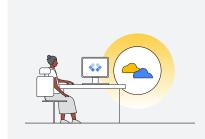
Google Distributed Cloud: Edge Appliances

@AbhishekLal (Product Manager)

go/edge-appliance-customer-deck



Google can run in your environment, any way you choose



Google Cloud

Empowers faster solution development, smarter business decisions, and connects people anywhere



Google Distributed Cloud

Extends Google Cloud's infrastructure and services to the edge and into your data centers



common control plane | container orchestration and management

policy and security automation

operations and services management

Powered by Anthos

Google Distributed Cloud

Offers designed for greater choice and customization based on your unique needs

Edge

Google-managed hardware and software solution designed for low latency, data residency, and hybrid workloads

Manufacturing needs visual-inspection anomaly detection with private MEC

Virtual

Software only based extension of Google Cloud delivered anywhere, running on your existing infrastructure

Retail store wants to leverage unique or existing hardware investments

Hosted

Air-gapped hardware and software solution, managed by Google or a trusted partner, for the most sensitive workloads

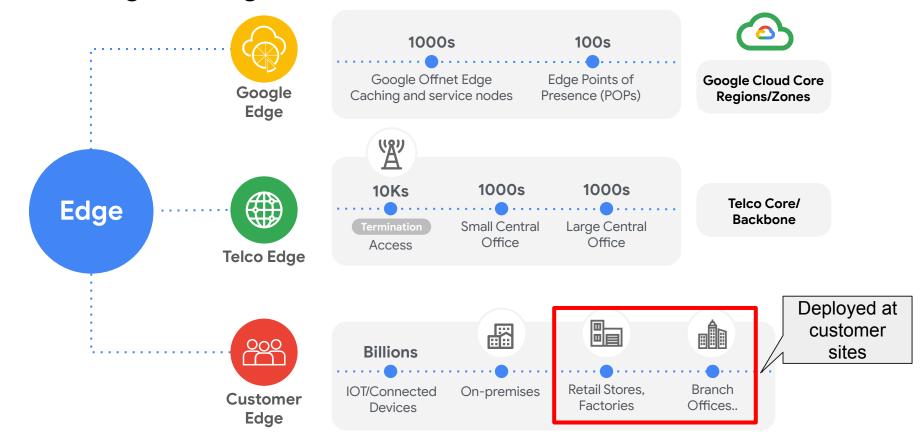
Government agency must meet data and operational sovereignty requirements

Connected

Air-gapped

Choice in hardware form factor

Defining the Edge



Solutions & Requirements

Provider efficiency Healthcare Vision & sensor inference Device data capture improvements Advanced Driver Assistance **Telematics** Autonomous driving data Object detection System Drive innovation in R&D & Improve operational Modernize products & Manufacturing engineering efficiency services Enable collaboration & Simplify video processing Effectively manage & Media and distribution monetize media assets efficient content creation Smart city sensor data Image based incident Regulatory compliance for **Public Sector** workloads detection capture Local data store and transfer **ML** Inference **Edge compute** Requirements Connectivity Offline GPU/TPU Ruggedization Consistency Maintenance OpEx Security

GDCE Hardware configurations available today

Config-1

General purpose compute Rack

6 servers

2 ToR Switches

Rack, cabling

Available in AC or DC



EA-GPU-T4

ML/Al Inference Appliance

Single Node

RJ45 NICs w/ 10G/1G

Rugged: Tamper Resistant

Dual power supply + RAID

NVIDIA Tesla T4 GPU



GDC Edge Appliance

Simple, secure and performant appliance for local storage, ML inference, data transformation and export for customer edge locations that is managed from the cloud.

- → Fully managed (hardware, software, support)
- → Occasionally connected
- → GPU (T4/A2) or Storage (7TB) SKUs
- → Anthos GKE Hub connects to standalone K8s cluster
- → Rip-and-replace (no on-site repairs)
- → Monthly subscription (or 1-year / 3-year commit)

External Resources:

