

### **Client Details**

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Disclaimer: The results of this report are purely based on the responses provided by the clientfor the constituent assessments. The analysis and recommendations provided are based onongoing scientific research and are meant to provide a reference for the client. The decision tofollow any recommendations or suggestions solely lies with the client and client shall be solely responsible for the consequences of the same. Please note that the report can be best interpreted along with certified analyst.



### Career excellence model



## **Career Exploration Process**





### **Career decision making situation**

This represents your current state of your beliefs, self-awareness and information relevant to make career decisions.

**Beliefs** 

These are self-limiting beliefs about your own capability to make sound career decisions. These prevent you to undertake career decisions freely and with confidence.

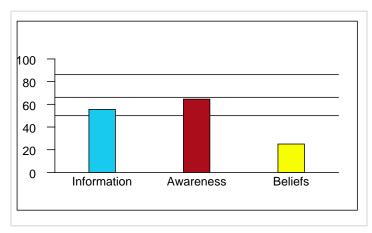
Self-awareness

This is an indication of your own awareness that is relevant in making healthy career decisions.

Information

This is an indication of presence or absence of relevant information required to make healthy career decisions.

### Your career decision making situation





<50%

Low

50-75%

Moderate

>75%

High

### **Observations & suggestions**

Beliefs

You need to relook your beliefs as they do not display enough confidence.

**Awareness** 

You have some awareness of your career relevant characteristics as well a preferred occupations. You need to become thoroughly aware before you commit yourself to any occupation.

Information

You have some information about careers. It would help you to become more aware of career relation information



### **Work Interests**

### REALISTIC (R)

Being "Hands-on" - Working with machines, tools and things.

### INVESTIGATIVE (I)

Preference to understand, analyze and predict.

### ARTISTIC (A)

Preference for literature, music or other artistic and creative activities.

### SOCIAL (S)

Preference to help, facilitate or guide.

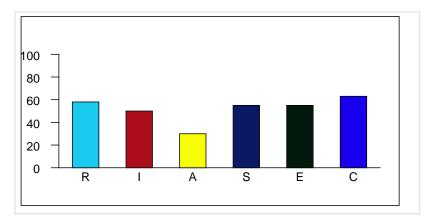
### ENTERPRISING (E)

Preference to influence - to sell or to persuade.

### CONVENTIONAL (C)

Preference to create and maintain orderliness.

### **Your Work Interests**



# DOMAIN CODE:

C(Conventional)

R(Realistic)

**E(Enterprising)** 



### Work Values

An individual's work personality is determined by his or her needs and abilities. Similarly, ability requirement and possible reinforcement are important characteristics of a work environment. Job satisfaction of an individual depends on alignment of her needs to the reinforcement offered by the work environment. We identify 21 needs, grouped into 6 work values.



Using your best abilities, feeling a sense of accomplishment.

#### **WORKING CONDITIONS:**

Pay, job security, physical working condition, work that suits temperament.

#### **RECOGNITION:**

Advancement, recognition, respect.

#### **RELATIONSHIP:**

Service to others, getting along with others, having a clean conscience.

#### SUPPORT:

Competent & considerate management.

#### **INDEPENDENCE:**

Creativity, Responsibility, Autonomy

### **Your Top Needs**

- 1. Ability utilization I make use of my abilities
- 2. Social service I could do things for other people
- 3. Achievement the work could give me a feeling of accomplishment
- 4. Compensation My pay would be at par with other workers
- 5. Company policies I would be treated fairly by the company



### **Type Indicators**

MB type indicators are used to identify one of the sixteen personality types that an individual belongs to. The type influences identification of careers where the person is expected to contribute most as well as where she can find fulfilment. None of the types is superior or inferior to any other type. Below are the components of the 16 personality types.



