

Purchase in Bulk – November 2016

CHAPTER MEETING AGENDA

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BEFORE	<p><u>1 to 2 weeks before:</u></p> <ol style="list-style-type: none"> 1. Remind members (text, email, social media) of the place and time of the meeting. <p><u>20 minutes before:</u></p> <ol style="list-style-type: none"> 1. Write the objective from the Group Outline on the board. 2. Ask people in advance to offer prayers, conduct hymn, and be a timekeeper.
BEGIN	<p>(10 min)</p> <ul style="list-style-type: none"> • Welcome all to the meeting. Ask new members to introduce themselves. • Announcements: • Hymn: • Prayer:
SUPPORT Review Follow-up Celebrate	<p>(10 min)</p> <ul style="list-style-type: none"> • <u>Review</u> last month's meeting by asking members what they learned from "Integrity Before Profit." • <u>Follow-up</u> by asking members to report their progress on using these principles. Share your own progress. • <u>Celebrate</u> their progress with applause.
TRAINING Introduction Case Study Group Work Reports Commitment	<p>(1 min) INTRODUCTION</p> <ul style="list-style-type: none"> • <u>Present</u> this month's topic: "Purchase in Bulk" and state the objective written on the board. <p>(15 min) CASE STORY</p> <p><u>Present</u> the following story, shared by Jomel Villanueva, a Church SR Manager in the Philippines:</p> <p>"One Saturday afternoon our stake presidency decided to have lunch in a nearby Chinese restaurant. Upon entering the restaurant, I immediately noticed a group of Chinese men sitting at a table. I realized that three of them looked very familiar. After a while I remembered where I had seen them. They were the owners of different hardware stores I had visited the previous week to look for hardware supplies. This raised my interest. They were all competitors yet they were grouped together in a friendly meal.</p> <p>"I asked to be seated near their table. After their meal, I overheard the most senior among them say, talking to each one in the group: 'How many sacks of cement will you purchase this week?' After everyone had given their number, he instructed one of them to make the <i>bulk</i> purchase for all of them!"</p> <p><u>Ask</u> members to discuss the benefits of buying in bulk.</p> <p>(25 min) GROUP WORK</p> <p><u>Divide</u> members into groups of three or four. Assign a group leader for each group. Give each group leader a copy of the <i>Small Group Outline</i>. Invite the groups to do the activity under the Case Study and the Application.</p> <p>(10 min) REPORTS</p> <p><u>Re-assemble</u> and ask some of the members to share how they would solve Raul's problem and how they will buy in bulk.</p> <p>(5 min) COMMITMENT</p> <p>Invite all participants to follow their plan to buy in bulk and be ready to report their progress next week.</p>
CLOSE	<p>(5 min)</p> <ul style="list-style-type: none"> • Point to the objective written on the board and ask members if they achieved the objective. • Announce the next meeting is on "_____." Indicate the time and place. • Close with a short inspirational story or scripture related to the topic. • Prayer: