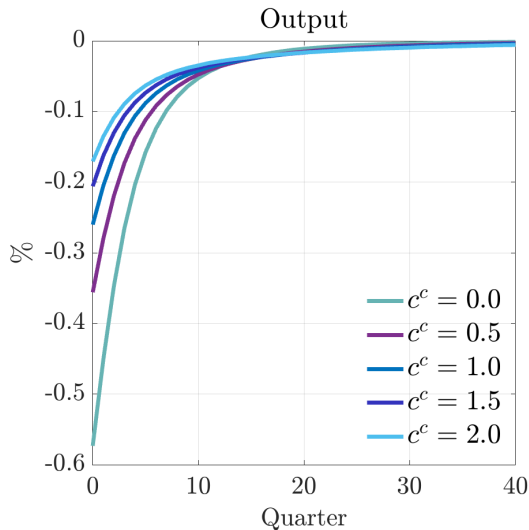
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Fiscal Stabilization

Going Forward

- Consider the two sides of the cycle
 - Aggregate shocks and second-order approximations

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- Consider the two sides of the cycle
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- Deviate from linearity
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- Consider the two sides of the cycle
 - Aggregate shocks and second-order approximations
- Deviate from linearity
 - Possible asymmetries?
- Explore alternative calibrations of the distribution of unemployment risk in recessions

Alternative Fiscal Instruments

Fiscal Stabilization Packages

More Taxes and Transfers

- Three fiscal stabilization packages
 - Tax Credit (TC) Package: a tax credit to low-income working households

Fiscal Stabilization Packages

More Taxes and Transfers

- Three fiscal stabilization packages
 - Tax Credit (TC) Package: a tax credit to low-income working households
 - Targeted-Transfer (TT) Package: a transfer targeted to low-income households
 - Unemployment Insurance (UI) Package: a transfer to unemployed households
- Baseline model: extensive labor supply, sticky prices

Three Fiscal Stabilization Packages Design

- A Tax Credit (TC) Package
 - A check to **working low-income** households

Three Fiscal Stabilization Packages Design

■ A Tax Credit (TC) Package

- A check to **working low-income** households
 - + Logistic function: **Phase out** with current labor income $w_t x \bar{h}$
 - + Eligible **only if** $\eta = e$ and $h = \bar{h}$
 - + An “automatic stabilizer” flavor: phase-out over time ρ_ω

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- **Calibration** such that equals a one-time check of \$200 to all households
 - + Initial maximum check of \$800, average check of \$300 for bottom-15% working hh

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- A check to **all** unemployed households, phase out with persistence ρ_ω , same fiscal cost

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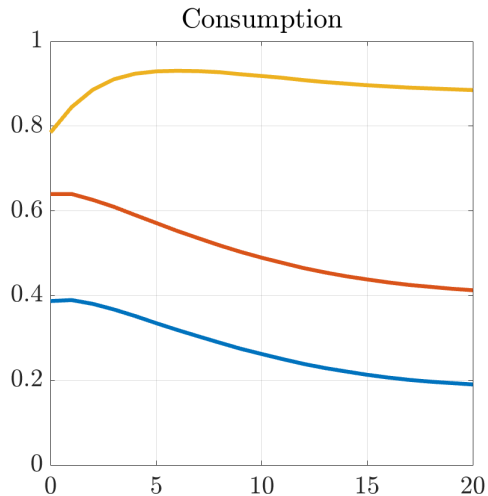
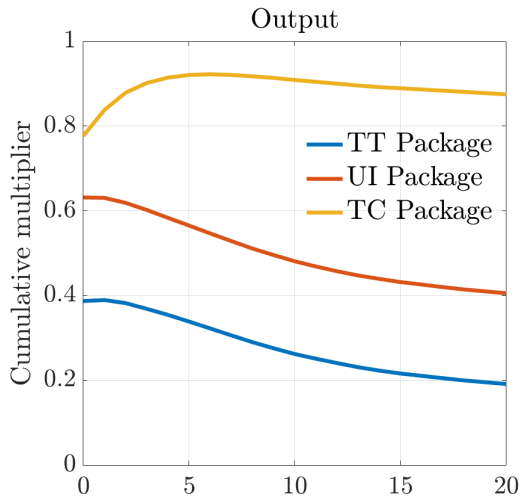
■ An Unemployment Insurance (UI) Package

