

## Ayumu Tanaka, Ph.D.

College of Economics, Aoyama Gakuin University  
4-4-25 Shibuya, Shibuya -ku  
Tokyo 150-8366 Japan  
[tanaka-ayumu@rieti.go.jp](mailto:tanaka-ayumu@rieti.go.jp)

### RESEARCH INTEREST

International Trade; Foreign Direct Investment; Natural Disasters

### CURRENT POSITION

- 2021– Associate Professor, College of Economics, Aoyama Gakuin University, Tokyo, Japan
- 2013– Research Associate, Research Institute of Economy, Trade and Industry (RIETI), Tokyo, Japan
- 2011– Research Fellow, Graduate School of Economics, Kyoto University, Kyoto, Japan

### PREVIOUS POSITION

- 2016–2021 Associate Professor, Faculty of Commerce, Chuo University, Tokyo, Japan
- 2013–2015 Lecturer, Faculty of Economics, Setsunan University, Osaka, Japan
- 2010–2013 Research Fellow, Research Institute of Economy, Trade and Industry (RIETI), Tokyo, Japan

### EDUCATION

- Ph.D. in Economics, Kyoto University, 2010
- M.A. in Economics, Kyoto University, 2007
- B.A. in Economics, Kyoto University, 2005

### JOURNAL ARTICLES

- “Geographic concentration of foreign visitors: evidence from Japan,” *International Journal of Economic Policy Studies*, 2022. <https://doi.org/10.1007/s42495-022-00099-0>
- “FDI, Ownership Structure, and Productivity,” *Japan and the World Economy*, 64, 2022. (with Tadashi Ito) <https://doi.org/10.1016/j.japwor.2022.101158>
- “Higher Wages in Exporters and Multinational Firms: Evidence from Linked Employer–Employee Data,” *International Economics and Economic Policy*, 19(1) 51–78, 2022. <https://doi.org/10.1007/s10368-021-00517-2>
- “Foreign Ownership, Exporting and Gender Wage Gaps: Evidence from Japanese Linked Employer–Employee Data,” *Journal of the Japanese and International Economies*, Vol. 61, 2021. (with Theresa M. Greaney) <https://doi.org/10.1016/j.jjie.2021.101151>
- “How Does UNESCO's Convention on Cultural Diversity Affect Trade in Cultural Goods?,” *Journal of Cultural Economics*, Vol. 44, pp.625–660, 2020. (with Naoto Jinji) <https://doi.org/10.1007/s10824-020-09380-6>

- “How Do Exporters Respond to Exogenous Shocks: Evidence from Japanese Firm-level Data,” ***Japan and the World Economy***, Vol. 51, 2019. (with Banri Ito and Ryuhei Wakasugi). <https://doi.org/10.1016/j.japwor.2019.100962>
- “Foreign Direct Investment and Temporary Workers in Japan,” ***Journal of Asian Economics***, Vol. 48, pp.87–99, February 2017. <http://doi.org/10.1016/j.asieco.2016.10.004>
- “External R&D, Productivity, and Export: Evidence from Japanese Firms,” ***Review of World Economics***, Vol. 152, No.3, pp.577–596, August 2016. (with Banri Ito). <http://doi.org/10.1007/s10290-015-0240-y>
- “Recovery of the Supply Chain after the 2011 Mega-quake in Japan,” ***Millennial Asia***, Vol.6, No.1, pp. 1–18, January 2015 (with Ryuhei Wakasugi). <http://doi.org/10.1177%2F0976399614563221>
- “The Impacts of Natural Disasters on Plants' Growth: Evidence from the Great Hanshin-Awaji (Kobe) Earthquake,” ***Regional Science and Urban Economics***, Vol. 50, pp.31–41, January 2015. <http://doi.org/10.1016/j.regsciurbeco.2014.11.002>
- “The Causal Effects of Exporting on Domestic Workers: A Firm-Level Analysis using Japanese Data,” ***Japan and the World Economy***, Vol. 28, pp.13–23, December 2013. <http://doi.org/10.1016/j.japwor.2013.06.003>
- “Firm Productivity and the Number of FDI Destinations: Evidence from a Non-parametric Test,” ***Economics Letters***, Vol. 117, No.1, pp.1–3, October 2012. <http://doi.org/10.1016/j.econlet.2012.04.079>
- “Productivity Heterogeneity and Internationalization: Evidence from Japanese Firms,” ***Millennial Asia***, Vol.3, No.1, pp.45–70, January 2012 (with Ryuhei Wakasugi). <http://doi.org/10.1177%2F097639961200300103>
- “Activities of Japanese Multinationals with Productivity Heterogeneity,” ***The International Economy***, No. 14, pp. 128–142, January 2010 (with Ryuhei Wakasugi). <http://doi.org/10.5652/internationaleconomy.ie2010.08.w.t>

