Gap Analysis Automation Platform
Executive Summary Proposal

Client: BVG and Company

Contractor: Veteran Vectors

Duration: 6-Month Engagement

Classification: Supports Unclassified through TS/SCI Data Environments

Meet the Principal Consultant

Anthony Pinto, Founder & Principal; Consultant

Active TS/SCI clearance | 9 years as Navy Submarine Officer |

U.S. Naval Academy, Class of 2014

Anthony Pinto founded Veteran Vectors after a distinguished nine-year career as a U.S. Navy Submarine Officer. His experience in nuclear submarine operations instilled a stringent zero-defect culture, emphasizing complex systems management, rigorous procedural adherence, and unwavering accountability. This disciplined approach is directly applied to developing robust automation solutions for classified environments.

Key Differentiators for Your Project:

- Active TS/SCI clearance for direct discussion of classified deployment requirements.
- In-depth understanding of DoD acquisition processes, Game Warden protocols, and classified network operations.
- Engineering mindset, honed by nuclear training, ensures methodical, documented, and thoroughly tested solutions.

Veteran Vectors — Proven Impact

150+	**$100K+**	**>90%**
Hours Recovered	**ROI Generated**	**Time Reduction**
monthly hours returned to clients	in revenue or efficiency gains	average on automated workflows

Client Portfolio: Ranging from solo entrepreneurs to 8-figure defense suppliers.

We don't just advise; we build, deploy, and transfer ownership of working systems, providing long-term support for sustainable success.

The Opportunity

Your current gap analysis system, relying on Excel, Power Automate, and manual processes, presents significant vulnerabilities. This approach is fragile, creates single points of failure, and is limited within classified network environments.

Our solution involves a modern, containerized automation platform designed to:

Enhance System Robustness

Eliminates Excel vulnerabilities.

Automate Critical Reporting

Streamlines essential report generation.

Ensure Secure Deployment

Facilitates secure deployment across Secret and TS/SCI networks via Game Warden.

Minimize Vendor Dependency

Enables seamless ownership transfer, reducing long-term reliance.

What We Deliver

A comprehensive, turnkey solution—not merely a SaaS subscription.

Clients gain full ownership of deployed software, including source code, comprehensive documentation, and dedicated training at each project milestone. This empowers independent operation, with optional ongoing support.

Our solution encompasses five integrated automated workflows:

01

Streamlined Survey Distribution

With automated reminders for maximum participation.

02

Efficient Response Collection & Validation

Ensuring data integrity and accuracy.

03

Advanced Data Analysis

Comprehensive scoring, trend identification, and factor analysis for actionable insights.

04

Automated Report Generation

Delivering timely and standardized reporting.

05

End-to-End Survey Lifecycle Management

From inception through completion.

Supported Across Three Deployment Tiers:

Unclassified

(Commercial Cloud Deployment)

Secret

(SIPRNet via Game Warden Integration)

