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INTRODUCTION TO SMART by GEP®

PETRONAS

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2 Introduction to SMART by GEP®

3 Roadmap & Transitioning Impacts

4 Upcoming Activities & Plan

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Objective

Introduce the system and implementation of SMART by GEP®

Create awareness on the high-level changes and benefits which will drive efficient transactions

Set expectations on the upcoming activities, roadmap, and transitioning impacts

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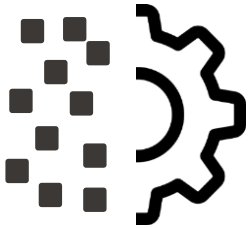
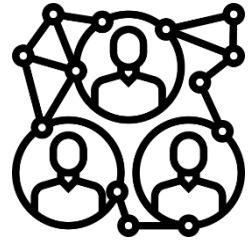
The PETRONAS Vision: Going Digital

PETRONAS is actively seeking ways to deploy technology in our business and we are currently on a digital transformation journey across the organisation



Digital Advancement
is a key factor behind our
business transformation

Digitally Entrenched
in the way we work to
deliver new value



Digitally Seamless
to remove friction and
drive stakeholder
connectivity

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INTRODUCTION TO SMART by GEP®

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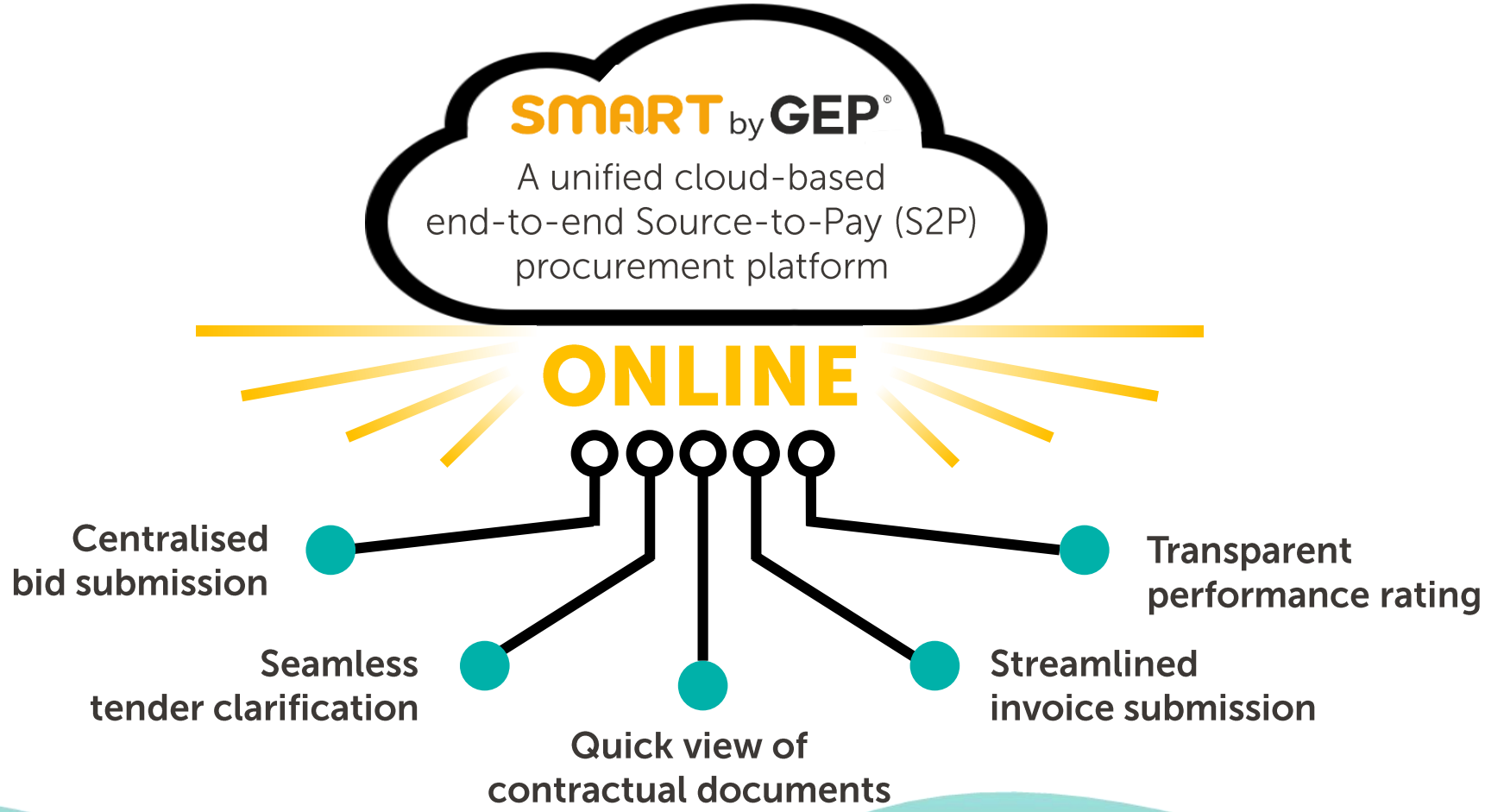
Introducing SMART by GEP®

