

# Optimal Redistribution: Rising Inequality vs. Rising Living Standards

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- Large increase in **income inequality** in the US from 1950 to 2010
  - Larger top income shares, thicker Pareto tail

Piketty and Saez (2003)

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⇒ How does the **standard of living** affect the **optimal tax-and-transfer ( $t&T$ ) system?**

# What We Do

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- **This paper:** Optimal taxation with non-homothetic preferences
  - Heterogeneous income elasticities of demand across sectors (Engel's law)  
NH CES Comin, Lashkari, and Mestieri (2021), IA Preferences Alder, Boppart, and Müller (2022)



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- **Quantitatively** large effects of rising living standards
  - **Growth** calls for **less redistribution**
  - **Dampens by at least 25%** the optimal increase in redistribution due to rising inequality

# Mirrleesian Optimal Nonlinear Income Taxation with Non-Homothetic Preferences

# Households

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- Continuum of heterogeneous households with labor productivity  $\theta$ 
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- Separable utility over consumption and leisure:  $U(c) - v(n)$ 
  - Isoelastic labor preferences  $v(n) = Bn^{1+\varphi}/(1+\varphi)$
  - $c = (c_1, \dots, c_J)$  denotes a basket of consumption goods

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- $c = (c_1, \dots, c_J)$  denotes a **basket** of consumption goods

- Let  $u$  denote the **indirect** utility function

$$u(e; p, \Lambda) \equiv \max_{\{c_j\}_j} U(c) \quad \text{s.t.} \quad \sum_j p_j c_j = e, \quad \text{where } p_j \equiv \frac{\hat{p}_j}{\Lambda}$$

- $e$ : nominal expenditures
- $\hat{p}$ : vector of **relative prices**, kept constant (**drop it!**)
- $\Lambda$ : **level** of the economy  $\Rightarrow$  **aggregate growth**

# Optimal Taxation Problem

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- **Household's** static maximization problem:

$$V(\theta; \mathcal{T}(\cdot), \Lambda) \equiv \max_{e, n} u(e; \Lambda) - B \frac{n^{1+\varphi}}{1+\varphi} \quad \text{s.t.} \quad e = n\theta - \mathcal{T}(n\theta)$$

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- **Government's** maximization problem:

$$\max_{\mathcal{T}(\cdot; \Lambda)} \int_{\underline{\theta}}^{\bar{\theta}} V(\theta; \mathcal{T}(\cdot; \Lambda), \Lambda) w(\theta) f(\theta) d\theta \quad \text{s.t.} \quad \int_{\underline{\theta}}^{\bar{\theta}} \mathcal{T}(n(\theta; \mathcal{T}(\cdot; \Lambda), \Lambda) \theta; \Lambda) f(\theta) d\theta \geq 0$$

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- Optimal marginal rate equates **efficiency costs** of taxation to **distribution gains**  $\forall \theta^*$

Heathcote and Tsujiyama (2021)



# Homothetic Benchmark

## Neutrality Result

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- Assume **homothetic CRRA** preferences

$$U(c) = \frac{\mathcal{C}(c)^{1-\gamma}}{1-\gamma}, \text{ where } \mathcal{C}(c) = \left( \sum_j \Omega_j^{\frac{1}{\sigma}} c_j^{\frac{\sigma-1}{\sigma}} \right)^{\frac{1-\sigma}{\sigma}}$$

- **Indirect** utility function reads

$$\frac{(e/p^*)^{1-\gamma}}{1-\gamma} - B \frac{n^{1+\varphi}}{1+\varphi}, \text{ with } p^* = \frac{1}{\Lambda} \left( \sum_j \Omega_j p_j^{1-\sigma} \right)^{\frac{1}{1-\sigma}}$$

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□ **Proposition:** Optimal **marginal rates**  $\forall \theta$  and  **$T/Y$**  ratios are independent of  $\Lambda$ .

- Expenditures and incomes grow at constant rate  $\alpha \forall \theta$
- Both **distribution gains** and **income effects** are unaffected at the optimal tax system

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Stiglitz (1969), Hanoch (1977), Crossley and Low (2011)

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Stiglitz (1969), Hanoch (1977), Crossley and Low (2011)
- + Decreasing relative risk aversion (DRRA), or “Luxuries Are Easier to Postpone”  
Atkeson and Ogaki (1996), Browning and Crossley (2000)

# Non-Homothetic CES Comin, Lashkari, and Mestieri (2021)

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- Utility from aggregated consumption:

$$\frac{\mathcal{C}(c)^{1-\gamma}}{1-\gamma}$$

- Consumption aggregator  $\mathcal{C}(c)$  implicitly defined by

$$\sum_j^J (\Omega_j(\mathcal{C}(c))^{\varepsilon_j})^{\frac{1}{\sigma}} c_j^{\frac{\sigma-1}{\sigma}} = 1$$

- $\varepsilon_j$  governs **income elasticity** of demand for good  $j$ ,  $\sigma$  is **elasticity of substitution** btw. goods

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$$\Rightarrow \frac{\partial c_j}{\partial e} = \sigma + (1 - \sigma) \frac{\varepsilon_j}{\bar{\varepsilon}}$$

- Focus on gross complements  $\sigma < 1$

- Preferences defined over expenditures  $e$

$$u(e; \Lambda) = \frac{1 - \iota}{\iota} \left( \frac{1}{\mathbf{B}(\Lambda)} \left( e - \underbrace{\sum_j \frac{\hat{p}_j}{\Lambda} \bar{c}_j}_{\mathbf{A}(\Lambda)} \right) \right)^\iota - \mathbf{D}(\Lambda)$$

– Price function  $\mathbf{B}(\Lambda) = \left( \sum_j \Omega_j p_j^{1-\sigma} \right)^{\frac{1}{1-\sigma}} = \Lambda^{-1} \left( \sum_j \Omega_j \hat{p}_j^{1-\sigma} \right)^{\frac{1}{1-\sigma}} = p^\star$



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- Generalized **Stone-Geary**  $\mathbf{A}(\Lambda)$
- Price function  $\mathbf{D}(\Lambda)$  is independent of expenditures  $e$  (**PIGL**)
  - + Regularity condition when  $\mathbf{D} \neq 0$ :  $\iota < 0$

# Non-Homothetic Preferences and DRRA

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- Dynamics of **consumption baskets** together with **labor supply** dynamics
  - **Proposition:** Continuum-good NH CES, IA preferences  
Falling labor supply with growth  $\Rightarrow$  Decreasing Relative Risk Aversion (DRRA)
- **Evidence** for falling labor supply  
Ruggles et al. (2022); Ramey and Francis (2009), Boppart and Krusell (2020)
- **Evidence** for DRRA/increasing IES  
Ogaki and Zhang (2001), Blundell, Browning, and Meghir (1994), Attanasio and Browning (1995), ...

# Non-Homothetic Preferences and DRRA Cardinalization

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- Can we discipline intertemporal properties of utility with intratemporal allocations?
- Consider any monotonically increasing function  $V(\cdot)$  such that

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1. **Theory:** Conditions on  $V(\cdot)$  such that NH imply more DRRA
2. **Quantitative:** Aiyagari model with savings decisions with empirical counterparts
3. Economic **common sense**  
Atkeson and Ogaki (1996), Duflo (2003)

# Non-Homothetic Preferences & Growth

$$1 - \underbrace{\frac{1 - \frac{\mathcal{T}'(y(\theta^*; \Lambda); \Lambda)}{1 - \mathcal{T}'(y(\theta^*; \Lambda); \Lambda)} \frac{1}{1 + \varphi} \frac{\theta^* f(\theta^*)}{1 - F(\theta^*)} + \int_{\theta^*}^{\bar{\theta}} \mathcal{T}'(y(\theta; \Lambda); \Lambda) \eta(\theta; \Lambda) \frac{dF(\theta)}{1 - F(\theta^*)}}_{E(\theta^*; \mathcal{T}, \Lambda)} = 1 - \underbrace{\frac{\int_{\theta^*}^{\bar{\theta}} u_e(\theta; \Lambda) w(\theta) \frac{dF(\theta)}{1 - F(\theta^*)}}{\int_{\underline{\theta}}^{\bar{\theta}} u_e(\theta; \Lambda) w(\theta) dF(\theta)}}_{D(\theta^*; \mathcal{T}, \Lambda)}$$

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# Quantification in a Dynamic Model with Private Insurance

# Quantification in a Dynamic Model

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- Dynamic incomplete markets model with private saving
  - To disentangle inequality in expenditure, income, and wealth
  - To discipline DRRA with dynamic savings decisions

- Parametric tax-and-transfer system

Ferriere, Grübener, Navarro, and Vardishvili (2023)

# Households: Value Function

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- **Household's** value function with productivity  $\theta$  and assets  $a$ :

$$V(a, \theta) = \max_{e, a', n} \left\{ u(e; \Lambda) - B \frac{n^{1+\varphi}}{1+\varphi} + \beta \mathbb{E}_{\theta'} [V(a', \theta') | \theta] \right\}$$

s.t.