- Edge Appliance User Guide
- Blog post w/ announcement









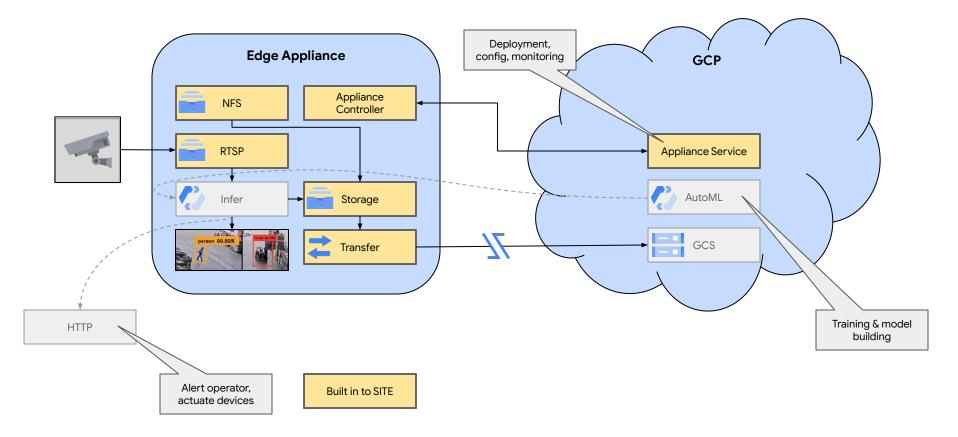






Name	Config-1	Config-2	EA-STORAGE	EA-GPU
Compute	6 x 96 vCPU	6 x 96 vCPU	16 vCPU	16 vCPU
Memory	6 x 256 GB	6 x 256 GB	64 GB	64 GB
Storage	6 x 4 TB	6 x 4 TB	7.2 TB	3.6 TB
GPU	N/A	6 x 2 NVIDIA T4s	N/A	1 NVIDIA T4 or A2
Pricing (US)	From \$11,200/month	From \$12,900/month	From \$500/month	From \$500/month

Solution Example: Hazard Detection



Customer POCs

Warehouse

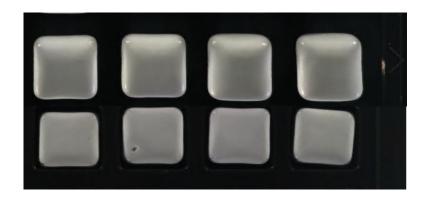
Run ML inference on video feeds to detect hazardous conditions in warehouses. Upload flagged events to Cloud Storage.



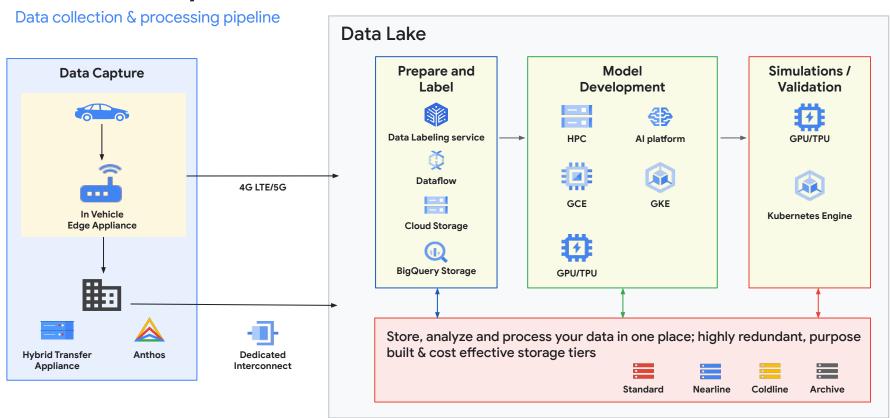


Manufacturing

Run ML inference on video feeds to detect manufacturing defects in pieces of medicinal gum.



ADAS industry research



Edge Appliance User Experience

User **GCP Console/API Operations** Plan Provision Order **Hardware** Receive Ship Attest Activate **Application** Configure **Platform** Update Deploy **Anthos** Monitor Logs/Metric **Errors** Replace **Failures** Support Maintenance Updates **Patches** Google Cloud

Edge Appliance Hardware

SpecificationEA-GPU-T4ProcessorNVIDIA T4 GPU, 16 core CPU, 64GB RAMStorage4x 2TB SSDs. Usable storage is 3.6 TB (using RAID).Networking2x 10GBASE-T RJ45, 2x 1GbE RJ45

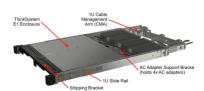
SE350 Mounting Options



unt Bookshelf Mount







Stacking Mount

Shipping weight 13.6 kg (30 lbs)

Dimensions Height: 43 mm (1.7 in.), width: 209 mm (8.2 in.), depth: 376 mm (14.8 in.)

Mounting options Horizontal or vertical orientation. Bookshelf mount (3 servers), DIN rail wall mount, ceiling mount, 1U rack mount (2 servers), 2U short-depth rack mount (2 servers). Available locking bezel with dust filter.

