Optimal Redistribution: Rising Inequality vs. Rising Living Standards

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- Large increase in **income inequality** in the US from 1950 to 2010
 - Larger top income shares, thicker Pareto tail

Piketty and Saez (2003)

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Workhorse models of optimal income taxation

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- Large increase in **standard of living**
 - Income per capita tripled, spending share on necessities dropped
- \Rightarrow How does the standard of living affect the optimal tax-and-transfer (t&T) system?

What We Do

- This paper: Optimal taxation with non-homothetic preferences
 - Heterogeneous income elasticities of demand across sectors (Engel's law)
 NH CES Comin, Lashkari, and Mestieri (2021), IA Preferences Alder, Boppart, and Müller (2022)
 - Changes in levels ("growth") \Rightarrow Rising living standards

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- Formalize the effects of rising living standards in a static Mirrlees setup
 - Distribution vs. efficiency concerns

Heathcote and Tsujiyama (2021)

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- Formalize the effects of rising living standards in a static Mirrlees setup
 - Distribution vs. efficiency concerns
 Heathcote and Tsuiivama (2021)
- Quantify the relative effects of rising inequality vs. rising living standards in Aiyagari setup
 - Calibrated 1950 t&T sytem with inverse optimum Pareto weights
 - Optimal 2010 t&T system with: 1. only rising inequality; and 2. also rising living standards

What We Find

- Non-homotheticities ⇒ decreasing relative risk aversion (DRRA)
 - Intratemporal allocations informative on intertemporal properties of utility function

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 - Intratemporal allocations informative on intertemporal properties of utility function
- Mirrlees setup: two main effects of rising living standards
 - Lowers dispersion in marginal utilities ⇒ Lower distribution gains from redistribution
 - Lowers income effects ⇒ Ambiguous effects on efficiency costs of redistribution

What We Find

- Non-homotheticities ⇒ decreasing relative risk aversion (DRRA)
 - Intratemporal allocations informative on intertemporal properties of utility function
- Mirrlees setup: two main effects of rising living standards
 - Lowers dispersion in marginal utilities ⇒ Lower distribution gains from redistribution
 - Lowers income effects ⇒ Ambiguous effects on efficiency costs of redistribution
- Quantitatively large effects of rising living standards
 - Rising living standards calls for less redistribution
 - Dampens by about 30% the optimal increase in redistribution due to rising inequality

Literature

■ Optimal taxation

- Stationary economies and business cycle fluctuations in homothetic one sector economies Mirrlees (1971), Diamond (1998), Saez (2001); Ramsey (1927), Werning (2007), Heathcote, Storesletten, and Violante (2017)
- Optimal tax system over time in homothetic economies
 Mankiw, Weinzierl, and Yagan (2009), Diamond and Saez (2011), Scheuer and Werning (2017), Heathcote,
 Storesletten, and Violante (2020), Brinca, Duarte, Holter, and Oliveira (2022)
- Optimal taxation with non-homothetic preferences
 Oni (2023), Jaravel and Olivi (2024)

■ Consumption patterns, Engel curves, and non-homothetic preferences

Geary (1950), Herrendorf, Rogerson, and Valentinyi (2013), Boppart (2014), Herrendorf, Rogerson, and Valentinyi (2014), Aguiar and Bils (2015), Comin, Lashkari, and Mestieri (2021), Alder, Boppart, and Müller (2022)

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Mirrleesian Optimal Nonlinear Income Taxation

with Non-Homothetic Preferences

Households

- lacktriangle Continuum of heterogeneous households with labor productivity heta
 - Pre-tax labor income $y=\theta n$, where n is labor; distribution $f(\theta)$

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 - Isoelastic labor preferences $v(n) = Bn^{1+\varphi}/(1+\varphi)$
 - $c=(c_1,\ldots,c_J)$ denotes a basket of consumption goods

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 - $c=(c_1,\ldots,c_J)$ denotes a basket of consumption goods
- Let u denote the indirect utility function

$$u(e;\Lambda,ar{p}) \equiv \max_{\{c_j\}_j} \ U(c)$$
 s.t. $\sum_j p_j c_j = e,$ where $p_j \equiv rac{ar{p}_j}{\Lambda}$

- e: nominal expenditures
- $-\bar{p}$: vector of relative prices, kept constant (drop it!)
- $-~\Lambda \colon$ level of the economy \Rightarrow Living standards

Optimal Taxation Problem

■ Household's static maximization problem:

$$V(\theta; \mathcal{T}(\cdot; \Lambda), \Lambda) \equiv \max_{e, n} \ u(e; \Lambda) - B \frac{n^{1+\varphi}}{1+\varphi} \ \text{ s.t. } \ e = n\theta - \mathcal{T}\left(n\theta; \Lambda\right)$$

- $-\mathcal{T}(\cdot;\Lambda)$: fully nonlinear tax-and-transfer schedule
- Let $n(\theta;\mathcal{T}(\cdot),\Lambda)$ denote the labor policy

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- $-\mathcal{T}(\cdot;\Lambda)$: fully nonlinear tax-and-transfer schedule
- Let $n(\theta; \mathcal{T}(\cdot), \Lambda)$ denote the labor policy
- Government's maximization problem:

$$\max_{\mathcal{T}(\cdot;\Lambda)} \int_{\underline{\theta}}^{\overline{\theta}} V(\theta;\mathcal{T}(\cdot;\Lambda),\Lambda) w(\theta) f(\theta) d\theta \quad \text{s.t.} \quad \int_{\underline{\theta}}^{\overline{\theta}} \mathcal{T}(n(\theta;\mathcal{T}(\cdot;\Lambda),\Lambda)\theta;\Lambda) f(\theta) d\theta \geq 0$$