- A check to **all** unemployed households, phase out with persistence ρ_ω , same fiscal cost

■ A Targeted Transfer (TT) Package

- For all **low-income** households, based on “**last-year**” income $\tilde{y}(x, \eta, \beta)$
- **Calibration** such that *same fiscal cost*
 - + Initial maximum check of \$900, larger than \$50 for only 20% hh

Stabilization Packages Multipliers



Stabilization Packages

Decomposition

- Decomposition between *consumption channel* and *labor channel*

Stabilization Packages

Decomposition

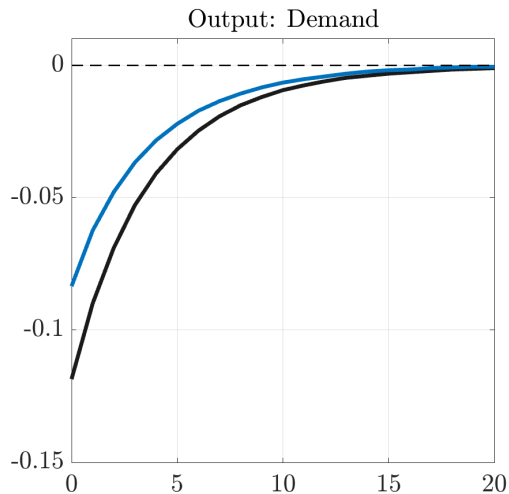
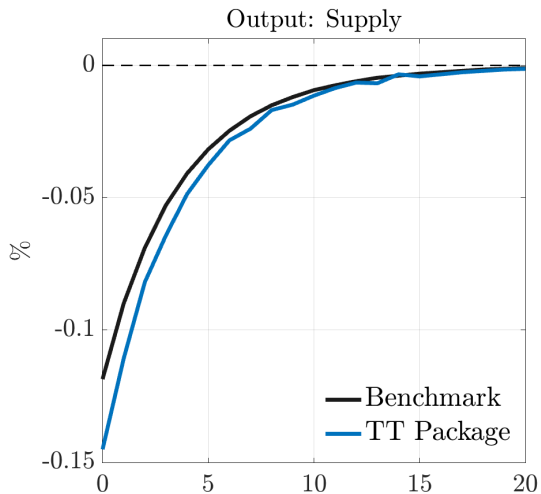
■ Decomposition between *consumption channel* and *labor channel*

- Use equilibrium prices and taxes and unemployment risk of the **no-stabilization** benchmark

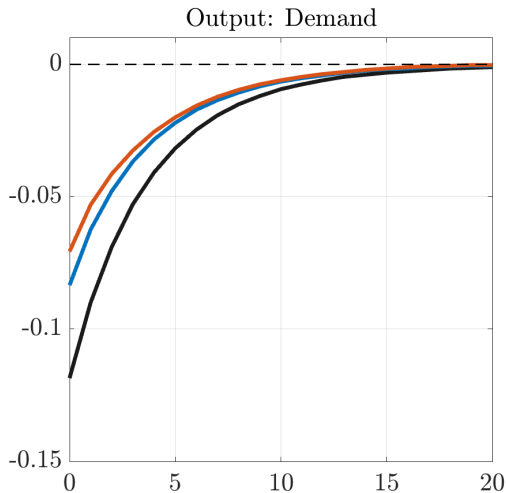
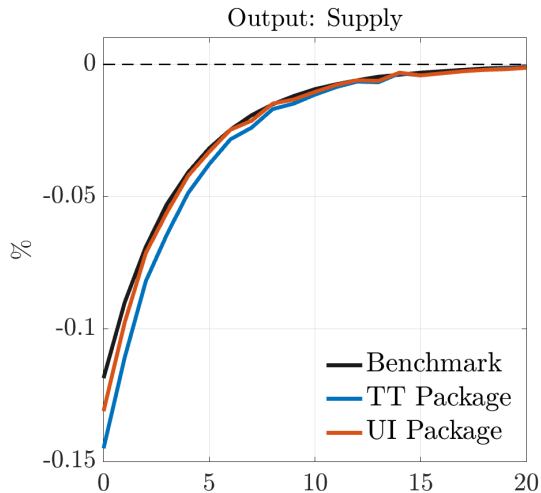
$$\{r_t^b, w_t^b, \lambda_t^b, \pi_{\eta,t}^b, d_t^b\}$$