Appliance weight 3.75 kg (8.3 lb)

Power 12V DC using one or two external AC power adapters with plugged inputs. Two adapters form a redundant pair in most configurations. Power source is 100-127 V AC (3.2A) or 200-240V AC (1.6A) for each adapter.



Built In Capabilities



NFS share, Local storage



Automatic copy to GCS



Run containerized workloads w/ Anthos Bare Metal (local single node cluster)



Hardware accelerator for ML (current NVIDIA T4, future TPUs and A2)



Deploy, configure, monitor via cloud console



Run with occasional connectivity; set bandwidth limits; scheduled maintenance windows

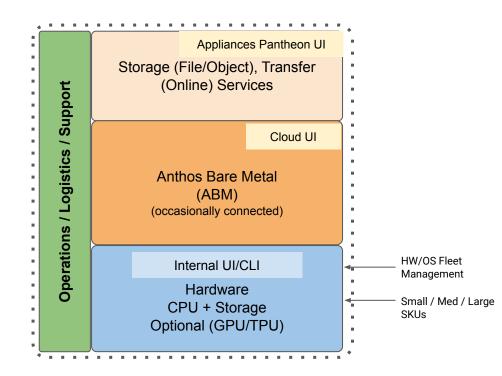


Secure & tamper-evident transit, secure storage, secure transfer



Edge Appliance Stack

- Google Cloud Appliances
 - Integrated HW+SW+Ops
 - Deliver Transfer (online) + Anthos
 - Google Owned & Operated
 - Similar to GDCE, unlike GDCH
- Capabilities
 - Transfer Services
 - Anthos middleware
 - Base Platform (OS, NFS storage)
- Operations
 - Logistics
 - Lifecycle
 - Support





Customer Edge compute options

DIY Kubernetes Assemble Hw+Sw+Ops



On-Premise Servers

Open source installers, bug fixes, security patches, security updates, and upgrades that customers procures and uses.

Customer manages:

- Infrastructure (incl OS)
 - Version selection
- Compatibility & compliance
 - Deployment
 - Configuration
 - Release Planning
 - Change Management
 - Security Patches applied

GDC - Edge Appliance Application infra as-a-service



SITE Appliance

Google **manages** installers, bug fixes, security patches, security updates, and upgrades for customers on Site Appliances.

Google managed OS+Kubernetes accessible from Cloud console

SLAs include monthly maintenance windows

Customer manages:

Power / space / network



Hybrid - Anthos Assemble Hw+Ops



Anthos

Google **provides** installers, bug fixes, security patches, security updates, and upgrades available for customers to access and use.

Customer manages:

- Infrastructure (incl OS)
 - Deployment
 - Configuration
 - Release Planning
- Change Management
- Security Patches applied

GDC - Edge Racks Fully managed racks



Telco Edge

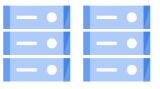
Telco cloud based services - Platform-as-a-service.

Telco + Google managed full stack accessible from Cloud console

Telco + Google managed Network + OS + Kubernetes

Customer manages:

Power / space





What you get with GDC Edge and GDC Edge Appliance

	GDC Edge	GDC Edge Appliance
Hardware procurement	Included	Included
Hardware assembly	Included	Included
Delivery, installation and removal	Included	Shipped with instructions
Anthos	Included	Included
Logging & monitoring	Included	Included
SLO	Included	Included
Software updates	Included	Included
Hardware repairs	Included	Rip-replace
Premium Support	Required	Optional

Edge Appliance offerings

EA-STORAGE-10

EA-GPU-T4

EA-TPU (coming soon)





Local buffer	7TB (NFS)	3.6TB (NFS)	3.6 TB (NFS)
GPU	None	NVIDIA TESLA T4 / A2	TPU
CPU/RAM	16 Core CPU (32 vCPU), 64GB RAM		
Network	10G (RJ45)		
Pricing	\$1000/mo OR \$750/mo 1 year commit OR \$500/mo 3 year commit		



Transfer Appliance offerings

TA300 TA40 TA7

Local buffer	300TB (NFS)	40TB (NFS)	7TB (NFS)
Network	50Gbps (QSFP) 10G (RJ45)		
Pricing	\$1800 (base fee)	\$300 (base fee)	\$300 (monthly)
Usage Days	25 included (\$90/ extra day)		N/A
	~50lbs		~20lbs



Thank you