- Pareto weights distribution $\{w(\theta)\},$ balanced budget with no spending

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Nonlinear Taxes: General Formula

Heathcote and Tsujiyama (2021)

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Efficiency Redistribution

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$$\underbrace{1 - \frac{1 - \frac{\mathcal{T}'(y(\theta^*; \Lambda); \Lambda)}{1 - \mathcal{T}'(y(\theta^*; \Lambda); \Lambda)} \frac{1}{1 + \varphi} \frac{\theta^* f(\theta^*)}{1 - F(\theta^*)} + \int_{\theta^*}^{\bar{\theta}} \mathcal{T}'(y(\theta; \Lambda); \Lambda) \eta(\theta; \Lambda) \frac{dF(\theta)}{1 - F(\theta^*)}}_{E(\theta^*; \mathcal{T}, \Lambda)}}_{E(\theta^*; \mathcal{T}, \Lambda)} = \underbrace{1 - \underbrace{\int_{\theta^*}^{\bar{\theta}} u_e(\theta; \Lambda) w(\theta) \frac{dF(\theta)}{1 - F(\theta^*)}}_{\int_{\underline{\theta}}^{\bar{\theta}} u_e(\theta; \Lambda) w(\theta) dF(\theta)}}_{D(\theta^*; \mathcal{T}, \Lambda)}$$

- Let $\eta(\theta;\Lambda) \equiv dy(\theta;\Lambda)/d\mathcal{T}(0;\Lambda)$ denote the income effect of type- θ worker
- Let $u_e(\theta;\Lambda)$ denote the marginal utility of expenditure of type- θ worker

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- Let $u_e(heta;\Lambda)$ denote the marginal utility of expenditure of type-heta worker
- Changes in Λ can alter: $\eta(\theta; \Lambda)$, $u_e(\theta; \Lambda)$; $y(\theta; \Lambda)$, $e(\theta; \Lambda)$

Efficiency Redistribution

$$E(\theta^*; \mathcal{T}, \Lambda) = 1 - \frac{1 - \frac{\mathcal{T}'(y(\theta^*; \Lambda); \Lambda)}{1 - \mathcal{T}'(y(\theta^*; \Lambda); \Lambda)} \frac{1}{1 + \varphi} \frac{\theta^* f(\theta^*)}{1 - F(\theta^*)} + \int_{\theta^*}^{\bar{\theta}} \mathcal{T}'(y(\theta; \Lambda); \Lambda) \eta(\theta; \Lambda) \frac{dF(\theta)}{1 - F(\theta^*)}}{1 + \int_{\underline{\theta}}^{\bar{\theta}} \mathcal{T}'(y(\theta; \Lambda); \Lambda) \eta(\theta; \Lambda) dF(\theta)}$$

lacktriangle Efficiency costs of taxes and transfers depend on elasticities $arphi^{-1}$ and income effects η

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■ Efficiency costs of taxes and transfers depend on elasticities φ^{-1} and income effects η

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- No behavioral responses: $\eta = 0$

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В

lacktriangle Distribution gains of taxes and transfers depend on dispersion of marginal utilities u_e

$$D(\theta^*; \mathcal{T}, \Lambda) = 1 - \frac{\int_{\theta^*}^{\bar{\theta}} u_e(\theta; \Lambda) w(\theta) \frac{dF(\theta)}{1 - F(\theta^*)}}{\int_{\underline{\theta}}^{\bar{\theta}} u_e(\theta; \Lambda) w(\theta) dF(\theta)}$$

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- **Numerator:** Welfare loss from taxing workers with $y > y(\theta^*)$
- Denominator: Welfare gains from increasing lump-sum transfer
- No heterogeneity: $\mathbb{E}[u_e(\theta;\Lambda)|\theta \geq \theta^*] = \mathbb{E}[u_e(\theta;\Lambda)] \ \forall \theta^* \Rightarrow D = 0$

Homothetic Benchmark Neutrality Result

■ Assume homothetic CRRA preferences

$$U(c) = \frac{\mathcal{C}(c)^{1-\gamma}}{1-\gamma}, \text{ where } \mathcal{C}(c) = \left(\sum_{j} \Omega_{j}^{\frac{1}{\sigma}} c_{j}^{\frac{\sigma-1}{\sigma}}\right)^{\frac{1-\sigma}{\sigma}}$$



Homothetic Benchmark Neutrality Result

■ Assume homothetic CRRA preferences

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- Proposition When $u(e; \Lambda)$ satisfies CRRA
 - $D_{\Lambda}(\theta, \Lambda) = E_{\Lambda}(\theta, \Lambda) = 0$
 - Expenditures and incomes grow at same constant rate
 - \Rightarrow Optimal marginal and average tax rates are independent of Λ $\forall \theta$



Non-Homothetic Preferences

- Consumption patterns across goods require non-homothetic preferences
 - Service shares are rising over time and with income in the cross-section



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- Consumption patterns across goods require non-homothetic preferences
 - Service shares are rising over time and with income in the cross-section
- Nonlinear Engel curves ⇒ non-constant relative risk aversion Stiglitz (1969), Hanoch (1977), Crossley and Low (2011)
- + Decreasing relative risk aversion (DRRA), or "Luxuries Are Easier to Postpone" Atkeson and Ogaki (1996), Browning and Crossley (2000)



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Non-Homothetic CES Comin, Lashkari, and Mestieri (2021)