We are going digital to transform the procurement process into a streamlined experience on a single platform for both internal and external users of the system



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SMART by GEP® at a glance: Homepage

A comparison of the current practice/ process and SMART by GEP®

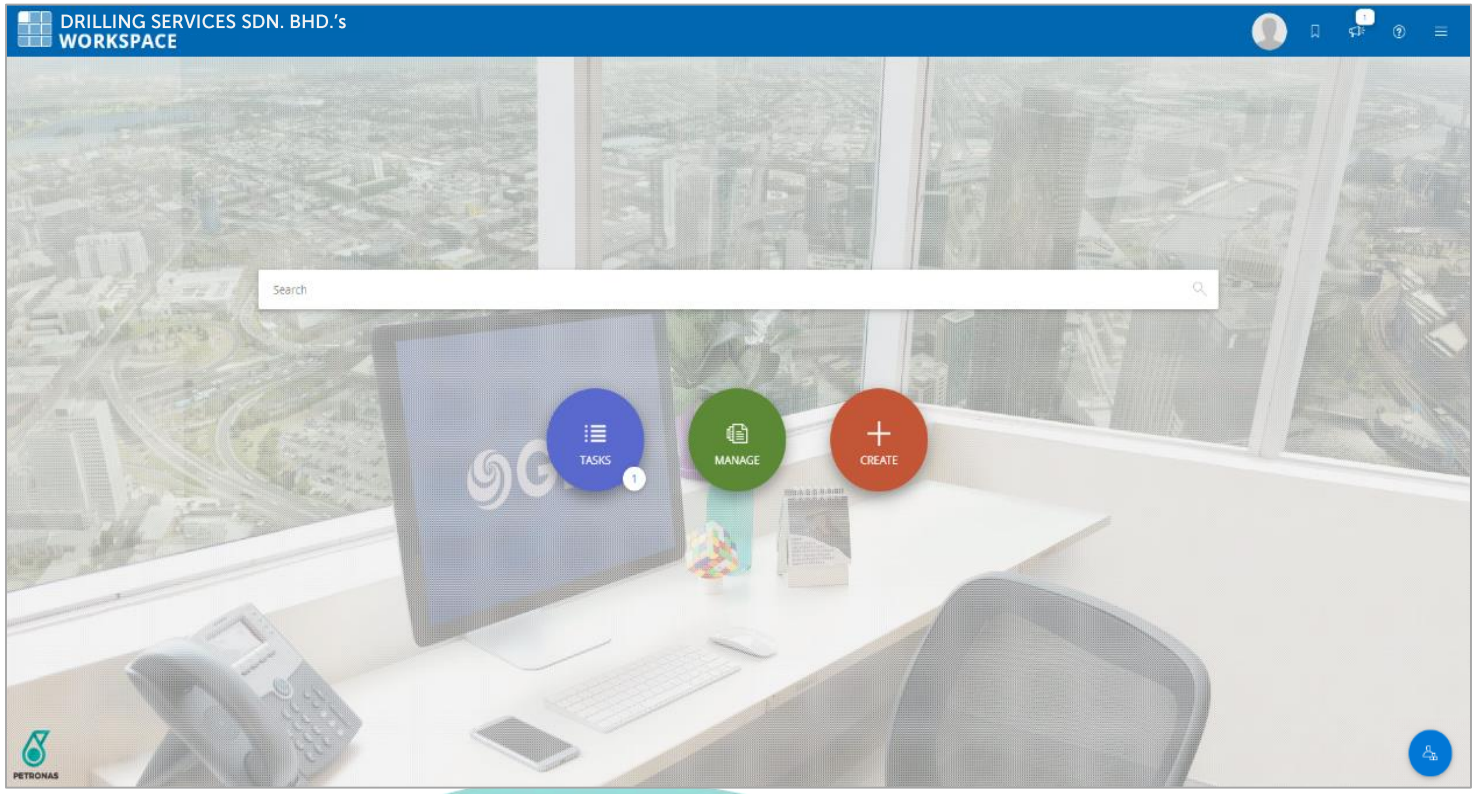
BEFORE

1. The SUS system is less intuitive and requires familiarisation

2. The SUS system has multiple sections which requires multiple navigation

AFTER

More intuitive and user friendly