#### Energy

Information processing

**Decision making** 

Managing external world

### Extraversion (E) Energy through people

#### Sensing

Through 5 senses (observing)

#### **Thinking**

Based on logics & facts

#### **Judging**

organizing and seeking closure

### Intraversion (I) Energy through Self-reflection

#### Intuiting

Understanding meaning & pattern

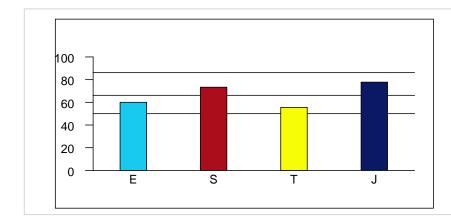
#### Feeling

Based on empathy

#### Perceiving

Flexibility, spontaneity and openness to experience

## **Your type indicator – ESTJ**



- E Extraversion
- S Sensing
- T Thinking
- J Judging

### PCI



### Inference

E-I Dimension - Your natural preference is Extraversion, You are Open,Accessible,Energetic,Enthusiastic,Outgoing

S-N Dimension - Your natural preference is Sensing, You are Practical, Matter of fact, Observant, Realistic, Preference for actualities over possibilities

T-F Dimension - Your natural preference is Thinking, You are Logical, Objective, Impersonal decision making

J-P Dimension - Your natural preference is Judging, You are Dutiful,Methodical,Organized,Determined,Preference on coming to conclusions and complete tasks at hand

### Inference of PCI

% High You make real-life choices in accordance to your natural preferences. This may or may not always be most appropriate to manage the current situation. However, this saves you from putting additional efforts in exercising a choice that you are not comfortable with.

You inconsistently make real-life choices in accordance to your natural preferences. At times, you make choices that are not aligned to your natural preferences. This may be when you consider doing so more appropriate to manage the situation



2/ow

You have not been able to clearly identify your preference or you are making a lot of make real-life choices opposite to your natural preferences. This may be possibly because your learnings about how to effectively manage a situation differ from your natural preference.



## **Learning Preferences**

MB type indicators are used to identify one of the sixteen personality types that an individual belongs to. The type influences identification of careers where the person is expected to contribute most as well as where she can find fulfilment. None of the types is superior or inferior to any other type. Below are the components of the 16 personality types.

### Visual (V)



- Preference towards Graphical information maps, charts, graphs, flow charts, labelled diagrams and symbols representation of words.
- Use of designs, patterns and shapes to convey information.
- Does not include still pictures or photographs that do not convey information or patters.
- Preference for learning by hearing & speaking
- Lectures, group discussions, radio, telephone calls, webchats and talking things through
- Talking out loud and talking to self.

### Auditory (A)



#### Read/ Write (R)

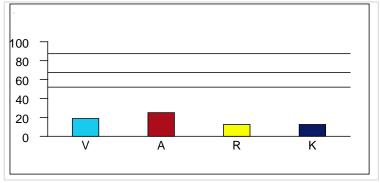


- Preference for information displayed in words
- · Emphasis on text-based inputs
- Manuals, reports, essays, books, assignments, text dominant internet research
- Preference for concrete personal experiences
- · Learning by grasping, holding, feeling, doing
- · Learning through demonstrations, simulations, videos

### Kinesthetic (K)



## Your learning preference(s)



The graph shows the proportion of responses where you displayed a particular learning preference. This is an indicator of the mode you generally prefer in real life.



### **Cognitive abilities**

Ability	Description	Your assessment
Numerical abi <b>l</b> ity	Ability to understand and work with quantitative concepts	Low
Verba <b>l</b> reasoning	Ability to understand concepts framed in words	Low
Spatial ability	Ability of 3D visualization from 2D representation	Low
Computations	Facility with numbers	Low
Clerical Perception	Quickly recognizing information presented in letters & words	Low
Form Perception	Quick recognition of visual information	Low



## **Critical workplace abilities**

Ability	Description	Your self-assessment score
Leading &	Leading, Coordinating, Negotiating,	
Influencing	Influencing, Social management,	Very High
	External environment management	
Helping &	Social perceptiveness, Active	
facilitating	listening	Very High
Organizing and	Task structuring, Planning, Being	
closing	methodical, Doing repetitive	
	activities, Working with deadlines,	Very High
	Punctuality, Closure	



