

# Opportunity Count by Region and Stage

## Opportunity Count

487

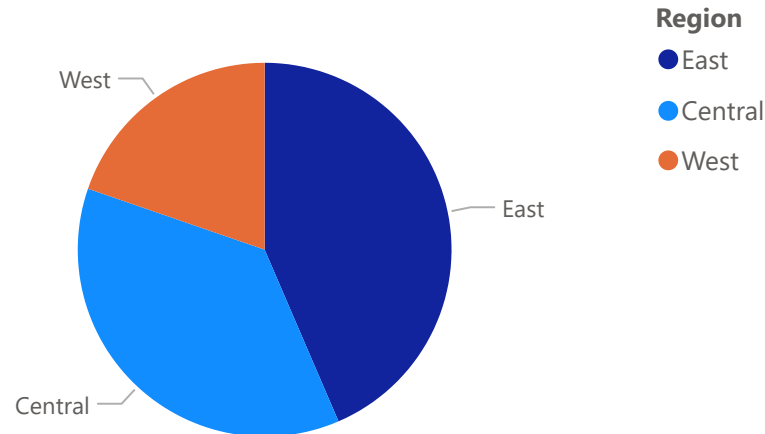
## Partner Driven

Deselect all

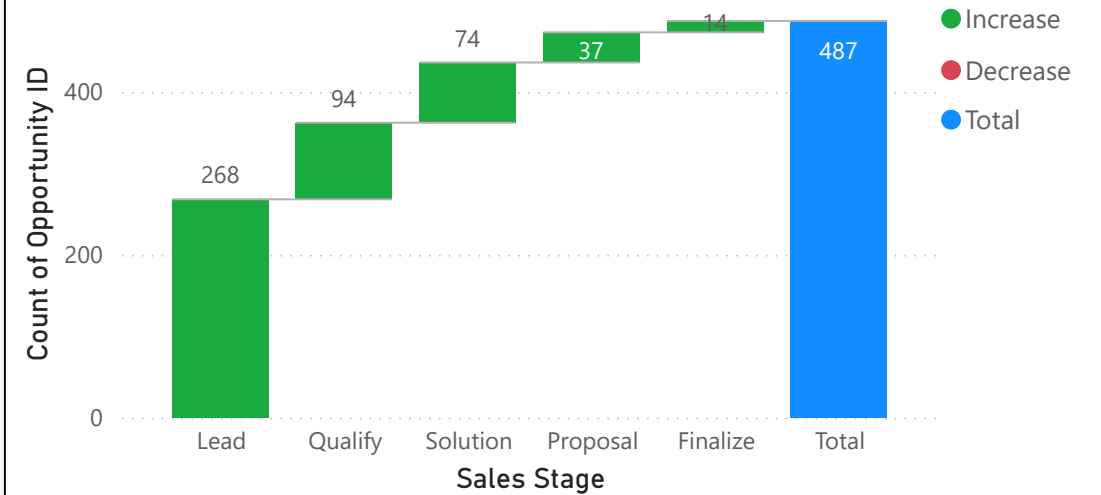
No

Yes

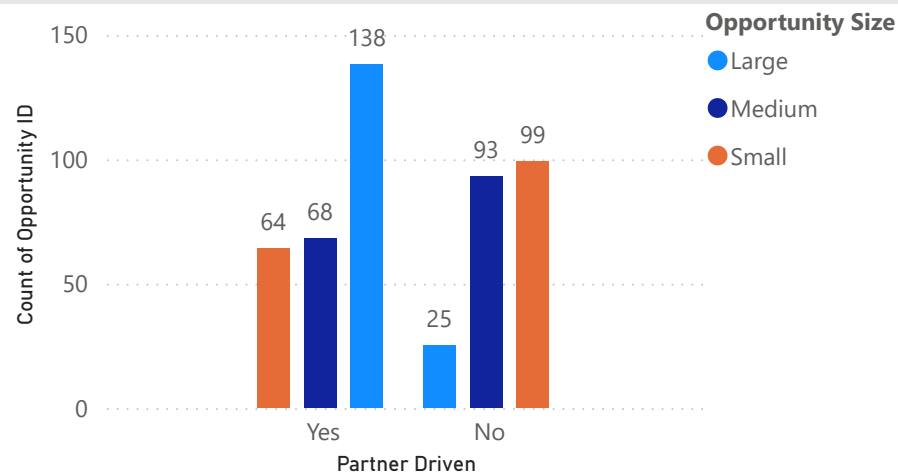
## Opportunity count by Region



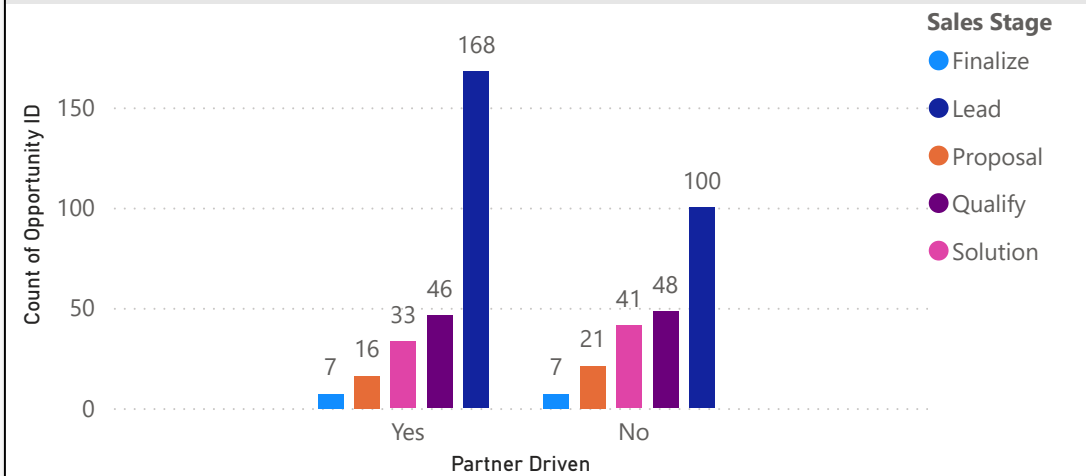