- Compute for each package TT, UI, TC
 - + **Supply output** $Y_t^s = L_t$ using households' **labor supply** policy
 - + **Demand output** $Y_t^d = C_t + \Theta_t + G_t + f$ using households' **consumption** policy

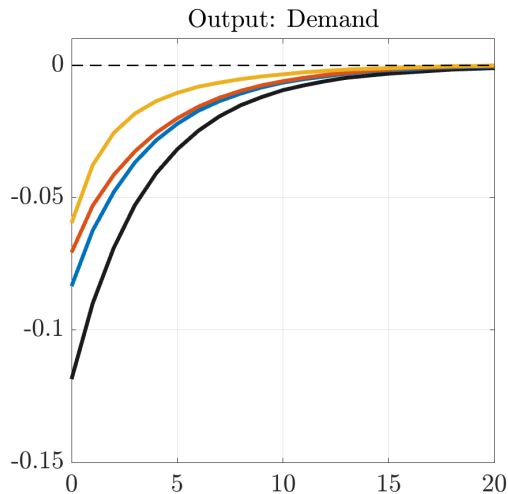
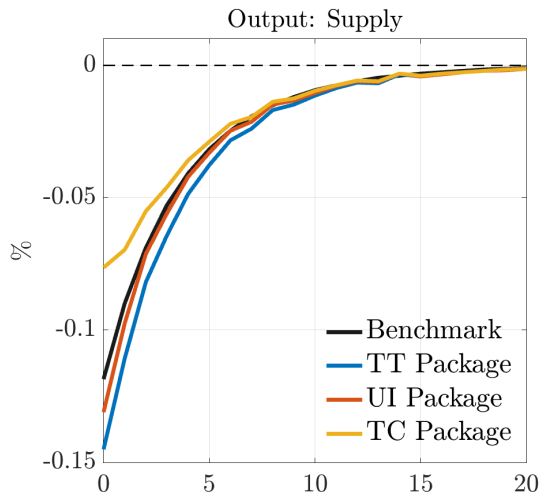
Three Fiscal Stabilization Packages Decomposition



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Three Fiscal Stabilization Packages Decomposition



Fiscal Stabilization Packages

More Taxes and Transfers

- ⇒ The TC Package is the most effective to stabilize the economy
- Output multiplier above 0.9, compared to ≈ 0.6 for UI & 0.4 for TT
 - Despite the larger unemployment risk

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- Output multiplier above 0.9, compared to ≈ 0.6 for UI & 0.4 for TT
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 - Operates through both consumption and labor supply
- As effective as Consumption Taxes . . .
- If you believe in labor supply responses at the business cycle frequency

Conclusion

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 - Bypass the trade-off between effectiveness and welfare
 - Easy to **implement**, high pass-through, salient

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Thank you!

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Fiscal Rule

- Public debt adjusts as a function of Φ_D

$$D_{t+1} = (1 - \phi_D)D + \phi_D \left(\hat{G}_t - \tau^k r_t A_t - \mathcal{R}_t^\ell \right), \text{ where}$$

- \hat{G}_t captures total government expenditures, including debt repayments

$$\hat{G}_t = G_t + T_t + \mathcal{U}_t + (1 + r_t)D_t$$

- \mathcal{R}_t^ℓ captures fiscal revenues at steady-state labor tax schedule

$$\mathcal{R}_t^\ell = w_t L_t - \lambda \int (w_t x h_t(a, x, \eta, \beta))^{1-\tau^\ell} d\mu_t(a, x, \eta, \beta)$$

Steady State

Households

- Quarterly model calibrated to liquid wealth

Steady State Households

- Quarterly model calibrated to liquid wealth
- Stochastic $\beta \in \{\bar{\beta} - \Delta, \bar{\beta}, \bar{\beta} + \Delta\}$, duration of 50 years
Krusell and Smith (1998)
 - $\bar{\beta}$ s.t. $r \equiv 3.5\%$ annually
 - Δ s.t. top-quintile liquid wealth $\approx 90\%$ (SCF)

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Chang and Kim (2007)

Steady State

Firm and government

- Technology: $\varepsilon = 7$, $\Theta = 200 \rightsquigarrow$ Phillips curve slope $\varepsilon/\Theta = 0.035$