Your Top Career Clusters

**Business Management & Administration** 

In this cluster, you shall be focussing on administrative support, business & information management, operations management, human resource management or general management. Professions include executive assistants, information systems managers, operations managers in various specialised domains such as hydroelectric systems, event managers, purchase managers, human resource managers, training & development managers and service delivery managers

Information Technology

This cluster includes information support services, network management services, software development as well as web administration. Professions include cloud engineers, programmers, business analysts, database administrators, information security managers, data scientists and system analysts

Science, Technology, Engineering & Mathematics

In this cluster, you shall be working in either science & maths domain or engineering & technology domains. Professions include anthropolists, physicists, political scientists, biostatisticians, geologists, soil & water conservationists, city & regional planners, and engineers in various specializations (electronics, electrical, automobile, civil, marine, etc)

Your Top Streams

**PCM** 

Any stream



## **Career Suggestions**

Profession Name	Cluster	11Th / 12Th	Higher Education	Recommendation
General and	Business	Any stream	Science with Physics Maths+Diploma in	Explore
Operations	Management &		Web Designing+B.Sc in Computer	
Managers	Administration		Science+M.Sc in Computer	
			Science/Science Physics	
			&Maths+BCA+MCA+Certification Course	
			in Web Development/Science with	
			Physics &Maths+Diploma in Web	
			Development+B.Tech in Computer	
			Science	
Supply Chain	Business	Any stream	Any Stream+Bachelor's degree in Supply	Explore
Managers	Management &		Chain Management+Post Graduate	
	Administration		Diploma in Supply Chain	
			Management/Any Stream+Diploma in	
			Supply Chain Management+BBA in	
			General Management+MBA in General	
			Management	
Supply Chain	Business	Any stream	Any Stream+Bachelor's degree in Supply	Explore
Managers	Management &		Chain Management+Post Graduate	
	Administration		Diploma in Supply Chain	
			Management/Any Stream+Diploma in	
			Supply Chain Management+BBA in	
			General Management+MBA in General	
			Management	
Compensation	Business	Any stream	Any Stream+BBA+Post Graduate	Explore
and Benefits	Management &		Diploma in Human Resource/Any	
Managers	Administration		Stream+BBA+MBA in Human Resource	
Computer and	Business	PCM	Science+B.Sc. Computer Science+M.Sc	Explore
Information	Management &		in Computer Science/Science+B.Tech	
Systems	Administration		Computer Science+M.Tech In Computer	
Managers			Science/Science+Bachelor Of Computer	
			Application+Master In Computer	
			Application	



Profession Name	Cluster	11Th / 12Th	Higher Education	Recommendation
Loss Prevention	Business	Any stream	Any Stream+Graduation in Any	Explore
Managers	Management &		Stream+Exam to AppearStaff Selection	
	Administration		Commission (SSC) CGL exam	
Supply Chain	Business	Any stream	Any Stream+B.Com in Supply Chain	Explore
Managers	Management &		Management/Any Stream+BBA	
	Administration		inLogistics &Supply Chain	
			Management/Any Stream+BBA in	
			Business Analytics	
Supply Chain	Business	Any stream	Any Stream+B.Com in Supply Chain	Explore
Managers	Management &		Management/Any Stream+BBA	
	Administration		inLogistics &Supply Chain	
			Management/Any Stream+BBA in	
			Business Analytics	
Surgical	Health Science	РСВ	Science with Physics Chemistry	Explore
Technologists			&Biology+B.Sc Surgical	
			Technology+M.Sc in medical Lab	
			Technology/Science +Diploma in	
			Surgical Endoscopic Techniques+B.Sc in	
			Operation Theatre Technology+M.Ch in	
			Surgical Gastroenterology	
Search Marketing	Information	PCM	Any Stream +Diploma in Search Engine	Explore
Strategists	Technology		Optimization +Graduation In Any	
			Stream/Any Stream+Graduation in Any	
			Stream+Certificate in SEO/	
Network and	Information	PCM	Bachelor in Computer Application	Explore
Computer	Technology		(BCA)+Master in Computer	
Systems			Application/Science+B.Tech in Computer	
Administrators			Science+M.Tech in Computer	
			Science/Science+Bachelor Of Science in	
			Statistics & Computer	
			Application+Master of Science in	
			Statistics and Computer	
			Applications+Certified Network Security/	
			RPA Developer/Digital Circuits	