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SMART by GEP® at a glance: Invitation to Bid

A comparison of the current practice/ process and SMART by GEP®

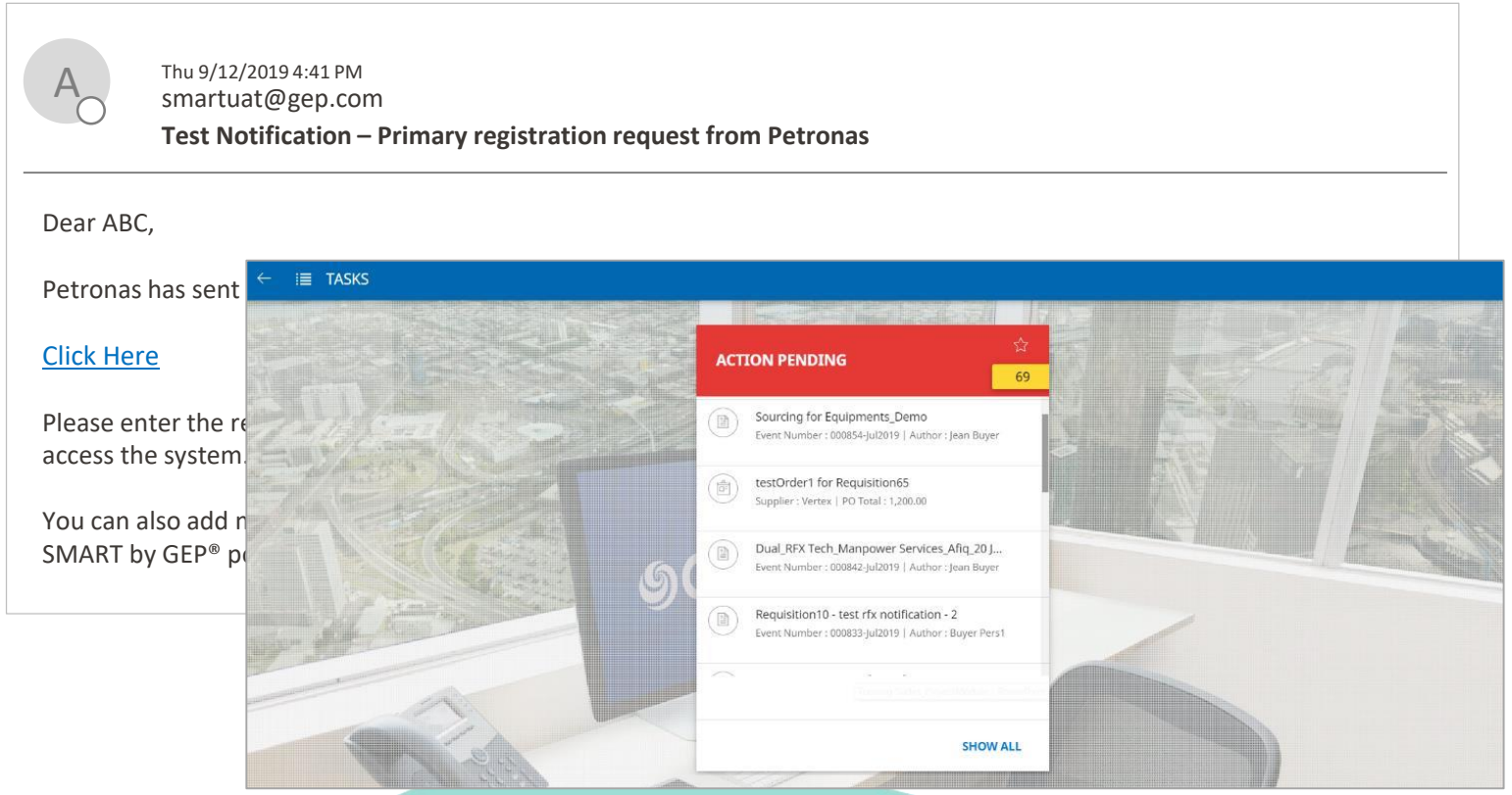
BEFORE

1. The Invitation to Bid (ITB) is manually sent to suppliers

2. ITBs do not have a central repository system where suppliers are able to quickly view their documents

AFTER

ITB will be initiated through an email link



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SMART by GEP® at a glance: Bid Submission