Galí and Gertler (1999)

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 $\chi = 0.15$ to match $C_u/C_e \approx 75\%$

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Kekre (2022), Gorn and Trigari (2024)

- Automatic responses of inflation and debt: $\Phi_\Pi = 1.5$, $\Phi_D = 0.75$

Dividends

- Assume dividends linearly distributed on x

$$\delta_t = \sum_x \tilde{\delta}_t(x) \pi(x) = \sum_x \left(\frac{\delta_t}{\mathbb{E}[x]} x \right) \pi(x)$$

- Minimize wealth effects of fluctuations in dividends

Farhi and Werning (2020)

Steady State Unemployment

- Job finding rates and separation rates across hourly wage distribution

Steady State Unemployment

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- Job finding rates are constant in the distribution

Mueller (2017)

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- Separation rates are falling in hourly wage/productivity x

Mueller (2017)

- Monthly separation rates of $\approx 1.4\%$ and 0.7% below and above median, respectively

$$\Rightarrow \pi_{\eta}(u|\ell, x) = \phi_0 x^{\phi_1}, \text{ with } \phi_0 = 0.029 \text{ and } \phi_1 = -0.446$$

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- Average unemployment rate at 4.3% with unequal incidence in the distribution

Unemployment and the Business Cycle

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Ball, Leigh, and Loungani (2017)

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- **Job separation rates** decrease with ΔY_t
 - **Elasticity** of separation rates to aggregate unemployment **larger for above-median workers**
Mueller (2017)
 - + Homogeneous additive increase in separation rates

Unemployment and the Business Cycle Okun's law

- Finding and separation rates distribution depend on U_t Mueller (2017)

- Finding rate elasticity decreases homogeneously with ΔY_t

$$\log \pi_{\eta,t}(\ell|u, x) = \log \pi_{\eta}(\ell|u) - \log(1 - \bar{\phi}_e \Delta Y_t)$$

- Separation rate elasticity increases with ΔY_t

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Unemployment and the Business Cycle Okun's law

- Finding and separation rates distribution depend on U_t Mueller (2017)

- Finding rate elasticity decreases homogeneously with ΔY_t

$$\log \pi_{\eta,t}(\ell|u, x) = \log \pi_{\eta}(\ell|u) - \log(1 - \bar{\phi}_e \Delta Y_t)$$

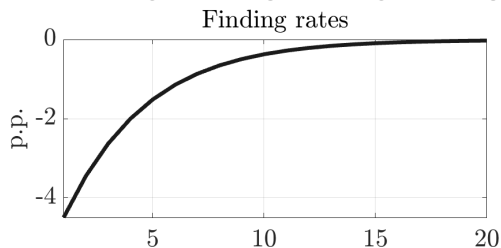
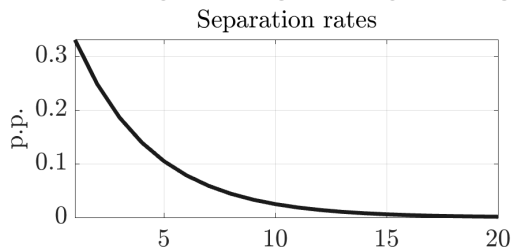
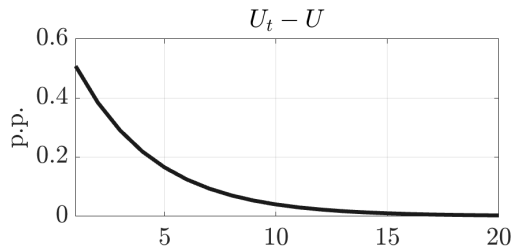
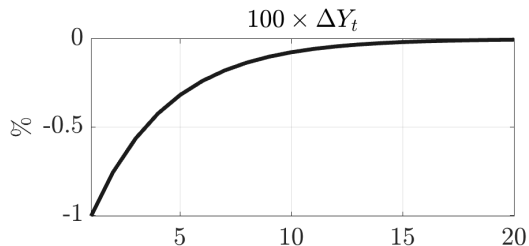
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- Joint calibration:
 - + $\bar{\phi}_e$ s.t. finding elasticity to $U \approx -0.6$
 - + $\phi_{u,x} = 0$ elasticity of separation rates larger for above-median workers
 - + $\bar{\phi}_u = 0.33$ to get $c_{OK} = 0.5$

