

Axel Maldonado Hernandez

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EDUCATION

Kansas State University , Manhattan, KS	May 2017
Bachelor of Arts in Humanities Major GPA 3.67	
Johnson County Community College , Overland park, KS	December 2013 – May 2015
Shawnee Mission West , Overland Park, KS	May 2012

WORK EXPERIENCE

WEB DEVELOPER	April 2018 – Current
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FREELANCE – *Overland Park, KS*

Develop and maintain websites for small business owners and non profits in the Kansas City metro area. My two most recent clients include: Renew Counseling and Latinx Education Collaborate.

PreguntameKC, LLC	December 2017 - June 2018
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Co-Founder – *Kansas City, KS*

Develop and launched an online business to provide resources to underrepresented students.

Developed business plan and prepared financial spreadsheets for investors.

Sales pitching and seeking clients and strategic partnerships

T-MOBILE USA, INC.

Bilingual Retail Sales Associate – Olathe, KS

October 2013 – June 2014

Awarded “Top Revenue Growth Associate in the Western Plains District” for 4th Quarter 2013

Achieved sales quotas in a fast-paced environment. Solve customer complaints while catering to their needs

VOLUNTEER EXPERIENCE

Latinos of Tomorrow 501(c) - Communication Chair	August 2014-Present
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Develop Communication Strategy for student participation and growth.

Social Media Marketing via Facebook. Graphic Design for social ads

Prospanica Communication Chair for Kansas City Chapter	December 2017-Present
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Develop Communication Strategy for student participation and growth.

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ADDITIONAL SKILLS, ACCOMPLISHMENT, AND LEADERSHIP

Bilingual: Fluent in verbal and written Spanish and English. Conversation French

Prospanica 2017 Case Study Competition: 3 rd place winner	December 2017
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Analyze business and recommend action plan for growth for local business.

KC Comida Student Showcase	May 2016
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K-State LAUNCH Business Competition: Finalist	November 2015
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Researched and wrote an executive summary with financial projections. Presented before a live panel of Kansas business owners and Entrepreneurs

Cavalier Leadership Development Program - Graduate with Honors	May 2015
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A 12-week course covering effective leadership tactics and successful teamwork.

KC Bizfest Business Plan Competition – 1st Place Grand Winner - \$3500 Scholarship	February 2012
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