



# Pranjal Bopate

Masters in Business Administration  
Indian Institute of Technology, Kanpur

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## EDUCATION

Degree/Certificate	Institute/Board	CGPA/Percentage	Year
M.B.A.	Indian Institute of Technology, Kanpur	8.23 (Aggregate)	2026
B.E., Mech. Eng.	Y.C.C.E	7.58	2023
Senior Secondary	Dr. Ambedkar College, Nagpur	75.84%	2019
Secondary	M.C.C.K	10.00	2017

## EXPERIENCE

- LetsTranport** May 2025 - July 2025  
*General Management Intern* Bengaluru, India
  - Developed a comprehensive SOP introducing escalation at 75–80% spend (AVP-level), increasing reconciliation frequency by 100% (from once to twice weekly: Thursday and Saturday), and standardizing financial trackers with locked formulas, DD-MM-YYYY date formats, unique ID checks, and city code legends (e.g., BLR, MUM) to improve financial governance.
  - Analyzed cost leakages from offline payments and limited cost traceability by mapping payment flows across intracity, upcountry, and low-credit business models; benchmarked competitor practices and proposed ERP integration with GL tagging and digitized approval workflows to bring ad-hoc payouts under auditable system control.
- Vithoba Healthcare And Research Pvt. Ltd,** January 2023 - May 2023  
*Intern* Nagpur, India
  - A study of Automation in Production, Form Filling Machine and Bottle Necking.
  - Drafted a solution on 100 % recycling of incorrectly packed metalized PET films.

## PROJECTS

- Rideable Luggage:** January 2023-May 2023  
*Tools: [AutoCAD, Solidworks]*
  - Designing and manufacturing Rideable Luggage, a solution to commute during shopping and carrying luggage. Handled the calculations, designing of 2D model in AutoCAD and 3D model in solidworks.

## SKILLS

- Technical Skills:** SQL, Python, Excel, C, Machine Learning
- Management Skills:** Marketing, Six Sigma, Operations Management, Supply Chain Management
- Tools:** MySQL, Power BI, AutoCAD, Solidworks

## CERTIFICATIONS

- Lean Six Sigma Certification by KPMG** Oct 2024
- Microsoft Power BI – The Complete Masterclass by Udemy** September 2024

## POSITIONS OF RESPONSIBILITY

- Prabandhan Committee Coordinator,** Prabandhan Committee, IITK  
Sep 2024 - Present
  - Successfully conducted Prabandhan 2025, annual management fest of DOMS IIT Kanpur, with a footfall 1000 students. Successfully brought in 15 lakhs worth of sponsorship.

## INTEREST AND HOBBIES

Singing Guitar Harmonium