Unemployment and the Business Cycle

Okun's law



Labor elasticities

Two approaches

■ Labor elasticities decline with income

- Compute labor responses to a temporary tax shock

Erosa, Fuster, and Kambourov (2016)

- + Annual hours response to a 1% change in after-tax rate for one year
- + Aggregate labor elasticity is 0.30, declining with income

- Simulate steady-state model annually and run applied-micro regression

Rogerson and Wallenius (2009), Chang and Kim (2006)

- + Estimate b_1 in $\log h_{in} = b_0 + b_1 \log \tilde{w}_{in} - b_2 \log c_{in} + \varepsilon_{in}$
- + Aggregate labor elasticity is 0.45, declining with income

Income quartile	1	2	3	4
Labor elasticity: tax shock	0.44	0.34	0.25	0.22
Labor elasticity: regression	0.56	0.59	0.50	0.26

Marginal propensities to consume

Distribution x wealth

- Marginal propensities to consume decline with wealth

Wealth quartile	1	2	3	4
mpc	0.20	0.15	0.07	0.03

Deeper Recessions Bigger Fiscal Packages

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- Implement fiscal packages costing \$1500 per household

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- **TC Package** in the first quarter: equal to \$1100 per month for the bottom 5%, \$500 per month for the 5-15%
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- Multipliers are **similar** to the baseline

Robustness

Monetary policy: Same real rate

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- Compare packages under benchmark real rate

Robustness

Monetary policy: Same real rate

Figures/multipliers_mp1.pn

- Fiscal packages affect inflation differently
 - Monetary policy and real rate differ
- Compare packages under benchmark real rate
- TC package remains most effective
 - Larger multipliers than with Taylor rule
 - Especially for the TT package, less for the TC package

- Effectiveness of fiscal packages depend on constraints on monetary policy
- Consider a richer Taylor rule:

$$\ln \left(\frac{1 + i_{t+1}}{1 + \bar{i}} \right) = \Phi_{\Pi} \ln \left(\frac{\Pi_t}{\bar{\Pi}} \right) + \Phi_Y \ln \left(\frac{Y_t}{\bar{Y}} \right)$$

Robustness More accommodative monetary policy

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- TC package remains **most effective**
 - **Lower multipliers** than with Taylor rule

Robustness Steeper labor elasticities

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 - + 0.75 at Q1 (regression), 1.1 (tax shock)

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- TC Package \Rightarrow **large output** multiplier

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Robustness

Sticky wages

- Alternative modeling of nominal rigidities with sticky wages

Erceg, Henderson, and Levin (2000) Ferriere and Navarro (2024)

- Two-layer structure with a labor packer and labor unions

Robustness

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■ Competitive labor packer

- Produces a final labor bundle combining labor from unions $N_t = \left(\int_0^1 n_{kt}^{\frac{\varepsilon-1}{\varepsilon}} \right)^{\frac{\varepsilon}{\varepsilon-1}}$

⇒ Implies labor demand $n_{kt}^d = (W_{kt}/W_t)^{-\varepsilon} N_t$, where $W_t = w_t P_t$

■ Monopolist labor unions +

- Set wages w_t subject to adjustment cost
- Hire households labor in a competitive market at wage rate w_t^h

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■ Theorem: Under linear labor technology, equivalence between price and wage stickiness

■ Labor union maximization problem

$$J_t^w(W_{kt-1}) = \max_{W_{kt}, n_{kt}} \left\{ d_{kt}^w + \frac{1}{1+r_{t+1}} J_{t+1}^w(W_{kt}) \right\} \quad \text{s.t.}$$

$$d_{kt}^w = \left(\frac{W_{kt}}{P_t} - w_t^h \right) n_{kt} - \Theta_t^w(W_{kt}, W_{kt-1}) - f_w$$

$$n_{kt} = \left(\frac{W_{kt}}{W_t} \right)^{-\varepsilon_w} N_t$$

$$\Theta_t^w(W_{kt}, W_{kt-1}) = \frac{\Theta^w}{2} \left(\frac{W_{kt}}{W_{kt-1}} - \bar{\Pi} \right)^2 N_t$$

⇒ Implies a standard **wage Philipps Curve**