

Ayumu Tanaka, Ph.D.

College of Economics, Aoyama Gakuin University
4-4-25 Shibuya, Shibuya -ku
Tokyo 150-8366 Japan
tanaka-ayumu@rieti.go.jp

RESEARCH INTEREST

International Trade; Foreign Direct Investment; Natural Disasters

CURRENT POSITION

- 2021– Associate Professor, College of Economics, Aoyama Gakuin University, Tokyo, Japan
- 2013– Research Associate, Research Institute of Economy, Trade and Industry (RIETI), Tokyo, Japan
- 2011– Research Fellow, Graduate School of Economics, Kyoto University, Kyoto, Japan

PREVIOUS POSITION

- 2016–2021 Associate Professor, Faculty of Commerce, Chuo University, Tokyo, Japan
- 2013–2015 Lecturer, Faculty of Economics, Setsunan University, Osaka, Japan
- 2010–2013 Research Fellow, Research Institute of Economy, Trade and Industry (RIETI), Tokyo, Japan

EDUCATION

- Ph.D. in Economics, Kyoto University, 2010
- M.A. in Economics, Kyoto University, 2007
- B.A. in Economics, Kyoto University, 2005

JOURNAL ARTICLES

- “Individual Preferences toward Inward Foreign Direct Investment: A Survey Experiment,” *Journal of Asian Economics*, Vol.88, 2023.
<https://doi.org/10.1016/j.asieco.2023.101644>
- “Why do People Oppose Foreign Acquisitions? Evidence from Japanese Individual-level Data,” *Japan and the World Economy*, Vol. 66, 2023. (with Banri Ito and Naoto Jinji). <https://doi.org/10.1016/j.japwor.2023.101187>
- “Geographic concentration of foreign visitors: evidence from Japan,” *International Journal of Economic Policy Studies*, Vol.17, pp. 211-222, 2022.
<https://doi.org/10.1007/s42495-022-00099-0>
- “FDI, Ownership Structure, and Productivity,” *Japan and the World Economy*, Vol. 64, 2022. (with Tadashi Ito) <https://doi.org/10.1016/j.japwor.2022.101158>
- “Higher Wages in Exporters and Multinational Firms: Evidence from Linked Employer–Employee Data,” *International Economics and Economic Policy*, Vol.19, No.1, pp.51-78, 2022. <https://doi.org/10.1007/s10368-021-00517-2>

- “Foreign Ownership, Exporting and Gender Wage Gaps: Evidence from Japanese Linked Employer-Employee Data,” ***Journal of the Japanese and International Economies***, Vol. 61, 2021. (with Theresa M. Greaney)
<https://doi.org/10.1016/j.jjie.2021.101151>
- “How Does UNESCO's Convention on Cultural Diversity Affect Trade in Cultural Goods?,” ***Journal of Cultural Economics***, Vol. 44, pp.625–660, 2020. (with Naoto Jinji)
<https://doi.org/10.1007/s10824-020-09380-6>
- “How Do Exporters Respond to Exogenous Shocks: Evidence from Japanese Firm-level Data,” ***Japan and the World Economy***, Vol. 51, 2019. (with Banri Ito and Ryuhei Wakasugi). <https://doi.org/10.1016/j.japwor.2019.100962>
- “Foreign Direct Investment and Temporary Workers in Japan,” ***Journal of Asian Economics***, Vol. 48, pp.87–99, February 2017.
<http://doi.org/10.1016/j.asieco.2016.10.004>
- “External R&D, Productivity, and Export: Evidence from Japanese Firms,” ***Review of World Economics***, Vol. 152, No.3, pp.577–596, August 2016. (with Banri Ito).
<http://doi.org/10.1007/s10290-015-0240-y>
- “Recovery of the Supply Chain after the 2011 Mega-quake in Japan,” ***Millennial Asia***, Vol.6, No.1, pp. 1–18, January 2015 (with Ryuhei Wakasugi).
<http://doi.org/10.1177%2F0976399614563221>
- “The Impacts of Natural Disasters on Plants' Growth: Evidence from the Great Hanshin-Awaji (Kobe) Earthquake,” ***Regional Science and Urban Economics***, Vol. 50, pp.31–41, January 2015. <http://doi.org/10.1016/j.regsciurbeco.2014.11.002>
- “The Causal Effects of Exporting on Domestic Workers: A Firm-Level Analysis using Japanese Data,” ***Japan and the World Economy***, Vol. 28, pp.13–23, December 2013. <http://doi.org/10.1016/j.japwor.2013.06.003>
- “Firm Productivity and the Number of FDI Destinations: Evidence from a Non-parametric Test,” ***Economics Letters***, Vol. 117, No.1, pp.1–3, October 2012.
<http://doi.org/10.1016/j.econlet.2012.04.079>
- “Productivity Heterogeneity and Internationalization: Evidence from Japanese Firms,” ***Millennial Asia***, Vol.3, No.1, pp.45–70, January 2012 (with Ryuhei Wakasugi).
<http://doi.org/10.1177%2F097639961200300103>
- “Activities of Japanese Multinationals with Productivity Heterogeneity,” ***The International Economy***, No. 14, pp. 128–142, January 2010 (with Ryuhei Wakasugi).
<http://doi.org/10.5652/internationaleconomy.ie2010.08.w.t>