TS/SCI

(JWICS via Game Warden Integration)
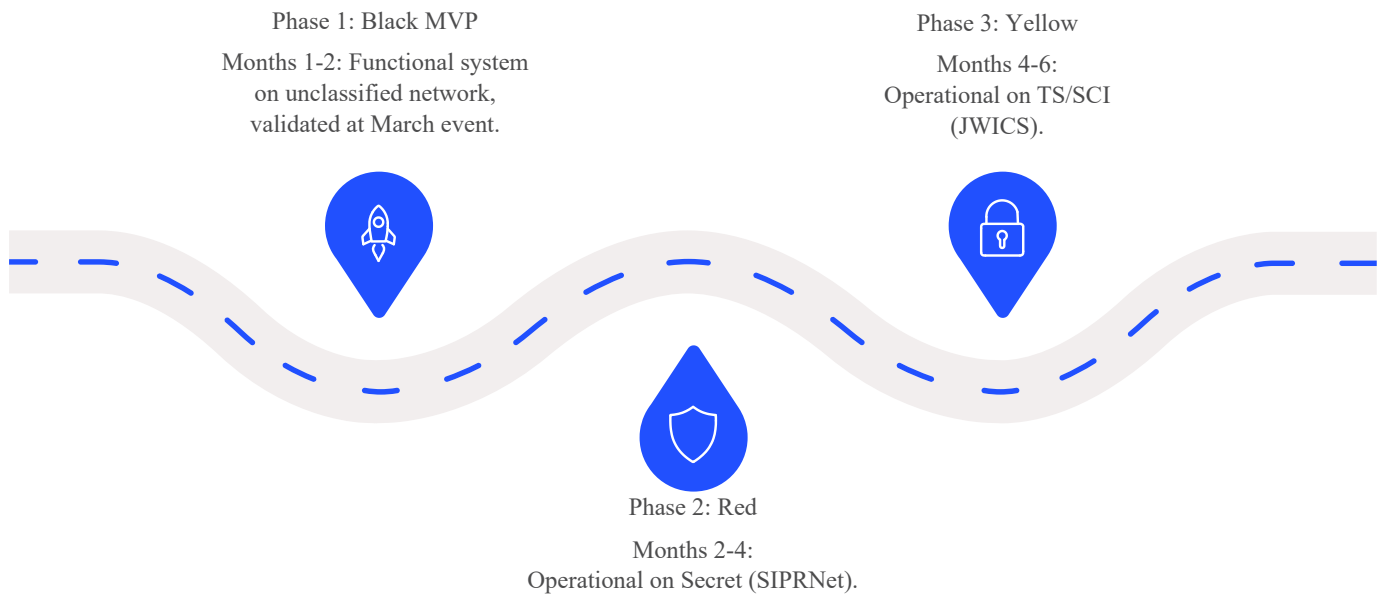
Why Game Warden

Traditional ATO challenges:

- Costs $200K-$500K
- Timeline: 6-18 months

Game Warden is a DoD-accredited platform that enables applications to inherit critical certifications.

Game Warden benefits:

- Authorization in weeks, not months Rapid
- deployment to classified networks

Project Deployment Timeline

Phase 1: Black MVP

Months 1-2: Functional system on unclassified network, validated at March event.

Phase 3: Yellow

Months 4-6: Operational on TS/SCI (JWICS).

Phase 2: Red

Months 2-4: Operational on Secret (SIPRNet).

This timeline outlines a single contract with defined milestone gates. Progress to each subsequent phase is contingent upon approval of the preceding phase.
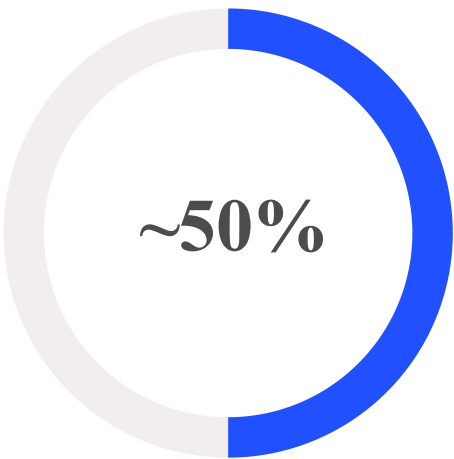
Investment Overview

Year 1 Estimated Total: $257K - $451K

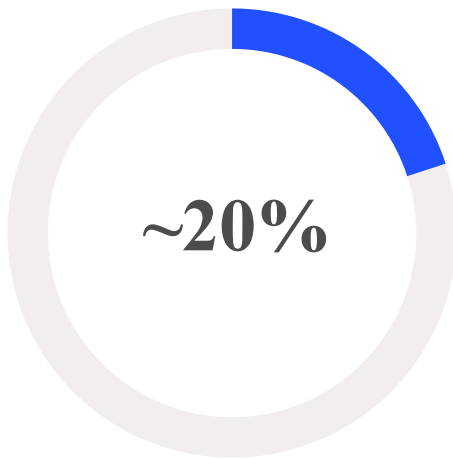| Category	Cost Range
Platform Development	$73K - $133K
Cloud Infrastructure	$117K - $250K
Veteran Vectors Fee	$60K
Ongoing Support (10 months)	$12K - $43K

