



Ruben Stanley Lobo

Date of birth: 14/02/1988 | **Nationality:** Indian | **Gender:** Male | **Phone number:**

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● ABOUT ME

Marital status : Single

Short professional description about me:

I am a dedicated data mining professional with over 10 years of relevant Investment Banking experience in India looking for a challenging career to pursue, develop and thrive with a progressive and innovative organization where I can use my research and data mining skills along with strong communication skills to drive the organization's business intelligence capabilities, improve decision-making potential and the profitability.

● WORK EXPERIENCE

09/09/2019 – 22/05/2023 Mumbai, India

SENIOR ANALYST - BUSINESS RESEARCH CENTRE EVALUESERVE.COM PRIVATE LTD

Tasks and responsibilities -

1. Work in the Library Research Division of the Investment Banking Division
2. Receiving inquiries via emails or online BRC tool from the Investment Banking Department and providing research information accordingly
3. Conducting data extraction from company websites and industry information from the various corporate databases and industry databases
4. Downloading, collecting and structuring of information taken from company websites
5. Overseeing the workflow and managing assignment of tasks
6. Conduct industry screenings and identifying the targeted companies for analysis
7. Examining financial data of companies in financial models and industry data in broker reports and understanding industry reports
8. Marking specific requested information in these reports
9. Preparing company profiles
10. Training employees on the databases and control data quality
11. Notifying database problems and reporting these problems to database customer service via e-mails

Database experience so far includes the following databases -

I. Corporate Databases -

1. Bloomberg, Factset, OneSource, Bvd Orbis, Bvd Bankscope, VentureSource, Perfect Information, Morningstar, Factiva (for company profiles)
2. Company registration websites such as SEC (United States of America) and SEDAR (Canada)
3. Private Company Register websites - MCA (India), Companies' House (England and Ireland), Federal Gazette (Germany), etc.

II. Industry Information Databases -

1. Thomson products - Thomson Research, Refinitiv, Eikon, ThomsonONE, Thomson VenturExpert, Factiva (for industry news)
2. Engineering, IT and Telecom Industries Databases - IDC, Gartner, Telegeography, Analysys Mason, Frost & Sullivan, OMDIA, Buddecom
3. Energy and power industry databases - Woodmac, and agency sources, such as websites by EIA, IEA, BP plc, IRENA, etc.

4. General industry databases and other sources - EMIS, IBIS World, Euromonitor, Fitch Solutions, Marketline, and Profound

III. Economic information databases -

1. EIU, Oxford Economics, Fitch Solutions, Euromonitor
2. The websites of economic sources such as the World Bank, IMF, US Census Bureau, Federal Reserve, USFDA, European Union, etc.

IV. Mergers and Acquisitions (M&A) -

Dealogic, MergerMarket and Factiva (for news)

V. Credit Ratings -

S&P, Moody's and Fitch Ratings databases

VI. Databases for company screenings -

Factset and EMIS

VII. Commodity Prices -

Euromonitor, Thomson Eikon and Bloomberg

Business or Sector Information and communication | **Department** Investment Banking |

Website <https://www.evalueserve.com/in-en/>

01/03/2018 – 15/07/2018 Mumbai, India

ASSISTANT MANAGER LIASES FORAS REAL ESTATE RESEARCH & RATINGS PVT LTD

Tasks and responsibilities -

1. Overseeing the daily customer service tasks
2. Receiving and respond to customer inquiries related to the real estate industry via email and phone calls
3. Extract information from the in-house database (Ressex).
4. Discuss the data with analysts and from this data, conducting data analysis and recognizing effects of the industry trends
5. Preparing presentations
6. Training the employees on the in-house database (Ressex)
7. Preparing company profiles in the real estate industry
8. Training employees on the databases and control data quality
9. Notifying database problems and reporting these problems to database customer service via e-mails

Business or Sector Information and communication | **Department** Real Estate Research |

Website <https://www.liasesforas.com/>

01/03/2017 – 28/02/2018 Mumbai, India

SENIOR ANALYST - ADVISORY ACTIVE ALPHA GROUP

Tasks and responsibilities -

1. Generating investment ideas and conducting financial analysis of public companies listed on the National Stock Exchange (NSE)
2. Performing Due diligence for selected companies and industries to which these respective companies belong
heard, perform
3. Preparing macroeconomic reports and use statistics from agency sources for the same
4. Assisting in collection of information for building the financial models
5. Writing reports on the portfolio companies, tracking the performance of the hedge fund and commenting on the world economy
6. Notifying database problems and reporting these problems to database customer service via e-mails
7. Preparing investor presentations
8. Managing corporate subscriptions to online industry and business newspapers

Business or Sector Information and communication | **Department** Research |

Website <https://www.activealphagroup.com/>

08/08/2016 – 08/09/2016 Mumbai, India

RESEARCH ANALYST - CONTENTIVE (START-UP) BLENHEIM CHALCOT MANAGEMENT LTD

Tasks and responsibilities -

1. Creating and updating syndicated industry reports on digital transformation and digital marketing strategies of the retail and banking industries
2. Updated brand database matrix for multichannel retailers