■ Utility from aggregated consumption:

$$\frac{\mathcal{C}(c)^{1-\gamma}}{1-\gamma}$$

■ Consumption aggregator C(c) implicitly defined by

$$\sum_{j}^{J} \left(\Omega_{j} (\mathcal{C}(c))^{\varepsilon_{j}} \right)^{\frac{1}{\sigma}} c_{j}^{\frac{\sigma-1}{\sigma}} = 1$$

- $arepsilon_j$ governs income elasticity of demand for good $j,\,\sigma$ is elasticity of substitution btw. goods

$$\Rightarrow \frac{\partial c_j}{\partial e} = \sigma + (1 - \sigma) \frac{\varepsilon_j}{\bar{\varepsilon}}$$

lacksquare Focus on gross complements $\sigma < 1$

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$$\mathsf{RRA}(e;\Lambda) = \gamma \times \underbrace{\frac{\mathcal{C}_e(e;\Lambda)e}{\mathcal{C}(e;\Lambda)}}_{\mathsf{Elasticity of } \mathcal{C} \; \mathsf{w.r.t.} \; e} - \underbrace{\frac{\mathcal{C}_{ee}(e;\Lambda)e}{\mathcal{C}_e(e;\Lambda)}}_{\mathsf{Elasticity of } \mathcal{C}_e \; \mathsf{w.r.t.} \; e}$$



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- Homothetic: $\mathcal{C}(e;\Lambda) \propto e \Rightarrow \mathsf{RRA} = \gamma$



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Empirically:

- Consumption baskets govern ${\mathcal C}$
- How to discipline γ ? Level of RRA at one point in time, or dynamics of labor supply



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- How to discipline γ ? Level of RRA at one point in time, or dynamics of labor supply
 - · Closed-form NH CES (Bohr, Mestieri, and Yavuz 2023): DRRA \Leftrightarrow labor supply falls with growth
 - Quantitative model with 3 goods: DRRA



Non-Homothetic Preferences Relative Risk Aversion

■ Similar logic with IA preferences

■ Taking stock:

Dynamics of consumption baskets & dynamics of labor supply ⇒ DRRA

■ Evidence for DRRA/increasing IES

Ogaki and Zhang (2001), Blundell, Browning, and Meghir (1994), Attanasio and Browning (1995), ...

Stone-Geary Literature IES & RA IA Preferences

$$\underbrace{1 - \frac{1 - \frac{\mathcal{T}'(y(\theta^*; \Lambda); \Lambda)}{1 - \mathcal{T}'(y(\theta^*; \Lambda); \Lambda)} \frac{1}{1 + \varphi} \frac{\theta^* f(\theta^*)}{1 - F(\theta^*)} + \int_{\theta^*}^{\bar{\theta}} \mathcal{T}'(y(\theta; \Lambda); \Lambda) \eta(\theta; \Lambda) \frac{dF(\theta)}{1 - F(\theta^*)}}_{E(\theta^*; \mathcal{T}, \Lambda)}}_{E(\theta^*; \mathcal{T}, \Lambda)} = \underbrace{1 - \frac{\int_{\theta^*}^{\bar{\theta}} u_e(\theta; \Lambda) w(\theta) \frac{dF(\theta)}{1 - F(\theta^*)}}{\int_{\underline{\theta}}^{\bar{\theta}} u_e(\theta; \Lambda) w(\theta) dF(\theta)}}_{D(\theta^*; \mathcal{T}, \Lambda)}$$

- 1. **DRRA** \Rightarrow Dispersion of marginal utilities decreases with Λ
 - → Redistribution should decrease with rising living standards

$$\underbrace{1 - \frac{1 - \frac{\mathcal{T}'(y(\theta^*; \Lambda); \Lambda)}{1 - \mathcal{T}'(y(\theta^*; \Lambda); \Lambda)} \frac{1}{1 + \varphi} \frac{\theta^* f(\theta^*)}{1 - F(\theta^*)} + \int_{\theta^*}^{\bar{\theta}} \mathcal{T}'(y(\theta; \Lambda); \Lambda) \eta(\theta; \Lambda) \frac{dF(\theta)}{1 - F(\theta^*)}}_{E(\theta^*; \mathcal{T}, \Lambda)}}_{E(\theta^*; \mathcal{T}, \Lambda)} = \underbrace{1 - \frac{\int_{\theta^*}^{\bar{\theta}} u_e(\theta; \Lambda) w(\theta) \frac{dF(\theta)}{1 - F(\theta^*)}}{\int_{\underline{\theta}}^{\bar{\theta}} u_e(\theta; \Lambda) w(\theta) dF(\theta)}}_{D(\theta^*; \mathcal{T}, \Lambda)}$$

- 1. **DRRA** \Rightarrow Dispersion of marginal utilities decreases with Λ
 - ightarrow Redistribution should decrease with rising living standards
- 2. **DRRA** \Rightarrow **Income effect** η decreases with Λ

$$\underbrace{1 - \frac{1 - \frac{\mathcal{T}'(y(\theta^*; \Lambda); \Lambda)}{1 - \mathcal{T}'(y(\theta^*; \Lambda); \Lambda)} \frac{1}{\Lambda} \frac{\theta^* f(\theta^*)}{1 - F(\theta^*)} + \int_{\theta^*}^{\bar{\theta}} \mathcal{T}'(y(\theta; \Lambda); \Lambda) \eta(\theta; \Lambda) \frac{dF(\theta)}{1 - F(\theta^*)}}_{E(\theta^*; \mathcal{T}, \Lambda)}}_{E(\theta^*; \mathcal{T}, \Lambda)} = \underbrace{1 - \frac{\int_{\theta^*}^{\bar{\theta}} u_e(\theta; \Lambda) w(\theta) \frac{dF(\theta)}{1 - F(\theta^*)}}{\int_{\underline{\theta}}^{\bar{\theta}} u_e(\theta; \Lambda) w(\theta) dF(\theta)}}_{D(\theta^*; \mathcal{T}, \Lambda)}$$

