

## **Client Details**

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## **CounsellorDetails**

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Disclaimer: The results of this report are purely based on the responses provided by the clientfor the constituent assessments. The analysis and recommendations provided are based onongoing scientific research and are meant to provide a reference for the client. The decision tofollow any recommendations or suggestions solely lies with the client and client shall be solely responsible for the consequences of the same. Please note that the report can be best interpreted along with certified analyst.

Maharashtra 411023



## Career excellence model



# **Career Exploration Process**





## **Career decision making situation**

This represents your current state of your beliefs, self-awareness and information relevant to make career decisions.

**Beliefs** 

These are self-limiting beliefs about your own capability to make sound career decisions. These prevent you to undertake career decisions freely and with confidence.

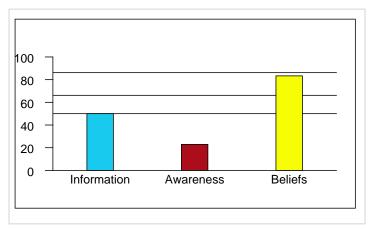
Self-awareness

This is an indication of your own awareness that is relevant in making healthy career decisions.

Information

This is an indication of presence or absence of relevant information required to make healthy career decisions.

## Your career decision making situation





<50%

Low 50-75%

Moderate

>75%

High

## **Observations & suggestions**

**Beliefs** 

You are quite confident of your career decision making abilities independently

Awareness

Your need more awareness of your career relevant characteristics and the preferred occupations. You should utilize this systematic assessment process as a way to become self-aware.

Information

You have some information about careers. It would help you to become more aware of career relation information



## **Work Interests**

## REALISTIC (R)

Being "Hands-on" - Working with machines, tools and things.

## INVESTIGATIVE (I)

Preference to understand, analyze and predict.

## ARTISTIC (A)

Preference for literature, music or other artistic and creative activities.

## SOCIAL (S)

Preference to help, facilitate or guide.

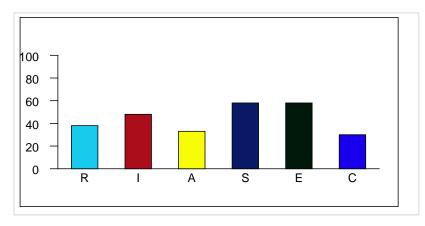
### ENTERPRISING (E)

Preference to influence - to sell or to persuade.

## CONVENTIONAL (C)

Preference to create and maintain orderliness.

## **Your Work Interests**



# DOMAIN CODE: E(Enterprising) S(Social) I(Investigative)



## **Work Values**

An individual's work personality is determined by his or her needs and abilities. Similarly, ability requirement and possible reinforcement are important characteristics of a work environment. Job satisfaction of an individual depends on alignment of her needs to the reinforcement offered by the work environment. We identify 21 needs, grouped into 6 work values.



## **Your Top Needs**

- 1. Autonomy I could plan my work without much supervision
- 2. Achievement the work could give me a feeling of accomplishment
- 3. Activity I could be busy all the time
- 4. Advancement the job would provide an opportunity for advancement
- 5. Authority I could give directions to others



## **Type Indicators**

MB type indicators are used to identify one of the sixteen personality types that an individual belongs to. The type influences identification of careers where the person is expected to contribute most as well as where she can find fulfilment. None of the types is superior or inferior to any other type. Below are the components of the 16 personality types.



#### Energy

Information processing

**Decision making** 

Managing external world

## Extraversion (E) Energy through people

#### Sensing

Through 5 senses (observing)

#### **Thinking**

Based on logics & facts

#### **Judging**

organizing and seeking closure

## Intraversion (I) Energy through Self-reflection

#### Intuiting

Understanding meaning & pattern

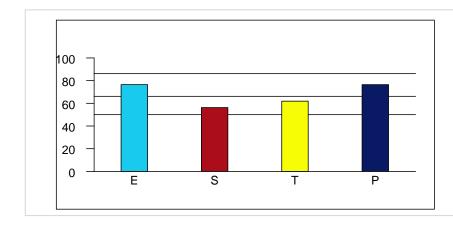
#### Feeling

Based on empathy

#### **Perceiving**

Flexibility, spontaneity and openness to experience

## **Your type indicator – ESTP**



- E Extraversion
- S Sensing
- T Thinking
- P Perceiving

PCI





## Inference

E-I Dimension - Your natural preference is Extraversion, You are Open,Accessible,Energetic,Enthusiastic,Outgoing

S-N Dimension - Your natural preference is Sensing, You are Practical, Matter of fact, Observant, Realistic, Preference for actualities over possibilities

T-F Dimension - Your natural preference is Thinking, You are Logical, Objective, Impersonal decision making

J-P Dimension - Your natural preference is Perceiving, You are Adaptable, Spontaneous, Flexible, Gathering as much information as possible before deciding, preference to experience over organizat

## Inference of PCI

% High You make real-life choices in accordance to your natural preferences. This may or may not always be most appropriate to manage the current situation. However, this saves you from putting additional efforts in exercising a choice that you are not comfortable with.