$$e + a' \leq \theta n + (1+r)a - \mathcal{T}(\theta n), \quad a' \geq 0$$

- Productivity  $\theta$  follows a **stochastic** process
- Discount factor  $\beta$
- Fixed interest rate  $r$  (**partial equilibrium**)

# Calibration

## Overview

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- Calibration to the US economy in 1950 and 2010 with three sectors

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1. Aggregate changes

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- Change in relative prices



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### 1. Aggregate changes

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### 2. Government

- Parametric tax function plus lump-sum transfer

Ferriere, Grübener, Navarro, and Vardishvili (2023)

$$\mathcal{T}(y) = \exp[\log(\lambda)(y^{-2\tau})] y - T$$

- +  $\lambda$  captures level of the tax rates,  $\tau$  captures progressivity
- +  $T$ : spending on income security:  $T/Y = 1.1\%$  in 1950  $\rightarrow 3.6\%$  in 2010
- + Exogenous spending  $G$ , all remaining spending:  $G/Y \approx 14\%$  constant

# Calibration Inequality

- Wages follow AR(1) in logs, with appended Pareto tail
  - Persistence  $\rho$  fixed at 0.9
  - Shock innovation set to match variance of log income from SCF+ Kuhn, Schularick, and Steins (2020)
  - Time-varying Pareto tail parameter Aoki and Nirei (2017)

## 1950

### Income Share by Quintile

Model	6%	11%	13%	21%	49%
Data (SCF+)	6%	11%	15%	21%	48%

## 2010

### Income Share by Quintile

Model	4%	9%	11%	19%	56%
Data (SCF+)	4%	9%	13%	21%	53%

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## 1950

### Wealth Share by Quintile

Model	0%	2%	6%	17%	76%
Data (SCF+)	0%	1%	4%	11%	84%

## 2010

### Wealth Share by Quintile

Model	0%	1%	5%	13%	81%
Data (SCF+)	-1%	1%	3%	10%	87%

### ■ Non-homothetic CES parameters

- Income elasticities of demand and elasticity of substitution between goods  
Estimates of Comin, Lashkari, and Mestieri (2021) based on CEX micro data
- Change in aggregate sector shares between 1950 and 2010  
Computed based on Herrendorf, Rogerson, and Valentinyi (2013) [NIPA]

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Computed based on Herrendorf, Rogerson, and Valentinyi (2013) [NIPA]

### ■ Remaining preference parameters

- Fix Frisch elasticity  $1/\varphi$  to standard value of 0.5
- Consumption curvature  $\gamma$  to match RRA  $\approx 1$  in 2010

# Implied RRA in the Model

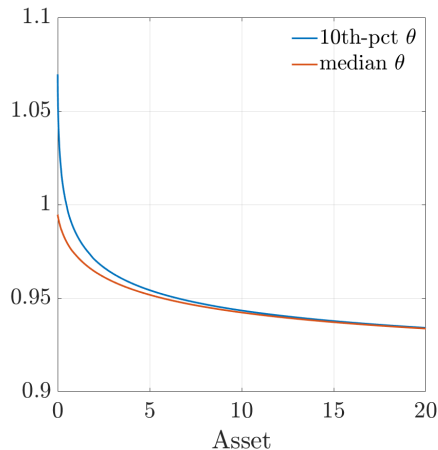
## Decreasing RRA

---

- Calibrated non-homothetic preferences imply DRRA

# Implied RRA in the Model Decreasing RRA

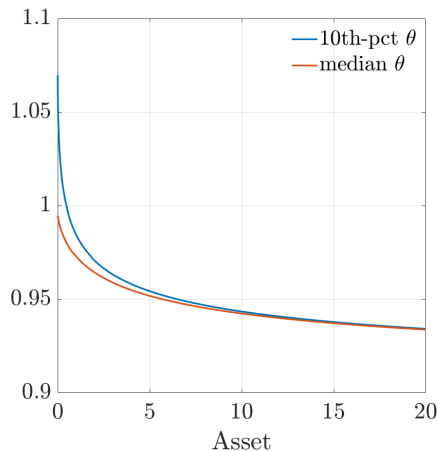
- Calibrated **non-homothetic** preferences imply **DRRA**
  - **RRA falls** from 1.07 in 1950 to 1, small dispersion



# Implied RRA in the Model

## Decreasing RRA

- Calibrated **non-homothetic** preferences imply **DRRA**
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- Implied **labor supply** dynamics
  - Falling labor supply **over time**; **cross-sectional** patterns  
Boppart and Krusell (2020), Mantovani (2022)





# Implied RRA in the Model Decreasing RRA

## ■ Calibrated **non-homothetic** preferences imply **DRRA**

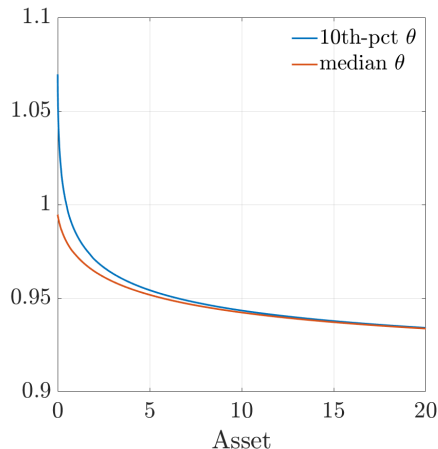
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## ■ Implied **labor supply** dynamics

- Falling labor supply **over time**; **cross-sectional** patterns  
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## ■ Model relation between **RRA**, **wealth effects**, and **MPCs**

$$\eta \left( \varphi \frac{e}{\theta_n} + \frac{e \mathcal{T}''(\theta_n)}{\mathcal{T}'(\theta_n)} \right) = \text{MPC} \times \text{RRA}$$



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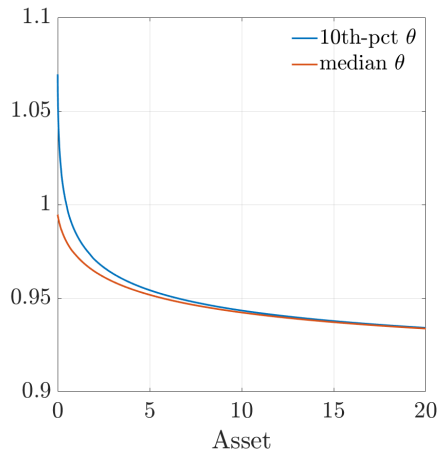
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- **MPC**  $\approx 0.18$ , **wealth effects**  $\approx 0.02$  in 2010  
Golosov, Graber, Mogstad, and Novgorodsky (2023)



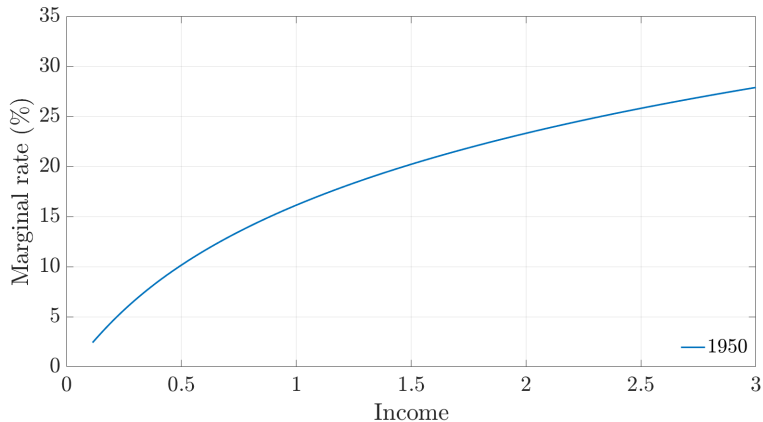
# Rising Living Standards vs. Rising Inequality

---

- Use **dynamic model** to quantify effect of **rising living standards** relative to **rising inequality**
- Start from 1950
  - Inverse optimum in 1950  
Bourguignon and Spadaro (2012), Lockwood and Weinzierl (2016), Hendren (2020)
  - First add **inequality only**
  - Second compare optimal 2010 with **inequality and growth**