- 1. **DRRA** \Rightarrow Dispersion of marginal utilities decreases with Λ
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 - (a) Efficiency cost of taxes increases → Redistribution should decrease
 - (b) Efficiency cost of lump-sum transfer decreases \rightarrow Redistribution should increase

$$\underbrace{1 - \underbrace{\frac{1 - \frac{\mathcal{T}'(y(\theta^*; \Lambda); \Lambda)}{1 - \mathcal{T}'(y(\theta^*; \Lambda); \Lambda)} \frac{1}{1 + \varphi} \frac{\theta^* f(\theta^*)}{1 - F(\theta^*)} + \int_{\theta^*}^{\bar{\theta}} \mathcal{T}'(y(\theta; \Lambda); \Lambda) \eta(\theta; \Lambda) \frac{dF(\theta)}{1 - F(\theta^*)}}_{E(\theta^*; \mathcal{T}, \Lambda)}}_{E(\theta^*; \mathcal{T}, \Lambda)} = \underbrace{1 - \underbrace{\frac{\int_{\theta^*}^{\bar{\theta}} u_e(\theta; \Lambda) w(\theta) \frac{dF(\theta)}{1 - F(\theta^*)}}{\int_{\underline{\theta}}^{\bar{\theta}} u_e(\theta; \Lambda) w(\theta) dF(\theta)}}_{D(\theta^*; \mathcal{T}, \Lambda)}}_{D(\theta^*; \mathcal{T}, \Lambda)}$$

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 - $\rightarrow \mathsf{Ambiguous} \; \mathsf{effect} \;$

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- 3. **DRRA** \Rightarrow Low- θ hours worked typically decrease more with $\Lambda \rightarrow$ **Higher inequality**
 - → Redistribution should increase
- Proposition: Consider an economy at the Laissez-Faire at a given level Λ .

 A marginal increase in Λ implies an optimal t&T schedule that becomes regressive.

Quantification in a Dynamic Model

with Private Insurance

Quantification in a Dynamic Model

- Dynamic incomplete markets model with private saving
 - To disentangle inequality in expenditure, income, and wealth
 - To discipline DRRA with dynamic savings decisions
- Parametric tax-and-transfer system

Ferriere, Grübener, Navarro, and Vardishvili (2023)

Households: Value Function

■ Household's value function with productivity θ and assets a:

$$V\left(a,\theta;\Lambda,p\right) = \max_{e,a',n} \left\{ u(e;\Lambda,p) - B \frac{n^{1+\varphi}}{1+\varphi} + \beta \mathbb{E}_{\theta'} \left[V\left(a',\theta';\Lambda,p\right) | \theta \right] \right\}$$

$$e + a' \le \theta n + (1+r)a - \mathcal{T}(\theta n), \quad a' \ge 0$$

- Productivity θ follows a stochastic process
- Discount factor β

s.t.

- Fixed interest rate r (partial equilibrium)

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Calibration Overview

- Calibration to the US economy in 1950 and 2010 with three sectors
 - Growth; Government; Inequality; Preferences

Calibration Growth

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- Growth: Fall in prices
 - Aggregate growth in GDP per capita: 3.3
 NIPA
 - Prices relative to goods

Computed based on Herrendorf, Rogerson, and Valentinyi (2013) [NIPA]

- + Agriculture (food) \rightarrow 1.00, 1.87
- + Services \rightarrow 1.00, 3.16

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- + Agriculture (food) \rightarrow 1.00, 1.87 + Services \rightarrow 1.00, 3.16
- Interest rate fixed at 2%; discount factor to match wealth-to-income ratio of 4.1 in 2010 Piketty and Zucman (2014) [NIPA]
 - Untargeted wealth-to-income ratio in 1950 of 3.2 [data: 3.65]

Calibration Government

Functional form

Parametric tax function plus lump-sum transfer

Ferriere, Grübener, Navarro, and Vardishvili (2023)

$$\mathcal{T}(y) = \exp\left[\log(\lambda)\left(y^{-2\tau}\right)\right]y - T$$

+ λ : level of the tax rates; τ : progressivity; T: transfers



Calibration Government

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■ Changes over time

 T to match spending on means-tested transfers NIPA

$$+~T/Y=1.2\%$$
 in 1950 $ightarrow$ 4.0% in 2010

- τ to match difference in average marginal tax rate between top 10% and bottom 90% Mertens and Montiel Olea (2018)
 - + AMTR is 13% in 1950 \rightarrow 9% in 2010
- Exogenous government spending to capture all remaining spending
 - + Constant over time: $G/Y \approx 22.0\%$



Calibration Inequality

- Wages follow AR(1) in logs, with appended Pareto tail
 - Persistence ρ fixed at 0.9
 - Time-varying Pareto tail parameter Aoki and Nirei (2017)
 - Shock innovation set to match variance of log income from SCF+ Kuhn, Schularick, and Steins (2020)

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1950	Income Share by Quintile						
Model	6%	10%	14%	21%	50%		
Data (SCF+)	6%	11%	15%	21%	48%		
2010	Income Share by Quintile						
Model	4%	8%	12%	19%	56%		
Data (SCF+)	4%	9%	13%	21%	53%		