A comparison of the current practice/ process and SMART by GEP®

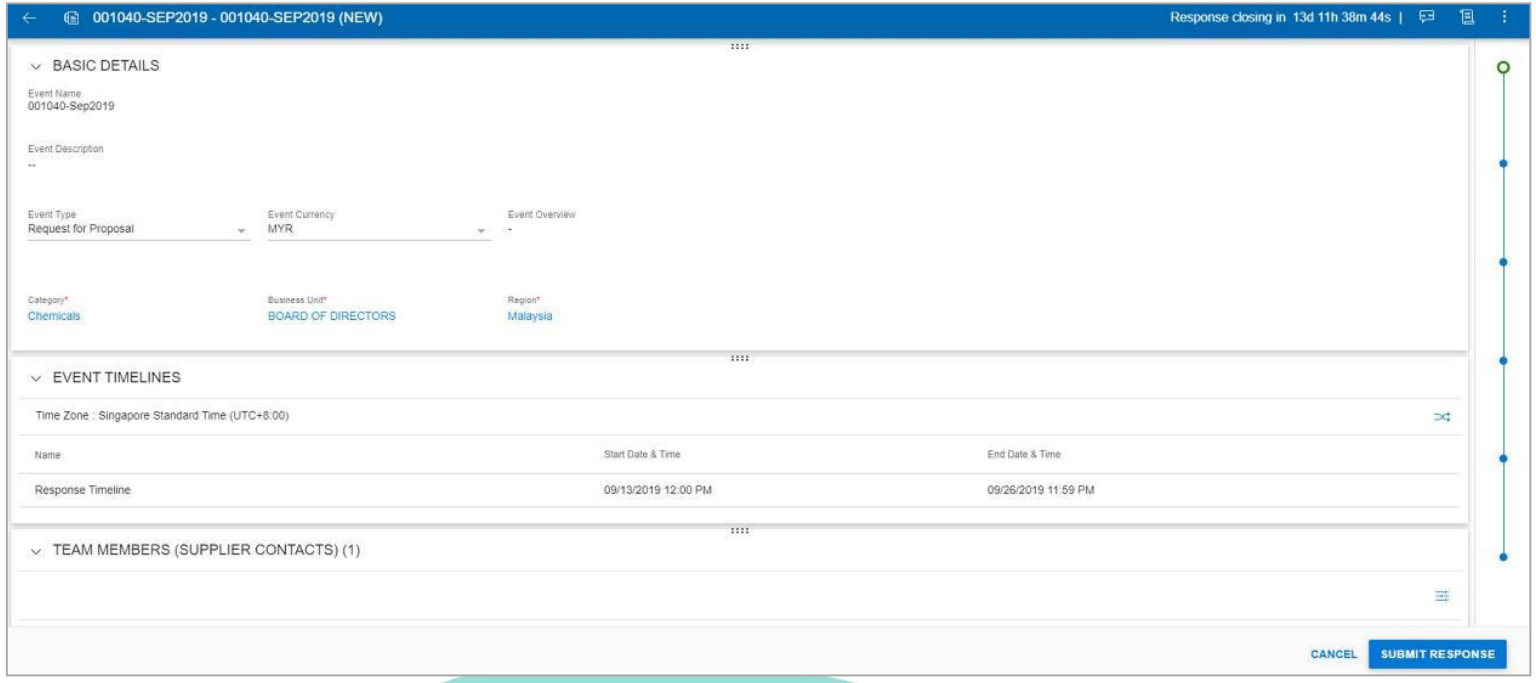
BEFORE

1. Bid submissions are done manually and submitted physically over-the-counter in PETRONAS

2. Bid submissions require lengthy administrative processes from suppliers

AFTER

Bid submissions are done online in the system and only softcopy submissions are required



