



Dheeraj

Masters in Business Administration
Indian Institute of Technology, Kanpur

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EDUCATION

Degree/Certificate	Institute/Board	CGPA/Percentage	Year
M.B.A.	Indian Institute of Technology, Kanpur	8.4	2026
B.Tech. M.E	D.C.R.U.S.T, Murthal	7.6	2021
Senior Secondary	C.B.S.E.	76.6%	2016
Secondary	C.B.S.E.	8.8	2014

EXPERIENCE

- Jipvi Ecommerce Pvt. Ltd.** March 2022 - Dec 2023
Operations Manager Delhi, India
 - Streamlined daily operations for order processing, packing, shipping, and returns which enhanced workflow efficiency by 30% through the implementation of standardized procedures that improved overall operational reliability in fulfilling customer orders.
 - Established and monitored inventory performance metrics for days of supply, aged stock levels, and safety stocks, achieved a 15% reduction in excess inventory while maintaining optimal service levels.
 - Led inventory audits across multiple platforms (Amazon, Flipkart), identifying and correcting discrepancies, improving inventory accuracy by 10%.
 - Collaborated with cross-functional teams (3+ departments) to ensure smooth operations and resolve issues, achieving a 20% improvement in operational efficiency.
- Danblocks Brakes Pvt. Ltd.** Sep 2021 - Feb 2022
Graduate Engineer Trainee -P.P.C Department Sonipat, India
 - Worked on SAP PP module - Developed and maintained detailed production schedules using SAP PP module, ensuring 100% on-time manufacturing delivery.
 - Executed end-to-end production planning and scheduling for two manufacturing cells using SAP PP module, optimizing resource allocation, reducing downtime by 15%, and ensuring compliance with supply chain and inventory management best practices.
 - Coordinated cross-functionally with procurement, manufacturing, and quality teams, contributing to the achievement of 95%+ on-time delivery and a 10% improvement in product quality.

PROJECTS

- Create a product to improve the efficiency / bonding of WFH employees** March 2025
 - This project aims to develop a specialized product to enhance efficiency and collaboration for remote workers.

SKILLS

- Technical Skills:** SQL, Python, Excel
- Management Skills:** Marketing, Leadership, Problem solving, Six Sigma, Cross collaborations
- Tools:** JIRA, Figma, Power BI

CERTIFICATIONS

- KPMG Lean Six Sigma Green Belt** Oct 2024
- PHYSICS WALLAH Product Management with Gen AI** Apr 2025
- TRENDY TECH SQL Champion Program** Jun 2025

POSITIONS OF RESPONSIBILITY

- Organiser at UDGHOSH'24(Annual sports festival of IIT Kanpur),** IIT KANPUR
Oct 2024
- Class Representative (MBA Batch 2024-2026),** IIT KANPUR
AUG 2024 - Present

INTEREST AND HOBBIES

Cricket Networking Dancing