## Opportunity Count by Sales Stage



## Opportunity Count by Partner Driven & Opportunity Size



## Opportunity Count by Partner Driven & sales stage



# Revenue Overview

## Revenue

2111M

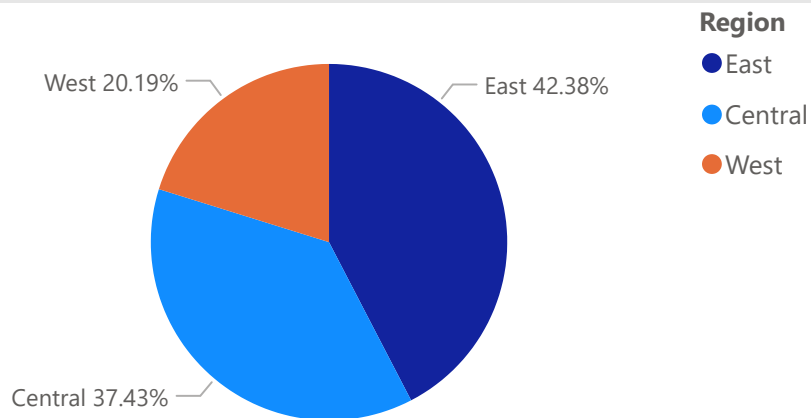