Business or Sector Information and communication | **Department** Contentive (Start-up) |

Website <https://www.blenheimchalcot.com/>

10/06/2013 – 06/08/2016 Mumbai, India

JUNIOR RESEARCHER - BUSINESS RESEARCH CENTRE JP MORGAN SERVICES INDIA PVT LTD

Tasks and responsibilities -

1. Working as a part of Library Research section of the Investment Banking Division
2. Receiving inquiries via emails or online BRC tool from the Investment Banking Department and providing research information accordingly
3. Conducting data extraction from company websites and industry information from the various corporate databases and industry databases
4. Downloading, collecting and structuring information from company websites
5. Overseeing the workflow and managing assignment of tasks
6. Conducting industry screenings and identifying the targeted companies for analysis
7. Examining financial data of companies in financial models and industry data in broker reports and understanding industry reports
8. Marking specific requested information in these reports
9. Preparing company profiles
10. Training employees on the databases and maintaining data quality control
11. Notifying database problems and reporting these problems to database customer service via e-mails

Business or Sector Information and communication | **Department** Business Research Centre |

Website <https://indiaipo.jpmorgan.com/>

21/10/2011 – 05/06/2013 Mumbai, India

RESEARCH ASSOCIATE - BUSINESS INFORMATION SERVICES INTEGREON MANAGED SOLUTIONS PVT LTD

Tasks and responsibilities -

1. Working as a part of Library Research section of the Investment Banking Division
2. Receiving inquiries via emails or online BRC tool from the Investment Banking Department and providing research information accordingly
3. Conducting data extraction from company websites and industry information from the various corporate databases and industry databases
4. Downloading, collecting and structuring information from company websites
5. Examining financial data of companies in financial models and industry data in broker reports and understanding industry reports
6. Marking specific requested information in these reports
7. Preparing company profiles

Business or Sector Information and communication | **Department** Business Information Services |

Website <https://www.integreon.com/>

25/06/2008 – 14/11/2008 Mumbai, India

MANAGEMENT TRAINEE - TAX ERNST & YOUNG PVT. LTD

Tasks and responsibilities -

1. Reconciliation of stock trades from documents of foreign stock investors that show income from stock transactions with documents from the custodian records and records of National Security Depository Limited (NSDL)
2. Filing documents of income tax returns for these foreign financial firms

Business or Sector Information and communication | **Department** Taxation | **Website** https://www.ey.com/en_in

● **EDUCATION AND TRAINING**

04/01/2024 – CURRENT India
MASTER OF SCIENCE IN COMPUTER SCIENCE - DATA SCIENCE AND ARTIFICIAL INTELLIGENCE (ONLINE COURSE) AlmaBetter Innovarsity (Woolf University)

Website <https://woolf.university/academic/degree/12dcc2c2-f8d7-43f8-b39b-8981e92de34b>

01/08/2016 – 08/10/2016 Mumbai, India
BUSINESS ANALYST - INTERNATIONAL INSTITUTE OF BUSINESS ANALYSIS Imarticus

Address 5th Floor, B-Wing, Kaledonia, HDIL Building, Sahar Road, Andheri East, 400069, Mumbai, India |

Website <https://imarticus.org/>

01/08/2009 – 30/05/2011 Ahmednagar, India
MASTER OF BUSINESS ADMINISTRATION (MBA) Institute of Management Studies - Career Development & Research

Address Station Road, 414001, Ahmednagar, India | **Website** <https://imscdr.ac.in/>

15/06/2005 – 30/04/2008 Mumbai, India
BACHELOR OF MANAGEMENT STUDIES (BMS) St. Andrew's College

Address St. Dominic Road, Bandra (West), 400050, Mumbai, India | **Website** <https://standrewscollege.ac.in/>

15/06/2003 – 28/02/2005 Palghar, India
HIGHER SECONDARY EDUCATION (HSC) Thomas Baptista Junior College

Address Papdy, Vasai (West), 401207, Palghar, India | **Website** <http://www.thomasbaptistajc.com/php/home.php>

01/06/1994 – 30/05/2003 Palghar, India
SECONDARY EDUCATION (SSC) St. Augustine's High School

Address Barampur, Vasai (West), 401202, Palghar, India | **Website** <https://st-augustine-school.com/>

● **LANGUAGE SKILLS**

Mother tongue(s): **KONKANI | HINDI | MARATHI**

Other language(s): **ENGLISH**

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
GERMAN	B1	B1	B1	B1	B1

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

● **DIGITAL SKILLS**

MS Office | Python | Google Collab | SQL | Secondary Research

Databases

Tech Databases (IDC, Gartner, OMDIA) | Factiva | Thomson Reuters | Bloomberg Terminal