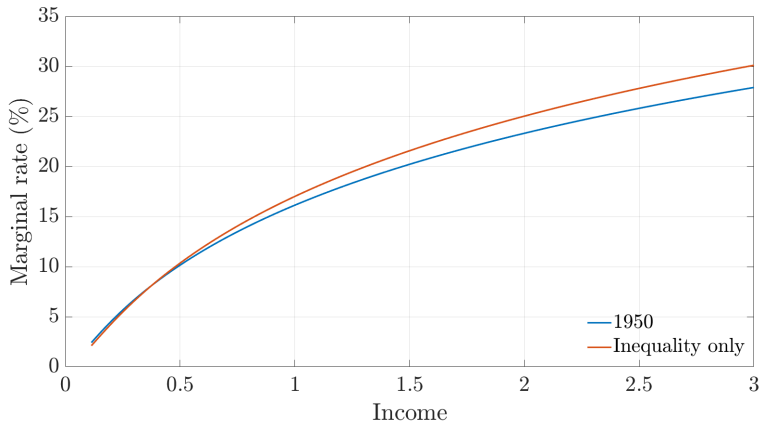
# Optimal Marginal Rates

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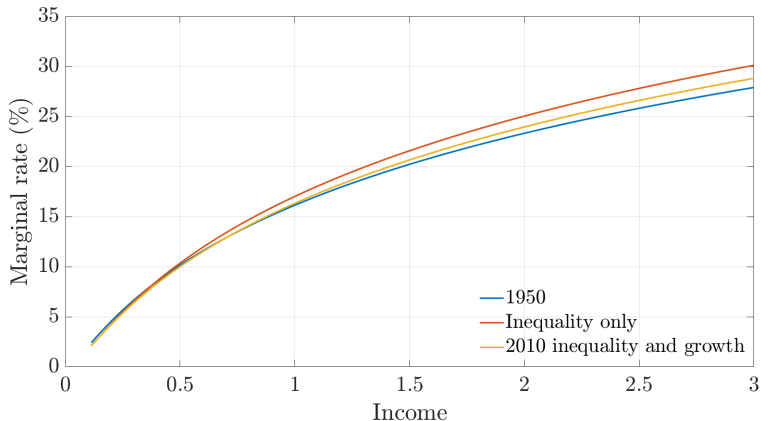
- Calibration in 1950:  $T/Y \approx 1\%$

# Optimal Marginal Rates



- Calibration in 1950:  $T/Y \approx 1\% \Rightarrow T/Y = 4.6\%$  with higher inequality

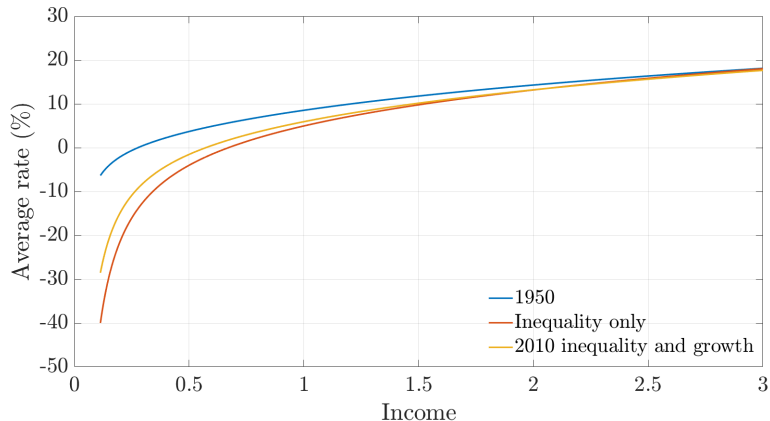
# Optimal Marginal Rates



- Calibration in 1950:  $T/Y \approx 1\%$   $\Rightarrow T/Y = 3.3\%$  with higher inequality and growth
  - Growth reduces increase in  $T/Y$  by 35%

# Optimal Average Rates

---



- Growth reduces increase in top-10 minus bottom-10 average rates by 30%

# Quantitative Mirrlees Setup

---

- Calibration following a **partial-insurance** approach
  - Target consumption dispersion of the quantitative model in 1950 and 2010



# Quantitative Mirrlees Setup

---

- Calibration following a **partial-insurance** approach
  - Target consumption dispersion of the quantitative model in 1950 and 2010
- **Replicate** the main quantitative exercise
  - Obtain similar effects of rising living standards relative to rising inequality

# Quantitative Mirrlees Setup

---

- Calibration following a **partial-insurance** approach
  - Target consumption dispersion of the quantitative model in 1950 and 2010
- **Replicate** the main quantitative exercise
  - Obtain similar effects of rising living standards relative to rising inequality
- **Decompose** the different channels using the optimal tax formula
  - Decomposition into effects of **marginal utilities**, **income effects**, and the **hours distribution**

# Optimal Marginal Rates Decomposition

---

- In 1950, calibrated/optimal  $T/Y \approx 1\%$
- Optimal  $T/Y$  in 2010
  - Accounting for inequality only:  $T/Y = 6.7\%$
  - Accounting for growth as well:  $T/Y = 4.5\% \Rightarrow -2.2 \text{ p.p.}$

# Optimal Marginal Rates Decomposition

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  - + **Fall in dispersion in marginal utilities: -2.9 p.p.**

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    - + Also accounting for lower income effects:  $-0.1$  p.p.

# Optimal Marginal Rates Decomposition

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  - Accounting for inequality only:  $T/Y = 6.7\%$
  - Accounting for growth as well:  $T/Y = 4.5\% \Rightarrow -2.2$  p.p.
    - + Fall in dispersion in marginal utilities:  $-2.9$  p.p.
    - + Also accounting for lower income effects:  $-0.1$  p.p.
    - + Also accounting for the more compressed distribution of hours:  $+0.8$  p.p.

# Quantitative Mirrlees Setup

---

- Calibration following a **partial-insurance** approach
- **Replicate** the main quantitative exercise
- **Decompose** the different channels using the optimal tax formula
- **Robustness**

## Conclusion



# Conclusion

---

- Optimal taxation with rising living standards
  - Affect efficiency and distribution concerns
- Dampen optimal increase in redistribution due to rising inequality

# Appendix

Literature

# Literature

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## ■ Optimal taxation

- **Stationary** economies and business cycle fluctuations in **homothetic** one sector economies  
Mirrlees (1971), Diamond (1998), Saez (2001); Ramsey (1927), Werning (2007), Heathcote, Storesletten, and Violante (2017)
- Optimal tax system **over time** in **homothetic** economies  
Mankiw, Weinzierl, and Yagan (2009), Diamond and Saez (2011), Scheuer and Werning (2017), Heathcote, Storesletten, and Violante (2020), Brinca, Duarte, Holter, and Oliveira (2022)
- Optimal taxation with **non-homothetic** preferences  
Jaravel and Olivi (2022), Oni (2023)

## ■ Consumption patterns, Engel curves, and non-homothetic preferences

Geary (1950), Herrendorf, Rogerson, and Valentinyi (2013), Boppart (2014), Herrendorf, Rogerson, and Valentinyi (2014), Aguiar and Bils (2015), Comin, Lashkari, and Mestieri (2021), Alder, Boppart, and Müller (2022)

# Evidence: Risk Aversion and IES

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- IES increasing in consumption/wealth, based on estimating consumption Euler equation  
Blundell, Browning, and Meghir (1994), Attanasio and Browning (1995), Atkeson and Ogaki (1996)
- DRRA supported by consumption data from Indian villages  
Ogaki and Zhang (2001), Zhang and Ogaki (2004)
- DRRA powerful in matching portfolio choices across the wealth distribution  
Wachter and Yogo (2010), Straub (2019), Cioffi (2021), Meeuwis (2022)

## Data Appendix

## ■ Long-run data on **income and wealth inequality** in the US

Compiled by Kuhn, Schularick, and Steins (2020)

- Based on historical waves of the Survey of Consumer Finances (SCF)
- Time period 1949-2016

## ■ **Income** components

- Wages and salaries
- Income from professional practice and self-employment
- Business and farm income
- Excluded: rental income, interest, dividends, transfers

## SCF+ (cont.)

---

### ■ Net worth/wealth components (assets - debt)

#### – Assets

- + Liquid assets: checking, savings, call/money market accounts, certificates of deposit
- + Housing and other real estate
- + Bonds, stocks and business equity, mutual funds
- + Cash value of life insurance
- + Defined-contribution retirement plans
- + Cars

#### – Debt

- + Housing debt: debt on owner-occupied homes, home equity loans and lines of credit
- + Other debt: car loans, education loans, consumer loans



# SCF+ (cont.)

---

## ■ Sample selection

- Head of household aged 25 to 60
- Minimum income restriction
  - + \$5,000 for 2010 (in 2016 dollars)
  - + In 1950 such that ratio of minimum income to median is the same (\$2,700)

# Government Spending

---

## ■ Programs included in transfers

White House Office of Management & Budget

- General retirement and disability insurance (excluding social security)
- Federal employee retirement and disability; Unemployment compensation
- Housing assistance; Food and nutrition assistance; Other income security

## ■ Government spending

- Supposed to capture all remaining federal spending
- Purposefully chosen such that  $G/Y$  constant
  - + Spending has risen in the data, but largely deficit-financed

## ■ Difference in Average Marginal Tax Rate (AMTR) between top 10% and bottom 90%

Mertens and Montiel Olea (2018)

- 13%, 9%

## Model Appendix

# Nonlinear Taxes: General Formula

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- Optimal marginal rate equates efficiency costs of taxation to distribution gains  $\forall \theta^*$

