

Oghenetega Courage Ayonuwe

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Career Objective:

To provide a professional career in a dynamic and proactive organization where I can utilize my potentials, skills and experience to promote a world class corporate identity and create value for my organization through excellent innovative ideas and efficient service

Education

2022	UNICAF University Masters of Business Administration (MBA)	Zambia
2016	Delta State University B. Sc (Human Anatomy and Cell Biology)	Delta State

Work Experience:

2024 – 2025

Position: Relationship Officer, Retail Banking

Organization: Access Bank Plc, Jos, Plateau State

Key responsibility: Driving Sales for retail banking space, Mobilization and retention of deposit, creation and growth of risk asset, reactivation of retail banking accounts, digitization of both new and existing customers

2022 – 2024

Position: Relationship Manager, Consumer banking

Organization: Ecobank Nigeria Ltd, Fct, Abuja

Key responsibility: Driving Sales for consumer banking space, Mobilization and retention of deposit, creation and growth of risk asset, reactivation of consumer accounts, digitization of both new and existing customers

2020 – 2022

Position: Relationship Manager, Personal banking

Organization: Stanbic IBTC Bank, Jos, Plateau State

Key responsibility: Driving Sales for personal banking space, Mobilization and retention of deposit, creation and growth of risk asset, reactivation of personal accounts, digitization of both new and existing customers

Key Accomplishment in my last 3 roles:

Date - 2024

Position – Relationship Officer, Retail Banking

Organization – Access Bank

Key Accomplishment: Reactivation of key dormant relationships leading to over 500M inflow, booking of quality retail banking assets, introduction of quality new relationships to the bank

Date - 2023

Position – Relationship Manager, Consumer Banking

Organization – Ecobank Nigeria Ltd

Key Accomplishment: Achievement of 90% budget of CASA and total Deposit, 80% achievement of loan book growth

Date - 2022

Position – Relationship Manager

Organization – Stanbic IBTC Bank

Key Accomplishment – Achievement of over 500% of Full year Sales budget by First Quarter of 2022 leading to an award

Professional Qualification - Chartered Risk Manager (in-view)

Year 2025	Membership Body – Risk Management Association of Nigeria	<input type="checkbox"/> Student <input type="checkbox"/> Affiliate <input checked="" type="checkbox"/> Member <input type="checkbox"/> Fellow
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Languages

Language name	<input type="checkbox"/> Excellent	<input type="checkbox"/> Good	<input type="checkbox"/> Fair
English	✓		

Skills

Skills	<input type="checkbox"/> Excellent	<input type="checkbox"/> Good	<input type="checkbox"/> Fair
Relationship Management	✓		
Sales	✓		
Presentation	✓		
Risk asset creation	✓		
Portfolio Analysis	✓		
Customer service	✓		
Credit Analysis and structuring	✓		

Interest and activities

Market Research
Data Analysis
Scrabble and Chess

References

Available on request