IMPL	EMENTAT	TION COST BENEFIT ANA	LYSIS						
Installation site:	UNV (FAA Identifier)								
Customer:	University Park Airport								
Installation product:	EA infrastructure system for cargo demands through 2040								
Type (Cost/Benefit)	Project Phase	Line Item	\$ / hour	\$ / unit					
Cost, tangible	R&D	Throughput research and analysis	\$ 225.00	\$ -					
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Type (Cost/Benefit)	Project Phase	Line Item	tem \$ / hour \$ / unit			Year 1-10 Subtotal	Item Remarks								
** ` /	•			ψ, απτ	Units Combined			Year 1	Year 2	2	Year 9		Year 10		
Cost, tangible	R&D	Throughput research and analysis	\$ 225.00	\$ -	180	\$	40,500.00	\$ -	\$	-	\$	-	\$ -	\$ -	Priced at 3 Engineers for 2 Weeks
Cost, tangible	R&D	Generation Site survey	\$ 0.25	\$ -	500,000	\$	125,000.00	\$ -	\$	-	\$	-	\$ -	\$ -	Satelite survey estimates there is roughly 500,000 sq. ft of space for solar panels
Cost, tangible	R&D	Climate analysis	\$ 250.00	\$ -	16	\$	4,000.00	\$ 4,000.00	\$	4,000.00	\$	-	\$ -	\$ 12,000.00	Analyze climate needs for solar system
Cost, tangible	R&D	Solar panel system design	\$ 275.00	\$ -	180	\$	49,500.00	\$ -	\$	-	\$	-	\$ -	\$ -	Design solar system
Cost, tangible	R&D	Power distribution and charger placement design	\$ 275.00	\$ -	180	\$	49,500.00	\$ -	\$	-	\$	-	\$ -	\$ -	Design distribution system with chargers
Cost, intangible	R&D	Finance discussions	\$ 225.00	\$ -	60	\$	13,500.00	\$ -	\$	-	\$	-	\$ -	\$ -	Discuss project finances and funding
Cost, intangible	R&D	Site visits, travel, and other incidental design expenses	\$ -	\$ -	10,000	\$	10,000.00	\$ 10,000.00	\$	10,000.00	\$	-	\$ -	\$ 20,000.00	
Cost, tangible	ВОМ	Solar panels (with mounting trusses)	\$ -	\$ 9.00	500,000	\$	4,500,000.00	\$ -	\$	-	\$	-	\$ -	\$ -	Based off of need for 500,000 sq. ft of solar panels per the site survey
Cost, tangible	ВОМ	Distribution cable	\$ -	\$ 10.00	72,000	\$	720,000.00	\$ -	\$	-	\$	-	\$ -	\$ -	Based off of need for 60,000 ft of cable + 20% for incidentals and a lack of actual engineering knowledge
Cost, tangible	BOM	Charging stations	\$ -	\$ 75,000.00	5	\$	375,000.00	\$ -	\$	-	\$	-	\$ -	\$ -	Based off of need for 5 chargers
Cost, tangible	BOM	Fire supression equipment at chargers	\$ -	\$ 5,000.00	5	\$	25,000.00	\$ -	\$	-	\$	-	\$ -	\$ -	Based off of need for 5 chargers
Cost, tangible	Construction	Civil site preperation labor (concrete footings, electrical buildings, etc.)	\$ 40.00	\$ -	7,200	\$	288,000.00	\$ -	\$	-	\$	-	\$ -	\$ -	
Cost, tangible	Construction	Electrician labor (Solar panel wiring, distribution cables, charger hookup)	\$ 40.00	\$ -	12,000	\$	480,000.00	\$ -	\$	-	\$	-	\$ -	\$ -	
Cost, tangible	Construction	Incidental expenses	\$ -	\$ -	200,000	\$	200,000.00	\$ -	\$	-	\$	-	\$ -	\$ -	
Cost, tangible	Personnel training	System overview, operation, and maintenance training	\$ 30.00	s -	2,000	\$	60,000.00	\$ -	\$	-	\$	-	\$ -	\$ -	