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SMART by GEP® at a glance: Tender Clarification

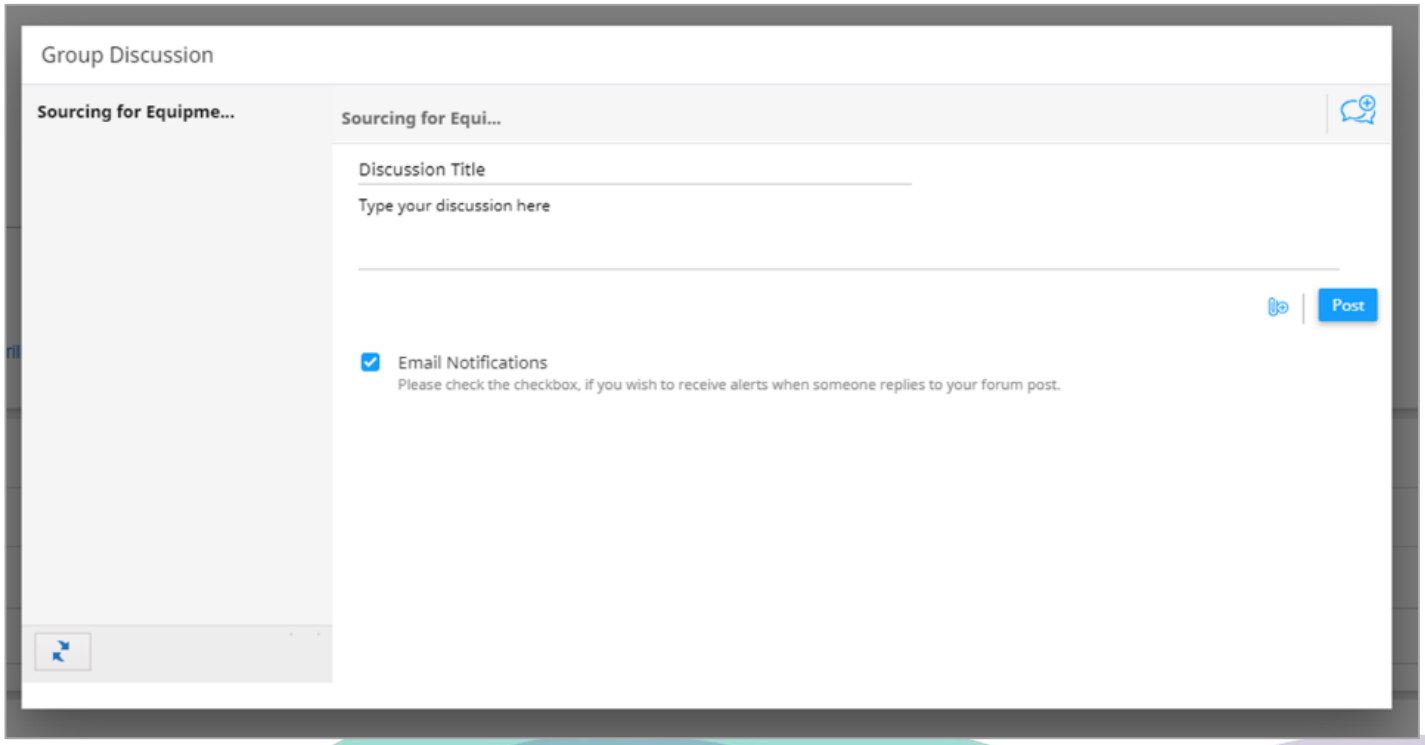
A comparison of the current practice/ process and SMART by GEP®

BEFORE

Multiple communication channels used during tendering process such as email, fax, and face-to-face

