**Axel Maldonado Hernandez** 12725 W 110th Ter Overland Park, KS 66210 [axel@axelmaldonado.com](mailto:axel@axelmaldonado.com) (913) 709-4363

**Education**

**Kansas State University**, Manhattan, KS May 2017

**Bachelor of Arts in Humanities**

**Johnson County Community College**, Overland park, KS December 2013 – May 2015

**Shawnee Mission West,** Overland Park, KS May 2012

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Work Experience

**PreguntameKC, LLC** October 2017-October 2018

**Co-Founder –** *Kansas City, KS*

Develop and launched an online business to provide resources to underrepresented students.

Developed business plan and prepared financial spreadsheets for investors.

Sales pitching and seeking clients and strategic partnerships

**T-Mobile USA, Inc.**

*Bilingual Retail Sales Associate – Olathe, KS* October 2013 – June 2014

Awarded “Top Revenue Growth Associate in the Western Plains District” for 4th Quarter 2013

Achieved sales quotas in a fast-paced environment. Solve customer complaints while catering to their needs

Volunteer Experience

**Latinos of Tomorrow 501(c)** August 2014-Present

**Communication Chair**

Develop Communication Strategy for student participation and growth.

Social Media Marketing via Facebook. Graphic Design for social ads

Speaker at KC Bizfest. Make Radio and TV appearances to promote services and resources

**Prospanica** December 2017-Present

**Communication Chair for Kansas City Chapter**

Develop Communication Strategy for student participation and growth.

Social Media Marketing via Facebook. Graphic Design for social ads

Additional Skills, Accomplishment, and Leadership

**Bilingual**: Fluent in verbal and written Spanish and English. Conversation French

**Prospanica 2017 Case Study Competition:** 3rd place winner December 2017

Analyze business and recommend action plan for growth for local business.

## KC Comida Student Showcase May 2016

**K-State LAUNCH Business Competition**: Finalist November 2015

Researched and wrote an execute summary with financial projections.

Was selected a finalist and presented before a live panel of Kansas business owners and Entrepreneurs

## Cavalier Leadership Development Program - Graduate with Honors May 2015

## A 12-week course covering effective leadership tactics and successful teamwork.

## KC Bizfest Business Plan Competition – 1st Place Grand Winner - $3500 Scholarship February 2012