

**VIVEK KUMAR KAMAT**  
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## **PROFESSIONAL EXPERIENCE**

**Salesforce Developer at Cyphel InfoSolutions Pvt. Ltd.**

**July 2022 - Present**

### **PROFILE**

- 1+ Years of relevant technical hands-on experience in Salesforce (SFDC) technology. Extensive skills in analyzing Business & Functional Requirements with analysis, design, development, customizations, and implementation of CRM using different modules in Salesforce.com.
- Experience and adapted SFDC best practices for development and deployment in projects.
- Capable of working efficiently under pressure and training subordinates as need arises.

### **TECHNICAL SUMMARY**

- Hands on experience in SFDC development using Apex Language, Apex Trigger, Apex Class, Apex Test Methods, Batch Apex, Apex Scheduler, Visualforce Pages, Rest API, Controllers fixing including deployments to production.
- Sound knowledge of lightning component, aura components.
- Work experience in SFDC Administrative tasks like creating Profiles, Roles, Users, Page Layouts, Approvals, Workflows and Process Builder.
- Knowledge in designing Custom Formula Fields, Field Dependencies, Validation Rules, Workflows, and Approval Processes for automated alerts, field updates, Custom Settings.
- Basic knowledge in web technologies like HTML, jQuery, CSS, and JavaScript, SQL.
- Proficient in using tools like Salesforce Data Loader, Developer Console Workbench, Postman.

### **TECHNICAL EXPERTISE**

- Salesforce.com - Lightning, Apex, Visual Force, SOQL, SOSL, Apex Triggers, Workflows, Approvals, Email Templates, Formulas, Validation Rules, Force.com IDE, Rest API, Webservices. Basic Java.
- Tools - Developer Console, Data loader, VS Code, Workbench, Postman.
- Web Technologies – Basic JavaScript, Html, CSS.

## **PROJECT SUMMARY**

### **Project Name :- CRM Implementation and Operations solution.**

**Description :-** Fully automated process like whenever an enquiry (lead) is qualified it will create an opportunity and so on like that. Users use Salesforce for their CRM process.

**Work Done :-** Created Roles and Profiles, Custom Objects and fields, Workflow and Process Builder, implemented validation rules, created email templates and email alerts, implemented Visualforce pages for Order Summary and to generate Invoice as PDF, Duplicate Rule. Worked on order object and order line items to capture the product details.

**Technologies used :-** Apex and Visualforce

### **Project Name :- CRM Implementation.**

**Description :-** Complete CRM Implementation and automated process to cover Pre-Sales and Sales process.

**Work Done :-** Worked on Roles and Profiles, custom objects and custom fields, Created workflow rules, email template, email alerts, process builder and validation rules, Implemented Web to Lead functionality, Created Duplicate Matching rules, Deployment from sandbox to production using changesets, Data upload using Data Loader, Created Visualforce page to generate quotes.

**Technologies used :-** Apex, Visualforce, and Html.

### **Project Name: - Call Center Dialer Integration.**

**Description: -** Created one webservice to send lead data to Dialer Application.

Whenever a outbound lead gets created to Salesforce then send lead id and mobile number. based on region code

**Technologies used: -** Apex, Apex Trigger.

## **EDUCATION QUALIFICATION:-**

Bachelor of Technology(ECE)

Swami Vivekananda Institute of Science and Technology Kolkata 2019

### **Personal Details: -**

- Name:- Vivek Kumar Kamat
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- Language:- Hindi, English
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I hereby state that the information provided above by me is correct to the best of my knowledge.

Place: Bengaluru

Vivek Kumar Kamat