## Factored Revenue

461M

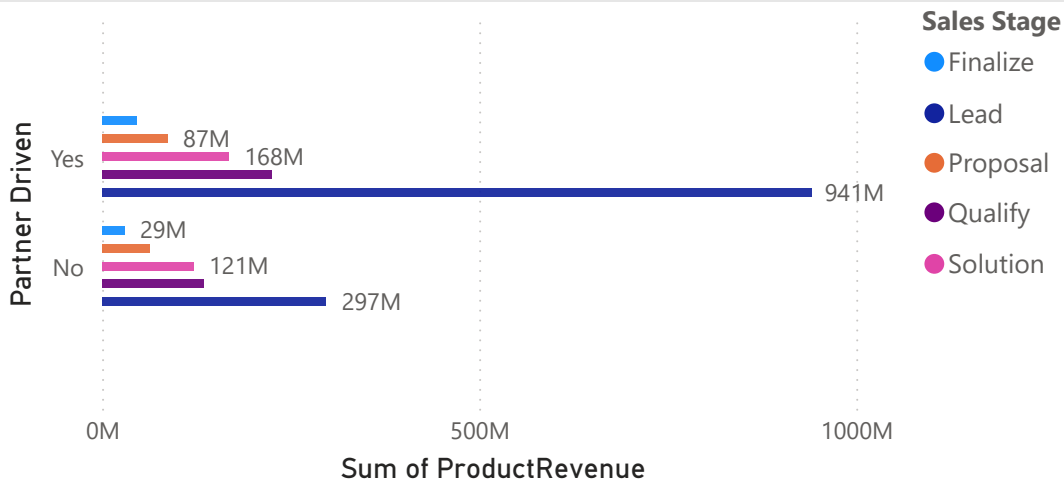
## Opportunity Count

486

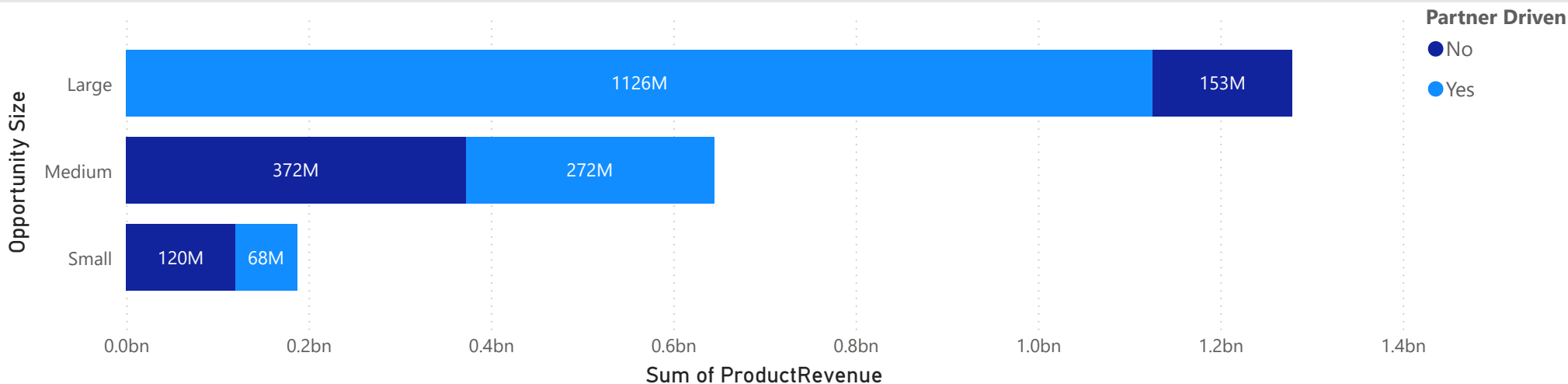
## Revenue by Region



## Revenue by Sales Stage and Partner Driven



## Average Revenue by Partner Driven and Opportunity Size



# Upcoming Opportunities

