

Kitoko Aydınlatma ve Mühendislik A.
Ms Seray Kiriş
Ayazağa Mah. Mimarsinan Sok. No.21
Seba Office D Blok Kat: 11 Daire:78
34485 Sarıyer/Istanbul
Turkey

Quotation

Project: 612522 / 1
TR | Istanbul | Kitoko - Istanbul Airport Hotel

Quotation No.:	20021565	Contact Person:	Ines Zimmerman
Date:	25.07.2023		T +49 30 72001-193
Department Code:	VE-IZim		i.zimmerman@selux.de
Your enquiry / from:	via E-Mail / 24.07.2023		
Customer No.:	12596479		
Representative 1:	Werkskunden Export Berlin		

Dear Sir or Madam,

Thank you for your enquiry. We are pleased to provide a quotation subject to our General Terms and Conditions of Sale and Delivery. Details of our general terms and conditions can be found at www.selux.de under "Service".

Due to the tense geo-political situation in the world economy, raw materials such as steel and aluminium are experiencing high volatility. We unfortunately cannot foresee how this will impact our product's pricing in the near future.

We must therefore inform that the prices offered in our official quotes be considered with reservation. All outstanding quotes must be reviewed with reference to the daily market in case subject to price increases. In particular, we presume this to affect prices for poles and mast adaptors.

Given the above, we reserve the right to subject our initial offers to price increases when converting quotes to orders. We appreciate your understanding and acknowledgement.

Quoted prices are valid only for orders that correspond exactly to the quantities and specification stated in the quotation. If changes are required, we would be grateful if you would send us your new quote request along with complete details.

The offered prices exclude installation, lamps for conventional luminaires, VAT and any other local taxes.

In the event of an order being placed, please supply all dimensions necessary for us to fulfil your order.

The time of delivery commences once all documents and approvals required to execute the order have been received along with any agreed down payment.

If the product is to be manufactured according to customer specification, or following clarification of technical details, manufacturing will commence only after receipt of the customer's final written approval.

Additional information:

Selux AG is DIN EN ISO 9001 and DIN EN ISO 14001 certified and accredited according to EN40-5:2002.

To obtain a Selux LED 5-year warranty, please register your LED-luminaires at
<https://www.selux.com/int/en/service/led-warranty>.

Tax free intracommunity delivery according to § 4 Nr. 1b in conjunction with § 6a UStG (German turnover tax).

Concerning colors and special colors:

1. Please note that colors may have color deviations that are not controllable from a production point of view. In particular, if masts and luminaires are sourced from different pre-manufacturers or different processes (powdering or wet varnish) are used, deviations may occur.
2. Colour supplements: Data such as gloss, silk gloss, matt refer to the base colour. Other coatings such as seawater resistance, anti-graffiti or anti-stickers may result in a change in the surface structure and/or color for technical reasons.
3. Notice of defects from 1 + 2 will not be accepted.

Pos.	Qty	UoM	Description	Net Price per UoM	Net Total Price
10,0	22	pce	LV-Pos.: OT-PL-01B SX K-FLORACION LED #10021895 Olivio Floracion LED Konfig. Olivio configuration 9L96L5; total height 10,000 mm includes: 3x SX 960 11-9 luminaire head rotation symmetrical 40° ($\pm 20^\circ$), medium beam LED, 4500 lm, 3000 K, CRI > 80, electronic converter, Total power: 39 W to be mounted on Olivio Candelabra, Sistema or Floracion poles and brackets, luminaire housing made of die-cast aluminium, painted, aluminium, screws made of stainless steel, adjustable head joint ensures precise direction of luminaire head, wide pivoting range from 20° to 195°, can be rotated + / - 180°, shielding made of safety glass,	7.549,41	166.087,02 EUR

