

Personality

Personality type indicators are used to identify one of the sixteen personality types that an individual belongs to. The type influences identification of careers where the person is expected to contribute most as well as where she can find fulfilment. None of the types is superior or inferior to any other type. Below are the components of the 16 personality types.



Your type indicator –

Inference

Type Indicators

Trait	Impacts	Dichotomy
Extraversion (E) Energy through people	Energy	Intraversion (I) Energy through Self-reflection
Sensing Through 5 senses (Observing)	Information Processing	Intuiting Understanding Meaning & Pattern
Thinking Based on logics & Facts	Decision Making	Feeling Based on Empathy
Judging Organizing and seeking closure	Managing External World	Perceiving Flexibility, Spontaneity and Openness to experience

● Extroverts: Description



- Talkative & Expressive
- Energized by socializing
- Engaged with external world
- Enjoy interacting with others
- Comfortable in parties, gatherings & meetings
- Enjoy fast-paced lifestyle
- Seek new experiences
- Open & approachable

Possibilities

- Sales
- Marketing
- Public Relations
- Politics
- HR Management
- Accounts Management
- Public Administration

May be uncomfortable in careers requiring working in isolation with minimal social interaction

● Introverts Description



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Possibilities

- Sales ● Marketing ● Public Relations ● Politics ● HR Management
- Accounts Management ● Public Administration

May be uncomfortable in careers requiring a lot of public-facing

● Sensing



Description

- Focus on directly observable and measurable information
- Focus on immediate realities ● Provide information in step-by-step manner ● Pay close attention to details and practical problem solving
- Focus on real-world information

Possibilities

- Skilled trade professionals ● Medical technologists ● Engineers
- Logistics managers ● Quality inspectors ● Crime scene investigators

May be uncomfortable in careers requiring highly abstract, theoretical roles, roles with ambiguity or highly creative roles.

● Intuiting



Description

- Imaginative, future-oriented, and focused on possibilities.
- Focus on big picture ● Comfortable with uncertainty and ambiguity
- Open to change and adaptable

Possibilities

- Graphic design ● Filmmaking ● R&D roles in tech-industries
- Strategic planning ● Marketing ● Advertising

May be uncomfortable in careers requiring highly routine or roles with repetitive work.

● Thinking



Description

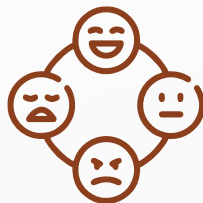
- Preference for Facts and rational analysis when making decisions
- Try to see cause-effect relationship
- Prefer concise and logical explanation
- Prefer direct and straight-forward communication

Possibilities

- Engineering
- Software development
- Legal professions
- Finance-accounting-economics
- Operations management
- Medicine

May be uncomfortable in careers requiring high emotional or empathy-based decision making.

● Feeling



Description

- Decisions based on personal values and beliefs
- Focus on well-being of others while making decisions
- Give high value to relationships
- Prioritize the emotional tone of their communication

Possibilities

- Counselling-Therapy
- Social work
- Teaching
- Political leader
- HR
- Nursing

May be uncomfortable in careers requiring highly competitive roles, technical roles with limited human interaction or roles requiring strictly rule-based decision making.

● Judging



Description

- Value order, clarity and closure
- Follows planned and scheduled guidelines
- Willing to settle matters
- Maintain to-do lists
- Work towards specific outcomes
- Feel comfortable in an ordered, predictable environment
- Organize information in a structured manner

Possibilities

- Project management
- Operations management
- Event planning
- Financial planning

May be uncomfortable in careers requiring an unpredictable, unstructured work environments

● Perceiving



Description

- Adaptable and comfortable with ambiguity
- Keep options open and may delay decisions
- Enjoy the process of discovery
- Open to adjusting plans
- Improvisational approach
- Procrastinating decisions

Possibilities

- Creative arts & design
- Entertainment & media
- Marketing
- Advertisement
- Counselling

May be uncomfortable in careers requiring highly structured or rule- driven environment.