Nazhar Bekinalkar
Masters in Business Administration
Indian Institute of Technology, Kanpur

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EDUCATION

Degree/Certificate	Institute/Board	CGPA/Percent	Year
M.B.A.	Indian Institute of Technology, Kanpur	8.0 (CPI)	2026
B.Tech., Mechanical	Vishwakarma Institute of Info.& Tech.	8.88 (CPI)	2022
HSC (12th)	S.M. Choksey Junior College	84.15%	2018
SSC (10th)	Sardar Dastur Hormazdiar High School	83.33%	2016

EXPERIENCE

- **Weikfield** — *May 2025 – Present*
  Data Analyst Intern — Pune, India (Hybrid)
  - Built Power BI dashboards for sales & operations; supported decisions impacting crores in revenue.
  - Created international dashboards to spot underperforming segments and growth opportunities.
  - Analyzed bottlenecks; collaborated with sales, supply chain, and finance for actionable insights.

- **Cognizant Technology Solutions India Pvt. Ltd.** — *May 2022 – Sept 2023*
  Programmer Analyst (Data Engineer & QA) — Pune, India (Hybrid)
  - Built/optimized ETL pipelines (Python/Pandas, SQL, AWS S3, Snowflake/Hive); cut data latency & manual effort.
  - Automated ETL testing/validation; improved data reliability.
  - Led migration to Snowflake/AWS; defined data models and guided new team members.

- **Leads Hive** — *Jan 2022 – Apr 2022*
  Analytics Intern — Pune, India (Hybrid)
  - Developed lead scoring model (78% accuracy) and dashboards, boosting conversion by 20%.
  - Refined scoring criteria with sales/marketing; streamlined data ingestion.
  - Presented insights to cross-functional teams; influenced lead nurturing strategy.

SKILLS

- **Programming & Analysis**: Python (Pandas, NumPy), SQL, Excel
- **BI Tools**: Power BI
- **Cloud & Data Platforms**: AWS (S3, Glue, Athena), Snowflake, Hive/Starburst
- **ETL & QA**: ETL practices, data validation/testing
- **Collaboration**: Git/GitHub, JIRA, Agile
- **Business**: Requirement gathering, presentations, mentoring

CERTIFICATIONS

- **Microsoft & LinkedIn**, Career Essentials in Generative AI — *Mar 2024*
- **Microsoft & LinkedIn**, Career Essentials in Data Analysis — *May 2024*
- **BCG & Forage**, Introduction to Strategy Consulting — *Jul 2024*
- **Pendo.io**, Product Management Basics — *Sep 2024*
- **Pendo.io**, Product Analytics — *Nov 2024*

ACHIEVEMENTS

- Awarded copyright by Government of India for an inventive evaporative cooling storage design.

POSITIONS OF RESPONSIBILITY

- **Core Member & Writer,** Vox Populi, IIT Kanpur — *Sep 2023 – Present*

INTEREST AND HOBBIES

Content Creation Football Fitness