## Opportunity Size

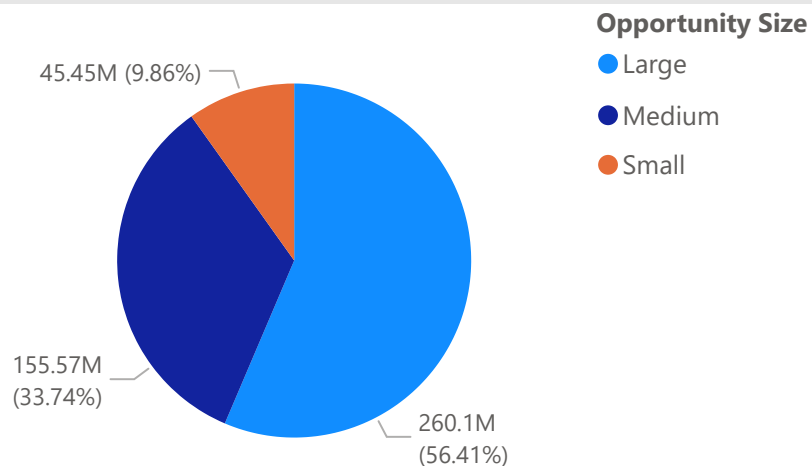
Select all

Large

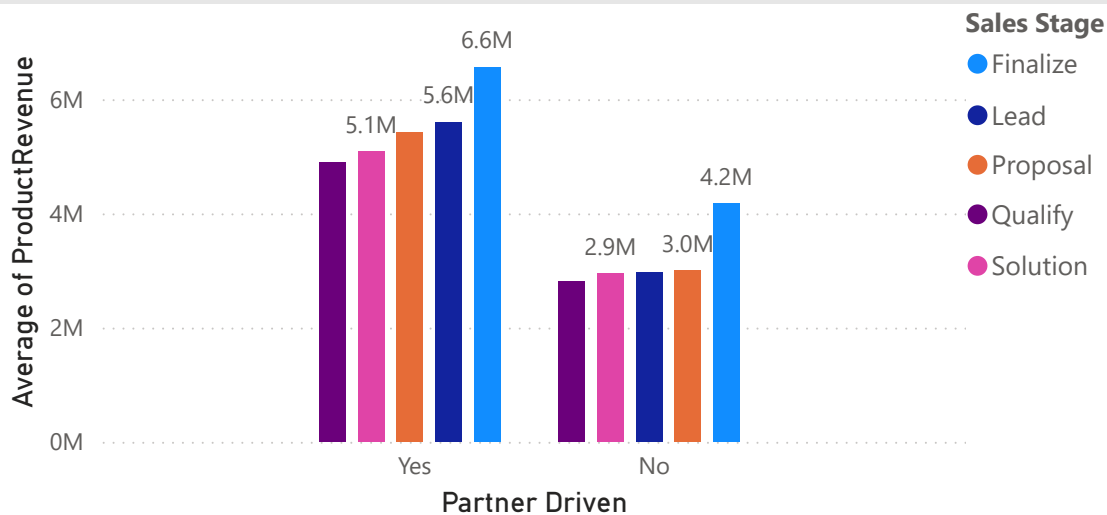
Medium

Small

## Factored Revenue by Opportunity Size



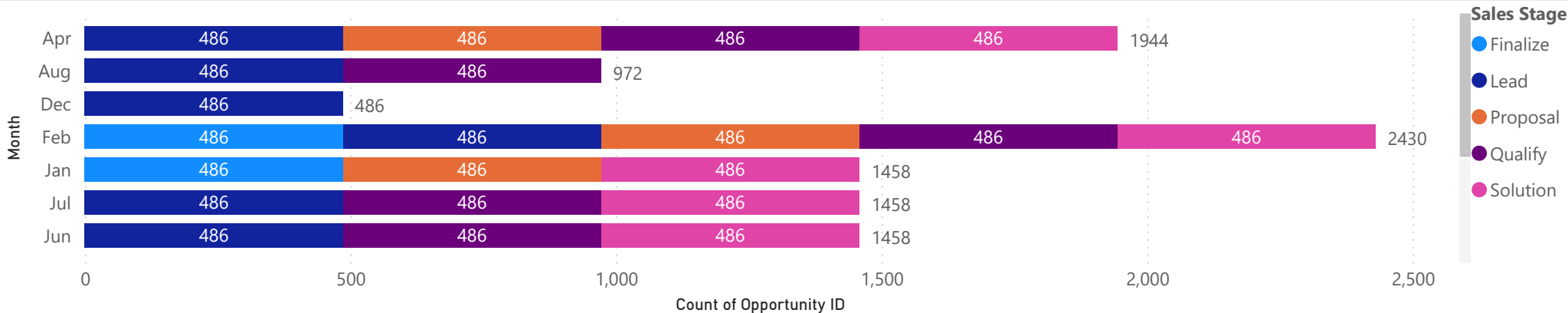
## Average Revenue by Partner Driven and Sales Stage