Pos.	Qty	UoM	Description	Net Price per UoM	Net Total Price
			<p>Optical system: medium reflector hidden cable entry through the head joint, incl. 12m feed cable, easy maintenance access via lockbar mechanism Certifications CE, IK10, IP67, Protection Class II, optional I colour: Selux Graphite Height H: 324 mm Diameter Ø: 205 mm Outreach : 317 mm Weight: 10 kg Windpressure: 0,079 m²</p> <p>2x 960 13-9 luminaire head asymmetric LED, 3600 lm, 3000 K, CRI > 80, electronic converter, Total power: 39 W to be mounted on Olivio Candelabra, Sistema or Floracion poles and brackets, luminaire housing made of die-cast aluminium, painted, aluminium, screws made of stainless steel, adjustable head joint ensures precise direction of luminaire head, wide pivoting range from 20° to 195°, can be rotated + / - 180°, shielding Optical system: prismatic disc hidden cable entry through the head joint, incl. 12m feed cable, easy maintenance access via lockbar mechanism Certifications CE, IK08, IP65, Protection Class II, optional I colour: Selux Graphite Height H: 324 mm Diameter Ø: 205 mm</p>		

Pos.	Qty	UoM	Description	Net Price per UoM	Net Total Price
			<p>Outreach : 317 mm Weight: 10 kg Windpressure: 0,079 m²</p> <p>1x SX161 10-9 Technical data: Olivio Floracion system pole cylindrical made of hot dipped galvanised steel, powder-coated, incl. IP54 fuse box for site mounting, flush door, triangular door lock 10mm, with base plate height: 10000mm pole diameter: Ø 219mm colour: Selux Graphite Inlay colour:RAL 9010</p> <p>1x WK161 02 Accessory set for Olivio Floracion</p>		
20,0	84	pce	LV-Pos.: OT-PL-01A SX K-FLORACION LED #10021895 Olivio Floracion LED Konfig. Olivio configuration 6E47EB; total height 10,000 mm includes: 5x 960 13-9 luminaire head asymmetric LED, 3600 lm, 3000 K, CRI > 80, electronic converter, Total power: 39 W to be mounted on Olivio Candelabra, Sistema or Floracion poles and brackets, luminaire housing	7.651,41	642.718,44 EUR

Pos.	Qty	UoM	Description	Net Price per UoM	Net Total Price
			made of die-cast aluminium, painted, aluminium, screws made of stainless steel, adjustable head joint ensures precise direction of luminaire head, wide pivoting range from 20° to 195°, can be rotated + / - 180°, shielding Optical system: prismatic disc hidden cable entry through the head joint, incl. 12m feed cable, easy maintenance access via lockbar mechanism Certifications CE, IK08, IP65, Protection Class II, optional I colour: Selux Graphite Height H: 324 mm Diameter Ø: 205 mm Outreach : 317 mm Weight: 10 kg Windpressure: 0,079 m²		
	1x	SX161 10-9	1x SX161 10-9 Technical data: Olivio Floracion system pole cylindrical made of hot dipped galvanised steel, powder-coated, incl. IP54 fuse box for site mounting, flush door, triangular door lock 10mm, with base plate height: 10000mm pole diameter: Ø 219mm colour: Selux Graphite Inlay colour: RAL 9010		
	1x	WK161 02	1x WK161 02 Accessory set for Olivio Floracion		
Net offer value (prices for alternatives not included)				808.805,46 EUR	
Subtotal carried forward to page				6	808.805,46 EUR

Delivery terms:

Incoterms: FCA Selux Factory, 14669 Ketzin, Germany (ICC Incoterms 2020)

Mode of transport: by lorry

Payment terms: Payment in Advance: 100 %

The shipping date will be communicated after receipt of the order and complete technical clarification.

The offer is valid until 31.10.2023 and may be subject to revision thereafter.

It is expressly understood and agreed that ownership of the goods does not pass to the buyer until all payments have been received in full. In the event of controversy it is expressly understood and agreed that the legal court of Berlin-Charlottenburg will retain full jurisdiction on all matters.

Please check the quotation carefully against your requirements. We look forward to receiving your order in due course.

If you have questions about our products or services, or wish to receive further information, please do not hesitate to contact us - we will be happy to assist.

Kind regards
Selux GmbH

i.V.

Ingo Gesenhues
Head of Solutions & Services

This offer is also valid without signature.

Subtotal carried forward to page	7	808.805,46 EUR
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