

Category	Sum of Sales
Furniture	7,41,999.80
Office Supplies	7,19,047.03
Technology	8,36,154.03
Total	22,97,200.86

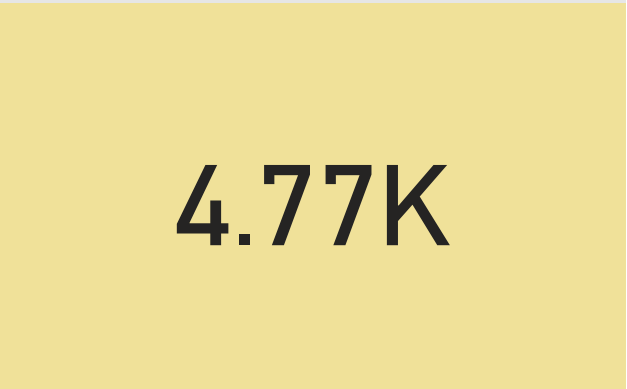
Monthly Sales



Monthly Profit

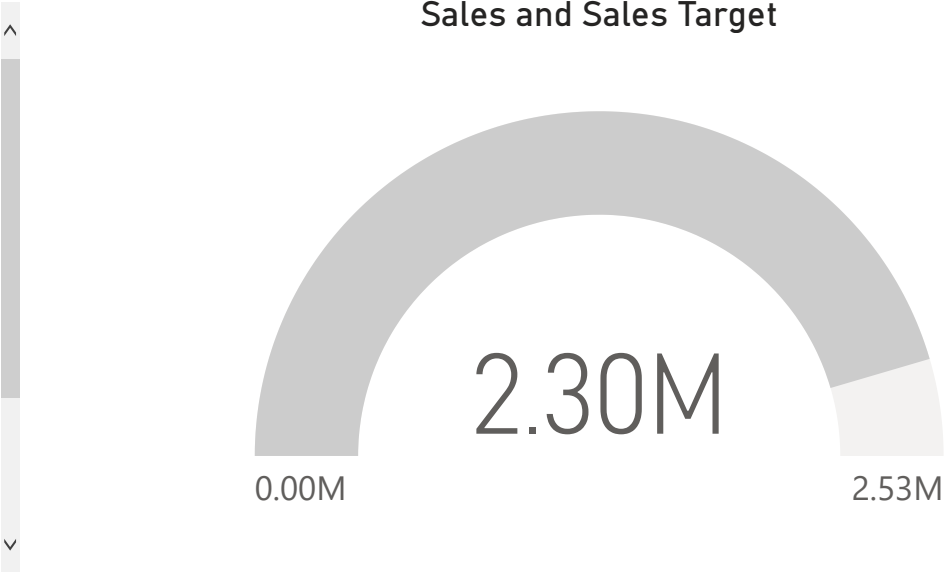


10 Days Running Profit

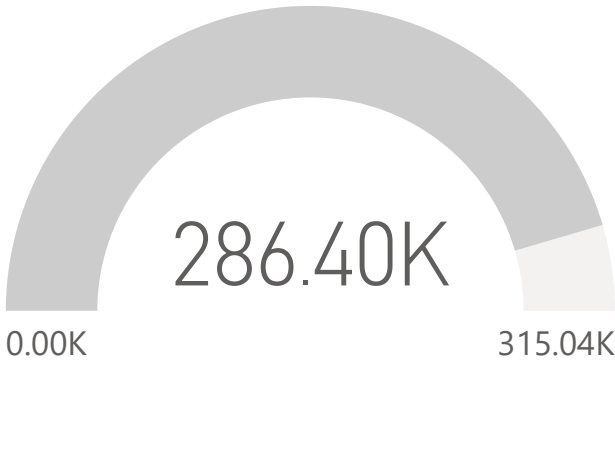


Year	Sum of Sales	Previous Month Sales
2011	4,84,247.50	4,14,701.88
January	13,946.23	
February	4,810.56	13,946.23
March	55,691.01	4,810.56
April	28,295.35	55,691.01
May	23,648.29	28,295.35
June	34,595.13	23,648.29
July	33,946.39	34,595.13
August	27,909.47	33,946.39
September	81,777.35	27,909.47
October	31,453.39	81,777.35
November	78,628.72	31,453.39
Total	22,97,200.86	22,06,726.26