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1950	Wealth Share by Quintile						
Model	0%	2%	7%	17%	74%		
Data (SCF+)	0%	1%	4%	11%	84%		
2010	Wealth Share by Quintile						
Model	0%	1%	5%	14%	80%		
Data (SCF+)	-1%	1%	3%	10%	87%		

Calibration Preferences

- Non-homothetic CES parameters
 - Income elasticities of demand and elasticity of substitution between goods Estimates of Comin, Lashkari, and Mestieri (2021) based on CEX micro data

$$+ \ \sigma = 0.3; \ \varepsilon_A = 0.1, \varepsilon_G = 1.0, \varepsilon_S = 1.8$$

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- $-\Omega_{j}$: match aggregate sector shares in 2010 Computed based on Herrendorf, Rogerson, and Valentinyi (2013) [NIPA]
 - + Agriculture (food) 8%, goods 26%, services 67%
 - + Untargeted 1950: agriculture 17% [data 22%], goods 49% [39%], services 34% [39%]

Calibration Preferences

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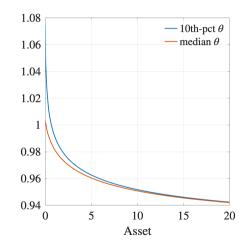
- + Agriculture (food) 8%, goods 26%, services 67%
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■ Remaining preference parameters

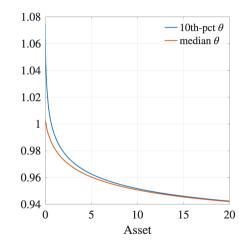
- Fix Frisch elasticity $1/\varphi$ to standard value of 0.5
- Consumption curvature γ to match RRA = 1 in 2010

■ Calibrated non-homothetic preferences imply DRRA

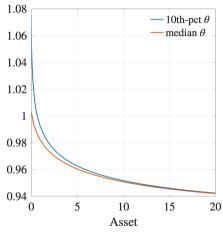
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 - Cross-section correlation between hours and wages Costa (2000), Mantovani (2022)



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 - Cross-section correlation between hours and wages Costa (2000), Mantovani (2022)
- Relation between RRA, wealth effects, and MPC
 - Wealth effects: 0.02 in 2010 Golosov, Graber, Mogstad, and Novgorodsky (2023)
 - Model MPC: 17% in 2010 Johnson, Parker, and Souleles (2006), Kaplan and Violante (2022), ...



Rising Living Standards vs. Rising Inequality

■ Use dynamic model to quantify effect of rising living standards relative to rising inequality



Rising Living Standards vs. Rising Inequality

- Use dynamic model to quantify effect of rising living standards relative to rising inequality
- Pareto weights
 - Inverse optimum in 1950
 - Bourguignon and Spadaro (2012), Lockwood and Weinzierl (2016), Hendren (2020)
 - Weights as a function of the expenditure percentile

$$\omega(p_i) = \exp(\mu p_i(e_i) + \nu p_i(e_i)^2)$$



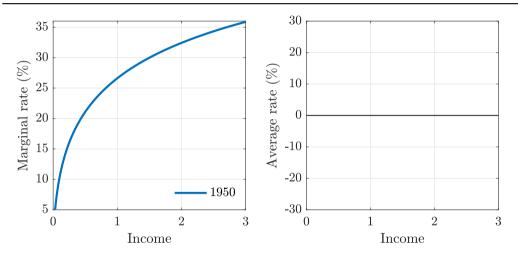
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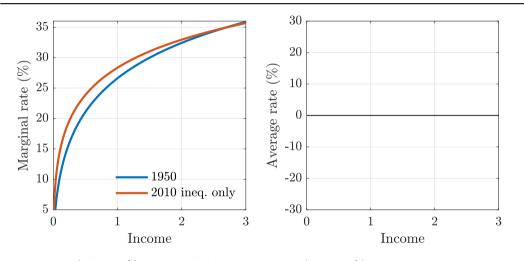
$$\omega(p_i) = \exp(\mu p_i(e_i) + \nu p_i(e_i)^2)$$

- Experiment in two steps
 - First add inequality only
 - Second compare optimal 2010 with inequality and growth
 - + Growth: fall in prices and changes in relative prices
 - Look at two measures: T/Y and \mathcal{R}

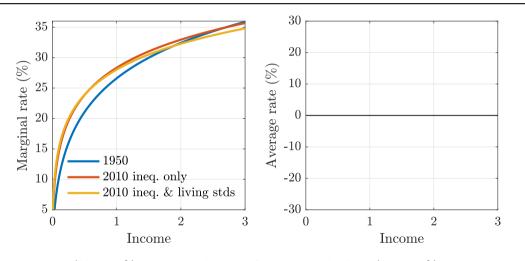




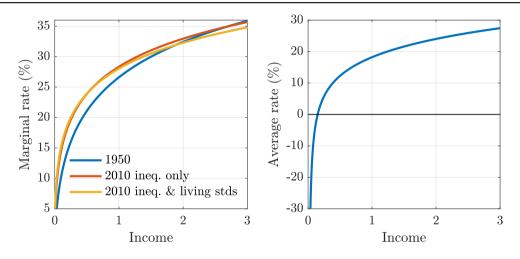
 \blacksquare Calibration in 1950: T/Y=1.2%



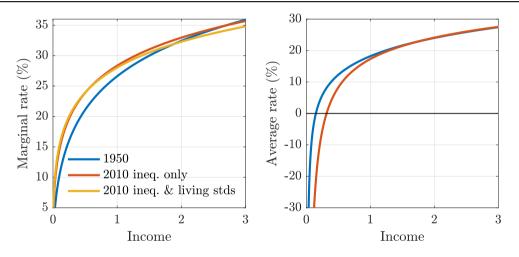
■ 1950: $T/Y = 1.2\% \Rightarrow$ 2010 higher inequality: T/Y = 4.7%



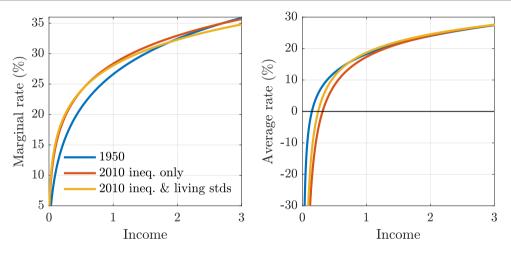
■ 1950: $T/Y = 1.2\% \Rightarrow$ 2010 higher ineq & living standards: T/Y = 3.7%



 \blacksquare \mathcal{R} in 1950: 24p.p.