You inconsistently make real-life choices in accordance to your natural preferences. At times, you make choices that are not aligned to your natural preferences. This may be when you consider doing so more appropriate to manage the situation



% Low You have not been able to clearly identify your preference or you are making a lot of make real-life choices opposite to your natural preferences. This may be possibly because your learnings about how to effectively manage a situation differ from your natural preference.





MB type indicators are used to identify one of the sixteen personality types that an individual belongs to. The type influences identification of careers where the person is expected to contribute most as well as where she can find fulfilment. None of the types is superior or inferior to any other type. Below are the components of the 16 personality types.

## Visual (V)



- Preference towards Graphical information maps, charts, graphs, flow charts, labelled diagrams and symbols representation of words.
- Use of designs, patterns and shapes to convey information.
- Does not include still pictures or photographs that do not convey information or patters.
- Preference for learning by hearing & speaking
- Lectures, group discussions, radio, telephone calls, webchats and talking things through
- · Talking out loud and talking to self.

## Auditory (A)



#### Read/ Write (R)

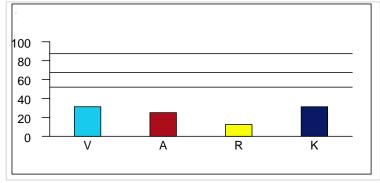


- Preference for information displayed in words
- · Emphasis on text-based inputs
- Manuals, reports, essays, books, assignments, text dominant internet research
- Preference for concrete personal experiences
- · Learning by grasping, holding, feeling, doing
- · Learning through demonstrations, simulations, videos

## Kinesthetic (K)



# Your learning preference(s)



The graph shows the proportion of responses where you displayed a particular learning preference. This is an indicator of the mode you generally prefer in real life.

## **Cognitive abilities**

| Ability                       | Description  | Your assessment |
|-------------------------------|--|-----------------|
| Numerical<br>abi <b>l</b> ity | Ability to understand and work with quantitative concepts    | Low             |
| Verba <b>l</b><br>reasoning   | Ability to understand concepts framed in words               | Low             |
| Spatial ability               | Ability of 3D visualization from 2D representation           | Low             |
| Computations                  | Facility with numbers  | Low             |
| Clerical<br>Perception        | Quickly recognizing information presented in letters & words | Low             |
| Form<br>Perception            | Quick recognition of visual information                      | Low             |



# **Critical workplace abilities**

| Ability        | Description                         | Your self-assessment score |
|----------------|-------------------------------------|----------------------------|
| Leading &      | Leading, Coordinating, Negotiating, |                            |
| Influencing    | Influencing, Social management,     | Medium                     |
|                | External environment management     |                            |
| Helping &      | Social perceptiveness, Active       |                            |
| facilitating   | listening                           | Medium                     |
| Organizing and | Task structuring, Planning, Being   |                            |
| closing        | methodical, Doing repetitive        |                            |
|                | activities, Working with deadlines, | Very High                  |
|                | Punctuality, Closure                |                            |

#### Your Top Career Clusters



#### **Business Management & Administration**

In this cluster, you shall be focussing on administrative support, business & information management, operations management, human resource management or general management. Professions include executive assistants, information systems managers, operations managers in various specialised domains such as hydroelectric systems, event managers, purchase managers, human resource managers, training & development managers and service delivery managers

#### **Education & Training**

In this cluster, you shall work in teaching or training, education administration as well as professional support services. Professions include elementary, middle or primary teachers, lecturers or professors, special education teachers, school or college administrators, librarians, interpreters or translators

#### Health Science

While working in this cluster, you shall be involved in providing support Services, therapeutic Services, biotechnology research and development diagnostic Services as well as health informatics. It includes professions such as medical doctors, nurses and medical technicians.