Sales and Sales Target



Profit and Profit Target



Order Date

04-01-2011



31-12-2014



Top product by Profit

Canon imageCLASS 2200 Advanced Copier

Top Product by Sales

Canon imageCLASS 2200 Advanced Copier

N moving Avg

10

04-01-2011

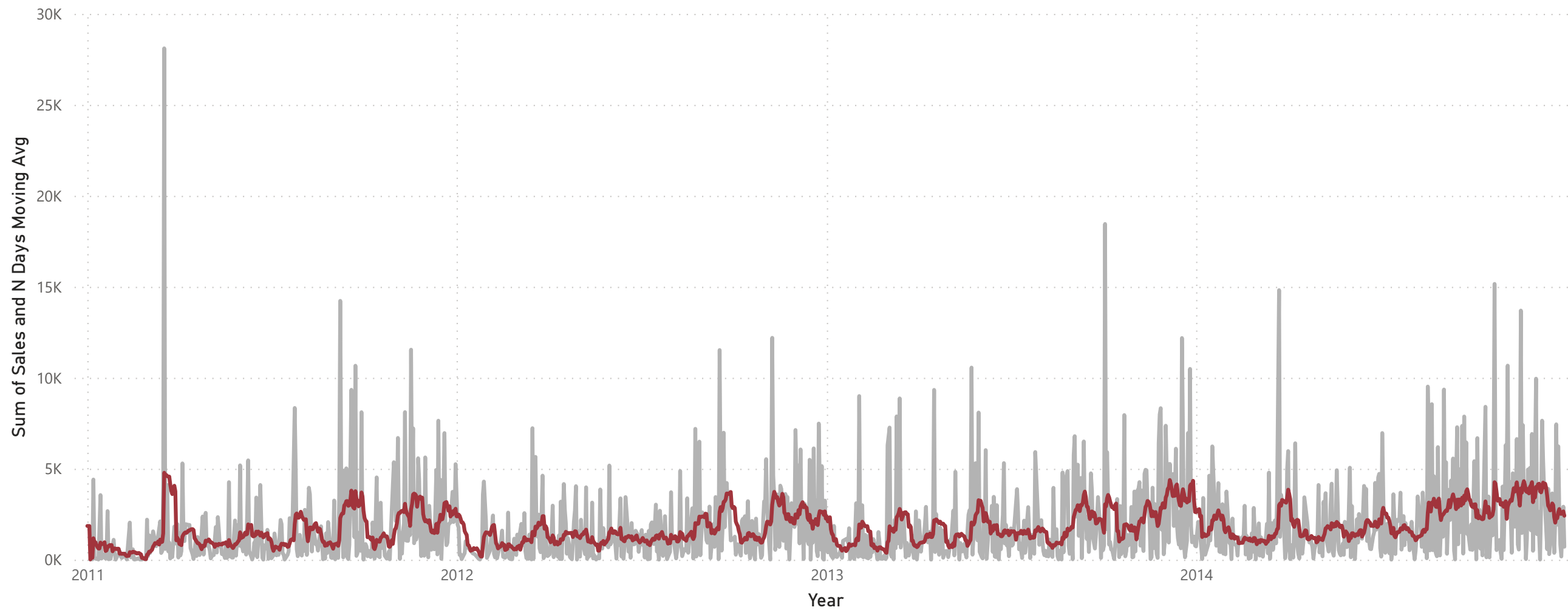


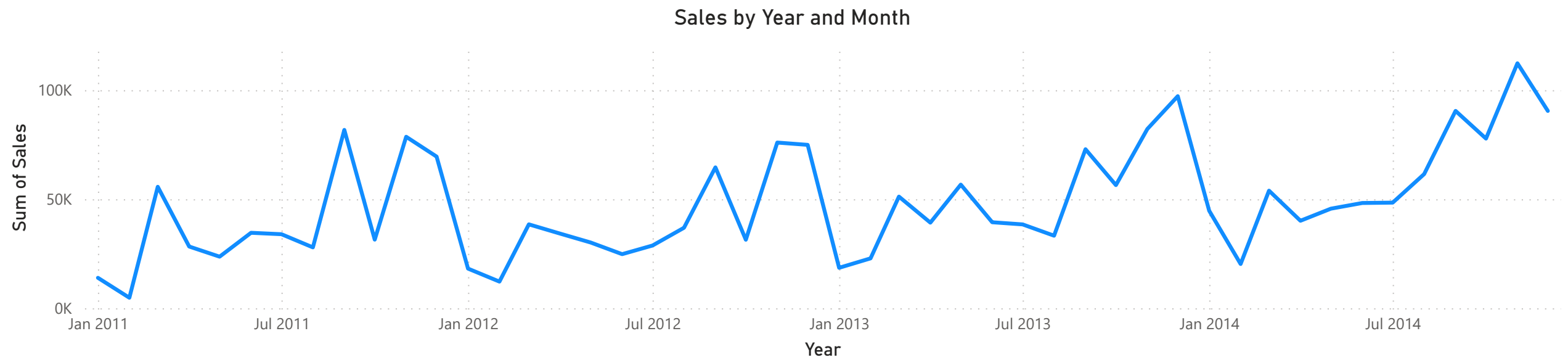
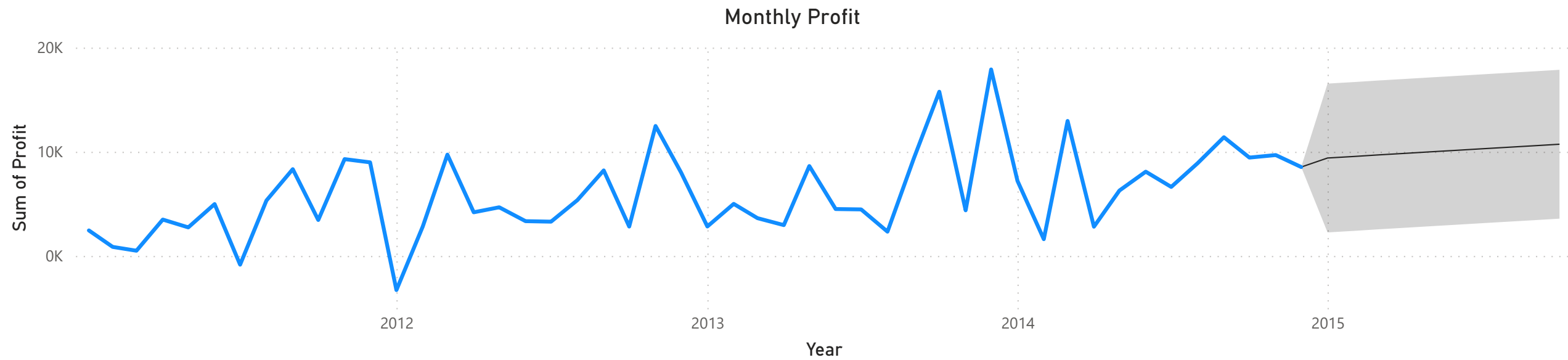
31-12-2014



N Days Moving Avg

● Sum of Sales ● N Days Moving Avg



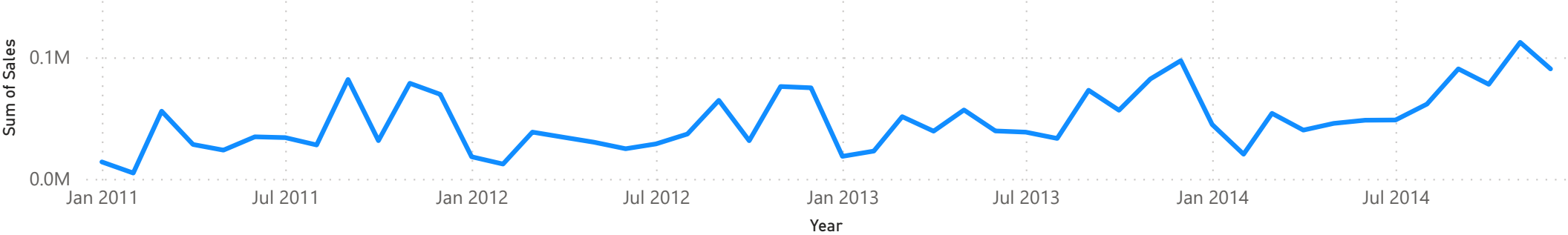


Year	Furniture	Office Supplies	Technology	Total
☐ 2014	1,48,737.01	1,58,758.37	1,73,532.62	4,81,028.00
July	13,881.72	10,698.92	23,847.72	48,428.37
August	14,909.27	29,973.17	16,633.65	61,516.09
September	29,597.77	32,759.02	28,131.93	90,488.72
October	21,884.07	23,402.81	32,506.88	77,793.76
November	32,926.99	30,069.93	49,329.55	1,12,326.47
December	35,537.19	31,854.51	23,082.90	90,474.60
Total	1,48,737.01	1,58,758.37	1,73,532.62	4,81,028.00