BOOK CHAPTERS

- “Features of Japanese Internationalized Firms: Findings Based on Firm-Level Data,” in Ryuhei Wakasugi, ed. ***Internationalization of Japanese Firms: Evidence from Firm-level Data***, Springer, 2014, chap. 2, pp. 15–45 (with Ryuhei Wakasugi, Yasuyuki Todo, Hitoshi Sato, Toshiyuki Matsuura, Banri Ito). <http://doi.org/10.1007/978-4-431-54532-3>
- “Heterogeneity and the Structure of Export and FDI: A Cross-Industry Analysis of Japanese Manufacturing,” in Ryuhei Wakasugi, ed. ***Internationalization of Japanese Firms:***

Evidence from Firm-level Data, Springer, 2014, chap. 3, pp. 47–72.
<http://doi.org/10.1007/978-4-431-54532-3>

“Productivity and Modes of Internationalization: Evidence from Japanese Firms,” in Ryuhei Wakasugi, ed. ***Internationalization of Japanese Firms: Evidence from Firm-level Data***, Springer, 2014, chap. 6, pp. 119–134 (with Ryuhei Wakasugi).
<http://doi.org/10.1007/978-4-431-54532-3>

WORKING PAPERS

1. "Partial Ownership, Financial Constraint, and FDI," RIETI Discussion Paper Series, No.23-E-020, March 2023. (with Tadashi Ito and Michael Ryan). [Current draft]
[Online appendix]
2. "Inward Foreign Direct Investment, Transactions, and Domestic Firms' Performance: Evidence from firm-to-firm transaction linkage," RIETI Discussion Paper Series, No.23-E-026, March 2023. (with Tadashi Ito).

WORK IN PROGRESS

1. “Liberalization of Ownership Restrictions on Inward Foreign Direct Investment” (with Michael Ryan).

GRANTS

Principal Investigator, Grant-in-Aid for Scientific Research (C), Japan Society for the Promotion of Science (JSPS), KAKENHI Grant Number **23K01356**, 2023-2027FY

Principal Investigator, Grant-in-Aid for Scientific Research (C), Japan Society for the Promotion of Science (JSPS), KAKENHI Grant Number **19K01612**, 2019-2022FY

Principal Investigator, Grant-in-Aid for Young Scientists (B), Japan Society for the Promotion of Science (JSPS), KAKENHI Grant Number **15K17063**, 2015-2018FY

Principal Investigator, Grant-in-Aid for Young Scientists (B), Japan Society for the Promotion of Science (JSPS), KAKENHI Grant Number **24730234**, 2012-2014FY

Principal Investigator, Grant-in-Aid for Research Activity Start-up, Japan Society for the Promotion of Science (JSPS), KAKENHI Grant Number **22830134**, 2010-2011FY

Co-Investigator, Grant-in-Aid for Scientific Research (C), Japan Society for the Promotion of Science (JSPS), KAKENHI Grant Number **20K01634**, 2020-2022FY, joint with Banri Ito (Principal Investigator)

Co-Investigator, Grant-in-Aid for Scientific Research (C), Japan Society for the Promotion of Science (JSPS), KAKENHI Grant Number **17K03705**, 2017-2019FY, joint with Banri Ito (Principal Investigator)

Co-Investigator, Grant-in-Aid for Scientific Research (C), Japan Society for the Promotion of Science (JSPS), KAKENHI Grant Number **26380315**, 2014-2016FY, joint with Banri Ito (Principal Investigator)

Zengin Foundation for Studies on Economics and Finance’s Grant-in-Aid (January 2023 - March 2025), joint with Tadashi Ito and Michael Ryan.

Nomura Foundation’s Research Grant for Social Science (FY 2020). **N20-3-E30-002.**

Nomura Foundation’s Research Grant for Gender Parity (October 2020 - September 2023). **N20-4-W30-002.**