## Your Top Streams

Any stream

**PCB** 



# **Career Suggestions**

| Profession Name | Cluster        | 11Th / 12Th | Higher Education                       | Recommendation |
|-----------------|----------------|-------------|--|----------------|
| Loss Prevention | Business       | Any stream  | Any Stream+Graduation in Any           | Explore        |
| Managers        | Management &   |             | Stream+Exam to AppearStaff Selection   |                |
|                 | Administration |             | Commission (SSC) CGL exam              |                |
| Supply Chain    | Business       | Any stream  | Any Stream+B.Com in Supply Chain       | Explore        |
| Managers        | Management &   |             | Management/Any Stream+BBA              |                |
|                 | Administration |             | inLogistics &Supply Chain              |                |
|                 |                |             | Management/Any Stream+BBA in           |                |
|                 |                |             | Business Analytics                     |                |
| Supply Chain    | Business       | Any stream  | Any Stream+B.Com in Supply Chain       | Explore        |
| Managers        | Management &   |             | Management/Any Stream+BBA              |                |
|                 | Administration |             | inLogistics &Supply Chain              |                |
|                 |                |             | Management/Any Stream+BBA in           |                |
|                 |                |             | Business Analytics                     |                |
| General and     | Business       | Any stream  | Science with Physics Maths+Diploma in  | Explore        |
| Operations      | Management &   |             | Web Designing+B.Sc in Computer         |                |
| Managers        | Administration |             | Science+M.Sc in Computer               |                |
|                 |                |             | Science/Science Physics                |                |
|                 |                |             | &Maths+BCA+MCA+Certification Course    |                |
|                 |                |             | in Web Development/Science with        |                |
|                 |                |             | Physics &Maths+Diploma in Web          |                |
|                 |                |             | Development+B.Tech in Computer         |                |
|                 |                |             | Science                                |                |
| Supply Chain    | Business       | Any stream  | Any Stream+Bachelor's degree in Supply | Explore        |
| Managers        | Management &   |             | Chain Management+Post Graduate         |                |
|                 | Administration |             | Diploma in Supply Chain                |                |
|                 |                |             | Management/Any Stream+Diploma in       |                |
|                 |                |             | Supply Chain Management+BBA in         |                |
|                 |                |             | General Management+MBA in General      |                |
|                 |                |             | Management                             |                |
| Supply Chain    | Business       | Any stream  | Any Stream+Bachelor's degree in Supply | Explore        |
| Managers        | Management &   |             | Chain Management+Post Graduate         |                |
|                 | Administration |             | Diploma in Supply Chain                |                |
|                 |                |             | Management/Any Stream+Diploma in       |                |
|                 |                |             | Supply Chain Management+BBA in         |                |
|                 |                |             | General Management+MBA in General      |                |
|                 |                |             | Management                             |                |



| Profession Name   | Cluster        | 11Th / 12Th | Higher Education                           | Recommendation |
|-------------------|----------------|-------------|--|----------------|
| Compensation      | Business       | Any stream  | Any Stream+BBA+Post Graduate               | Explore        |
| and Benefits      | Management &   |             | Diploma in Human Resource/Any              |                |
| Managers          | Administration |             | Stream+BBA+MBA in Human Resource           |                |
| Computer and      | Business       | PCM         | Science+B.Sc. Computer Science+M.Sc        | Explore        |
| Information       | Management &   |             | in Computer Science/Science+B.Tech         |                |
| Systems           | Administration |             | Computer Science+M.Tech In Computer        |                |
| Managers          |                |             | Science/Science+Bachelor Of Computer       |                |
|                   |                |             | Application+Master In Computer             |                |
|                   |                |             | Application                                |                |
| Anthropology and  | Education &    | РСВ         | Science+B.Sc in Archaeology/               | Explore        |
| Archeology        | Training       |             | Anthropology+M.Sc Archaeology/             |                |
| Teachers,         |                |             | Anthropology+PhD. in Archaeology/          |                |
| Postsecondary     |                |             | Anthropology+UGC NET, State Level          |                |
|                   |                |             | Eligibility Test(Appeared After Master     |                |
|                   |                |             | Level)/Any Stream+BA in Archaeology/       |                |
|                   |                |             | Anthropology+MA in Archaeology/            |                |
|                   |                |             | Anthropology+PhD.Archaeology/              |                |
|                   |                |             | Anthropology+UGC NET, State Level          |                |
|                   |                |             | Eligibility Test(Appeared After Master     |                |
|                   |                |             | Level)                                     |                |
| Economics         | Education &    | Humanities  | Science+B.Sc. Economics+M.Sc in            | Explore        |
| Teachers,         | Training       |             | Economics+PhD.in Economics+UGC             |                |
| Postsecondary     |                |             | NET, State Level Eligibility Test(Appeared |                |
|                   |                |             | After Master Level)/Any Stream+B.A in      |                |
|                   |                |             | Economics+M.A in Economics+PhD. In         |                |
|                   |                |             | Economics+UGC NET, State Level             |                |
|                   |                |             | Eligibility Test(Appeared After Master     |                |
|                   |                |             | Level)                                     |                |
| Physics Teachers, | Education &    | PCM         | Science+B.Sc in Physics+M.Sc in            | Explore        |
| Postsecondary     | Training       |             | Physics+PHd. in Physics+UGC NET,           |                |
| •                 |                |             | State Level Eligibility Test(Appeared      |                |
|                   |                |             | After Master Level)                        |                |



