

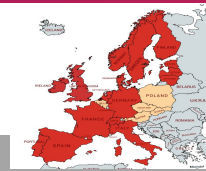
# Red Hat - Accenture Academy Q2 2024

April 22, 2024



Red Hat

# Your key contacts at Red Hat



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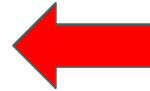


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 = Today's hosts

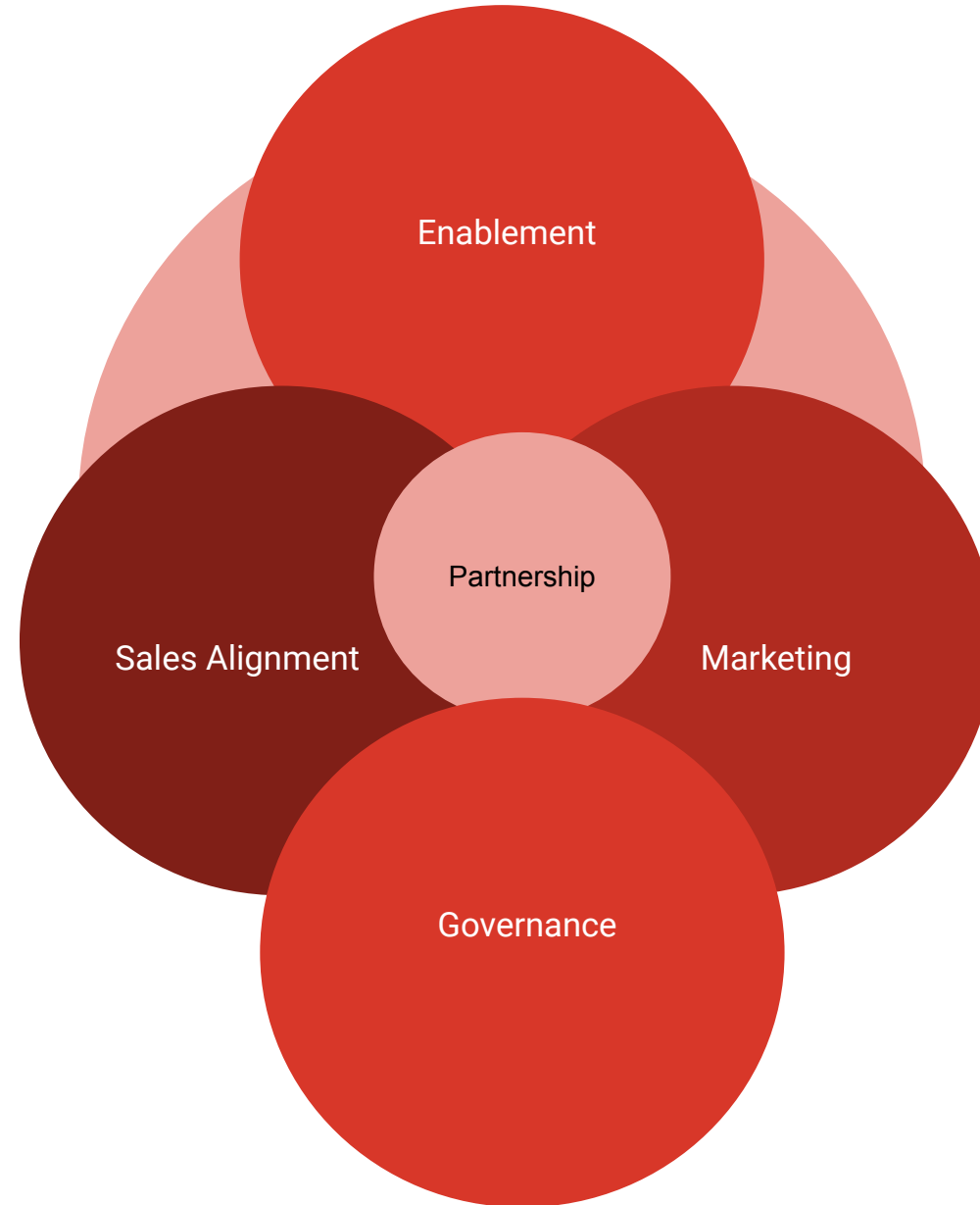
## Partner Success Team



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# 4 pillars of co-operation



## KPI's and best practices

- Good track record with plenty of use-cases (FSI and Public Sector)
- Management support on both sides
- Let's co-sell, invite us to your customer meetings if possible
- Ask us early