AFTER

Queries may be raised in the system via an online discussion forum



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SMART by GEP® ROADMAP

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SMART by GEP® Roadmap

Procurement Functions

Go-Live

Current Sourcing Practice

Piloted tenders: SMART by GEP® Sourcing

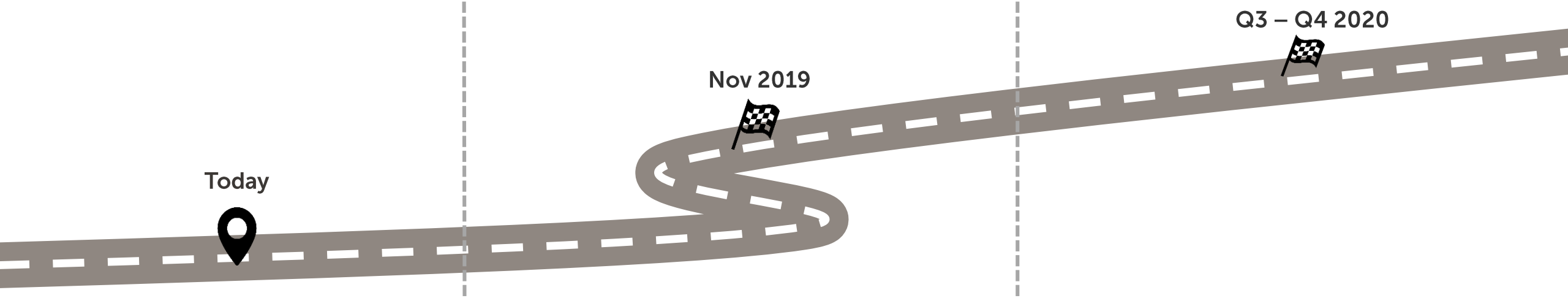
Sourcing | Awarding

Piloted tenders will use SMART by GEP® for **sourcing to awarding** activities from Nov 2019.

All Tenders: SMART by GEP® Sourcing to Payment

Sourcing | Awarding | Payment | Supplier Perform. Mgt | Contracting

All vendors will use SMART by GEP® for **Source-to-Pay (S2P)** activities from Q3 2020.



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SMART by GEP® Roadmap

Procurement Functions
Piloted Tenders
All Tenders

Current Sourcing Practice	Piloted tenders: SMART by GEP® Sourcing Sourcing · Awarding	All Tenders: SMART by GEP® Sourcing to Payment Sourcing · Awarding · Payment · Supplier Perform. Mgt · Contracting
LICENSING	ROS	ROS	New Licensing Registration System
TENDERING	Manual	SMART by GEP®	SMART by GEP®
CONSUMPTION	SUS	SUS	SMART by GEP®
Today	**Nov 2019**	**Q3 – Q4 2020**

- The licensing processes will **remain as-is until Q3 2020**

- Bid submissions will be carried out in SMART by GEP® for **Piloted tenders**.
- **Piloted tenders** will have to be **managed in both platforms** until Q3 2020.

- PETRONAS registered vendors' details will be migrated and stored in SMART by GEP®

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UPCOMING ACTIVITES & PLAN

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Upcoming Activities & Plan

	2019		2020		
	OCT	NOV – JAN	FEB - APR	JUN	Q3 – Q4
EVENTS	SMART by GEP® Immersion Session	SMART by GEP® Tender Briefings	SMART by GEP® Townhall	SMART by GEP® Onboarding	SMART by GEP® Go-Live
COMMUNICATIONS	SMART by GEP® Sensing Survey SMART by GEP® Introduction Recap Updates: What's Next? series	SMART by GEP® Awareness and Readiness Survey Updates: What's Next? series	SMART by GEP® Adoption and Readiness Survey SMART by GEP® Townhall Recap System Blackout Announcement Updates: What's Next? series	SMART by GEP® Onboarding Communication SMART by GEP® Onboarding Recap Supplier Enablement Notification	Go-Live Announcement (by OPU)

WE ARE HERE!

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Quick Reminder

1 Recommended requirements to run the system:

- Google Chrome Browser
- 20 Mbps Internet Bandwidth
- 1280 x 960 pixels screen resolution

2 Update your contact details, where applicable:

Vendors with access to SUS	https://supplier-selfservice.petronas.com.my/irj/portal
Vendors without access to SUS	http://bit.ly/SuppUpdate

Reminder: Please assign the profile to the **right personnel** in the organization, as this person will be contacted for bidding activities.

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SUPPORT CONTACT

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Support Contacts

Should you require any form of support, please reach out to the following channels:

E-MAIL : supplier.servicedesk@petronas.com.my

CALL : 03 – 2331 3330

PETRONAS CONTACT CENTRE

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CHANGE IS COMING

As we prepare for this journey, we would like to set some of our expectations:

1. The transition to a new digital platform will impact and benefit all our stakeholders, internally as well as our partners, therefore, the commitment and support is highly appreciated.

2. Let us have an open mind to the coming changes.

3. The future is now and this digital transition will pave the way forward and better prepare us to adapt.

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THANK YOU!

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