Category	Sum of Sales	Last 1 Months sales	previous 1 months
Furniture	7,41,999.80	35,537.19	7,06,462.60
Office Supplies	7,19,047.03	31,854.51	6,87,192.52
Technology	8,36,154.03	23,082.90	8,13,071.14
Total	22,97,200.86	90,474.60	22,06,726.26

Year	Sum of Sales	previous 1 months	Last 1 Months sales
☐ 2014	2,02,801.07	1,90,120.23	90,474.60
November	1,12,326.47	77,793.76	1,12,326.47
December	90,474.60	1,12,326.47	90,474.60
Total	2,02,801.07	1,90,120.23	90,474.60

Sum of Sales by Year and Month



Field Switch

- ☒ Sub-Category
- ☐ Region

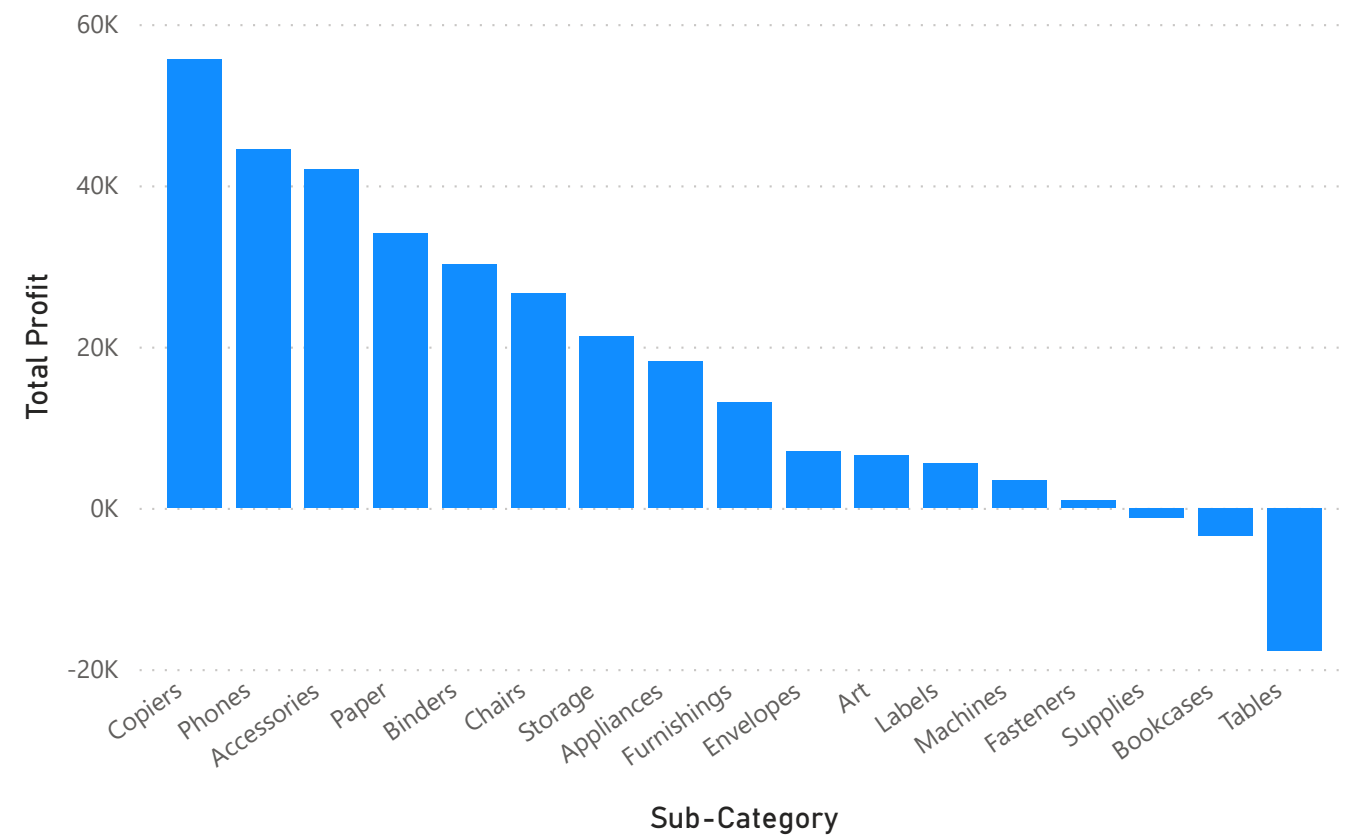
Profit/Sales

- ☐ Total Sales
- ☒ Total Profit

Sub-Category

- ☒ Select all
- ☐ Accessories
- ☐ Appliances
- ☐ Art
- ☐ Binders
- ☐ Bookcases
- ☐ Chairs
- ☐ Copiers
- ☐ Envelopes

Total Profit by Sub-Category



733.95K

YTD

Month	MTD
January	44,703.14
February	20,283.51
March	53,908.96
April	40,112.42
May	45,651.24
June	48,259.75
July	48,428.37
August	61,516.09
September	90,488.72
October	77,793.76
November	1,12,326.47
December	90,474.60
Total	90,474.60