■ \mathcal{R} in 1950: 24p.p. \Rightarrow 53p.p. with higher inequality



- \mathcal{R} in 1950: 24p.p. \Rightarrow 53p.p. with higher inequality \Rightarrow 45p.p. with higher living standards
 - Rising Living Standards reduce increase in \mathcal{R} by 30%

- Calibration following a partial-insurance approach
 - Target expenditure dispersion in 2010...and in 1950

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- vs. -9p.p.
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 - Marginal utilities vs. Income effects vs. new hours and expenditures
 - -9p.p. vs. -9p.p. vs. -7p.p.
- Robustness: higher risk aversion, Utilitarian, IA preferences



Conclusion

- Optimal taxation with rising living standards
 - Affect efficiency and distribution concerns
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Thank you!

French data: PATER

H11 Personnellement, pour chacune des dépenses suivantes, diriez-vous qu'en raison de la crise vous avez ou vous allez changer vos pratiques d'achat... 1 réponse par ligne

	En achetant plus	achetant en moins grande quantité ou moins cher	repoussant des dépenses ou en renonçant	Non, je n'ai pas changé et ne vais pas changer	Pas concerné
L'alimentation					
 Les dépenses de santé non remboursées 					
Les travaux dans votre logement					
 L'énergie (chauffage et électricité) 					
 Les équipements de la maison (meubles, électroménagers, décoration), matériel de bricolage, de jardinage, 					
Les produits technologiques (TV, ordinateur, téléphone portable)					
Les transports en commun					
 L'entretien, la réparation de votre voiture 					
 Les sorties (restaurant, cinéma) 					
 Les livres, DVD, disques 					
 Les vêtements et chaussures 					
Les produits et soins				Ιп	

- Food vs. luxuries
- Buy cheaper, postpone, do not adjust, (buy more)



Appendix

Theory Appendix

Homothetic Benchmark Neutrality Result

■ Assume homothetic CRRA preferences

$$U(c) = \frac{\mathcal{C}(c)^{1-\gamma}}{1-\gamma}, \text{ where } \mathcal{C}(c) = \left(\sum_{j} \Omega_{j}^{\frac{1}{\sigma}} c_{j}^{\frac{\sigma-1}{\sigma}}\right)^{\frac{1-\sigma}{\sigma}}$$

Indirect utility function reads

$$\frac{\left(e/p^{\star}\right)^{1-\gamma}}{1-\gamma}-B\frac{n^{1+\varphi}}{1+\varphi}, \text{ with } p^{\star}=\frac{1}{\Lambda}\left(\sum_{j}\Omega_{j}\hat{p}_{j}^{1-\sigma}\right)^{\frac{1}{1-\sigma}}$$



Homothetic Benchmark Neutrality Result

 \square **Proposition:** The level Λ is irrelevant to the optimal level of redistribution.

Under the optimal tax-and-transfer system:

- Expenditures and incomes grow at constant rate $\alpha \equiv (1 - \gamma)/(\gamma + \varphi) \ \forall \theta$

$$y(\theta; \Lambda(1+g)) = (1+\alpha g)y(\theta; \Lambda), \ e(\theta; \Lambda(1+g)) = (1+\alpha g)e(\theta; \Lambda),$$

- Marginal and average tax rates are constant $\forall \theta$:

$$\begin{split} \mathcal{T}'(y(\theta;\Lambda(1+g));\Lambda(1+g)) &= \mathcal{T}'(y(\theta;\Lambda);\Lambda),\\ \frac{\mathcal{T}(y(\theta;\Lambda(1+g));\Lambda(1+g))}{y(\theta;\Lambda(1+g))} &= \frac{\mathcal{T}(y(\theta;\Lambda),\Lambda)}{y(\theta;\Lambda)}. \end{split}$$

- T also grows at rate α .
- Sketch of a proof: Ratios of marginal utilities are constant; Income effects are constant
- lacktriangle Extends to G>0 as long as G also grows at constant rate α



Evidence: Risk Aversion and IES

- DRRA supported by consumption data from Indian villages
 Ogaki and Zhang (2001), Zhang and Ogaki (2004)
- IES increasing in consumption/wealth, based on estimating consumption Euler equation Blundell, Browning, and Meghir (1994), Attanasio and Browning (1995), Atkeson and Ogaki (1996)
- Low interest elasticity of savings in poor countries

 Rebelo (1992), Ogaki, Ostry, and Reinhart (1996), Chatterjee and Ravikumar (1999)
- DRRA powerful in matching portfolio choices across the wealth distribution Wachter and Yogo (2010), Straub (2019), Cioffi (2021), Meeuwis (2022)



- Infer intertemporal properties of utility from intratemporal allocations
 - Cardinalization?
 - One can always add a monotonic V(.) function to $u(e;\Lambda)-B\frac{n^{1+\varphi}}{1+\varphi}$

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Stiglitz (1969), Hanoch (1977), Crossley and Low (2011)

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- Theory: Conditions on V(.) such that NH implies more DRRA
- Quantitative: Dynamic model with dynamic policy functions
- Atkeson and Ogaki (1996): "There exist at least two intuitive reasons why the IES might be smaller for the poor than it is for the rich [...]" ... "This intuition is based entirely on our own introspection."