Cost, tangible	Personnel training	Yearly training and education	\$ 30.00	\$ -	1,000	\$	30,000.00	\$ 30,000.00	\$	21,000.00	\$	1,729.44	\$ 1,210.61	\$ 97,175.25	
Cost, tangible	Maintenance	Panel cleaning	\$ 25.00	\$ -	1,000	\$	25,000.00	\$ 25,000.00	\$	25,000.00	\$	25,000.00	\$ 25,000.00	\$ 250,000.00	)
Cost, intangible	Maintenance	Charger maintenance	\$ 40.00	\$ -	640	\$	25,600.00	\$ 25,600.00	\$	25,600.00	\$	25,600.00	\$ 25,600.00	\$ 256,000.00	)
Cost, intangible	Maintenance	2% solar panel failure replacement cost	\$ -	\$ 6.00	2,500	\$	-	\$ -	\$	-	\$	15,000.00	\$ 15,000.00	\$ 90,000.00	)
				To	otal System Cost	<b>S</b> 7	7,020,600.00	\$ 94,600.00	\$	85,600.00	S	67,329.44	\$ 66,810.61	\$ 725,175.25	<u> </u>
			\$/		Man hours &		,020,000,00	Cost/Benefit per year							
Type (Cost/Benefit)	Project Phase	Line Item	hour	\$ / unit	Units Combined	Vear 0		Year 1	Year 2		Year 9	,	Year 10	Year 1-10 Subtotal	Item Remarks
Benefit, tangible	System usage	Electircity sold to airlines(2MWH/year)	nour	\$ 100,000.00	Cintis Combined	¢	_	\$ 100,000.00		100,000.00	\$	100,000.00	\$ 100,000.00	\$ 1,000,000.00	)
Benefit, intangible	System usage	Workplace safety improvements due to less jet fuel	\$ 65.00	\$ -	490	\$	-	\$ 31,850.00		31,850.00	\$	31,850.00	\$ 31,850.00	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	No employee present when fuel is there, we assume
Benefit, intangible	System usage	Reduced CO2 from planes	\$ -	\$ 50.00	1,050	\$	52,500.00	\$ 52,500.00	\$	52,500.00	\$	52,500.00	\$ 52,500.00	\$ 525,000.00	3000lb of CO2/flight at 700 flights per year yields 1050t of CO2 per year.
Benefit, intangible	System usage	Green energy for airport buildings	\$ -	\$ 40,000.00	-	\$	-	\$ 40,000.00	\$	40,000.00	\$	40,000.00	\$ 40,000.00	\$ 400,000.00	
Benefit, intangible	System usage	More stable day to day operations/cost (less reliant on fuel prices)	\$ -	\$ 35,000.00		\$	-	\$ 35,000.00	\$	35,000.00	\$	35,000.00	\$ 35,000.00	\$ 350,000.00	Access to a stable energy source encourages airlines to use the site
Benefit, tangible	Public relations	Creates diverse job market	\$ -	\$ 50,000.00		\$	-	\$ 50,000.00	\$	50,000.00	\$	50,000.00	\$ 50,000.00	\$ 500,000.00	)
Benefit, intangible	Public relations	Creates emergency acess to transportation during fuel shortage	\$ -	\$ 10,000.00		\$	-	\$ 10,000.00		10,000.00	\$	10,000.00	\$ 10,000.00	\$ 100,000.00	
Benefit, intangible	Public relations	Improved public opinion of airport	\$ 40.00		15,000	\$	600,000.00	\$ 600,000.00	\$	600,000.00	\$	600,000.00	\$ 600,000.00	\$ 6,000,000.00	Expecting people to spend \$40 more at airport because of EA
Benefit, intangible	Public relations	Reduced risk of fuel accidents/spills	\$ -	\$ 12,000.00		\$	-	\$ 12,000.00	\$	12,000.00	\$	12,000.00	\$ 12,000.00	\$ 120,000.00	Improved workplace safety
		•	•	E	Benefit Subtotals	\$	652,500.00	\$ 931,350.00	\$	931,350.00	\$ 9	031,350.00	\$ 931,350.00	\$ 9,313,500.00	