Heathcote and Tsujiyama (2021)

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$$\underbrace{1 - \frac{1 - \frac{\mathcal{T}'(y(\theta^*; \Lambda); \Lambda)}{1 - \mathcal{T}'(y(\theta^*; \Lambda); \Lambda)} \frac{1}{1 + \varphi} \frac{\theta^* f(\theta^*)}{1 - F(\theta^*)} + \int_{\theta^*}^{\bar{\theta}} \mathcal{T}'(y(\theta; \Lambda); \Lambda) \eta(\theta; \Lambda) \frac{dF(\theta)}{1 - F(\theta^*)}}_{E(\theta^*; \mathcal{T}, \Lambda)} = \underbrace{1 - \frac{\int_{\theta^*}^{\bar{\theta}} u_e(\theta; \Lambda) w(\theta) \frac{dF(\theta)}{1 - F(\theta^*)}}{\int_{\underline{\theta}}^{\bar{\theta}} u_e(\theta; \Lambda) w(\theta) dF(\theta)}}_{D(\theta^*; \mathcal{T}, \Lambda)}$$

- Let  $\eta(\theta; \Lambda) \equiv dy(\theta; \Lambda)/d\mathcal{T}(0; \Lambda)$  denote the income effect of type- $\theta$  worker
- Let  $u_e(\theta; \Lambda)$  denote the marginal utility of expenditure of type- $\theta$  worker

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- Changes in  $\Lambda$  can alter:  $\eta(\theta; \Lambda)$ ,  $u_e(\theta; \Lambda)$ ;  $y(\theta; \Lambda)$ ,  $e(\theta; \Lambda)$

## Nonlinear Taxes: Efficiency Cost $E(\theta^*; \mathcal{T}, \Lambda)$

---

- Efficiency costs of taxes and transfers depend on elasticities  $\varphi^{-1}$  and income effects  $\eta$

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## Nonlinear Taxes: Distribution Gains $D(\theta^*; \mathcal{T}, \Lambda)$

---

- **Distribution gains** of taxes and transfers depend on dispersion of marginal utilities  $u_e$

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- **Denominator:** Welfare gains from increasing **lump-sum transfer**

- No heterogeneity:  $\mathbb{E}[u_e(\theta; \Lambda) | \theta \geq \theta^*] = \mathbb{E}[u_e(\theta; \Lambda)] \quad \forall \theta^* \Rightarrow D = 0$

- $\mathbf{D}(\cdot)$  term defined as:

$$\mathbf{D}(\Lambda) = \frac{\nu(1-\iota)}{\eta} \left( \left[ \left( \sum_{j \in J} \theta_j p_j^{1-\xi} \right)^{\frac{1}{1-\xi}} \mathbf{B}(\Lambda)^{-1} \right]^{\eta} - 1 \right)$$

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- Consumption share  $cs_j \equiv p_j c_j / e$

$$cs_j = \frac{\mathbf{A}_j p_j}{e} + \frac{\mathbf{B}_j p_j}{\mathbf{B}} \left( 1 - \frac{\mathbf{A}}{e} \right) + \frac{\mathbf{D}_j}{1-\iota} p_j \left( \frac{e}{\mathbf{B}} - \frac{\mathbf{A}}{\mathbf{B}} \right)^{1-\iota} \left( \frac{e}{\mathbf{B}} \right)^{-1}$$
$$cs_j = \frac{\mathbf{A}_j p_j}{e} + \frac{\mathbf{B}_j p_j}{\mathbf{B}} \left( 1 - \frac{\mathbf{A}}{e} \right) + \frac{\mathbf{D}_j}{1-\iota} p_j \frac{\mathbf{B}^{\iota}}{e^{\iota}} \left( 1 - \frac{\mathbf{A}}{e} \right)^{1-\iota}$$

where  $\mathbf{X}_j = \partial \mathbf{X} / \partial p_j$ .

# Non-Homothetic Preferences

## Stone-Geary Preferences

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Geary (1950)

- **One-sector Stone-Geary** preferences

$$u(c) = \frac{(c - \bar{c})^{1-\gamma}}{1-\gamma}$$

- **Subsistence** consumption level  $\bar{c} > 0$

⇒ Implies increasing elasticity of intertemporal substitution (**DRRA**)

- Counterfactual: vanishing non-homotheticities

# Non-Homothetic Preferences

## Relative Risk Aversion

---

### ■ Non-Homothetic CES preferences

$$\text{RRA}(e; \Lambda) = \gamma \times \underbrace{\frac{\mathcal{C}_e(e; \Lambda)e}{\mathcal{C}(e; \Lambda)}}_{\substack{\text{Elasticity of } \mathcal{C} \text{ w.r.t. } e \\ \text{Decreasing in } e}} - \underbrace{\frac{\mathcal{C}_{ee}(e; \Lambda)e}{\mathcal{C}_e(e; \Lambda)}}_{\substack{\text{Elasticity of } \mathcal{C}_e \text{ w.r.t. } e \\ \text{Ambiguous}}}$$

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– Homothetic:  $\mathcal{C}(e; \Lambda) \propto e \Rightarrow \text{RRA} = \gamma$

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- **Lemma:**  $\varepsilon_i \neq \varepsilon_j \Rightarrow$  Elasticity of  $\mathcal{C}$  w.r.t.  $e$  **decreasing in  $e$** 
  - The larger  $\gamma$  the stronger **DRRA**



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- Analytical setup of **Bohr, Mestieri, and Yavuz (2023)**
  - Continuum of goods,  $\{\varepsilon_j\}$  follow a gamma distribution
  - **Proposition:** DRRA  $\Leftrightarrow$  **labor supply** falls with growth

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- DRRA in **quantitative** model with 3 goods and falling labor supply

# Non-Homothetic Preferences

## Non-Homothetic CES

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Comin, Lashkari, and Mestieri (2021)

- Conditions for **DRRA** with **two goods**:  $\varepsilon_1 < \varepsilon_2 = 1$ 
  - Necessary condition:  $\gamma > \varepsilon_1$
  - Sufficient condition:  $\gamma + \varepsilon_1 \geq 2$
- Typical calibration with **three goods**  $\Rightarrow$  **quantitatively true**

# Non-Homothetic Preferences

## Relative Risk Aversion

---

### ■ IA preferences

$$\text{RRA}(e; \Lambda) = \gamma \times \frac{e}{e - \mathbf{A}(\Lambda)}$$

- **Proposition:** Decreasing in  $e \Leftrightarrow A > 0$ 
  - The larger  $\gamma$  the stronger **DRRA**

### ■ IA preferences

$$\text{RRA}(e; \Lambda) = \gamma \times \frac{e}{e - \mathbf{A}(\Lambda)}$$

- **Proposition:** Decreasing in  $e \Leftrightarrow A > 0$ 
  - The larger  $\gamma$  the stronger **DRRA**
- **Falling labor supply**  $\Rightarrow A > 0$

# Non-Homothetic Preferences & Growth

$$\underbrace{1 - \frac{1 - \frac{\mathcal{T}'(y(\theta^*; \Lambda); \Lambda)}{1 - \mathcal{T}'(y(\theta^*; \Lambda); \Lambda)} \frac{1}{1 + \varphi} \frac{\theta^* f(\theta^*)}{1 - F(\theta^*)} + \int_{\theta^*}^{\bar{\theta}} \mathcal{T}'(y(\theta; \Lambda); \Lambda) \eta(\theta; \Lambda) \frac{dF(\theta)}{1 - F(\theta^*)}}_{E(\theta^*; \mathcal{T}, \Lambda)} = \underbrace{1 - \frac{\int_{\theta^*}^{\bar{\theta}} u_e(\theta; \Lambda) w(\theta) \frac{dF(\theta)}{1 - F(\theta^*)}}{\int_{\underline{\theta}}^{\bar{\theta}} u_e(\theta; \Lambda) w(\theta) dF(\theta)}}_{D(\theta^*; \mathcal{T}, \Lambda)}$$

## ■ Proposition [1+3]

– Assume  $\{w(\theta)\}$  s.t. at a given  $\Lambda$

a.  $\overline{\mathcal{T}}'(\cdot) \equiv \mathcal{T}'(\cdot; \Lambda) = 0 \ \forall y$  (Laissez-faire)

b.  $\overline{\mathcal{T}}(\cdot) \equiv \mathcal{T}(\cdot; \Lambda)$  is loglinear (HSV)

$\Rightarrow D(\theta; \overline{\mathcal{T}}, \Lambda(1 + g)) < D(\theta; \overline{\mathcal{T}}, \Lambda)$  for  $g > 0$

# Non-Homothetic Preferences & Growth

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■ Quantitatively, decreasing dispersion in marginal utilities dominates