TO DATE

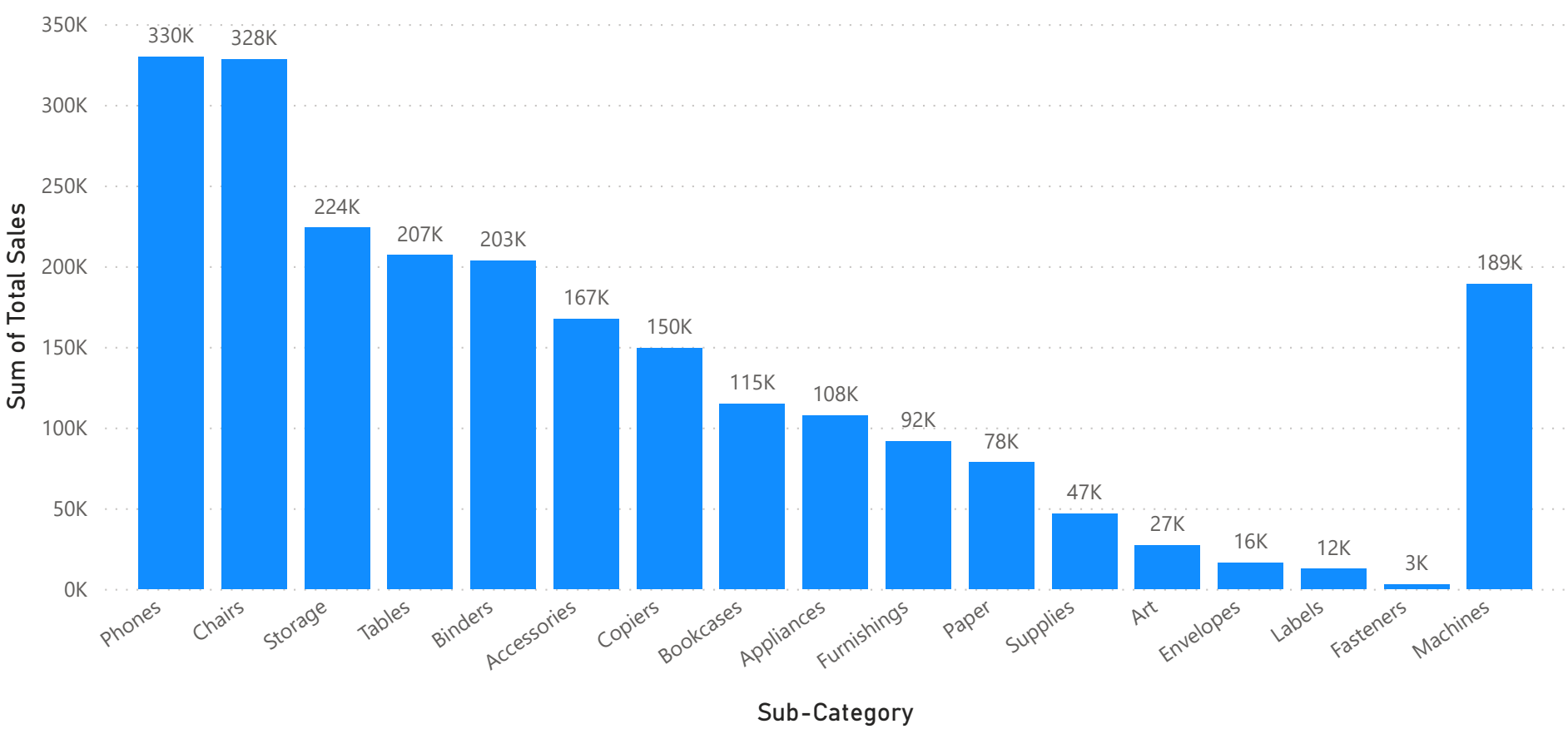
MTD

YTD

Category	Sum of Sales	previous 1 months	Last 1 Months sales
⊕ Furniture	2,15,387.27	2,16,918.76	35,537.19
⊖ Office Supplies	2,46,526.57	2,52,784.21	31,854.51
Sep	32,759.02	29,973.17	32,759.02
Oct	23,402.81	32,759.02	23,402.81
Nov	30,069.93	23,402.81	30,069.93
May	14,137.79	14,921.85	14,137.79
Mar	14,317.42	7,390.15	14,317.42
Jun	15,297.31	14,137.79	15,297.31
Jul	10,698.92	15,297.31	10,698.92
Jan	21,703.68	38,112.15	21,703.68
Feb	7,390.15	21,703.68	7,390.15
Dec	31,854.51	30,069.93	31,854.51
Aug	29,973.17	10,698.92	29,973.17
Apr	14,921.85	14,317.42	14,921.85
⊖ Technology	2,72,033.19	2,71,006.87	23,082.90
Sep	28,131.93	16,633.65	28,131.93
Oct	32,506.88	28,131.93	32,506.88
Nov	49,329.55	32,506.88	49,329.55
May	14,246.54	16,137.84	14,246.54
Mar	28,994.21	6,027.02	28,994.21
Jun	16,059.52	14,246.54	16,059.52
Jul	23,847.72	16,059.52	23,847.72
Jan	17,035.43	22,056.58	17,035.43
Feb	6,027.02	17,035.43	6,027.02
Dec	23,082.90	49,329.55	23,082.90