## BOOK CHAPTERS

- “Features of Japanese Internationalized Firms: Findings Based on Firm-Level Data,” in Ryuhei Wakasugi, ed. ***Internationalization of Japanese Firms: Evidence from Firm-level Data***, Springer, 2014, chap. 2, pp. 15–45 (with Ryuhei Wakasugi, Yasuyuki Todo, Hitoshi Sato, Toshiyuki Matsuura, Banri Ito). <http://doi.org/10.1007/978-4-431-54532-3>
- “Heterogeneity and the Structure of Export and FDI: A Cross-Industry Analysis of Japanese Manufacturing,” in Ryuhei Wakasugi, ed. ***Internationalization of Japanese Firms: Evidence from Firm-level Data***, Springer, 2014, chap. 3, pp. 47–72. <http://doi.org/10.1007/978-4-431-54532-3>
- “Productivity and Modes of Internationalization: Evidence from Japanese Firms,” in Ryuhei Wakasugi, ed. ***Internationalization of Japanese Firms: Evidence from Firm-level Data***, Springer, 2014, chap. 6, pp. 119–134 (with Ryuhei Wakasugi). <http://doi.org/10.1007/978-4-431-54532-3>

## WORKING PAPERS

“Individual Preferences Toward Inward Foreign Direct Investment: A Conjoint Survey Experiment,” Available at SSRN: <https://ssrn.com/abstract=4117608>. (with Banri Ito and Naoto Jinji).

“Why Do People Oppose Foreign Acquisitions? Evidence from Japanese Individual-Level Data,” RIETI Discussion Paper Series, No.22-E-002, January 2022. (with Banri Ito and Naoto Jinji).

“Firm Productivity and Foreign Direct Investment in the Services Sector: A Firm-Level Analysis using Japanese Data,” Research Project Center Discussion Paper Series, No. E-11-008, Research Project Center, Graduate School of Economics, Kyoto University, February 2012. <http://www.econ.kyoto-u.ac.jp/projectcenter/Paper/e-11-008.pdf>

## WORK IN PROGRESS

1. “Liberalization of Ownership Restrictions on Inward Foreign Direct Investment” (with Michael Ryan).
2. “Financial Constraint and FDI” (with Tadashi Ito and Michael Ryan).
3. “FDI Spillover through the Transactions” (with Tadashi Ito).

## GRANTS

Principal Investigator, Grant-in-Aid for Scientific Research (C), Japan Society for the Promotion of Science (JSPS), KAKENHI Grant Number **19K01612**, 2019-2022FY

Principal Investigator, Grant-in-Aid for Young Scientists (B), Japan Society for the Promotion of Science (JSPS), KAKENHI Grant Number **15K17063**, 2015-2018FY

Principal Investigator, Grant-in-Aid for Young Scientists (B), Japan Society for the Promotion of Science (JSPS), KAKENHI Grant Number **24730234**, 2012-2014FY

Principal Investigator, Grant-in-Aid for Research Activity Start-up, Japan Society for the Promotion of Science (JSPS), KAKENHI Grant Number **22830134**, 2010-2011FY

Co-Investigator, Grant-in-Aid for Scientific Research (C), Japan Society for the Promotion of Science (JSPS), KAKENHI Grant Number **20K01634**, 2020-2022FY, joint with Banri Ito (Principal Investigator)

Co-Investigator, Grant-in-Aid for Scientific Research (C), Japan Society for the Promotion of Science (JSPS), KAKENHI Grant Number **17K03705**, 2017-2019FY, joint with Banri Ito (Principal Investigator)

Co-Investigator, Grant-in-Aid for Scientific Research (C), Japan Society for the Promotion of Science (JSPS), KAKENHI Grant Number **26380315**, 2014-2016FY, joint with Banri Ito (Principal Investigator)

Zengin Foundation for Studies on Economics and Finance’s Grant-in-Aid (January 2023 - March 2025), joint with Tadashi Ito and Michael Ryan.

Nomura Foundation’s Research Grant for Social Science (FY 2020). **N20-3-E30-002**.

Nomura Foundation’s Research Grant for Gender Parity (October 2020 - September 2023). **N20-4-W30-002**.