- **Prices** for all goods  $p_A, p_G, p_S$  pinned down by growth and relative price changes
  - **Aggregate growth** in GDP per capita: 3.3  
NIPA
  - **Prices** relative to goods  
Computed based on Herrendorf, Rogerson, and Valentinyi (2013) [NIPA]
    - + Agriculture (food) → 1.00, 1.87
    - + Services → 1.00, 3.16
- **Interest** rate fixed at 2%; discount factor to match **wealth-to-income** ratio of 4 in 2010  
Piketty and Zucman (2014) [NIPA]
  - Untargeted wealth-to-income ratio in 1950 of 3 [data: 3.65]

- Non-homothetic CES parameters

- $\{\varepsilon_j\}$  and  $\sigma$ : estimates of Comin, Lashkari, and Mestieri (2021) with CEX micro data
  - +  $\sigma = 0.3; \varepsilon_A = 0.1, \varepsilon_G = 1.0, \varepsilon_S = 1.8$

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- $\{\varepsilon_j\}$  and  $\sigma$ : estimates of Comin, Lashkari, and Mestieri (2021) with CEX micro data
  - +  $\sigma = 0.3; \varepsilon_A = 0.1, \varepsilon_G = 1.0, \varepsilon_S = 1.8$
- $\Omega_j$ : match aggregate sector shares in 2010
  - Computed based on Herrendorf, Rogerson, and Valentinyi (2013) [NIPA]
  - + Agriculture (food) 8%, goods 26%, services 67%
  - + Untargeted 1950: agriculture 17% [data 22%], goods 49% [39%], services 34% [39%]

# Labor Supply in the Time Series and Cross-Section

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- Fall in average hours **across time**: 7%

Ruggles et al. (2022); Ramey and Francis (2009), Boppart and Krusell (2020)

- Correlation between hours and hourly wage in the **cross-section**

- Roughly **flat** hours profile in 1950
- Positive in 2010

Ruggles et al. (2022); Mantovani (2022)

# Calibration

## Income inequality

- **Wages** follow AR(1) in logs, with appended **Pareto** tail
  - Time-varying Pareto tail parameter  
Aoki and Nirei (2017)
  - Time-varying innovation to AR(1) set to match variance of log income from SCF+  
Kuhn, Schularick, and Steins (2020)

### 1950

#### Income Share by Quintile

Model	6%	11%	13%	21%	49%
Data (SCF+)	6%	11%	15%	21%	48%

### 2010

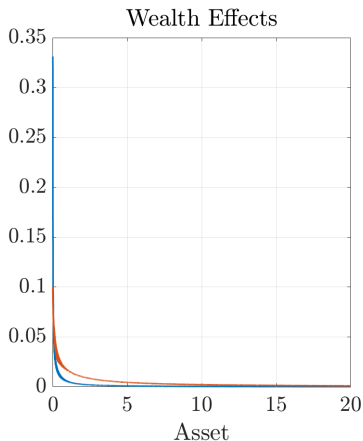
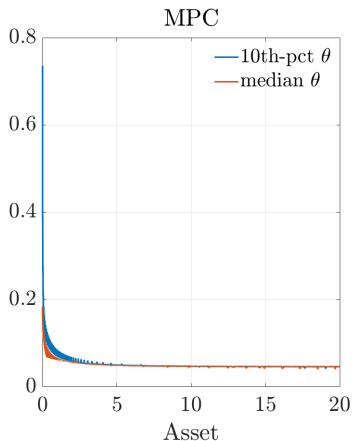
#### Income Share by Quintile

Model	4%	8%	12%	19%	56%
Data (SCF+)	4%	9%	13%	21%	53%

- Variance of log consumption in 2010: 0.46, top-quintile expenditure share of 45%
- Less expenditure inequality in 1950
- Variance of log consumption in 2010: 0.33, top-quintile expenditure share of 39%

# Implied RRA in the Model

## MPCs and Wealth Effects



- **Model MPC:** 18% in 2010  
Johnson, Parker, and Souleles (2006), Fagereng, Holm, and Natvik (2021), Kaplan and Violante (2022)
- **Wealth effects:** 0.02 in 2010  
Golosov, Graber, Mogstad, and Novgorodsky (2023)

# Wealth Effects: Evidence

Golosov, Graber, Mogstad, and Novgorodsky (2023)

---

- How does **income** respond to unexpected **wealth shocks**?
  - Golosov et al. merge US tax data with data on lottery winnings
  - Compute earnings change over five years after lottery win
  - **Earnings drop** by on average **2.3\$** per 100\$ of win
- Replicate in **model** using mean post-tax win
  - **Earnings drop** by on average **2.1\$** per 100\$ of win



# Calibration: Inequality

---

- A **partial-insurance** approach
  - Calibrate  $f(\cdot)$  as exponentially modified Gaussian (EMG) to match dispersion in **expenditures**

# Calibration: Inequality

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  - Calibrate  $f(\cdot)$  as exponentially modified Gaussian (EMG) to match dispersion in **expenditures**
- In 2010, data on **income** and **expenditure** inequality
  - Dispersion:  $\mathbb{V}[\log y] = 0.78$ ;  $\mathbb{V}[\log e] \approx 0.35$   
SCF+ (Kuhn, Schularick, and Steins 2020); Attanasio and Pistaferri (2014), Heathcote, Perri, and Violante (2010)
  - Pareto tail:  $\lambda_y = 1.65$ ;  $\lambda_e \approx 3.3$   
Aoki and Nirei (2017); Toda and Walsh (2015)

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- In 1950, data on **income** inequality only
  - Dispersion:  $\mathbb{V}[\log y] = 0.57$ ;  $\Rightarrow$  infer  $\mathbb{V}[\log e] \approx 0.25$   
SCF+ (Kuhn, Schularick, and Steins 2020)
  - Pareto tail:  $\lambda_y = 2.2 \Rightarrow$  infer  $\lambda_e = 4.4$   
Aoki and Nirei (2017)

## Calibration: Expenditure Inequality

**1950**

**Expenditure** Share by Quintile

Dynamic model	8%	13%	17%	23%	39%
Static model	9%	13%	17%	23%	38%

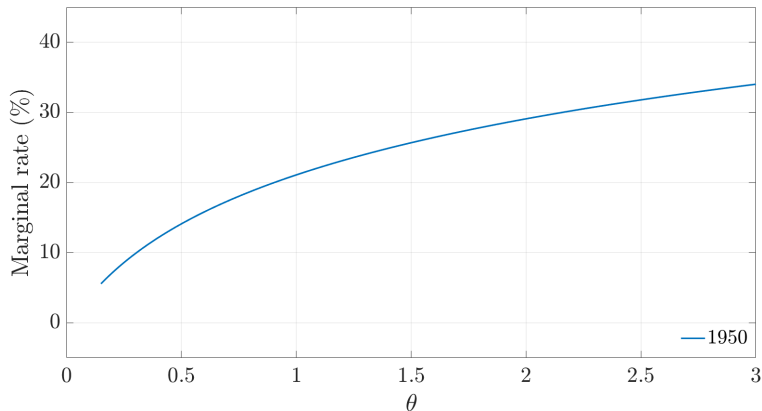
**2010**

**Expenditure** Share by Quintile

Dynamic model	7%	11%	16%	21%	45%
Static model	7%	12%	16%	23%	43%

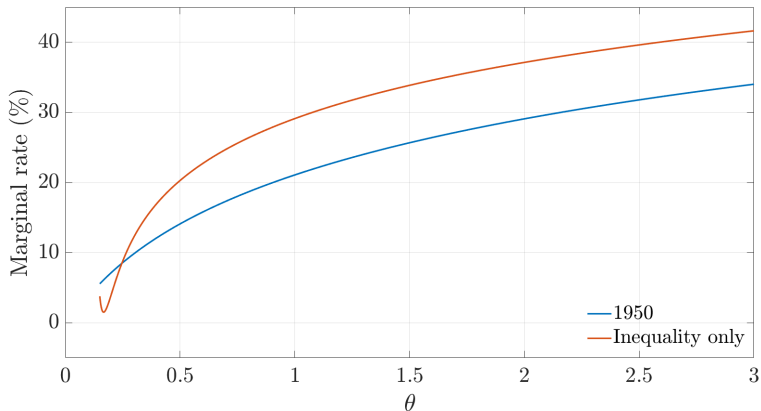
# Optimal Marginal Rates Mirrlees

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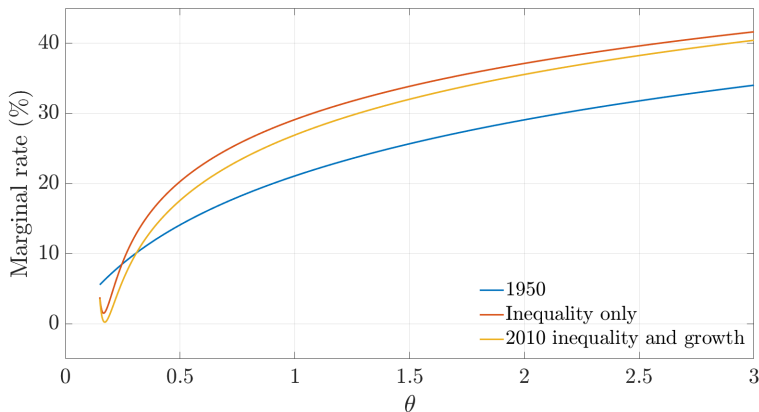
- Calibration in 1950:  $T/Y \approx 1\%$