Aug	16,633.65	23,847.72	16,633.65
Apr	16,137.84	28,994.21	16,137.84
Total	7,33,947.02	7,40,709.84	90,474.60

Year	Furniture	Office Supplies	Technology	Total
⊕ 2011	1,57,192.85	1,51,776.41	1,75,278.23	4,84,247.50
⊕ 2012	1,70,518.24	1,37,233.46	1,62,780.81	4,70,532.51
⊕ 2013	1,98,901.44	1,83,510.59	2,26,061.80	6,08,473.83
⊖ 2014	2,15,387.27	2,46,526.57	2,72,033.19	7,33,947.02
January	5,964.03	21,703.68	17,035.43	44,703.14
February	6,866.34	7,390.15	6,027.02	20,283.51
March	10,597.33	14,317.42	28,994.21	53,908.96
April	9,052.73	14,921.85	16,137.84	40,112.42
May	17,266.90	14,137.79	14,246.54	45,651.24
June	16,902.93	15,297.31	16,059.52	48,259.75
July	13,881.72	10,698.92	23,847.72	48,428.37
August	14,909.27	29,973.17	16,633.65	61,516.09
September	29,597.77	32,759.02	28,131.93	90,488.72
October	21,884.07	23,402.81	32,506.88	77,793.76
November	32,926.99	30,069.93	49,329.55	1,12,326.47
December	35,537.19	31,854.51	23,082.90	90,474.60
Total	7,41,999.80	7,19,047.03	8,36,154.03	22,97,200.86

Sum of Total Sales by Sub-Category



YEAR

2011

2012

2013

2014

Sub-Category	2013 Sales	2014 Sales
Accessories	41,895.85	59,946.23
Appliances	26,050.32	42,926.93
Art	5,909.65	8,914.32
Binders	49,485.18	72,986.19
Bookcases	26,275.47	30,024.28
Chairs	83,918.65	95,554.35
Copiers	49,599.41	62,899.39
Envelopes	4,729.89	3,378.57
Fasteners	960.13	857.59
Furnishings	27,874.12	28,915.09
Labels	2,827.24	3,861.22
Machines	55,906.89	43,544.68
Paper	20,638.41	27,718.20
Phones	78,659.65	1,05,642.89
Storage	58,632.19	69,834.13
Supplies	14,277.58	16,049.41
Tables	60,833.20	60,893.54
Total	6,08,473.83	7,33,947.02

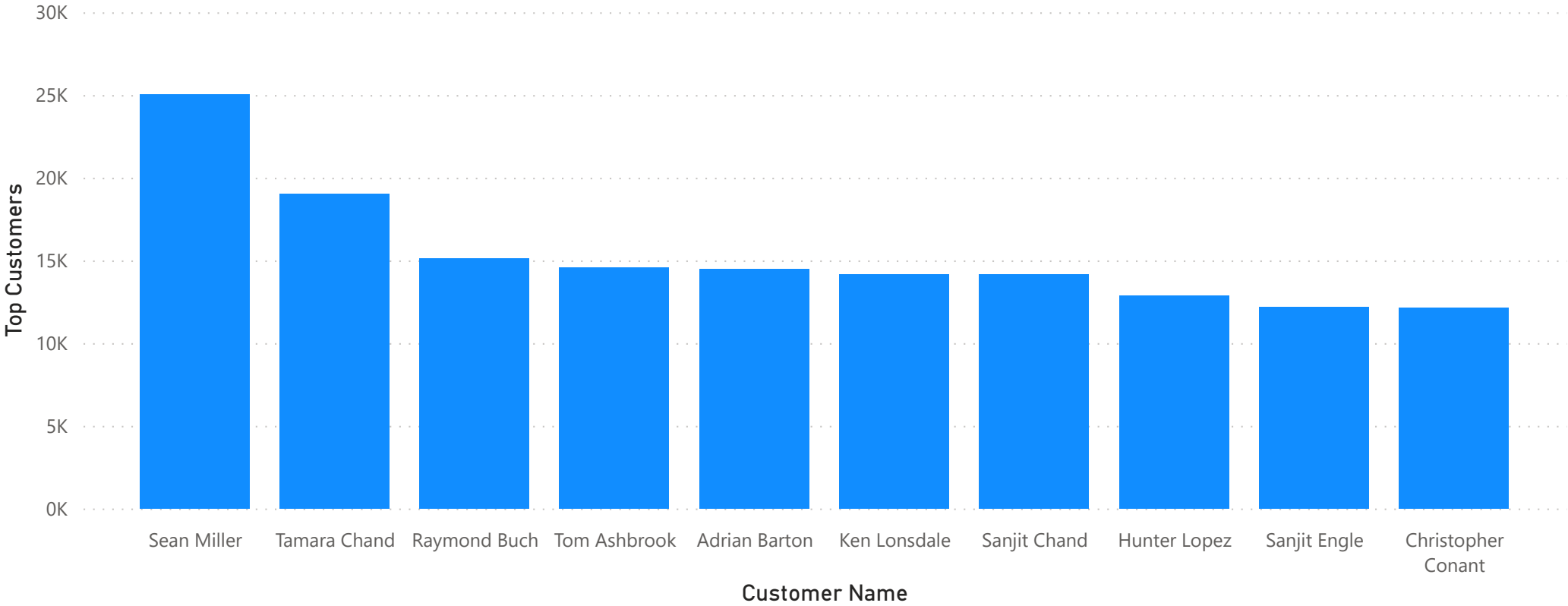
Top N Customers



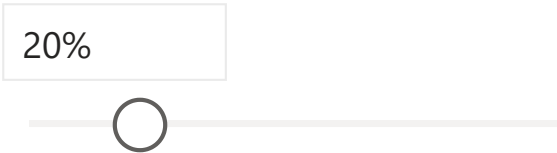
10



Top Customers by Customer Name



Furniture



Category	Sum of Profit	New_Profit
Furniture	18,451.27	22,141.53
Office Supplies	1,22,490.80	2,32,732.52
Technology	1,45,454.95	1,60,000.44
Total	2,86,397.02	2,86,397.02

Furniture

Office Supplies

Technology

Total Sales by Month Name