Investment Breakdown

~30%

Platform development

~50%
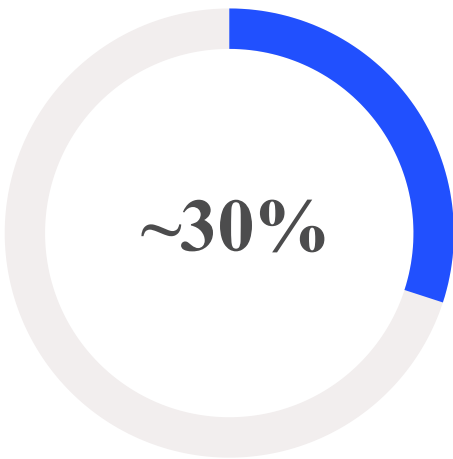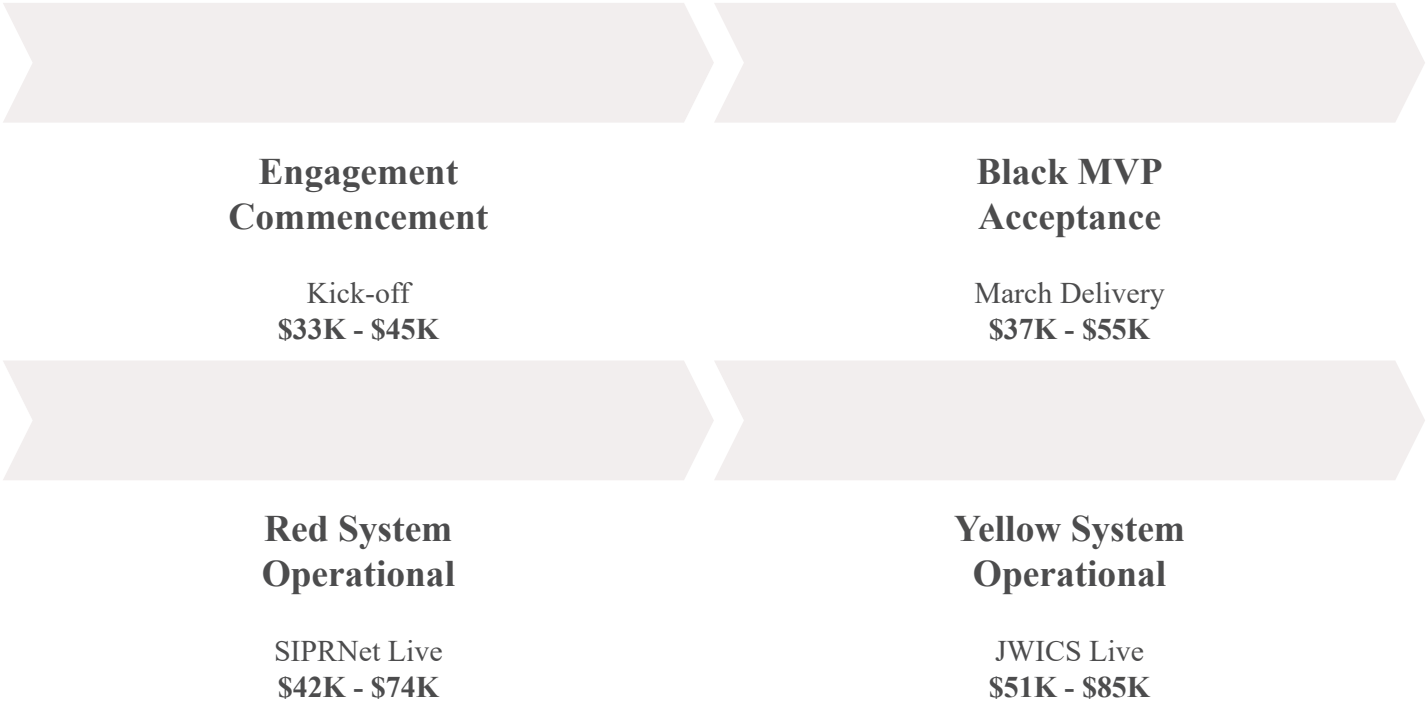
Cloud infrastructure (primarily Game Warden fees)

~20%

Veteran Vectors engineering & support

Infrastructure cost, though substantial, effectively **replaces a separate $200K-$500K Authority to Operate (ATO)**. Game Warden offers a streamlined path for classified deployment.