# Optimal Marginal Rates Mirrlees



- Calibration in 1950:  $T/Y \approx 1\% \Rightarrow T/Y = 6.7\%$  with higher inequality

# Optimal Marginal Rates Mirrlees



- Calibration in 1950:  $T/Y \approx 1\%$   $\Rightarrow T/Y = 4.5\%$  with higher inequality and growth
  - Growth reduces increase in  $T/Y$  by 40%

# Efficiency vs. Distribution with Growth

---

- Use **Mirrlees formula** to quantify how growth changes **efficiency** vs. **distribution** concerns
  - Static “**partial insurance**” setup with **expenditure** distribution as in dynamic model



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- Start from 1950 and add **only growth**
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  - **Inverse optimum** in 1950

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  - + Pareto weights such that calibrated 1950 tax system is optimal

# Efficiency vs. Distribution with Growth

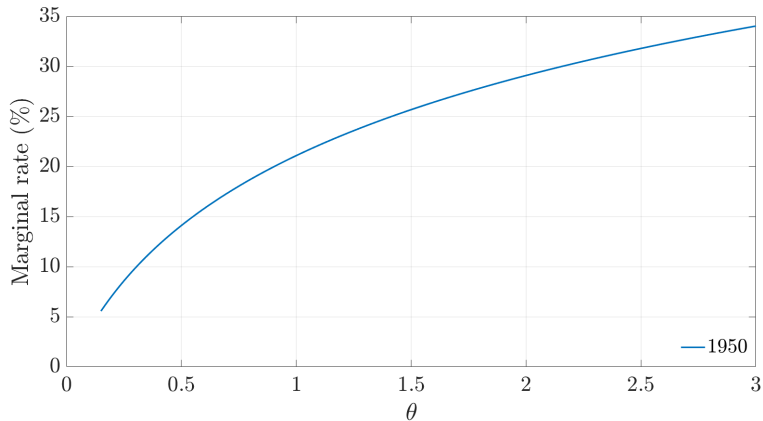
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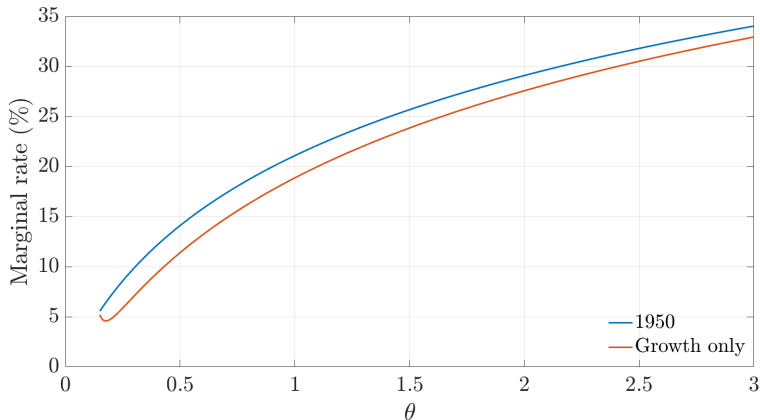
    - + Pareto weights such that calibrated 1950 tax system is optimal
  - Optimal taxes with growth of 2010
    - + Decomposition into effects of **marginal utilities**, **income effects**, and the **hours distribution**

# Optimal Marginal Rates with Growth



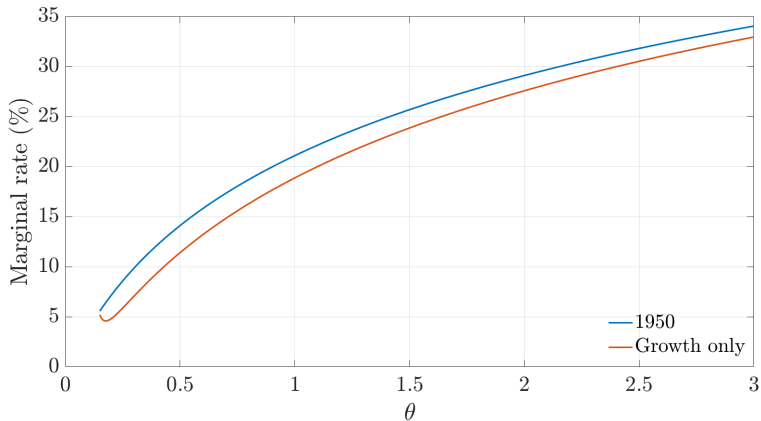
- Optimal 1950 transfers:  $T/Y = 1.2\%$

# Optimal Marginal Rates with Growth



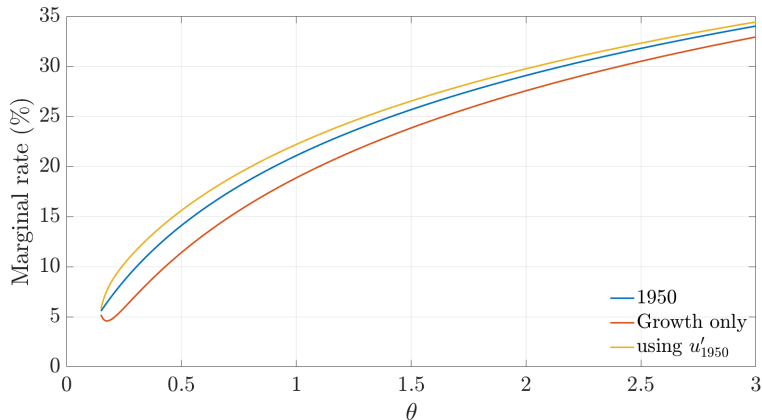
■ Optimal 1950 transfers:  $T/Y = 1.2\%$   $\Rightarrow$  With 2010 growth,  $T/Y = -0.7\%$

# Optimal Marginal Rates with Growth



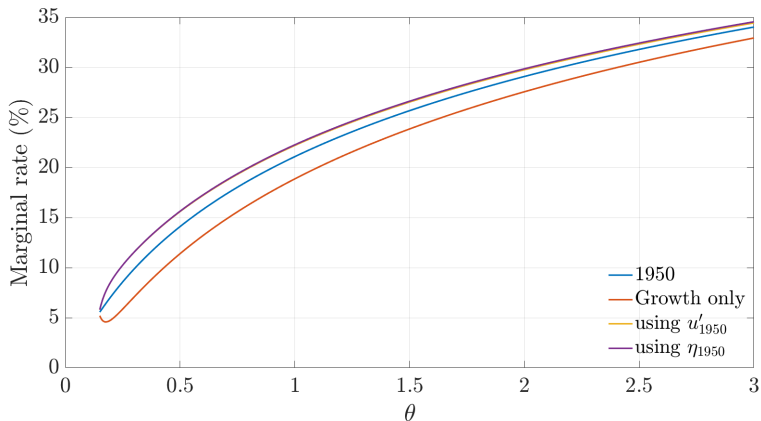
- With 2010 growth,  $T/Y = -0.7\%$

# Optimal Marginal Rates with Growth



■ With 2010 growth,  $T/Y = -0.7\%$   $\Rightarrow$  With 1950 marg.  $u$  dispersion,  $T/Y = 2.4\%$

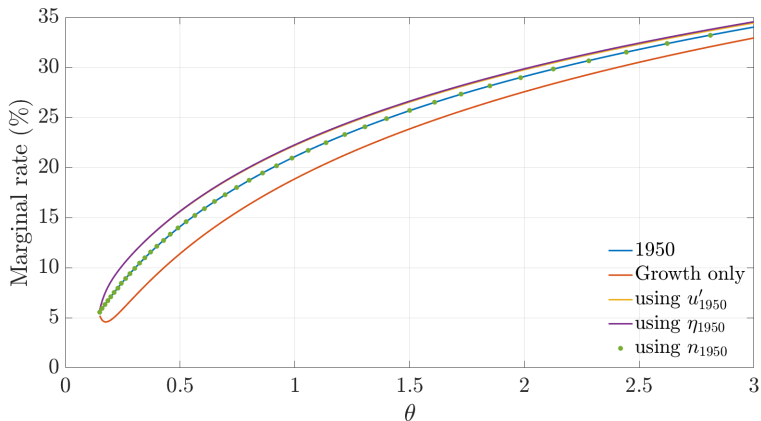
# Optimal Marginal Rates with Growth



■ With 2010 growth,  $T/Y = -0.7\%$   $\Rightarrow$  With 1950 income effects,  $T/Y = 2.4\%$



# Optimal Marginal Rates with Growth



■ With 2010 growth,  $T/Y = -0.7\%$   $\Rightarrow$  With 1950 hours worked,  $T/Y = 1.2\%$  (1950 level)

