



# Malini Mahato

Masters in Business Administration  
Indian Institute of Technology, Kanpur

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## EDUCATION

Degree/Certificate	Institute/Board	CGPA/Percentage	Year
M.B.A.	Indian Institute of Technology, Kanpur	8.5 (Aggregate)	2026
B.Com(H)	Amity University,Kolkata	8.48	2020
Senior Secondary	I.S.C.	84.60%	2017
Secondary	I.C.S.E.	80.17%	2015

## EXPERIENCE

- SNTI,Tata Steel** May 2025 - July 2025  
*Internship* Jamshedpur,India
  - Reviewed the dispatch data for over 100 destinations and 7 Steel Processing Centers
  - Evaluated dispatch feasibility across 7 SPCs by aligning freight rates with product grades and quantity requirements
  - Identified a cost effective dispatch network for TMT Bars with approximately 10 percent freight reduction through analysis
- Sudisa Foundry Private Limited** November 2022 - May 2024  
*Account Executive* Jamshedpur, India
  - Assisted the accounting team of 5–6 members in day-to-day tasks, contributing to smoother month-end closing
  - Streamlined 100+ daily transactions with a focus on efficiency, ensuring that each transaction was recorded accurately
  - Prepared MIS (Management Information System) report and presented it on a monthly basis
- Vidhi Developers Pvt. Ltd** January 2022 - September 2022  
*Accountant* Jamshedpur,India
  - Journalized 30+ financial transactions on TALLY software and facilitated GST fillings with accuracy
  - Reconciled Accounts Payable and Receivable for 50+ vendor and client accounts, ensuring financial statements were prepared on time
  - Prepared stock statements while also ensuring that all bank payments were made promptly and accurately

## PROJECTS

- Market Research:** Surveyed 150 respondents on awareness and buying behavior for upcycled plastic fashion product
- Used SPSS software for statistical analysis to develop targeted marketing recommendations

## SKILLS

- Technical Skills:** SQL, Excel, PowerBI
- Management Skills:** Supply Chain, Marketing, Consulting, Project Management, Six Sigma
- Tools:** Canva, Notion

## CERTIFICATIONS

- Supply Chain Operations, Rutgers** Feb 2025
- Business Analytics with Excel, Coursera** Oct 2024
- Google Digital Marketing and E-Commerce, Coursera** Mar 2023

## ACHIEVEMENTS

- Ranked 3rd out of 500+ teams nationwide in the Product Case Competition organized by IIM Indore
- Secured National finalist position among 100+ teams in Marketing Competition arranged by MDI Murshidabad
- Achieved National finalist position among 500+ teams in Marketing Case Competition conducted by IIM Indore

## POSITIONS OF RESPONSIBILITY

- Capstone Committee Coordinator,** Capstone Committee, IITK  
Sep 2024 - Present