Non-Homothetic Preferences Stone-Geary Preferences

Geary (1950)

■ One-sector Stone-Geary preferences

$$u(c) = \frac{(c - \bar{c})^{1 - \gamma}}{1 - \gamma}$$

- Subsistence consumption level $\bar{c} > 0$
- → Implies decreasing relative risk aversion (DRRA)
- Counterfactual: vanishing non-homotheticities

lacktriangle Preferences defined over expenditures e

$$u(e;\Lambda) = \frac{1-\iota}{\iota} \left(\frac{1}{\mathbf{B}(\Lambda)} \left(e - \sum_{j} \frac{\hat{p}_{j}}{\Lambda} \bar{c}_{j} \right) \right)^{\iota} - \mathbf{D}(\Lambda), \text{ with } \iota > 0$$

$$- \ \ \text{Price function } \mathbf{B}(\Lambda) = \Big(\textstyle\sum_{j} \Omega_{j} p_{j}^{1-\sigma}\Big)^{\frac{1}{1-\sigma}} = \Lambda^{-1} \Big(\textstyle\sum_{j} \Omega_{j} \hat{p}_{j}^{1-\sigma}\Big)^{\frac{1}{1-\sigma}} = p^{\star}$$

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- Generalized Stone-Geary $A(\Lambda)$, $D(\Lambda)$ price function independent of e (PIGL)

Back

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- Generalized Stone-Geary $A(\Lambda)$, $D(\Lambda)$ price function independent of e (PIGL)
- Relative risk aversion:

$$\mathsf{RRA}(e; \Lambda) = (1 - \iota) \times \frac{e}{e - \mathbf{A}(\Lambda)}$$

- Proposition: Decreasing in $e \Leftrightarrow A > 0$
- Falling labor supply $\Rightarrow A > 0$

Back

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■ D(.) term defined as:

$$\mathbf{D}(\Lambda) = \frac{\nu(1-\iota)}{\eta} \left(\left[\left(\sum_{j \in J} \theta_j p_j^{1-\iota} \right)^{\frac{1}{1-\iota}} \mathbf{B}(\Lambda)^{-1} \right]^{\eta} - 1 \right)$$

 \blacksquare **D**(.) term defined as:

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 \blacksquare Consumption share $cs_j \equiv p_j c_j / e$

$$cs_j = \frac{\mathbf{A}_j p_j}{e} + \frac{\mathbf{B}_j p_j}{\mathbf{B}} \left(1 - \frac{\mathbf{A}}{e} \right) + \frac{\mathbf{D}_j}{\gamma} p_j \left(\frac{e}{\mathbf{B}} - \frac{\mathbf{A}}{\mathbf{B}} \right)^{\gamma} \left(\frac{e}{\mathbf{B}} \right)^{-1}$$

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where $\mathbf{X}_i = \partial \mathbf{X} / \partial p_i$.

Back

Non-Homothetic CES DRRA with Two/Three Goods

Comin, Lashkari, and Mestieri (2021)

- Conditions for DRRA with two goods: $\varepsilon_1 < \varepsilon_2 = 1$
 - Necessary condition: $\gamma > \varepsilon_1$
 - Sufficient condition: $\gamma + \varepsilon_1 \geq 2$
- Typical calibration with three goods ⇒ quantitatively true



Data Appendix

Government Spending

- Data averaged for 1955-1958 (avoid Korean War) and 2004-2007 (avoid Great Recession)
- Programs included in transfers
 - Food stamps (SNAP)
 - Supplemental Security Income (SSI)
 - Refundable tax credits
 - Unemployment insurance, workers' compensation, temporary disability insurance
 - Other assistance
 - Medicaid
- Government spending
 - All remaining federal, state, and local spending
 - Purposefully chosen such that G/Y constant
 - + Spending has risen in the data, but largely deficit-financed



SCF+

- Long-run data on income and wealth inequality in the US Compiled by Kuhn, Schularick, and Steins (2020)
 - Based on historical waves of the Survey of Consumer Finances (SCF)
 - Time period 1949-2016
- Income components
 - Wages and salaries
 - Income from professional practice and self-employment
 - Business and farm income
 - Excluded: rental income, interest, dividends, transfers

SCF+ (cont.)

- Net worth/wealth components (assets debt)
 - Assets
 - + Liquid assets: checking, savings, call/money market accounts, certificates of deposit
 - + Housing and other real estate
 - + Bonds, stocks and business equity, mutual funds
 - + Cash value of life insurance
 - + Defined-contribution retirement plans
 - + Cars
 - Debt
 - + Housing debt: debt on owner-occupied homes, home equity loans and lines of credit
 - + Other debt: car loans, education loans, consumer loans

SCF+ (cont.)