# Efficiency vs. Distribution Decomposition

- Decomposition into effects of **marginal utilities**, **income effects**, and the **hours distribution**

$$1 - \underbrace{\frac{1 - \frac{\mathcal{T}'(y(\theta^*; \Lambda); \Lambda)}{1 - \mathcal{T}'(y(\theta^*; \Lambda); \Lambda)} \frac{1}{1 + \varphi} \frac{\theta^* f(\theta^*)}{1 - F(\theta^*)} + \int_{\theta^*}^{\bar{\theta}} \mathcal{T}'(y(\theta; \Lambda); \Lambda) \eta(\theta; \Lambda) \frac{dF(\theta)}{1 - F(\theta^*)}}_{E(\theta^*; \mathcal{T}, \Lambda)} = 1 - \underbrace{\frac{\int_{\theta^*}^{\bar{\theta}} u_e(\theta; \Lambda) w(\theta) \frac{dF(\theta)}{1 - F(\theta^*)}}{\int_{\theta^*}^{\bar{\theta}} u_e(\theta; \Lambda) w(\theta) dF(\theta)}}_{D(\theta^*; \mathcal{T}, \Lambda)}$$

- Starting from optimal taxes with growth

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- Starting from optimal taxes with growth

- Optimal taxes with  $u_e(\cdot)$  computed using  $p_{1950}$

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- Adding  $\eta(\cdot)$  using  $p_{1950}$

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# Efficiency vs. Distribution Decomposition

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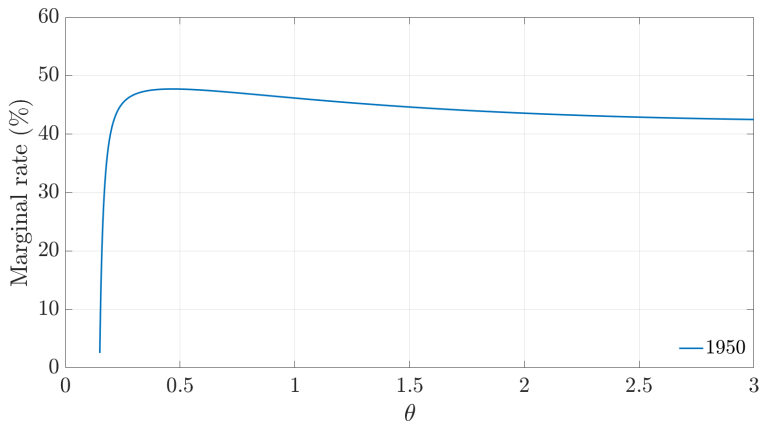
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- Adding  $\eta(\cdot)$  using  $p_{1950}$
- Adding  $n(\cdot)$  using  $p_{1950}$

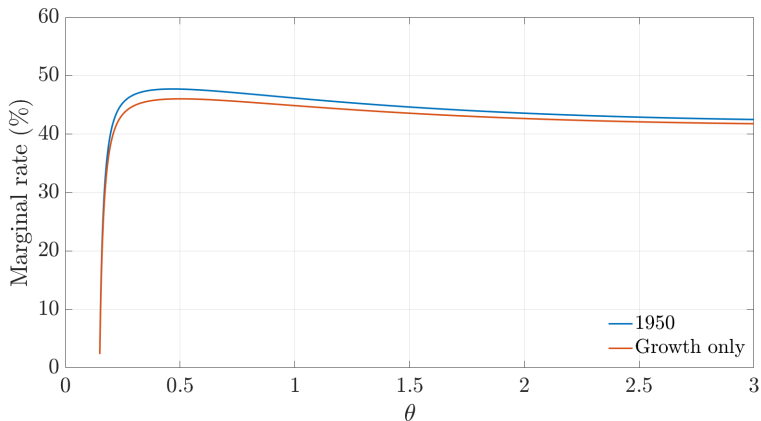
$\Rightarrow$  Back to 1950

# Optimal Marginal Rates with Growth Utilitarian



- Optimal 1950 transfers:  $T/Y = 25.2\%$

# Optimal Marginal Rates with Growth Utilitarian



- Optimal 1950 transfers:  $T/Y = 25.2\% \Rightarrow$  With 2010 growth,  $T/Y = 24.0\%$



# Weights

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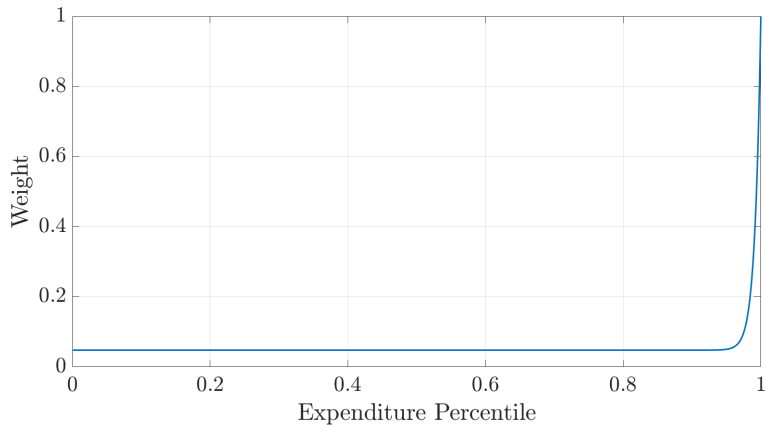
- More degrees of freedom in finding **inverse optimum** weights
- Restriction to functional form motivated by instruments: lump sum and progressivity
- Weights as function of percentiles of the expenditure distribution

$$\omega(p_i) = \mu + p_i(e_i)^\nu$$

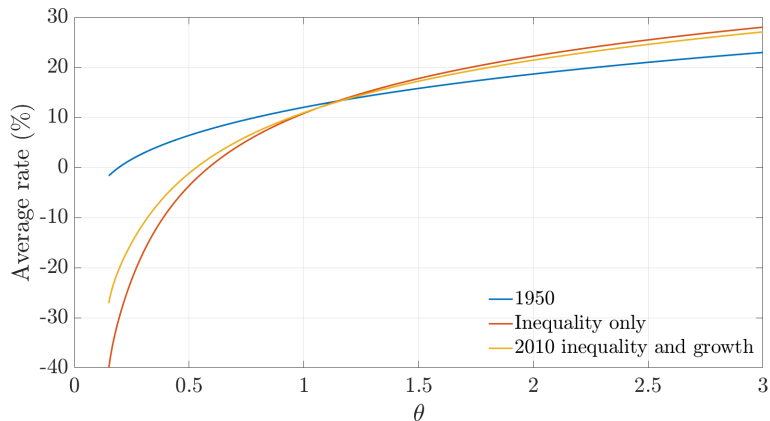
- $\mu = 0.05, \nu = 116.4$

# Weights

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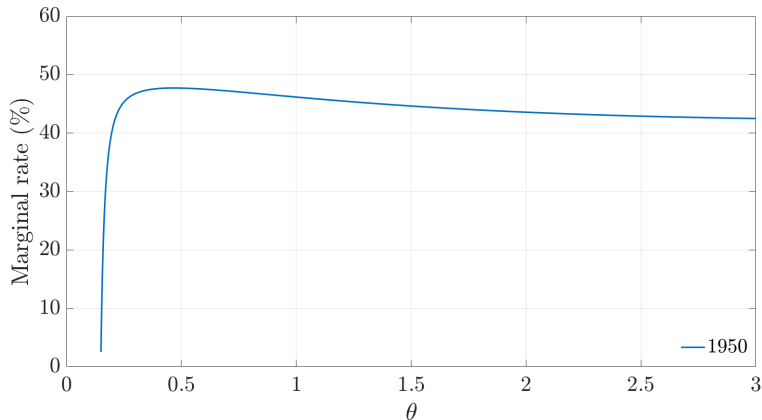
# Optimal Average Rates Mirrlees



- Growth reduces increase in top-10 minus bottom-10 average rates by **almost 30%**

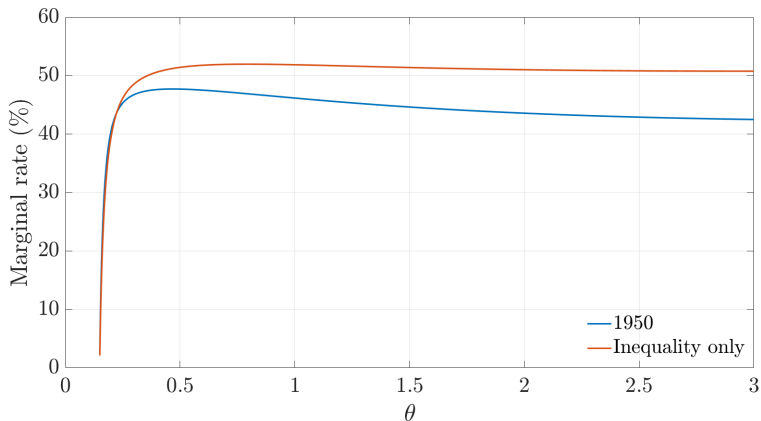
# Optimal Marginal Rates Mirrlees Utilitarian

