Open Source & Open Culture

Red Hat Academy 2024

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Senior Ecosystem Solution Architect

Red Hat | accenture

The Red Hat Why

Open unlocks the world's potential

...to share knowledge and build upon each other's discoveries.

...to solve complex problems, by bringing passionate people together to collaborate.

...to create communities where everyone is fully supported to use their voices and talents to contribute.
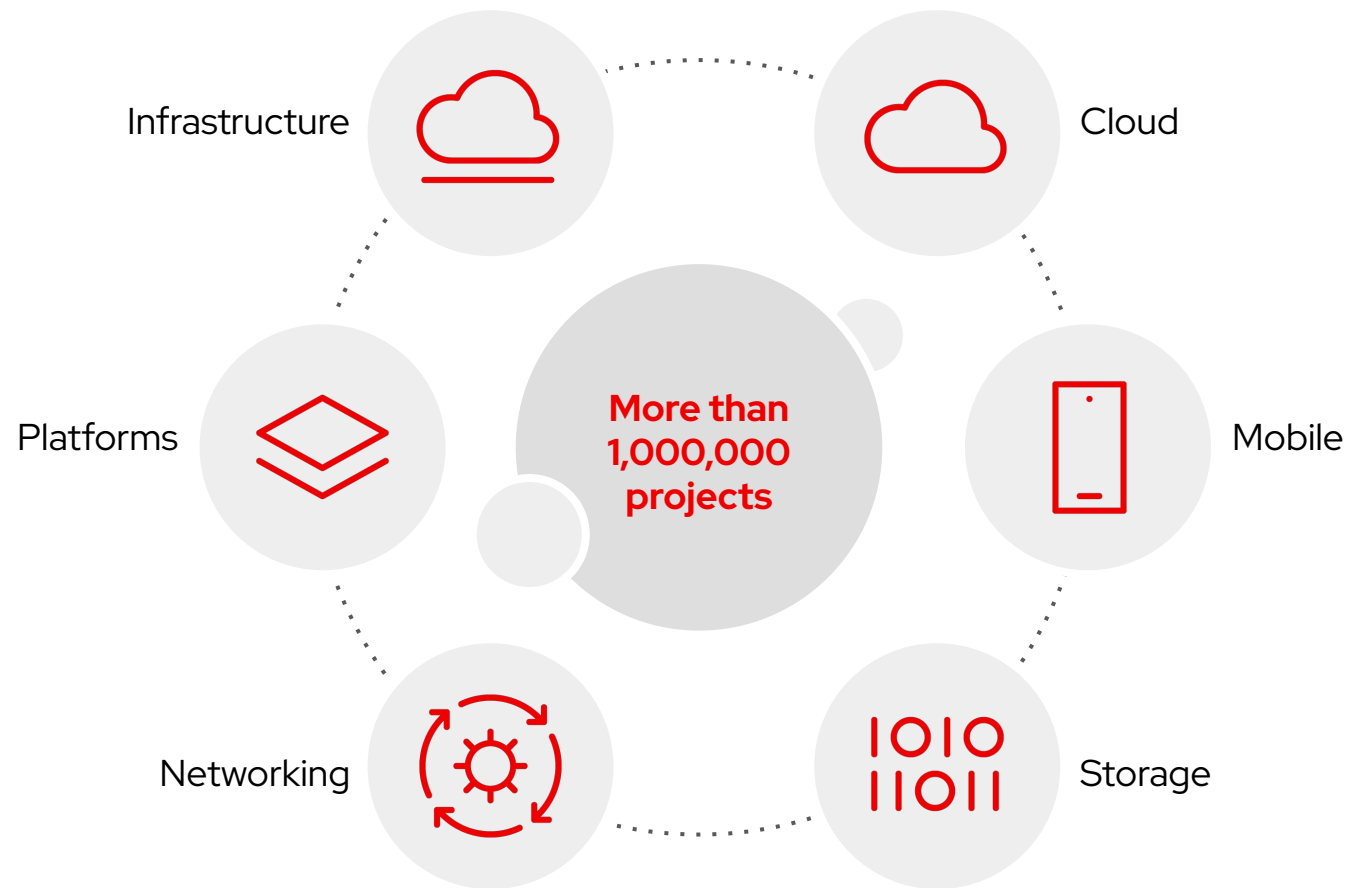
Every Red Hatter will have a different way of explaining our company's purpose, based on our own role, stories, and experiences.
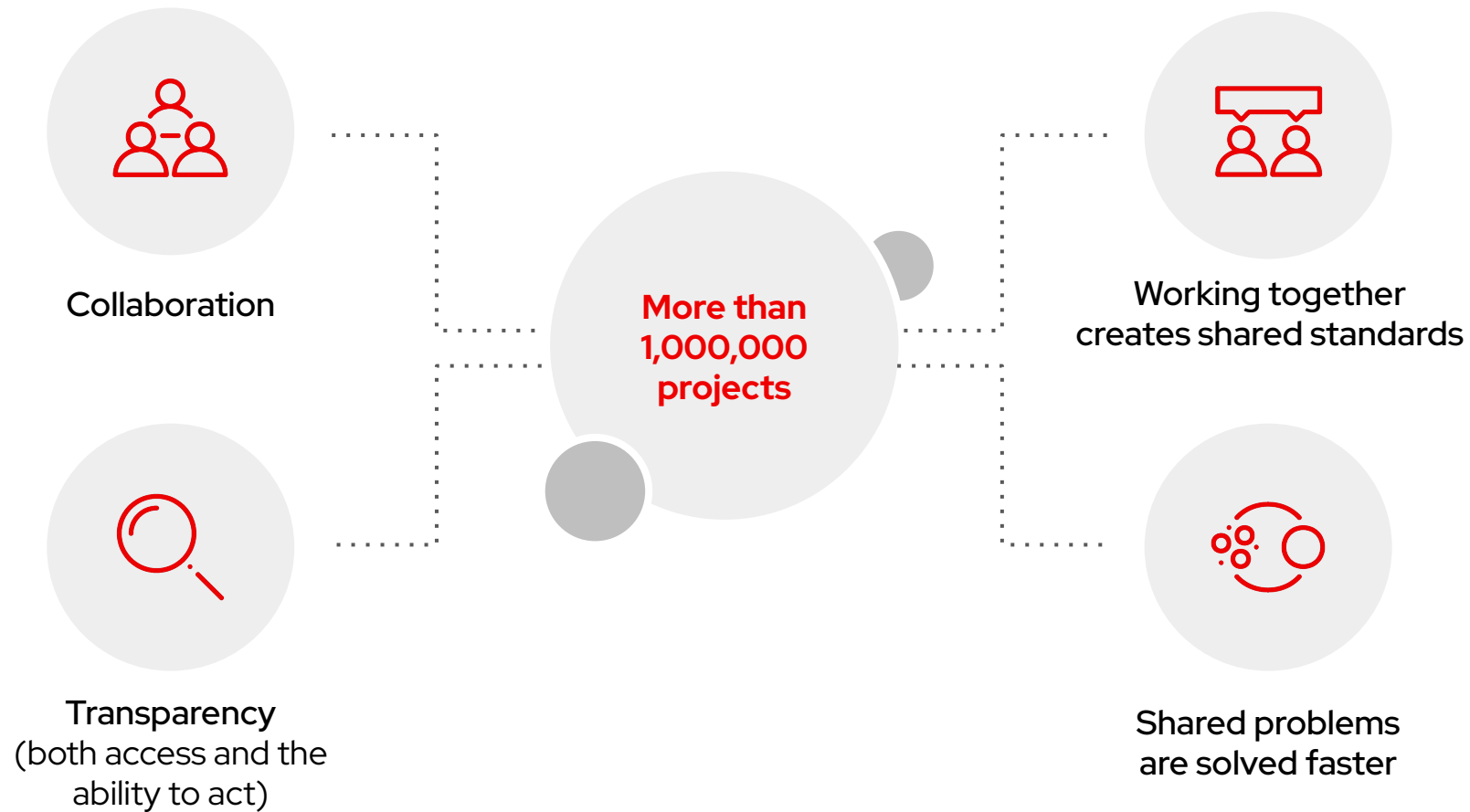
Open source