Profession Name	Cluster	11Th / 12Th	Higher Education	Recommendation
Database	Information	PCM	PCM/BCA (Database systems)/ BE	Explore
Architects	Technology		(Computer science) + Diploma (Database	
			systems)	
Computer	Information	PCM	Science with Physics Chemistry	Explore
Systems	Technology		Biology+B.Sc in	
Engineers/Archite			Zoology/Botany/Chemistry/Fishery	
cts			Science+M.Sc in oceanography/Marine	
			Biology+PHD in oceanography/Science,	
			physics , Chemistry +B.Tech in	
			Environmental/ Civil Engineering+M.Tech	
			in Ocean Engineering/Ocean Technology	
Database	Information	PCM	PCM/Btech (Computer science/ IT), BCA	Explore
Administrators	Technology		+ MCA	
Web Developers	Information	PCM	Science+B.Sc in Graphic &Web	Explore
	Technology		Design+M.Sc in Graphic &Web	
			Design/Science+Diploma in Web	
			Desgning+B.Sc in Computer	
			Science+M.Sc in Computer	
			Science/Science +Diploma in Web	
			Designing & Software	
			Development+BCA+Certificate Course in	
			Web Designing	
Economists	Science,	Any stream	Any Stream+BA in Economics/BA in	Explore
	Technology,		Economics(HONS)+MA in Economics/MA	
	Engineering &		in Economics(HONS)+PhD in	
	Mathematics		Economics/Any Stream+BA in Applied	
			Economics+MA in Applied	
			Economics+PhD. Applied	
			Economics/Science+B.Sc.in	
			Economics+M.Sc in Economics+PhD.	
			Economics	

<b>Profession Name</b>	Cluster	11Th / 12Th	Higher Education	Recommendation
Bioinformatics	Science,	РСВ	Science with Biology+B.Tech.	Explore
Scientists	Technology,		Biotechnology/M.Tech in Genetic	
	Engineering &		Engineering/B.Tech in	
	Mathematics		bioinformatics+M.Tech	
			Biotechnology/M.Tech in Genetic	
			Engineering/M.Tech in	
			Bioinformatics/Science with	
			Biology+B.Sc. Biology /B.Sc.	
			Biochemistry+M.Sc Biology/M.Sc.	
			Biochemistry	
Computer	Science,	PCM	Science with Physics Maths+B.Tech in	Explore
Hardware	Technology,		Computer Science+Certificate in	
Engineers	Engineering &		Computer Hardware Network	
	Mathematics			
Fire-Prevention	Science,	PCM	Science+B.Tech in Fire & Safety	Explore
and Protection	Technology,		Engineering/Science+Diploma in Fire	
Engineers	Engineering &		Engineering+B.Tech in Industrial	
	Mathematics		Engineering	
Transportation	Science,	PCM	Science+B.Tech in Civil	Explore
Planners	Technology,		Engineering+M.Tech Civil	
	Engineering &		Engineering/M.Tech Transportation	
	Mathematics		Systems Engineering Dual	
			Degree/Science+B.Sc in Geography/	
			Economics+M.Sc in Geography/	
			Economics/Any Stream+Bachelor of	
			Planning in Urban and Regional	
			Planning+Master Of Urban & Regional	
			Planning	