



Mohak Pachpor

MBA

Indian Institute of Technology, Kanpur

+91-9881497252

mohakp24@iitk.ac.in

[linkedin.com/in/mohakp24](https://www.linkedin.com/in/mohakp24)

EDUCATION

Degree/Qualification	Institution	CGPA/Percentage	Year
MBA (Expected April 2026)	Indian Institute of Technology, Kanpur	9.45	2024-Present
B.E- Computer Technology	KITS, Ramtek	8.50	2019-2023
HSC (12 th)	St.Paul Junior College, Nagpur	81.08%	2019
SSC (10 th)	Reliance Foundation School, Mouda	10.00	2017

EXPERIENCE

- Mastercard** May 2025 - Present
Product Development Intern Gurugram, India
 - Working on value quantification with the Insights and Enablement Team at Mastercard.
- WDCWEB PVT. LTD.** Aug'21 to Sept'21
Web Development Trainee Remote
 - Streamlined the development process by introducing best practices and modern tools, reducing project completion times by 25%.
- WDCWEB PVT. LTD.** Mar'20 to Oct'20
Business Development Trainee Remote
 - Developed a strategic proposal that resulted in the company's participation in GITEx Dubai, generating new business opportunities and increasing brand visibility.
 - Effectively managed client follow-up timelines, improving client engagement and contributing to a 15% increase in project acquisitions.

ACADEMIC PROJECTS

- Sentiment Analysis to Predict Election Outcome Using Machine Learning Models.** 2023
KITS, Ramtek
 - Conducted thorough data analysis to derive insights and predictions, built and optimized machine learning models.
- Development of Navigation Application to Assist Students for Tracking Examination Hall** 2022
KITS, Ramtek
 - Developed a navigation app to help students locate their examination halls.
 - Successfully implemented and tested the app during college midterm exams.

CERTIFICATIONS

- Udemy**, 'The Ultimate MySQL Bootcamp: Go from SQL Beginner to Expert'
- Udemy**, 'Microsoft Excel: Beginner to Advance 2024+AI'
- Udemy**, 'The Python Bible™ | Everything You Need to Program in Python'
- Udemy**, 'Leadership: Practical Leadership Skills'
- Udemy**, 'Blogging Masterclass: How to Build A Successful Blog'

ACHIEVEMENTS

- Secured University Rank 1 in B.E Eighth Semester Examination, 2023 (RTM Nagpur University)
- Secured Institute Rank 1 B.E Sixth Semester Examinations, 2022 (KITS, Ramtek)

POSITIONS OF RESPONSIBILITY

- President** Computer Society of India, KITS Ramtek 2021 to 2023
- Marketing Head** IEEE Student's Chapter KITS Ramtek 2021 to 2023
- Branch Head** National Service Scheme KITS Ramtek 2021 to 2023
- Sponsorship Head** TEKNODEON'23 Institute's National Technical and Cultural Festival