- Sample selection
 - Head of household aged 25 to 60
 - Minimum income restriction
 - + \$5,000 for 2010 (in 2016 dollars)
 - + In 1950 such that ratio of minimum income to median is the same (\$2,700)



Quantitative Model Appendix

Calibration Expenditure Inequality

- Variance of log expenditure in 2010: 0.42, top-quintile expenditure share of 44%
- Less expenditure inequality in 1950
- Variance of log expenditure in 1950: 0.33, top-quintile expenditure share of 38%

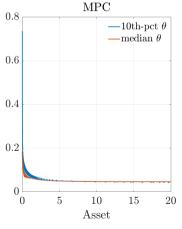


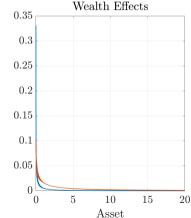
Implied RRA in the Model MPCs and Wealth Effects

■ Relation between RRA, wealth effects, and MPC: RRA × MPC = $\eta\left(\varphi\frac{e}{y} + \frac{e\mathcal{T}''(y)}{\mathcal{T}'(y)}\right)$

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ight)$





- Model MPC: 18% in 2010 Johnson, Parker, and Souleles (2006), Fagereng, Holm, and Natvik (2021), Kaplan and Violante (2022)
- Wealth effects: 0.02 in 2010
 Golosov, Graber, Mogstad, and
 Novgorodsky (2023)

Wealth Effects: Evidence Golosov, Graber, Mogstad, and Novgorodsky (2023)

- How does income respond to unexpected wealth shocks?
 - Golosov, Graber, Mogstad, and Novgorodsky (2023) merge US tax data with lottery winnings
 - Compute earnings change over five years after lottery win
 - Earnings drop by on average 2.3\$ per 100\$ of win
- Replicate in model using mean post-tax win
 - Earnings drop by on average 2.2\$ per 100\$ of win



Weights

- More degrees of freedom in finding inverse optimum weights
- Restriction to functional form motivated by instruments: lump sum and progressivity
- Weights as function of percentiles of the expenditure distribution

$$\omega(p_i) = \exp(\mu p_i(e_i) + \nu p_i(e_i)^2), \text{ with } \mu = -16.46, \ \nu = 16.63.$$

■ See also Le Grand, Ragot, and Rodrigues (2025)

Back

Calibration: Inequality

- A partial-insurance approach
 - Calibrate f(.) as exponentially modified Gaussian (EMG) to match dispersion in expenditures

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 - Pareto tail: $\lambda_y=1.65$; $\lambda_e\approx 3.3$ Aoki and Nirei (2017); Toda and Walsh (2015)

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- In 1950, data on income inequality only
 - Dispersion: $\mathbb{V}[\log y] = 0.57$; \Rightarrow infer $\mathbb{V}[\log e] \approx 0.26$ SCF+ (Kuhn, Schularick, and Steins 2020)
 - Pareto tail: $\lambda_y=2.2\Rightarrow {\rm infer}\ \lambda_e=4.4$ Aoki and Nirei (2017)

Calibration: Expenditure Inequality

1950	Expenditure Share by Quintile				
Dynamic model	8%	14%	18%	22%	38%
Static model	9%	13%	17%	23%	38%
2010	Expenditure Share by Quintile				
Dynamic model	7%	12%	16%	21%	44%
Static model	8%	12%	16%	22%	42%

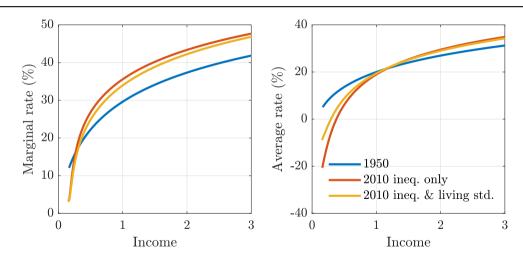


Inverse Optimum Weights

- \blacksquare In Mirrlees environment, 1950 inverse optimum weights can be computed uniquely by θ
- Kept constant as a function of percentiles of the distribution for 2010 / inequality only
- Bottom and top weight (close to zero mass) kept constant across all cases



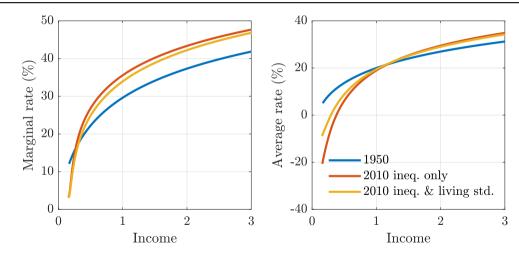
Optimal Marginal Rates Mirrlees



■ Calibration in 1950: T/Y = 1.2% $\Rightarrow T/Y = 3.9\%$ with higher inequality



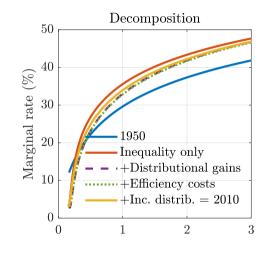
Optimal Marginal Rates Mirrlees

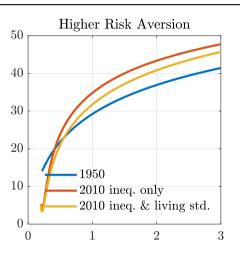


■ Calibration in 1950: T/Y = 1.2% $\Rightarrow T/Y = 1.9\%$ with higher inequality and growth

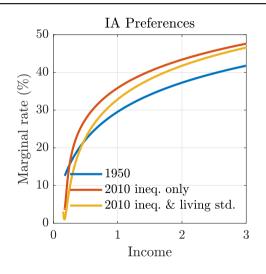
- Rising Living Standards reduce increase in $\mathcal R$ by 32%

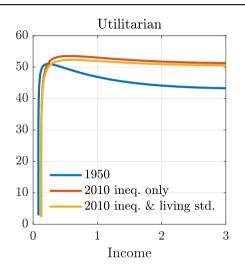
Optimal Marginal Rates Mirrlees Robustness





Optimal Marginal Rates Mirrlees Robustness









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