# SARTHAK JAIN

Summary - Experienced in Product Management, Development and Data Analysis

# PROFESSIONAL WORK EXPERIENCE

# Business Technology Analyst - Developer ZS Associates

Jul 2020-Present

- Working with global pharmaceutical client to develop and deliver effective BI solutions to increase their market access capabilities.
- Developed a scalable reporting and strategy profiling solution for a leading healthcare company to get right and effective insights.
- An automated business insights generation tool which lists out the key areas where funds should be allocated.
- Implemented a well defined access control to ensure limited scope and correct usage by different level of users.

# Associate Product Manager Intern Coding Blocks

M Oct 2018-Feb 2020

- Managing the launch of 4 products in duration of 1 year.
- Initiating data analysis and testing of android and web apps resulting in smooth UX and 95 % bug free product.
- Lead and formulate 2 successful marketing campaigns which concluded with 74 % ROI increase along with 15 times rise in user sign-ups.
- Begin researching on market and competitors along with gathering requirements for 4 products and analyzing them.
- Expanding social media audience following and engagement on different platforms by 165 % organically.
- Organizing workshops & judging hackathons at over 15 colleges in collaboration with communities across India. Guided and motivated over 400 campus ambassadors pan India.

# Web Developer Intern All India Radio (AIR), Prasar Bharati

- Collaboration with team members to develop a web-app to 100 % digitalize the complaint filing system for the Government quarter residents.
- Facilitate and monitor the database systems.

#### **PROJECTS**

# Website sarthakj.me - HTML, CSS and JavaScript

Secure and responsive portfolio showcasing my work experience, education, projects and achievements along with plethora of features.

#### Al Text Generator - Python3 and gTTS

Markov Chain based ML model to generate song lyrics and speeches.

Birthday Wish Script - HTML and JavaScript

A simple project to wish someone birthday online in a fun way. Space Shooter - Phaser.js, HTML, CSS and JavaScript

A very simple, yet elegant space shooter game. It is designed and developed for ultra casual players. It runs on all desktop browsers.

### **ACHIEVEMENTS**

- ★ Top 50 Marketing & Advertising Leaders Award by MADCon 2019, Dubai.
- ★ Interned at Unilodgers to setup user journey funnel for segmented targeting. Built a dashboard to track performance of campaigns.
- ★ Interned at Shopnani to Evaluate insights for campaigns and managing the social media presence which elevated followers by 200 %.
- ★ Judge and Mentor at Hackathons MLH LHD, HackOn 2020, IGDTUW Hacks.
- ★ TIMES NiE Student Of The Year 2013.

# TALKS AND PRESENTATIONS

- ★ Google I/O Extended 2019 Technological updates in Android Ecosystem over years for both users and developers
- ★ Google Developer Group DevFest Punjab 2019 - Community driven development
- ★ LIVE Webinar Web development technologies to learn in 2020
- ★ Training and mentoring over 1000 students on professional growth in IT Industry at NIT Kurukshetra, LPU, MUJ and more.

## **SKILLS AND STRENGTHS**

C++, Python 3 and MySQL

Git and Microsoft Power Apps

Product Marketing and Growth

Market and Competitor Research

Requirements Gathering and Analysis

Coordinating in Cross Functional Teams

### PLATFORM KNOWLEDGE

- √ Google Analytics and Tag Manager
- √ Metabase, OneSignal and Firebase
- ✓ Zoho, Medium and Ghost
- √ YouTube and VdoCipher

# **EDUCATION**

B.Tech - Computer Science and Engineering **Guru Gobind Singh Indraprastha University** 

CGPA: 7.50