| Profession Name   | Cluster        | 11Th / 12Th | Higher Education                           | Recommendation |
|-------------------|----------------|-------------|--|----------------|
| Environmental     | Education &    | РСВ         | Science+B.Sc in Environmental              | Explore        |
| Science Teachers, | Training       |             | Science+B.Sc in Environmental              |                |
| Postsecondary     |                |             | Science+PhD. Environmental                 |                |
|                   |                |             | Science+UGC NET, State Level Eligibility   |                |
|                   |                |             | Test(Appeared After Master Level)          |                |
| Engineering       | Education &    | PCM         | Science+B.Tech in Any Field Of             | Explore        |
| Teachers,         | Training       |             | Engineering+M.Tech In Any Field Of         |                |
| Postsecondary     |                |             | Engineering+PhD. Field Of                  |                |
|                   |                |             | Engineering+UGC NET, State Level           |                |
|                   |                |             | Eligibility Test(Appeared After Master     |                |
|                   |                |             | Level)                                     |                |
| Mathematical      | Education &    | PCM         | Science+B.Sc in Mathematics/               | Explore        |
| Science Teachers, | Training       |             | Statistics+M.Sc in Mathematics/            |                |
| Postsecondary     |                |             | Statistics+PhD.Mathematics/                |                |
|                   |                |             | Statistics+UGC NET, State Level            |                |
|                   |                |             | Eligibility Test(Appeared After Master     |                |
|                   |                |             | Level)/Science+B.Sc in Actuarial           |                |
|                   |                |             | Science+M.Sc in Actuarial                  |                |
|                   |                |             | Science+PHD.Actuarial Science+UGC          |                |
|                   |                |             | NET, State Level Eligibility Test(Appeared |                |
|                   |                |             | After Master Level)                        |                |
| Foreign Language  | Education &    | Any stream  | Any Stream+BA in Foreign                   | Explore        |
| and Literature    | Training       |             | Language(German/ French/ Spanish)+MA       |                |
| Teachers,         |                |             | in Foreign                                 |                |
| Postsecondary     |                |             | Language(German/French/Spanish)+PhD        |                |
|                   |                |             | in Foreign                                 |                |
|                   |                |             | Language(German/French/Spanish)+UGC        |                |
|                   |                |             | NET, State Level Eligibility Test(Appeared |                |
|                   |                |             | After Master Level)                        |                |
| Urologists        | Health Science | РСВ         | Science with Chemistry,                    | Explore        |
|                   |                |             | Biology+MBBS+MS Urology+M.Ch In            |                |
|                   |                |             | Urology for further specialization         |                |

| Profession Name   | Cluster        | 11Th / 12Th | Higher Education                         | Recommendation |
|-------------------|----------------|-------------|--|----------------|
| Exercise          | Health Science | РСВ         | Science+Bachelor in Sports               | Explore        |
| Physiologists     |                |             | Psychology+Master degree in Sports       |                |
|                   |                |             | Psychology+Doctorate Degree in Sports    |                |
|                   |                |             | Psychology.                              |                |
| Oral and          | Health Science | РСВ         | Science+Bachelor Of Dental               | Explore        |
| Maxillofacial     |                |             | Surgery(BDS)+Master in Dental            |                |
| Surgeons          |                |             | Surgery(MDS) in Oral & Maxillofacial     |                |
|                   |                |             | Surgery+PhD. in Oral & Maxillofacial     |                |
|                   |                |             | Surgery/Science+BDS (Bachelor Of         |                |
|                   |                |             | Dental Surgery)+Certificate in Oral      |                |
|                   |                |             | Surgery/Science+B.D.S+Post Graduate      |                |
|                   |                |             | Diploma in Oral And Maxillofacial        |                |
|                   |                |             | Surgery                                  |                |
| Allergists and    | Health Science | РСВ         | Science+MBBS+MD in Allergy and           | Explore        |
| Immunologists     |                |             | Immunology+PHD in                        |                |
|                   |                |             | Immunology/Science+MBBS+Post             |                |
|                   |                |             | Graduate Diploma in Allergy And          |                |
|                   |                |             | Immunology                               |                |
| Anesthesiologists | Health Science | РСВ         | Science+MBBS+Doctor of Medicine (MD)     | Explore        |
|                   |                |             | in Anesthesia/Doctor of Medicine (MD) in |                |
|                   |                |             | Anesthesiology/Science+MBBS+Post         |                |
|                   |                |             | Graduate Diploma in                      |                |
|                   |                |             | Anesthesia:/Science+Diploma in           |                |
|                   |                |             | Anesthesia+B.Sc. Anaesthesia             |                |
|                   |                |             | Technology/B.Sc. Operation Theatre and   |                |
|                   |                |             | Anaesthesia Technology/B.Sc.             |                |
|                   |                |             | Anaesthesia and Operation Theatre        |                |
|                   |                |             | Techniques+Post Graduate Diploma in      |                |
|                   |                |             | Anesthesia                               |                |