Open source is about more than developing software.
It's how we built our company.

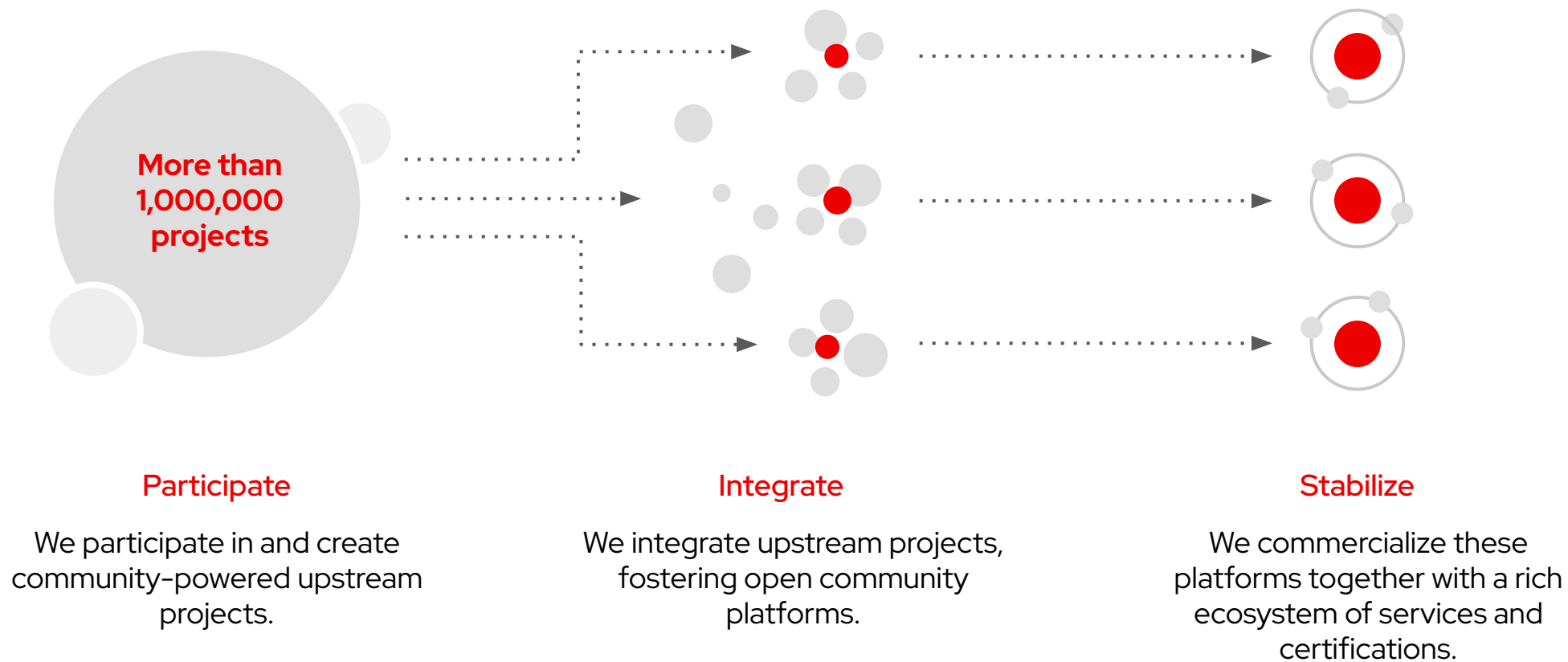And it's why we have been so successful.

Red Hat

Open source fuels rapid innovation

Infrastructure

Cloud

Platforms

More than 1,000,000 projects

Mobile

Networking

Storage

Red Hat

The culture of open source is the culture of Red Hat

Collaboration

Transparency
(both access and the
ability to act)

**More than
1,000,000
projects**

Working together
creates shared standards

Shared problems
are solved faster

Red Hat

How do community projects become enterprise products?

More than 1,000,000 projects

Participate

We participate in and create community-powered upstream projects.

Integrate

We integrate upstream projects, fostering open community platforms.

Stabilize

We commercialize these platforms together with a rich ecosystem of services and certifications.

Red Hat

From communities to enterprise

Red Hat Enterprise Linux

Fedora

Red Hat Application Foundations

JBoss Community, FuseSource

Red Hat OpenShift AI

Open Data Hub

Red Hat Satellite

Foreman

More than 1,000,000 projects

RDO

Red Hat OpenStack Platform

OKD, Ceph, Rook, Open Data Hub

Red Hat OpenShift

CoreOS

Red Hat Enterprise Linux CoreOS

Ansible

Red Hat Ansible Automation Platform

CentOS Stream

openstack

Red Hat

Working with Red Hat

What can we do together?

Joint success.

Red Hat

What we bring to your business

Agility

Cross-platform benefits that scale with stability, consistency, and flexibility—so you can change when change comes.

Connectivity

Detailed focus on the entire tech ecosystem, with the help of strategic partnerships and interoperable technologies.

Objectivity

Unbiased expertise you can trust to help meet your goals and scale your business—with your big picture *always* front and center.

Red Hat

Red Hat

A **comprehensive portfolio** of technologies—from the datacenter to the edge—with one simplified, consistent experience
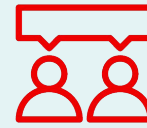
An **open way of working** that harnesses tech complexity and improves strategic agility through dedicated support
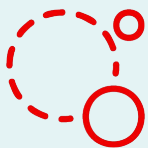
A robust **ecosystem of strategic global partnerships** that delivers options across environments and vendors

A **unique vendor approach** that aligns our trusted tech expertise with your big picture and best interests

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Red Hat

Customers and partners

Customers, partners, and communities work together to make Red Hat solutions ready for enterprise deployments.

We could not do this alone.

Red Hat

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Sr. Partner Acceleration Lead
for Accenture EMEA

Anton von Troyer
Sr. Partner Manager for
Accenture Germany

Frank Pauxberger
Sr. Ecosystem Solution
Architect in Germany

Matthias Breitschmid
Sr. Partner Manager for
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Michael Siebert
Associate Principal
Ecosystem Solution Architect
in Switzerland

Rene Reiter
Sr. Partner Manager for
Accenture Austria

Who is the "we" for Accenture in ASG?

For our large partner ecosystem we have teams looking after the partners in various stages of their end customer projects!

Thank you

Red Hat is the world's leading provider of enterprise open source software solutions. Award-winning support, training, and consulting services make Red Hat a trusted adviser to the Fortune 500.

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