## Sales stage

- Select all
- Finalize
- Lead
- Proposal
- Qualify
- Solution

## Opportunity Count by Month and Sales Stage



# Opportunity Overview (Count)

## Partner

Select all

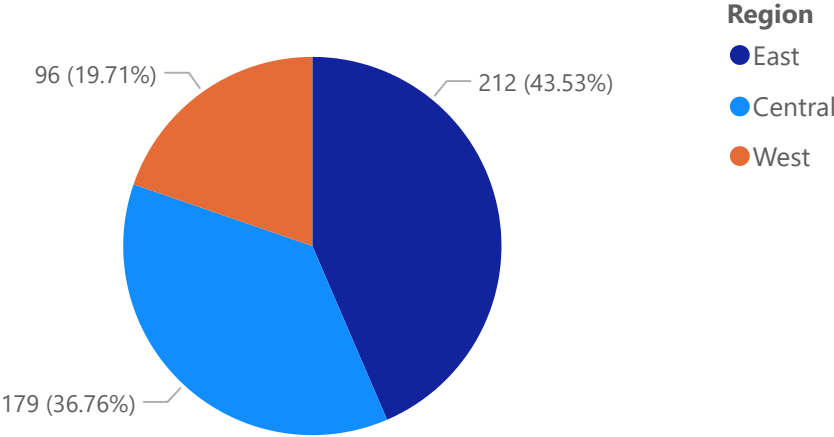
No

Yes

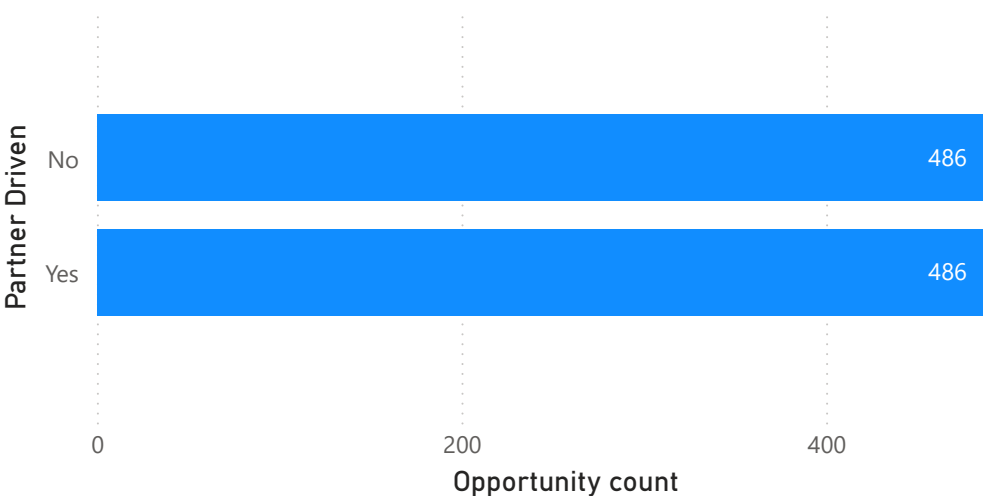
## Total Count of Opportunity

486

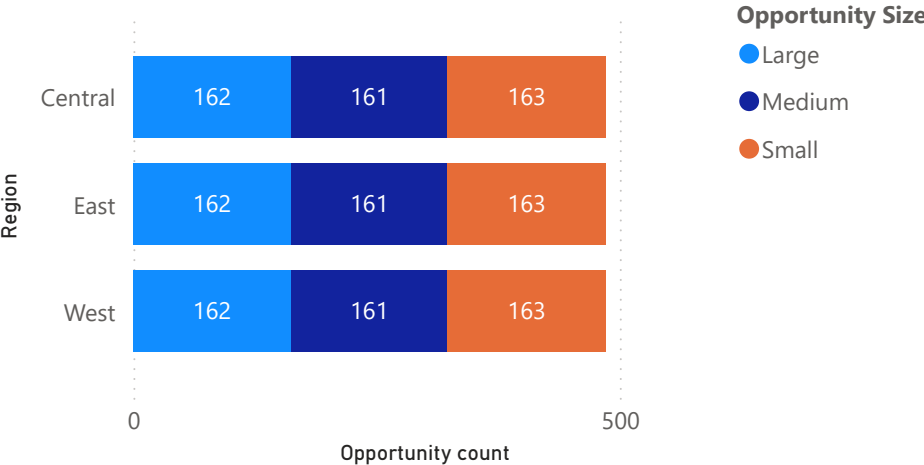
## Opportunity count by Region



## Opportunity count by Partner Driven



## Opportunity Count by Region and Opportunity Size



## Opportunity count by Sales Stage and Region