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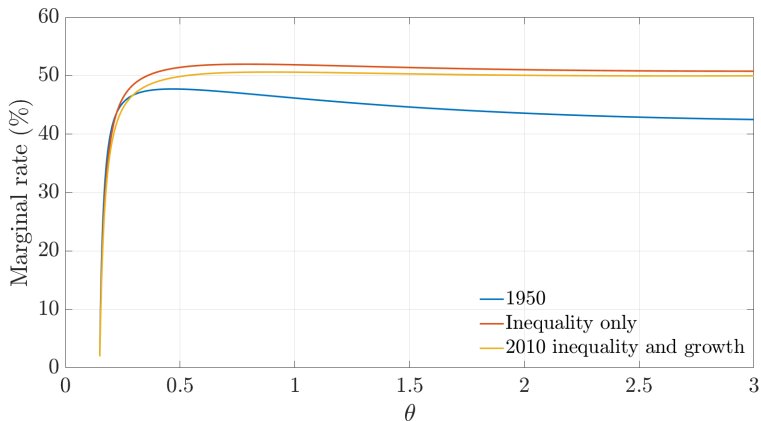
■ Optimum in 1950:  $T/Y = 25.2\%$

# Optimal Marginal Rates Mirrlees Utilitarian



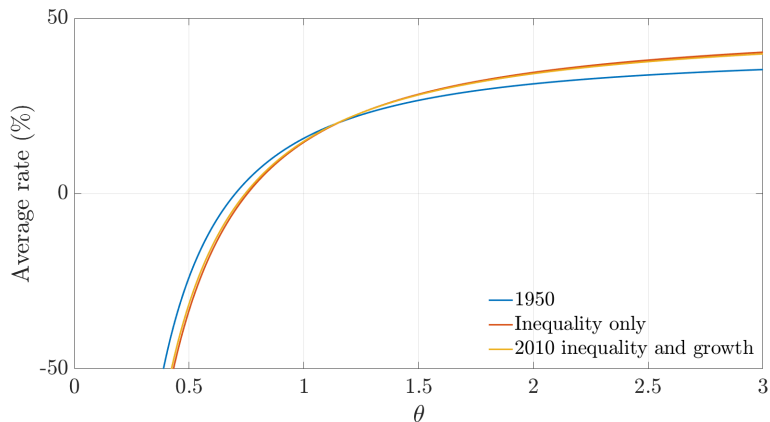
■ Optimum in 1950:  $T/Y = 25.2\%$   $\Rightarrow T/Y = 29.2\%$  with higher inequality

# Optimal Marginal Rates Mirrlees Utilitarian



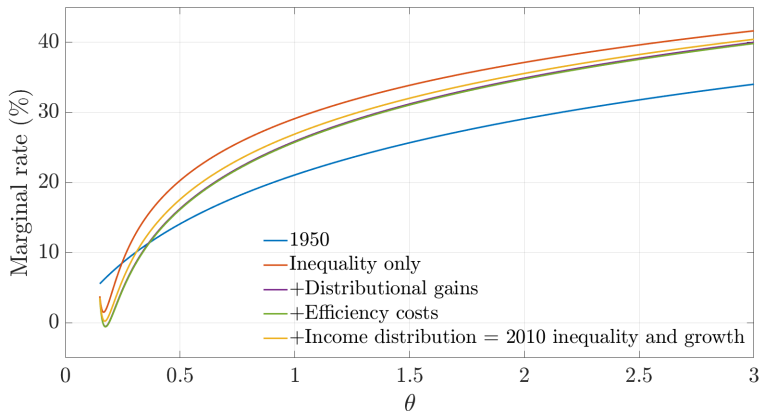
- Optimum in 1950:  $T/Y = 25.2\%$   $\Rightarrow T/Y = 27.6\%$  with higher inequality and growth
  - Growth reduces increase in  $T/Y$  by 39%

# Optimal Average Rates Mirrlees Utilitarian



- Growth reduces increase in top-10 minus bottom-10 average rates by 9%

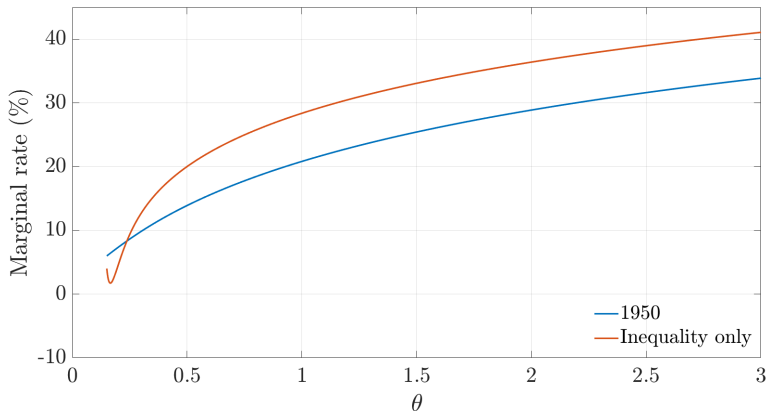
# Optimal Marginal Rates Decomposition



- 1950:  $T/Y = 1.2\%$   $\Rightarrow T/Y = 6.7\%$  with inequality,  $T/Y = 4.5\%$  with growth  
 $\Rightarrow T/Y = 3.8\%$  with marginal utilities only,  $T/Y = 3.7\%$  adding efficiency concerns

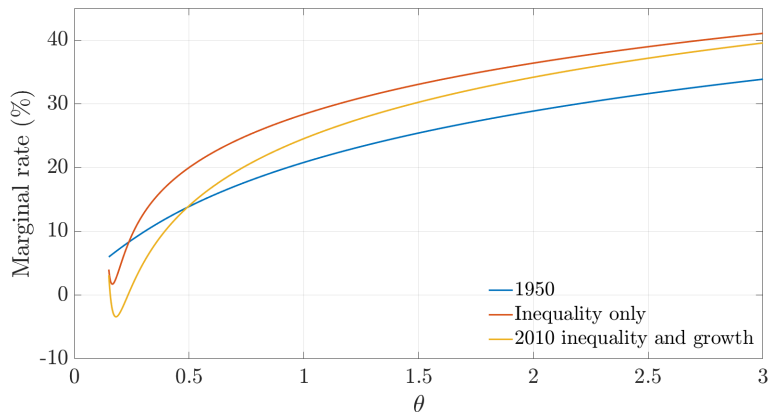


# Optimal Marginal Rates Mirrlees IA Preferences



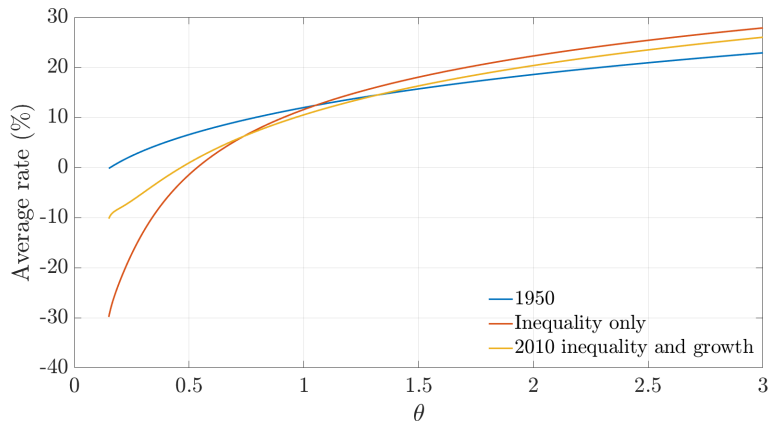
■ Calibration in 1950:  $T/Y = 1.1\%$   $\Rightarrow T/Y = 5.6\%$  with higher inequality

# Optimal Marginal Rates Mirrlees IA Preferences



- Calibration in 1950:  $T/Y = 1.1\%$   $\Rightarrow T/Y = 2.0\%$  with higher inequality and growth
  - Growth reduces increase in  $T/Y$  by more than 80%

# Optimal Average Rates Mirrlees IA Preferences



- Growth reduces increase in top-10 minus bottom-10 average rates by almost 50%

# IA Parameters

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- $1 - \eta = \gamma = 0.9$

- A-term

- $\bar{c}_A = 0.03, \bar{c}_G = 0.00, \bar{c}_S = 0.005$

- B-term

- $\sigma = 0.001$

- $\omega_A = 0.06, \omega_G = 0.4, \omega_S = 1 - \omega_A - \omega_G$

- D-term

- $\nu = 15$

- $\iota = 2$

- $\theta_A = 0.22, \theta_G = 0.62, \theta_S = 1 - \theta_A - \theta_G$

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