Payment Structure

Our payment structure is milestone-based, ensuring alignment with project delivery and your operational objectives.

Engagement Commencement

Kick-off
$33K - $45K

Black MVP Acceptance

March Delivery
$37K - $55K

Red System Operational

SIPRNet Live
$42K - $74K

Yellow System Operational

JWICS Live
$51K - $85K

Milestone	Description	Investment Range
Engagement Commencement	Upon project kick-off	$33K - $45K
Black MVP Acceptance	Successful delivery of Black MVP at March event	$37K - $55K
Red System Operational	SIPRNet integration live	$42K - $74K
Yellow System Operational	JWICS deployment live	$51K - $85K
Ongoing Support Retainer	Commencing Month 3	Refer to detailed options

Deliverables at Each Milestone

Each milestone delivers a fully functional, independently deployable system, ensuring tangible progress and immediate value:

Operational Software Deployment

Fully deployed, tested software solution.

Comprehensive Source Code and Configuration

Access to source code and detailed configuration files.

Infrastructure as Code (IaC)

Reproducible deployment via robust IaC solutions.

Operational Documentation and Runbooks

Detailed documentation and runbooks.

Targeted Team Training

Training for operational expertise.

Clients can conclude engagement at any milestone, receiving a complete, operational system tailored to the achieved classification level.

Ongoing Support Options

From Month 3, two retainer options align with your operational model:

Option A: Percentage of Infrastructure

15% of monthly infrastructure costs

- Scales with deployment; lower costs for unclassified operations, increasing with full deployment.
- Estimated monthly cost (full deployment): ~ $2,000 - $4,300.
- Projected Year 1 cost: ~$17,500 - $37,500.

Option B: Hourly with Minimum

$150/hour with 8-hour monthly minimum

- Predictable baseline expenditure of $1,200 per month.
- Additional hours billed at $150/hour as needed.
- Projected Year 1 minimum cost: $12,000.

Shared Service Scope

- Proactive security patch monitoring & container updates.
- Responsive incident management & technical troubleshooting.
- Adaptable workflow modifications.
- Regular quarterly architecture reviews.
- Ongoing compliance updates.

This support is optional post-engagement, as you'll have all resources for self-sufficiency.

Achieving Government Readiness

Our system is designed to meet government procurement standards, ensuring seamless integration and deployment with government entities:

IP Rights Transfer

Detailed SBOM

Section 508 Compliance

CMMC / NIST 800-171 Compliance

Game Warden ATO Inheritance

While your team manages the government contracting relationship, we ensure the product is optimally prepared for successful deployment and adherence to regulatory requirements.

Risk Management

Risk Identified	Mitigation Strategy
Delays in Platform Onboarding	Proactive onboarding in Month 1.
Restricted Access to Classified Environments	Cleared client personnel execute test scripts with remote support.
Security Vulnerabilities	Dedicated budget for remediation; ongoing patching covered by retainer.
Project Scope Evolution	Deliverables set by milestone gates; scope changes managed via retainer.

Why Veteran Vectors

Elite Expertise & Credentials

TS/SCI cleared founder. 9 years submarine officer experience. Naval Academy engineering background.

Demonstrated Impact

Tangible results: 150+ hours/month saved, >$100K documented ROI, >90% time reduction via optimized workflows.

Mission-Critical Readiness

Experience with Game Warden deployment pipeline and classified network operations. Ensures seamless integration and secure delivery.

Platform Agnostic Solutions

Open-source approach ensures client ownership (code, containers, docs). Eliminates vendor lock-in, fosters long-term flexibility.

Transparent Financial Model

Fixed $60K engagement fee with clear milestone payments. Ensures cost predictability, no unforeseen expenses.

Next Steps

Proposal Review & Approval

Formal review and approval of the proposal.

Engagement Agreement Execution

Formalize a six-month strategic partnership.

Project Kick-off & Data Integration

Facilitate access to Power Automate, Excel, and Power BI data for integration.

User Acceptance Testing (UAT)

Live UAT of the Minimum Viable Product (MVP) in March.

Full Operational Deployment

Achieve full TS/SCI deployment and readiness by Month 6.

Contact

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One contract. Three strategic milestones. Classified deployment in six months.