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♥ Lucknow, UP

# Shubham Srivastava

Digital Marketing Consultant & WordPress Web Developer

#### **SUMMARY**

Actively seeking an opportunity to be integrated into the organization where I will be able to learn and sharemy experience for the advancement of the organization's programs and goals.

### Experience

# Ekaggata Consultancy Pvt Ltd | June 2021 To Till Date

#### SEO Consultant

- · Handling International Clients Projects.
- On-page- Recommended changes to website architecture, content and linking to improve SEO Positions for target keywords.
- Off-page- Articles, Blogs, Infographics, Local SEO, Bookmarking, and other SEO Backlinks techniques.
- Manage Social Media- Update Posting, Create posters from Canva.
- · Researched and analyzed competitor- Keywords, Broken Links, and Backlinks.
- · Create a strategy, and execute the project.
- Generate reports- Used Available Tools, and Analytics.

## Across Code | May 2020 To May 2021

## Digital Marketing Consultant

- To develop and manage the client's wordpress website.
- · Research Keywords, Content Optimization.
- Create Backlinks- Local Directory, SBM, Articles, and others Backlinks techniques.
- Incorporated XML sitemaps, robots.txt files and 301 redirects to facilitate search engine spidering, crawling and indexing.
- Optimized social media channels and web pages to improve SEO and usability.

### Town Hall Education Society | March 2020 To May 2020

## Digital Marketing Analyst and Web Developer

- · Creating the website and managing the website.
- User engagement analysis using Facebook Metrics tools and Google Analytics.
- Manage Youtube Channel, Update videos, Youtube SEO.
- Creating useful content for the website and making brand awareness.

## Taxaccpro | July 2017 To Feb 2020

# **SEO Executive**

- Created and delivered innovative, strategic marketing programs for clients with focus on digital marketing and social media.
- Optimized social media channels and web pages to improve SEO and usability.
- Create Wordpress Website for their clients.
- · Performance evaluation using Google AdWords and Google Analytics.
- · AdWords- Website research & campaign setup, Ad content creation, and Keyword tool research.

# Net World Point | Sep 2015 To April 2017

#### **SEO Executive**

- On page optimization URL structures, Site analysis, Internal linking, Keyword research Meta tags Meta description Track of target keywords.
- Off page optimization Local SEO, Social bookmarking, Classified submission, Directory submission, Write Article, Search Engine Submission.
- Use SEO tools to analyze and optimize website activity.

# Shubham Srivastava

Continued...

Digitrend April 2015 To Sep 2015

#### SEM Intern

- · Worked with assigned team on projects to meet deliverables.
- Responsible for campaign management of educational and real estate clients.
- · Learn Google AdWords techniques.
- Friends Enterprises | June 2012 To Nov 2014

## **Back Office**

- Developed and updated calendars to schedule team and customer meetings.
- Designed and implemented office policies and enforced standards.
- Hired, trained and on-boarded new team members and conducted evaluations to boost performance.
- · Organized daily activities, planning, and tracking metrics.
- Scheduled regular meetings with staff to review progress and acknowledge achievements.

# **Education**

- Post Graduate Diploma in Banking and Finance | 64.87% | Sep 2017 Sep 2021
  Symbiosis Center Distance Learning Program, Pune
- Bcom | 55% | 2006–2009
  Christian Degree Collage Lucknow | 59%
- Rani Laxmi Bai Memorial School, Lucknow10th | 55% | 2003-2004
- Rani Laxmi Bai Memorial School, Lucknow 12th | 58% | 2005-2006

## **KEY SKILLS**

· Search Engine Optimization · Search Engine Marketing · Social Media Marketing · WordPress WebDesigning · Content Optimization · Digital Marketing Strategy · Team Player · Learn new Skills

## **CERTIFICATIONS**

- Computer Accounting 9.0 | 2007
- Google Adwords Certification | 2015
- CCC | NIELIT | 2017

# **ADDITIONAL INFORMATION**

- Languages: Hindi, English
- Interests: Internet Surfing, Watching Movies and Sports, Playing Badminton, Basketball

HAVE A NICE DAY!

